



## PRICE VOLUME

# Response to the State of West Virginia's Department of Administration, Purchasing Division in support of: West Virginia Department of Environmental Protection (WV DEP)'s

## Request for Proposal for an AML Construction Management System, Sol # CRFQ 0313 DEP2600000001

### PREPARED FOR

**Joseph (Josh) E. Hager III**  
(304) 558-2306  
[joseph.e.hageriii@wv.gov](mailto:joseph.e.hageriii@wv.gov)

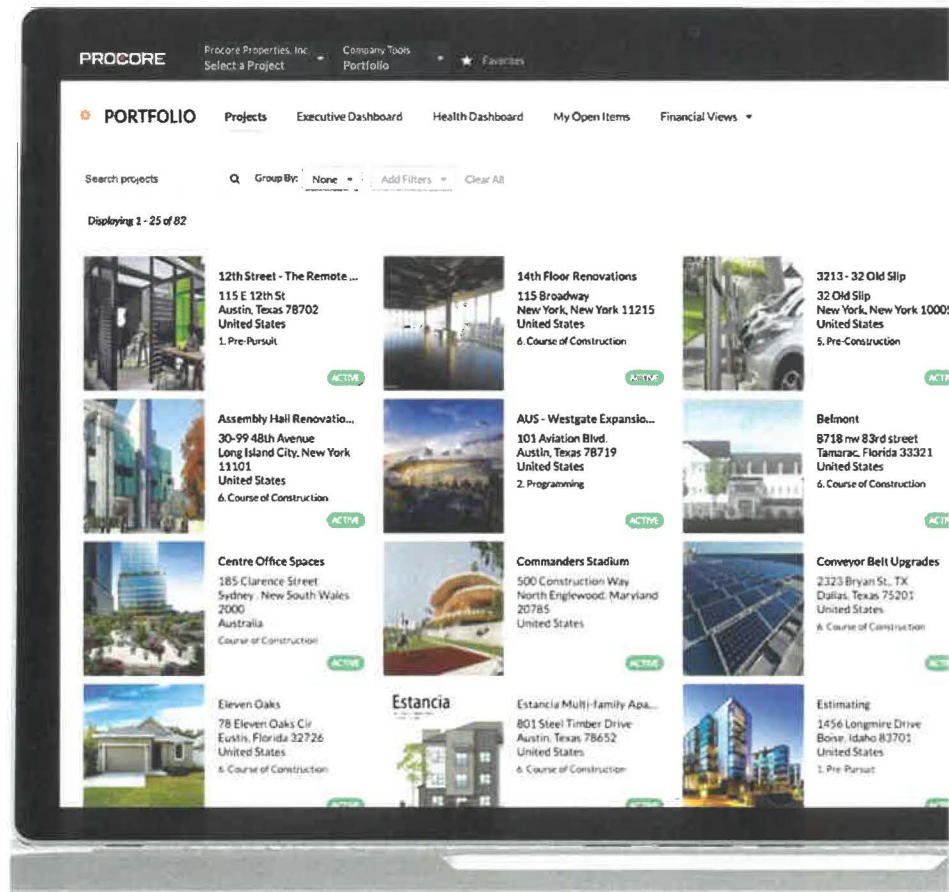
### SUBMISSION DEADLINE

September 4, 2025

### PREPARED BY

**Joe O'Neill**  
Account Executive, SLED  
(240) 893-8853  
[joseph.oneill@procore.com](mailto:joseph.oneill@procore.com)

Procore Technologies, Inc.  
6309 Carpinteria Avenue  
Carpinteria, CA 93013



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# Introduction

Procore Technologies, Inc., would like to thank WV Purchasing Division for allowing us to participate in the current RFP process.

Procore would like to acknowledge the following pricing assumptions:

- Procore has offered two pricing options: Procore for Commercial and Procore for Government. Each has been described in the technical response. Should we be so fortunate to be selected, Procore offers these solutions as Option A/Option B for WV DEP to select the preferred solution.
- Procore has provided Attachment A and the CRFP for both options for clarity for the State.
- Procore has aligned our consultant quantity with the recommended number of hours provided by WVDEP on Attachment A for apples-to-apples comparison. Procore anticipates that the work could be completed with best practices in 50 hours, at a cost savings for the State.
- All CLINs marked as \$0.00 in this response for Maintenance, Support, Licensing, and Cloud Data Storage are included costs in our SaaS annual construction management software price.
- Pricing in this proposal does not include data migration services; if requested, migration will be scoped separately and provided at an additional cost.
- Pricing in this proposal does not include custom integration; if requested, integration services will be scoped separately and provided at an additional cost.

Please see the pages that follow for our pricing documents. We want to thank you for the opportunity to participate in this RFP and look forward to partnering with the State of West Virginia to meet your business objectives.

# Procore for Commercial

Please see the pages that follow for the Procore for Commercial CRFP and Attachment A.



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Proposals  
 Info Technology

<b>Proc Folder:</b> 1645445		<b>Reason for Modification:</b>	
<b>Doc Description:</b> AML Construction Management System		Addendum #3 issued to publish agency responses to all vendor submitted questions.	
<b>Proc Type:</b> Central Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2025-08-14	2025-09-04 13:30	CRFP 0313 DEP2600000001	4

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 BUS

**VENDOR**

**Vendor Customer Code:**

**Vendor Name :** Procure Technologies, Inc.  
**Address :** 6309  
**Street :** Carpinteria Ave  
**City :** Carpinteria  
**State :** CA **Country :** USA **Zip :** 93013

**Principal Contact :**

**Vendor Contact Phone:** 240-893-8853 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**

Joseph (Josh) E Hager III  
 (304) 558-2306  
 joseph.e.hageriii@wv.gov

Signed by: *Bill Fleming*  
**Vendor Signature X** **FEIN#** 731636261 **DATE** 08/27/2025  
A46439B0A075485...

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

The West Virginia Department of Administration, Purchasing Division (hereinafter referred to as the "Purchasing Division") is issuing this solicitation as a request for proposal ("RFP"), as authorized by W. Va. Code 5A-3-10b, for the West Virginia Department of Environmental Protection, Division of Land Restoration (hereinafter referred to as the "Agency") to develop, implement, and provide training and support for a Construction Management System per the attached specifications and terms and conditions.

\*\*\*Online responses have been prohibited for this solicitation, if you have questions contact the Buyer - Josh Hager - joseph.E.HagerIII@wv.gov \*\*\*

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
1	Discovery & Planning Phase	1	Each	\$62,875.00	\$62,875.00

Comm Code	Manufacturer	Specification	Model #
61111500	Procore Technologies Inc.	Discovery & Planning Phase for Construction Management Software	Procore for Commercial

**Extended Description:**  
Discovery & Planning Phase

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
	Development, Implementation & Integration	1	Each	\$109,875.00	\$109,875.00

Comm Code	Manufacturer	Specification	Model #
11111500	Procore Technologies, Inc.	Development, Implementation & Integration for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Development, Implementation & Integration

INVOICE TO	SHIP TO
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
13	Consultant	750^	Hours	\$245	\$183,750.00

Comm Code	Manufacturer	Specification	Model #
181111500	Procore Technologies, Inc.	Consultant Hrs. for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Consultant Hours - Includes user & admin training, post-implementation customization, and consultation as needed.

INVOICE TO	SHIP TO
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
14	Year 1 Maintenance & Support Services	1	Year	\$0.00	\$0.00*

Comm Code	Manufacturer	Specification	Model #
1112200	Procore Technologies, Inc.	Yr 1 Maintenance & Support for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Year 1 Maintenance & Support Services

**Footnotes:**

^-Procore has aligned our consultant quantity with the recommended number of hours provided by WVDEP on Attachment A. Procore anticipates that the work could be completed with best practices in 50 hours, or at a cost of \$12,250.00, a savings of \$171,500 for the State.

\*-All CLINs marked as \$0.00 in this response for Maintenance, Support, Licensing, and Cloud Data Storage are included costs in our SaaS annual construction management software price.

INVOICE TO	SHIP TO
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
15	Year 2 Maintenance & Support Services	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
181112200	Procore Technologies, Inc.	Yr 2 Maintenance & Support for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Year 2 Maintenance & Support Services

INVOICE TO	SHIP TO
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
15	Year 3 Maintenance & Support Services	1	Year	\$0.00	\$0.00*

Comm Code	Manufacturer	Specification	Model #
181112200	Procore Technologies, Inc.	Yr 3 Maintenance & Support for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Year 3 Maintenance & Support Services

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
17	Year 4 Maintenance & Support Services	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
181112200	Procore Technologies, Inc.	Yr 4 Maintenance & Support for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Year 4 Maintenance & Support Services

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
18	Year 5 Maintenance & Support Services	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
11112200	Procore Technologies, Inc.	Yr 5 Maintenance & Support for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Year 5 Maintenance & Support Services

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
19	Optional Renewal Year 6 - Maintenance & Support Services	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
181112200	Procore Technologies, Inc.	Opt Yr 6 - Maintenance & Support for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Optional Renewal Year 6 - Maintenance & Support Services

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
10	Licensing (if applicable)	1	Each	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
1111500	Procore Technologies, Inc.	Licensing for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Licensing (if applicable)

INVOICE TO	SHIP TO
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
11	Cloud Data Storage (if Applicable) - Year 1	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
181162000	Procore Technologies, Inc.	Cloud Data Storage - Yr 1 for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Cloud Data Storage (if Applicable) - Year 1

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
12	Cloud Data Storage (if Applicable) - Year 2	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
11162000	Procore Technologies, Inc.	Cloud Data Storage - Yr 2 for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Cloud Data Storage (if Applicable) - Year 2

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
113	Cloud Data Storage (if Applicable) - Year 3	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
181162000	Procore Technologies, Inc.	Cloud Data Storage - Yr 3 for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
 Cloud Data Storage (if Applicable) - Year 3

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
114	Cloud Data Storage (if Applicable) - Year 4	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
11162000	Procore Technologies, Inc.	Cloud Data Storage - Yr 4 for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
 Cloud Data Storage (if Applicable) - Year 4

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
15	Cloud Data Storage (if Applicable) - Year 5	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
181162000	Procore Technologies, Inc.	Cloud Data Storage - Yr 5 for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Cloud Data Storage (if Applicable) - Year 5

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
16	Cloud Data Storage (if Applicable) - Optional Renewal Year 6	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
181162000	Procore Technologies, Inc.	Cloud Data Storage - Opt Yr 6 for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Cloud Data Storage (if Applicable) - Optional Renewal Year 6

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
17	Construction Management Software-Year 1	1	Year	\$164,288.95	\$164,288.95

Comm Code	Manufacturer	Specification	Model #
181112202	Procore Technologies, Inc.	SaaS CMS - Yr 1 for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Construction Management Software-Year 1

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
18	Construction Management Software-Year 2	1	Year	\$202,295.88	\$202,295.88

Comm Code	Manufacturer	Specification	Model #
181112202	Procore Technologies, Inc.	SaaS CMS - Yr 2 for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Construction Management Software-Year 2

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
19	Construction Management Software-Year 3	1	Year	\$237,028.88	\$237,028.88

Comm Code	Manufacturer	Specification	Model #
181112202	Procore Technologies, Inc.	SaaS CMS - Yr 3 for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Construction Management Software-Year 3

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
20	Construction Management Software-Year 4	1	Year	\$242,603.94	\$242,603.94

Comm Code	Manufacturer	Specification	Model #
1112202	Procore Technologies, Inc.	SaaS CMS - Yr 4 for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
Construction Management Software-Year 4

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
121	Construction Management Software-Year 5	1	Year	\$251,329.28	\$251,329.28

Comm Code	Manufacturer	Specification	Model #
181112202	Procore Technologies, Inc.	SaaS CMS - Yr 5 for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
 Construction Management Software-Year 5

INVOICE TO	SHIP TO
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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
122	Construction Management Software-Year 6 optional	1	Year	\$261,382.45	\$261,382.45

Comm Code	Manufacturer	Specification	Model #
181112202	Procore Technologies, Inc.	SaaS CMS - Yr 6 - Opt. for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
 Construction Management Software-Year 6  
 optional

SCHEDULE OF EVENTS		
Line	Event	Event Date

	Document Phase	Document Description	Page
WVDEP2600000001	Final	AML Construction Management System	13

### ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

#### Pricing Notes:

^-Procore has aligned our consultant quantity with the recommended number of hours provided by WVDEP on Attachment A. Procore anticipates that the work could be completed with best practices in 50 hours, or at a cost of \$12,250.00, a savings of \$171,500 for the State.

\*-All CLINs marked as \$0.00 in this response for Maintenance, Support, Licensing, and Cloud Data Storage are included costs in our SaaS annual construction management software price.

# REQUEST FOR PROPOSAL

## Construction Management System Software

### Attachment A: Cost Sheet - Procore for Commercial

*Cost information below as detailed in the Request for Proposal and submitted in a separate sealed envelope. Cost should be clearly marked.*

Item	DELIVERABLES (includes all requirements as described in specifications and mandatories)	Estimated Quantity	Unit Cost	Extended Cost
1	Discovery and Planning Phase	1 LS	\$62,875.00	\$62,875.00
2	Development, Implementation & Integration	1 LS	\$109,875.00	\$109,875.00
3	Consultant Hours – Includes user & admin training, post-implementation customization, and consultation as needed.	750 Hours	\$245/hr.	\$183,750.00
4	Year 1 – First year Maintenance and Support Services	1 YR	\$0.00	\$0.00
5	Year 2 - Maintenance and Support Services	1 YR	\$0.00	\$0.00
6	Year 3 - Maintenance and Support Services	1 YR	\$0.00	\$0.00
7	Year 4 - Maintenance and Support Services	1 YR	\$0.00	\$0.00
8	Year 5 - Maintenance and Support Services	1 YR	\$0.00	\$0.00
9	Optional Renewal Year 6 – Maintenance and Support Services	1 YR	\$0.00	\$0.00
10	Licensing (if applicable)	1 LS	\$0.00	\$0.00
11	Cloud Data Storage (if applicable) – Year 1	1 YR	\$0.00	\$0.00
12	Cloud Data Storage (if applicable) – Year 2	1 YR	\$0.00	\$0.00

# REQUEST FOR PROPOSAL

## Construction Management System Software

13	Cloud Data Storage (if applicable) – Year 3	1 YR	\$0.00	\$0.00
14	Cloud Data Storage (if applicable) – Year 4	1 YR	\$0.00	\$0.00
15	Cloud Data Storage (if applicable) – Year 5	1 YR	\$0.00	\$0.00
16	Cloud Data Storage (if applicable) – Optional Renewal Year 6	1 YR	\$0.00	\$0.00
17	Construction Management Software- Year 1	1 YR	\$164,288.95	\$164,288.95
18	Construction Management Software- Year 2	1 YR	\$202,295.88	\$202,295.88
19	Construction Management Software- Year 3	1 YR	\$237,028.01	\$237,028.01
20	Construction Management Software- Year 4	1 YR	\$242,603.94	\$242,603.94
21	Construction Management Software- Year 5	1 YR	\$251,329.28	\$251,329.28
22	Construction Management Software- Year 6 optional	1 YR	\$261,382.45	\$261,382.45
	<b>TOTAL COST PROPOSAL</b>			\$ 1,715,428.51

**Note:** The estimated quantity represents the approximate volume of anticipated purchases only. No future use of the contract or any individual item is guaranteed or implied. Cost Sheet will be used to evaluate the Vendor's Cost Proposal only.

Contract will be awarded to the Vendor meeting all required specifications with the highest Technical and Cost Proposal evaluated score combined.

Invoices need to be worded according to the cost sheet to ensure payment.

Payment may only be billed in arrears.

### VENDOR SECTION:

**Vendor Name:** Procore Technologies, Inc.

**Contract Manager:** Pamela Euring, SLED Legal Counsel

# REQUEST FOR PROPOSAL

## Construction Management System Software

**Physical Address:**

**Remit to Address:**

6309 Carpinteria Ave. Carpinteria, CA 93013

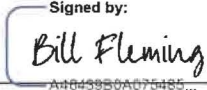
P.O. Box 201212, Dallas, TX 75320-1212

**Phone No.:** (866) 477-6267

**Facsimile:** n/a

**Email:** bill.fleming@procore.com

**Vendor Representative (Print Name):** Bill Fleming, SVP & Corporate Controller

**Signature:**  At043850A075485...

**Date:** August 28, 2025

# Procore for Government

Please see the pages that follow for the Procore for Government CRFP and Attachment A.



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia**  
**Centralized Request for Proposals**  
**Info Technology**

**Proc Folder:** 1645445

**Doc Description:** AML Construction Management System

**Reason for Modification:**

Addendum #3 issued to publish agency responses to all vendor submitted questions.

**Proc Type:** Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2025-08-14	2025-09-04 13:30	CRFP 0313 DEP2600000001	4

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 U.S.

**VENDOR**

**Vendor Customer Code:**

**Vendor Name :** Procure Technologies, Inc.  
**Address :** 6309  
**Street :** Carpinteria Ave  
**City :** Carpinteria  
**State :** CA **Country :** USA **Zip :** 93013  
**Principal Contact :**  
**Vendor Contact Phone:** 240-893-8853 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**

Joseph (Josh) E Hager III  
 (304) 558-2306  
 joseph.e.hageriii@wv.gov

**Vendor Signature X**

Signed by:

*Bill Fleming*  
A46439B0A075485

**FEIN#** 731636261

**DATE** 08/27/2025

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

The West Virginia Department of Administration, Purchasing Division (hereinafter referred to as the "Purchasing Division") is issuing this solicitation as a request for proposal ("RFP"), as authorized by W. Va. Code 5A-3-10b, for the West Virginia Department of Environmental Protection, Division of Land Restoration (hereinafter referred to as the "Agency") to develop, implement, and provide training and support for a Construction Management System per the attached specifications and terms and conditions.

\*\*\*Online responses have been prohibited for this solicitation, if you have questions contact the Buyer - Josh Hager - joseph.E.HagerIII@wv.gov \*\*\*

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ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
1	Discovery & Planning Phase	1	Each	\$69,163.00	\$69,163.00

Comm Code	Manufacturer	Specification	Model #
1111500	Procore Technologies Inc.	Discovery & Planning Phase for Construction Management Software	Procore for Government

**Extended Description:**  
Discovery & Planning Phase

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
1	Development, Implementation & Integration	1	Each	\$120,863.00	\$120,863.00

Comm Code	Manufacturer	Specification	Model #
1111500	Procore Technologies, Inc.	Development, Implementation & Integration for Construction Mgmt Software	Procore for Government

**Extended Description:**  
Development, Implementation & Integration

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
13	Consultant	750	Hours	\$269.50	\$202,125.00

Comm Code	Manufacturer	Specification	Model #
181111500	Procore Technologies, Inc.	Consultant Hrs. for Construction Mgmt Software	Procore for Government

**Extended Description:**  
Consultant Hours - Includes user & admin training, post-implementation customization, and consultation as needed.

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
+	Year 1 Maintenance & Support Services	1	Year	\$0.00	\$0.00*

Comm Code	Manufacturer	Specification	Model #
1112200	Procore Technologies, Inc.	Yr 1 Maintenance & Support for Construction Mgmt Software	Procore for Government

**Extended Description:**  
Year 1 Maintenance & Support Services

**Footnotes:**  
\*Procore has aligned our consultant quantity with the recommended number of hours provided by WVDEP on Attachment A. Procore anticipates that the work could be completed with best practices in 50 hours, or at a cost of \$13,475.00, a savings of \$188,650 for the State.

\*-All CLINs marked as \$0.00 in this response for Maintenance, Support, Licensing, and Cloud Data Storage are included costs in our SaaS annual construction management software price.

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
15	Year 2 Maintenance & Support Services	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
18112200	Procore Technologies, Inc.	Yr 2 Maintenance & Support for Construction Mgmt Software	Procore for Government

**Extended Description:**  
Year 2 Maintenance & Support Services

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ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
15	Year 3 Maintenance & Support Services	1	Year	\$0.00	\$0.00*

Comm Code	Manufacturer	Specification	Model #
18112200	Procore Technologies, Inc.	Yr 3 Maintenance & Support for Construction Mgmt Software	Procore for Government

**Extended Description:**  
Year 3 Maintenance & Support Services

INVOICE TO	SHIP TO
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
17	Year 4 Maintenance & Support Services	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
181112200	Procore Technologies, Inc.	Yr 4 Maintenance & Support for Construction Mgmt Software	Procore for Government

**Extended Description:**  
Year 4 Maintenance & Support Services

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ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
18	Year 5 Maintenance & Support Services	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
181112200	Procore Technologies, Inc.	Yr 5 Maintenance & Support for Construction Mgmt Software	Procore for Government

**Extended Description:**  
Year 5 Maintenance & Support Services

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
19	Optional Renewal Year 6 - Maintenance & Support Services	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
81112200	Procore Technologies, Inc.	Opt Yr 6 - Maintenance & Support for Construction Mgmt Software	Procore for Government

**Extended Description:**  
Optional Renewal Year 6 - Maintenance & Support Services

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
20	Licensing (if applicable)	1	Each	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
1111500	Procore Technologies, Inc.	Licensing for Construction Mgmt Software	Procore for Government

**Extended Description:**  
Licensing (if applicable)

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ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
11	Cloud Data Storage (if Applicable) - Year 1	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
181162000	Procore Technologies, Inc.	Cloud Data Storage - Yr 1 for Construction Mgmt Software	Procore for Government

**Extended Description:**  
 Cloud Data Storage (if Applicable) - Year 1

INVOICE TO	SHIP TO
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
12	Cloud Data Storage (if Applicable) - Year 2	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
11162000	Procore Technologies, Inc.	Cloud Data Storage - Yr 2 for Construction Mgmt Software	Procore for Government

**Extended Description:**  
 Cloud Data Storage (if Applicable) - Year 2

INVOICE TO	SHIP TO
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
113	Cloud Data Storage (if Applicable) - Year 3	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
181162000	Procore Technologies, Inc.	Cloud Data Storage - Yr 3 for Construction Mgmt Software	Procore for Commercial

**Extended Description:**  
 Cloud Data Storage (if Applicable) - Year 3

INVOICE TO	SHIP TO
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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
114	Cloud Data Storage (if Applicable) - Year 4	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
11162000	Procore Technologies, Inc.	Cloud Data Storage - Yr 4 for Construction Mgmt Software	Procore for Government

**Extended Description:**  
 Cloud Data Storage (if Applicable) - Year 4

INVOICE TO	SHIP TO
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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
15	Cloud Data Storage (if Applicable) - Year 5	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
181162000	Procore Technologies, Inc.	Cloud Data Storage - Yr 5 for Construction Mgmt Software	Procore for Government

**Extended Description:**  
 Cloud Data Storage (if Applicable) - Year 5

INVOICE TO	SHIP TO
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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
16	Cloud Data Storage (if Applicable) - Optional Renewal Year 6	1	Year	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
181162000	Procore Technologies, Inc.	Cloud Data Storage - Opt Yr 6 for Construction Mgmt Software	Procore for Government

**Extended Description:**  
 Cloud Data Storage (if Applicable) - Optional Renewal Year 6

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
17	Construction Management Software-Year 1	1	Year	\$156,694.14	\$156,694.14

Comm Code	Manufacturer	Specification	Model #
18112202	Procore Technologies, Inc.	SaaS CMS - Yr 1 for Construction Mgmt Software	Procore for Government

**Extended Description:**  
Construction Management Software-Year 1

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Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
18	Construction Management Software-Year 2	1	Year	\$204,758.72	\$204,758.72

Comm Code	Manufacturer	Specification	Model #
18112202	Procore Technologies, Inc.	SaaS CMS - Yr 2 for Construction Mgmt Software	Procore for Government

**Extended Description:**  
Construction Management Software-Year 2

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
119	Construction Management Software-Year 3	1	Year	\$275,324.12	\$275,324.12

Comm Code	Manufacturer	Specification	Model #
181112202	Procore Technologies, Inc.	SaaS CMS - Yr 3 for Construction Mgmt Software	Procore for Government

**Extended Description:**  
Construction Management Software-Year 3

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
120	Construction Management Software-Year 4	1	Year	\$283,795.63	\$283,795.63

Comm Code	Manufacturer	Specification	Model #
181112202	Procore Technologies, Inc.	SaaS CMS - Yr 4 for Construction Mgmt Software	Procore for Government

**Extended Description:**  
Construction Management Software-Year 4

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
121	Construction Management Software-Year 5	1	Year	\$292,267.14	\$292,267.14

Comm Code	Manufacturer	Specification	Model #
181112202	Procore Technologies, Inc.	SaaS CMS - Yr 5 for Construction Mgmt Software	Procore for Government

**Extended Description:**  
Construction Management Software-Year 5

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF AML&R 601 57TH ST SE CHARLESTON WV 25304 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
122	Construction Management Software-Year 6 optional	1	Year	\$301,035.15	\$301,035.15

Comm Code	Manufacturer	Specification	Model #
181112202	Procore Technologies, Inc.	SaaS CMS - Yr 6 - Opt. for Construction Mgmt Software	Procore for Government

**Extended Description:**  
Construction Management Software-Year 6  
optional

SCHEDULE OF EVENTS		
Line	Event	Event Date

Document Phase

Document Description

Page  
13

EP2600000001

Final

AML Construction Management  
System**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

**Pricing Notes:**

^-Procore has aligned our consultant quantity with the recommended number of hours provided by WVDEP on Attachment A. Procore anticipates that the work could be completed with best practices in 50 hours, or at a cost of \$13,475.00, a savings of \$188,650 for the State.

\*-All CLINs marked as \$0.00 in this response for Maintenance, Support, Licensing, and Cloud Data Storage are included costs in our SaaS annual construction management software price

# REQUEST FOR PROPOSAL

## Construction Management System Software

### Attachment A: Cost Sheet - Procore for Government

*Cost information below as detailed in the Request for Proposal and submitted in a separate sealed envelope. Cost should be clearly marked.*

Item	DELIVERABLES (includes all requirements as described in specifications and mandatories)	Estimated Quantity	Unit Cost	Extended Cost
1	Discovery and Planning Phase	1 LS	\$69,163.00	\$69,163.00
2	Development, Implementation & Integration	1 LS	\$120,863.00	\$120,863.00
3	Consultant Hours – Includes user & admin training, post-implementation customization, and consultation as needed.	750 Hours	\$269.50/hr.	\$202,125.00
4	Year 1 – First year Maintenance and Support Services	1 YR	\$0.00	\$0.00
5	Year 2 - Maintenance and Support Services	1 YR	\$0.00	\$0.00
6	Year 3 - Maintenance and Support Services	1 YR	\$0.00	\$0.00
7	Year 4 - Maintenance and Support Services	1 YR	\$0.00	\$0.00
8	Year 5 - Maintenance and Support Services	1 YR	\$0.00	\$0.00
9	Optional Renewal Year 6 – Maintenance and Support Services	1 YR	\$0.00	\$0.00
10	Licensing (if applicable)	1 LS	\$0.00	\$0.00
11	Cloud Data Storage (if applicable) – Year 1	1 YR	\$0.00	\$0.00
12	Cloud Data Storage (if applicable) – Year 2	1 YR	\$0.00	\$0.00

# REQUEST FOR PROPOSAL

## Construction Management System Software

13	Cloud Data Storage (if applicable) – Year 3	1 YR	\$0.00	\$0.00
14	Cloud Data Storage (if applicable) – Year 4	1 YR	\$0.00	\$0.00
15	Cloud Data Storage (if applicable) – Year 5	1 YR	\$0.00	\$0.00
16	Cloud Data Storage (if applicable) – Optional Renewal Year 6	1 YR	\$0.00	\$0.00
17	Construction Management Software- Year 1	1 YR	\$156,694.14	\$156,694.14
18	Construction Management Software- Year 2	1 YR	\$204,758.72	\$204,758.72
19	Construction Management Software- Year 3	1 YR	\$275,324.12	\$275,324.12
20	Construction Management Software- Year 4	1 YR	\$283,795.63	\$283,795.63
21	Construction Management Software- Year 5	1 YR	\$292,267.14	\$292,267.14
22	Construction Management Software- Year 6 optional	1 YR	\$301,035.15	\$301,035.15
	<b>TOTAL COST PROPOSAL</b>			<b>\$ 1,906,025.90</b>

**Note:** The estimated quantity represents the approximate volume of anticipated purchases only. No future use of the contract or any individual item is guaranteed or implied. Cost Sheet will be used to evaluate the Vendor's Cost Proposal only.

Contract will be awarded to the Vendor meeting all required specifications with the highest Technical and Cost Proposal evaluated score combined.

Invoices need to be worded according to the cost sheet to ensure payment.

Payment may only be billed in arrears.

### VENDOR SECTION:

**Vendor Name:** Procore Technologies, Inc.

**Contract Manager:** Pamela Euring, SLED Legal Counsel

