



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 PTR08005

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 CHUCK BOWMAN
 304-558-2157

RFQ COPY
 TYPE NAME/ADDRESS HERE

VENDOR

SHIP TO

DIVISION OF PUBLIC TRANSIT

BUILDING 5, ROOM 830
 1900 KANAWHA BOULEVARD, EAST
 CHARLESTON, WV
 25305-0432 304-558-0428

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/13/2007				
BID OPENING DATE: 11/29/2007		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** ADDENDUM NO. 2 *****						
ADDENDUM ISSUED FOR THE NARROW BODY CUTAWAY CONTRACT TO DISTRIBUTE THE RESPONSE AND CLARIFICATION FROM VENDOR REQUESTS FOR APPROVED EQUALS. PLEASE SEE THE ATTACHED SIX (6) PAGES. BID DATE AND OPENING TIME REMAIN AS ESTABLISHED IN ADDENDUM NO. 1 @ 11/29/07 AT 1:30 PM. ***** NO OTHER CHANGES *****						
0001	1	EA		557-60		
138" WHEELBASE NARROW BODY CUTAWAY WITH A/C						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

RESPONSES TO REQUEST FOR APPROVED EQUALS
PTR08005

VENDOR: National Bus Sales/Goshen Coach

Section 6.2	Approved
Section 8.1.3	Approved
Section 8.2.1	Approved
Section 8.6	Approved
Section 9.2.5	Approved
Section 11.1	Seat must be 3-PT type. Wall mount is approved.
Section 12.1	Denied- Vendor must make arrangements to meet specs.
Section 13.0	Approved as long as driver has complete view of left side of vehicle.

VENDOR: National Bus Sales/StarCraft

Section 5.3.7, Page 39	When passenger entrance and/or wheelchair door is open hazard lights will operate.
Section 6.2(d), Page 41	Approved
Section 8.6, Page 45	Approved
Section 9.2.3, Page 45	Denied. Vendor must supply information to ensure that this requirement is met.
Section 9.4, Page 46	Approved
Section 11.4(b), page 49	Denied. Design is approved only as in the 18 passenger contract.
Section 13.1, Page 50	Approved



Thor Industries Commercial Bus Division

25161 Leer Drive
 Phone: 574-970-6300
 FAX: 574.266.5866
www.goshencoach.com

To: David Clawson @ National Bus Sales
From: Mark LeRoy, Bid Manager
CC:
Date: 10/25/07
Re: Questions, clarifications and approved equals for **West Virginia**– Please ask for these approved equals and clarifications as well as any others you find.

Page	Section	Subject	Request
	6.2	Air Conditioning	In lieu of Trans Air, please accept ACC Climate Controls as the brand of air conditioner. ACC has comparable products and meets all the requirements of the specification. See attached information and warranty statement.
	8.1.3.	Zinc Chromate Primer	The use of zinc chromate is a violation of local EPA regulations due to possible health and environmental concerns. In lieu thereof, please accept that our entire steel cage structure receives a multi-stage application of an industrial grade, anti-corrosive material to prevent rust. The entire underside of the bus is also coated with a petroleum based transportation grade undercoating material. Details of these materials are available upon request. Our product is backed by a 6 year / 60,000 mile warranty against corrosion failure.
	8.2.1.	Body Panels	Please accept our standard exterior aluminum body panels that include up to two seams. The seams are overlapped and securely bonded, and meet industry standards.
	8.6.	Rub Rail	Please delete the last sentence of this section. The metal track that the rub rail snaps on to also acts as a channel for screws that secure the lower skirt panels.

	9.2.5.	Grease Fittings	In lieu of grease fittings on the pivot bearings, please accept our standard door design that includes a lower pivot with Teflon bearing, which eliminates the need for lubrication.
	11.1	Passenger Seats	Please clarify seat belt requirement. In a vehicle of this type, shoulder belts are only available for the passenger seat next to the wall, unless you want a seat with an integrated lap and shoulder belt, such as the Freedman 3-PT series. If you chose the 3-PT, be advised that the ABS back option is not available on the fold-away model.
	12.1	Windshield	Please delete the requirement for the graduated dark band at the top of the windshield as Ford has discontinued this feature in lieu of windshield with an overall tint and a standard sun visor.
	13.0	Mirror Location	For the driver's exterior mirror, please accept our standard location mounted on the driver's door in lieu of the left front corner.

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REQUEST FOR APPROVED EQUALS

<u>Section</u>	<u>Page</u>	<u>Specification</u>	<u>Request</u>
5.37	039	A circuit shall be provided for the directional signals which, when on, will cause them to function as traffic hazard warning signals.	Please clarify/verify that this refers to the Ford OEM Hazard switch
6.2 (d)	041	The A/C systems will include, as standard, ATCO, quick click or Approved Equal connectors and hoses.	Please accept the Burgaflex brand of No-Crimp connectors as an approved equal. Information is attached concerning J2064 compliance.
8.6	045	A rub rail shall run the length of the passenger compartment at floor level. The rub rail shall be secured in matter other than snapped onto a metal rail.	Please accept Starcraft standard Rub Rail as approved on recently delivered 18 passenger vehicles.
9.2.3	045	The door frame shall be welded at all seams to ensure that the door frame will not separate.	Please accept our standard interior door frame/seal as delivered on the 18 passenger contract, with the exception that the interior corner joints will be TIG welded.
9.4	046	A full height rear emergency exit door with a minimum clear opening of 32" inches by 64" (minimum) shall be provided.	Please accept our standard rear exit door that has a clear opening of 35.5" by 57" to accommodate rear A/C evaporator and interior rear height of 77".
11.4 (b)	049	Passenger assists shall be provided as floor-to-ceiling vertical stanchions at the top of the steps on both sides of the step well.	Please accept our normal construction on the right side of the entry door for parallel grab rails. We do not normally install a stanchion for the grab rail mount, but fasten it to steel in the front bulkhead as shown in the accompanying photo.
13.1	050	Two 6 ½ inch by 9 ½ inch fully adjustable outside rearview mirrors shall be provided: one at the left front body corner and one at the right front body corner. Mirrors shall be constructed of anodized aluminum stainless steel or other approved equal non-corrosive material. Mirror arm may be chrome plated. Convex "blind spot" mirrors shall also be provided on each side of the vehicle with a minimum 5" diameter.	Please accept our standard Lucerix exterior mirrors as detailed in attached information. The Roadside mirror attaches to the driver door OEM mount area. The mirrors include integral convex bottom mirrors as shown.

Enc:
 Burgaflex Information
 RH Grab Rail Photo
 Lucerix Mirror Detail Sheet

RESPONSES TO REQUEST FOR APPROVED EQUALS
PTR08005

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VENDOR: Starcraft/Bus Service

- Section 2.0C, Page 9: The bid will be lowest responsive bid that meets all requirements in RFQ.
The award will be base on lowest responsive bid on both line items.
WVDPT will review the options to ensure that amounts will not place an ordered vehicle in a higher price range than the lowest responsive bid.
- Section 24, Page 28: The vendor will be required to provide (2) two (1) one-day training Sessions at locations provided by WVDPT. The vendor will be required to bring in vendors of components to training session.
- Section 24, Page 28: It is understood that the OEM can not train on behalf of the chassis OEM. The vendor is required to bring in the chassis OEM for training.
- Section 5.3.3, Page 38 Denied
- Section 6.6.4, Page 40 Denied
- Section 8.2.1, Page 43 Approved
- Section 9.3.3, Page 46 Approved
- Section 11.3, page 48 Denied
- Section 12.1, Page 50 Denied- Vendor shall make arrangements to meet this requirement.
- Section 12.2, Page 50 Denied
- Section 16, Page 51 Denied
- Section 19.1, Page 53 Denied
- Section 20.2, Page 55 Denied
- Section 20.3, Page 56 The vendor shall be responsible to install lug wrench and jack after delivery of vehicle.
- Section 20.12, Page 57 Denied

