

SOLE SOURCE DETERMINATION

The Purchasing Division has been requested to approve a sole source purchase for the commodity or service described below. Pursuant to West Virginia Code 5A-3-10c, the Purchasing Division is attempting to determine whether the commodity or service is a sole source procurement. If you believe your company meets the required experience and qualification criteria stated below, please e-mail the Purchasing Division Buyer at roberta.a.wagner@wv.gov with a copy to Karen.Q.Byrd@wv.gov to express your interest in the project. Please forward any and all information that will support your company's compliance with required qualification and eligibility criteria along with any other pertinent information relative to this project to the Purchasing Division no later than 02/04/2008.

Requisition Number:
WEH80230

Department/Agency:
Welch Community Hospital

Detailed Description of Project:

The West Virginia Department of Health and Human Resources/BHMF/Welch Community Hospital, located at 454 McDowell Street, Welch, WV 24801, is requesting a vendor to provide all application software, install, support, and anything incidental to provide a fully integrated clearinghouse service for electronic claims submission to all major insurance carriers, participating payers, serviced by Welch Community Hospital, 454 McDowell Street, Welch, WV 24801. Also to provide automated real-time insurance eligibility and benefit verification, remote statement processing, technical support, and anything incidental to statement processing for the Patient Accounts Department at Welch Community Hospital

Proposed Sole Source Vendor:
**Emedeon Business Services
1283 Murfreesboro Pike
Nashville, TN 37217**

Specific Eligibility Criteria:

Vendor shall act as a clearinghouse for electronic claims submission to all major insurance carriers, including but not limited to: Medicare, Medicaid, Blue Cross, ChampVA, UMWA, and all other commercial insurance carriers. Vendor shall act as a remote statement processor for printing, sorting, folding, stuffing, and first class mailing of monthly patient statements. Vendor shall provide, install, and support all software applications for this project for a 100% turnkey installation. Vendor shall provide standard technical support Monday through Friday, 8:00 a.m. to 4:00p.m. The vendor

will process all automated transactions from delivering UB04 and CMS1500 claims to the proper destination into the specific format required by the health plan payers to reporting back to the Patient Accounts Department on any warnings, errors, and claim adjudication messages. Vendor shall provide the hospital on-line statement viewing, customized statement options, ability to demand reprinting of prior statements and reporting to Patient Accounts on processed claims. Vendor will provide all technical and software training and shall work with current software vendor, Keane, and Patient Accounting Manager on the set up and testing of system.

Specific Qualification Criteria:

All claim submissions and statement processing will be in compliance with HIPAA, federal and state regulations, and all other industry standards. All data transmitted to clearinghouse for electronic claims submission or remote statement processing shall be the property of the hospital at all times and shall be acknowledged by the vendor upon acceptance of a contract to be the property of the hospital. Vendor shall secure and provide adequate user license required for the hospital billing staff.

(REV 12/07)