

Original



**LexisNexis Coplogic Solutions Cost Proposal for the West Virginia
Department of Transportation
Crash Reporting and e-Citation System Modernization
CRFP 0803 DOT2600000002**

DUE: March 12, 2026 1:30PM

Contact

Stephen Person

Strategic Account Manager

517-455-9130

stephen.person@lexisnexisrisk.com

LexisNexis Coplogic Solutions Inc.

1000 Alderman Drive

Alpharetta, GA 30005

Phone: 877-317-5000

Fax: 678-694-3616



LexisNexis[®]
COPLOGIC™ SOLUTIONS

Signatures are provided on the following pages in accordance with RFP Section 5.3.2:

Cost Proposal
 Signed Title Pages
 Crash Reporting & e-Citation System Modernization
 CRFP 0803 DOT2600000002



	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25306-0130	State of West Virginia Centralized Request for Proposals Info Technology	
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Proc Folder: 1883460 Doc Description: Crash Reporting and e-Citation System Modernization		Reason for Modification:	
Proc Type: Central Master Agreement			
Date Issued 2026-01-22	Solicitation Closes 2026-03-05 13:30	Solicitation No CRFP 0803 DOT2600000002	Version 1


BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: West Virginia Secretary of State Organization Number: 352809
Vendor Name : LexisNexis Coplogic Solutions Inc.
Address : Headquarters
Street : 1000 Alderman Drive
City : Alpharetta
State : Georgia **Country :** United States **Zip :** 30005
Principal Contact : Stephen Person
Vendor Contact Phone: 517.455.9130 **Extension:** N/A

FOR INFORMATION CONTACT THE BUYER
 John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor Signature X  **FEIN#** 81-1745068 **DATE** 02/18/2026
 All offers subject to all terms and conditions contained in this solicitation

Cost Proposal
 Signed Title Pages
 Crash Reporting & e-Citation System Modernization
 CRFP 0803 DOT2600000002



	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 90130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Proposals Info Technology

Proc Folder: 1883460 Doc Description: Crash Reporting and e-Citation System Modernization		Reason for Modification: ADDENDUM NO_1 Vendor Questions and Responses Modify Tech Specs Revised Version of Attachment A Bl..... See Page 2 for complete	
Proc Type: Central Master Agreement			
Date Issued 2026-02-13	Solicitation Closes 2026-03-12 13:30	Solicitation No CRFP 0803 DOT2600000002	Version 2


BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

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 Signed Title Pages
 Crash Reporting & e-Citation System Modernization
 CRFP 0803 DOT2600000002



	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Proposals Info Technology
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Proc Folder: 1883460 Doc Description: Crash Reporting and e-Citation System Modernization		Reason for Modification: ADDENDUM NO_2 Vendor Questions and Responses	
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-02-20	2026-03-12 13:30	CRFP 0803 DOT2600000002	3

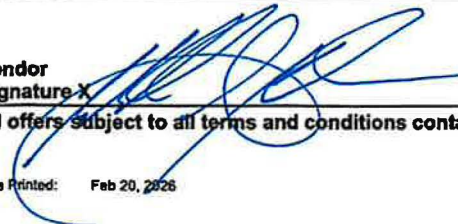
BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
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Vendor Signature  **FEIN#** 81-1745068 **DATE** 03/03/2026

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Pricing Notes/Assumptions

LexisNexis Coplogic Solution's ("Coplogic") pricing reflects our Modified-off-the-Shelf ("MOTS") approach to developing statewide public safety applications. Please note the following:

- **Includes Services.** The aforementioned pricing is inclusive of all the West Virginia Department of Transportation's ("WVDOT") mandatory functionality, as specified in our Technical Proposal, including:
 - Software costs for unlimited users.
 - Maintenance and support for years 3 through 10.
 - Implementation and statewide rollout of eCrash and eCitation.
 - Interfaces with the primary systems identified by WVDOT which are described below.
 - Testing and pilot as appropriate
 - Onsite training, virtual training and recorded training
 - Data conversion
 - Hourly rate for all staff assigned to work on the project
 - Travel costs
- **Customizations.** We are able to meet WVDOT's requirements through configuration of our pre-existing technical framework.
- **Interfaces.** We have included interfaces to the following systems which cover the interfaces identified in the RFP, Attachment C, listed below. Our proposed solution will provide functionality that meets or exceeds the requirement for the five (5) additional medium complex interfaces specified in the RFP through data submission and data retrieval APIs to enable the import and export of crash and citation records. Additional interfaces may be subject to additional fees and schedule, to be discussed and mutually agreed upon by both WVDOT and Coplogic.
 - **Crash Data Interfaces:** (1) NHTSA EDT Upload, (2) FMCSA SafeSpec, etc., (3) WV DMV (DL, Registration), (4) WV DOT (LRS, Roadway Network)
 - **Citation Data Interfaces:** (1) Courts (AOC), (2) Municipal Courts
- **Software.** As part of our MOTS solution approach, we propose to use a pre-existing technology framework coupled with configurable development that meets WVDOT's requirements. The costs

provided include the configuration and implementation of a solution that satisfies the RFP requirements as specified in our Technical Proposal. It will conform with the State's compliance requirements including **ADA Section 508 Standards and StateRAMP** (see Technical Proposal for more detail).

- **Annual Licensing.** Coplogic does not charge our state partners an annual licensing fee. We offer a non-exclusive perpetual license to use our pre-existing technical framework. All work product (WVDOT-specific features) will be owned by WVDOT. Please refer to our Technical Proposal for details.
- **Start Date.** We have used an estimated start date as July 2, 2026 as the starting date for our proposed schedule. Accordingly, please note that this schedule is intended to illustrate general timeframes and will be updated to reflect the actual start date once determined based on Notice to Proceed (NTP) which follows a fully executed contract and issuance of a Delivery Order. We will comply with the RFP and deliver the system within 24 months after NTP.
- **Third-Party Software.** Our price includes select fees associated with a statewide enterprise site license for **SmartSafety Software (Trancite) Accident Diagramming Software Solution, Easy Street Draw** which will be integrated into our WVDOT solution.
- **Cloud Hosting.** As instructed, we have included the cost of hosting the solution through an industry leading Cloud Service Provider. Should the State be responsible for hosting, Coplogic will remove hosting fees.
- **Support and Maintenance Services.** Our support and maintenance service will ensure that the solution meets the high-performance reliability standards and support services required by the State per the RFP and contract. Under support and maintenance, Coplogic ensures that our solutions meet ongoing legislative and Federal reporting standards. Our support and maintenance includes the cost of 500 hours per year for enhancements (detailed below).
- **Application Managed Services.** Included in the cost of our Support and Maintenance ("Core Solution" annual cost) are 500 hours of for enhancement services such as making changes to software configurations, designing and developing requested reports and designing, developing and testing approved changes to the software configuration or approved enhancements. Should the State request enhancement services above the included 500 hours, the required services will be negotiated as a contract change using the Rate Sheet as provided in our Cost Proposal as the basis for negotiating the contract modification.

Pricing Options/Discounts

Upon request, Coplogic will gladly discuss alternative pricing models and cost saving strategies with WVDOT. Some ideas that could be discussed include:

- **eCommerce model** which could help reduce ongoing support and maintenance.
- **WVDOT hosting the solution** and/or managing the cloud service provider. In our experience, state agencies can sometimes benefit from discounts obtained from the State's bulk buying power with cloud hosting service providers like Amazon Web Services or Microsoft Azure.

Cost Proposal
Attachment B
Crash Reporting & e-Citation System Modernization
CRFP 0803 DOT2600000002



Attachment B

Coplogic's completed Attachment B is provided on the following pages:

West Virginia Department of Transportation (WVDOT)

RFP No. DOT260000002—West Virginia Crash Reporting & Citations Solution



Instructions

Vendor, please enter your name in the text box below (*it will propagate throughout the remainder of the workbook*):

LexisNexis Coplogic Solutions Inc.



Cost Proposal

This workbook has formulas that automatically sum the numbers entered by the Vendor in their proposal.

For this tab (i.e., the **Instructions Tab**), the Vendor shall enter their name in the cell above with the blue arrow pointing to it. The name entered above will be propagated throughout the remainder of the worksheet.

Proposals must include a completed Cost Proposal in Microsoft® Excel® format using this Cost Proposal workbook.

Vendor shall provide pricing for application managed services and any subscriptions for the SaaS/Cloud-based Crash Reporting and Citations solutions and any proposed third-party software solutions for ten (10) years for the solution defined in the written RFP. The Department expects to pay a reduced SaaS subscription fee during the initial implementation period.

Overall Cost Summary

This tab is calculated from other tabs in the workbook. No entries are required or allowed here.

Summary

The Vendor shall enter information (SKU, product number, quantity) about their proposed core software solution and any third-party software components that may be required in Part 2.

The remainder of this tab is calculated from other tabs in the workbook.

System Integration Tabs

These tabs break out the milestone cost for the project. Vendors shall enter prices in the cost workbook for each deliverable/milestone. The total of the milestones for the project will be automatically carried forward to the Summary and Overall Cost Summary tabs. The Vendor should account for all anticipated costs within the payment milestones. The Agency reserves the right to reject the request for payment of any direct cost item that was not included in the cost proposal or that was not expressly approved in advance of the cost being incurred. Travel costs will not be reimbursed separately and must be included in the milestone/deliverable pay points for the project as appropriate. Also enter the anticipated or targeted delivery date for each item (this will help us understand expected cash flow by fiscal year). Percentages of total are automatically calculated on this tab.

Customizations Tabs

For customizations, Vendor shall enter line-item pricing for each proposed customization for the project. The sum total of the customizations will be automatically carried forward to the customization milestone applicable.

Subscriptions Tab

Vendor shall provide pricing for subscriptions for the SaaS/Cloud-based Crash Reporting and Citations solution, application managed services and hosting needed to meet the outlined requirements and any proposed third-party software solutions for ten (10) years.

Rate Sheet Tab

Vendor shall complete the rate card tab of the cost workbook by entering the proposed hourly rate for each proposed resource classification. Hourly rates are to be inclusive of direct labor and overhead costs, but should not include any travel expenses. These rates shall be utilized by the Agency as the basis for negotiating any change orders to the contract. In the event travel is required as part of a change order, travel will be negotiated separately and then allocated/applied to the cost of each milestone contained in the change order. The rates provided shall be good for the first three (3) years of the contract, with the contractor allowed to escalate these rates by a percentage not to exceed the prevailing annual consumer price index (CPI) for West Virginia beginning in contract Year 4. The Rate Sheet is an independent table and is not calculated in the Total Price and does not carry forward to the summary tabs.



This sheet provides an overall summary of total proposed cost. No entries are allowed or required.

RFP No. DOT260000002—West Virginia Crash Reporting & Citations Solution
Proposer: LexisNexis Coplogic Solutions Inc.
Overall Cost Summary for Proposer's Crash Reporting Solution

1. Implementation Services (Costs are pulled from the Detail Tabs)	Total Price	Notes	
Crash Reporting Solution	\$ 2,712,893.36		
Services Subtotal	\$ 2,712,893.36		

4. Ongoing Costs (Costs Consolidated and pulled from the Detail Tabs)	A. Base-Implementation	B. Base-Post Production	C. Total Price
Annual SaaS Subscription for Core Software - Crash Reporting Solution	\$ -	\$ 5,215,784.00	\$ 5,215,784.00
Annual Third Party SaaS Subscription - Crash Reporting Solution	\$ -	\$ 781,000.00	\$ 781,000.00
		Subscriptions Subtotal	\$ 5,996,784.00
Base Contract (Implementation Services)	\$ 2,712,893.36		
Base Contract (Associated Subscriptions)	\$ 5,996,784.00		
Total Contract Price (Base and Options)	\$ 8,709,677.36		



Section 1 and 2:
 Proposer should enter product information for each proposed software product.

Section 3 and 4:
 The remainder of this sheet summarizes costs from other sheets and requires no entries.

RFP No. DOT260000002—West Virginia Crash Reporting & Citations Solution

Proposer: LexisNexis Coplogic Solutions Inc.

Driver's License Software Acquisition, Implementation, and Ongoing Operation

1. Software - Core Solution	Itemize Software Modules Here and Include Pricing on Subscription Tab by Year		
	A. SKU	B. Product No.	C. Quantity
<i>Add Any Lines Needed Above As Required</i>			

2. Third Party Products	Itemize Software Modules Here and Include Pricing on Subscription Tab by Year		
	A. SKU	B. Product No.	C. Quantity
<i>Add Any Lines Needed Above As Required</i>			

3. Services	Total Price
	\$ 2,712,893.36

Services Subtotal	\$ 2,712,893.36
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4. SaaS Subscription Costs	A. Initial Implementation	B. Post Production	C. Total Price (A+B)
	\$ -	\$ 5,215,784.00	\$ 5,215,784.00
	\$ -	\$ 781,000.00	\$ 781,000.00
		Subscription Costs Subtotal	\$ 5,996,784.00

Total Price (Sum of Subtotals of Sections 3-Services and 4-Software Subscriptions)	\$ 8,709,677.36
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RFP No. DOT260000002—West Virginia Crash Reporting & Citations S
Proposer: LexisNexis Coplogic Solutions Inc.
Crash Reporting Solution

Enter pricing and anticipated delivery dates



1. Deliverables/Milestones	A. Total Price	Target Delivery Date	%
Project Plans and Kick-off Meeting , including: Project Work Plan, Project Kick-off Meeting, Project Management Plan with Resource Management Plan, Release Management Plan, Quality Management Plan, Knowledge Transfer Plan, Stakeholder Engagement Plan, Organizational Change Management (OCM) Plan, Master Test Plan, Data Conversion-Migration Plan, Interface Plan, Training Plan, Production Support/HelpDesk Support Plan, Go-Live Deployment Plan, Operational Level Agreements, Service Level Agreements, Post Go-Live Plan, Security Plan Design: System Detailed Design Document (SDDD) & Requirements Traceability Matrix	\$ 310,888.21	2027-03-15	11.46%
Development: Configured Software, Unit Tested Interface Programs, Unit Tested Conversion Programs, Mock Data Conversion 1, and Mock Data Conversion 2	\$ 1,941,078.42	2027-12-27	71.55%
Unit Tested Custom Objects (Forms, Reports, Workflows) - Pulled from Customizations Tab Total of Customizations (DO NOT ENTER A VALUE HERE)	\$ -		0.00%
Testing: System Test Report, Integration Test Report, Security Test Report, Performance Test Report, User Acceptance Test (UAT) Report, & Approved Configured Software	\$ 192,170.82	2028-01-28	7.08%
Production and Pilot Readiness Prep: Training Materials, Training Course Pilot (pre-UAT), End-User Training, Enterprise Readiness Plan, Support/Materials per Approved Plan, & Cut-over to Production for Pilot	\$ 56,883.44	2027-12-24	2.10%
Pilot (including costs for statewide rollout preparations)	\$ 130,794.60	2028-02-07	4.82%
Statewide Rollout	\$ 81,077.87	2028-05-10	2.99%
Project Services Subtotal	\$ 2,712,893.36		100.00%



Enter pricing by Phase/Release for each customization identified in the Requirements Matrix.

RFP No. DOT260000002—West Virginia Crash Reporting & Citations Solution

Proposer: LexisNexis Coplogic Solutions Inc.

Crash Reporting Solution

Complete for each Item in Requirements Matrix Classified as Customization or Third-Party Customization

Customization Name/Description	Complexity	Price
Customizations		
Coplogic will meet WVDOT's requirements through configuration of our pre-existing technical framework.		
We have included the effort and cost of five (5) additional medium complex interfaces that may be identified during system design and development. This will be accomplished through publishing a universal web service API.		\$ -
		\$ -
		\$ -
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		\$ -
		\$ -
		\$ -
<i>Add Any Lines Needed Above As Required</i>		\$ -
Total Cost - Customizations Phase 2		\$ -

RFP No. DOT260000002—West Virginia Crash Reporting & Citations Solution

Proposer: LexisNexis Coplogic Solutions Inc.

Annual Software Subscription Cost for Crash Reporting Solution

Enter the subscription cost per year for Phase 2.



1. Annual Software Subscription - Core Solution Including Application Managed Services	Initial Implementation		Post Production								
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	
Core Solution	\$ -		\$ 465,095.00	\$ 479,048.00	\$ 493,420.00	\$ 508,222.00	\$ 523,469.00	\$ 539,173.00	\$ 555,348.00	\$ 572,009.00	
Application Manage Services* (see footnote)		\$ -									
Hosting			\$ 135,000.00	\$ 135,000.00	\$ 135,000.00	\$ 135,000.00	\$ 135,000.00	\$ 135,000.00	\$ 135,000.00	\$ 135,000.00	
Subtotal: Core Software During Initial Implementation	\$ -		Subtotal: Core Software During Production Support								\$ 5,215,784.00

2. Annual Software Subscription - Third-Party	Initial Implementation		Post Production								
	Year 2	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	
Trancite Auto Scene Diagramming (enterprise edition)			\$ 88,000.00	\$ 88,000.00	\$ 93,500.00	\$ 93,500.00	\$ 99,000.00	\$ 99,000.00	\$ 110,000.00	\$ 110,000.00	
	\$ -	\$ -		\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	
Subtotal: Third-Party Software During Initial Implementation	\$ -		Subtotal: Third-Party Software During Production Support								\$ 781,000.00



Enter hourly rates by project role.

Digital Project Delivery Solution
RFP No. DOT2600000002—West Virginia Crash Reporting & Citations Solution
PROPOSER: LexisNexis Coplogic Solutions Inc.
RATE SHEET

Instructions: Vendor shall complete and submit this Rate Sheet. Vendor shall include billing rates for key staff that may provide professional services under this contract. Billing Rates shall be fully-burdened and include overhead, other direct costs and profit, but exclude travel expenses. These rates shall be used as a basis for the purchase of additional professional services under this Contract.

Item No.	Role	Role Description	Unit	Billing Rate
1	Consulting Manager/Functional Lead	Serves as the Day-to-Day LexisNexis Coplogic Project Manager	Hour	\$175.00
2	Project Manager	Business Process Management Office (BPMP)	Hour	\$175.00
3	Technical Architect	Provides Technical Oversight to our WV Project Team	Hour	\$175.00
4	Implementation Lead	Oversees our Pilot and Production Rollout.	Hour	\$110.00
5	QA Lead	Will Ensure Software Modules Perform Adequately	Hour	\$170.00
6	Senior Software Engineers	Senior Software Developers/Application Architects	Hour	\$200.00
7	Software Engineers	Software Developers/Application Architects	Hour	\$150.00
8	Train-the-Trainer Trainers	Training Personnel	Hour	\$110.00
9	Network Engineer	Network Engineer/AWS GovCloud Specialist	Hour	\$170.00

10			Hour	\$
11			Hour	\$
12			Hour	\$
13			Hour	\$
14			Hour	\$
15			Hour	\$