



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 PSH80194

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

RFQ COPY
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HEALTH AND HUMAN RESOURCES
 PINECREST HOSPITAL
 105 SOUTH EISENHOWER DRIVE
 BECKLEY, WV
 25801 304-256-6614

DATE PRINTED 10/24/2007	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: 11/08/2007		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1 1. QUESTIONS AND ANSWERS ARE ATTACHED. 2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. EXHIBIT 10 REQUISITION NO.: PSH80194 ADDENDUM ACKNOWLEDGEMENT I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC. ADDENDUM NO.'S: NO. 1 NO. 2 NO. 3 NO. 4 NO. 5 I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA Business Associate Addendum -** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130



State of West Virginia
 Department of Administration
 Purchasing Division
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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.						
..... SIGNATURE COMPANY DATE						
REV. 11/96						
END OF ADDENDUM NO. 1						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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Pinecrest Hospital Fire Alarm/ Nurse Call System**PSH80194 ADDENDUM 1****ADDITIONS/CHANGES TO THE SCOPE OF WORK:**

- 3.2** Since there may be a period when the elevators are complete, and the new fire alarm is not, the fire alarm contractor shall provide a temporary relay arrangement with the new smoke and heat detectors to operate the recall and shunt trips.
- 8.3** Certain conduits and other related fixed components may be reused as approved by the Fire Marshal.
- 13.1** Increase the term of work from 300 calendar days to 325 calendar days.
- 18.1** Include as a deductive alternate the elimination of the Nurse Call on area 2C.

PREBID MEETING – QUESTIONS/ANSWERS

- Q.** Who provides shunt trip breakers for the new elevators?
A. Shunt trip circuit breakers for the elevators are not in this contract. They will be provided by others.
- Q.** Can we reuse some existing conduit?
A. The contractor has the option of reusing existing conduit, raceway and boxes of the existing fire alarm system as approved by the Fire Marshal.
- Q.** Can portions of the system be down for an eight hour period while under construction?
A. The existing fire alarm system shall remain operational during the installation of the new fire alarm system. Portions of the existing system may be taken out of service, and the new fire alarm equipment may become part of the existing system on a temporary basis provided all of the following conditions are met:
1. The area in which the existing system is out of service is occupied at all times by the contractor to maintain a fire watch.
 2. The system is retested before ending the fire watch.
 3. Approval is obtained from the State Fire Marshal.
- Q.** Does the wiring have to be in conduit?
A. Nurse Call :It does not have to be in conduit above suspended ceilings or in wall partition. It needs to be in conduit where exposed. This is described in specification 167250, 3.5,B (nurse call).

To clarify fire alarm conduit:
Replace section 283111, 3.2,B in entirety with

"Wiring Method: Install wiring in raceway except within walls or above accessible suspended ceilings. All exposed wiring shall be in raceway. Where raceway is required, provide metallic surface raceway in finished areas, and EMT in basements, Unit A ceilings, basements, and utility closets."

- Q.** Can field devices be located in different areas than as specified in drawings?
A. The fire alarm device locations may be installed in locations other than indicated on drawings provided they comply with applicable codes.
- Q.** What access will the contractor have to occupied areas of the hospital?
A. The owner will vacate patient rooms as required by contractor and as vacant room availability allows.
- Q.** Who is designated to review the submittals?
A. Submittals shall be sent to Architect/Engineer for approval.
- Q.** Is the Nurse Call required to be independent or interconnected?
A. The nurse call and fire alarm system shall be addressable per specifications.
- Q.** Who has jurisdiction over the work, the State Fire Marshal or the local Fire Marshal?
A. The State Fire Marshal

WRITTEN QUESTIONS/ANSWERS

- Q.** If plenum cable is used for the new systems in the areas that have acoustical ceilings, does the wire and existing conduits have to be removed above the acoustical ceilings?
A. Yes
- Q.** In the Nurse Call System specifications it is specified that the patient stations use "CAT5 style modular connectors" (Section 16750- 2.1 - E.). It also states that the system cable is to be 4 Pair CAT5 with "Added power cable" (Section 16750 - 2.3 - I. - 1.). My question is are other modular type connectors acceptable? Also, does the system have to use 4 Pair CAT5 cable? The responder 4000 specified does not use ethernet protocols (typical of CAT5 cable and CAT5 connectors), only a "RJ-45 style" connector at some of its stations. The modular connectors other systems use will provide the same functionality and convenience as the specified "CAT5 style connectors".
In the Nurse Call System specifications it is specified that the Corridor Lights not use incandescent lamps, only LED's. Both have their advantages; LEDs have a longer life, but upon failure the entire unit is replaced. Failure of a incandescent

lamp means simply changing the failed lamp with no down time. My question is are incandescent lamps acceptable for use in the corridor lights?

Reply:

Question: "Are other modular type connectors acceptable?"

Answer: "Yes, other modular type connectors are acceptable."

Question: "Does the cable have to be Cat5?"

Answer: "No, but this is an addressable system. Cable per manufacturer requirements."

Question: "Are incandescent lamps acceptable for corridor lamps?"

Answer: "Yes, incandescent lamps are acceptable for corridor lamps"

Question: "Is the system required to use Ethernet protocols?"

Answer: "No, the system is not required to use Ethernet protocols."

Specification 167250, 2.3, E. Corridor lights: Replace all references to "LED" with "LED or incandescent lamps".

Specification 167250, 2.3, E, a. Delete "Corridor Lamps utilizing incandescent lamps shall not be acceptable."

Specification 167250, 2.1, E.: Delete "CAT5 Style".

Delete Specification 167250, 2.1, F.

Add Specification 167250 1.2, D. "All references to part numbers from specific manufactures shall be are used to indicate the basic functionality desired. Other products from same or different manufacturer are acceptable provided basic functionality requirements are met as described elsewhere in this specification."

End of Addendum

SIGN IN SHEET

Request for Proposal No. P5 H80194

PLEASE PRINT

Date: 10/17/2007

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME

MAILING ADDRESS

TELEPHONE & FAX NUMBERS

Company:	BAI/MSES	607 WEST MAIN ST	PHONE 624-9700
Rep:	JEFF RAJLEY	CHARLESTON WV	TOLL FREE
Email Address:	jkrajley@msesinc.com	26301	FAX 622-0981
Company:	Tri County Electric	4626 Pennsylvania Ave.	PHONE 304-965-6482
Rep:	Bob Jackson	Charleston, WV 25302	TOLL FREE
Email Address:	R Jackson@Peanline.com		FAX 304-965-6482
Company:	Summit Electric	Bx 254	PHONE 304 503-7091
Rep:	Richard Milam	Hurricane WV 25526	TOLL FREE
Email Address:	Rmilam@Suddenlink.net		FAX 304-562-7137
Company:	DTHR	Building 3, Room 552	PHONE 558-2882
Rep:	Dave Wilderth	Charleston, WV 25365	TOLL FREE
Email Address:	davidw@ethelwv.com		FAX
Company:	DTHR	Bldg. 3, Rm 218	PHONE 558-0114
Rep:	Jo Bess	Charleston WV 25305	TOLL FREE
Email Address:	jpbess@wvdhhr.org		FAX

SIGN IN SHEET

Request for Proposal No. 73480194

PLEASE PRINT

Date: 10/17/2007

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: <u>STAMPEN GARDNER</u>	<u>2800 7th AVE SUITE 102</u>	PHONE <u>304-244-4081</u> TOLL FREE
Rep: <u>BRYAN LESOSI</u>	<u>CHARLESTON WV 25312</u>	FAX <u>304-746-4086</u>
Email Address: <u>bryanos@citycount.com</u>		
Company: <u>NEWTECH SYSTEMS</u>	<u>420 16th STREET</u>	PHONE <u>766-2200</u> TOLL FREE
Rep: <u>ANDY ANDELL</u>	<u>ZINSMER, WV 25064</u>	FAX <u>766-0003</u>
Email Address: <u>MANIKELL@NEWTECHWV.COM</u>		
Company: <u>BLUESTADE ELECTRIC INC</u>	<u>PO Box 575</u>	PHONE <u>252-2712</u> TOLL FREE
Rep: <u>KEVINETH TURNER</u>	<u>BEAVER W.V 25813</u>	FAX <u>255-6240</u>
Email Address: _____		
Company: <u>Electronic Specialty Co.</u>	<u>1325 DORBAK AVE</u>	PHONE <u>766-6277</u> TOLL FREE
Rep: <u>BRIAN DIBON</u>	<u>DORBAK WV</u>	PHONE <u>1800-642-5500</u> FAX <u>766-6270</u>
Email Address: <u>brian@dibon.com</u>		
Company: <u>Bluestone Factors</u>	<u>PO Box 525</u>	PHONE <u>304-252-9102</u> TOLL FREE
Rep: <u>BRIAN TURNER</u>	<u>BEAVER W.V 25813</u>	PHONE <u>304-255-6240</u> FAX
Email Address: _____		

SIGN IN SHEET

RFQ/RFP No. PSH80194

PLEASE PRINT

Date: 10/17/07

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FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: <u>SIMPSON TECHNICAL SERV.</u> Rep: <u>MARK SIMPSON</u>	<u>519 HIGHLAND AVE. SOUTHAS.</u> " "	PHONE <u>304-437-1913</u> TOLL FREE
Email Address: <u>IRSMMS@SUDDENLINK.NET</u>		FAX <u>304-744-5829</u>
Company: <u>Eastern Electric LLC</u> Rep: <u>Chris Skagg's</u>	<u>P.O. Box 92</u> <u>Mt. Nebo, WV 266</u>	PHONE <u>304-872-4868</u> TOLL FREE
Email Address: <u>Cskagg's@Easternelectricllc.com</u>		FAX <u>304-872-3634</u>
Company: _____ Rep: _____		PHONE _____ TOLL FREE
Email Address: _____		FAX _____
Company: _____ Rep: _____		PHONE _____ TOLL FREE
Email Address: _____		FAX _____