



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 BPH10078

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 ROBERTA WAGNER
 304-558-0067

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE

SHIP TO

HEALTH AND HUMAN RESOURCES
 BPH - TRAUMA & EMERGENCY CARE
 SYSTEM
 VARIOUS LOCALES AS INDICATED
 ON PURCHASE ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/29/2010				

BID OPENING DATE: 04/08/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
1. QUESTIONS AND ANSWERS ATTACHED.						
2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.						
EXHIBIT 10						
REQUISITION NO.: BPH10078						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO.'S:						
NO. 1						
NO. 2						
NO. 3						
NO. 4						
NO. 5						
I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE		TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

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**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualification: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
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HEALTH AND HUMAN RESOURCES
 BPH - TRAUMA & EMERGENCY CARE
 SYSTEM
 VARIOUS LOCALES AS INDICATED
 ON PURCHASE ORDER

DATE PRINTED 03/29/2010	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: 04/08/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p>..... SIGNATURE COMPANY DATE</p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>END OF ADDENDUM NO. 1</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
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TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
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BID OPENING DATE: 04/08/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	JB		285-39		
OPEN END CONTRACT TO PROVIDE VARIOUS GENERATORS						
***** THIS IS THE END OF RFQ BPH10078 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
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BPH10078 Addendum 1

To respond to questions and/or comments raised by vendor at the mandatory pre-bid held on Tuesday 23, 2010, 1:30 PM.

The following are responses to written vendor questions and comments received on this RFQ.

1. **Question:** Propane generator sets above 150 kW are not practical as propane tank would have to be larger than the tanks commercial retailers can supply. Sizing of the LP tanks must also be based on a given ambient temperature specification as this will determine fuel flow rates.

Response: The propane generator set is not up to the vendor to determine whether it is practical; it is up to the purchaser. The specifications 5.0 clearly states that the following size of LP or natural gas generator units are being requested. We are aware that generators above 60 kw are available to be supplied by natural gas. We further understand and recommend to the vendor that it is evident in this quote that the generators we are requesting are for not only STEMS but other state agencies, counties and municipalities and certainly if they do not have a stationary generator that can be natural gas fired of 350kw then they should not be quoting to this request.

2. **Question:** The limitation of + or - 2 kW in the size requirement is proprietary will disqualify some suppliers. Why is there an exception for the 60 kW size only?

Response: This limitation is certainly not proprietary, it is giving a vendor the opportunity to supply a generator that is + or - 2 kw.

3. **Question:** A seven day diesel fuel supply is not practical for some of the larger diesel units as it would require massive fuel tanks. When fuel tanks exceed 1000 gallons, issues may arise with EPA regulations for on site fuel storage !

Response: The intent of having a generator and an adequate fuel supply is to accommodate a generator in an emergency situation for up to 7 days. It is obvious that if we had to re-fuel generators every 2 or 3 days then it is not practical to have a generator at a remote location. Again, the larger generators, being practical, would be supplying large buildings or complexes and would be practical to supply them. We are certainly aware of the EPA requirements for fuel storage; this is not the responsibility of the bidder.

4. **Question:** It appears that the bid is for installed gen sets only and does not lock the installer in to a specific gen set vendor. Can the successful vendor "mix and match" brands ?

Response: We are requesting that all generators be properly installed at whatever location we deem necessary. We are unclear on the "mixing or matching brands".

5. **Question:** What does "remote monitoring" include?

Response: Remote monitoring includes our ability to monitor the generator run, power grid on or off, and current supply to the building. We need monitoring terminals in the transfer switch so we can connect our own microwave to it for monitoring purposes.

6. **Question:** Will bids be accepted with certain sizes omitted and the bid total adjusted accordingly? A few of the sized may not be available!

Response: Vendors need to bid the available generators they can supply closest to our request.

7. **Question:** Trailers cannot be bid with specifying some of the required options (ie. Brakes, hitch configuration, deck type, fuel tank size, stabilizer jacks, etc.) Fuel tank capacities exceeding approximately 12 hours are usually not practical on trailers mounted gen sets. There is also a limit on the size of a fuel tank that is allowed on licensed highway trailers.

Response: The intent of supplying a generator mounted on a trailer is to have the generator supplier offer complete a trailer mounted generator with all of the necessary brakes, outriggers, hitches, configurations, deck type and fuel tank size to be offered by the generator supplying company. In large size generators that are trailer mounted, all of the above would more than likely be offered in a quote.

8. **Question:** There is no bid specification or pricing request for automatic transfer switches to be installed with the generator sets. The transfer switch sizes will vary with a given generator set size and they will need to quoted as a separate category.

Response: This is a good question and is an oversight in our part that we presumed all vendors when supplying a generator would supply the appropriate size transfer switch.

9 **Comment:** In Summary, we would recommend separate RFQ totals. (One for propane generator sets, one for diesel sets, and one for automatic transfer switches) This would offer the best possible pricing for each category.

Response: In summary, our specifications indicate separate RFQ totals, 1 category for propane, 1 category for diesel generators; if the vendor prefers to provide pricing for automatic transfer switching separately that would be acceptable.

10. **Comment:** We would also recommend the generator set sizing be limited to 100 kW units and smaller as larger would never be used for a tower site and there may be fuel storage issues.!

Response: The intent of our bid is not to restrict the generator sizes to 100 kw and smaller. The intent of this RFQ is to supply a menu of all size generators to also accommodate physical buildings and support the State infrastructure for emergency communications and other facilities.

The following are the revised specifications as discussed at the pre-bid meeting:

- 1.1** **Currently Reads:** Quoted price of each generator shall include delivery and installation of generator unit onto concrete pad at specified tower sites throughout West Virginia. Vendor shall include in the quote all materials, delivery, and installation costs including, automatic transfer switch, connection of the generator to transfer switch with appropriate conduit and wiring, as well as start-up test of generator.
Change to Read: Quoted price for each generator will include delivery and installation of generator unit on to existing concrete pad at specified tower sites throughout West Virginia. Vendor will include in the quote all materials, delivery, and installation cost including, automatic transfer switch, connection of the generator to transfer switch with all appropriate conduit and wiring. Vendor will assume that all distances between the generator, and transfer switch will not exceed 50 feet in length for the purpose of quoting the necessary materials. The appropriate size conduit will be provided between the generator and building with a pull string in place. Vendor will supply all necessary material to make the connection into the building to connect to the transfer switch, and electrical panel. Vendor will provide all wiring between the electrical meter and the transfer switch. Vendor will assume that the distance will not exceed 50 feet between the electrical meter and transfer switch. A pull string will be provided to pull all wiring. Vendor will provide all necessary connections with conduit and wire in to the building and in to the transfer switch. Vendor will comply with all appropriate licenses, codes, and laws governing the installation of electrical work, and equipment. Vendor must meet the Davis-Bacon Act, and provide prevailing wage for the work performed.
- 2.14.** **Currently Reads:** Seven (7) days of continuous operation with fuel monitoring capabilities for both LP and diesel generators.
Change to Read: Seven (7) days of continuous operation without servicing, under 50% load.
- 3.5** **Currently Reads:** Three phase up to 480 volts AC output
Change to Read: Three phase up to 208 volts AC output.
- 4.6.** **Currently Reads:** Automatic transfer switch shall be inclusive within the price quoted for each generator.
Change to Read: Automatic transfer switch will be inclusive with the price quoted for each generator. Transfer Switch will be 200 amp minimum and sized to match each generator's output.
- 5.3.** **Currently Reads:** The following size trailer mounted diesel units are being requested:
Change to Read: The following size trailer mounted diesel units are being requested. Each trailer mounted generator will have a sufficient fuel tank to provide 24 hours of continuous operation, at 50% of its load.
- 5.5.** **Currently Reads:** Optional pricing to provide 500 gallon and 1000 gallon LP tanks. All LP generators will have their own fuel tank capable of running for seven (7) days.
Change to Read: Optional pricing for 500 gallon and 1000 gallon LP fuel tanks. Optional pricing to provide electronic low level fuel monitoring gauge for LP tanks. 500 gallon fuel tank will be capable of running a minimum of five (5) days at 50% of the generator load. 1000 gallon tank will be capable of running a minimum of nine (9) days at 50% of the generator's load.

- 5.6 **Currently Reads:** Optional pricing for 500 gallon and 1000 gallon diesel fuel tanks. All diesel generators will have their own fuel tank capable of running for seven (7) days.
Change to Read: Optional pricing for 500 gallon and 1000 gallon diesel fuel tanks. Optional pricing to provide electronic low level fuel monitoring gage for diesel fuel tanks. 500 gallon fuel tank will be capable of running a minimum of four (4) days at 50 % of the generators load. 1000 gallon fuel tank will be capable of running a minimum of eight (8) days at 50 % of the generators load.

Add the following item:

- 5.7. Optional pricing to provide a sufficient number of concrete paver blocks 2'X 2' for placing 500 gallon LP tanks and 1000 gallon tank on.

Delete the following items:

- 5.0. Size and Type of Generator units
5.1. The following size LP or natural gas generator units are being requested:
Delete A 10 kW (single phase)
Delete B 15 kW (single phase)

SIGN IN SHEET

Request for Proposal No.

BPH 10078
Generator

PLEASE PRINT

Date:

3/13/10

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME

GEN GEN

MAILING ADDRESS

TELEPHONE & FAX NUMBERS

Company:	DORRILL	420 OLD GATE NW RD	PHONE 304 776 8894
Rep:	GARY LEWIS	CROSS LINES WV 25313	TOLL FREE 866 DORRILL
Email Address:	gary.lewis@adshillco.com		FAX 304 204 2351
Company:	Michel Inc	PO Box 1140	PHONE 304-622-7923
Rep:	Thomas Michel	Bridgport, WV 26330	TOLL FREE
Email Address:	michelinc5@aol.com		FAX 304-624-1252
Company:	Walker Machinery	112 Carbine Dr.	PHONE 304-949-1600
Rep:	Andy Logsdon	Belle, WV 25015	TOLL FREE
Email Address:	alogsdon@walker-cat.com		FAX 304-949-7386
Company:	FASTEN ELECTRIC	P.O. Box 92 MT WESSO	PHONE 304-872-4865
Rep:	Michael HARRON	WV 26675	TOLL FREE
Email Address:	mharhar@fasten-electric.com		FAX 304-872-3634
Company:	Believe Electricians & Exptl Inc	453 Old Look 12 Rd	PHONE 304 983 8057
Rep:	Donald Myers	MORGANTHAUN, WV	TOLL FREE
Email Address:	believe.electrains@bemail.com	POW 26501	FAX 304 983 8657

SIGN IN SHEET

Request for Proposal No. BPH 10078
Generator

PLEASE PRINT

Date: 3/23/10

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME

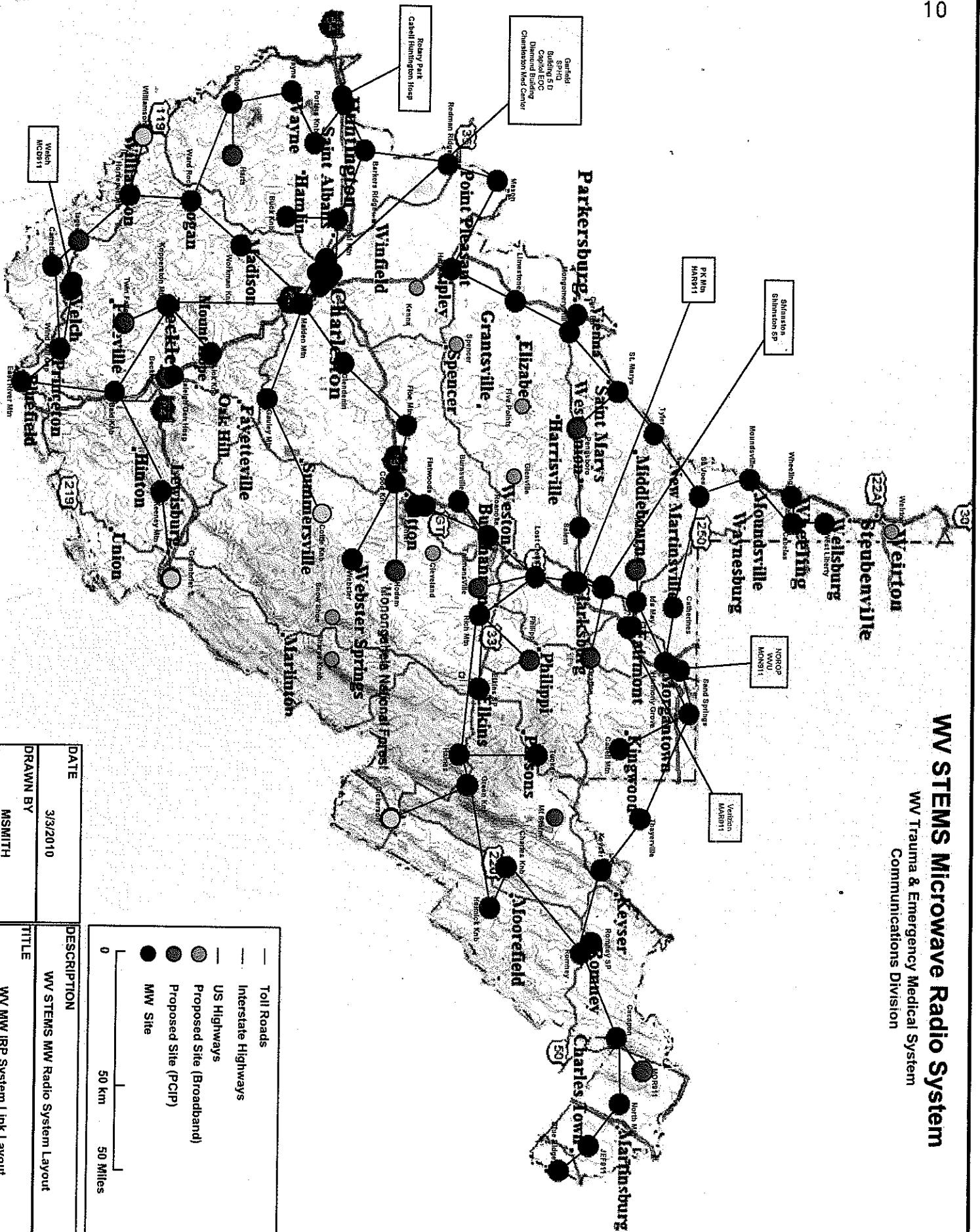
MAILING ADDRESS

TELEPHONE & FAX NUMBERS

Company:	<u>Master Service Mid Atlantic</u>	<u>PO Box 2417</u>	PHONE <u>304-636-5306</u>
Rep:	<u>Patrick Smith</u>	<u>ELKINS WV 26241</u>	TOLL FREE
Email Address:	<u>pksmith@master-service-ma.com</u>		FAX <u>304-636-8206</u>
Company:	<u>Dan Hill Construction</u>	<u>PO Box 685</u>	PHONE <u>304 632 1600</u>
Rep:	<u>MIKE SIEMACKO</u>	<u>Gauley Bridge WV</u>	TOLL FREE
Email Address:	<u>Pellackimwv@hotmail.com</u>	<u>25085</u>	FAX <u>304 632 1501</u>
Company:			PHONE
Rep:			TOLL FREE
Email Address:			FAX
Company:			PHONE
Rep:			TOLL FREE
Email Address:			FAX
Company:			PHONE
Rep:			TOLL FREE
Email Address:			FAX

WV STEMMS Microwave Radio System

WV Trauma & Emergency Medical System
Communications Division



Garfield
Building 5 D
Capitol EDC
Ochsleason Med Center

Rocky Park
Cabell Huntington Hosp

Wash
MCDP11

Parkins
MANS11

Shannon
Shinton SP

HONGP
WNU
MONS11

Vandon
MANS11

DATE	3/3/2010	DESCRIPTION	WV STEMMS MW Radio System Layout
DRAWN BY	MSMITH	TITLE	WV MW IRP System Link Layout

Legend:

- Toll Roads
- Interstate Highways
- US Highways
- Proposed Site (Broadband)
- Proposed Site (PCIP)
- MW Site

Scale: 0, 50 km, 50 Miles