

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER AUD073170

ADDRESS:CORRESPONDENCE TO ATTENTION OF

RON PRICE 304-558-0492

STATE AUDITOR'S OFFICE

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RFQ COPY TYPE NAME/ADDRESS HERE

OI-P BUILDING 1, ROOM W100 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0230 558-2251

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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- **12.** Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- **13. BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130



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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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REQUEST FOR PROPOSAL

WV State Auditor's Office - RFP# AUD073170

PART 1 GENERAL INFORMATION/TERMS AND CONDITIONS

1.1 Purpose:

The Acquisition and Contract Administration Section of the Purchasing Division, hereinafter referred to as "State", is soliciting proposals for the West Virginia State Auditor's Office, hereinafter referred to as "Agency", to replace the WVSAO existing check printing system.

1.2 **Project:**

Agency currently utilizes two non-impact high speed continuous form printers to print approximately three million documents annually. The WVSAO intends to replace these continuous form printers with two non-impact high speed cut sheet printers. The documents printed include a variety of MICR checks, W2's and Notification of Deposits (NODS). These items are printed on a minimum of five different form types of various sizes and folds (Z-fold and Eccentric).

1.3 **RFP Format:**

This RFP has four parts. "Part 1" contains general information/terms and conditions, "Part 2" describes the background and working environment of the project, "Part 3" is a statement of the specifications for the services requested pursuant to this RFP, contractual requirements, and special terms/conditions and "Part 4" explains the required format of the Bidder's response to the RFP, the evaluation criteria the State will use in evaluating the proposals received, and how the evaluation will be conducted.

Inquiries: 1.4

Additional information inquiries regarding specifications of this RFP must be submitted in writing to the State Buyer with the exception of questions regarding proposal submission which may be oral. The deadline for written inquiries is identified in the Schedule of Events, Section 1.16. All inquiries of specification clarification must be addressed to:

> Mr. Ron Price, Senior Buyer **Purchasing Division** 2019 Washington Street, East P.O. Box 50130 Charleston, WV 25305-0130

Fax: (304) 558-4115

Absolutely NO contact shall be made by the vendor with any member of the evaluation committee. Violation may result in rejection of the bid. The State Buyer named above is the sole contact for any and all inquiries after this RFP has been released.

1.5 **Vendor Registration:**

Vendors participating in this process should complete and file a **Vendor Registration and Disclosure Statement** (Form WV-1) and remit the registration fee. Vendor is not required to be a registered vendor in order to submit a proposal, but the **successful bidder must** register and pay the fee prior to the award of an actual purchase order/contract.

1.6 Oral Statements and Commitments:

Vendor must clearly understand that any verbal representations made or assumed to be made during any oral discussions held between Vendor's representatives and any State personnel is **not** binding. Only the information issued in writing and added to the Request for Proposal specifications file by an official written addendum are binding.

1.7 Economy of Preparation:

Proposals should be prepared simply and economically, providing a straightforward, concise description of Vendor's abilities to satisfy the requirements of the RFP. Emphasis should be placed on completeness and clarity of content.

1.8 Labeling of RFP Sections:

The sections within this RFP contain instructions governing how the Vendor's proposal is to be arranged, submitted and to identify the material to be included therein.

1.8.1 Mandatory Requirements.

The mandatory sections included in part 3 and 4 require a response, and they describe the minimum requirements requested in this RFP. Any specification or statement containing the word "must", "shall, or "will" are mandatory. The vendor is required to meet the mandatory specifications in order to be eligible for consideration and to continue in the evaluation process. A simple "yes" or "no" response to these sections is not adequate. Failure to meet mandatory items shall result in disqualification of the vendor's proposal and the evaluation process

terminated for that vendor. Decisions regarding compliance with the intent of any mandatory specification shall be at the sole discretion of the State.

1.8.2 Contract Terms and Conditions:

This Request for Proposals contains all the contractual terms and conditions under which the State of West Virginia will enter into a contract.

1.8.3 Informational Sections:

All information specifications do not require a response from the vendor. They are intended to aid the vendor in structuring an effective proposal capable of meeting the needs of the issuing agency.

1.9 Proposal Format and Submission:

- 1.9.1 Vendors must complete a response to all mandatory specifications in order to be considered. Each proposal should be formatted as per the outline in Part 4 of this RFP. No other arrangement or distribution of the proposal information may be made by the bidder. Failure on the part of the bidder to respond to specific requirements detailed in the RFP may be basis for disqualification of the proposal. The State reserves the right to waive any informality in the proposal format and minor irregularities.
- 1.9.2 State law requires that the original technical and cost proposal be submitted to the Purchasing Division. All proposals must be submitted to the Purchasing Division **prior** to the date and time stipulated in the RFP as the opening date. All bids will be date and time stamped to verify official time and date of receipt.
- 1.9.3 Vendors mailing proposals should allow sufficient time for mail delivery to ensure timely arrival. In accordance with State Code 5A-3-11, the Purchasing Division cannot waive or excuse late receipt of a proposal which is delayed and late for any reason. Any proposal received after the bid opening date and time will be immediately disqualified in accordance with State law and the administrative rules and regulations.

Submit:

One original technical and cost plus (5) convenience copies to:

Purchasing Division 2019 Washington Street, East P.O. Box 50130 Charleston, WV 25305-0130 The outside of the envelope or package(s) should be clearly marked:

Buyer: Mr. Ron Price Reg #: AUD073145

Opening Date: March 29, 2007 Opening Time: 1:30 P. M.

1.9.4. Best Value Purchasing Standard Format

All Requests for Proposals should follow the standard format defined by the Purchasing Division. This format addresses required areas and enables the agency to modify the background and scope of work to meet its needs.

- 1.9.4.1 Evaluation Criteria: All evaluation criteria must be clearly defined in the specifications section and based on a 100 point total score. Based on a 100 point total, cost shall represent a minimum of 30 of the 100 total points in the criteria.
- 1.9.4.2 *Proposal Format and Content*: Proposals shall be requested and received in two distinct parts: Technical and Cost. The cost portion shall be sealed in a separate envelope and will not be opened initially.
- 1.9.4.3 *Technical Bid Opening*: The Purchasing Division will open only the technical proposals on the date and time specified in the Request for Proposal. The Purchasing Division representative will read aloud the names of those who responded to the solicitation. The Purchasing Division Buyer will confirm that the original packages contain a separately sealed cost proposal prior to providing the courtesy copies to the agency to begin the evaluation process.
- 1.9.4.4 *Technical Evaluation*: The pre-selected, approved evaluation committee will review the technical proposals, deduct appropriate points for deficiencies and make a final written consensus recommendation to the Purchasing Division Buyer. If the Buyer approves the committee's recommendation, the technical evaluation will be forwarded to an internal review committee within the Purchasing Division.
- 1.9.4.5 *Cost Bid Opening*: Upon approval of the technical evaluation from the internal review committee, the Purchasing Division shall schedule a time and date to publicly open and read aloud the cost proposals. The agency and the vendors shall be notified of this date.
- 1.9.4.6 Cost Evaluation and Resident Vendor Preference: The evaluation committee will review the cost proposals, assign appropriate points and make a final consensus recommendation to the Purchasing Division. In accordance with West Virginia State Code §5A-3-37, the Purchasing Division will make the determination of the Resident Vendor Preference, if applicable. Resident Vendor Preference provides an opportunity for qualifying vendors to request (at the time

of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia State Code. A certificate of application is used to request this preference. Generally, a West Virginia vendor may be eligible for two 2.5% preferences in the evaluation process.

1.9.4.7 Contract Approval and Award: After the cost proposals have been opened, the evaluation committee completes its review and prepares the final evaluation making its recommendation for contract award based on the highest scoring vendor. The final evaluation is submitted to the Purchasing Division buyer. Once approved by the buyer, the final evaluation must be reviewed and approved by the Purchasing Division internal review committee. The contract is prepared and signed in the Purchasing Division, forwarded to the Attorney General's Office for approval as to form, encumbered and mailed to the appropriate parties.

1.10 Rejection of Proposals:

The State shall select the best value solution according to the evaluation criteria. However, the State reserves the right to accept or reject any or all proposals, in part or in whole at its discretion. The State reserves the right to withdraw this RFP at any time and for any reason. Submission of, or receipt by the State of proposals confers no rights upon the bidder nor obligates the State in any manner.

A contract based on this RFP and the Vendor's proposal, may or may not be awarded. Any contract resulting in an award from this RFP is not valid until properly approved and executed by the Purchasing Division and approved as to form by the Attorney General.

1.11 Incurring Costs:

The State and any of its employees or officers shall not be held liable for any expenses incurred by any bidder responding to this RFP for expenses to prepare, deliver the proposal, or to attend any mandatory prebid meeting or oral presentations.

1.12 Addenda:

If it becomes necessary to revise any part of this RFP, an official written addendum will be issued by the State to all bidders of record.

1.13 Independent Price Determination:

A proposal will not be considered for award if the price in the proposal was not arrived at independently without collusion, consultation, communication, or

agreement as to any matter relating to prices with any competitor unless the proposal is submitted as a joint venture.

1.14 Price Quotations:

The price(s) quoted in the bidder's proposal will not be subject to any increase and will be considered firm for the life of the contract unless specific provisions have been provided for adjustment in the original contract.

1.15 **Public Record:**

1.15.1 Submissions are Public Record.

All documents submitted to the State Purchasing Division related to purchase orders/contracts are considered public records. All bids, proposals, or offers submitted by bidders shall become public information and are available for inspection during normal official business hours in the Purchasing Division Records and Distribution center after the award is complete and documents have been microfilmed.

1.15.2 Written Release of Information.

All public information may be released with or without a Freedom of Information request, however, only a written request will be acted upon with duplications fees paid in advance. Duplication fees shall apply to all requests for copies of any document. Currently the fees are \$0.50/page, or a minimum of \$10.00 per request which ever is greater.

1.15.3 Risk of Disclosure.

The only exemptions to disclosure of information are listed in West Virginia Code §29B-1-4. Primarily, only trade secrets as submitted by a bidder are the only exemption to public disclosure. The submission of any information to the State by a vendor puts the risk of disclosure on the vendor. The State will make a reasonable effort not to disclose information that is within the guidelines of §29B-1-4 and is properly labeled "proprietary information not for public disclosure". The State does not guarantee non-disclosure of any information to the public.

1.16 **Schedule of Events:** (Dates to be set upon mutually agreed upon (TBA) after submission and approval of the RFP by Purchasing. Events not required may be deleted.).

Release of the RFP	02/06/07
Mandatory Prebid Conference	.03/08/07
Vendor's Written Questions Submission Deadline	03/09/07
Response to Questions	03/13/07

1.17 Mandatory Prebid Conference:

A mandatory prebid conference shall be conducted on the date specified above at 9:00 am. Said conference will be held at 1900 Kanawha Blvd., E., Capitol Complex, West Wing Room W-100, Charleston, WV. All interested bidders are required to be present at this meeting. Failure to attend the mandatory prebid conference shall automatically result in disqualification. No one person can represent more than one vendor.

1.18 Affidavit:

West Virginia State Code §5A-3-10a requires that all bidders submit an affidavit regarding any debt owed to the State. The affidavit must be signed and submitted prior to award. It is preferred that the affidavit be submitted with the proposal.

1.19 General Terms and Conditions:

By signing and submitting their proposal, the successful Vendor agrees to be bound by all the terms contained in this RFP.

1.19.1 Conflict of Interest:

Vendor affirms that it, its officers or members or employees presently have no interest and shall not acquire any interest, direct or indirect which would conflict or compromise in any manner or degree with the performance or its services hereunder. The Vendor further covenants that in the performance of the contract, the Vendor shall periodically inquire of its officers, members and employees concerning such interests. Any such interests discovered shall be promptly presented in detail to the Agency.

1.19.2 Prohibition Against Gratuities:

Vendor warrants that it has not employed any company or person other than a bona fide employee working solely for the vendor or a company regularly employed as its marketing agent to solicit or secure the contract and that it has not paid or agreed to pay any company or person any fee, commission, percentage, brokerage fee, gifts or any other consideration contingent upon or resulting from the award of the contract.

For breach or violation of this warranty, the State shall have the right to annul this contract without liability at its discretion, and/or to pursue any other remedies available under this contract or by law.

1.19.3 Certifications Related to Lobbying:

Vendor certifies that no federal appropriated funds have been paid or will be paid, by or on behalf of the company or an employee thereof, to any person for purposes of influencing or attempting to influence an officer or employee of any Federal entity, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment or modification of any Federal contract, grant, loan, or cooperative agreement.

If any funds other than federally appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee or any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the Vendor shall complete and submit a disclosure form to report the lobbying.

Vendor agrees that this language of certification shall be included in the award documents for all sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly. This certification is a material representation of fact upon which reliance was placed when this contract was made and entered into.

1.19.4 Vendor Relationship:

The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by the parties to this contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents.

Vendor shall be responsible for selecting, supervising and compensating any and all individuals employed pursuant to the terms of this RFP and resulting contract. Neither the Vendor nor any employees or contractors of the vendor shall be deemed to be employees of the State for any purposes whatsoever.

Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to

insurance and pension or other deferred compensation plans, including but not limited to Workers' Compensation and Social Security obligations, and licensing fees, etc. and the filing of all necessary documents, forms and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including but not limited to the foregoing payments, withholdings, contributions, taxes, social security taxes and employer income tax returns.

The Vendor shall not assign, convey, transfer or delegate any of its responsibilities and obligations under this contract to any person, corporation, partnership, association or entity without expressed written consent of the Agency.

1.19.5 Indemnification:

The Vendor agrees to indemnify, defend and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person or firm performing or supplying services, materials or supplies in connection with the performance of the contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use or disposition of any data used under the contract in a manner not authorized by the contract, or by Federal or State statutes or regulations; (3) Any failure of the Vendor, its officers, employees or subcontractors to observe State and Federal laws, including but not limited to labor and wage laws.

1.19.6 Contract Provisions:

After the successful Vendor is selected, a formal contract document will be executed between the State and the Vendor. In addition, the RFP and the Vendor's response will be included as part of the contract by reference. The order of precedence is the contract, the RFP and the Vendor's proposal in response to the RFP.

1.19.7 Governing *Law*:

This contract shall be governed by the laws of the State of West Virginia. The Vendor further agrees to comply with the Civil Rights Act of 1964 and all other applicable laws (Federal, State or Local Government) regulations.

1.19.8 Compliance with Laws and Regulations:

The vendor shall procure all necessary permits and licenses to comply with all applicable laws, Federal, State or municipal, along with all regulations, and ordinances of any regulating body.

The Vendor shall pay any applicable sales, use, or personal property taxes arising out of this contract and the transactions contemplated thereby. Any other taxes levied upon this contract, the transaction, or the equipment, or services delivered pursuant here to shall be borne by the contractor. It is clearly understood that the State of West Virginia is exempt from any taxes regarding performance of the scope of work of this contract.

1.19.9 Subcontracts/Joint Ventures:

The Vendor is solely responsible for all work performed under the contract and shall assume prime contractor responsibility for all services offered and products to be delivered under the terms of this contract. The State will consider the Vendor to be the sole point of contact with regard to all contractual matters. The Vendor may, with the prior written consent of the State, enter into written subcontracts for performance of work under this contract; however, the vendor is totally responsible for payment of all subcontractors.

1.19.10 Term of Contract & Renewals:

This contract will be effective (date set upon award) and shall extend for the period of one (1) year, at which time the contract may, upon mutual consent, be renewed. Such renewals are for a period of up to one (1) year, with a maximum of two (2) one year renewals, or until such reasonable time thereafter as is necessary to obtain a new contract. The "reasonable time" period shall not exceed twelve (12) months. During the "reasonable time" period the vendor may terminate the contract for any reason upon giving the Agency ninety (90) days written notice. Notice by Vendor of intent to terminate will not relieve Vendor of the obligation to continue to provide services pursuant to the terms of the contract.

Any change in Federal or State law, or court actions which constitute binding precedent in West Virginia, and which significantly alters the Vendor's required activities or any change in the availability of funds, shall be viewed as binding and shall warrant good faith renegotiation of the compensation paid to the Vendor by the Agency and of such other provisions of the contract that are affected. If such renegotiation proves unsuccessful, the contract may be terminated by the State upon written notice to the Vendor at least thirty (30) days prior to termination of this contract.

1.19.11 Non-Appropriation of Funds:

If the Agency is not allotted funds in any succeeding fiscal year for the continued use of the service covered by this contract by the West Virginia Legislature, the Agency may terminate the contract at the end of the affected current fiscal period without further charge or penalty. The Agency shall give the vendor written notice of such non-allocation of funds as soon as possible after the Agency receives notice. No penalty shall accrue to the Agency in the event this provision is exercised.

1.19.12 Contract Termination:

The State may terminate any contract resulting from this RFP immediately at any time the Vendor fails to carry out its responsibilities or to make substantial progress under the terms of this RFP and resulting contract. The State shall provide the Vendor with advance notice of performance conditions which are endangering the contract's continuation. If after such notice the Vendor fails to remedy the conditions contained in the notice, within the time period contained in the notice, the State shall issue the Vendor an order to cease and desist any and all work immediately. The State shall be obligated only for services rendered and accepted prior to the date of the notice of termination.

The contract may also be terminated upon mutual agreement of the parties with thirty (30) days prior notice.

1.19.13 Changes:

If changes to the original contract become necessary, a formal contract change order will be negotiated by the State, the Agency and the Vendor, to address changes to the terms and conditions, costs of work included under the contract. An approved contract change order is defined as one approved by the Purchasing Division and approved as to form by the West Virginia Attorney General's Office, encumbered and placed in the U.S. Mail prior to the effective date of such amendment. An approved contract change order is required whenever the change affects the payment provision and/or the scope of the work. Such changes may be necessitated by new and amended Federal and State regulations and requirements.

As soon as possible after receipt of a written change request from the Agency, but in no event more than thirty (30) days thereafter, the Vendor shall determine if there is an impact on price with the change requested and provide the Agency a written statement to identifying any price impact on the contract or to state that there is no impact. In the event that price will be impacted by the change, the Vendor shall, provide a description of the price increase or decrease involved in implementing the requested change.

NO CHANGE SHALL BE IMPLEMENTED BY THE VENDOR UNTIL SUCH TIME AS THE VENDOR RECEIVES AN APPROVED WRITTEN CHANGE ORDER.

1.19.14 *Invoices, Progress Payments, & Retainage*: (Agency Option if appropriate.)

The Vendor shall submit invoices, in arrears, to the Agency at the address on the face of the purchase order labeled "Invoice To" pursuant to the terms of the contract. Progress payments may be made at the option of the Agency on the basis of percentage of work completed if so defined in the final contract. Any provision for progress payments must also include language for a minimum 10% retainage until the final deliverable is accepted.

If progress payments are permitted, Vendor is required to identify points in the work plan at which compensation would be appropriate. Progress reports must be submitted to Agency with the invoice detailing progress completed or any deliverables identified. Payment will be made only upon approval of acceptable progress or deliverables as documented in the Vendor's report. Invoices may not be submitted more than once monthly and State law forbids payment of invoices prior to receipt of services.

1.19.15 Liquidated Damages: N/A

1.19.16 Record Retention (Access & Confidentiality):

Vendor shall comply with all applicable Federal and State of West Virginia rules and regulations, and requirements governing the maintenance of documentation to verify any cost of services or commodities rendered under this contract by Vendor. The Vendor shall maintain such records a minimum of five (5) years and make available all records to Agency personnel at Vendor's location during normal business hours upon written request by Agency within 10 days after receipt of the request.

Vendor shall have access to private and confidential data maintained by Agency to the extent required for Vendor to carry out the duties and responsibilities defined in this contract. Vendor agrees to maintain confidentiality and security of the data made available and shall indemnify and hold harmless the State and Agency against any and all claims brought by any party attributed to actions of breech of confidentiality by the Vendor, subcontractors, or individuals permitted access by Vendor.

PART 2 OPERATING ENVIRONMENT

2.1 Location:

Agency is located at: 1900 Kanawha Blvd., E., Capitol Complex - Bldg. 1, W-130, Charleston, WV 25305.

2.2 Background:

Agency currently utilizes two non-impact high speed continuous form printers to print approximately three million documents annually. The WVSAO intends to replace these continuous form printers with two non-impact high speed cut sheet printers. The documents printed include a variety of MICR checks, W2's and Notification of Deposits (NODS). These items are printed on a minimum of five different form types of various sizes and folds (Z-fold and Eccentric).

PART 3 PROCUREMENT SPECIFICATIONS

3.1 **General Requirements:**

There are 5 major sections to this RFP

- 1. Provide the hardware, installation and maintenance for a new check printing system.
- 2. Services, design and configuration required for implementing a solution that will allow signatures for the warrants to be applied to the check. This will include but not limited to: the ability to send and verify the signature via a secure connection (i.e. PKI), enable the signature for use and then delete or disable the signature after a specified period of time.
- 3. Services, design and configuration required for the migration of OCE' Document Designer application to Unisys Enterprise Output Manager (EOM) application. This is to include but not limited to all forms, applications and any necessary configurations.
- 4. Trade-in for two (2) MICR printers presently in use.
- 5. References and miscellaneous.

3.2 **Scope of Work:**

Part I

- 1. Each individual non-impact printer proposed must be capable of 160PPM (1-Up) print speeds. The rated throughput speed of 160 (ONE HUNDRED SIXTY) pages per min is the minimum rated throughput speed that is considered acceptable for this acquisition. This is a REQUIRED CRITERIA. The proposal may present a higher rated throughput speed.
- 2. The vendor must indicate all paper sizes, paper formats, paper types and paper weight in sheets that the proposed non-impact Printing System can utilize.

- 3. The vendor must indicate the minimum to maximum Lines Per Inch (LPI) and Characters Per Inch (CPI) that the proposed non-impact Printing System can achieve.
- 4. The vendor must indicate the print fonts the proposed non-impact Printing System can support (e.g. E13B, OCR, CMC7, etc.).
- 5. Each non-impact printer proposed must support Interchangeable developer stations for MICR and non-MICR printing.
- 6. Vendor must specify the fusing method for the proposed non-impact Printing System
- 7. Vendor must specify the printing method of the proposed non-impact Printing System (i.e. laser, led, etc.)
- 8. Vendor must specify the print resolution supported by the proposed nonimpact Printing System.
- 9. Vendor must provide environmental requirements of the proposed nonimpact Printing System. The environmental requirements must include but not limited to: power requirements, room temperature and humidity levels required, thermal output, etc.
- 10. The vendor must provide an itemized breakdown of all expendable supplies and manufacture's costs of these supplies that are required to operate the proposed non-impact Printing System. Using an average of 3,000,000 physical pages annually. The cost for information for all consumable supplies must be included in the Cost Information Sheet #2, Appendix I of this proposal. The estimated frequency of change for these materials must be noted as well, e.g.: toner would be changed after printing a certain number of non-impact images. The first years cost of these consumable supplies is to be bid and incorporated in the contract with a state option to purchase all the listed consumables at the unit prices bid for twelve month after the first anniversary of the installation date.
- 11. Vendor is not responsible for the cost of paper supplies.
- 12. The interface to each printer must use Ethernet 100 Base T (minimum) TCP/IP.
- 13. The vendor must specify the print modes and the native printer codes that the proposed non-impact Printing System will support.
- 14. The vendor must specify the form type that the proposed non-impact Printing System will support (e.g. Z-FOLD, ECCENTRIC FOLD, etc.).

- 15. The vendor must show the proposed non-impact Printing System be fully compatible with Unisys Enterprise Output Manger (EOM) software.
- 16. The vendor must include a detailed listing and or narrative of the repair part supply/replacement infrastructure that is in place to guarantee timely supply of parts for <u>ALL</u> proposed hardware.
- 17. The vendor must propose monthly maintenance charges for seven days by twenty-four hours per day (7x24); five days by nine hours per day (5x9) maintenance service as separate items. Price must include any click charges. The Auditor reserves the right to select the one most appropriate service to be included in the final contract pricing.
- 18. The vendor will provide a list of personnel that is intended to perform the maintenance service on the installed equipment. A brief narrative detailing their qualifications to perform such service, the current home base or locale of the personnel and the methodology of accessing the personnel (i.e. pager, 800 number, etc.) shall also be included.
- 19. The vendor will include the cost of all additional hardware that is required to successfully install the proposed non-impact Printing System. This is to include but not limited to cables, wiring, connectors, plugs, etc. The cost must be included on the Cost Information Sheet #1 Appendix I.
- 20. The Auditor shall provide the outlets for the electrical source, at the point of origin, in conformance with the successful vendor's specification.
- 21. The vendor shall detail the amount of training, and the personnel with qualification narrative, that will be provided to the operators and users of the hardware that is being proposed. All training is to be provided at the Auditor's installation located at the Capitol complex at Charleston, WV. The cost of this item shall be included on the Cost Information Sheet #3, Appendix I.
- 22. The vendor must detail and quantify the user manuals, hardware and software manuals, training manuals, and any other documentation that is required and/or deemed necessary for the complete, efficient and effective use of the proposed hardware to be installed The cost of, if any, must be included in the Cost Information Sheet #4, Appendix I.
- 23. The vendor shall describe, in detail, the methodology providing off site printer diagnostics (if any), i.e. dial-up communication, etc. and the cost thereof. In addition, the vendor must detail any requirements that will be expected from the Auditor to consummate the installation and operation of such detailed service.

- 24. The successful vendor must provide certification that a sufficient sample of paper check stock supplied by the Auditor's Office has been tested on the proposed printer to ensure the nondestructive processing of the checks as it relates to the pressure sensitive adhesive, paper weight construction, etc. The checks must be submitted to the entire post processing systems of the State of WV, i.e. through the final processing by the WV State Treasurer's Office. In addition, the sample checks shall be submitted to a local bank upon which an audit will be performed to ensure the MICR coding errors are within acceptable banking industry standards. **This is a REQUIRED CRITERIA**.
- 25. The vendor must include the time period for which the proposal is valid.
- 26. The successful vendor must include project management services for this installation and any associated cost for this service. The cost must be included on the Cost Information Sheet #1, Appendix I. This is a REQUIRED CRITERIA.
- 27. The vendor must indicate the time frame for the completed installation and full operational status required for the proposed installation. After the Receipt of Order (ARO). This should include a proposed phase in schedule for the new print system that will be replacing the existing print system.
- 28. The vendor must be willing to commence the installation on a date agreed upon by both the vendor and the WV State Auditor's Office so; it does not impact the current scheduled processing of warrants for the State of WV.

Part II

- 29. The print system proposed must be able to apply two signatures to each warrant. One will be the State Auditor's signature the other will be the State Treasurer's signature. **This is a REQUIRED CRITERIA**.
- 30. The Vendor must supply the following pieces of information about how the signature file is stored and removed from the printer system.
 - a) The vendor must describe the different methodologies to receive the signature file i.e. secure FTP site, Web Service, etc.
 - **b)** The vendor must describe the interface for the printer operator in retrieving the signature file, viewing the signature file, and manually deleting the file
 - c) The vendor must describe all the abilities for the Auditor's office to automatically delete the file after a given amount of time or after a print job. This is a REQUIRED CRITERIA.
- 31. The Vendor must supply the API (Application Programming Interface) for the printing of the checks. This would include the ability to set up automated jobs for deleting the signature files, downloading the signature files, creation of the check. This is a REQUIRED CRITERIA.

- 32. The Vendor must supply the acceptable formats for the signature file i.e. JPG, BMP, TIFF, etc. The vendor must also supply if necessary the cost of the signature preparation. **This is a REQUIRED CRITERIA**.
- 33. The vendor must offer a solution that in the event that only one signature is available there is a manual override feature to allow for the warrants to be processed using a single signature. **This is a REQUIRED CRITERIA**.

Part III

- 34. The successful vendor must be able to migrate the existing forms and print designs from OCE' Document Designer to Unisys Enterprise Output Manager. This is a REQUIRED CRITERIA.
- 35. The successful vendor must be able to migrate the existing applications from OCE' Document Designer to Unisys Enterprise Output Manager. <u>This is a REQUIRED CRITERIA</u>.

Part IV

- 36. The specific non-impact Printing system proposed by the vendor must be operating to the customer's satisfaction in three (3) user sites in the United States. Names and telephone numbers of the customer for reference purposes shall be included with the vendor proposal. In the event that any vendor does not have the exact system installed as proposed, the vendor shall provide the names and telephone numbers for reference of three (3) satisfied customers as reference of installation, by the proposing vendor, that have the same functionality and as similar to the same equipment as possible to the proposed equipment. **This is a REQUIRED CRITERIA**.
- 37. The vendor must provide the technical responses to the RFP and the costing responses under separate cover and in separate sealed envelopes.
- 38. The non-impact printer / print system proposed must currently be manufactured (e.g. not discontinued or will be discontinued within the next 3 years).
- 39. Final acceptance of the equipment and installation is contingent upon successful printing of warrants, reports, deposit tickets, etc. through the entire printing process. This will include all processing performed by the State Treasurer's Office.

3.3 Special Terms and Conditions:

3.3.1 Bid and Performance Bonds: N/A

3.3.2 Insurance Requirements: \$1 million CGL (comprehension general liability) with the WVSAO/State of WV added as additional insured for the installation/implementation period of the project.

PART 4 PROPOSAL FORMAT

4.1 Vendor's Proposal Format:

(This part of the RFP outlines the format the Vendor should follow in arranging the information, and the Agency should identify the information the Vendor is required to include.)

The proposal should be formatted in the same order, providing the information listed below:

Title page - Should state the RFP Subject and number, the name of the Vendor, Vendor's business address, telephone number, name of authorized contact person to speak on behalf of the Vendor, dated and signed.

Table of Contents - Clearly identify the material by section and page number.

Section I - (Discuss what you expect the vendor to provide to meet your evaluation criteria requirement i.e. "Understanding of the scope of work.")

Section II - (Same as above except different criteria i.e. "Planned Management Staffing")

Section III - (Same as section I except different criteria and repeat until all criteria discussions are explained.)

Section IV - Cost

(If using an attachment, reference it and provide guidance as to what Vendor must include.)

If applicable, sign and submit the attached Resident Vendor Preference Certificate with the proposal. (We attach it in Purchasing on everything except an Expression of Interest and Construction.)

4.2 Evaluation Process:

4.2.1 Method of Evaluation:

The proposals will be evaluated by a committee of three (3) or more individuals in accordance with the criteria stated. The Vendor who meets all the mandatory specifications and attains the final highest point score of all vendors (possible

one-hundred 100 points maximum) shall be awarded the contract. The selection of the successful vendor will be made by a consensus of the evaluation committee.

4.3 **Evaluation Criteria**: The following are the evaluation factors and maximum points possible for technical point scores:

The vendor proposing the lowest cost will receive a total of thirty (30) points. Each subsequent vendor will receive a prorated share of thirty (30) points (category 1). For categories 2 through 10, the vendor may be awarded a minimum of 0 through the maximum allowable points for each category

- 1. The total, final cost submitted by the vendor for the entire proposal shall constitute thirty (30) points of the maximum score of 100 points.
- 2. The quality and availability of the hardware / software maintenance provided by the vendor will be reviewed.

 Maximum Points: 10
- 3. The ability of the vendor to migrate the OCE' Document Designer forms, configuration, and application to Unisys Enterprise Output Manager.

 Maximum Points: 20
- The availability of consumable supplies and the quantity used by the printer will be evaluated.
 Maximum Points: 5
- 5. The signature solution provided by the vendor will be reviewed. Maximum Points: 10
- The ease of use of the entire print system as well as the ease of routine maintenance by the Auditor's staff will be reviewed.
 Maximum Points: 5
- 7. The proposed system's compatibility with the existing environment, space, as well as climatic conditions, shall be a part of the evaluation.

 Maximum Points: 5
- 8. References provided by the vendor and demonstration of the required functionality of the proposed system by references shall be evaluated. Maximum Points: 5
- 9. Overall technical review of the entire proposed non-impact Print System. Maximum Points: 10

4.4 Minimum Acceptable Score:

Vendors must score a minimum of 70% of the total technical points possible (if doing oral presentation may require it for technical criteria not including the oral, in order to avoid interviewing non-qualified vendors). The minimum qualifying score would be 70% of 70 points or a technical score of 49 points or greater to be eligible for further consideration and to continue in the evaluation process. All vendors not attaining the minimum acceptable score (MAS) shall be disqualified and removed from further consideration.

The State will select the successful vendor's proposal based on best value purchasing which is not necessarily the low bidder. Cost is considered but is not the sole determining factor for award. The State does reserves the right to accept or reject any or all of the proposals, in whole or in part, without prejudice if to do so is felt to be in the best interests of the State.

Vendor's failure to provide complete and accurate information may be considered grounds for disqualification. The State reserves the right if necessary to ask vendors for additional information to clarify their proposals. Nothing may be added to alter the written solution or method contained in the original proposal after the bid opening.

4.5. Cost Proposal Format/Bid Sheets/Trade-In

The cost proposal forms/bid sheets are to be on separate pages as follows.

Note: Trade-in values for existing MICR printers are to be shown on Summary Cost Sheet – Cost Sheet Form.

They must be filled out and submitted independently from the technical proposal.

APPENDX

COST AND TECHNICAL FORMS

Hardware Components & Cables

Cost Information Sheet #1

Copy	this	form	for	extra	pages	as
neede	d an	d seq	uen	tially	numbe	er

VENDOR NAME:	

Hardware Components and Cables	Purchase Price	Discounts	Net Price Bid	Warranty Period	Monthly Maintenance
		110014			
				•	•

Consumable Supplies

Cost Information Sheet #2

Copy	this	form	for	extra	pages	as
neede	d an	d seq	uen	tially	numbe	er

VENDOR NAME:	

Consumable Supplies	Purchase Price	Discounts	Net Price Bid

			,

Training

Cost Information Sheet #3

Copy this form for extra pages as needed and sequentially number

VENDOR NAME:	

Trainin	9	Purchase Price	Discounts	Net Price Bid
				·

Documentation

Cost Information Sheet #4

Copy	this	form	for	extra	pages	as
neede	d an	d seq	uen	tially	numbe	er

VENDOR NAME:	

Documentation	Purchase Price	Discounts	Net Price Bid

Summary Cost Sheet

Cost Sheet Form

This cost sheet is reflective of all of the totals in the preceding cost sheets #1 through #4

Printing System	
Trade-In (-)	
Net Total Printing System	
Maintenance	
Delivery / Installation	
Hardware Components and cables	
Consumable Supplies	
Documentation	
Training	
Project Management	
EOM Migration	
-	

APPENDIX

ANTICIPATED SCHEDULE OF EVENTS

1.	Mandatory Pre-Bid Conference (9:00 a.m.)	3/8/07
2.	Inquiry Closing Deadline	3/9/07
3.	Proposal Due (1:30 p.m.)	3/29/07

AGREEMENT ADDENDUM

WV-96 Rev. 5/94

In the event of conflict between this addendum and the agreement, this addendum shall control:

- 1. <u>ARBITRATION</u> Any references to arbitration contained in the agreement are hereby deleted. Disputes arising out of the agreement shall be presented to the . West Virginia Court of Claims.
- 2. HOLD HARMLESS Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
- GOVERNING LAW The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's
 governing law.
- 4. TAXES Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
- 5. PAYMENT Any references to prepayment are deleted. Payment will be in arrears.
- 6. <u>INTEREST</u> Should the agreement include a provision for interest on late payments, the Agency agrees to pay the maximum legal rate under West Virginia law. All other references to interest or late charges are deleted.
- 7. RECOUPMENT Any language in the agreement waiving the Agency's right to set-off, counterclaim, recoupment, or other defense is hereby deleted.
- 8. FISCAL YEAR FUNDING Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
- 9. STATUTE OF LIMITATION Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
- SIMILAR SERVICES Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
- 11. <u>ATTORNEY FEES</u> The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void.
- 12. <u>ASSIGNMENT</u> Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
- 13. <u>LIMITATION OF LIABILITY</u> The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages or limiting the Vendor's liability under a warranty to a certain dollar amount or to the amount of the agreement is hereby deleted. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
- 14. RIGHT TO TERMINATE Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor.
- 15. TERMINATION CHARGES Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
- 16. RENEWAL Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties.
- 17. <u>INSURANCE</u> Any provision requiring the Agency to insure equipment or property of any kind and name the Vendor as beneficiary or as an additional insured is hereby deleted.
- 18. <u>RIGHT TO NOTICE</u> Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
- 19. ACCELERATION Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
- 20. <u>AMENDMENTS</u> All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

STATE OF WEST VIRGINIA	VENDOR
Spending Unit:	Company Name:
Signed:	Signed:
Title:	Title:
Date:	Date:

AFFIDAVIT

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION:

The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name:	
Authorized Signature:	Date:

No Debt Affidavit (Revised 10/13/06)