



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFO NUMBER  
**LIGHT10**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
**JO ANN ADKINS**  
**304-558-8802**

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

SHIP TO

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/04/2009				

BID OPENING DATE: **01/14/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>REQUEST FOR QUOTATION</p> <p>THE PURCHASING DIVISION IS SOLICITING BIDS FOR A BLANKET OPEN-END STATEWIDE CONTRACT TO SUPPLY LIGHTS, BALLASTS, ETC. TO ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS.</p> <p>*****            INQUIRIES</p> <p>WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON MONDAY, DECEMBER 28, 2009. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:</p> <p>JO ANN ADKINS            DEPARTMENT OF ADMINISTRATION            PURCHASING DIVISION            2019 WASHINGTON STREET, EAST            CHARLESTON, WV 25305            FAX: 304.558.4115            E-MAIL: JO.A.ADKINS@WV.GOV</p> <p>*****</p> <p>ATTACHMENTS:</p> <ol style="list-style-type: none"> <li>1. LIGHT10 SPECIFICATIONS</li> <li>2. LIGHT10 PRICING PAGES</li> <li>3. PURCHASING AFFIDAVIT</li> <li>4. RESIDENT VENDOR PREFERENCE</li> </ol>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS**  
**REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



State of West Virginia  
 Department of Administration  
 Purchasing Division  
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BID OPENING DATE: 01/14/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	JB		285-54-97-000		
LIGHT, LAMPS, BULBS, BALLASTS AND RELATED SUPPLIES  EXHIBIT 3  LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON ..... AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.  UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.  RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.  CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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<p>NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: ANY QUANTITIES REFERECED ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A COPY TO THE PURCHASING DIVISION AND A COPY RETAINED BY SPENDING UNIT. NOTE-WV-39 NOT REQUIRED FOR P-CARD PURCHASES.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED</p>						

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ADDRESS CORRESPONDENCE TO ATTENTION OF:
JO ANN ADKINS 804-558-8802

VENDOR

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<p>DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>NOTICE</p> <p>AN ORIGINAL, SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION          PURCHASING DIVISION          BUILDING 15          2019 WASHINGTON STREET, EAST          CHARLESTON, WV 25305-0130</p> <p>YOUR BID MUST CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER:-----FILE 42-----</p> <p>REQ. NO.:-----LIGHT10-----</p>						

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 JO ANN ADKINS  
 804-558-8802

RFQ COPY  
 TYPE NAME/ADDRESS HERE

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12/04/2009				

BID OPENING DATE: 01/14/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
BID OPENING DATE: -----THURSDAY, JANUARY 14, 2010----- BID OPENING TIME: -----1:30 P.M.-----  PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:  ----- CONTACT PERSON (PLEASE PRINT CLEARLY): -----  ***** THIS IS THE END OF RFQ LIGHT10 ***** TOTAL: _____						

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**LIGHT10  
SPECIFICATIONS  
DECEMBER 1, 2009**

## **SCOPE**

This request for quotation is to establish a statewide contract to supply lights, lamps, bulbs, ballasts and related supplies for all West Virginia state agencies and political subdivisions. It is the intention to award one contract. However, it may be split by category, if it is judged to be in the best interests of the State of West Virginia

All terms and conditions in the written specifications which are absolute and the compliance with can not be waived. Mandatory terms are indicated by the use of the terms *shall, will must, maximum or minimum*

## **QUESTIONS**

Written questions shall be accepted through close of business on Monday, December 28, 2009. Questions may be sent via USPS, Courier, Fax, hand delivered, or E-mail (preferred method).

Send questions to:

West Virginia Purchasing Division  
Jo Ann Adkins  
2019 Washington Street East  
P. O. Box 50130  
Charleston, WV 25305  
304-558-4115 (Fax)  
jo.a.adkins@wv.gov

## **GENERAL**

1. All products bid, furnished and delivered must be listed in a current catalog(s) that contains product lines broad enough to meet the needs of the State of West Virginia. Each item bid on the pricing page from the catalog must be identified by a reference number.
2. Vendor shall quote a percentage discount from the lowest price listed in the price list(s)/catalogs submitted. The state prefers a single percentage discount from the price list / categories, but will consider bids containing different percentage discounts for different brands, lists or categories of supplies. Vendors **MAY** submit alternate bids using a separate or additional catalog(s). All items in the discount category must have the exact same discount. (For example, if "lamp" on the pricing page has a discount of 40%, EVERY film product sold must have the 40%

discount.) Bids must plainly and clearly indicate the different classes of products with percentage discount for each. Bids that are not clearly identified, by easily identified classes, may be disqualified. Bids that have multiple discounts by category **MUST** list a discount for a miscellaneous category that would be applied to any product not identified by a category discount shown. For evaluation purposes, an estimate of quantity has been inserted to give the miscellaneous category a value in the bid evaluation. **NOTE:** The category discount must be for all items in that category. Bidders shall not offer greater discounts for items on the pricing pages than the category discount offered for that item.

Bidders should mark the items in the catalogs that appear on the pricing pages, to assist in the evaluation and verification of the bids. Vendors are requested to type the pricing pages. Failure to indicate the minimum order quantity on the pricing sheets shall require the vendor to ship any quantity of that product ordered, regardless of size.

Prices quoted shall be firm for one year from contract date.

3. Bidders should attach a current catalog/price list to their bid; and must have a catalog submitted prior to the evaluation of the bids. The discount shall be taken from the lowest price column in the price list. The percentage discount shall be indicated for each list/category, etc. If multiple percentage discounts are bid, the bidder must clearly indicate which list, category, or brand to which the percentage applies. If any discrepancies exist in the prices and the bid schedule and the actual price list and percentage discount bid, the actual price list and percentage bid shall prevail and be corrected by the buyer for evaluation purposes. This catalog(s)/price list(s) will be used with any resulting contract.
4. Successful vendor shall provide catalogs/price lists, at no charge, upon request to various state agencies. Additional price lists/catalogs may be required from the vendor at any time. These shall be provided at no cost to the State. State agencies may obtain the catalogs/price lists by contacting the contract coordinator.
5. Bidders shall complete the pricing on "LIGHT10 Pricing Pages". Bidders should complete all columns and information requested. This is a list of items anticipated to be purchased. Quantities for each item represent the approximate volume of anticipated purchases. The discount rate must be extended to all items found and ordered from the price list. The "unit price" must be the final price that will be charged to the State of West Virginia.
6. The lowest cost, most complete, bid shall be awarded a contract. The discount from list shall remain the same during the entire contract period, including any renewals. The contract awarded shall be based on the entire contract; exceptions are items that are covered by other specific contracts.



Quantity shown is for informational purposes only and is not to be construed as a guarantee of any future contract usage.

**NOTE: All items bid on this must be certified by bidders as meeting the 1990 Toxic Characteristic Leaching Procedure, (TCLP) with reduced mercury content while providing same life, lumens and color as standard fluorescent lamps. Bidding a product that does not meet TCLP when one is available, shall be grounds for disqualification.**

**All lamps must be Sylvania, General Electric, Philips or equal and comply with the following:**

**All lamps must meet ANSI standards.**

**Incandescent lamps:**

Test cycling shall conform to federal specifications W-L-101H. Rated life shall be determined by shutting power off once each 24 hours for at least 20 minutes until failure. A failure rate of 50% shall be defined as the rated life. Mean lumen output will be measured at 47.5% of rated life. Wattage will be measured from initial operation.

**Fluorescent Lamps:**

Testing cycle shall conform to federal specifications W-I-116D. Rated life shall be calculated by cycling the lamp on for three hours and off for 20 minutes until failure. A failure rate of 50% shall be defined as the rated life. Mean lumen output shall be measured at 40% of rated life on a reference ballast.

Fluorescent lamp wattage shall be measured on a reference ballast, per ANSI 82.3, and thus, per ANSI 78.1, ANSI 78.2, and ANSI 78.3. Wattages, voltages, and amperage shall correspond to the values given in these publications for each lamp.

In the absence of any ANSI specified voltage for the reduced wattage lamps, use the same voltage for both standard and reduced wattage lamps. For example, both F40T12/RS standard and reduced wattage will be supplied at 236 volts as specified in C78 and C82.3 of ANSI.

**High Intensity Discharge lamps (HID)**

HID lamps must meet federal specifications W-L-116/ etc. including the latest supplements. Mercury lamps mounted in interior fixtures shall be self-extinguishing in the event of breakage of the outer glass.

Lamps not specifically listed in the aforementioned federal specification shall comply with the manufacturer's published technical data.

Starters, fluorescent shall meet requirements of federal specification W-5-755C and American National Standards Institute, Inc. (ANSI) standards specification C-78.180-1972.

### **Fluorescent lamp ballasts and HID ballasts**

#### **Specifications:**

1. All fluorescent ballasts must be C.B.M. certified for full light output of 92.5% or greater. The HM power factor must be 90% or greater and be thermally protected.
  2. HID ballasts must have a wattage value at 100% full light output. The ballasts must also be U.L. approved.
- 

#### **Reports**

Successful vendor shall supply quarterly reports to the Purchasing Division. Such reports must detail the volume, value of orders, and agencies (or political subdivisions) using the contract. Failure to issue such reports may be cause for cancellation of contract.

#### **Orders**

All orders from this contract in excess of \$125.00 shall be shipped F.O.B. Destination with all freight charges paid. Orders less than \$125.00 shall be shipped prepaid and the freight costs added to the invoice as a separate item, with the original freight bill attached to the invoice.

State agencies may purchase any order under \$125.00 from a local vendor **IF** the delivered price from such local vendor results in a savings. NOTE: Stringing orders is a violation of Purchasing Rules and Regulations.

#### **Successful Vendor**

Successful vendor shall provide catalog/price lists to all requesting agencies. These must be supplied within fifteen (15) days after request. They shall be supplied at no cost to the State of West Virginia.

#### **Delivery**

All items ordered shall be delivered within 15 calendar days after receipt of order.

Light10  
Pricing Spreadsheet

Current Contract Item	Description	Est Qty	Minimum Order Quantity	Manufacturer Bid	Vendor Item Number	List Unit Price	Discount %	Net Unit Price	Total
<b>Combined Lamps</b>									
37471	PHIL 60A-130V IF A19 MED LMP	15,679							
37474	PHIL 100A/48PK-120V LAMP 48PK	14,630							
27249	PHIL F32T8/TL735/ALTO FLUOR LAMP	14,300							
27248	PHIL F32T8/TL741/ALTO FLUOR LAMP	13,570							
37473	PHIL 75A-130V A19 MED LMP 48PK	7,765							
22237	PHIL 60A-52A/EW-120V A19 LP 48PK	4,944							
25840	PHIL F96T12/CW/EW/ALTO FLUOR LAMP	4,467							
24671	PHIL F32T8/TL841/ALTO FLUOR LAMP	4,225							
37384	PHIL 15A15-120-130V IF A15 MED LAMP	3,328							
28171	PHIL 100A21-120-130V INCAN LAMP	3,322							
26659	PHIL F34/DX/RS/EW/ALTO FLUOR LAMP	3,270							
33233	PHIL PL-S-5W/27 TT FLUOR LAMP	2,964							
37863	PHIL FB34CW/6/EW-ALTO/12PK FLR	2,851							
26660	PHIL F96T12/CW/HO/EW/ALTO FLR LAMP	2,815							
27252	PHIL F32T8/TL730/ALTO FLURR LAMP	2,625							
27003	PHIL 150A-120V INCAND LAMP	2,561							
24931	PHIL BC100BT15/HAL/W 120V LAMP	2,490							
27332	PHIL F20T12/CW/ALTO FLUORESCENT LMP	2,489							
36289	PHIL 200A-120V IF A23 MED LAMP	2,476							
22243	PHIL 100A-90A/EW/48PK-120V LAMP	2,364							
24926	PHIL BC60BT15/HAL/W 120V LAMP	2,100							
36671	PHIL 50/150A/SW/12/1 120V LAMP	1,806							
13813	PHIL 25T10 120V-130V INCN LMP	1,046							
27242	PHIL F30T12/CW/RS/ALTO LMP COOL WHT	1,030							

Light10  
Pricing Spreadsheet

Current Contract Item	Description	Est Qty	Minimum Order Quantity	Manufacturer Bid	Vendor Item Number	List Unit Price	Discount %	Net Unit Price	Total
<b>Combined Lamps (cont.)</b>									
16819	PHIL BC-25BA9-1/2/CL/LL-6/2 LAMP	848							
37406	PHIL 75A/99-120-130V LAMP 48PK	848							
34415	PHIL MH400/U ED37 MOG MH LAMP	829							
37517	PHIL 60AY-120-130V A19 LMP 48PK	758							
22573	PHIL 60AYL/12/2 120V LAMP 2PK	748							
37459	PHIL 60A-52A/99/EW-120-130V 48PK	720							
24815	PHIL 15T6-140-150V CLR T6 CAND LAMP	570							
24835	PHIL 6S6-120-130V CLR S6 CAND LAMP	564							
38828	PHIL F96T8/HO/TL841-PLUS-ALTO LAMP	560							
26599	PHIL 90PAR38/HAL/SP12-130V LAMP	542							
26873	PHIL PL-T-42W/30/4P/ALTO FLUOR LAMP	539							
13829	PHIL 10S14/120/130V 24/1 PK	537							
36881	PHIL C400S51/ALTO HPS LAMP	536							
37892	PHIL FB32T8/TL730/6-ALTO/20PK LAMP	84							
22890	PHIL 300/99-130V EXT SVC LAMP	82							
38316	PHIL PL-C-18W/27/ALTO FLR LAMP	80							
30336	PHIL C50S68/M CLR B17MED PH HPS LMP	78							
16849	PHIL 60G30W/LL-6/1 120V LAMP	76							
16852	PHIL 60G40/CL/LL-6/1 120V LAMP	76							
36883	PHIL C1000S52/ALTO HPS LAMP	76							
34753	PHIL PL-L-50W/35/RS FLUOR LAMP	58							
37446	PHIL 500-120-130V CLR PS35 MOG LMP	58							
38333	PHIL PL-C18W/4/4P/ALTO FLUOR LAMP	56							
26345	PHIL 45PAR16/HAL/FL27-120V LAMP	53							

Light10  
Pricing Spreadsheet

Current Contract Item	Description	Est Qty	Minimum Order Quantity	Manufacturer Bid	Vendor Item Number	List Unit Price	Discount %	Net Unit Price	Total
<b>Combined Lamps (cont.)</b>									
23030	PHIL FXL410W/24PK-82V PROJ LAMP	52							
23636	PHIL 7C7/R/24/1-120V CAND LAMP	52							
22948	PHIL 45PAR38/HAL/FL25-120V LAMP	32							
14254	PHIL F34T12/835/EW/ALTO FLUOR LAMP	30							
21897	PHIL F48T12/SPEC35/HO FLUOR LAMP	30							
27558	PHIL 1000PAR64Q/WFL 120V QTZ LAMP	30							
14354	PHIL75ER30 130V 24/1	18							
29856	PHIL 150Q-ETH 120V QTZ LAMP	18							
30170	PHIL MS400/BU BT37 MOG MH LAMP	18							
37432	PHIL K250PAR38/FL-120-130V MED LAMP	18							
37973	PHIL 40A/B-120V INCAND LAMP	17							
16903	PHIL 40G25/CL/LL-4/3 120V LAMP	16							
29083	PHIL F54T5/841/HO-ALTO FLUOR LAMP	16							
37105	PHIL BC-SLS-15 120V FLUOR LAMP	16							
14494	PHIL 75PAR38/HAL/FL25	15							
36654	PHIL F96T12/DX/EW/ALTO FLUOR LAMP	15							
38700	PHIL F48T12/CW/EW/ALTO FLR LAMP	15							
38854	PHIL EL/G30-16-MARATHON-GLOBE LAMP	12							
35664	PHIL H46DL-40-50/DX B17MED MV LAMP	11							
14320	PHIL 300/RSIF 120V PS35MOG RS LAMP	10							
21651	PHIL 500T3-115-125V QTZ HEATLAMP	10							
21751	PHIL BC150T3Q/CL/TP 120V LAMP	10							
27816	PHIL MS400/BU/PS MH LAMP	10							
28119	PHIL MP175/BU/12PK MTL HAL LAMP	10							

Light10  
Pricing Spreadsheet

Current Contract Item	Description	Est Qty	Minimum Order Quantity	Manufacturer Bid	Vendor Item Number	List Unit Price	Discount %	Net Unit Price	Total
<b>Combined Lamps (cont.)</b>									
33870	PHIL PL-S-9W/41/60PK TT FLUOR LAMP	10							
39067	PHIL EGG-750W-120V-10PK PROJ LAMP	10							
13073	PHIL MARATHON IND FL BC-EL/A BR30	8							
22943	PHIL 75PAR30L/HAL/FL25/LL/6/1-130V	8							
26971	PHIL 500Q/CL-EHD 120V QTZ LAMP	6							
39249	PHIL BC75Q/CL 120V LAMP	6							
35454	PHIL 40R14/SP 120V R14 INTER LAMP	2							
37401	PHIL 40T10/IF-120-130V T10 MED LMP	2							
38312	PHIL PL-C13W/35/USA/ALTO FLUOR LAMP	2							

Please proceed to the ballasts pricing page.

Light10  
Pricing Spreadsheet

Current Contract Item	Description 1	Description 2	Est Qty	Minimum Order Quantity	Manufacturer Bid	Vendor Item Number	List Unit Price	Discount %	Net Unit Price	Total
<b>Combined Ballasts</b>										
11776	ELECTRONIC FLUORESCENT	ICF2S18H1LDK 2-18W COMP 277 BAL	80							
10316	ELECTRONIC FLUORESCENT	ICN1P32SC35I 32W 120-277V BAL	42							
10639	ELECTRONIC FLUORESCENT	ICN4P32SC35I 32W 120-277V BAL	180							
08482	ELECTRONIC FLUORESCENT	REL1P32SC35I 1-32T8IS 120V BAL	322							
11113	ELECTRONIC FLUORESCENT	REL1S40SC35I 40W 120V BALLAST	58							
10178	ELECTRONIC FLUORESCENT	REL4P32SC35I 4-F32T8RS/IS 120V	377							
08774	ELECTRONIC FLUORESCENT	VCN4S32SC35I 17W 277V ELTRN BAL	79							
	ELECTRONIC FLUORESCENT	VEL2S8635I	276							
82711	HIGH PRESSURE SODIUM	71A8271001D 1-250W QUAD HPSBAL	85							
87731	HIGH PRESSURE SODIUM	71A8773001 1-1000W QUAD BAL	107							
13982	MAGNETIC FLOURESCENT	R2E75STPI 2-96T12SL MKIII BAL	168							
06928	MAGNETIC FLOURESCENT	R2S34TPI 2-40T12RS 120 BALLAST	60							
10902	MAGNETIC FLOURESCENT	R2S40TPI 2-40T12RS MKIII BAL	1201							
13902	MAGNETIC FLOURESCENT	V140TPI 1-F40T12RS MKIII BAL	86							
13992	MAGNETIC FLOURESCENT	V2E75STPI 2-96T12RS MKIII BAL	73							
10912	MAGNETIC FLOURESCENT	V2S40TPI 2-40T12RS MKIII BAL	575							
25711	MERCURY VAPOR	71A2571001D 1-100W QUAD MV BAL	31							
35721	MERCURY VAPOR	71A3572001D 1-250W QUAD MV BAL	49							
09643	METAL HALIDE	71A5570001D 175W M57 MH BAL KIT	44							
09649	METAL HALIDE	71A6071001D 400W QUAD MH BAL	25							
65721	METAL HALIDE	71A6572001 1-1000W QUAD MH BAL	26							
11779	COMPACT FLUORESCENT	ICF2S42M2LDK 2-42W COMP 277 BAL	15							
02783	DIMMING	IZT2S32SC35M ELE DIMMING BAL	1							
03648	DIMMING	IZT3S32SC35M ELECTR DMMG BAL	6							
09630	DRY-FLIM	7C100M40R 400V CAPACITOR DRY	5							
02905	ELECTRONIC FLUORESCENT	ICFD38H1LD35M ELE BALLAST	2							
11173	ELECTRONIC FLUORESCENT	ICN2S5435M 120-277V BALLAST	13							
	ELECTRONIC FLUORESCENT	ICNS8635I	4							

Current Contract Item	Description 1	Description 2	Est Qty	Minimum Order Quantity	Manufacturer Bid	Vendor Item Number	List Unit Price	Discount %	Net Unit Price	Total
<b>Combined Ballasts (cont.)</b>										
10165	ELECTRONIC FLUORESCENT	VCN3P32SC35I F32T8RS/IS 277V	20							
08484	ELECTRONIC FLUORESCENT	VEL1P32SC35I 30W 277V ELTRN BAL	10							
02019	ELECTRONIC FLUORESCENT	VEL2P32RHTP35M F32T8 277V BLST	20							
07265	ELECTRONIC FLUORESCENT	VEL2S11035I 2-F96T12 277V BAL	20							
07201	ELECTRONIC FLUORESCENT	VEL2TTS035I 2-50W 277V BAL	3							
02525	F-CAN METAL HALIDE	72C5282NP001 1-70W 120/277 MH	18							
81721	HIGH PRESURE SODIUM	71A8172001D 1-150W QUAD HPSBAL	15							
11419	HIGH PRESURE SODIUM	71A8251001D 250W HPS BAL	20							
11181	HIGH PRESURE SODIUM	71A8453001D 400W HPS BALLAST KT	20							
01240	IGNITOR	LI501H4IC IGNITOR	9							
51240	IGNITOR	LI551H4IC IGNITOR	13							
88291	INDOOR HPS	78E8291001 1-250W QUAD HPS BAL	3							
10692	MAGNETIC FLUORESCENT	HM2SP20TPI 2-20T12PH 120 BAL	12							
00374	MAGNETIC FLUORESCENT	LPL79M 1-79W PH 120V BALLAST	7							
11312	MAGNETIC FLUORESCENT	LX140FTPI 1-30 THRU 40W BAL	1							
10662	MAGNETIC FLUORESCENT	R2S110TPI 2-96T12HO MKIII BAL	8							
05052	MAGNETIC FLUORESCENT	R4S40ATPACJ 4-40T12RS 120 BAL	7							
05354	MAGNETIC FLUORESCENT	RLOS122TPWI FC8T9 120VCIRCLINE	12							
02683	MAGNETIC SIGN	ASB123224EI T12HO ELEC MAG BAL	0							
30721	MERCURY VAPOR	71A3072001D 1-175W QUAD MV BAL	4							
40711	MERCURY VAPOR	71A4071001D 1-400W QUAD MV BAL	2							
51815	METAL HALIDE	71A5181500D 1-50W 120/277 BAL	2							
05072	METAL HALIDE	71A5292001D 70W QUAD MH BALLAS	11							
53805	METAL HALIDE	71A5380500D 1-100W 120/277 BAL	2							
42503	POSTLINE METAL HALIDE	74P2503011P 1-100W 120 MV BAL	4							
00922	POSTLINE METAL HALIDE	74P3303011 1-175W 120 MV BAL	15							



**Total Bid** \$ \_\_\_\_\_  
(Including all lamps and ballasts)

VENDOR NAME: _____	(Please Print)
CONTACT PERSON: _____	
PHONE: _____ FAX: _____	
EMAIL: _____	
AUTHORIZED REPRESENTATIVE: _____	(Signature)
AUTHORIZED REPRESENTATIVE: _____	(Date)
AUTHORIZED REPRESENTATIVE: _____	(Print)

# Certification

LIGHT10

By submitting the attached net price list for LIGHT10 – lighting and ballasts– West Virginia Electric hereby certifies under penalty of perjury that all prices in this net price list are the same as those quoted on the request for quotation.

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Vendor (Type Name of Company)

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Address

---

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Name (Type Name)

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Title

---

Signature

---

Date

Note: Contract shall be awarded prior to receipt of this certification's

VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: \_\_\_\_\_ Signed: \_\_\_\_\_

Date: \_\_\_\_\_ Title: \_\_\_\_\_

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA  
Purchasing Division

## PURCHASING AFFIDAVIT

**VENDOR OWING A DEBT TO THE STATE:**

*West Virginia Code* §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:**

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

**ANTITRUST:**

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**LICENSING:**

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

**CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_