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RFQ COPY

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## Request for Quotation

RFQ NUMBER FAR000007

ADDRESS CORRESPONDENCE TO ATTENTION OF \*\*\*

KRISTA FERRELL 304-558-2596

TYPE NAME/ADDRESS HERE

DEPARTMENT OF ADMINISTRATION SH-P FINANCIAL ACCOUNTING AND REPORTING SECTION 2101 WASHINGTON ST E CHARLESTON, WV 25305-1510 304-558-4083

DATE PRINT	rED	TEF	IMS OF SAI	E	SHIP	/IA	F.O.B.	FREIGHT TERMS	
05/22/									
BID OPENING DATE:		06/06/	2007			BID	OPENING TIME 0	1:30PM	
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			AD	DENDU	M NO. 1				
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### GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

#### **INSTRUCTIONS TO BIDDERS**

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

#### SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## RFP # FAR000007 Addendum #1 Answers from Mandatory Pre-bid Meeting and Technical Questions

1. The prior year audit agreement was for a period of five years. This request for proposal indicates a potential three-year period. Will you consider revising this RFP to allow for a five year period, subject to annual renewals? The audit of the State is a significant undertaking requiring a significant commitment of staffing resources. From a vendor perspective, it might be possible to provide more attractive pricing if the agreement is for a five vs. three year period. From the State's perspective, this would minimize the staff disruption time.

The majority of the State's contracts are not currently being negotiated for a timeframe no greater than three years (including renewals) and we see no reason to alter our proposal.

2. Section 2.3 mentions a rotational schedule for the student financial aid cluster. Has this been approved by the State's cognizant agency recently? If not, this should be confirmed with the cognizant agency before moving forward with this approach for the fiscal year audit period.

No, the State's cognizant agency has not approved the use of a rotational schedule. On May 15, 2007, the Finance Division had a discussion with a representative from our cognizant agency and we were told a rotational schedule would not be acceptable.

After the June 30, 2007 fiscal year audit, the amount of work performed on the student financial aid cluster by the winning vendor may dramatically be reduced if Higher Ed decides to have a separate A-133 audit performed.

3. Section 1.2 mentions a potential reduction in fee of up to 10% for failure to meet required deadlines. Historical failures to meet deadlines have been the result of various State agency issues. I am assuming if these matters beyond the control of the vendor occur that the State would extend the deadlines without penalties. Is this assumption correct?

The vendor would not be punished if failure to meet required deadlines were caused by matters outside of their control.

4. Vender preference certificate – As an international firm structured as a partnership that has maintained an office in West Virginia for over 50 years, that is bidding with two local West Virginia based firms as subcontractors, are we eligible for the 2.5% preference under section A?

5. Do you anticipate any new additional major programs for the year ended June 30, 2007, as compared to that as of June 30, 2006, based on the latest available Schedule of Expenditures of Federal Awards?

Based upon our preliminary gathering process it appears that there are 29 type A programs (2 are audited by other auditors). See the attached file for more information.

6. Describe the documentation relating to the transition of the Tax and Revenue system. Was reconciliation performed from the old system to the new? What type of audit trail exists? Are the systems still running parallel?

Tax and Revenue has reconciliations from the old system to the new. In addition, there is a conversion plan that documents and describes the data transferred to the new system. Finally, an approved plan details how outstanding liabilities will be converted to the new system.

Tax and Revenue is running the old and new system; however, they are not running parallel to each other. To date, the new system is processing sales, use, withholding, business registration, and some smaller taxes associated with sales taxes. The remaining taxes will be transitioned to the new system over 3 ½ years. Until then they will remain on the old system.

7. Is the State planning on changing the method to record the respective receivables based on the reports generated from the new system? If so, what plan is in place to validate the accuracy of the reports (both current and delinquent taxes receivable) by management to determine if the reporting is accurate and reliable at June 30, 2007?

Tax and Revenue has configured and designed the new tax system to provide reliable data. This new system has a built-in audit function to reduce processing errors.

8. Will a type 2 SAS 70 report be available related to the processing of Medicaid and CHIP payments covering at least six months of the State's fiscal year 2007?

Yes, the SAS 70's will be for at least a 6 month period.

9. Will a type 2 SAS 70 report be available related to the processing of EBT transactions covering at least six months of the State's fiscal year 2007?

Yes, will be for a 12 month period.

10. Have there been any significant changes in the State's system of internal control during fiscal year 2007? Is management aware of any new significant deficiencies or material weakness not previously identified? If so, please describe.

No

11. Any planned significant changes in any of the key estimation process or in the recording of other significant accounts (i.e., other receivables, environmental liabilities, etc.)?

There are not any planned significant changes.

12. What required reports are being referred to section 4.2.8h that you would like us to provide sample formats?

What we are looking for is basically a status update report. The report should indicate the pertinent information you need from the state and what portion(s) of the audit outstanding, as well as, what portion(s) of the audit has been completed.

We would use these reports to monitor progress, as well as, assist in gathering information for the award winner.

13. Can Appendix A be modified to reflect a range of rates along with the estimated hours by level as long as the total fee is included? We are bidding with two subcontractors, so there will be varying rates by level. Also, can a separate line for out-of-pocket expenses be reflected separately to arrive at the total fee?

No, Appendix A should not be modified. The range of rates is not as important as the total. Purchasing will use the total in an existing mathematical formula to compare bids.

14. Section 1.17 indicates that failure to attend the mandatory bid conference results in automatic disqualification and no one person can represent more than one vendor. Accordingly, are we correct that only the four firms present at the bidder's conference can submit a bid and must be a vendor signing the opinions and reports requested under the RFP?

Yes

#### Preliminary Type A Programs Identified --2007 Audit State of WV 6/30/2007

				6/30/2007		FY 2007
1				Name of Program		
1						20,000,000
11,621	1	14.228	DEVO	Community Development Block Grants/State's Program	14,000,100	,,
15.252   CEP   Abandoned Mine Land Reclamation (AMLR) Program   2,1745,142   25,000.					44 654 267	_
18,612	possible	15.250				35 000 000 "
17.2071 Ros/17.80   BEP	2	15.252	DEP	Abandoned Mine Land Reclamation (AMLR) Program	21,745,142	23,000,000
17.2007/1.2001/1.200   BEP		16,612	Auditor's Office	National White Collar Crime Center	7,460,411	
17.20717.80117.8014   BEP	3	17.225	BEP	Unemployment Insurance		
17.28917.28917.2891   SEP	*		BEP			
6         12,401         AGO         Millary Operations and Maintenance         13,093,783         Over 66           6         10,553/10,559/10,559/10,559         DOE         Child Nutrition Cluster         64,074,833         Over 70,000           7         10,553/10,559/10,559/10,559         DOE         Child And Adult Care Food Program         15,144,855         Over 80,000           8         84,070         DOE         Child Francis College Care Care Care Care Care Care Care Car	4		BEP	Workforce Investment Act Cluster	20,218,657	
6         12.401         AGO         Millary Operations and Meintenance         13.093,693         Over 10.593		12.400	AGO	Military Construction National Guard		-
Column   C	5		AGO	Military Operations and Maintenance	13,093,783	over 12
10.588	e	10 553/10 555/10 556/10 559	DOE	Child Nutrilion Cluster		over 12
8 64.010 DOE Title 1 Grants to Local Educational Agencies 103,002,839 CV8 64.287 DOE Special Education Cluster 74,339,012 ove 64.287 DOE 64.287 DOE Twenty-First Century Communication Learning Centers 7,740,408 7,724,782 84.356 DOE Rural Education 77,724,782 84.356 DOE Rural Education 3,342,241 DOE 10 Rural Education 3,342,241 DOE 10 Rural Education 3,342,241 DOE 11 10.551/10.561 HHS Pood Stamp Cluster 219,654,119 DOE 11 10.551/10.561 HHS Special Supplemental Nutrician Program for WICs 31,951,622 ove 11 10.557 HHS Special Supplemental Nutrician Program for WICs 11,518,195 DOE 11 12 10.557 HHS Special Supplemental Nutrician Program for WICs 17,100,194 ove 11 14 93,559 HHS Carlot for Disease Control 11 14 93,559 HHS Car				Child and Adult Care Food Program		over 12
B. B. D. D.   Special Education Cluster				Title 1 Grants to Local Educational Agencies		over 12
May				Special Education Cluster		over 12
## 84,357   ODE   Reading First State Grant   7,747,62   ## 84,358   DOE   Rural Education   3,942,241   Over   ## 11	J			Twenty-First Century Communication Learning Centers		
10					7,724,782	-
10					3,642,241	-
11	10				20,554,419	over 12
11		40 554140 504	uue	Food Stamp Chiefer	279,617,819	over 12
12				Consid Cumplemental Nutrinian Program for WICs		over 12
13						over 12
14	13					over 12
16	14					over 12
16   93.568   HHS   Child Care Development Fund   23.311,484   Ove   18   93.656   HHS   Child Care Development Fund   31,880,778   Ove   19   93.656   HHS   Social Services Block Grant   11,786,375   Ove   11,786,375	15					over 12
17   93.6/5/93.996   HRS   Floster Care - Title IV-E   11,788.375   Over 19   19   93.650   HHS   Adoption Assistance   11,788.375   19   93.650   HHS   Social Services Block Grant   10,402,492   93.959   HHS   Block Grants For Prevention and Treatment of Substance Absue   8,278,228   20   93.575/93.596   HHS   Child Care Cluster   23,311,464   21   93.775/93.778   HHS   Medicald Cluster   1,591,058,465   Over 19,775/93.7778   HHS   Medicald Cluster   1,591,058,465   Over 19,775/93.0778   HHS   Medicald Cluster   1,591,058,465   Over 19,775/93.0778   HHS   Medicald Cluster   1,591,058,465   Over 19,775/93.0778   HHS   Medicald Cluster   1,2315,201   Homeland Security Cluster   1,2315,201   Homeland Security Cluster   1,2315,201   Homeland Security Cluster   1,2315,201   Homeland Security Cluster   1,361,048,168   Over 19,365,065   Medicald Cluster   1,361,048,16	16	93.568				over 12
18	17	93.575/93.596				over 12
1	18	93.658				0,01 12
Signature   Sign	19	93.659				
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23 97,036 OES Public Assistance Grants 97,050 OES Federal Assistance To Individuals And Households- Other Needs 24 16,007/97,004/97,042/97,067 OES Homeland Security Cluster  25 84,126 Rehab Rehabilitation Services - Vocational Rehabilitation Grants to States 26 96,001/96,006 Rehab Disability Insurance/SSI Cluster  33,044/93,045/93,053 SS Aging Cluster  84,007/84,032/84,033/84,038 84,063/84,268/93,108 93,342/93,364/98,820/93,925  21,999 Gov. Office Jobs and Growth Tax Relief Act  1,168,202  Audited by other Auditors:  n/a 66,458 DEP Capitalization Grants for State Revolving Funds 20,205/23,003 DOH Highway Planning and Construction Cluster  3,665,145,408 101,502 2006 Actual 2007 Estimate	21	93.775/93.777/93.778	HHS			
23 97.050 OES Federal Assistance To Individuals And Households- Other Needs 125,062 12,315,201 24 16.007/97.004/97.042/97.067 OES Homeland Security Cluster 12,315,201 25 84.126 Rehab Rehab Rehabilitation Services - Vocational Rehabilitation Grants to States 25,558,384 Ovc 18,094,168 Ovc 18,	22	93.767	CHIP	State Children's Insurance Program	33,835,664	
24         16,007/97,004/97,042/97.067         OES         Homeland Security Cluster         12,315,201           25         84,126         Rehab         Rehab Disability Insurance/SSI Cluster         25,558,384         Over 18,094,168           26         93,044/93,045/93,053         SS         Aging Cluster         8,844,614           27         84,067/84,032/84,033/84,038 B4,063/84,268/93,108 B3,342/93,364/98,820/93,925         Higher Ed         Student Financial Aid Cluster         361,579,308         56,503           21,999         Gov. Office         Jobs and Growth Tax Relief Act         1,168,202         1,168,202           Audited by other Auditors:         n/a         66,458         DEP         Capitalization Grants for State Revolving Funds         24,524,215           n/a         20,205/23,003         DOH         Highway Planning and Construction Cluster         422,841,421           2006 Actual         2006 Actual         2007 Estimate	23	97.036	OES			
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Percentage         0.003           Estimated Type A Progr         11,724,438         30						0.003 304,511

# PRE-BID CONFERENCE **SIGN IN SHEET**

Request for Quotation Number:

FAR000007

Date:

May 11, 2007@ 10:00am

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

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