



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER
<b>PTR09013</b>

PAGE
<b>1</b>

ADDRESS CORRESPONDENCE TO ATTENTION OF
<b>FRANK WHITTAKER 304-558-2316</b>

VENDOR

**RFQ COPY**  
 TYPE NAME/ADDRESS HERE

SHIP TO

**DIVISION OF PUBLIC TRANSIT**  
  
**BUILDING 5, ROOM 906**  
**1900 KANAWHA BOULEVARD, EAST**  
**CHARLESTON, WV**  
**25305-0432 304-558-0428**

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
<b>12/02/2008</b>				

BID OPENING DATE: **12/17/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
				<b>ADDENDUM NO. 2</b>		
				RESPONSES AND CLARIFICATIONS TO THE REQUESTS FOR APPROVED EQUALS.		
				BID OPENING DATE REMAINS 12/17/08 AT 1:30 PM.		
<b>0001</b>	<b>1</b>	<b>LS</b>		<b>556-50</b>		
				<b>COACH, TRANSIT (SINGLE DOOR, UNDER 35 FEET)</b>		
				***** THIS IS THE END OF RFQ PTR09013 ***** TOTAL: _____		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS**  
**REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

PTR09013  
Addendum #2

Additional Change to Specification

Section 24 Option I: Add one additional camera for a total of (3) three to be installed in each Vehicle ordered.

PTR09013  
Addendum #2

Vendor: Sonny Merryman

Section 5.2	Approved
Section 5.2	Approved
Section 5.3.1	Denied
Section 6.2	Approved
Section 9.1	Approved as long as NO two-sided tape is used. Honeycomb style must have welded reinforced steel in body panels that forms a complete cage.
Section 9.4.3	Approved
Section 9.4.3	Approved
Section 9.4.5	Approved
Section 9.4.13	Approved
Section 9.4.13	Approved
Section 9.6.1	Approved
Section 9.7	Approved
Section 10.2.5.	Approved- WVDPT must approve design prior to installation.
Section 11.1.8	Approved
Section 12.2	Approved
Section 12.3	Approved
Section 13.3	Approved
Section 23	Denied – Bid air suspension as option per RFQ.
Part 3, Warranty	Approved

# State of West Virginia - Equals Requests

## Approved Equals

11/17/2008

<u>Sections</u>	<u>As Specified</u>	<u>Request</u>	<u>Remarks</u>
General Description			Sonny Merryman, Inc will be bidding the Navistar 3200 / EIDorado Aero Elite base vehicle substitute only.
5.2	Batteries - Reserve capacity of CCA-1900.	Batteries - Reserve capacity of CCA - 1300.	Navistar OEM
5.2	One master cutoff switch for body electrical panel and one for lift, chassis and Telma retarder if selected	EIDorado will provide all of the switches requested with the exception of the "chassis" cutoff switch.	Per Navistar guidelines
5.3.1	Trucklite exterior LED lights	Grote exterior LED lights	
6.2	86,000 BTU rear evaporator, 20,000 BTU OEM or "in dash" evaporator, 26,000 BTU driver's area evaporator	See attached specifications	Originally specified system not compatible with Navistar 3200 chassis with DT466 engine. The system proposed in the attached will meet all of your performance specifications.
9.1	Steel cage body construction	Steel reinforced composite body construction.	No double sided tape utilized. Composite body. Specifications attached
9.4.3	Grease fittings on door cam arms	Please accept A & M Doors that do not require grease fitting.	No lubrication needed since the shafts are mounted with bronze bushings.
9.4.5	10 gauge steel doorway surround and header	12 gauge 304 stainless steel	Stainless will have better corrosion resistance
9.4.13	37" x 65" rear emergency door	36" x 62" rear emergency door	

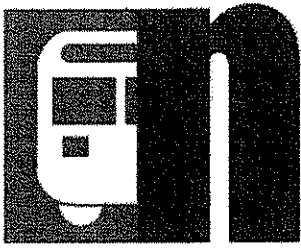
9.4.13	Cam over style hold back	Air shock hold back	
9.6.1	Closed cell or bagged fiberglass	The Aero Elite composite body serves as insulation without added material. The Aero Elite body has an R factor of seven.	
9.7	HELP bumpers front and rear	Help bumper rear only. A front HELP bumper is not available for the Navistar 3200.	
10.2.5	"Stand Clear" caution sign for lift operations	Applied vinyl (decal) "Stand Clear" caution for lift operations	
11.1.8	Magnum 200 or USSC 9002 driver's seat	Navistar OEM air operated driver's seat	
12.2	Passenger windows AS-2, 36" x 36"	Passenger windows AS-3 safety glass, 41" x 29"	
12.3	AS-3 door panels	AS-2 door panels	
13.3	Visor for windshield and driver's side window		Please clarify. Is the request for a school bus style visor or a standard visor that will pivot to either position?
23	Optional air suspension	Air suspension standard on the Navistar 3200	
Part 3, Warranty	Per Part 3	Per the attached EIDorado warranty overview	

PTR09013  
Addendum #2

Vendor: National Bus Sales and Leasing

- |                                 |                                                    |
|---------------------------------|----------------------------------------------------|
| 1. Page 5, Section A            | Denied                                             |
| 2. Page 29, Section 1.3         | Approved                                           |
| 3. Page 30, Section 1.3         | Approved                                           |
| 4. Page 32, Section 2.7         | Approved                                           |
| 5. Page 35, Section 4.3.2       | Approved                                           |
| 6. Page 38, Section 5.4.4       | Approved                                           |
| 7. Page 43, Section 9.1.1       | Approved                                           |
| 8. Page 45, Section 9.2.3       | Approved                                           |
| 9. Page 45, Section 8.2.6       | Denied – No 8.2.6                                  |
| 10. Page 47, Section 9.4.13     | Approved                                           |
| 11. Page 47, Section 9.5.4      | Approved                                           |
| 12. Page 48, Section 9.7        | Approved                                           |
| 13. Page 50, Section 11.1.8     | Approved                                           |
| 14. Page 52, Section 12.2       | Approved                                           |
| 15. Page, 52, Section 12.2      | Approved                                           |
| 16. Page 58, Sections 22 and 23 | Approved                                           |
| 17. Page 59-60, Sections 28-32  | Approved, B as base with the foldaway on sidewall. |
| 18. Page 33, Section 3.1        | Understood                                         |
| 19. Body Structure              | Approved                                           |

NATIONAL



**BUS SALES**

MidAtlantic Region

**RECEIVED**

NOV 19 2008

DIVISION OF PUBLIC TRANSIT

P.O. Box 6549 ■ Marietta, GA 30065-0549  
800 Pickens Drive Ext. ■ Marietta, GA 30062  
GA - (770) 422-8920 ■ FAX - (770) 422-9007  
**Toll Free (800) 282-7981 Ext. 59**

2075 West Main Street ■ Waynesboro, VA 23322  
FAX ■ Home Office (540) 337-4619

VA - (540) 943-3430 ■ Cell - (540) 729-3751

**Regional Manager - David M. Clawson, Jr.**  
[dclawson@nationalbussales.com](mailto:dclawson@nationalbussales.com)

November 19, 2008

Mr. Ron Price  
State of West Virginia, Purchasing Division  
2019 Washington Street East  
Charleston, WV 25305-0130

RE: WV PTR09013 for medium duty under 35' buses

Dear Mr. Price:

National Bus Sales & Leasing, Inc formally requests the following amendments to the specifications and/or clarifications and/or and approved equals documented below:

Item	Page	Section	Request/Clarification
1	5	A	We are requesting extension of the period of delivery for each vehicle to: not to exceed 220 days after receipt of purchase orders until liquidated damages are assessed.
2	29	1.3	We request GVWR to specify a minimum of 23,400 lbs due to front axle constraint on the International chassis
3	30	1.3	We request approval to provide a <u>minimum</u> wheelbase of 178". Option vehicles will require increased wheelbase to accommodate higher passenger loads.
4	32	2.7	We request approval to provide 65 gallon RH fuel tank minimum for the optional vehicles built on the International 3200 chassis.
5	35	4.3.2	We request approval to provide front axle rating of 10,000 lbs however due to the size and load rating of the tires this may reduce the front axle capacity to 9400 lbs capacity. Please approve



6	38	5.4.4	We request approval to provide a standard bullet incandecesnt light for the lift platform lights
7	43	9.1.1	We request approval of our floor frame construction: The floor frame is constructed of 11-gauge, 2"x 2.88" x 2" channel cross members, on a maximum 24" center, with an outer 14-gauge angle steel impact rail. 11-gauge, 4" wide flat steel is provided to support the floor track. The floor frame is secured to the chassis frame in accordance with Ford's QVM requirements which are considered best practices.
8	45	9.2.3	We request approval to omit the requirement for belly pan. Using exterior grade pressure treated plywood flooring without underbelly steel will eliminate any possible vapor lock. This causes more damage and deterioration to the flooring than it prevents.
9	45	8.2.6	We request approval to change the current specifications to read stepwell shall be minimum of 14 gauge stainless steel stepwell. We feel this is pertinent and necessary to insure the longevity of the vehicles stepwells in climates with high moisture area with snow and salt are present. Please consider updating the current specification to require this construction of all bidders.
10	47	9.4.13	Option C: We request the approval to supply a rear exit door when optioned a clear opening of 37" x 56"
11	47	9.5.4	We request the approval to use RCA, Rubber Solutions flooring as in previous contracts. Overall vehicle content will continue to meet Buy America requirements
12	48	9.7	We request the approval to omit the requirement for the front energy absorbing bumper. This will ensure adequate air flow to the engine compartment. Fiberglass front bumper will be provided for the base specifications and a chrome front bumper for the optional International chassis.
13	50	11.1.8	We request approval to use an Air Ride seat by National Seating for the International chassis only. It is standard feature on their chassis and included in the OEM chassis warranty
14	52	12.2	We request approval to supply main passenger side windows that are 36" high by 46" wide.
15	52	12.1	We request approval to use an OEM supplied single piece windshield for the International Options.
16	58	22 and 23	We request approval to provide <u>either</u> option G or H on any one vehicle. The options together are not compatible.
17	59-60	28-32	We request clarification of which base bid rear lift layout you prefer A or B. Please approve the attached floor plan(s) to meet your requirements for extended and increased passengers Option M, Option N, Option O, Option P, Option Q.
18	33	3.1	Please acknowledge that air activated parking brake is not coupled to the transmission shifter on the International 3200 chassis only. Putting the trans. in park does not set the parking brake . Parking brake must be set by operator.

**Item 19. Additionally, we ask that you approve our most current body structure specification:**

The body has a steel cage construction. When the sidewalls, floor, and roof are welded together, they form a strong, durable structure. 9

The sidewalls are constructed of 1.5" x 1.5" 16-gauge tubular steel studs and corner posts on maximum 48" centers. A 14-gauge, 1-1/2" x 2" tubular horizontal stringer is welded to the top of the studs. A 16-gauge Z-rail is welded to the studs at the bottom of the sidewall. The window corners are reinforced with corner gussets.

The roof consists of 1.5" x 1.5" 16-gauge tubular steel rafters installed on maximum 48" centers. The roof rafters are welded into two 16-gauge steel "U" shaped sidewall caps. The rafters, in conjunction with two 3" 16-gauge flat longitudinal stringers, form a "steel cage" type of construction.

The back wall has a 1.5" x 1.5" 16-gauge tubular steel frame, reinforced with 16-gauge "C" channel. A section of 16-gauge Z-channel is welded to the bottom of the back wall.

The floor frame is constructed of 11-gauge, 2"x2.8"x2" channel cross members, on maximum 34" centers, with an outer 14-gauge channel steel impact rail. 11-gauge, 4" flat steel is provided to support the floor track. The wheel wells consist of 14-gauge steel welded to the floor cross members. Any wheelchair tie downs are attached through 11-gauge 4" flat steel welded in the appropriate locations on the floor. The floor frame is secured to the chassis frame in accordance with the chassis manufacturer's requirements.

When the sidewalls, floor, and roof are welded together, they form a continuous "hoop" structure, which is extremely strong and durable

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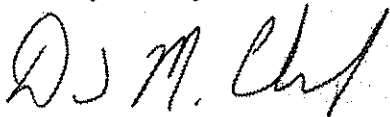
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Sidewalls, floor, and roof are welded together, to form a continuous "hoop" structure.

We thank-you for your consideration,



David M. Clawson, Jr.  
MidAtlantic Representative  
dclawson@nationalbussales.com