

State of West Virginia

Board of Medicine

Medical Licensure /
Records Database Maintenance System

COST PROPOSAL

CRFP 0945 BOM2600000001

GL Solutions

555 Corporate Drive, Suite 301
Kalispell, Montana 59901
541-312-3662
glsolutions.com

Date of Submission:
September 19, 2025



Exhibit A
Board of Medicine Database Project

Attachment A - Pricing Page

CRFP BOM26*01

[illegible]

Exhibit A
Board of Medicine Database Project

[illegible]

Exhibit A
Board of Medicine Database Project

Notes and Assumptions:

Assumption 1: GL Solutions has priced licenses per user, as well as Maintenance and Support for 5 years based on the GL Simple "Standard" plan for 32 users.

The following table represents WVBOMs plan options.

GL Simple Plan	Units	Cost Per Unit	
Support Plan			
GL Simple	Standard	per user per year	\$2,651.43
	Professional	per user per year	\$5,137.05
	Enterprise	per user per year	\$8,948.19
Optional			
GL Simple Project Escalation Fee	Standard	per project	\$11,922.81
	Professional	per project	\$7,451.40
	Enterprise	per project	\$7,451.40
GL Simple Task Escalation Fee	Standard	per task	\$1,191.74
	Professional	per task	\$1,191.74
	Enterprise	per task	\$821.63
Geo Redundant, Failover Hosting		per year	\$48,000
Hourly Rate = \$177.76			

Assumption 2: GL Solutions has allocated pricing across the available Pricing Line Items provided by the WVBOM.

The following breakdown is GL Solutions typical Deliverables Structure and associated payment milestones as they pertain to this specific RFP: CRFP 0945 BOM2600000001

Software Licenses	TOTAL = \$48,000
Project Initiation	TOTAL = \$167,800.39
Requirements Gathering	TOTAL = \$183,580.43
Solutions Analysis	TOTAL = \$152,020.35
Design	TOTAL = \$152,020.35
Development and Testing	TOTAL = \$213,140.51
Data Conversion	TOTAL = \$101,360.12
System Testing	TOTAL \$120,460.27
User Acceptance Testing	TOTAL \$120,460.27
Go Live	TOTAL = \$51,560.42
Project Management	TOTAL = \$315,600.78

Assumption 3: Starting in Year Two (2) of Maintenance and Support, GL Solutions has calculated for a 3% CPI increase year over year.

Assumption 4: GL Solutions' Final Pricing is based on the available metrics, such as user count and intergrations, provided by WVBOM.

Pricing Addendum

Setup Services - Statement of Work

Deliverable	Acceptance	Amount

GL Simple Plan

Support Plan Units Cost Per Unit

GL Simple

Standard..... per user per year \$2,651.43
Professional..... per user per year \$5,137.05
Enterprise per user per year \$8,948.19

Optional

GL Simple Project Escalation Fee

Standard..... per project \$11,922.81
Professional..... per project \$7,451.40
Enterprise per project \$7,451.40

GL Simple Task Escalation Fee

Standard..... per task..... \$1,191.74
Professional..... per task..... \$1,191.74
Enterprise per task..... \$821.63

Premium Security per user per year \$1,250

Geo Redundant, Failover Hosting per year..... \$48,000

State of West Virginia

Board of Medicine

Medical Licensure / Records Database Maintenance System

Request for Proposal
CRFP 0945 BOM2600000001

COST PROPOSAL

GL Solutions
555 Corporate Drive, Suite 301
Kalispell, Montana 55901
541-312-3662
glsolutions.com

Date of Submission:
November 12, 2025



**Exhibit A
Board of Medicine Database Project**

12	4.2.2.5	Year 3 Maintenance and Support/Warranty/Hosting/Required Enhancements		Year	0.00	1	\$90,012.86	
13	4.2.2.5	Year 4 Maintenance and Support/Warranty/Hosting/Required Enhancements		Year	0.00	1	\$92,713.25	
14	4.2.2.5	Year 5 Maintenance and Support/Warranty/Hosting/Required Enhancements		Year	0.00	1	\$95,494.65	
<i>Unit prices are to be provided for the following two (2) items and will only be used to execute formal Change Orders during the life of the contract, if necessary. Estimates are included for bid evaluation only, there is no guarantee that any quantity of the item(s) will be purchased</i>								
15		Additional License, per User (if necessary)		Each	0.00		\$2,651.43	
16		New Customization Professional Services		Per Hour	177.76	0	\$	

Total Bid Amount: \$ 2,079,112.97

Notes and Assumptions:

Assumption 1: GL Solutions has priced licenses per user, as well as Maintenance and Support for 5 years based on the GL Simple "Standard" plan for 32 users.
The following table represents WVBOMs plan options.

GL Simple Plan	Units	Cost Per Unit	
Support Plan			
GL Simple	Standard	per user per year	\$2,651.43
	Professional	per user per year	\$5,137.05
	Enterprise	per user per year	\$8,948.19
Optional			
GL Simple Project Escalation Fee	Standard	per project	\$11,922.81
	Professional	per project	\$7,451.40
	Enterprise	per project	\$7,451.40
GL Simple Task Escalation Fee	Standard	per task	\$1,191.74
	Professional	per task	\$1,191.74
	Enterprise	per task	\$821.63
Geo Redundant, Failover Hosting		per year	\$48,000
Hourly Rate = \$177.76			

Exhibit A
Board of Medicine Database Project

Attachment A - Pricing Page

CRFP BOM26*01

Item	Spec	Description	Vendor Description	Unit of Measure	Unit Price	Quantity	Extended Cost
1	4.2.2.1	Database System - Development		Lump sum	0.00	1	\$157,800.39
2	4.2.2.1	Database System - Implementation		Lump sum	0.00	1	\$252,480.62
3	4.2.2.1	Database System - Training		Lump sum	0.00	1	\$131,720.29
4	4.2.2.2	Cloud Based Documentation Program - Development		Lump sum	0.00	1	\$157,800.39
5	4.2.2.2	Cloud Based Documentation Program - Implementation		Lump sum	0.00	1	\$252,480.62
6	4.2.2.2	Cloud Based Documentation Program - Training		Lump sum	0.00	1	\$131,720.29
7	4.2.2.3	Website Portal - Development		Lump sum	0.00	1	\$157,800.38
8	4.2.2.3	Website Portal - Implementation		Lump sum	0.00	1	\$252,480.62
9	4.2.2.3	Website Portal - Training		Lump sum	0.00	1	\$131,720.29
10	4.2.2.5	Year 1 Maintenance and Support/Warranty/Hosting/Required Enhancements		Year	0.00	1	\$84,845.76
11	4.2.2.5	Year 2 Maintenance and Support/Warranty/Hosting/Required Enhancements		Year	0.00	1	\$87,391.13

Exhibit A
Board of Medicine Database Project

Assumption 2: GL Solutions has allocated pricing across the available Pricing Line Items provided by the WVBOM.

The following breakdown is GL Solutions typical Deliverables Structure and associated payment milestones as they pertain to this specific RFP: CRFP 0945 BOM2600000001

Software Licenses	TOTAL = \$48,000
Project Initiation	TOTAL = \$167,800.39
Requirements Gathering	TOTAL = \$183,580.43
Solutions Analysis	TOTAL = \$152,020.35
Design	TOTAL = \$152,020.35
Development and Testing	TOTAL = \$213,140.51
Data Conversion	TOTAL = \$101,360.12
System Testing	TOTAL \$120,460.27
User Acceptance Testing	TOTAL \$120,460.27
Go Live	TOTAL = \$51,560.42
Project Management	TOTAL = \$315,600.78

Assumption 3: Starting in Year Two (2) of Maintenance and Support, GL Solutions has calculated for a 3% CPI increase year over year.

Assumption 4: GL Solutions' Final Pricing is based on the available metrics, such as user count and intergrations, provided by WVBOM.

State of West Virginia

Board of Medicine

Medical Licensure / Records Database Maintenance System

Request for Proposal

CRFP 0945 BOM2600000001

COST PROPOSAL

GL Solutions
555 Corporate Drive, Suite 301
Kalispell, Montana 55901
541-312-3662
glsolutions.com

Date of Submission:
November 12, 2025



Attachment A - Pricing Page
CRFP BOM26*01

Unit prices are to be provided for the following two (2) items and will only be used to execute formal Change Orders during the life of

Exhibit A
Board of Medicine Database Project

<u>of the contract, if necessary. Estimates are included for bid evaluation only, there is no guarantee that any quantity of the item(s) will be purchased</u>							
15		Additional License, per User (if necessary)		Each	0.00		\$2,651.43
16		New Customization Professional Services		Per Hour	177.76	0	\$
						Total Bid Amount:	\$ 2,079,112.97

Notes and Assumptions:

Assumption 1: GL Solutions has priced licenses per user, as well as Maintenance and Support for 5 years based on the GL Simple "Standard" plan for 32 users.
The following table represents WVBOMs plan options.

GL Simple Plan	Units	Cost Per Unit	
Support Plan			
GL Simple	Standard	per user per year	\$2,651.43
	Professional	per user per year	\$5,137.05
	Enterprise	per user per year	\$8,948.19
Optional			
GL Simple Project Escalation Fee	Standard	per project	\$11,922.81
	Professional	per project	\$7,451.40
	Enterprise	per project	\$7,451.40
GL Simple Task Escalation Fee	Standard	per task	\$1,191.74
	Professional	per task	\$1,191.74
	Enterprise	per task	\$821.63
Geo Redundant, Failover Hosting		per year	\$48,000
Hourly Rate = \$177.76			

Assumption 2: GL Solutions has allocated pricing across the available Pricing Line Items provided by the WVBOM.

The following breakdown is GL Solutions typical Deliverables Structure and associated payment milestones as they pertain to this specific RFP: CRFP 0945 BOM2600000001

Software Licenses	TOTAL = \$48,000
Project Initiation	TOTAL = \$167,800.39
Requirements Gathering	TOTAL = \$183,580.43
Solutions Analysis	TOTAL = \$152,020.35
Design	TOTAL = \$152,020.35
Development and Testing	TOTAL = \$213,140.51
Data Conversion	TOTAL = \$101,360.12
System Testing	TOTAL \$120,460.27
User Acceptance Testing	TOTAL \$120,460.27
Go Live	TOTAL = \$51,560.42
Project Management	TOTAL = \$315,600.78

Assumption 3: Starting in Year Two (2) of Maintenance and Support, GL Solutions has calculated for a 3% CPI increase year over year.

Assumption 4: GL Solutions' Final Pricing is based on the available metrics, such as user count and integrations, provided by WVBOM.

Pricing Addendum

Setup Services - Statement of Work

Deliverable	Acceptance	Amount

GL Simple Plan

Support Plan **Units** **Cost Per Unit**

GL Simple

Standardper user per year..... \$2,651.43
Professionalper user per year..... \$5,137.05
Enterprise.....per user per year..... \$8,948.19

Optional

GL Simple Project Escalation Fee

Standardper project \$11,922.81
Professionalper project \$7,451.40
Enterprise.....per project \$7,451.40

GL Simple Task Escalation Fee

Standardper task..... \$1,191.74
Professionalper task..... \$1,191.74
Enterprise.....per task..... \$821.63

Premium Securityper user per year..... \$1,250

Geo Redundant, Failover Hostingper year..... \$48,000

State of West Virginia

Board of Medicine

Medical Licensure /
Records Database Maintenance System

Request for Proposal

CRFP 0945 BOM2600000001

COST PROPOSAL

GL Solutions

555 Corporate Drive, Suite 301

Kalispell, Montana 55901

541-312-3662

glsolutions.com

Date of Submission:

December 17, 2025



Software. Service. Support.

Exhibit A
Board of Medicine Database Project

Attachment A - Pricing Page

CRFP BOM26*01

Item	Spec	Description	Vendor Description	Unit of Measure	Unit Price	Quantity	Extended Cost
1	4.2.2.1	Database System - Development		Lump sum	0.00	1	\$82,395.95
2	4.2.2.1	Database System - Implementation		Lump sum	0.00	1	\$99,153.51
3	4.2.2.1	Database System - Training		Lump sum	0.00	1	\$52,250.54
4	4.2.2.2	Cloud Based Documentation Program - Development		Lump sum	0.00	1	\$82,545.95
5	4.2.2.2	Cloud Based Documentation Program - Implementation		Lump sum	0.00	1	\$99,153.51
6	4.2.2.2	Cloud Based Documentation Program - Training		Lump sum	0.00	1	\$56,250.54
7	4.2.2.3	Website Portal - Development		Lump sum	0.00	1	\$62,595.94
8	4.2.2.3	Website Portal - Implementation		Lump sum	0.00	1	\$99,153.51
9	4.2.2.3	Website Portal - Training		Lump sum	0.00	1	\$56,250.54
10	4.2.2.5	Year 1 Maintenance and Support/Warranty/Hosting/Required Enhancements		Year	0.00	1	\$84,845.76
11	4.2.2.5	Year 2 Maintenance and Support/Warranty/Hosting/Required Enhancements		Year	0.00	1	\$87,391.13

Exhibit A
Board of Medicine Database Project

12	4.2.2.5	Year 3 Maintenance and Support/Warranty/Hosting/Required Enhancements		Year	0.00	1	\$90,012.86	
13	4.2.2.5	Year 4 Maintenance and Support/Warranty/Hosting/Required Enhancements		Year	0.00	1	\$92,713.25	
14	4.2.2.5	Year 5 Maintenance and Support/Warranty/Hosting/Required Enhancements		Year	0.00	1	\$95,494.65	
<i>Unit prices are to be provided for the following two (2) items and will only be used to execute formal Change Orders during the life of the contract, if necessary. Estimates are included for bid evaluation only, there is no guarantee that any quantity of the item(s) will be purchased</i>								
15		Additional License, per User (if necessary)		Each	\$2,651.43	n/a	\$0.00	
16		New Customization Professional Services		Per Hour	177.76	0	\$ -	
Total Bid Amount: \$ 1,140,207.64								

Notes and Assumptions:

Assumption 1: GL Solutions has priced licenses per user, as well as Maintenance and Support for 5 years based on the GL Simple "Standard" plan for 32 users.

Assumption 2: GL Solutions has allocated pricing across the available Pricing Line Items provided by the WVBOM.

The following breakdown is GL Solutions typical Deliverables Structure and associated payment milestones as they pertain to this specific RFP: CRFP 0945 BOM2600000001

Software Licenses	TOTAL = \$48,000
Project Initiation	TOTAL = \$64,175.00
Requirements Gathering	TOTAL = \$70,592.50
Solutions Analysis	TOTAL = \$57,757.50
Design	TOTAL = \$57,757.50
Development and Testing	TOTAL = \$83,427.50
Data Conversion	TOTAL = \$38,505.00
System Testing	TOTAL = \$44,922.50
User Acceptance Testing	TOTAL = \$83,427.50
Go Live	TOTAL = \$12,834.99
Project Management	TOTAL = \$128,350.00

Assumption 3: Starting in Year Two (2) of Maintenance and Support, GL Solutions has calculated for a 3% CPI increase year over year.

Exhibit A
Board of Medicine Database Project

Assumption 4: GL Solutions' Final Pricing is based on the available metrics, such as user count, application types, renewals and integrations, provided by WVBOM.

Pricing Addendum

Setup Services - Statement of Work

Deliverable	Acceptance	Amount

GL Simple Plan

Support PlanUnitsCost Per Unit

GL Simple

Standard..... per user per year.....\$2,651.43
Professional..... per user per year.....\$5,137.05
Enterprise per user per year.....\$8,948.19

Optional

GL Simple Project Escalation Fee

Standard..... per project\$11,922.81
Professional..... per project\$7,451.40
Enterprise per project\$7,451.40

GL Simple Task Escalation Fee

Standard..... per task.....\$1,191.74
Professional..... per task.....\$1,191.74
Enterprise per task.....\$821.63

Premium Security per user per year.....\$1,250

Geo Redundant, Failover Hosting per year.....\$48,000

Pricing Addendum

Setup Services - Statement of Work

Deliverable	Acceptance	Amount

GL Simple Plan

Support Plan Units Cost Per Unit

GL Simple

Standard..... per user per year.....\$2,651.43
Professional..... per user per year.....\$5,137.05
Enterprise per user per year.....\$8,948.19

Optional

GL Simple Project Escalation Fee

Standard..... per project\$11,922.81
Professional..... per project\$7,451.40
Enterprise per project\$7,451.40

GL Simple Task Escalation Fee

Standard..... per task.....\$1,191.74
Professional..... per task.....\$1,191.74
Enterprise per task.....\$821.63

Premium Security per user per year.....\$1,250

Geo Redundant, Failover Hosting per year.....\$48,000