

RFQ COPY

TYPE NAME/ADDRESS HERE

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER LBS80420

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... ADDRESS CORRESPONDENCE TO ATTENTION OF: ROBERTA WAGNER 304-558-0067

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HEALTH AND HUMAN RESOURCES BPH - LABORATORY SERVICES

167-ELEVENTH AVENUE 25303

SOUTH CHARLESTON, WV 304-558-3530

DATE PRINT 05/02/		MS OF SALE	SHIP VIA	FOB	FREIGHTTERMS
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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130



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Request for Quotation

RFQ NUMBER LBS80420 2

ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER

304-558-0067

HEALTH AND HUMAN RESOURCES BPH - LABORATORY SERVICES

167-ELEVENTH AVENUE SOUTH CHARLESTON, WV 25303

ADDRESS CHANGES TO BE NOTED ABOVE

VENDOR Ö 304-558-3530 FREIGHT TERMS F.O.B. SHIP VIA DATE PRINTED TERMS OF SALE 05/02/2007

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167-ELEVENTH AVENUE SOUTH CHARLESTON, WV 304-558-3530 25303

FREIGHT TERMS SHIP VIA F.O.B. TERMS OF SALE DATE PRINTED 05/02/2007 d1:30PM OPENING TIME 05/31/2007 BID OPENING DATE: CAT NO AMOUNT UNIT PRICE UOP ITEM NUMBER QUANTITY LINE WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN. ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL HE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT. IN THE EVENT THE VENDOR/CONTRACTOR FILES BANKRUPTCY: FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATI-CALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER. THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM. REV. 04/11/2001 INQUIRIES WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF QUESTIONS MAY BE MAY 16, 2007. BUSINESS ON SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INOUIRIES TO: ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION SEE REVERSE SIDE FOR TERMS AND CONDITIONS DATE TELEPHONE SIGNATURE TITLE ADDRESS CHANGES TO BE NOTED ABOVE



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FREIGHT TERMS SHIP VIA F.O.B. TERMS OF SALE DATE PRINTED 05/02/2007 BID OPENING TIME 01:30PM 05/31/2007 BID OPENING DATE: AMOUNT UNIT PRICE ITEM NUMBER QUANTITY UOP LINE 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311 FAX: 304-558-4115 E-MAIL: RWAGNER@WVADMIN.GOV EXHIBIT 4 UNLESS THE VENDOR INDICATES LOCAL GOVERNMENT BODIES: IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST IF THE VENDOR DOES NOT WISH TO EXTEND THE VIRGINIA. PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST SUCH REFUSAL CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER. REV. 3/88 VENDOR PREFERENCE CERTIFICATE CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS). APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED: BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR SEE REVERSE SIDE FOR TERMS AND CONDITIONS DATE TELEPHONE SIGNATURE

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER		UNITPRICE	AMOUNT
0004		PK		115-05			
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	296 WASH CONCENT			ML (BOTTLES)			
				115 05			
0006	256	BT		115-05 50ML (BOTTLES)	-		
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0007	10,560 PIPETTE TIPS	EA MITIS	אם דו	115-05 COMPATIBLE WITH	SY	STEM)	
0008	2,200	EA	(MUST	115-05 BE COMPATIBLE	W T 177	u gygrem)	
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TEST SYSTEM SPECIFICATIONS AND REQUIREMENTS

- Testing System must be furnished at no cost to the Office of Laboratory Services.
- All instrumentation provided by the vendor remains the property of the successful vendor and must be maintained at vendor's expense during the term of this contract.
- Replacement part(s) and/or on-site service must be provided within 24 hours, if equipment problems can not be resolved via telephone by the end of the work day in which the problem has been reported.
- One annual preventative service visit at the Office of Laboratory Services must be provided. 4.
- System must include the following minimum components and specifications: Ś.
- Instrumentation must provide fully automated operation, i.e. all sample and reagent handling and all assay stages, including incubation and measurement.
- 5. Testing system must be temperature controlled at $25 \pm 1^{\circ}$ C.
- Vendor must supply computer, monitor, printer, software, cables, communication ports, and any other components necessary for operation. 6.
- Vendor must allow the computer to be interfaced with the WVDHHR network domain, and must allow any necessary software (Symantec Antivirus, etc.) to be installed onto the PC.
- Vendor must allow all WVDHHR network security and management configurations required by established policy to maintain network security and restrict access as necessary. ъ.
- Computer operating system software must be Windows XP or Windows VISTA. ပ

LBS80420

- Computer must have CD-R/RW capability to allow data backup.
- Computer must have Fast Ethernet 100BT or greater connectivity and have the ability be joined to the WVDHHR network domain to allow automatic data transfer to a designated folder to allow data merging into Laboratory Management System (LIMS). o.
- 7. Must have electronic file storage and retrieval.
- 8. Must provide a printed data record.
- 9. Must automatically track and plot controls in a Levy-Jennings plot.
- 10. Must be able to accept customer criteria for quality control (QC) cutoff values and generate warning flags.
- 11. Must permit customer to program their specific QC rules.
- 12. Must be able to generate a work list manually in the system software, or from the (LIMS).
- 13. Vendor must supply an automatic puncher for punching out the dried blood spot specimens.

REAGENT KITS SPECIFICATIONS AND REQUIREMENTS:

- 1. Requested reagent kits:
- Neonatal Thyroid Stimulating Hormone (hTSH) Kit Neonatal Thyroxine (T4) Kit
 Neonatal Thyroid Stimulating H
 Neonatal Immunoreactive Tryps
 Neonatal 17-alpha hydroxyproge
 - Neonatal Immunoreactive Trypsinogen (IRT) Kit
- Neonatal 17-alpha hydroxyprogesterone (17-OHP) Kit

LBS80420

- 2. The reagent kits must provide minimum measurement ranges for each analyte as follows:
 - T4: $1.5 30 \, \mu \text{g/dL serum}$
- hTSH: 1-250 µIU/mL blood
 - IRT: 4-500 ng/mL blood
- 17-OHP: 1.3 250 ng/mL serum
- 3. The reagent kits must have a minimum shelf life of 90 days or more beyond date of receipt.
- The reagents must be Food and Drug Administration (FDA) approved for use in neonatal screening.
- Vendor must provide appropriate microtiter trays for analysis of the specimens on their specific test system. The microtiter trays must be barcoded for identification. 5.
- Reagent kits must be designed for analysis of one-eighth inch (1/8") neonatal dried blood spot specimens.
- 7. Reagent kits must include dried blood spot calibration curve standards on Whatman 903 filter paper or equivalent.
- Reagent kits must include dried blood spot controls on Whatman 903 filter paper or equivalent,
- QC certificate(s) must be provided with each kit.
- 10. Kits must be manufactured and distributed by the same company.
- 11. A standing order will be issued for monthly shipments to be delivered at a specific time each month.
- 12. The number of tests listed in the requisition are approximations for bidding purposes only, based on estimates supplied by spending unit. It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract, whether more or less than the quantities shown.

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LBS80420

OTHER CONSUMABLES REQUIRED FOR TESTING:

- Wash concentrate
-) Enhancement solution
- Pipette tips compatible with system
- Dilution vessels compatible with system

INSTALLATION / TRAINING REOUIREMENTS

- Vendor must install the equipment within forty-five (45) calendar days of the approved purchase order.
- maintenance, and anything incidental that's required for the operation of this system. Subcontracting of Vendor must provide a company representative for installation, training, technical service, repairs, these services will not be accepted. $\ddot{\circ}$
- Training of personnel must be provided at the Office of Laboratory Services within two (2) calendar weeks of installation date. ë.

SHIPPING REQUIREMENTS:

- Reagent kits (other than standing order shipments) must be shipped within 3 days after receiving the order.
- Equipment and reagents will be shipped F.O.B. Destination unless bidder states otherwise when submitting

LIFE OF CONTRACT:

obtain a new contract. At the end of one (1) year, an option is reserved to renew the agreement in accordance 1. This contract extends for a period of one (1) year, or until such "reasonable time" thereafter as is necessary to with the terms and conditions of the original contract and shall be limited to two (2) one (1) year periods.

ATTACHMENT P.O.#_LBS80420

This agreement constitutes the entire agreement between the parties, and there are no other terms and conditions applicable to the licenses granted hereunder.

Agreed			
Signature	Date	 Signature	Date
Title		Title	
Company Name		Agency/Division	The state of the s

LBS80420

COST DETERMINATION SHEET

REACENTS

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Item	Product Description	Estimated	Number of Tests	Cost Per Kit	Estimated Cost
Number		Usage	Per Kit		Per Year
		Per Year			
	Neonatal Thyroxine (T4) Kit	50,000 Tests*			
(2)	Neonatal Thyroid Stimulating	50,000 Tests*			
	Hormone (hTSH) Kit		- THIRTHE - THE PARTY OF THE PA		
3)	Neonatal Immunoreactive	50,000 Tests*			
	Trypsinogen (IRT) Kit				
4)	Neonatal 17-alpha	50,000 Tests*			-
	hydroxynrogesterone (17-OHP) Kit				

^{*} Estimated yearly usage includes patient tests, quality control tests and standard curve tests.

Total Estimated Annual Cost §_

OTHER CONSUMABLES

	OTHER COLOSINE STATE			1
Item	Product Description	Estimated	Cost Per	Estimated Cost
Number		Usage Per	Packaged Unit	Per Year
		Year		
	Wash concentrate, 250ml (bottles)	296 Bottles		
2)	Enhancement solution, 250 ml	256 Bottles		
	(bottles)			
3)	Pipette tips (must be compatible with 10,560 Tips	10,560 Tips		
	system)			
4)	Dilution vessels (must be compatible 2200 Vessels	2200 Vessels		
	with system)			

nnual Cost §	S
Total Estimated Ann	Grand Total

WV-96 Rev. 5/94

AGREEMENT ADDENDUM



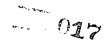
In the event of conflict between this addendum and the agreement, this addendum shall control:

- ARBITRATION Any references to arbitration contained in the agreement are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims.
- 2. HOLD HARMLESS Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
- GOVERNING LAW The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's governing law.
- 4. TAXES Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
- PAYMENT Any references to prepayment are deleted. Payment will be in arrears.
- 6. <u>INTEREST</u> Should the agreement include a provision for interest on late payments, the Agency agrees to pay the maximum legal rate under West Virginia law. All other references to interest or late charges are deleted.
- 7. RECOUPMENT Any language in the agreement waiving the Agency's right to set-off, counterclaim, recoupment, or other defense is hereby deleted.
- 8. FISCAL YEAR FUNDING Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
- 9. STATUTE OF LIMITATION Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
- 10. <u>SIMILAR SERVICES</u> Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
- 11. ATTORNEY FEES The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void.
- 12. ASSIGNMENT Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
- 13. <u>LIMITATION OF LIABILITY</u> The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages or limiting the Vendor's liability under a warranty to a certain dollar amount or to the amount of the agreement is hereby deleted. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
- 14. RIGHT TO TERMINATE Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor.
- 15. **TERMINATION CHARGES** Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
- 16. RENEWAL Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties.
- 17. <u>INSURANCE</u> Any provision requiring the Agency to insure equipment or property of any kind and name the Vendor as beneficiary or as an additional insured is hereby deleted.
- 18. <u>RIGHT TO NOTICE</u> Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
- 19. ACCELERATION Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
- 20. <u>AMENDMENTS</u> All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

ACCEPTED BY: STATE OF WEST VIRGINIA	VENDOR
Spending Unit:	Company Name:
Signed:	Signed:
Title:	Title:
Date:	Date:

RFQ No.	LBS80420
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STATE OF WEST VIRGINIA Purchasing Division



PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit **www.state.wv.us/admin/purchase/privacy** for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name:	
Authorized Signature:	Date:

Purchasing Affidavit (Revised 04/15/07)