



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 5

List View

General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 1886131

Procurement Type: Central Master Agreement

Vendor ID: VS0000051700

Legal Name: SimRobotics Corp

Alias/DBA: SimRobotics Corp

Total Bid: \$1,113,787.00

Response Date: 04/14/2026

Response Time: 10:48

Responded By User ID: SimRobotics

First Name: Synclair

Last Name: Gaines

Email: synclairg@simrobotics.com

Phone: 4073343066

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2600000079

Published Date: 3/31/26

Close Date: 4/14/26

Close Time: 13:30

Status: Closed

Solicitation Description: WVDOT IT Temporary Staffing Services (81260081)

Total of Header Attachments: 5

Total of All Attachments: 5



| Line | Comm Ln Desc                         | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--------------------------------------|-----|------------|------------|-----------------------------|
| 1    | Senior Mainframe Application Analyst |     |            |            |                             |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

Commodity Line Comments: N/A

**Extended Description:**

Senior Mainframe Application Analyst

| Line | Comm Ln Desc                  | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|-------------------------------|-----|------------|------------|-----------------------------|
| 2    | Mainframe Application Analyst |     |            |            |                             |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

Commodity Line Comments: N/A

**Extended Description:**

Mainframe Application Analyst

| Line | Comm Ln Desc                                     | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|-----|------------|------------|-----------------------------|
| 3    | Senior Application Oracle Database Administrator |     |            |            | 110966.00                   |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

Commodity Line Comments:

**Extended Description:**

Senior Application Oracle Database Administrator

| Line | Comm Ln Desc                              | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|-----|------------|------------|-----------------------------|
| 4    | Application Oracle Database Administrator |     |            |            | 100951.00                   |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

Commodity Line Comments:

**Extended Description:**

Application Oracle Database Administrator

| Line | Comm Ln Desc                                  | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|-----|------------|------------|-----------------------------|
| 5    | Senior Application DB2 Database Administrator |     |            |            | 81000.00                    |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

Commodity Line Comments:

**Extended Description:**

Senior Application DB2 Database Administrator

| Line | Comm Ln Desc                           | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|-----|------------|------------|-----------------------------|
| 6    | Application DB2 Database Administrator |     |            |            | 67000.00                    |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

Application DB2 Database Administrator

| Line | Comm Ln Desc          | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|-----------------------|-----|------------|------------|-----------------------------|
| 7    | PC Programmer Analyst |     |            |            | 63406.00                    |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

PC Programmer Analyst

| Line | Comm Ln Desc                 | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|------------------------------|-----|------------|------------|-----------------------------|
| 8    | Senior PC Programmer Analyst |     |            |            | 68900.00                    |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

Senior PC Programmer Analyst

| Line | Comm Ln Desc                                  | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|-----|------------|------------|-----------------------------|
| 9    | Application SQL Server Database Administrator |     |            |            | 63498.00                    |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

Application SQL Server Database Administrator

| Line | Comm Ln Desc  | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|-----|------------|------------|-----------------------------|
| 10   | Senior Application Oracle Server Database Administrator |     |            |            | 110966.00                   |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

Senior Application Oracle Server Database Administrator

| Line | Comm Ln Desc               | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|----------------------------|-----|------------|------------|-----------------------------|
| 11   | GIS Database Administrator |     |            |            | 83200.00                    |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

GIS Database Administrator

| Line | Comm Ln Desc                      | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|-----------------------------------|-----|------------|------------|-----------------------------|
| 12   | Senior GIS Database Administrator |     |            |            | 104200.00                   |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

Senior GIS Database Administrator

| Line | Comm Ln Desc  | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---------------|-----|------------|------------|-----------------------------|
| 13   | GIS Architect |     |            |            | 104700.00                   |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

GIS Architect

| Line | Comm Ln Desc              | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---------------------------|-----|------------|------------|-----------------------------|
| 14   | GIS Application Developer |     |            |            | 75000.00                    |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

GIS Application Developer

| Line | Comm Ln Desc                     | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|----------------------------------|-----|------------|------------|-----------------------------|
| 15   | Senior GIS Application Developer |     |            |            | 80000.00                    |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

Senior GIS Application Developer



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Service - Prof

|   |                            |                         |  |
|---|----------------------------|-------------------------|--|
| <b>Proc Folder:</b> 1886131   |                            |                         | <b>Reason for Modification:</b><br>ADDENDUM NO_2<br>Vendor Questions and Responses |
| <b>Doc Description:</b> WVDOT IT Temporary Staffing Services (81260081) |                            |                         |  |
| <b>Proc Type:</b> Central Master Agreement                              |                            |                         |  |
| <b>Date Issued</b>  | <b>Solicitation Closes</b> | <b>Solicitation No</b>  | <b>Version</b>   |
| 2026-03-31  | 2026-04-14 13:30           | CRFQ 0803 DOT2600000079 | 3  |

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** VS0000051700  
**Vendor Name :** SimRobotics Corp  
**Address :** 37 N Orange Ave #500  
**Street :** N Orange Ave  
**City :** Orlando  
**State :** FL **Country :** US **Zip :** 32801  
**Principal Contact :** Ronald Gaines  
**Vendor Contact Phone:** (407) 334-3066 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**

John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

Vendor  
 Signature X

FEIN# 47-2891672

DATE 4/14/2026

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

ADDENDUM NO\_2

Addendum No\_2 issued to publish and distribute the attached information to the vendor community.

**REQUEST FOR QUOTATION:**

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Department of Transportation (WVDOT) to establish multiple open-ended contracts for information technology temporary technical staffing services. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

| INVOICE TO   |    | SHIP TO  |    |
|--|----|--|----|
| DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    | DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    |
| CHARLESTON   | WV | CHARLESTON   | WV |
| US   |    | US   |    |

| Line | Comm Ln Desc                         | Qty | Unit Issue | Unit Price | Total Price |
|------|--------------------------------------|-----|------------|------------|-------------|
| 1    | Senior Mainframe Application Analyst |     |            | No Bid     | No Bid      |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Extended Description:**  
Senior Mainframe Application Analyst

| INVOICE TO   |    | SHIP TO  |    |
|--|----|--|----|
| DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    | DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    |
| CHARLESTON   | WV | CHARLESTON   | WV |
| US   |    | US   |    |

| Line | Comm Ln Desc                  | Qty | Unit Issue | Unit Price | Total Price |
|------|-------------------------------|-----|------------|------------|-------------|
| 2    | Mainframe Application Analyst |     |            | No Bid     | No Bid      |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Extended Description:**  
Mainframe Application Analyst

| INVOICE TO   |    | SHIP TO  |    |
|--|----|--|----|
| DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    | DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    |
| CHARLESTON   | WV | CHARLESTON   | WV |
| US   |    | US   |    |

| Line | Comm Ln Desc                                     | Qty | Unit Issue | Unit Price | Total Price  |
|------|--|-----|------------|------------|--------------|
| 3    | Senior Application Oracle Database Administrator |     |            | 1          | \$110,966.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Extended Description:**  
Senior Application Oracle Database Administrator

| INVOICE TO   |    | SHIP TO  |    |
|--|----|--|----|
| DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    | DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    |
| CHARLESTON   | WV | CHARLESTON   | WV |
| US   |    | US   |    |

| Line | Comm Ln Desc                              | Qty | Unit Issue | Unit Price | Total Price  |
|------|---|-----|------------|------------|--------------|
| 4    | Application Oracle Database Administrator |     |            | 1          | \$100,951.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Extended Description:**  
Application Oracle Database Administrator

| INVOICE TO   |    | SHIP TO  |    |
|--|----|--|----|
| DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    | DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    |
| CHARLESTON   | WV | CHARLESTON   | WV |
| US   |    | US   |    |

| Line | Comm Ln Desc                                  | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----|------------|------------|-------------|
| 5    | Senior Application DB2 Database Administrator |     |            | 1          | \$81,000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Extended Description:**  
Senior Application DB2 Database Administrator

| INVOICE TO   |    | SHIP TO  |    |
|--|----|--|----|
| DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    | DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    |
| CHARLESTON   | WV | CHARLESTON   | WV |
| US   |    | US   |    |

| Line | Comm Ln Desc                           | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----|------------|------------|-------------|
| 6    | Application DB2 Database Administrator |     |            | 1          | \$67,000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Extended Description:**  
Application DB2 Database Administrator

| INVOICE TO   |    | SHIP TO  |    |
|--|----|--|----|
| DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    | DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    |
| CHARLESTON   | WV | CHARLESTON   | WV |
| US   |    | US   |    |

| Line | Comm Ln Desc          | Qty | Unit Issue | Unit Price | Total Price |
|------|-----------------------|-----|------------|------------|-------------|
| 7    | PC Programmer Analyst |     |            | 1          | \$63,406.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Extended Description:**  
PC Programmer Analyst

| INVOICE TO   |    | SHIP TO  |    |
|--|----|--|----|
| DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    | DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    |
| CHARLESTON   | WV | CHARLESTON   | WV |
| US   |    | US   |    |

| Line | Comm Ln Desc                 | Qty | Unit Issue | Unit Price | Total Price |
|------|------------------------------|-----|------------|------------|-------------|
| 8    | Senior PC Programmer Analyst |     |            | 1          | \$68,900.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Extended Description:**  
Senior PC Programmer Analyst

| INVOICE TO   |    | SHIP TO  |    |
|--|----|--|----|
| DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    | DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    |
| CHARLESTON   | WV | CHARLESTON   | WV |
| US   |    | US   |    |

| Line | Comm Ln Desc                                  | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----|------------|------------|-------------|
| 9    | Application SQL Server Database Administrator |     |            | 1          | \$63,498.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Extended Description:**  
Application SQL Server Database Administrator

| INVOICE TO   |    | SHIP TO  |    |
|--|----|--|----|
| DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    | DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    |
| CHARLESTON   | WV | CHARLESTON   | WV |
| US   |    | US   |    |

| Line | Comm Ln Desc  | Qty | Unit Issue | Unit Price | Total Price  |
|------|---|-----|------------|------------|--------------|
| 10   | Senior Application Oracle Server Database Administrator |     |            | 1          | \$110,966.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Extended Description:**  
Senior Application Oracle Server Database Administrator

| INVOICE TO   |    | SHIP TO  |    |
|--|----|--|----|
| DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    | DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    |
| CHARLESTON   | WV | CHARLESTON   | WV |
| US   |    | US   |    |

| Line | Comm Ln Desc               | Qty | Unit Issue | Unit Price | Total Price |
|------|----------------------------|-----|------------|------------|-------------|
| 11   | GIS Database Administrator |     |            | 1          | \$83,200.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Extended Description:**  
GIS Database Administrator

| INVOICE TO   |    | SHIP TO  |    |
|--|----|--|----|
| DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    | DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    |
| CHARLESTON   | WV | CHARLESTON   | WV |
| US   |    | US   |    |

| Line | Comm Ln Desc                      | Qty | Unit Issue | Unit Price | Total Price  |
|------|-----------------------------------|-----|------------|------------|--------------|
| 12   | Senior GIS Database Administrator |     |            | 1          | \$104,200.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Extended Description:**  
Senior GIS Database Administrator

| INVOICE TO   |    | SHIP TO  |    |
|--|----|--|----|
| DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    | DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    |
| CHARLESTON<br>US   | WV | CHARLESTON<br>US   | WV |

| Line | Comm Ln Desc  | Qty | Unit Issue | Unit Price | Total Price  |
|------|---------------|-----|------------|------------|--------------|
| 13   | GIS Architect |     |            | 1          | \$104,700.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Extended Description:**

GIS Architect

| INVOICE TO   |    | SHIP TO  |    |
|--|----|--|----|
| DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    | DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720 |    |
| CHARLESTON<br>US   | WV | CHARLESTON<br>US   | WV |

| Line | Comm Ln Desc              | Qty | Unit Issue | Unit Price | Total Price |
|------|---------------------------|-----|------------|------------|-------------|
| 14   | GIS Application Developer |     |            | 1          | \$75,000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Extended Description:**

GIS Application Developer

| INVOICE TO | SHIP TO |
|------------|---------|
|------------|---------|

|   |   |
|---|---|
| DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720<br><br>CHARLESTON WV<br>US | DEPT. OF TRANSPORTATION<br>1900 KANAWHA BLVD E,<br>BLD. 5 RM-720<br><br>CHARLESTON WV<br>US |
|---|---|

| Line | Comm Ln Desc                     | Qty | Unit Issue | Unit Price | Total Price |
|------|----------------------------------|-----|------------|------------|-------------|
| 15   | Senior GIS Application Developer |     |            | 1          | \$80,000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609  |              |               |         |

**Extended Description:**  
 Senior GIS Application Developer

| SCHEDULE OF EVENTS |
|--------------------|
|--------------------|

| <u>Line</u> | <u>Event</u>                  | <u>Event Date</u> |
|-------------|-------------------------------|-------------------|
| 1           | Tech Questions due by 10:00am | 2026-03-20        |

## Exhibit A - Pricing Page

### WVDOT Information Technology Staffing Services RFQ(81260081)

CRQM DOT26\*44

| Contract Item      | Description                                      | Est. Qty. | Unit of Measure | Year 1 Unit Cost | Year 2 Unit Cost | Year 3 Unit Cost | Year 4 Unit Cost | Extended Cost       |
|--------------------|--|-----------|-----------------|------------------|------------------|------------------|------------------|---------------------|
| 4.1.1              | Senior Mainframe Application Analyst             | 2080      | EA              | N/A              | N/A              | N/A              | N/A              | N/A                 |
| 4.1.2              | Mainframe Application Analyst                    | 2080      | EA              | N/A              | N/A              | N/A              | N/A              | N/A                 |
| 4.1.3              | Senior Application Oracle Database Administrator | 2080      | EA              | \$110,966.00     | \$110,971.00     | 110,976.00       | 110,981.00       | \$44,386.40         |
| 4.1.4              | Application Oracle Database Administrator        | 2080      | EA              | \$100,951.00     | \$100,956.00     | \$100,961.00     | \$100,966.00     | \$40,380.40         |
| 4.1.5              | Senior Application DB2 Database Administrator    | 2080      | EA              | \$81,000.00      | \$81,005.00      | \$81,010.00      | \$81,015.00      | \$32,400.00         |
| 4.1.6              | Application DB2 Database Administrator           | 2080      | EA              | \$67,000.00      | \$67,005.00      | \$67,010.00      | \$67,015.00      | \$26,800.00         |
| 4.1.7              | PC Programmer Analyst                            | 2080      | EA              | \$63,406.00      | \$63,411.00      | \$63,416.00      | \$63,421.00      | \$25,362.40         |
| 4.1.8              | Senior PC Programmer Analyst                     | 2080      | EA              | \$68,900.00      | \$68,905.00      | \$68,910.00      | \$68,915.00      | \$27,560.00         |
| 4.1.9              | Application SQL Server Database Administrator    | 2080      | EA              | \$63,498.00      | \$63,503.00      | \$63,508.00      | \$63,513.00      | \$25,399.20         |
| 4.1.10             | Senior Application Oracle Database Administrator | 2080      | EA              | \$110,966.00     | \$110,971.00     | \$110,976.00     | \$110,981.00     | \$44,386.40         |
| 4.1.11             | GIS Database Administrator                       | 2080      | EA              | \$83,200.00      | \$83,205.00      | \$83,210.00      | \$83,215.00      | \$33,280.00         |
| 4.1.12             | Senior GIS Database Administrator                | 2080      | EA              | \$104,200.00     | \$104,205.00     | \$104,210.00     | \$104,215.00     | \$41,680.00         |
| 4.1.13             | GIS Architect                                    | 2080      | EA              | \$104,700.00     | \$104,705.00     | \$104,710.00     | \$104,715.00     | \$41,880.00         |
| 4.1.14             | GIS Application Developer                        | 2080      | EA              | \$75,000.00      | \$75,005.00      | \$75,010.00      | \$75,015.00      | \$30,000.00         |
| 4.1.15             | Senior GIS Application Developer                 | 2080      | EA              | \$80,000.00      | \$80,005.00      | \$80,010.00      | \$80,015.00      | \$32,000.00         |
| <b>Grand Total</b> |  |           |                 |                  |                  |                  |                  | <b>\$445,514.80</b> |

# SimRobotics

**SimRobotics, Corp.**

37 N Orange Ave #500 Orlando, FL 32801

*The West Virginia Purchasing Division  
WVDOT Information Technology Temporary Staffing Services  
Response to RFQ  
Bid# CRFQ-0803-DOT2600000079  
Due Date: April 14, 2026*

*UEI: DZ66N2BNM61  
CAGE Code:7GOT5*



*Submitted by:  
Ronald Gaines  
Chief Executive Officer  
Office: (407) 334-3066  
Email: rong@simrobotics.com*

PROPRIETARY INFORMATION:

SimRobotics submits this proposal containing proprietary information that shall not be disclosed or used outside the Government except for evaluation purposes. We request that all data be protected from unauthorized use or disclosure, except as permitted under any resulting contract. SimRobotics acknowledges the Government's right to use such data as provided in the contract and has marked all applicable sections accordingly.

Table of Contents

1. Signed CRFQ Response Form ..... 1

2. Addendum Acknowledgement..... 1

3. Vendor Qualifications ..... 1

    3.1 Business Experience ..... 1

    3.2 Staffing Experience..... 2

        3.2.1 Staffing Experience Evidence ..... 2

4. Mandatory Requirements ..... 3

    4.1 Senior Mainframe Application Analyst: ..... 3

    4.2 Mainframe Application Analyst ..... 3

    4.3 Senior Application Oracle Database Administrator ..... 4

    4.4 Application Oracle Database Administrator ..... 4

    4.5 Senior Application DB2 Database Administrator ..... 4

    4.6 Application DB2 Database Administrator ..... 5

    4.7 PC Programmer Analyst ..... 5

    4.8 Senior PC Programmer Analyst ..... 6

    4.9 Application SQL Server Database Administrator ..... 6

    4.10 Senior Application SQL Server Database Administrator ..... 7

    4.11 GIS Database Administrator ..... 7

    4.12 Senior GIS Database Administrator ..... 8

    4.13 GIS Architect ..... 8

    4.14 GIS Application Developer ..... 8

    4.15 Senior GIS Application Developer ..... 9

5. Pricing Submission ..... 9

6. Contract Service Classifications Bid ..... 9

7. Personnel Qualification Compliance Statement ..... 10

8. Staffing Response Compliance ..... 11

9. Insurance Compliance..... 12

10. Acceptance Of Terms and Conditions ..... 12

11. Designated Contact ..... 13

12. Contract Manager..... 13

13. Certification and Signature ..... 14

---

## **1. Signed CRFQ Response Form**

---

Please refer to the attachment: “**SimRobotics\_CRFQ Form**”.

## **2. Addendum Acknowledgement**

---

Please refer to these two attachments:

- 1. “SimRobotics\_Addendum 1”.**
- 2. “SimRobotics\_Addendum 2”.**

## **3. Vendor Qualifications**

---

### **3.1 Business Experience**

SimRobotics has been continuously operating since 2015 as an Information Technology and engineering services firm, exceeding the minimum five-year business experience requirement and demonstrating sustained delivery of similar IT services across public and commercial sectors. Our organization was established under experienced technical leadership with over three decades of expertise in software development and IT staffing, enabling consistent, high-quality service delivery across complex technical environments.

We deliver comprehensive information technology services that directly align with the requirements of this solicitation, including application development, database administration, data engineering, cloud-based system integration, and IT staffing services. Our experience spans enterprise data environments and modern cloud architectures, where our team has supported mission-critical systems requiring high availability, data accuracy, and secure integration.

Our experience includes providing enterprise reporting and application development staffing services to the Port Authority of New York and New Jersey under a multi-year agreement extending through 2030. We supply qualified technical personnel on a call-in basis, demonstrating our ability to operate within structured government procurement environments and meet dynamic staffing requirements.

We have also supported organizations such as Johnson & Associates and WallyPark Corporation, where our team delivered data warehouse enhancements, ETL pipeline development, API integrations, and cloud-based data solutions. These engagements required deployment of skilled personnel across database administration, application development, and data engineering roles, directly aligning with the classifications and technical requirements outlined in this RFQ.

Our expertise extends to infrastructure and public-sector environments, including large-scale airport programs where we provided BIM coordination, data integration, and digital model validation services. These efforts demonstrate our ability to support complex, multi-stakeholder environments requiring structured data management and technical coordination.

Our team maintains a scalable and repeatable delivery model that integrates technical expertise with disciplined staffing processes, enabling us to consistently meet client requirements across diverse IT environments. This experience ensures that we not only provide qualified personnel, but also understand how those resources contribute to system performance and operational success.

SimRobotics will provide all required documentation demonstrating our business experience, including years in operation and relevant project history, prior to contract award as required by the solicitation.

## **3.2 Staffing Experience**

SimRobotics demonstrates a proven capability to provide qualified technical staffing across multiple information technology classifications within the past five (5) years, consistently aligning personnel expertise with defined role requirements and client expectations. A structured staffing delivery model supports this capability through targeted sourcing, rigorous qualification validation, and successful placement of technical professionals in environments requiring database administration, application development, and enterprise data support.

Our organization has delivered staffing and technical personnel to public-sector entities such as the Port Authority of New York and New Jersey, where ongoing support is provided for enterprise reporting and application development initiatives under a multi-year agreement. This engagement involves supplying qualified personnel on a call-in basis to meet dynamic project demands, demonstrating the ability to operate effectively within structured government environments and respond to time-sensitive staffing needs.

We have also supported commercial clients including Johnson & Associates and WallyPark Corporation, where assigned personnel contributed to data warehouse operations, ETL pipeline development, API integration, and cloud-based data platforms. These engagements required deployment of individuals performing roles equivalent to database administrators, application developers, and data engineers, each meeting defined technical and experience requirements aligned with the classifications outlined in this solicitation.

Our experience further extends to large-scale infrastructure programs, including airport-related initiatives, where personnel performed data coordination, BIM support, and digital integration tasks in complex, multi-disciplinary environments. These efforts required placement of technically qualified resources capable of operating within structured project frameworks and adhering to defined performance expectations.

We maintain comprehensive staffing records that document personnel placements, classifications, client entities, and scopes of work, ensuring clear traceability between provided resources and the requirements of specific roles. Across these engagements, more than six (6) individuals have been successfully staffed within relevant classifications during the past five (5) years, satisfying and exceeding the minimum requirement established in this solicitation.

SimRobotics will furnish complete documentation demonstrating staffing experience prior to contract award, including identification of client entities, descriptions of roles performed, and contact information for verification. This documented experience, combined with a disciplined staffing process, ensures the consistent delivery of qualified personnel aligned with the Agency's classification requirements and operational needs.

### **3.2.1 Staffing Experience Evidence**

SimRobotics provides the following summary of representative staffing engagements demonstrating compliance with the requirement to supply at least six (6) qualified individuals across relevant classifications within the past five (5) years. We have successfully delivered technical personnel across multiple client environments, ensuring alignment with defined role requirements and performance expectations.

Our experience reflects the ability to place qualified professionals in positions involving database administration, application development, data engineering, and related technical functions consistent with the classifications outlined in this solicitation.

SimRobotics maintains detailed records of all staffing engagements, including personnel roles, client entities, and scopes of work, ensuring full traceability and verification of qualifications.

We will provide additional supporting documentation, including detailed client contact information and verification records, upon request prior to contract award in accordance with solicitation requirements.

| <i>Role / Classification</i>                         | <i>Client</i>   | <i>No. of Resources</i> | <i>Period of Performance</i> | <i>Description of Services</i>   |
|--|---|-------------------------|------------------------------|--|
| <i>Oracle Database Administrator / Data Engineer</i> | <i>Port Authority of New York &amp; New Jersey</i>        | <i>3+</i>               | <i>2022 - Present</i>        | <i>SimRobotics provided enterprise reporting and application development support, including database administration, data integration, and API-driven systems within a government environment.</i> |
| <i>Application Developer / Data Engineer</i>         | <i>Johnson &amp; Associates</i>                           | <i>2</i>                | <i>2021 - 2023</i>           | <i>We delivered ETL pipeline development, API integration, and data warehouse enhancements supporting enterprise data operations.</i>  |
| <i>Application Developer / Database Support</i>      | <i>WallyPark Corporation</i>                              | <i>2</i>                | <i>2020 - 2022</i>           | <i>Our team supported cloud-based data platforms, including database administration, application development, and system integration services.</i>   |
| <i>Data / BIM Coordination (IT Support Roles)</i>    | <i>Airport Infrastructure Programs (Multiple Clients)</i> | <i>2+</i>               | <i>2019 - Present</i>        | <i>SimRobotics delivered data coordination, digital integration, and technical support services in complex infrastructure environments requiring structured data management.</i>                   |

*Table 1: SimRobotics' Staffing Engagements*

#### **4. Mandatory Requirements**

##### **4.1 Senior Mainframe Application Analyst**

SimRobotics acknowledges the requirements and qualifications outlined for the Senior Mainframe Application Analyst role as defined in the solicitation. We recognize the technical and experience criteria associated with this classification.

We confirm that ***SimRobotics will not be submitting a bid*** for the ***Senior Mainframe Application Analyst*** position under this solicitation.

##### **4.2 Mainframe Application Analyst**

SimRobotics acknowledges and understands the requirements specified for the Mainframe Application Analyst classification, including the defined technical qualifications and experience criteria.

We confirm that ***SimRobotics is not proposing*** for the ***Mainframe Application Analyst*** position under this solicitation.

### **4.3 Senior Application Oracle Database Administrator**

SimRobotics acknowledges the comprehensive qualification requirements defined for the Senior Application Oracle Database Administrator and confirms our capability to provide personnel who meet or exceed all specified criteria.

We maintain access to highly experienced Oracle database professionals with extensive backgrounds in enterprise database management, including maintenance, performance optimization, and advanced data modeling within complex environments. Our experience supporting enterprise data systems includes development and optimization of SQL procedures, functions, and packages, as well as providing direct support to application development teams for debugging and performance tuning.

Our team has delivered solutions involving database connectivity, ETL processes, and integration across cloud and on-premise systems, demonstrating practical experience aligned with Oracle database administration requirements, including scripting in UNIX/Linux environments and managing high-availability data platforms.

We support database backup, recovery, and system reliability practices aligned with enterprise standards, ensuring continuity of operations and data integrity across mission-critical systems. Our experience also includes working with structured data environments that require controlled access, secure data handling, and optimized query performance.

SimRobotics will provide personnel who meet the required experience thresholds in Oracle database management, PL/SQL development support, SQL optimization, data modeling, and related technologies, ensuring full compliance with all mandatory requirements for this classification.

### **4.4 Application Oracle Database Administrator**

SimRobotics acknowledges the requirements defined for the Application Oracle Database Administrator role and confirms our ability to provide personnel who fully meet the specified qualifications.

We support enterprise database environments where Oracle systems are maintained, optimized, and integrated with application and data platforms, enabling reliable data operations and system performance. Our experience includes assisting development teams with PL/SQL debugging, improving query efficiency, and ensuring stable database connectivity across applications and services.

Our team works within structured environments that require hands-on database administration, including SQL optimization, scripting in UNIX/Linux systems, and implementation of backup and recovery processes to maintain data integrity and availability. We apply disciplined practices to support day-to-day database operations while ensuring alignment with performance and security expectations.

SimRobotics will provide qualified personnel with demonstrated experience in Oracle database management, PL/SQL support, SQL performance tuning, scripting, and backup operations, ensuring full compliance with all mandatory requirements for this classification.

### **4.5 Senior Application DB2 Database Administrator**

SimRobotics acknowledges the requirements outlined for the Senior Application DB2 Database Administrator role and confirms our ability to provide personnel who satisfy all specified qualifications.

We operate in enterprise data environments that demand strong database administration, controlled access management, and optimized performance, consistent with DB2-based systems. Our experience includes managing database permissions, supporting development teams with debugging of database objects, and improving SQL performance to ensure efficient and reliable system operations.

Our team follows structured data management practices, including data modeling and implementation of backup and recovery strategies to support system resilience and continuity. We work in environments where maintaining data integrity and ensuring rapid recovery are essential to ongoing operations.

SimRobotics will provide personnel with proven experience in DB2 administration, SQL optimization, data modeling, access control, and disaster recovery processes, ensuring full compliance with all requirements for this classification.

#### **4.6 Application DB2 Database Administrator**

SimRobotics acknowledges the requirements for the Application DB2 Database Administrator role and confirms our ability to provide personnel who satisfy all defined qualifications.

We bring hands-on experience supporting operational database environments where DB2 systems are used to manage structured data, support application functionality, and maintain secure and efficient data access. Our work includes maintaining database performance, administering user access controls, and collaborating with development teams to resolve issues within database logic and application interactions.

Our approach emphasizes practical execution, where our personnel apply SQL tuning techniques to improve system responsiveness, develop and maintain logical data structures, and support recovery processes that ensure continuity of operations. We focus on maintaining stable, efficient database environments that support ongoing business and technical needs.

We ensure that our personnel are equipped to operate within team-based environments, effectively communicating with both technical and functional stakeholders to support coordinated delivery and issue resolution.

SimRobotics will provide personnel with the required experience in DB2 system management, query optimization, data structuring, access administration, and recovery procedures, ensuring full compliance with the requirements for this classification.

#### **4.7 PC Programmer Analyst**

SimRobotics acknowledges the requirements for the PC Programmer Analyst role and confirms our ability to provide personnel who meet all specified qualifications.

We support application development and data-driven environments where programmer analysts are responsible for designing, developing, and maintaining complex systems that support business operations. Our experience includes building and enhancing enterprise applications, managing data processing workflows, and supporting system analysis activities to translate business needs into functional technical solutions.

Our team applies structured development and project control practices, including documentation, requirements analysis, and system evaluation, to ensure that application solutions are reliable, maintainable, and aligned with user requirements. We have supported environments requiring continuous system enhancements, issue resolution, and performance improvements across integrated data platforms.

We operate in collaborative settings where programmer analysts work closely with project managers, business analysts, and technical teams, ensuring clear communication and alignment throughout the development lifecycle.

SimRobotics will provide personnel with demonstrated experience in application development, database management, system analysis, and project documentation, ensuring full compliance with all requirements for this classification and supporting effective system development and maintenance.

#### **4.8 Senior PC Programmer Analyst**

SimRobotics acknowledges the requirements for the Senior PC Programmer Analyst role and confirms our ability to provide personnel who meet or exceed all specified qualifications.

We support complex application environments where senior programmer analysts lead the design, development, and maintenance of enterprise systems that support data processing and business operations. Our experience includes delivering scalable application solutions, evaluating system requirements, and developing structured work plans to support system enhancements, integrations, and long-term maintainability.

Our team brings advanced experience in database management, system architecture support, and application lifecycle management, enabling effective oversight of development activities and ensuring that solutions are aligned with technical standards and business objectives. We operate within environments that require disciplined documentation, controlled development processes, and continuous system improvement.

We ensure that our senior personnel are capable of leading technical efforts while coordinating with project managers, business analysts, and cross-functional teams to deliver well-integrated and reliable systems.

SimRobotics will provide personnel with demonstrated senior-level experience in application development, system analysis, database management, and project coordination, ensuring full compliance with all requirements for this classification and supporting successful delivery of complex system initiatives.

#### **4.9 Application SQL Server Database Administrator**

SimRobotics acknowledges the requirements for the Application SQL Server Database Administrator role and confirms our ability to provide personnel who meet all specified qualifications.

We support enterprise data environments where SQL Server platforms are used to manage transactional and analytical workloads, ensuring reliable database operations and seamless application integration. Our experience includes maintaining SQL Server systems, enabling secure database connectivity, and supporting development teams in debugging T-SQL procedures, functions, and triggers to ensure stable application performance.

Our team applies performance optimization techniques to improve query execution and system responsiveness, while also maintaining structured database environments that support ongoing application development and operations. We bring practical experience in scripting and system-level support within UNIX/Linux environments, ensuring compatibility across hybrid infrastructures.

We implement database backup and recovery processes, including full and incremental backups and database cloning, to maintain data integrity and ensure operational continuity in mission-critical systems.

SimRobotics will provide personnel with demonstrated experience in SQL Server administration, T-SQL support, performance tuning, scripting, and backup management, ensuring full compliance with all requirements for this classification and supporting reliable database operations for the Agency.

#### **4.10 Senior Application SQL Server Database Administrator**

SimRobotics acknowledges the requirements for the Senior Application SQL Server Database Administrator role and confirms our ability to provide personnel who meet or exceed all specified qualifications.

We support enterprise-scale SQL Server environments where senior-level database administrators are responsible for managing high-volume data systems, ensuring performance optimization, and maintaining secure and reliable database operations. Our experience includes advanced database administration, enabling connectivity across applications, and supporting development teams in debugging complex T-SQL procedures, functions, and triggers to ensure efficient system performance.

Our team applies proven techniques in SQL performance tuning, data modeling, and system optimization to support large-scale data environments, including data warehouse architectures and reporting systems. We bring experience in managing structured data ecosystems that require efficient query execution, scalable design, and alignment with business intelligence and analytics needs.

We operate within environments that require disciplined backup and recovery strategies, including full and incremental backups and database cloning, to ensure data integrity and system resilience. Our personnel also support secure access control practices and contribute to maintaining controlled data environments aligned with organizational policies.

SimRobotics will provide senior-level personnel with extensive experience in SQL Server administration, data modeling, performance optimization, data warehousing, access control, and backup management, ensuring full compliance with all requirements for this classification and supporting the Agency's mission-critical data operations.

#### **4.11 GIS Database Administrator**

SimRobotics acknowledges the requirements for the GIS Database Administrator role and confirms our ability to provide personnel who meet all specified qualifications.

We support enterprise GIS environments that integrate geospatial data with relational database systems, enabling efficient data management, analysis, and application performance. Our experience includes working with platforms such as ArcGIS and QGIS, managing geodatabases, and supporting spatial data workflows that align with enterprise database environments including Oracle, SQL Server, and PostGIS.

We enable connectivity between GIS applications and enterprise databases through configuration of services, data integration, and support for web-based GIS applications and dashboards. Our team assists GIS analysts and developers in resolving issues related to spatial queries, geoprocessing workflows, and database functions, ensuring reliable and efficient system performance.

Our approach includes optimizing spatial queries and database performance to support high-demand GIS applications, as well as implementing backup, replication, and recovery processes to maintain data integrity and operational continuity in geospatial environments.

SimRobotics will provide personnel with demonstrated experience in GIS database administration, spatial data management, system integration, and performance optimization,

ensuring full compliance with all requirements for this classification and supporting the Agency's geospatial data operations.

#### **4.12 Senior GIS Database Administrator**

SimRobotics acknowledges the requirements for the Senior GIS Database Administrator role and confirms our ability to provide personnel who meet or exceed all specified qualifications.

We support advanced GIS environments that integrate enterprise geospatial platforms with relational database systems, enabling scalable data management, analysis, and decision support. Our experience includes working with ArcGIS-based ecosystems, geodatabases, and interoperable GIS frameworks, supporting complex spatial data workflows across infrastructure and enterprise environments.

We enable robust integration between GIS applications and enterprise IT systems by configuring services, managing database connections, and supporting web-based and cloud-enabled GIS platforms. Our team provides advanced technical support to GIS analysts and developers, including debugging spatial queries, geoprocessing scripts, and database functions to ensure reliable and high-performing applications.

Our approach emphasizes performance and scalability, where our personnel optimize spatial SQL execution and manage large geospatial datasets to support high-demand operational environments. We implement comprehensive backup, replication, and disaster recovery strategies to ensure data integrity, system resilience, and continuity of GIS operations.

SimRobotics will provide senior-level personnel with extensive experience in enterprise GIS database administration, system integration, spatial data optimization, and recovery planning, ensuring full compliance with all requirements for this classification and supporting the Agency's long-term geospatial data management needs

#### **4.13 GIS Architect**

SimRobotics acknowledges the requirements for the GIS Architect role and confirms our ability to provide personnel who meet all specified qualifications.

We design and support enterprise GIS architectures using platforms such as ArcGIS, integrating geospatial systems with enterprise databases and cloud environments to ensure scalability, performance, and reliability.

We provide technical leadership in establishing standards, governance, and best practices, while guiding GIS teams in system design, integration, and optimization. Our experience includes supporting cloud-based deployments, system integration, and modernization of GIS environments.

We optimize GIS performance through spatial query tuning, service configuration, and scalable processing approaches, while implementing backup, replication, and disaster recovery strategies to ensure system resilience and continuity.

SimRobotics will provide qualified GIS Architects with experience in enterprise system design, integration, performance optimization, and modernization, ensuring full compliance with all requirements for this classification.

#### **4.14 GIS Application Developer**

SimRobotics acknowledges the requirements for the GIS Application Developer role and confirms our ability to provide personnel who meet all specified qualifications.

We develop and maintain GIS applications using ArcGIS platforms and web-based frameworks, enabling interactive mapping, data visualization, and geospatial analysis aligned with enterprise needs.

We support development of web-based GIS solutions using modern programming languages and APIs, integrating applications with enterprise databases such as SQL Server and Oracle, and implementing efficient spatial queries to support performance and scalability.

We assist GIS analysts and technical teams in debugging geoprocessing scripts, web services, and application workflows, while optimizing application performance through service tuning, caching strategies, and efficient data handling.

We follow structured development practices, including version control, Agile methodologies, and continuous integration, ensuring reliable and maintainable GIS applications.

SimRobotics will provide qualified GIS Application Developers with experience in application development, system integration, performance optimization, and modern development practices, ensuring full compliance with all requirements for this classification.

#### **4.15 Senior GIS Application Developer**

SimRobotics acknowledges the requirements for the Senior GIS Application Developer role and confirms our ability to provide personnel who meet all specified qualifications.

We develop and lead enterprise GIS application solutions using ArcGIS platforms and modern web technologies, integrating applications with enterprise databases and supporting scalable, high-performance geospatial systems.

We provide expertise in web-based GIS development using JavaScript, Python, .NET, and REST services, along with advanced spatial query optimization, application performance tuning, and automation for deployment and maintenance.

We follow established development practices, including version control, Agile methodologies, and CI/CD, ensuring reliable and maintainable solutions.

SimRobotics will provide qualified senior GIS application developers with experience in enterprise development, system integration, and performance optimization, ensuring full compliance with all requirements for this classification.

### **5. Pricing Submission**

Please refer to attachment: **“SimRobotics\_Exhibit A\_Pricing”**.

### **6. Contract Service Classifications Bid**

SimRobotics understands that the Agency requires vendors to clearly identify the specific labor classifications for which they are submitting bids, ensuring that only those roles supported by proven capability, qualified personnel, and an established staffing pipeline are included for evaluation and award. Our approach to classification selection is deliberate and capability-driven, aligning each selected role with demonstrated technical expertise, past performance, and our ability to consistently meet or exceed the Agency’s qualification requirements.

We have conducted a detailed capability alignment across all listed classifications and have strategically selected those roles where our team has direct experience delivering database administration, application development, data engineering, and GIS-enabled solutions within enterprise and public-sector environments. This approach ensures that every classification we bid is fully supported by our existing talent pool, validated staffing processes, and prior delivery experience, reducing performance risk and enabling rapid response to Agency needs.

**SimRobotics is bidding the following classifications:**

| No. | Classification                                       | Bidding (Y/N) |
|-----|--|---------------|
| 1.  | Senior Mainframe Application Analyst                 | No            |
| 2.  | Mainframe Application Analyst                        | No            |
| 3.  | Senior Application Oracle Database Administrator     | Yes           |
| 4.  | Application Oracle Database Administrator            | Yes           |
| 5.  | Senior Application DB2 Database Administrator        | Yes           |
| 6.  | Application DB2 Database Administrator               | Yes           |
| 7.  | PC Programmer Analyst                                | Yes           |
| 8.  | Senior PC Programmer Analyst                         | Yes           |
| 9.  | Application SQL Server Database Administrator        | Yes           |
| 10. | Senior Application SQL Server Database Administrator | Yes           |
| 11. | GIS Database Administrator                           | Yes           |
| 12. | Senior GIS Database Administrator                    | Yes           |
| 13. | GIS Architect  | Yes           |
| 14. | GIS Application Developer                            | Yes           |
| 15. | Senior GIS Application Developer                     | Yes           |

We have intentionally elected not to bid the **Senior Mainframe Application Analyst** and **Mainframe Application Analyst** classifications. Our current delivery model and recent past performance are focused on modern enterprise platforms, including Oracle, SQL Server, cloud-based architectures, API-driven systems, and GIS-integrated environments, rather than legacy mainframe systems. This decision reflects our commitment to bidding only those classifications where we can deliver immediate, compliant, and high-confidence staffing support aligned with Agency expectations.

Our experience delivering enterprise data solutions, including data warehouse enhancements, ETL pipeline development, and real-time API integrations, directly supports the database administrator and programmer analyst classifications included in this solicitation. Our team has also delivered GIS-enabled workflows, including geospatial database development, mapping, and integration of spatial and infrastructure data to support planning and operational decision-making, aligning with the GIS-related classifications.

We maintain a scalable staffing model supported by pre-qualified technical professionals across these domains, enabling rapid identification, validation, and deployment of personnel who meet the specific technical, experiential, and communication requirements defined by the Agency. Our structured approach ensures that each classification we bid is backed by proven capability and delivery readiness.

SimRobotics’ classification selection strategy ensures full alignment between our expertise and the Agency’s requirements, enabling us to deliver qualified personnel efficiently, maintain service continuity, and support the Agency’s operational objectives across all selected service areas.

**7. Personnel Qualification Compliance Statement**

SimRobotics acknowledges that the Agency requires all personnel provided under this contract to meet or exceed the minimum qualifications defined for each labor classification, and we have established a rigorous qualification assurance process to ensure full compliance prior to candidate submission and throughout the period of performance. Our approach is designed to provide the Agency with technically qualified, fully vetted personnel whose experience, skills, and credentials align precisely with the stated requirements for each role.

We implement a structured qualification validation framework that begins with role-specific requirement mapping, where our team aligns each labor classification to the exact education, experience, and technical skill criteria defined in the solicitation. Our experts conduct detailed resume evaluations against these criteria, verifying years of experience, technology proficiency, and domain expertise to ensure that each candidate meets or exceeds the minimum thresholds without exception. Our process ensures that no candidate is submitted unless they are fully compliant with the classification requirements.

Our team supplements the review with *technical screening* and *credential verification*, including validation of degrees, certifications, and prior employment history where applicable. We ensure that all required documentation, including resumes and qualification forms, is complete, accurate, and consistent with the Agency's standards prior to submission. Our disciplined approach eliminates the risk of submitting unqualified or partially compliant candidates and supports efficient evaluation by the Agency.

We maintain our extensive experience in delivering enterprise IT staffing and solution support across database administration, application development, and data engineering environments to maintain a deep pool of qualified professionals. Our experience supporting complex data systems, including *Oracle*, *SQL Server*, and *cloud-based platforms*, as well as our work in large-scale infrastructure and data coordination environments, ensures that our candidates possess both the technical depth and practical experience required to perform successfully in these roles.

Our experts continuously monitor candidate performance and alignment with role requirements throughout the engagement to ensure sustained compliance. If the Agency identifies any performance or qualification concerns, our team is prepared to take immediate corrective action, including rapid replacement with equally or more qualified personnel, in accordance with solicitation requirements.

SimRobotics certifies that all personnel proposed and provided under this contract will meet or exceed the minimum qualifications for the respective classifications as defined in the solicitation. Our process-driven approach ensures consistent compliance, reduces evaluation and performance risk, and enables the Agency to rely on a highly qualified workforce to support its mission-critical operations. Resumes and qualification documentation for all proposed candidates will be submitted in response to Agency staffing requests in accordance with Section 4.2.4 of the solicitation.

## 8. Staffing Response Compliance

---

SimRobotics recognizes that the Agency's staffing response requirements are critical to maintaining operational continuity and enforcing vendor accountability, and we have established a disciplined, time-bound staffing process to ensure full compliance with all response, submission, and performance requirements.

SimRobotics initiates a structured response workflow immediately upon receipt of a staffing request, ensuring written acknowledgement within the required *48-hour timeframe* using the Agency's specified communication method. Our team provides a clear confirmation of our ability or inability to fulfil the request, and where necessary, issues a formal written waiver within the same timeframe to maintain compliance and allow the Agency to proceed without delay.

Our team maintains a pre-qualified pipeline of technical professionals aligned to each awarded classification, enabling rapid candidate identification and submission. We execute a controlled candidate delivery process to provide a list of qualified candidates within *10 business days*,

ensuring that each submission includes complete and verified documentation, including resumes and qualification forms that demonstrate full compliance with the classification requirements.

Our experience supporting enterprise data systems and application environments has required rapid staffing of highly skilled personnel to sustain system performance and operational stability, enabling us to consistently meet time-sensitive staffing demands.

SimRobotics continuously monitors personnel performance to ensure consistent delivery of contracted duties and responds immediately to any Agency-identified issues. Our team provides qualified replacement candidates within the required timeframe, ensuring continuity of service and minimal disruption.

SimRobotics' process-driven staffing model ensures full compliance with all response timelines, documentation requirements, and performance expectations, enabling us to maintain priority status and deliver reliable, high-quality staffing support to the Agency.

## 9. Insurance Compliance

---

SimRobotics acknowledges and fully complies with all insurance requirements outlined in this solicitation. Our organization maintains the required insurance coverages and will furnish proof of such coverage prior to contract award in accordance with Agency requirements.

We confirm that the following minimum insurance coverages are currently maintained and will be sustained throughout the life of the contract:

- Commercial General Liability Insurance: **\$1,000,000 per occurrence**
- Automobile Liability Insurance: **\$1,000,000 per occurrence**

Our team will provide Certificates of Insurance and all supporting documentation upon request prior to contract award. We maintain a structured compliance process to ensure that all required insurance policies remain active, valid, and aligned with contractual obligations at all times.

We will provide updated proof of insurance to the Agency at least thirty (30) days prior to policy expiration and will immediately notify the Agency of any changes to insurance coverage, including cancellation, reduction, or change in insurer.

SimRobotics will also furnish proof of any additional insurance requirements specified in the solicitation prior to contract award, ensuring full compliance with all contractual obligations.

## 10. Acceptance Of Terms and Conditions

---

SimRobotics understands that the Solicitation, including all specifications, instructions, and terms and conditions, constitutes the binding contractual framework for this procurement, and we approach this requirement with a strict, no-exception compliance posture to ensure full responsiveness and eligibility for award.

We conduct a **structured legal, contractual, and operational review** of all solicitation documents to ensure that our delivery model, staffing approach, pricing structure, and performance processes are fully aligned with every requirement as written. Our team validates that we can execute all obligations without deviation, ensuring that there are no conflicts between our proposed approach and the contractual terms established by the Agency.

SimRobotics confirms that we accept all terms and conditions of this Solicitation in their entirety and without exception, clarification, or modification. We do not take exceptions to any requirement, as we recognize that any deviation may result in bid disqualification and introduce unnecessary risk to both evaluation and contract execution. Our approach is to provide a fully

compliant, clean offer that enables efficient evaluation and immediate contractual alignment upon award.

Our experience supporting state and transportation agency procurements has demonstrated that strict adherence to solicitation terms is essential to maintaining responsiveness and ensuring successful contract performance. Our team consistently applies a **zero-exception strategy** in compliance-driven procurements, enabling us to reduce legal risk, eliminate ambiguity, and streamline contract administration.

SimRobotics full and unconditional acceptance of all terms and conditions establishes a clear, enforceable contractual baseline, minimizes procurement risk for the Agency, and ensures that we are fully prepared to execute all requirements in accordance with the Solicitation.

### 11. Designated Contact

|                                  |   |
|----------------------------------|---|
| <i>Printed Name and Title</i>    | <i>Ronald Gaines, CEO</i>   |
| <i>Address</i>                   | <i>37 N Orange Ave #500 Orlando, FL 32801</i>                         |
| <i>Phone Number / Fax Number</i> | <i>(407) 334-3066</i>   |
| <i>Email Address</i>             | <a href="mailto:rong@simrobotics.com"><i>rong@simrobotics.com</i></a> |

### 12. Contract Manager

|                         |   |
|-------------------------|---|
| <i>Contract Manager</i> | <i>Ronald Gaines, CEO</i>   |
| <i>Telephone Number</i> | <i>(407) 334-3066</i>   |
| <i>Fax Number</i>       | <i>N/A</i>  |
| <i>Email Address</i>    | <a href="mailto:rong@simrobotics.com"><i>rong@simrobotics.com</i></a> |

13. Certification and Signature

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

SimRobotics, Corp.

**(Company)** \_\_\_\_\_  


**(Signature of Authorized Representative)** \_\_\_\_\_  
Ronald Gaines, CEO

**(Printed Name and Title of Authorized Representative) (Date)** \_\_\_\_\_  
407-334-3066

**(Phone Number) (Fax Number)** \_\_\_\_\_  
rong@simrobotics.com

**(Email Address)** \_\_\_\_\_

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFQ DOT2600000079**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input type="checkbox"/> Addendum No. 1            | <input type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

SimRobotics, Corp.

\_\_\_\_\_  
Company



\_\_\_\_\_  
Authorized Signature

13th April 2026

\_\_\_\_\_  
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFO DOT2600000079**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

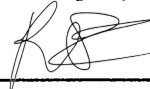
- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

SimRobotics, Corp.

---

Company



---

Authorized Signature

2nd April 2026

---

Date

**NOTE:** This addendum acknowledgment should be submitted with the bid to expedite document processing.