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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## Request for Quotation

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JOHN ABBOTT 304-558-2544

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DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

ONE FREEDOMS WAY CLARKSBURG, WV 26301

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# GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

#### INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications. Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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# Request for Quotation

RFO NUMBER

VNF 1005

PAGE

ADDRESS CORRESPONDENCE TO ATTENTION OF

JOHN ABBOTT 304-558-2544

SH-P TO

DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

ONE FREEDOMS WAY CLARKSBURG, WV 26301

304-627-2415

TERMS OF SALE DATE PRINTED SHIP VIA F.O.B FREIGHT TERMS 02/23/2010 BID OPENING DATE: 03/10/2010 01:30PM BID OPENING TIME CAT LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS. CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICE SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN. OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANS-PORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.) QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN. ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY THE SPENDING UNIT. RETAINED BY IN THE EVENT THE VENDOR/CONTRACTOR FILES BANKRUPTCY: FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE TELEPHONE DATE TITLE FEIN ADDRESS CHANGES TO BE NOTED ABOVE



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#### **PURPOSE:**

The purpose of this Request for Quotation (RFQ) is to provide specialty equipment and therapeutic support surfaces to the WV Veterans Nursing Facility on an as needed basis.

#### **GENERAL INFORMATION**

The WV Veterans Nursing Facility is located at One Freedoms Way, Clarksburg, WV 26301. The WV Veterans Nursing Facility is a 120 bed nursing facility for Veterans, with the potential of 20 beds for Special Needs Veterans.

Bidders must complete all spaces on the enclosed pricing page.

Successful bidders must be a registered vendor with the WV State Purchasing Division.

#### **VENDOR RESPONSIBILITIES**

Provide daily rental rates that are inclusive of all charges. (Delivery, set-up, in service and maintenance/repair.)

Deliveries shall be made within 4 hours of telephone order.

Vendor shall provide 24/7 customer services and will respond to emergency need for new equipment and/or repair of equipment currently on site within 4 hours of telephone request, 7 days a week, including holidays.

Vendor will provide all maintenance, repairs and service to rental products. If repairs cannot be made on site, vendor will provide a replacement product.

Vendor will provide in service to staff on all delivered products, for all shifts.

Vendor will visit agency weekly to conduct equipment checks on all rental equipment.

#### **AGENCY RESPONSIBILITIES**

Agency will place order, as needed, with vendor by telephone.

Agency will notify vendor when a product is ready for pick-up.

Agency will not pay a daily or monthly minimum amount.

#### Item 1 STAT 4000 OR EQUAL

Features multiple zones for bridging wounds as well as the capability for customizing the mattress to each patient's physique. The low air loss therapy provides dynamic pressure relief in a single portable system. Bridges weight distribution by adjusting pressure in each of the six independent zones.

Mattress should be anatomically form-fitting
8 inches of cell height will be provided by air cushions
Should have a weight capacity of 350 pounds
Ultra-low pressures will always be maintained below 20 mmHG
Shall have Dermawave and Dermapulse features to increase circulation and accelerate healing process
Should have standard pressure settings based on patient's weight
Should have breathable mattress cover to provide a barrier to moisture and microbe transmission
Shall have programmable zones
Must have auto-firm mode with adjustable timeframe to 60 minutes
Must install on a standard hospital bed

#### Item 2 STAT 1 OR EQUAL

Combines the benefits of lateral rotation, true low air loss and pressure relief in a single portable system. System's two selectable turning angles provide the ability to bilaterally rotate patients a full or partial turn. Regulates heat and moisture, relieving pressure and reducing friction and shear.

Direct weight input to 500 pounds.

Next-turn display notification

Must have CPR quick deflate

Must have moisture/friction control

Must have lateral rotation - automatically turns patients up to 40 degrees to reduce the risk of pulmonary and other complications associated with immobilization.

Must have auto-firm mode – adjustable to 60 minute timeframe

Must install on a standard hospital bed

#### Item 3 STAT 2 OR EQUAL

Alternating low pressure mattress system that also offers the benefits of true low airloss therapy. Features a user friendly push button control panel.

Shall have adjustable pressure for patients up to 300 pounds
Must have CPR quick-release button
Should have constant 5-minute alternating pressure cycle time between cells
Must have moisture/friction control
Must have quick deflate feature to facilitate patient transfers
Whisper-control operation preferred
Must install on a standard hospital bed

#### Item 4

#### STAT 3 OR EQUAL

Mattress replacement system that provides the benefit of true low air-loss therapy Helps to promote the wicking of moisture and temperature

Shall have adjustable pressure for patients up to 300 pounds
Soft key control panel allows you to customize patient support
Whisper quiet operation preferred
Maximum inflate in less than 30 seconds, with automatic shut off after 30 minutes
Must have an easy accessible, washable, anti-microbial air filter
Must have moisture/friction control
Should have easy to ready display

Should have easy to ready display
Must have CPR quick release
Should have push button weight settings
Must have upright patient mode

Must install on a standard hospital bed

#### Item 5 STAT 4 OR EQUAL

Alternating Pressure Relief mattress system.

Shall have adjustable pressure for patients up to 300 pounds
Must have CPR quick release
Dial key control panel to customize patient support
Whisper control operation preferred
Should have constant 5 minute alternating pressure cycle between cells
Should have easy to read display
Should be easy to operate – user friendly controls
Must install on a standard hospital bed

#### Item 6 STATguard Coverlet OR EQUAL

#### Item 7 STAT Bari OR EQUAL

**Bariatric Bed Frame** 

Must have a 600 – 800 pound weight capacity Must have heavy-duty side rails

#### Item 8 STAT HD

Bariatric Mattress with Alternating Pressure

Designed for pressure sore prevention and management for the bariatric population.

Alternating pressure mattress system also features the benefits of true air-loss therapy.

Should have a weight capacity of 600 – 800 pounds

Must have a CPR quick release

Whisper control operation preferred

Must have a washable, anti-microbial air filter

Should have alternating pressure cycle time between cells is a constant five minutes

Should have moisture/friction control

#### Item 9 RC Ultra Hi-Lo Bed

Shall descend to a minimum deck height of just over 9"
Shall include Trendelenburg and cardiac chair in functions
Will have integrated foot end staff control with patient lock-out
10 function hand pendant
Shall include total lock and steering lock casters
Shall have easily removable headboard

Optional features for RC Ultra Hi-Lo Bed:

Will have pressure redistribution mattress with RC Safety Perimeter Shall include bed alarm for patient exit notification Should have fall mats for protection on both sides of bed

Item 10	750 Pound Bariatric Walker
Item 11	1000 Pound Free Standing Trapeze
Item 12	700 Pound Bariatric Bedside Commode
Item 13	Bariatric Scales – to 1000 pounds

Vendor Name:

Authorized Signature:

Date:

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Bariatric Scales up to 1000 pounds	700 Pound Bariatric Bedside Commode	1000 Pound Free Standing Trapeze	750 Pound Bariatric Walker	Hi-Lo Bed with Options	Hi-Lo Bed	Bariatric Mattress With Alternating Pressure	Bariatric Bed Frame	Coverlet	Alternating Pressure Relief Full Mattress System	Low Air Loss	Low Air Loss With Dynamic Modalities	Lateral Rotation With Low Air Loss	Multi-zone High Air Loss Advancy Therapy	<b>Description</b>
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## State of West Virginia

# VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing

Divis	sion will make the determination of the Resident Vendor Preference, if applicable.
1.	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
	Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters of principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately
·	Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one fluitded state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked:  Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:  Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:  Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
requaga or d	der understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the uirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty ainst such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency deducted from any unpaid balance on the contract or purchase order.
auth the dee	submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and horizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information emed by the Tax Commissioner to be confidential.
	der penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true d accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate anges during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Title:\_\_\_\_\_

<sup>\*</sup>Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

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### STATE OF WEST VIRGINIA **Purchasing Division**

## **PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

#### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

#### WITNESS THE FOLLOWING SIGNATURE

Vendor's Name:		
Authorized Signature:	Date:	
State of		
County of, to-wit:		
Taken, subscribed, and sworn to before me this de	ay of	, 20
My Commission expires	, 20	
AFFIX SFAI HERE	NOTARY PUBLIC	