



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 ABCA52

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 SHELLY MURRAY  
 304-558-8801

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

SHIP TO

ALCOHOL BEVERAGE CONTROL  
 COMMISSION  
 322 70TH STREET, S.E.  
 CHARLESTON, WV  
 25304-2900 558-2487

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
01/13/2009				

BID OPENING DATE: 01/21/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
----- ADDENDUM NO. 2 -----						
THIS ADDENDUM IS ISSUED TO ADDRESS THE QUESTIONS AND CONCERNS RAISED PRIOR TO THE QUESTION SUBMISSION DEADLINE OF 01/09/2009.						
ATTACHMENTS: QUESTIONS AND RESPONSES REVISED DELIVERY SCHEDULE (ATTACHMENT 2) PRE-BID SIGN-IN SHEET						
THE BID OPENING DATE REMAINS: 01/21/2009						
0001	1	LS		962-86		
DISTRIBUTION AND TRANSPORTATION SERVICES						
EXHIBIT 10						
REQUISITION NO.: ABCA52						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO.'S:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS**  
**REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
NO. 1	.....					
NO. 2	.....					
NO. 3	.....					
NO. 4	.....					
NO. 5	.....					
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF TH            ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL            REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY            ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES            AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE            INFORMATION ISSUED IN WRITING AND ADDED TO THE            SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p>.....            SIGNATURE</p> <p>.....            COMPANY</p> <p>.....            DATE</p> <p>REV. 11/96</p> <p>----- END OF ADDENDUM NO. 2 -----</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**Requisition Number: ABCA52  
Distribution and Transportation Services  
Addendum No. 2**

- To add a revised delivery scheduled – Attachment 2

**Question:**

Can you identify which routes utilize 45' trailers and which utilize 40' trailers, or does it really matter?

**Response:**

All routes excluding one use 45 foot trailers. On Monday, the Eastern Panhandle route must use a 40 foot trailer (Richwood to Keyser).

**Question:**

How many of each (40' & 45' trailers) are needed?

**Response:**

Currently, nine 45 foot trailers and one 40 foot trailer are being used. This total is on a regular weekly basis. The Contractor will need to determine how many trucks it needs to operate effectively and for timely deliveries.

**Question:**

Confirm which routes are handled with straight trucks?

**Response:**

Two routes on Wednesday, Elkins and Huntington, and one route on Thursday, Southern WV. If a load is too large for a trailer the load must be divided with the extra product placed on a straight truck for delivery on the scheduled day and at the same scheduled time.

**Question:**

What was contracted amount in 2008?

**Response:**

ABCA does not have a contracted amount per say. In 2008 628,625 cases were sold by WV ABCA. In past years there has been a 5% or more increase from the proceeding years.

**Question:**

Page 9 – (3): The last sentence states the “loading and dispatching...will be under the direction of the WV ABCA...” Will WV ABCA employees perform the dispatch function, or will the contractor need to provide a dispatcher?

**Response:**

Contractor provides a superintendent to manage all dispatching at the direction of the WV ABCA.

**Question:**

We were told there will be a new delivery schedule attached to the next addendum, showing the 5-day schedule. Would it be possible to get the annual volume history (cases, pallets) for each location?

**Response:**

No.

**Question:**

Page 10 (5) – concerning “...shall have the following; Public Service Commission Stamp...” It’s our understanding that this requirement has been superseded by West Virginia’s participation in the Federal DOT Unified Carrier Registration Act (UCR). Is this correct?

**Question:**

Page 10 (5) - What is required to obtain a Public Service Commission stamp? Is there an associated cost?

**Response:**

As long as the carrier has a current USDOT and updated UCR an interstate DOT is not needed. All trucks must have a WV ABCA transportation permit to transport alcoholic liquors, which requires a bond and \$10.00 for the first truck fee and \$1.00 for each truck thereafter.

**Question:**

Page 7 - The bid opening is 1/218/09 and the performance start is 2/1/2009. Is there a transition/phase-in timeframe before actual performance starts?

**Response:**

There is no Transition/Phase before the actual performance is to start.

**Question:**

Page 9 (3) - Is the attached 4-day delivery schedule required by the ABCA, or will the contractor have the latitude to recommend different scheduling?

**Response:**

Please note that a new Delivery schedule has been issued to replace Attachment 2 of the RFQ. Note the ABCA has implemented a 5 day schedule to take effect upon the new contract. ABCA sets the delivery schedule and routes, however taking in consideration of any input suggested by the distribution contractor in writing.

**Question:**

Page 9 (4) - This section says the contractor will "furnish all necessary labor incidental to the unloading of and to perform all such unloading of trucks and other vehicles at the ABCA Distribution Center and at the private retail liquor stores..." The last sentence states; "ABCA will furnish all labor to load and unload all trucks from the ABCA Distribution Center"... It is unclear what the contractor's role will be in loading and unloading at the ABCA Distribution Center?

**Response:**

ABCA will load all product scheduled to be delivered to retailers, there is no loading or unloading to be done by the contractor at the Distribution Center, only at the private retail liquor sales.

**Question:**

Page 9 (4) – When unloading at the private retail liquor stores, will the drivers be required to put the product on the shelves or just deliver to an inside location?

**Response:**

The responsibility of the driver when delivering to a private retail liquor store is to place the product inside a designated area assigned by the retailer. The driver is not to place the product on the shelves.

**Question:**

Page 10 (7) - What is the estimated value of the parts of stills we'll be responsible for? How is the value established? How often are still parts transported?

**Response:**

In reverse order to the question, stills are not often transported, meaning rarely. The value of a still to be transported would be the Fair Market Value. There is no current estimated value of stills the contractor would be responsible for since this is not the main function of the RFQ.

**Question:**

Page 11 (10) – What is the ABCA approval process for our labor?

**Response:**

See page 5 #10 under the Contractors Covenants and Binds Itself section. The Contractor's responsibility is to furnish all labor for fulfilling ABCA 52 when submitting its bid.

**Question:**

Page 11 (11) - Will there be an office available for our superintendent or person in authority at the ABCA Distribution Center? Will there be internet capability available at the ABCA Distribution Center?

**Response:**

Yes, an office section with a desk and phone will be provided. There is a shared internet location at ABCA Distribution Center that will be available for short periods of use. Meaning it is not solely dedicated for the Contractor's use. The Contractor may use a wireless card or other means to communicate over the internet.

**Question:**

Page 12 - Will our drivers have access to a break area? Will there be a place for personal lockers for our employees?

**Response:**

Drivers will only have access to a waiting area and rest rooms. There are no personal lockers for the Drivers and the superintendent will have an office in which to store his belongings.

**Question:**

Page 12 (15) – There appears to be ample parking space around the Nitro facility, and from an operational standpoint – it would be the best place for the trucks. Is parking there an option if we provide insurance to indemnify the State of any liability for damage to the assets?

**Response:**

The Nitro facility cannot be used as a depot or staging area for contractor's fleet. See page 6 #15 under the Contractors Covenants and Binds Itself section. Only the equipment that is to be used on daily distribution basis can be staged at the Nitro facility (this means the straight truck/box truck and trailers parked at the loading docks for loading and unloading and only tractors (trucks) approved to be left overnight by the ABCA Distribution Center Manager.)

**Question:**

Are the current employees providing distribution and transportation services represented by a union? If so, do you have a copy of the Collective Bargaining Agreement (CBA)?

**Response:**

Yes, but it is not required by the state or ABCA

**Question:**

Are there any overnight route stays?

**Response:**

There are 3 overnight route stays



REVISED 1/12/09

MONDAY ORDER DAY  
WEDNESDAY DELIVERY

STORE	STORE NAME	CITY	CASES	PALLETS	ACTUAL	DELIVERY TIME
444	RITE AID #906	BUCKHANNON				2:30
443	RITE AID #2265	PARSONS				1:30
592	CANAAN VALLEY GEN STORE	DAVIS				1:00
614	PAR MAR STORE #45	HUTTONSVILLE				12:00
562	RITE AID #914	ELKINS				11:30
590	SMOKER FRIENDLY PLUS	ELKINS				11:00
591	BELINGTON SHOP-N-SAVE	BELINGTON				9:45
603	SMOKER FRIENDLY PLUS	PHILIPPI				9:00
442	RITE AID #1982	GRAFTON				7:00 AM
		<b>TOTAL</b>				
408	RITE AID #1687	CLAY				3:00
514	ACME WHOLESALE	GASSAWAY				2:15
533	FLATWOODS DISCOUNT	SUTTON				1:30
585	DAIRY MART FOODS #76	TERRA ALTA				12:30
436	RITE AID #2605	KINGWOOD				11:45
475	GDSH DISTRIBUTORS	BRUCETON MILLS				11:00
472	GDSH DISTRIBUTORS	MORGANTOWN				10:15
471	GDSH DISTRIBUTORS	MORGANTOWN				9:30
473	GDSH DISTRIBUTORS	MORGANTOWN				8:00
516	GIANT EAGLE #59	MORGANTOWN				7:00 AM
		<b>TOTAL</b>				
521	LIQUID ASSESTS	GLENVILLE				2:30
584	RITE AID #1305	WESTON				1:45
527	LEWIS CO LIQUOR STORE	WESTON				1:00
474	GDSH DISTRIBUTORS	MORGANTOWN				11:00
587	RITE AID #919	MORGANTOWN				10:00
544	ASHBROOKE LIQUOR OUTLET	MORGANTOWN				8:30
536	THE SPIRIT SHOPPE	NUTTER FORT				7:30
586	ROCKO'S	BRIDGEPORT				6:30 AM
		<b>TOTAL</b>				
440	RITE AID #3341	HARRISVILLE				3:30
593	PRIMA MARKETING 7-11	WEST UNION				3:00
550	DAIRY MART FOODS #19	SALEM				2:30
413	RITE AID #915	CLARKSBURG				1:30
414	RITE AID #1914	NUTTER FORT				12:30
547	SHINNSTON SHOP-N-SAVE	SHINNSTON				11:30
621	OLD HUNDRED LIQUORS	HUNDRED				10:45
428	RITE AID #1408	MANNINGTON				10:00
470	GDSH DISTRIBUTORS	FAIRMONT				9:00
610	SO. FAIRMONT SHOP-N-SAVE	FAIRMONT				8:15
618	LIQUOR OUTLET	FAIRMONT				7:30 AM
		<b>TOTAL</b>				
		<b>GRAND TOTAL</b>				

TUESDAY ORDER DAY  
THURSDAY DELIVERY

STORE	STORE NAME	CITY	CASES	PALLETS	ACTUAL	DELIVERY TIME
445	RITE AID #1687	WEBSTER SPRINGS				2:30
513	KING CUT RATE TOBACCOS #3	SUMMERSVILLE				1:00
594	GODFATHER LIQUORS #2	SUMMERSVILLE				12:00
410	RITE AID #2610	ANSTED				11:30
495	CJ'S TOBACCO SHOP	BECKLEY				11:00
494	CJ'S TOBACCO SHOP	BECKLEY				10:30
439	RITE AID #1694	BECKLEY				10:00
438	RITE AID #957	BECKLEY				9:00
574	GODFATHER LIQUORS	BECKLEY				8:00
498	COMAC #3	OAK HILL				7:00 AM
		<b>TOTAL</b>				
528	ZEEK ENTERPRISES	KERMIT				4:00
599	H & H SPIRITS	WILLIAMSON				3:00
604	MATEWAN LIQUOR	MATEWAN				2:00
596	TRAILS END SOUVENIRS	GILBERT				1:00
447	RITE AID #113	PINEVILLE				12:00
583	PRIMA #5445	OCEANA				11:00
568	PRIMA #5441	MAN				10:00
612	L.A. LIQUOR & LOTTERY	LOGAN				9:00
427	RITE AID #2460	CHAPMANVILLE				8:00
403	RITE AID #1289	DANVILLE				7:00 AM
		<b>TOTAL</b>				
406	RITE AID #963	WHITESVILLE				2:00
446	RITE AID #1373	MULLENS				1:00
523	WELCH BANTAM MARKET	WELCH				12:00
503	D&D BEVERAGES	BLUEWELL				11:00
502	ONE STOP BEVERAGE MART	BLUEFIELD				10:00
548	KO CONVENIENCE CENTER	BLUEFIELD				9:00
477	LIQUORS & MORE #1	PRINCETON				8:00
478	LIQUORS & MORE #2	PRINCETON				7:30
535	THE LIQUOR STORE	PRINCETON				7:00 AM
		<b>TOTAL</b>				
411	RITE AID #121	RAINELLE				4:00
620	MONROE LIQUORS	UNION				3:00
581	OLD WHITE CLUB CORP	WHITE SULP SPRG				3:00
490	GREENBRIER LIQUOR SHOPPE	WHITE SULP SPRG				2:00
506	THE LOFT	LEWISBURG				1:00
613	WATERFRONT SPORTING GOODS	ALDERSON				12:00
441	RITE AID #286	HINTON				11:00
561	RASI DISCOUNT LIQUOR	BEAVER				10:00
493	CJ'S TOBACCO SHOPPE	BECKLEY				8:00
549	KROGER #790	BECKLEY				7:00 AM
		<b>TOTAL</b>				
		<b>GRAND TOTAL</b>				

REVISED 1/12/09

WEDNESDAY ORDER DAY  
FRIDAY DELIVERY

P10

STORE	STORE NAME	CITY	CASES	PALLETS	ACTUAL	DELIVERY TIME
607	JULIAN'S MARKET	HUNTINGTON				5:00
619/611	SAAD'S SPIRITS ON PLAZA	HUNTINGTON				4:00
622	STADIUM SPIRITS INC.	HUNTINGTON				3:30
565	PRIMA #5412	HUNTINGTON				2:30
626	CORNER LIQUOR & WINE	HUNTINGTON				12:30
492	CLASSIC LIQUORS	HUNTINGTON				12:00
578	CLASSIC LIQUORS	KENOVA				11:00
532	SPIRITS ETC	BARBOURSVILLE				9:00
566	PRIMA #5424	BARBOURSVILLE				8:30
576	KING CUT RATE TOBACCO	BARBOURSVILLE				8:00 AM
		<b>TOTAL</b>				
525	MARATHON FOOD MART	NEW HAVEN				11:00
588	MAIN STREET LIQUOR MARKET	POINT PLEASANT				10:15
602	SMOKER FRIENDLY PLUS	POINT PLEASANT				9:30
616	PRIMA 7-11 #5512	HAMLIN				8:30
401	SHORT STOP MARKETS	HURRICANE				7:45
597	SMOKER FRIENDLY PLUS	SCOTT DEPOT				7:15
615	PRIMA 7-11 #5308	SCOTT DEPOT				6:30 AM
		<b>TOTAL</b>				
		<b>GRAND TOTAL</b>				

REVISED 1/12/09

THURSDAY ORDER DAY  
MONDAY DELIVERY

P11

STORE	STORE NAME	CITY	CASES	PALLETS	ACTUAL	DELIVERY TIME
457	7-ELEVEN #20685	SHEPHERDSTOWN				10:45
624	7-ELEVEN #10670	MARTINSBURG				10:00
501	BIG APPLE LIQUORS	INWOOD				9:00
451	7-ELEVEN #17704	INWOOD				8:00 AM TUESDAY
455	7-ELEVEN #28300	RANSON				3:30
541	OLD TOWNE LIQUORS	HARPERS FERRY				2:30
625	7-ELEVEN #28316	CHARLES TOWN				1:30
454	7-ELEVEN #28317	WARDENSVILLE				11:30
519	A&A SPIRITS SHOPPE	MOOREFIELD				10:00
452	7-ELEVEN #17092	PETERSBURG				9:30
605	LAST STOP SPIRIT SHOP	FRANKLIN				8:30 AM MONDAY
		<b>TOTAL</b>				
430	RITE AID #234	RICHWOOD				1:30
479	LIQUORS & MORE #3	MARLINTON				12:00
500	PENN LIQUORS	MARTINSBURG				8:00 AM TUESDAY
449	7-ELEVEN #28320	FALLING WATERS				1:00
623	7-ELEVEN #28310	HEDGESVILLE				12:00
460	7-ELEVEN #28303	BERKLEY SPRINGS				11:00
510	CRUISE THRU	ROMNEY				10:00
453	7-ELEVEN #16924	ROMNEY				9:00
459	7-ELEVEN #28326	FORT ASHBY				8:00
458	7-ELEVEN #17109	KEYSER				7:00 AM MONDAY
		<b>TOTAL</b>				
551	BILLO'S	DIAMOND				1:45
606	VIDEO PALACE	MONTGOMERY				1:00
409	RITE AID #2736	SMITHERS				12:15
567	PRIMA 7-11 #5415	KANWAHA CITY				11:30
421	RITE AID #934	KANWAHA CITY				11:00
420	RITE AID #1562	EAST END				10:00
608	PREMIERE LIQUORS	CHARLESTON				8:30
425	RITE AID #3702	CROSS LANES				7:30
424	RITE AID #946	ST. ALBANS				6:15
589	PRIMA 7-11 #5512	ST. ALBANS				6:00 AM
		<b>TOTAL</b>				
417	RITE AID #948	WEST WASH ST				9:00
419	RITE AID #935	WEST WASH ST				8:00
426	RITE AID #2571	BIG CHIMNEY				7:00
617	SHOP & GO INC. #1	PINCH				6:15
570	PRIMA 7-11 #5419	NITRO				5:30 AM
		<b>TOTAL</b>				
		<b>GRAND TOTAL</b>				

REVISED 1/12/09

FRIDAY ORDER DAY  
TUESDAY DELIVERY

P12

STORE	STORE NAME	CITY	CASES	PALLETS	ACTUAL	DELIVERY TIME
582	SMOKER FRIENDLY PLUS	WHEELING				12:30
508	CELEBRATIONS	WEIRTON				10:30
537	NEW CUMBERLAND LIQUORS	NEW CUMBERLAND				9:00
497	TRI-STATE LIQUOR DISCOUNT	CHESTER				8:00 AM TUESDAY
509	SHOP-N-SAVE	WEIRTON				5:30
496	TRI-STATE DISCOUNT LIQUOR	WEIRTON				4:30
406	RITE AID #1949	FOLLANSBEE				3:45
407	RITE AID #3388	WELLSBURG				3:15
433	RITE AID #734	WHEELING				2:30 PM MONDAY
		<b>TOTAL</b>				
524	GAS-N-GOODS CONVENIENCE	WILLIAMSTOWN				2:30
435	RITE AID #1382	ST MARYS				1:45
563	PAR MAR OIL	SISTERVILLE				12:45
522	THE ABC STORE	NEW MARTINSVILLE				11:45
504	CVS PHARMACY #6277	MOUNDSVILLE				10:05
429	RITE AID #1503	BENWOOD				10:00
432	RITE AID #733	WHEELING				9:00
505	CVS PHARMACY #5278	WHEELING				8:00 AM
		<b>TOTAL</b>				
531	SPENCER SPIRITS INC.	SPENCER				2:00
415	RITE AID #959	RIPLEY				1:00
416	RITE AID #280	RAVENSWOOD				12:00
575	CJ'S LOTTERY	PARKERSBURG				11:00
573	PAR MAR STORE #3	PARKERSBURG				10:15
530	MINI-GIANTS	PARKERSBURG				9:30
580	TRAFFIC CIRCLE DRIVE THRU	PARKERSBURG				8:30
598	SMOKER FRIENDLY PLUS	PARKERSBURG				7:15
545	SAM'S CLUB #6373	VIENNA				6:30 AM
		<b>TOTAL</b>				
422	RITE AID #937	DUNBAR				11:30
609	SMOKER FRIENDLY PLUS	DUNBAR				10:45
423	RITE AID #947	SOUTH CHARLESTON				10:15
589	KING CUT RATE TOBACCOS	SOUTHRIDGE				9:30
554	SAM'S CLUB #6457	SOUTH RIDGE (SAMS)				8:45
418	RITE AID #944	BRIDGE ROAD				8:00 AM
		<b>TOTAL</b>				
		<b>GRAND TOTAL</b>				

REVISED 11/2/09

HOLIDAY SCHEDULE  
Thursday/Friday Deliveries

STORE	STORE NAME	CITY	CASES	PALLETS	ACTUAL	DELIVERY TIME
445	RITE AID #1687	WEBSTER SPRINGS				2:30
513	KING CUT RATE TOBACCOS #3	SUMMERSVILLE				1:00
594	GODFATHER LIQUORS #2	SUMMERSVILLE				12:00
410	RITE AID #2610	ANSTED				11:30
495	CJ'S TOBACCO SHOP	BECKLEY				11:00
494	CJ'S TOBACCO SHOP	BECKLEY				10:30
439	RITE AID #1694	BECKLEY				10:00
438	RITE AID #957	BECKLEY				9:00
574	GODFATHER LIQUORS	BECKLEY				8:00
498	COMAC #3	OAK HILL				7:00 AM
		<b>TOTAL</b>				
528	ZEEK ENTERPRISES	KERMIT				4:00
599	H & H SPIRITS	WILLIAMSON				3:00
604	MATEWAN LIQUOR	MATEWAN				2:00
596	TRAILS END SOUVENIRS	GILBERT				1:00
447	RITE AID #113	PINEVILLE				12:00
583	PRIMA #5445	OCEANA				11:00
568	PRIMA #5441	MAN				10:00
612	L.A. LIQUOR & LOTTERY	LOGAN				9:00
427	RITE AID #2460	CHAPMANVILLE				8:00
403	RITE AID #1289	DANVILLE				7:00 AM
		<b>TOTAL</b>				
405	RITE AID #963	WHITESVILLE				2:00
446	RITE AID #1373	MULLENS				1:00
523	WELCH BANTAM MARKET	WELCH				12:00
503	D&D BEVERAGES	BLUEWELL				11:00
502	ONE STOP BEVERAGE MART	BLUEFIELD				10:00
548	KO CONVENIENCE CENTER	BLUEFIELD				9:00
477	LIQUORS & MORE #1	PRINCETON				8:00
478	LIQUORS & MORE #2	PRINCETON				7:30
535	THE LIQUOR STORE	PRINCETON				7:00 AM
		<b>TOTAL</b>				
411	RITE AID #121	RAINELLE				4:00
620	MONROE LIQUORS	UNION				3:00
581	OLD WHITE CLUB CORP	WHITE SULP SPRG				3:00
490	GREENBRIER LIQUOR SHOPPE	WHITE SULP SPRG				2:00
506	THE LOFT	LEWISBURG				1:00
613	WATERFRONT SPORTING GOODS	ALDERSON				12:00
441	RITE AID #286	HINTON				11:00
561	RASI DISCOUNT LIQUOR	BEAVER				10:00
493	CJ'S TOBACCO SHOPPE	BECKLEY				8:00
549	KROGER #790	BECKLEY				7:00 AM
		<b>TOTAL</b>				
607	JULIAN'S MARKET	HUNTINGTON				5:00
619/611	SAAD'S/SPIRITS ON PLAZA	HUNTINGTON				4:00
622	STADIUM SPIRITS INC.	HUNTINGTON				3:30
565	PRIMA #5412	HUNTINGTON				2:30
626	CORNER LIQUOR & WINE	HUNTINGTON				12:30
492	CLASSIC LIQUORS	HUNTINGTON				12:00
578	CLASSIC LIQUORS	KENOVA				11:00
532	SPIRITS ETC	BARBOURSVILLE				9:00
566	PRIMA #5424	BARBOURSVILLE				8:30
576	KING CUT RATE TOBACCO	BARBOURSVILLE				8:00 AM
		<b>TOTAL</b>				
525	MARATHON FOOD MART	NEW HAVEN				11:00
588	MAIN STREET LIQUOR MARKET	POINT PLEASANT				10:15
602	SMOKER FRIENDLY PLUS	POINT PLEASANT				9:30
616	PRIMA 7-11 #5512	HAMLIN				8:30
401	SHORT STOP MARKETS	HURRICANE				7:45
597	SMOKER FRIENDLY PLUS	SCOTT DEPOT				7:15
615	PRIMA 7-11 #5306	SCOTT DEPOT				6:30 AM
		<b>TOTAL</b>				
		<b>GRAND TOTAL</b>				

PRE-BID CONFERENCE  
SIGN IN SHEET

Request for Quotation Number: ABC52

Date: 1-08-09

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name:	QUICK DELIVERY SERVICE
Firm Address:	350 W. 19th ST. N.Y.C., WV 25743
Representative Attending:	SENEA LAFAYE
Phone Number:	Ralph Hamilton Team Mgr Dan Stemple V.P. of Operations 304-759-2300
Fax Number:	304-755-5756
Email Address:	Chami@ten@peopleservices.com

Firm Name:	WV ABCA
Firm Address:	322 70th St S.E. Charleston WV 25304
Representative Attending:	Belinda K Burdette
Phone Number:	558-2481 x220
Fax Number:	558-1538
Email Address:	bburdette@wvabca.com

Firm Name:	WV ABCA
Firm Address:	322-70th ST SE CHARLESTON WV 25304 ED HART MGR
Representative Attending:	ABCA DISTRIBUTION CENTER
Phone Number:	(304) 759-0720
Fax Number:	(304) 759 0755
Email Address:	EHART@WVABCA.COM

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	W.V.A.B.C.A.
Firm Address:	322 70th St SE Charleston WV 25304 Brachia Shaffer
Representative Attending:	ABCA Distribution Center
Phone Number:	304 759-0720
Fax Number:	304 759-0755
Email Address:	B.Shaffer@WVABCA.COM

Firm Name:	WV PURCHASING DIVISION
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

2009 JAN 12 PM 3:30

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PRE-BID CONFERENCE  
SIGN IN SHEET

Request for Quotation Number: ABC52

Date: 1-08-09

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name:	<u>BIG DOG LOGGING</u>
Firm Address:	<u>1235 N. LOOP W # 550 HOUSTON, TX 77008</u>
Representative Attending:	<u>KIRK LANE</u>
Phone Number:	<u>713.996.8771 x.203</u>
Fax Number:	<u>713.996.7823</u>
Email Address:	<u>KLANE@BIGDOGGROUP.COM</u>

Firm Name:	<u>WV ABCA</u>
Firm Address:	
Representative Attending:	<u>Mandy Smith</u>
Phone Number:	<u>558-2481</u>
Fax Number:	
Email Address:	

Firm Name:	<u>WV ABCA</u>
Firm Address:	<u>322 70th St. S.E.</u>
Representative Attending:	<u>Shawn Smith</u>
Phone Number:	<u>558-2481</u>
Fax Number:	
Email Address:	

Firm Name:	<u>Frank Noyen</u>
Firm Address:	<u>ABCA</u>
Representative Attending:	<u>[Signature]</u>
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	<u>WV ABCA</u>
Firm Address:	<u>302 70th St SE</u>
Representative Attending:	<u>Kim Canterbury</u>
Phone Number:	<u>759-0120</u>
Fax Number:	
Email Address:	

Firm Name:	<u>FRANK CLORDIA</u>
Firm Address:	<u>ABCA</u>
Representative Attending:	
Phone Number:	<u>(304) 541-1430</u>
Fax Number:	
Email Address:	



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Request for Quotation Number: ABCASZ

Date: 3 Jan 2009

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name:	<u>ABAB ASSOCIATES INC</u>
Firm Address:	<u>9891 Broken Land Parkway Suite 100 Columbia, MD 21046</u>
Representative Attending:	<u>Tim Regal, Gordon Thompson, Assoc</u>
Phone Number:	<u>301-596-2440</u>
Fax Number:	<u>301-596-7879</u>
Email Address:	<u>TRGAN@ABASSOCIATES.COM</u>

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	
Firm Address:	
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SIGN IN SHEET

Request for Quotation Number: ABC52

Date: 1-08-09

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name:	<u>SLEEDS CO.</u>
Firm Address:	<u>100 EAST COVE EXTEN SWAN WHEELING WV 26003</u>
Representative Attending:	<u>ROBERT SINGARVICH PRES</u>
Phone Number:	<u>304-243-1820</u>
Fax Number:	<u>304-243-6854</u>
Email Address:	<u>rsingarvich@sleedco.com</u>

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	<u>SLEEDS CO.</u>
Firm Address:	<u>(same)</u>
Representative Attending:	<u>RAMBAU EMMERSON VP</u>
Phone Number:	<u>304-243-1820</u>
Fax Number:	<u>304-243-6854</u>
Email Address:	<u>eman@sleedco.com</u>

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	