



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER
707EC001

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN JOHNSTON
304-558-2402

VENDOR

SHIP TO

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
 ROUTE 33  
 BRUSHY FORK ROAD  
 BUCKHANNON, WV  
 26201 304-472-1750

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
09/21/2006				

BID OPENING DATE 10/11/2006 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO 2		
				CHANGES TO THE SPECIFICATIONS PER THE ATTACHED.		
				BID OPENING DATE AND TIME CHANGED		
				FROM: 09-27-06 AT 1:30 P M		
				TO: 10-11-06 AT 1:30 P.M.		
				NO OTHER CHANGES		
0001	1	EA		065-30		
				37,000 GWV CAB & CHASSIS, STAINLESS STEEL DUMP BODY		
				***** THIS IS THE END OF RFQ 707EC001 ***** TOTAL:		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELLED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F O B destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

**SIGNED BID TO:**

Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

ADDENDUM #2  
707EC001

OPEN END CONTRACT  
37,000 GVW CAB AND CHASSIS, STAINLESS STEEL DUMP BODYD, AND PISTON  
PUMP HYDRAULIC SYSTEM

CHANGES TO SPECIFICATIONS:

FROM:

4 2 - DELIVERY (2<sup>nd</sup> Paragraph)  
Delivery is preferred within 180 days maximum

TO:

4 2 - DELIVERY (2<sup>nd</sup> Paragraph)  
Delivery is preferred within 180 days.

ADD:

4.2 DELIVERY (3<sup>rd</sup> Paragraph)  
EXCEPTION FOR 2007 YEAR MODEL ONLY  
Due to the emission problems all manufacturers are facing, the vendor shall state in the Bidder's Evaluation Report what time frame for delivery of pilot and delivery of the balance after the turnkey pilot has been approved.

FROM:

8 3 Wheelbase: Approximately 160 inches, set forward design with 27 inch to 34 inch setting.

TO:

8 3 Wheelbase: Approximately 160 inches, set forward design for snowplow applications for our various plows (Power Reversible approximately 2,000 lbs )

FROM:

8 4.2 R B M : 2,100,000 Ins/Lb Minimum

TO:

8 4.2 R B M : 2,040,000 Ins/Lb. Minimum

707EC001

DELETE:

- 8.4.2 Bidder should submit shop drawings pertaining to frame construction and frame extension. An integral frame and frame extension is preferred.

ADD:

- 8.4.3 To assure space for installation of spinner chute, the truck chassis frame rails must be free of obstructions in an area approximately 23 inches to 38 inches from back of cab.

CHANGE IN NUMBER:

- 8.4.3 Omit factory installed bumper  
to  
8.4.4

FROM:

- 8.5 Cab: The cab to be the manufacturer's standard steel and/or fiberglass with premium or manufacturer's highest level interior trim with inside noise level rating not to exceed 80 dba.

TO:

- 8.5 Cab: The cab to be the manufacturer's standard steel, and/or fiberglass, and/or aluminum with premium or manufacturer's highest level interior trim with inside noise level rating not to exceed 80 dba in compliance with Federal regulations.

FROM:

- 8.5.6 Instruments: Manufacturer's gauges with visual, audible, and programmable warning to inform driver when operating conditions are exceeded shall include:

TO:

- 8.5.6 Instruments: Manufacturer's gauges with visual and/or audible and/or programmable warning to inform driver when operating conditions are exceeded shall include:

707EC001

FROM:

8.6 Engine:  
 International – 7.8 liter  
 Model DI-466 E 260 HP 800 ft lb torque @ 1400 RPM  
 Model DT570E 9.1L 285 HP 800 ft lb torque @ 1000 RPM

TO:

8.6 Engine:  
 International – 7.8 liter  
 MaxxForce DI 260 HP 800 lb. ft of torque  
 MaxxForce 9 285 HP 800 lb. ft of torque

FROM:

8.6.2 Diesel Engine – Shall be 260 HP minimum @ approximately 2000 RPM

TO:

8.6.2 Diesel Engine – Shall be 250 HP minimum @ approximately 2200 RPM

FROM:

8.6.2.3 Engine block heater with minimum 1250 watt/120v rating to include weather proof spring loaded cap over plug

TO:

8.6.2.3 Engine block heater with minimum 1000 watt/115v rating to include weather proof spring loaded cap over plug

FROM:

8.7.2 The system shall be filled with permanent type extended life coolant Dex-Cool or equivalent rated to a -40°F minimum

TO:

8.7.2 The system shall be filled with permanent type extended life coolant Dex-Cool or equivalent rated to a -34°F minimum

707EC001

FROM:

8 8 1 Capacity: 80 U.S. gallons minimum Tank shall comply with FMVSS Filler cap is to be chain tethered

TO:

8 8 1 Capacity: 70 U.S. gallons minimum Tank shall comply with FMVSS Filler cap is to be chain tethered

FROM:

8 9 2 1 Cold Crank AMPS: 1950 AMPS minimum with steel terminals

TO:

8 9 2 1 Cold Crank AMPS: 1950 AMPS minimum with sealed terminals

FROM:

8 9 6 4 Manufacturer shall provide body builder circuits – six (6) switches shall be located in the dash instrument panel with one (1) weather protected body builder connection box or module located at the rear under cab

TO:

8 9 6 4 Manufacturer shall provide body builder circuits – three (3) switches shall be located in the dash instrument panel with one (1) weather protected body builder connection box or module located at the rear under cab.

DELETE:

8.10 (OPTIONS: SEE SECTION X6 2.1 OF BIDDERS EVALUATION REPORT)

FROM:

8 12 2 Rear Spring Capacity: Approximately 31,000 lbs including 4,500 lb capacity load stabilizer springs and shall provide sufficient clearance between spring, brake chambers, and tires to operate with single tire chains.

TO:

8 12 2 Rear Spring Capacity: Approximately 23,000 lbs including 4,500 lbs. capacity load stabilizer springs and shall provide sufficient clearance between spring, brake chambers, and tires to operate with single tire chains.

707EC001

FROM:

8 14 2 Compressor: Model TF550 Bendix Westinghouse or equal 13 2 CFM minimum

TO:

8 14 2 Compressor: Model TF550 Bendix Westinghouse or equal 12 9 CFM minimum

FROM:

8.15 1 Wheel, Front and Rear: 22 5 x 8 25 hub piloted steel disc type, to accommodate specified tire size Accuride 28828 with 0 472 inches thickness or equal. All Wheels to include wheel guard separators.

TO:

8 15.1 Wheels, Front and Rear: Shall be 22 5 x 8.25 hub piloted steel disc type, to accommodate specified tire size. Accuride 28828 with 0.472 inches thickness. All Wheels to include wheel guard separators

FROM:

8 16 Manufacturer's standard power steering to be provided for front axle specified; Sheppard or Ross integrals.

TO:

8.16 Manufacturer's standard power steering to be provided for front axle specified

FROM:

8 18.1 Cab exterior and interior: Federal Standard White 595A (No 17875) Paint process shall be Base Coat-Clear Coat process of Imron 6000

TO:

8 18 1 Cab exterior and interior: Federal Standard White 595 A (No 17875) Paint process shall be Base Coat-Clear Coat process of Imron 6000 or equal.

DELETE:

9.4 Rear bolster to be one (1) piece, full width

707EC001

FROM:

9.16.1 The conveyor shall have no more than 12 inch truck frame to body floor height for lower center of gravity and lower mounting height

TO:

9.16.1 The conveyor should have no more than 12 inch truck frame to body floor height for lower center of gravity and lower mounting height.

ADD:

9.16.1.1 Wood products are not acceptable

DELETE:

9.17.2.1 To assure space for installation of spinner chute, the truck chassis frame rails must be free of obstructions in an area approximately 23 inches to 38 inches from back of cab.  
Moved to  
8.4.3

FROM:

9.17.3 For rear spreading, a 7 gauge 304 stainless steel 10-12 inch x 24-26 inch rear feedgate in the body tailgate operates perpendicular to floor.

TO:

9.17.3 For rear spreading, there will be a 7 gauge 304 stainless steel 10-12 inch x 24-26 inch rear feedgate in the body tailgate

FROM:

9.22.7 There shall be a 7 gauge 304 stainless steel 10-12 inch x 24-26 inch rear feedgate that operates perpendicular to floor.

TO:

9.22.7 There shall be a 7 gauge 304 stainless steel 10-12 inch x 24-26 inch rear feedgate



ADDENDUM #2  
707EC001

OPEN END CONTRACT  
37,000 GVW CAB AND CHASSIS, STAINLESS STEEL DUMP BODYD, AND PISTON  
PUMP HYDRAULIC SYSTEM

CHANGES TO BIDDER'S EVALUATION REPORT:

X4.2 DELIVERY (2<sup>nd</sup> Paragraph) – NO CHANGE REQUIRED

ADD:

X4.2 DELIVERY:

2007 YEAR MODEL ONLY

Delivery date of completed representative unit:

\_\_\_\_\_ calendar days after date of purchase agreement

Delivery date of balance of completed units:

\_\_\_\_\_ calendar days after turnkey pilot approved

FROM:

X8.3 Wheelbase: \_\_\_\_\_ inches, set forward design with \_\_\_\_\_ inch to \_\_\_\_\_ inch  
Setting

TO:

X8.3 Wheelbase: \_\_\_\_\_ inches, set forward design for snowplow application

FROM:

X8.4.2 RBM: 2,100,000 ins./lb. minimum \_\_\_\_\_ YES \_\_\_\_\_ NO

TO:

X8.4.2 RBM: \_\_\_\_\_ Ins/Lb.

707EC001

## DELETE:

X8.4.2 Have you submitted shop drawings pertaining to frame construction and frame extension? \_\_\_\_\_ YES \_\_\_\_\_ NO

## ADD:

X8.4.3 Is the truck chassis frame rails free of obstructions in an area 23 inches to 38 inches from the back of the cab for installation of the spinner chute  
\_\_\_\_\_ YES \_\_\_\_\_ NO

## CHANGE NUMBER:

X8.4.3 Have you omitted the factory installed bumper and complied with our  
To building of a front bumper \_\_\_\_\_ YES \_\_\_\_\_ NO  
X8.4.4

## FROM:

X8.5 Cab: Is cab manufacturer's standard steel and/or fiberglass with premium or manufacturers highest level interior trim with inside noise level rating not to exceed 80 dba  
\_\_\_\_\_ YES \_\_\_\_\_ NO

## TO:

X8.5 Cab: Is cab manufacturer's standard steel and/or fiberglass and/or aluminum with premium or manufacturers highest level interior trim with inside noise level rating not to exceed 80 dba in compliance with Federal regulations  
\_\_\_\_\_ YES \_\_\_\_\_ NO

## FROM:

X8.5.6 Instruments: Are manufacturer's gauges with visual, audible, and programmable warning to inform driver when operating conditions are exceeded included:

## TO:

X8.5.6 Instruments: Are manufacturer's gauges with visual and/or audible and/or programmable warning to inform driver when operating conditions are exceeded included:

X8.6 Engine -NO CHANGE REQUIRED  
X8.6.2 Diesel Engine – NO CHANGE REQUIRED  
X8.6.2.3 Engine block heater – NO CHANGE REQUIRED

707EC001

## FROM:

X8 7 2 Will the system be filled with permanent type extended life coolant Dex-Cool or equivalent rated at a -40°F minimum  YES  NO

## TO:

X8 7 2 Will the system be filled with permanent type extended life coolant Dex-Cool or equivalent rated at a -34°F minimum  YES  NO

X8 8.1 Fuel Tank Capacity – NO CHANGE REQUIRED

## FROM:

X8 9.2 1 Cold Crank AMPS \_\_\_\_\_ AMPS with steel terminals

## TO:

X8 9.2 1 Cold Crank AMPS \_\_\_\_\_ AMPS with sealed terminals

## FROM:

X8 9 6 4 Will manufacturer provide body builder circuits – six (6) switches located in the dash instrument panel with one (1) weather protected body builder connection box or module located at the rear under cab  YES  NO

## TO:

X8 9 6 4 Will manufacturer provide body builder circuits three (3) switches located in the dash instrument panel with one (1) weather protected body builder connection box or module located at the rear under cab  YES  NO

X8.10 Transmission/Clutch: - NO CHANGE REQUIRED

X8 12 2 Rear Spring Capacity – NO CHANGE REQUIRED

X8 14 2 Compressor – NO CHANGE REQUIRED

X8.15.1 Wheel, Front and Rear/Make and Model – NO CHANGE REQUIRED

X8 16 Power Steering Manufacturer – NO CHANGE REQUIRED

X8.18 1 Paint – NO CHANGE REQUIRED

## DELETE:

X9 4 Rear bolster one (1) piece, full width?  YES  NO

707EC001

X9 16 1 Conveyor – NO CHANGE REQUIRED

ADD:

X9 16 1.1 Have you used wood \_\_\_\_\_ YES \_\_\_\_\_ NO

Type of material: \_\_\_\_\_

DELETE:

X9 17 2.1 Is the truck chassis frame rails free of obstructions in an area  
 Moved to 23 inches to 38 inches from the back of the cab for installation  
 X8 4.3 of the spinner chute \_\_\_\_\_ YES \_\_\_\_\_ NO

FROM:

X9 17 3 For rear spreading, a \_\_\_\_\_ gauge 304 stainless steel \_\_\_\_\_ inch x \_\_\_\_\_  
 inch rear feedgate in the body tailgate operates perpendicular to floor  
 \_\_\_\_\_ YES \_\_\_\_\_ NO

TO:

X9 17 3 For rear spreading, a \_\_\_\_\_ gauge 304 stainless steel \_\_\_\_\_ inch x \_\_\_\_\_  
 inch rear feedgate in the body tailgate \_\_\_\_\_ YES \_\_\_\_\_ NO

FROM:

X9 22 7 7 gauge 304 stainless steel 10-12 inch x 24-26 inch rear feedgate that  
 operates perpendicular to floor \_\_\_\_\_ YES \_\_\_\_\_ NO

TO:

X9.22 7 7 gauge 304 stainless steel 10-12 inch x 24-26 inch rear feedgate  
 \_\_\_\_\_ YES \_\_\_\_\_ NO

10-11

## SIGN IN SHEET

Page 1 of 3

RF# 707EC001  
Date 9/17/06

Firm &amp; Representative Name:

Mailing Address:

Phone&amp;Fax#:

- |  |   |  |
|--|---|--|
| 1. <u>General Truck</u><br><u>Paul Bush</u>          | <u>P.O. Box 8557</u><br><u>So. Charleston, W.Va.</u>          | <u>P 304-744-1321</u><br><u>F 304-744-7852</u> |
| 2. <u>General Truck</u><br><u>Kevin Wiseman</u>      | <u>PO BOX 8557</u><br><u>So. Charleston W.Va.</u>             | <u>304-744-1321</u><br><u>" " 7852</u>         |
| 3. <u>WV TRACTOR</u><br><u>Gary Gray</u>             | <u>P.O. BOX 473</u><br><u>CHARLESTOWN W 25322</u>             | <u>346-5301</u><br><u>346-5305</u>             |
| 4. <u>Viking Cues</u><br><u>DAVID WENZEL</u>         | <u>533 OLD NORTHERNER RD</u><br><u>DEKARB JCT, W.V. 25630</u> | <u>319 531-3208</u><br><u>319 236 7977</u>     |
| 5. <u>FORCE AMERICA</u><br><u>CRAIG FERGUSON</u>     | <u>149 PERSIMMON CT</u><br><u>DELAWARE OH 43015</u>           | <u>614-309-9849</u><br><u>740-363-8452</u>     |
| 6. <u>Component Technology</u><br><u>Bill Carey</u>  | <u>26495-A South Point Road</u><br><u>Perrysburg OH 43551</u> | <u>917-766-9493</u><br><u>866-620-6826</u>     |
| 7. <u>Component Technology</u><br><u>DAVE AUSTIN</u> | <u>26495 South Point Rd</u><br><u>Perrysburg OH 43551</u>     | <u>610-533-0024</u><br><u>610-502-1771</u>     |

Please print or write legibly!

Your Fax # is essential to contact you timely!

**SIGN IN SHEET**

Page ✓ of 3

REF# 707EC001  
 Date 9/14/06

Firm & Representative Name:

Mailing Address:

Phone&Fax#:

- |    |   |   |  |
|----|---|---|--|
| 1. | <u>Jim Dotson</u><br><u>Worldwide Equip</u>         | <u>5650 USAR W</u><br><u>Huntington WV</u>            | <u>P 800-879-3039</u><br><u>F 858-253-4639</u>     |
| 2. | <u>Bobby Smith</u><br><u>Benson International</u>   | <u>P.O. Box 970</u><br><u>Minersville, PA 17834</u>   | <u>304-489-9020</u><br><u>304-489-2828</u>         |
| 3. | <u>Glenn Beck</u><br><u>Henderson Manufacturing</u> | <u>PO Box 40</u><br><u>Manchester, IA 52057</u>       | <u>570-362-0950</u>                                |
| 4. | <u>DAVE BETZEL</u><br><u>ACE TRUCK EQUIP</u>        | <u>PO Box 2605</u><br><u>Zanesville Ohio 43702</u>    | <u>740-4530551</u><br><u>740-4537023</u>           |
| 5. | <u>M. F. Coburn</u><br><u>Heritage Equipment</u>    | <u>322 Dry Hill Rd.</u><br><u>Buckley, W.V. 25801</u> | <u>304-254-7827</u><br><u>304-254-9007</u>         |
| 6. | <u>MIKE MATHENY</u><br><u>MATHENY PAWR TRUCK</u>    | <u>P.O. Box 1304</u><br><u>PARIS, W.V. 26102-1304</u> | <u>304-485-4418 EXT 601</u><br><u>304-485-2577</u> |
| 7. | <u>Tommy Thompson</u><br><u>Q. S. K. Co.</u>        | <u>1700 W. 10th St</u><br><u>St. Louis, MO</u>        | <u>304-767-1111</u><br><u>304-767-2454</u>         |

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# SIGN IN SHEET

Page 3 of 3

RF# 7076001  
Date 9/14/06

Firm & Representative Name:

Mailing Address:

Phone&Fax#:

1. Rock Bell  
WV Truck & Trailer

1 JAW Dr  
Cross Roads WV 25313

P 304 204 2435  
F 304 204 2448

2. Chuck Whitlow  
Mountain Int'l Trucking

P.O. Box 7771  
Charleston, WV 25356

304 776 5600  
304 776 4184

3. Roger Atkins  
Mathew Motors

P.O. Box 1304  
Parkersburg, WV 26101

304/485-4418  
304/485-8220

4. Paul Wagoner  
Sterling Truck Corp

12120 Telegraph Rd  
Redford, MI 48239

313 592 4234  
313 592 4246

5. \_\_\_\_\_  
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Please print or write legibly!  
Your Fax # is essential to contact you timely!