



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 2

List View

General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 2013048

Procurement Type: Central Purchase Order

Vendor ID: VS0000053004

Legal Name: ZigTech, LLC

Alias/DBA:

Total Bid: \$514,492.17

Response Date: 08/03/2026

Response Time: 17:09

Responded By User ID: geraldz

First Name: Gerald

Last Name: Ziegler

Email: geraldz@zigtech-llc.com

Phone: 2529554424

SO Doc Code: CRFQ

SO Dept: 0511

SO Doc ID: MIS2700000001

Published Date: 7/21/26

Close Date: 8/4/26

Close Time: 13:30

Status: Closed

Solicitation Description: VISUAL DATA ANALYTICS SOFTWARE, TABLEAU OR EQUAL

Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2013048
Solicitation Description: VISUAL DATA ANALYTICS SOFTWARE, TABLEAU OR EQUAL
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2026-08-04 13:30	SR 0511 ESR08032600000000685	1

VENDOR
VS0000053004
ZigTech, LLC

Solicitation Number: CRFQ 0511 MIS2700000001

Total Bid: 514492.1699999999837018549442 **Response Date:** 2026-08-03 **Response Time:** 17:09:48

Comments: ZigTech, LLC is a WV SWAM-certified Small Business (Certification #VS0000053004). All items quoted are genuine Tableau/Salesforce products via authorized reseller distribution through Carahsoft Technology Corp. Pricing incorporates terms of Carahsoft Government Price Quotation #66203408 by reference. Manufacturer and model/part numbers for each line item are noted in the per-line comments and detailed in the attached signed CRFQ pricing form.

FOR INFORMATION CONTACT THE BUYER
Crystal G Hustead
(304) 558-2402
crystal.g.hustead@wv.gov

Vendor Signature X	FEIN#	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Tableau 8 Core Base (Server) or equal	1.00000	EA	189170.530000	189170.53

Comm Code	Manufacturer	Specification	Model #
43230000			

Commodity Line Comments: Salesforce.com, Inc. (Tableau) - Part #200001798-2a

Extended Description:

3.2.1.1- Must provide (1) one Tableau 8 Core Base (Server)- or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Embedded Analytics 8 Core Base (Server) or equal	1.00000	EA	141877.890000	141877.89

Comm Code	Manufacturer	Specification	Model #
43230000			

Commodity Line Comments: Salesforce.com, Inc. (Tableau) - Part #200001800-2a

Extended Description:

3.2.1.2- Must provide (1) one Embedded Analytics 8 Core Base (Server) or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Tableau Creator or equal	71.00000	EA	886.740000	62958.54

Comm Code	Manufacturer	Specification	Model #
43230000			

Commodity Line Comments: Salesforce.com, Inc. (Tableau) - Part #200001773-2a

Extended Description:

3.2.1.3- Must provide (71) seventy-one user licenses for Tableau Creator or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Tableau E-learning Creator or equal	10.00000	EA	115.610000	1156.10

Comm Code	Manufacturer	Specification	Model #
43230000			

Commodity Line Comments: Salesforce.com, Inc. (Tableau) - Part #200001553-2a

Extended Description:

3.2.1.4- Must provide (10) ten user licenses for Tableau E-learning Creator or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Premier Success Support	1.00000	EA	118462.080000	118462.08

Comm Code	Manufacturer	Specification	Model #
43230000			

Commodity Line Comments: Salesforce.com, Inc. (Tableau) - Part #200003620-2

Extended Description:

3.2.1.5- Must provide Premier Success Support, or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Tableau Embedded Analytics Creator (Server) or Equal	1.00000	EA	867.030000	867.03

Comm Code	Manufacturer	Specification	Model #
43230000			

Commodity Line Comments: Salesforce.com, Inc. (Tableau) - Part #200001788-2a

Extended Description:

3.2.1.6 Tableau Embedded Analytics Creator (Server) or Equal



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Info Technology

Proc Folder: 2013048			Reason for Modification: ADDENDUM 1 TO PROVIDE ANSWERS TO VENDOR QUESTIONS AND TO MODIFY SPECIFICATIONS
Doc Description: VISUAL DATA ANALYTICS SOFTWARE, TABLEAU OR EQUAL			
Proc Type: Central Purchase Order			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-07-21	2026-08-04 13:30	CRFQ 0511 MIS2700000001	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000053004
Vendor Name : ZigTech, LLC
Address :
Street : 3460 Breezy Point Ln
City : Cocoa
State : FL **Country :** USA **Zip :** 32926
Principal Contact : Gerald Ziegler
Vendor Contact Phone: 252-955-4424 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Crystal G Hustead
(304) 558-2402
crystal.g.hustead@wv.gov

Vendor Signature X	39-4479060 FEIN#	08/03/2026 DATE
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All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

THE STATE OF WEST VIRGINIA DIVISION OF PURCHASING FOR THE AGENCY, THE WEST VIRGINIA DEPARTMENTS OF HEALTH, AND HEALTH AND HUMAN SERVICES, OFFICE OF MANAGEMENT INFORMATION SERVICES, IS SOLICITING BIDS TO ESTABLISH A CONTRACT FOR VISUAL DATA ANALYTICS SOFTWARE, TABLEAU OR EQUAL PER THE ATTACHED DOCUMENTS.

QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Tableau 8 Core Base (Server) or equal	1.00000	EA	\$189,170.53	\$189,170.53

Comm Code	Manufacturer	Specification	Model #
43230000	Salesforce.com, Inc. (Tableau)		200001798-2a

Extended Description:

3.2.1.1- Must provide (1) one Tableau 8 Core Base (Server)- or equal.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Embedded Analytics 8 Core Base (Server) or equal	1.00000	EA	\$141,877.89	\$141,877.89

Comm Code	Manufacturer	Specification	Model #
43230000	Salesforce.com, Inc. (Tableau)		200001800-2a

Extended Description:

3.2.1.2- Must provide (1) one Embedded Analytics 8 Core Base (Server) or equal.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Tableau Creator or equal	71.00000	EA	\$886.74	\$62,958.54

Comm Code	Manufacturer	Specification	Model #
43230000	Salesforce.com, Inc. (Tableau)		200001773-2a

Extended Description:

3.2.1.3- Must provide (71) seventy-one user licenses for Tableau Creator or equal

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Tableau E-learning Creator or equal	10.00000	EA	\$115.61	\$1,156.10

Comm Code	Manufacturer	Specification	Model #
43230000	Salesforce.com, Inc. (Tableau)		200001553-2a

Extended Description:

3.2.1.4- Must provide (10) ten user licenses for Tableau E-learning Creator or equal.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Premier Success Support	1.00000	EA	\$118,462.08	\$118,462.08

Comm Code	Manufacturer	Specification	Model #
43230000	Salesforce.com, Inc. (Tableau)		200003620-2

Extended Description:
3.2.1.5- Must provide Premier Success Support, or equal

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Tableau Embedded Analytics Creator (Server) or Equal	1.00000	EA	\$867.03	\$867.03

Comm Code	Manufacturer	Specification	Model #
43230000	Salesforce.com, Inc. (Tableau)		200001788-2a

Extended Description:
3.2.1.6 Tableau Embedded Analytics Creator (Server) or Equal

SCHEDULE OF EVENTS		
<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	VENDOR QUESTION DEADLINE	2026-07-21

	Document Phase	Document Description	Page 5
MIS2700000001	Final	VISUAL DATA ANALYTICS SOFTWARE, TABLEAU OR EQUAL	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: MIS2700000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

☒] Addendum No. 1	☐] Addendum No. 6
☐] Addendum No. 2	☐] Addendum No. 7
☐] Addendum No. 3	☐] Addendum No. 8
☐] Addendum No. 4	☐] Addendum No. 9
☐] Addendum No. 5	☐] Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

ZigTech, LLC

Company



Authorized Signature

07/21/2026

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
Revised 6/8/2012