



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 3

List View

General Information [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 2022194

Procurement Type: Central Contract - Fixed Amt

Vendor ID: VS0000040752

Legal Name: ALXTEL INC

Alias/DBA:

Total Bid: \$0.00

Response Date: 08/12/2026

Response Time: 12:45

Responded By User ID: ezzalxtel

First Name: Ezz

Last Name: Eldeen

Email: ezz@alxtel.com

Phone: 2402192726

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000004

Published Date: 8/6/26

Close Date: 8/12/26

Close Time: 13:30

Status: Closed

Solicitation Description: Ivanti Neurons for ITSM Implementation Professional Services

Total of Header Attachments: 3

Total of All Attachments: 3



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2022194
Solicitation Description: Ivanti Neurons for ITSM Implementation Professional Services
Proc Type: Central Contract - Fixed Amt

Solicitation Closes	Solicitation Response	Version
2026-08-12 13:30	SR 0231 ESR08122600000000983	1

VENDOR
VS0000040752
ALXTEL INC

Solicitation Number: CRFQ 0231 OOT2700000004
Total Bid: 0
Response Date: 2026-08-12
Response Time: 12:45:07
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	TRM Enterprise Sub w/Implementation without Training	0.00000	EA	309425.320000	0.00

Comm Code	Manufacturer	Specification	Model #
81112201			

Commodity Line Comments: TRM Enterprise Sub w/Implementation without Training Ivanti, Inc - SVCS-TSM-ENT-ASSURE Start Date: 09/01/2026 End Date: 08/31/2028

Extended Description:

TRM Enterprise Sub w/Implementation without Training (SKU: SVCS-TSM-ENT-ASSURE).
Specification 4.1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Professional Services and Implementation Year (1)	444.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
81112201			

Commodity Line Comments: The cost is included in Line 1.

Extended Description:

Professional Services and Implementation Year 1
444 Hours estimated
Specification 4.2

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Professional Services and Implementation Year (2)	384.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
81112201			

Commodity Line Comments: The cost is included in Line 1.

Extended Description:

Professional Services and Implementation Year 2
384 Hours estimated
Specification 4.3



Department of Administration and Purchasing Division
Solicitation Number CRFQ-0231-00T2700000004-1
Ivanti Neurons for ITSM Implementation Professional
Services

AlxTel Proposal

12 August, 2026

Submitted To

Toby L Welch
2019 Washington St E, Charleston, WV 25305
toby.l.welch@wv.gov
(304) 530-4558

Submitted By

AlxTel, Inc.
POC
Alaa Negeda
negeda@alxtel.com
240-293-4629



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Executive Summary

AlxTel Inc. is a Technology Service Provider. Incorporated in 2008, ALXTEL has been providing digital transformation and robotics solutions for consumers, businesses, and state and federal government agencies, and it has cultivated a track record of success. Headquartered in Silver Spring, Maryland, with two other offices in Lanham, MD, and Chevy Chase, MD, we can leverage our company's best assets to support our customers in ways others cannot.

We have no exceptions to the requirements of this RFP, the Contract, addendums, or any other attachments.

Challenges faced - DEPT OF THE AIR FORCE, like many states, needs to modernize IT, with limited resources and funds to do so. DEPT OF THE AIR FORCE must rely on experts to understand the unique challenges of delivering DEPT OF THE AIR FORCE agencies to the residents of Maryland. The involvement of experts enables DEPT OF THE AIR FORCE to focus on the critical functions of meeting its constituency's new and evolving demands and basic operational functions, instead of IT development. These IT tasks include - empowering implementation, delivering secure agility and open standards for DevSecOps, and seamless integration.

Empower - AlxTel Professional Services helps teams to quickly apply and mature the skills needed to adopt modern cloud-native technologies, along with adopting best practices of modern application development processes and techniques such as agile, DevSecOps, etc. AlxTel's Cloud Services for Application Under All public and private clouds, AlxTel's site reliability engineers (SREs) deliver expertise in hybrid cloud implementation, application modernization, data transformation, and enterprise automation. This enables DEPT OF THE AIR FORCE to gain development agility, reduce operational complexity, and deliver business value faster. AlxTel Solutions and Professional Services provides systems management and maintenance services. DEPT OF THE AIR FORCE gains the ability to scale confidently and with stability while keeping costs down.

AlxTel is interconnected with almost every major global infrastructure provider, application services, cloud-native application development, and automation solutions. Our enterprise-grade open-source commercial off-the-shelf (COTS) platforms maintain infrastructural interoperability. For 18 years, AlxTel has been one of the world's leading providers of modern, innovative enterprise software, built through an open-source development model, whereby COTS software is developed within an open-source community, and provides commercial quality and security assurance with subscription-based customer support. AlxTel solutions are designed to capitalize on agency architectures and State IT standards. This provides DEPT OF THE AIR FORCE interoperability with other systems and networks, reliability, and maintainability while making the most cost-effective use of COTS products, Information Technology, and agency-wide resources.

Secure - Our experts assist you in building a secure, reliable, flexible foundation for hybrid cloud workloads to lower operational costs, reduce downtime, and increase productivity. Our team works to ensure that information and computing resources at all organizational levels meet security compliance requirements; including software/application and data security support, as well as disaster recovery planning and risk assessment.

In partnering with DEPT OF THE AIR FORCE, AlxTel subject-matter experts (SMEs) and consultants adopt a mentor-based approach to provide technical expertise by educating, enabling, and empowering them to be able to adopt, operate, and maintain Red Hat technologies on their own, helping to provide security both inside and out.

Modernize - AlxTel Professional Services focuses on accelerating cloud adoption and acting as an enabling force for container platforms, DevOps, and other modernization initiatives. Our public sector team of experts has demonstrated the ability to break down the siloed nature of State government agencies and drive collaboration using a proven successful methodology for transformation that takes a holistic approach encompassing people, process, and technology.

AlxTel's approach to modernization empowers DEPT OF THE AIR FORCE to extend the value of legacy systems, while incrementally transforming useful components. We accomplish this via agile development sprints and integration of modern open, API-enabled, interfaces. Our proposed solution enables new and existing systems to share data in real time and helps to drive automated and seamless business process flows. AlxTel solutions are all architected and built as loosely coupled technologies that compose an overall highly optimized architecture, enabling the many benefits of cloud environments and cloud provider services. At the same time, our platforms provide the same characteristics as on-premises data centers. Together, AlxTel provides a common, consistent foundation, which is highly portable among hybrid infrastructures. They enable both legacy and new applications to be more adaptable across DEPT OF THE AIR FORCE Agencies environments.

ALXTEL differentiates itself well from similar companies by our tailoring services. We recognize that one size does not fit all. Rather than making you fit our solutions, we tailor the solutions to fit your unique requirements. We provide a variety of Professional Services that tailor our solutions to meet your specific industry and business needs. Whether you wish to implement a stand-alone application, or simply need some custom programming, our professional services are key to your success. Our professionals have the product knowledge, experience, and skills to assist you through any phase of your voice or speech project, ranging from requirements analysis to solution development/ customization, installation, rollout, and training. We specialize in deployments accomplished cost-effectively at the speed of need. On the other hand, we can be a one-stop shop for all technology needs through 100+ Technology partnerships and reseller agreements with almost every single major technology in the world.

AlxTel has an excellent performance record dealing with most of State of Maryland Departments such as the Maryland Department of Transportation (MDOT), Maryland Health Benefit Exchange (MHBE), Maryland Department of Information Technology (MDoIT), Maryland State Department of Education (MSDE), Maryland Department of Commerce(MDOC), Maryland Department of Labor (MDOL) Maryland State Board of Elections (SBE), Montgomery Collage and Baltimore Washington International Airport (BWI), Maryland Department of Public Safety & Correctional Services (DPSCS). In addition to different state governments such as North Carolina and the State of Hawaii plus many Federal agencies such as the Social Security Administration (SSA), Human and Health Services (HHS), Department of Homeland Security (DHS), US Coast Guard (USCG), Administration for Children Families (ACF).

Key Business Relationships

Federal Customers	1. Department of Homeland Security (DHS) 2. Social Security Administration (SSA) 3. Environmental Protection Agency (EPA) 4. Human and Health Services (HHS) 5. National Park Services (NPS)
State of Maryland Customers	1. Department of Transportation (MDOT) 2. Department of Safety and Correctional Services (DPSCS) 3. Department of Information Technology (MDoIT) 4. Department of Commerce (MDOC) 5. Department of Labor (MDOL) 6. Department of Budget & Management (MDBM) 7. Department of General Services (MDGS) 8. State Board of Elections (MSBE) 9. Maryland Health Benefit Exchange (MHBE) 10. Montgomery College 11. Washington County 12. Maryland Courts (MDCourts)
State of California	Eastern Municipal Water District
State of Hawaii	Department of Human Services
State of North Carolina	Department of Health and Human Services
State of Ohio	Columbus Metropolitan Library
Commercial Customers	1. USA (Vonage, Vinculum, Verizon, Excel, Lingo, VOIPTel, Ultatel, American Axess, Alkaip, Teleconnect, Teleplus, Nobel LTD, + 22 Healthcare and Pharmacies). 2. 245 International Customers in Europe , Asia, LATAM, Africa

AlxTel, Inc. Information Sheet

ALXTEL, INC. IN-DEPTH INFORMATION

Company Name	AlxTel, Inc.
Street Address	8403 Colesville Road Suite 1100
City, State, ZIP Code	Silver Spring, MD 20910
FEIN	261857843
D.U.N.S	825046894
UEA	H8ASFJ2CMM21
eMMA Vendor ID	SUP012674
Cage Code	8BS66
Maryland Department number	D12345880
Maryland SBR Certificate number	SB20-008632
US Chamber ID	10036616
FCC License ID	827326
Primary Contact	Alaa Negeda
Title	CEO
Telephone Number	240-293-4629
Fax Number	240-724-6589
E-mail Address	negeda@alxtel.com
Corporation Type	S-Corp
Organization Size	Small Business
Year Founded	2008

AlxTel Experience

Enterprise Service Provider	18 years
Web and Internet Systems	14 years
Electronic Document Management	10 years
Software Engineering	16 years
Systems/Facilities Management and Maintenance	18 years
Information System Security	14 years
Application Service Provider	14 years
Telecommunications Financial and Auditing Consulting Services	18 years
IT Management Consulting Services	18 years
Business Process Consulting Services	10 years
Documentation/Technical Writing	18 years
Digital Marketing	12 years
SEO	12 years
IT Help Desk	12 years
Cyber Security	14 years
DevOps	12 years
Project Management	12 years
Call Centers	12 years
Robotics and Automation	10 years
Cloud Service	12 years
Staff Augmentation	10 years
Audio and Visual	8 years
Healthcare IT	8 years

Key Partnerships

AlxTel during the past 18 years managed to be accredited and certified by almost every single major software, hardware, and technology service in the globe. AlxTel has 115 Partnership Agreement with Technology Vendors and over 250 partnership agreements with technology service providers as shown below:

Hardware Technologies	Cisco, IBM, Dell, HPE, Extreme Networks, Logitech, Polycm, Ribbon, Zebra, Broadcom, Patton, Netgear, Ruckus,etc.
Software Technologies	Atlassian, AXWAY, Citrix, Commvault, Docusign, Entrust, Ivanti, jamF, Kofax, Lansweeper, McAfee, Microfocus, RedHat, VMWare, ...etc
Cloud Providers	Microsoft Azure, Google Cloud, AWS, IBM Cloud, Alibaba Cloud, Oracle Cloud, IXCloud, Salesforce Cloud, ServiceNow Cloud, ... etc
Service Providers	AT&T, Verizon, Deutsche Telekom, Belgacom BICs, Austria Telecom, Slovak Telecom, Telecom Argentina, Vonage, Dialpad, Ringcentral, 8x8, Zoom, Sangoma, Airtel, Orange, PCCW, ... etc.





June 5th, 2023

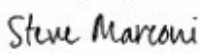
AlxTel, Inc.
8403 Colesville Road, Suite 1100
Silver Spring, MD 20910

Letter of Authorization

To Whom It May Concern,

This letter is to confirm that AlxTel, Inc. is an authorized Ivanti Partner in good standing and is authorized to resell Ivanti solutions. If you have any questions, please feel free to contact Steve Marconi at steve.marconi@ivanti.com.

Sincerely,

DocuSigned by:

B3CD5733CB864C7...

6/5/2023

Steve Marconi
VP Partner Sales, Americas
Ivanti, Inc.



AlxTel, Inc.

8403 Colesville Road Suite 1100
Sliver Spring, Maryland 20910, United States
sales@alxtel.com
<https://www.alxtel.com>



Ref #: Quo-20260812174817
Date Created: 08-12-2026 17:54
Due Date: 08-28-2026 23:59

Details:	Quotation For:	Ship To:
Department of Administration and Purchasing Division 08-12-2026-Department of Administration and Purchasing Division- Ivanti Neurons	Name: Toby L Welch Email: toby.l.welch@wv.gov Phone: +1 (304) 530-4558 Address: 2019 Washington St E, Charleston, State of West Virginia, 25305, United States	Name: Toby L Welch Email: toby.l.welch@wv.gov Phone: +1 (304) 530-4558 Address: 2019 Washington St E, Charleston, State of West Virginia, 25305, United States

Product	SKU	MP No	Qty	MSRP	Rate	Discount	Tax	Amount
TRM Enterprise Sub w/Implementation	-	SVCS-TSM-ENT-ASSURE	1	-	\$309,425.32	-	No	\$309,425.32

TRM Enterprise Sub w/Implementation without Training Ivanti, Inc -
SVCS-TSM-ENT-ASSURE Start Date: 09/01/2026 End Date: 08/31/2028

Sub-Total: \$309,425.32
Taxable Subtotal: \$0.00
Tax (0%): \$0.00
Grand Total: \$309,425.32

Note:

Delivery date within 7 days from the PO.

Payment Terms: Net 30

***confirming annual billing

Customer agrees it is bound by, and that such products and services are provided subject to, the current Ivanti End User License and Services Agreement found at <https://www.ivanti.com/company/legal/eula>

If Customer is purchasing professional services, then the applicable terms and conditions can be found at <https://www.ivanti.com/company/legal/professional-services>

If Multi-Year Agreement is applicable:

Obligation to make remaining scheduled payments to Ivanti is relieved if customer/Authorized Ivanti Reseller has (i) made at least one (1) annual payment to Ivanti pursuant to the multi-year annual payment agreement; and (ii) is a governmental entity whose budget is subject to appropriation by a legislative body and is unable to pay amounts due to Reseller and/or Distributor for Ivanti products and services for subsequent years due solely to the failure of the legislative body to appropriate funds that can be used to pay for such Ivanti products and services or similar products and services.

REFERENCE

REFERENCE NO. 1 (Department of Transportation - The Secretary's Office (TSO))	
Contact Name:	Jordan Byrd
Address	7201 Corporate Center Dr, Hanover, State of Maryland, 21076
Email	jbyrd4@mdot.maryland.gov
Phone	(410) 865-1205
Time period in which work was performed	12 Month
Short description of work performed	Geonexus Integration Platform - Starter
Awarded Amount	\$ 25,204.05
REFERENCE NO. 2 (Maryland Insurance Administration)	
Contact Name	Eunice Kariuki
Address	200 Saint Paul Place Suite 2700, Baltimore, MD 21202
Email	eunice.kariuki1@maryland.gov
Phone	(410) 468-2000
Time period in which work was performed	One Year
Short description of work performed	Document and email management
Awarded Amount	\$39,437.80
REFERENCE NO. 3 (Maryland Public Television)	
Contact Name:	Debra Simms
Address	11767 Owings Mills Boulevard, Owings Mills, State of Maryland, 21117
Email	dsimms@mpt.org
Phone	4410-581-4240
Time period in which work was performed	12 Month Term
Short description of work performed	Adobe Products
Awarded Amount	\$39,801.12



THE HARTFORD
BUSINESS SERVICE CENTER
3600 WISEMAN BLVD
SAN ANTONIO TX 78251

July 7, 2026

For Informational Purposes
8403 COLESVILLE RD
SILVER SPRING MD 20910-6331

Account Information:

Policy Holder Details :	AlxTel, Inc
-------------------------	-------------



Contact Us

Need Help?

Chat online or call us at

(866) 467-8730.

We're here Monday - Friday.

Enclosed please find a Certificate Of Insurance for the above referenced Policyholder. Please contact us if you have any questions or concerns.

Sincerely,

Your Hartford Service Team

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER MARSH & MCLENNAN AGENCY LLC/PHS 22270718 The Hartford Business Service Center 3600 Wiseman Blvd San Antonio, TX 78251	CONTACT NAME: PHONE (800) 417-6635 (A/C, No, Ext): FAX (A/C, No):															
INSURED AlxTel, Inc 8403 COLESVILLE RD SILVER SPRING MD 20910-6331	E-MAIL ADDRESS: <table border="1"> <thead> <tr> <th data-bbox="768 443 1328 468">INSURER(S) AFFORDING COVERAGE</th> <th data-bbox="1336 443 1507 468">NAIC#</th> </tr> </thead> <tbody> <tr> <td data-bbox="768 478 1328 504">INSURER A : Hartford Underwriters Insurance Company</td> <td data-bbox="1336 478 1507 504">30104</td> </tr> <tr> <td data-bbox="768 504 1328 529">INSURER B : Hartford Fire Insurance Company</td> <td data-bbox="1336 504 1507 529">19682</td> </tr> <tr> <td data-bbox="768 529 1328 554">INSURER C : Hartford Fire and Its P&C Affiliates</td> <td data-bbox="1336 529 1507 554">00914</td> </tr> <tr> <td data-bbox="768 554 1328 579">INSURER D :</td> <td data-bbox="1336 554 1507 579"></td> </tr> <tr> <td data-bbox="768 579 1328 604">INSURER E :</td> <td data-bbox="1336 579 1507 604"></td> </tr> <tr> <td data-bbox="768 604 1328 630">INSURER F :</td> <td data-bbox="1336 604 1507 630"></td> </tr> </tbody> </table>		INSURER(S) AFFORDING COVERAGE	NAIC#	INSURER A : Hartford Underwriters Insurance Company	30104	INSURER B : Hartford Fire Insurance Company	19682	INSURER C : Hartford Fire and Its P&C Affiliates	00914	INSURER D :		INSURER E :		INSURER F :	
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INSURER D :																
INSURER E :																
INSURER F :																

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. * LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. LIMITS SHOWN ARE INCLUSIVE OF AMOUNTS REQUESTED BY THE CERTIFICATE HOLDER AND MAY NOT REFLECT POLICY LIMIT AMOUNTS IN EXCESS OF THOSE REQUESTED. *Not

Applicable in WY

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS														
A	COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR General Liability GEN'L AGGREGATE LIMIT APPLIES PER: ☒ POLICY ☐ PROJECT ☐ LOC OTHER:			22 SBM BG6LSY	07/01/2026	07/01/2027	<table border="1"> <tr><td>EACH OCCURRENCE</td><td>\$ \$2,000,000</td></tr> <tr><td>DAMAGE TO RENTED PREMISES (Ea occurrence)</td><td>\$ \$1,000,000</td></tr> <tr><td>MED EXP (Any one person)</td><td>\$ \$10,000</td></tr> <tr><td>PERSONAL & ADV INJURY</td><td>\$ \$2,000,000</td></tr> <tr><td>GENERAL AGGREGATE</td><td>\$ \$4,000,000</td></tr> <tr><td>PRODUCTS - COMP/OP AGG</td><td>\$ \$4,000,000</td></tr> <tr><td></td><td>\$</td></tr> </table>	EACH OCCURRENCE	\$ \$2,000,000	DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ \$1,000,000	MED EXP (Any one person)	\$ \$10,000	PERSONAL & ADV INJURY	\$ \$2,000,000	GENERAL AGGREGATE	\$ \$4,000,000	PRODUCTS - COMP/OP AGG	\$ \$4,000,000		\$
	EACH OCCURRENCE	\$ \$2,000,000																			
	DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ \$1,000,000																			
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	PERSONAL & ADV INJURY	\$ \$2,000,000																			
	GENERAL AGGREGATE	\$ \$4,000,000																			
	PRODUCTS - COMP/OP AGG	\$ \$4,000,000																			
	\$																				
A	AUTOMOBILE LIABILITY ☐ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☒ HIRED AUTOS ONLY ☒ NON-OWNED AUTOS ONLY			22 SBM BG6LSY	07/01/2026	07/01/2027	<table border="1"> <tr><td>COMBINED SINGLE LIMIT (Ea accident)</td><td>\$ \$2,000,000</td></tr> <tr><td>BODILY INJURY (Per person)</td><td>\$</td></tr> <tr><td>BODILY INJURY (Per accident)</td><td>\$</td></tr> <tr><td>PROPERTY DAMAGE (Per accident)</td><td>\$</td></tr> <tr><td></td><td>\$</td></tr> </table>	COMBINED SINGLE LIMIT (Ea accident)	\$ \$2,000,000	BODILY INJURY (Per person)	\$	BODILY INJURY (Per accident)	\$	PROPERTY DAMAGE (Per accident)	\$		\$				
	COMBINED SINGLE LIMIT (Ea accident)	\$ \$2,000,000																			
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PROPERTY DAMAGE (Per accident)	\$																				
	\$																				
A	☒ UMBRELLA LIAB ☒ OCCUR ☐ EXCESS LIAB ☐ CLAIMS-MADE DED RETENTION \$ 10,000			22 SBM BG6LSY	07/01/2026	07/01/2027	<table border="1"> <tr><td>EACH OCCURRENCE</td><td>\$ \$5,000,000</td></tr> <tr><td>AGGREGATE</td><td>\$ \$5,000,000</td></tr> <tr><td></td><td>\$</td></tr> </table>	EACH OCCURRENCE	\$ \$5,000,000	AGGREGATE	\$ \$5,000,000		\$								
	EACH OCCURRENCE	\$ \$5,000,000																			
AGGREGATE	\$ \$5,000,000																				
	\$																				
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y / N	N / A	22 WEC BG6LT7	07/01/2026	07/01/2027	<table border="1"> <tr> <td>☒ PER STATUTE</td> <td>☐ OTH-ER</td> <td></td> </tr> <tr><td>E.L. EACH ACCIDENT</td><td></td><td>\$ \$1,000,000</td></tr> <tr><td>E.L. DISEASE - EA EMPLOYEE</td><td></td><td>\$ \$1,000,000</td></tr> <tr><td>E.L. DISEASE - POLICY LIMIT</td><td></td><td>\$ \$1,000,000</td></tr> </table>	☒ PER STATUTE	☐ OTH-ER		E.L. EACH ACCIDENT		\$ \$1,000,000	E.L. DISEASE - EA EMPLOYEE		\$ \$1,000,000	E.L. DISEASE - POLICY LIMIT		\$ \$1,000,000		
	☒ PER STATUTE	☐ OTH-ER																			
	E.L. EACH ACCIDENT		\$ \$1,000,000																		
	E.L. DISEASE - EA EMPLOYEE		\$ \$1,000,000																		
E.L. DISEASE - POLICY LIMIT		\$ \$1,000,000																			
B	FailSafe Technology Errors or Omissions Liability			22 SBM BG6LSY	07/01/2026	07/01/2027	<table border="1"> <tr> <td>Each Wrongful Act Aggregate Limit</td> <td>\$3,000,000</td> </tr> <tr> <td></td> <td>\$3,000,000</td> </tr> </table>	Each Wrongful Act Aggregate Limit	\$3,000,000		\$3,000,000										
Each Wrongful Act Aggregate Limit	\$3,000,000																				
	\$3,000,000																				

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Those usual to the Insured's Operations.

CERTIFICATE HOLDER

For Informational Purposes
8403 COLESVILLE RD
SILVER SPRING MD 20910-6331

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Susan S. Castaneda

**Request for Taxpayer
Identification Number and Certification**

Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give form to the
requester. Do not
send to the IRS.**

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) AlxTel, Inc.	
	2 Business name/disregarded entity name, if different from above.	
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. ☐ Individual/sole proprietor ☐ C corporation ☒ S corporation ☐ Partnership ☐ Trust/estate ☐ LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) _____ Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. ☐ Other (see instructions) _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ (Applies to accounts maintained outside the United States.)
	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions _____ ☐	
	5 Address (number, street, and apt. or suite no.). See instructions. 8403 Colesville Road Suite 1100 6 City, state, and ZIP code Silver Spring, MD 20910 7 List account number(s) here (optional)	Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number									
			-				-		
or									
Employer identification number									
2	6	-	1	8	5	7	8	4	3

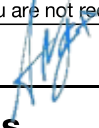
Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person 	Date 11-23-2024
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Info Technology

Proc Folder: 2022194

Doc Description: Ivanti Neurons for ITSM Implementation Professional Services

Reason for Modification:

Addendum No 1 is issued to publish vendor questions with the agency's responses.

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2026-08-06	2026-08-12 13:30	CRFQ 0231 OOT2700000004	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000040752

Vendor Name : AlxTel, Inc.

Address : 8403 Colesville Road Suite 1100, Silver Spring, MD 20910

Street : 8403 Colesville Road Suite 1100

City : Silver Spring

State : Maryland

Country : USA

Zip : 20910

Principal Contact : Alaa Negeda

Vendor Contact Phone: 240-293-4629

Extension:

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor Signature *A. negeda*

FEIN# 261857843

DATE 08/12/2026

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

Addendum No 1 is issued for the following reasons:

1) To publish a copy of the vendor questions with the Agency's responses.

---no other changes---

INVOICE TO

DEPARTMENT OF
ADMINISTRATION
OFFICE OF TECHNOLOGY
1900 KANAWHA BLVD E,
BLDG 5 10TH FLOOR
CHARLESTON WV
US

SHIP TO

WV OFFICE OF
TECHNOLOGY
BLDG 5, 10TH FLOOR
1900 KANAWHA BLVD E
CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	TRM Enterprise Sub w/Implementation without Training	0.00000	EA	\$309,425.32	\$309,425.32

Comm Code	Manufacturer	Specification	Model #
81112201			

Extended Description:

TRM Enterprise Sub w/Implementation without Training (SKU: SVCS-TSM-ENT-ASSURE).
Specification 4.1

INVOICE TO

DEPARTMENT OF
ADMINISTRATION
OFFICE OF TECHNOLOGY
1900 KANAWHA BLVD E,
BLDG 5 10TH FLOOR
CHARLESTON WV
US

SHIP TO

WV OFFICE OF
TECHNOLOGY
BLDG 5, 10TH FLOOR
1900 KANAWHA BLVD E
CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Professional Services and Implementation Year 1 (1)	444.00000	EA	The cost is included in Line 1.	

Comm Code	Manufacturer	Specification	Model #
81112201			

Extended Description:

Professional Services and Implementation Year 1
444 Hours estimated
Specification 4.2

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Professional Services and Implementation Year (2)	384.00000	EA	The cost is included in Line 1.	

Comm Code	Manufacturer	Specification	Model #
81112201			

Extended Description:
Professional Services and Implementation Year 2
384 Hours estimated
Specification 4.3

SCHEDULE OF EVENTS		
<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions are due by 3:00 p.m.	2026-08-04

	Document Phase	Document Description	Page 4
OOT2700000004	Final	Ivanti Neurons for ITSM Implementation Professional Services	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT27*004

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

☒ Addendum No. 1	☐ Addendum No. 6
☐ Addendum No. 2	☐ Addendum No. 7
☐ Addendum No. 3	☐ Addendum No. 8
☐ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

AlxTel, Inc.

Company

A. negeda

Authorized Signature

08/12/2026

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012