



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

- General Information**
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1886131

Procurement Type: Central Master Agreement

Vendor ID:

Legal Name: Cloud Consulting Services Inc

Alias/DBA:

Total Bid: \$11,513,325.77

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2600000079

Published Date: 3/31/26

Close Date: 4/14/26

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 1886131  
**Solicitation Description:** WVDOT IT Temporary Staffing Services (81260081)  
**Proc Type:** Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2026-04-14 13:30	SR 0803 ESR04132600000006965	1

**VENDOR**  
 VS0000051932  
 Cloud Consulting Services Inc

**Solicitation Number:** CRFQ 0803 DOT2600000079  
**Total Bid:** 11513325.76999999955296516418 **Response Date:** 2026-04-14 **Response Time:** 05:26:45  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Mainframe Application Analyst				791268.22

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Mainframe Application Analyst				676388.19

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior Application Oracle Database Administrator				867825.47

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior Application Oracle Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Application Oracle Database Administrator				714710.96

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Application Oracle Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Senior Application DB2 Database Administrator				791533.12

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior Application DB2 Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Application DB2 Database Administrator				727514.66

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Application DB2 Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	PC Programmer Analyst				642970.85

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

PC Programmer Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Senior PC Programmer Analyst				728700.29

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior PC Programmer Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Application SQL Server Database Administrator				685835.57

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Application SQL Server Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Senior Application Oracle Server Database Administrator				771565.02

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior Application Oracle Server Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	GIS Database Administrator				771565.02

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

GIS Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Senior GIS Database Administrator				857294.46

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior GIS Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	GIS Architect				857294.46

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

GIS Architect

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	GIS Application Developer				771565.02

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

GIS Application Developer

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	Senior GIS Application Developer				857294.46

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior GIS Application Developer



## West Virginia Department of Transportation



**REQUEST FOR QUOTATION**  
**WVDOT Information Technology Temporary Staffing**  
**Services (81260081)**

**PROPOSAL RESPONSE**

**Due date: 14<sup>th</sup> April, 2026**

**Submitted by:**  
**Cloud Consulting Services Inc.**  
**932 S Paris Ct,**  
**Aurora, CO 80012**  
**Phone Number: 720-443-1062**  
**Contact@CloudConsultingServicesInc.com**



## Cover Letter

John Estep  
2019 Washington Street, East Charleston, WV 25305  
Fax: (304) 558-3970  
Email: john.w.estep@wv.gov

April 14<sup>th</sup>, 2026

Re: Response submission for West Virginia Department of Transportation for **IT Temporary Staffing Services 81260081**.

Cloud Consulting Services Inc. (CCSI) is highly interested and pleased to submit a response to West Virginia Department of Transportation for **IT Temporary Staffing Services 81260081**.

Cloud Consulting Services Inc. (CCSI) is an experienced IT staffing and consulting firm with strong capabilities to deliver the services required under this Request for Quotation. With CCSI, clients benefit from a balance of quality, responsiveness, and cost-effective service delivery. **CCSI bring over 15 years of experience providing high-quality staffing solutions to state and local agencies across the United States. Our expertise spans a wide range of IT roles**, including **Senior Mainframe Application Analysts, Mainframe Application Analysts, Oracle Database Administrators, DB2 Database Administrators, SQL Server Database Administrators, PC Programmer Analysts, GIS Database Administrators, GIS Architects, and GIS Application Developers**, ensuring comprehensive coverage across all required classifications.

### **CCSI's Understanding of RFQ Requirements**

CCSI understands that the West Virginia Department of Transportation (WVDOT) requires timely access to highly skilled IT professionals across multiple specialized classifications to support critical systems, ongoing operations, and modernization initiatives. The RFQ emphasizes the need for a vendor capable of delivering qualified resources across diverse roles—including Mainframe, Database Administration (Oracle, DB2, SQL Server), GIS, and Application Development—while ensuring rapid response, strict adherence to qualification requirements, and seamless coordination with agency stakeholders. Additionally, the ability to provide pre-qualified candidates, maintain documentation compliance, and meet defined service timelines is essential to successfully support WVDOT's dynamic staffing needs.

CCSI brings a structured and scalable IT staffing model supported by specialized recruiting teams, strong candidate networks, and an established subcontractor ecosystem to deliver high-quality talent across all required classifications. Our approach ensures efficient sourcing, rigorous screening, and timely deployment of candidates who meet or exceed technical and experience requirements outlined in the RFQ. With proven public sector experience and robust service delivery processes, CCSI enables WVDOT to flexibly scale its workforce, maintain operational continuity, and drive technology initiatives, while ensuring consistent quality, responsiveness, and compliance throughout the contract lifecycle.

### **CCSI's ISO-certified management systems**

CCSI's ISO-certified management systems not only ensure compliance with international standards but also enhances operational efficiency, customer satisfaction, and resilience. Below is the outline of the integration and benefits of the ISO certifications: **ISO 9001:2015 (Quality Management System), ISO/IEC 27001:2022 (Information Security Management System), and ISO 22301:2019 (Business Continuity Management System)**.



CCSI has a strong history of working with similar public sector organizations across the nation.

**Here is a partial list of our contracts:**

Here is the partial list of contracts we have worked on:

- Washington Department of Transportation - Software Development services
- State of Vermont – Retainer contract for IT Services
- State of Florida-IT Staff Augmentation Services
- State of Louisiana – IT Staffing Support State of South Carolina - IT Professional Services
- State of South Dakota – IT Staff Augmentation Services
- Los Angeles City of Planning – IT Contract Programming Services
- The Judicial Council of California - Information Technology Consulting Managed Services
- Washington State Superintendent of Public Instruction - CRM Customization services
- Kings County - Information Technology Consulting & Contingent Labor Staffing
- University of Washington - Contingent Staffing services
- Douglas County School District, Colorado- IT Staff Augmentation Contract
- Tarrant County College District - Information Technology Consulting & Staffing Partner
- Colorado Spring Utilities – Staffing Services
- Baltimore County Public Schools - IT Staff Augmentation.
- Baltimore County Public Schools - Technology Support Staffing
- State of Texas IT Staff Augmentation Contract (ITSAC)
- Burlington International Airport - On-Call Information Technology Support Services
- State of New Mexico – IT Professional Services

CCSI looks at WVDOT as a top priority and true partner. We will continue to put the WVDOT’s needs first and do whatever it takes to successfully deliver each individual Work Order. Our flexibility will allow us to adapt to WVDOT’s preferences. CCSI is confident that our team and our delivery approach will exceed expectations

Please feel free to reach out if you have questions, 720-443-1062.

Thanks for your consideration, and best regards,

A handwritten signature in black ink, appearing to read "S. Saxena".

Sanskaar Saxena, Director (Authorized Personnel)

932 S Paris Ct,

Aurora, CO 80012

Phone Number: 720-443-1062

Contact@CloudConsultingServicesInc.co

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## 1. QUALIFICATIONS:

**Vendor, or Vendor's staff if requirements are inherently limited to individuals rather than corporate entities, shall have the following minimum qualifications:**

**1.1. Vendors shall have been in business a minimum of five (5) years, providing similar information technology services. Vendors must provide documentation to indicate that their company meets this requirement prior to award; however, bidders may include this documentation with their bid.**

CCSI is an experienced technical staffing and consulting company with strong capabilities to deliver the services outlined in this RFQ. With CCSI, clients benefit from the best combination of cost efficiency and quality delivery. **We bring over 15 years of experience providing high-quality staffing solutions to state and local agencies across the United States. Our expertise spans a wide range of IT roles,** including **Senior Mainframe Application Analysts, Mainframe Application Analysts, Oracle Database Administrators, DB2 Database Administrators, SQL Server Database Administrators, PC Programmer Analysts, GIS Database Administrators, GIS Architects, and GIS Application Developers,** ensuring comprehensive coverage across all required classifications.



CCSI has extensive experience supporting public sector clients, including higher education institutions, government agencies, and large-scale organizations nationwide. Our long-standing partnerships reflect our ability to consistently deliver skilled professionals aligned with evolving technology needs while continuously enhancing service quality. Through our deep domain expertise, robust talent network, and commitment to excellence, we ensure that clients receive reliable, scalable, and high-performing staffing solutions tailored to their operational and strategic objectives.

### Offeror details

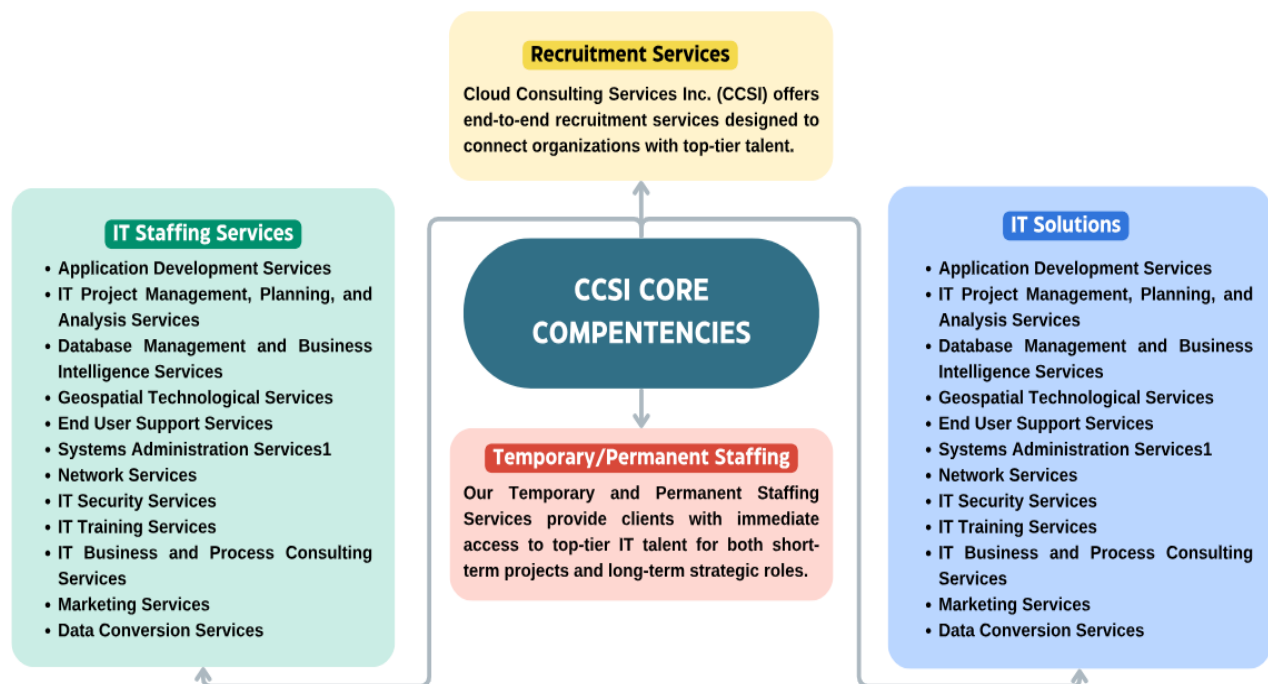
<b>Legal name of company</b>	Cloud Consulting Services Inc.
<b>Types of services offered</b>	<ul style="list-style-type: none"> <li>• <b>IT Staff Augmentation Services and IT Solutions</b></li> <li>• <b>Managed Services/Technical Support</b></li> <li>• Recruitment Services</li> <li>• Temporary/Permanent Staffing Services</li> </ul>
<b>The year founded</b>	<b>2010</b>
<b>Form of the organization</b>	Corporation
<b>Number, size and location of offices</b>	Registered Address: 932 S Paris Court, Aurora, CO 80012 Mailing Address: 11, Falcon Hills Drive, Highlands Ranch, CO, 80126
<b>Number of employees</b>	25

With a commitment to client service that is unsurpassed in the staffing industry, the CCSI Staffing team has been providing IT associates in the market for over 15 years. Our goal is clear and simple: consistently providing our clients with highly qualified and efficient candidates and superior service and offering rewarding growth opportunities to our consultants. We understand your needs and we will work with you to support your organization's initiatives. More specifically to this RFP - CCSI is a highly accomplished provider of staff augmentation services. We have over 10 recruiters, a database of over 250,000 consultants, and our recruitment for any one position continues 24 X 7 once a requisition is released. CCSI has had no contract terminations in the past 15 years of its service.

CCSI has a good history of working with State and local agencies. Our work history gives us an added advantage above other vendors as we are familiar with the policies and procedures of how the agencies

work. Additionally, our resources also have the experience and knowledge of the work culture, ethics and are aware of the code of conduct that they should adhere to while working with the state and agencies.

**CCSI Core Competencies**



**1.1.a Transit Sector Experience: Why WVDOT Can Trust CCSI?**

Transit authorities present a staffing environment that is distinctly more demanding than general municipal government. Positions are in-person and facility-based. Operations cannot be paused for workforce gaps. Security, safety awareness, and operational discipline are baseline expectations — not aspirational standards. And the consequences of a mismatched placement extend beyond productivity loss to public safety and service continuity risk.

CCSI and DatamanUSA have operated successfully within this environment across three major North American transit authorities, delivering temporary staffing, direct placement, and project-level professional services. The following engagements directly substantiate CCSI's readiness to serve WVDOT:

- **Dallas Area Rapid Transit (DART) — Direct Contract:** CCSI holds a direct contract with DART for Project Management of the Maximo Enterprise Asset Management System, supporting asset management, supply chain, and warehouse management business process analysis within DART's operational environment. This engagement reflects CCSI's ability to deliver qualified professionals who perform complex, mission-critical work inside a Texas transit authority — an environment operationally comparable to WVDOT.
- **Dallas Area Rapid Transit (DART) — Recruiting Services Subcontract:** CCSI serves as a subcontractor to DatamanUSA on DART's Recruiting Services contract, actively sourcing, screening, and presenting candidates for temporary staffing needs across DART business units. This engagement demonstrates the team's live, active capability to support transit-specific temporary workforce needs in Texas.
- **Chicago Transit Authority (CTA):** DatamanUSA holds the Temporary Staffing Services contract for CTA, under which the CCSI team has placed professionals across Administrative/Office Support, Accounting/Finance, Maintenance, Procurement, and Operations — a multi-category transit staffing engagement directly analogous to the full scope that WVDOT is seeking.

- **Regional Transportation District of Denver (RTD Denver):** Over a decade-long partnership, DatamanUSA has delivered over \$6 million in IT and temporary staffing services to RTD Denver, including more than 40 individual staffing engagements across IT, Administrative, Accounting, Procurement, and Operations roles — demonstrating sustained, scalable delivery capacity within a large transit authority environment.

### 1.1.b CCSI – Key differentiators

CCSI embraces a powerful work ethic and an unwavering commitment to excellence. By utilizing proven methods, professional skills, experience, and technical knowledge, our teams achieve project objectives through solutions that allow clients to maximize productivity, leverage costs, mitigate risks, and more efficiently manage project milestones. As part of the overall program, clients can expect the corporate sponsorship of company officers and dedicated support teams for the duration of the entire program, from implementation through ongoing account representation. Our management approach embraces three fundamental tenets that define our success.



- **Being Responsive:** When you reach out to our team, you speak with real people. Information is returned promptly, with care and a firm focus on delivering the utmost quality service while emphasizing competence and efficiency.
- **Being Flexible:** Our team believes in working alongside clients to create best-in-class program designs. We understand that every business is unique. Our in-house operations, technology platforms, and innovative solutions architecture endow us with the agility and elasticity to tailor our models to the specific needs of our clients—from recruiting through payrolling.
- **Being Customer Service Oriented:** CCSI exists to serve our clients, and we relish the opportunity to prove that. This focus is the cornerstone of our entire operation.

### 1.1.c What does the CCSI Team bring to every engagement?

- Extensive experience facilitating projects of all sizes and scopes.
- Rapid deployment of top-quality talent as needed.
- Access to candidates with skills unmatched in the industry
- Seamless and constant communication between our organization, employees, and clients with a completely digital and automated onboarding process, augmented by the personal touch of our HR professionals.
- Reduced risk through co-employment mitigation, errors and omissions, employer liabilities, and other key areas
- Information sharing on industry hot topics and legal pitfalls that helps navigate the complexities of changing legal regulations, financial rules, best practices, and trends.
- Management team with over 40 years of cohesive work experience
- In-house proprietary database, tracking platform, and payroll system.
- Utilization of numerous unique staffing techniques, with access to many search engines and a growing database of 5 million resumes to recruit from
- Expertise in employment legal requirements, including FCRA, Sick Pay, FMLA, DOL, EEOC, OSHA, and more.

**1.1.d Comparable previous blanket purchase orders**

CCSI has a good history of working with state and local agencies. Our work history gives us an added advantage above other vendors as we are familiar with the policies and procedures of how the agencies work. Additionally, our resources also have the experience and knowledge of the work culture, ethics and are aware of the code of conduct that they should adhere to while working with the state and agencies.

Below is the snapshot of the geographic locations at which our resources are providing services:



#	Client / Agency	Contract / Engagement	Duration	Role
1	Baltimore County Public Schools	CWA-116-23: Technology Support Staffing Services	Multi-year	Prime
2	Baltimore County Public Schools	CWA-122-23: Information Technology Staffing Services (30+ IT roles)	Multi-year	Prime
3	Adams 12 Five Star Schools, Colorado	IT Staffing and Professional Services	Multi-year	Prime
4	San Jacinto Community College District	Temporary Staffing — Accounting, Admin/Clerical, IT, Procurement	Multi-year	Subcontractor
5	Tarrant County College District	IT Consulting & Staffing Partner	Multi-year	Subcontractor
6	Texas Education Agency	Application Development Services — IT Staffing	Multi-year	Prime
7	University of Washington	Contingent Staffing	Multi-year	Prime
8	Chicago Transit Authority	Temporary Staffing — Admin, Accounting, Clerical	Multi-year	Subcontractor

#	Client / Agency	Contract / Engagement	Duration	Role
9	State of Vermont (NASPO)	Temporary Staffing & Technical Services	Multi-year	Subcontractor
10	RTD Denver	On-Call IT & Temporary Staffing — 10 years, \$6M+, 40+ engagements	10 years	Subcontractor
11	State of Texas — Comptroller & DIR	Temporary Staffing (ITSAC DIR-TSO-3595; PO#19-0001118; PO#20-0051)	3-5 years	Prime
12	Florida Dept. of Management Services	IT Contingency Staffing Services	Multi-year	Prime
13	State of South Carolina — DHEC	Project Staff Support / IT Staffing	Multi-year	Subcontractor
14	State of North Carolina	ITS-400191 State Master Contract	2 years	Prime

### 1.1.e CCSI's Past Performance Highlights

At Cloud Consulting Services Inc. (CCSI), we pride ourselves on delivering exceptional value through solutions that not only meet but consistently exceed the expectations set forth in acquisition specifications. Whether addressing mandatory or non-mandatory requirements, our expertise lies in delivering innovative, scalable, and client-focused staffing solutions on time and within scope.

CCSI's experience includes multi-year contracts with large public agencies such as:

#### Partial list of clients

Client Name	Contract Name/Number	Contract Duration	Primary Contractor / Subcontractor
Baltimore County Public Schools	Technical & Accounting Staff Augmentation	Multiple years	Prime
State of North Carolina	ITS-400191 / Master Contract	2 years	Prime
State of South Carolina	Temporary Staff Augmentation Services Statewide Term Contract	2 years	Prime
South Carolina Department of Health & Environmental Control	Project Staff Support Services	Multiple years	Subcontractor
State of South Carolina, DTO Administration	Professional Services	Multiple years	Subcontractor
Florida Department of Management Services	Staff Augmentation Services	Multiple years	Prime
University of Washington	Contingent Staffing	Multiple years	Prime
The Judicial Council of California	IT Consulting Managed Services	Multiple years	Prime

Client Name	Contract Name/Number	Contract Duration	Primary Contractor / Subcontractor
GoodBuy Cooperative	Staffing Services	1 year	Prime
State of Texas	ITSAC DIR –TSO-3595	3 years	Prime
Texas Workforce Commission	PO # 19-0001118	1 year	Prime
Cancer Prevention & Research Institute of Texas	PO # 20-0051	6 months	Prime
Austin Independent School District	IT Staff Augmentation	Multiple years	Prime
Texas Education Agency	IT Staff Augmentation	Multiple years	Prime
Tarrant County College District	Staffing Partner	Multiple years	Subcontractor
State of Utah	VMS Contract	Multiple years	Prime
State of South Dakota	Staff Augmentation Services	Multiple years	Prime
State of Montana	SPB15-2895P-CC5	10 years	Prime
Burlington International Airport	Technology Support Services	Multiple years	Subcontractor
Adams 12 Five Star School	Staffing Services	Multiple years	Subcontractor

Here are some of the contracts recently awarded to us:

- State of Montana - DOA -2024-0207LS for PeopleSoft Resources
- California Public Employees’ Retirement System - Information Technology Consultants
- University of Arizona - #L302403 IT Staff Augmentation
- Douglas County School District - 014-24 IT Staff Augmentation

Contracts in progress include:

- City of Sunnyvale, California - Professional Technical Staffing
- BuyBoard Cooperative Contract - Temporary Personnel Staffing and Workforce Management Services
- State of South Dakota - Information Systems, Project Management Support , Administrative Support
- State of Kansas EVT0010112 – Temporary Staffing Services

### 1.1.f Methods for Choosing Selected candidates

#### Recruitment and screening process

We believe that our knowledge of the staffing industry is our biggest strength. This helps us getting the right candidate for our client. Having access to subject matter experts, when required, also help us identifying the right resources. Our recruiting staff is not just for collecting resumes using technology keywords. They go through the project requirements and then also review individual’s resume to the best of their ability to identify the right candidate for the job. This helps our client immensely as it cuts down the recruiting time and effort for our clients.

**Our Recruitment methodology covers following phases:**



#### ➤ **Phase 1 - Requirement analysis**

This phase involves understanding client requirement. Details of the position and organization, culture, need, reporting structure and job description is understood by our team. Our understanding of client's requirement gets captured and documented. If permitted and required, a clarification from client is also sought about the position. Result of requirement analysis is distributed to different recruiters and also stored in our database. Resume submissions are validated against this analysis.

➤ **Phase 2 - Resource Identification**

Our recruiters are active participants of different User Groups etc. Our recruiters keep themselves up to date with latest market trends by actively communicating with other candidates and recruiters. For us, it is a great way to keep up with new technologies. It also gives us a chance to network with candidates with diversified skill level as well as provides an access to the pool of highly skilled professionals.

All the recruiters use various techniques to identify the right resource as per the guidelines provided to them. We have an AI enabled proprietary database, in which the details of every candidate are captured. When our recruiters speak to any candidate, their notes and observations are also stored along with the resume. Depending upon the skill set, and required experience, a multi-channel search is commenced which includes database search, employee referrals, candidate referrals, portals and headhunting. Whenever we need a technical person, we post our job requirements to the User Group's mailing list. We also post our jobs on various boards. In addition, we have a very large in-house database with advanced search capabilities to allow us to source and filter out qualified candidates. We also believe in utilizing the most old-fashioned way of recruiting, by practicing "cold calling". Furthermore, our extensive networking capabilities allow us to get referrals from professionals; and therefore, many of our presented candidates come highly recommended from various resources.

➤ **Phase 3 - Screening**

After the resource identification phase, all candidates identified by recruiters go through a selection phase. This phase involves checking out the candidates for their technical skills. We have a network of subject matter experts who do the tech screen of these candidate at the best of their ability.

➤ **Phase 4 - Resource selection**

In this phase the account manager checks our candidates again for various factors based on his/her understanding of client environment. Some of these factors have already been verified by previous phases and this just becomes a validation phase for those factors. Following factors are checked / validated by account manager, before the candidate is presented to client.

- Academics
- Relevant experience
- Personality
- Communication skills
- Commitment to Target
- Process Driven
- Open Minded
- Team Player
- Leadership
- Fundamentals
- Integrity
- Energy & Enthusiasm
- Ability to strategize
- Positive Attitude

➤ **Phase 5 - Resource submission**

In this phase, final short-listed candidates are presented to client. This is the most important phases for us as it validates all previous phases and we actively adjust previous phases based on client's feedback on our

candidate. This is the phase where we understand, if we are hitting close to client match or not. If yes, then we continue the process further, and help client close the candidate for the position. If not, then all steps from resource identification phase are repeated.

➤ **Phase 6 - Position closure**

In this process we engage closely with the candidate and client to overcome objections, and we try to bridge the gaps between client and the candidate. The target is to close the position and get a work order from client.

The main benefits of using CSSI’s AI enabled approach include saving recruiters’ time by automating high-volume tasks and improving quality of hire through standardized job matching.

CCSI is an accomplished Temporary Staffing Services firm with Over 15 years of experience and a leader in providing Temporary Staffing services, serving clients and candidates for Temporary Staffing solutions providing high quality services to government and commercial clients nationwide. In this span of time, CCSI built its business organically with a breadth of specialty businesses in the Staffing industry. As the demand for technical & professional employees continues to grow in numerous industries all around the world, CCSI continues to answer the call. Our approach is driven by a meticulous screening process, combining our understanding of the requirement, and similar experience government organizations. CCSI capitalizes on a multi-mode strategy, based on which we build virtual benches of qualified and immediately deployable candidates to support on-demand hiring initiatives. We have made considerable investments in our human and capital resources to increase the success of every search and recruitment campaign.

**Below is the stepwise approach and solution to the Temporary Staffing services for WVDOT:**

Lifecycle for the WVDOT	Details
<b>Job Order Management</b>	<ul style="list-style-type: none"> <li>• Enter job requirements into ATS</li> <li>• Manage internal applicants if applicable</li> <li>• Edit order for external posting</li> <li>• Post requisitions on job boards, career sites, social networks, associations or groups, and employer-branded landing pages</li> <li>• Assist with SEO and targeted job postings</li> <li>• Place ads in appropriate networks, such as Facebook, LinkedIn, etc.</li> <li>• Email outreach campaigns: <ul style="list-style-type: none"> <li>○ Candidate Database</li> <li>○ Network of Professionals</li> <li>○ Professional Membership Associations</li> </ul> </li> </ul>
<b>Sourcing</b>	<ul style="list-style-type: none"> <li>• Engage in ongoing pipelining/building networks for repeatable skill sets.</li> <li>• Direct sourcing campaigns to identify passive candidates.</li> <li>• Leverage existing job boards, niche job board sites, relationships with professional associations.</li> <li>• Provide best in class supplemental posting recommendations.</li> <li>• Use of social media channels to build and manage employment brand as well as post positions.</li> <li>• Host job fairs and community events as necessary.</li> <li>• The identification of talent through multiple channels such as job postings, networking, resume search, targeted sourcing plans, and social networking.</li> </ul>
<b>Screening and Evaluation</b>	<ul style="list-style-type: none"> <li>• Pre-screening of communication, technical and interpersonal skills, as well as work history</li> </ul>

	<ul style="list-style-type: none"> <li>• Secondary screening of technical, communication and interpersonal skills, along with background, credit, location preferences, job history, education, etc. During our interaction with the candidate we will ask Behavioral Interview Questions which are designed to elicit open-ended responses based on prior employment history.</li> <li>• CCSI Team will conduct education and credential verification checks if applicable to the specific position.</li> <li>• CCSI Team uses professionally developed and validated tests not only to measure a candidate’s skill proficiency, but also aptitude and motivation.</li> <li>• Each candidate provides a minimum of two professional references and employment references from direct reports.</li> <li>• Ensure legal authorization to work (i.e., I-9, W-4 forms) in the US, which is conducted through E-Verify.</li> </ul>
<b>Presentation and Submittals</b>	<ul style="list-style-type: none"> <li>• Provide a short list of candidates for consideration to Hiring Manager.</li> <li>• Manage communication with WVDOT to provide real-time updates.</li> <li>• Provide research and data to Hiring Manager that supports recruiting activity.</li> </ul>
<b>Interview Coordination/ Administration</b>	<ul style="list-style-type: none"> <li>• Schedule all phone and in-person interviews with the WVDOT</li> <li>• Manage all travel and logistics for in-person interviews</li> </ul>
<b>Offer Management</b>	<ul style="list-style-type: none"> <li>• Verbal offer notification to selected candidate.</li> <li>• Creation of written offer letter to be approved by the WVDOT Human Resources and Hiring Manager</li> <li>• Manage the communication between candidate and HR and Hiring Manager of all offer negotiation</li> </ul>
<b>Reference/Drug/ Background Screening</b>	<ul style="list-style-type: none"> <li>• Perform pre-employment reference checking using agreed upon format.</li> <li>• Facilitate drug and background checks.</li> </ul>
<b>On-/Off-boarding (where requested)</b>	<ul style="list-style-type: none"> <li>• Distribution and collection of required employment documents <ul style="list-style-type: none"> <li>○ W2</li> <li>○ W11</li> <li>○ I-9</li> <li>○ New hire form</li> <li>○ Direct Deposit</li> </ul> </li> <li>• Manage completion of on-boarding forms and responsibilities with candidates</li> <li>• Assist with first day logistics and directions</li> </ul>

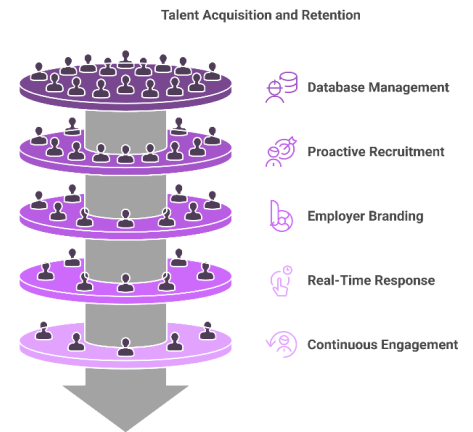
**1.1.g Pre – Screening Qualification Method**

Cloud Consulting Services Inc. (CCSI) brings a proven, scalable delivery model supported by a high-capacity internal operations team, nationwide talent reach, and a track record of staffing success across large public sector contracts. Our infrastructure and resources enable us to rapidly source, vet, and onboard highly qualified professionals across all six requested labor categories.

**❖ Internal Capacity and Staffing Infrastructure**

- **Recruitment Team:** CCSI maintains a dedicated in-house recruitment team of **10+ full-time technical recruiters**, each trained to support public sector hiring. Our recruiters operate in shifts covering **East to West Coast time zones**, enabling 24x7 sourcing and candidate engagement.

- **Account Management & Delivery Oversight:** Every project engagement is assigned a dedicated **Account Manager and Delivery Lead**, responsible for requisition intake, client communication, and fulfillment performance.
- **Screening & Interview Panel:** We maintain a rotating **panel of 5–7 subject matter experts (SMEs)** who assist in evaluating candidates for specialized roles (e.g., Developers, Data Analysts, Project Managers) before client submittal. This ensures only technically vetted candidates move forward.
- **Back-office and Onboarding Support:** CCSI has a robust HR and compliance team that handles onboarding, background checks, drug screening, E-Verify, and I-9 within **48 hours or less**, enabling rapid mobilization when required.
- **Candidate Retention Program:** Our average assignment duration across contracts exceeds **18 months**, supported by ongoing consultant engagement, client feedback loops, and training incentives to ensure continuity and satisfaction.



#### ❖ Geographic Reach and Local Presence

- **Colorado-Based Headquarters** with recruiting operations across California, Texas, and the East Coast.
- Over **250,000 pre-screened professionals** in our internal applicant tracking system (ATS), with localized filtering by skill, clearance, and state residency.

#### ❖ Proven Contractual Capacity

CCSI has actively managed over **75 concurrent Contingency Staffing and staff augmentation roles** across state and local clients at any given time. We have fulfilled high-volume staffing needs under:

- State of Texas ITSAC Contract – 40+ active placements annually
- South Carolina DHEC – 25+ IT professionals across 8 categories
- City of Minneapolis Contingency Staffing Pool – 15+ concurrent assignments
- University of Washington and Baltimore County Schools – Ongoing project-based resource support

#### ❖ Surge & Ramp-up Capability

Our staffing framework is built to scale quickly. For urgent WVDOT requisitions or task orders requiring multiple submittals, CCSI can provide:

- **Qualified candidate submittals within 24–48 hours**
- **Ramp-up of 10–15 resources per classification** within 2–3 weeks
- **Onboarding within 5 business days** of selection

Our structured processes, nationwide reach, and deep pipeline of pre-vetted candidates enable us to meet evolving WVDOT needs efficiently—without sacrificing quality or compliance.

#### Comprehensive Recruitment Process

##### ➤ **Active Candidate Community and Talent Bench**

- **Robust Internal Database:** Over 250,000 qualified professionals are cataloged in our proprietary database, spanning various roles and expertise levels. This “talent bench” is continuously updated with fresh profiles, allowing us to respond rapidly to new orders.
- **Pre-vetted Pool of Contractors:** We maintain relationships with professionals who have successfully served in similar roles before. These individuals undergo our rigorous screening process (technical

assessments, reference checks, background verifications) and are “on standby” for quick placement when a suitable assignment surfaces.

➤ **Proactive Recruitment Strategy**

- **Ongoing Sourcing:** While we do keep a pool of qualified candidates at the ready, we don't rely solely on that bench. Our recruitment team actively searches for fresh talent the moment we receive a requisition. This approach ensures that the final candidate pool blends both proven Staff from our bench and new candidates sourced to meet any evolving or specialized requirements.
- **Diverse Recruiting Channels:** We utilize multiple job boards (e.g., LinkedIn, Indeed), specialized professional networks, social media, and community events. This diversified approach broadens our reach to high-caliber candidates in each subject area.
- **Referral Program:** We encourage our existing IT Staff and employees to refer skilled peers. A generous referral bonus program has helped us build a reliable pipeline of strong talent—often individuals who already share our values and work ethic.
- **University & Community Partnerships:** We cultivate partnerships with colleges and community organizations, especially for entry-level or specialized internship tracks. This not only enriches our talent pipeline but also helps in workforce development initiatives.

➤ **Real-Time Response Upon Receipt of an Order**

- **Dedicated Account Teams:** Once we receive a requisition, a dedicated account manager and specialized recruiters immediately review both our bench candidates and targeted external sources.
- **24/7 Sourcing Efforts:** We work across different time zones to expedite sourcing and screening. Our recruiters continue these efforts until we identify a short-list of well-qualified, thoroughly vetted candidates.
- **Customized Screening:** For each role, we tailor the technical and behavioral assessments, ensuring the talent precisely aligns with the client's needs—particularly for sensitive roles in healthcare settings where compliance, patient confidentiality, and empathy are paramount.

➤ **Continuous Engagement and Retention**

- **Consultant Care Program:** We maintain high consultant satisfaction by offering ongoing training, professional development, and prompt issue resolution. Retained Staff are more likely to stay available for new projects, ensuring a stable talent pool.
- **Performance Feedback Loop:** We regularly check in with both the client and the placed consultant to address concerns, benchmark performance metrics, and manage retention.

### **1.1.h Requirement Matrix**

At CCSI, we strive to provide the perfect match to our client's requirements. In order to do so we have set up certain standards which the employees have to comply with. Few of which are as follows:

1. To meet 80% of the requirement criteria.
2. Should adhere to the procedures and policies set at the client's workplace.
3. To maintain the confidentiality of the information of the client worked with, even after the end of the contract.
4. Proper knowledge transfer to be done at regular intervals.

CCSI will create a “**Requirement Matrix**” based on the job description provided by the WVDOT and the candidates will be evaluated in accordance. Only the candidates meeting the requirements of the WVDOT will be shortlisted and screened further. Minimum of 90% match is required.

### **1.1.i Screening Process**

**🚧 CCSI Standard Screening and Background Check process**

CCSI will perform proficiency testing, background and reference verification to ensure the temporary staff employees are qualified for specified job categories. CCSI invests in the best tools and processes to provide the highest standards in talent screening and benchmarking. Our staff invest the extra time to learn an individual’s aspirations, talents, skill level, experience, preferred work environment, and other variables such as work styles, allowing the applicant to be placed in the position best suited to their personality and skills. Personnel profiles are created for every candidate entered into our system. As part of our standard Job Order process, specific thresholds and requirements can be set, including basic WVDOT qualifications, to evaluate and determine a candidate’s disposition at every step of the requisition process.

Pre-Screening Methodology Key Steps	
Step 1	Skill Profiling / Pre-Interview
Step 2	Behavioral Assessments (“soft skills”): <ul style="list-style-type: none"> <li>• Self confidence</li> <li>• Attitude and adaptability</li> <li>• Flexibility</li> <li>• Reliability and trustworthiness</li> <li>• Team Player</li> <li>• Stress Management</li> </ul>
Step 3	Culture Fit Evaluation / Merit Profiling (Optional)
Step 4	Skill based testing (“Hard skills”) - Web-based tutorials and assessments
Step 5	Client-specific skill-based evaluations - Category-specific tutorials and evaluations
Step 6	Benchmarking process and composite placement
Step 7	Reference checking
Step 8	Pre-employment requirements as required
Step 9	Comprehensive orientation
Step 10	On-boarding (completion of required paperwork, authorization of non-disclosure forms, ID badge issuance and relevant materials needed in advance of assignment, orientation)

**🚧 Reference Checks**

CCSI Team’s policy regarding reference checks is to acquire at least two (2) positive references from each employee’s most recent employers. CCSI team will verify a professional reference by seeking answers to predetermined questions including information on communication skills, work attitude, professionalism and punctuality. This information will be obtained through a phone interview with a former supervisor or personnel department. If requested, the CCSI team can also submit a Work Performance Evaluation form to prior employers to get a more detailed reference profile. The form can be customized to meet specific WVDOT requirements.

In addition to references, successful candidates must have also:

- Completed and signed all required pre-employment paperwork, including our “Best Foot Forward” agreement, confidentiality and arbitration agreement, and our background investigation consent form
- Provided all required I-9 documentation.
- Favorable in-person interviews with our branch team members
- Have passed any required skills tests with scores acceptable to the WVDOT.

### **Structured Interview**

CCSI Team conducts an interview with each candidate to determine their needs, desires and goals, as well as to determine if they are right for the WVDOT. Taking advantage of the expertise gained from more than 10 years in the staffing industry, CCSI Team developed a structured interview guide to assist staffing managers and recruiters in conducting focused interviews with each candidate to eliminate nonproductive processes.

The interview guide asks questions related to the applicant's work history, interpersonal and team skills, creative problem solving, professionalism, and communication skills. The applicant's responses help us assess how they have responded in past work situations. Questions are framed in this way because research has shown that past work behavior is one of the best predictors of future work behavior.

### **Behavioral Assessments**

To enhance CCSI team's ability to find skilled, able, and educated candidates for government and public sector entities, CCSI team uses the Assessment Series, a validated applicant classification system that focuses on soft skills like customer service, aptitude, and attitude.

The content underlying these tests was carefully studied and determined to be related to the job performance of CCSI team positions. All CCSI team tests have a proven track record of success, showing that those who take the tests have better performance on the job, significantly increasing their productivity. We have in place assessment tests for all types of job categories. If needed, assessment series can be customized to meet WVDOT's specific requirements for temporary personnel.

### **Candidate Skill-Based Assessment**

CCSI extensively evaluates candidates on their practical job-readiness and workplace competencies, which is particularly important in today's dynamic and task-driven temporary staffing environment. Using industry-standard assessment platforms such as SHL, eSkill, and similar tools, the CCSI Team applies behavioral evaluation techniques to measure traits, core skills, reliability, and workplace fit of each candidate. These assessment tools help ensure that candidates are not only qualified for the role but also aligned with the expectations and culture of the client organization.

#### **Benefits of this assessment approach include:**

- Role-specific testing aligned with actual duties (e.g., administrative, clerical, customer service, custodial, etc.)
- Behavioral insights into dependability, problem-solving, and professionalism
- Improved placement accuracy and client satisfaction
- Reduced turnover by ensuring right-fit talent for each assignment

### **Background Checks**

CCSI has worked with numerous government and public agencies for numerous years and understands the importance of security requirements pertaining to working for them. We perform thorough background investigations on all new employee candidates prior to assignment with our clients. During our background check a social security number check, motor vehicle search, a criminal history search, national criminal database search, credit history check, credit history check, County Superior Court search, and



nationwide Federal Court search is mandate. Criminal background investigations include the past seven years.

CCSI works with a 3rd party vendor that provides criminal history background check, drug screening and alcohol checks that help organizations efficiently implement, manage and control employment screening programs. CCSI has the ability to investigate the following information about each applicant as needed.

 **Drug/ Alcohol Screening**

CCSI conducts a thorough drug test on every candidate as we understand that under the influence of drugs may struggle to stay on task, letting their minds drift toward problems that aren't related to their work.

CCSI fully complies with the WVDOT pre-employment screening requirements and ensures all candidates meet mandatory protocols prior to placement. For designated positions, CCSI conducts mandatory drug and alcohol testing to promote workplace safety, reliability, and productivity. Drug test results are typically returned by the next business day, with limited delays only when confirmatory testing is required.

CCSI also performs comprehensive criminal background checks with a minimum 10-year lookback, consistent with WVDOT requirements. In addition, education verification is completed to validate degrees, certifications, and credentials relevant to each role. Background screening turnaround times generally range from 48 to 72 hours, depending on the scope of the checks. No candidate is cleared for assignment until all required screenings and verifications are successfully completed, ensuring full compliance with WVDOT standards.

 **Technical Evaluation**

CCSI's thorough screening process includes in-depth interviews conducted by subject matter experts familiar with temporary staffing roles, practical skills evaluations, verification of credentials, and comprehensive reference checks. We consider it critical to include an interview between the candidate and a role-specific evaluator to assess the candidate's real-world readiness and alignment with the job's day-to-day requirements. This evaluation helps determine experience, competency, and suitability for the specific temporary position and organizational environment. CCSI uses various pre-employment testing services such as SHL Provelt, eSkill, and Test Gorilla for Temporary Personnel. Candidates may undergo one or more standardized tests aligned with the required job category, or participate in a custom-designed assessment tailored to the specific duties of the temporary role.

Platform	Type of Assessment	Positions / Use Cases
SHL Provelt	Skills proficiency tests (typing, MS Office, accounting, IT)	All Administrative, Legal, Accounting, and IT positions
eSkill	Role-specific skills and technical assessments	All Technology positions; Admin/Legal/Accounting advanced modules
Criteria Corp	Aptitude, cognitive, and personality assessments	Senior professional, technology, and specialized roles
SkillSurvey	Digital reference verification with structured feedback	All positions — supervisory references collected and scored

<b>Sterling (Background Screening)</b>	Criminal background, education, and employment verification	All positions — mandatory prior to any WVDOT submission
<b>SME Panel Interview</b>	Live technical interview with subject matter experts (5–7 rotating SMEs)	All Technology Architect, Engineer, and Senior Specialist roles
<b>CA DOJ / FBI Live Scan</b>	Fingerprint-based criminal background clearance	All positions — mandatory per California Education Code
<b>CA DCA / ASHA / CA BRN License Verification Databases</b>	Active professional license / registration verification	SLP, SLPA, School Nurse — mandatory license verification

 **Customized Tests**

CCSI’s Account Manager works side-by-side with client’s managers to implement customized tests based on specific skill sets. When test results are received from the respective testing authorities, we are debriefed on the strengths and weaknesses of interviewees. Per our client’s requirements, we will present test results along with a candidate’s resume.

***Vendors must provide documentation to indicate that their company meets this requirement prior to award; however, bidders may include this documentation with their bid.***

CCSI has provided the following documents to indicate that CCSI meets the minimum 5 year business requirement:

- 1. Certificate of Good Standing for State of Colorado**

**Document is attached towards the end of this proposal.**

**1.2 Vendors shall be able to demonstrate their potential to provide these services by providing documentation to indicate they have provided staffing of at least six (6) individuals within the listed classifications within the past five (5) years: documentation should include enough information to indicate that the Vendor provided an employee meeting the requirements of a specifically named classification from Section 1, above: the documentation should name the entity to whom the individual was supplied and provide contact information for that entity. Vendors must provide documentation to indicate that their company meets this requirement prior to award; however, bidders may include this documentation with their bid.**

CCSI demonstrates its capability to meet the requirements outlined in Section 1.2 by providing evidence of successful delivery of IT staffing services across multiple engagements within the past five (5) years. During this period, CCSI has consistently supplied qualified professionals across the specified job classifications, ensuring that each resource met the technical and experiential requirements defined for their respective roles. The following documentation includes details of representative engagements, identifying the client entities served, along with relevant contact information, thereby validating CCSI’s ability to provide a minimum of six (6) qualified individuals in alignment with the RFQ requirements. Supporting documentation has been included with this submission and will be provided prior to award as required.

**1.2.a Client Testimonials**

Client Name & Address	Contact Details	Contract Duration	Contract Value	Services Provided
Regional Transportation District (RTD), Denver	Avinash Choudhary <a href="mailto:avi_choudhary@yahoo.com">avi_choudhary@yahoo.com</a> Phone: 901-621-8029	04/01/2022 - Present	\$1,200,000	Senior Mainframe Application Analyst, Senior Application Oracle Application Oracle Database Administrator, Application SQL Server Database Administrator, Senior Application SQL Server Database Administrator
Software People Inc.,	Sandeep Jain, Director <a href="mailto:sandeep.jain@softwarepeople.us">sandeep.jain@softwarepeople.us</a> Phone: 631-605-9215	01/12/2024 - 08/21/2025	\$500,000	Senior Application Oracle Database Administrator, Senior Application DB2 Database Administrator, Senior GIS Application Developer, GIS Database Administrator,
DatamanUSA LLC,	Nidhi Saxena, President <a href="mailto:contact@datamanusa.com">contact@datamanusa.com</a> Phone:720-248-3110	03/01/2016 - 08/21/2025	\$1,000,000	PC Programmer Analyst, GIS Architect, GIS Application Developer, Application SQL Server Database Administrator, Senior Application DB2 Database Administrator

**1.2.b CCSI Past Performance Highlights**

RFQ Job Title	Mapped Case Studies	Client Names
Senior Mainframe Application Analyst	Case Study – 6,12	North Carolina Department of Health and Human Services; State of Florida
Mainframe Application Analyst	Case Study – 6,12	North Carolina Department of Health and Human Services; State of Florida
Senior Application Oracle Database Administrator	Case Study – 1,2,4	Montana State Fund; State of New Mexico; Baltimore County Public Schools
Application Oracle Database Administrator	Case Study – 1,4,9	Montana State Fund; Baltimore County Public Schools; Florida Department of Health
Senior Application DB2 Database Administrator	Case Study – 6	State of Florida
Application DB2 Database Administrator	Case Study – 6	State of Florida
PC Programmer Analyst	Case Study – 5,13	Texas Workforce Commission; Washington Department of Transportation
Senior PC Programmer Analyst	Case Study 2,5,13	State of New Mexico; Texas Workforce Commission; Washington Department of Transportation
Application SQL Server Database Administrator	Case Study – 8,9,10	South Carolina Department of Health and Human Services; Florida Department of Health
Senior Application SQL Server Database Administrator	Case Study – 8,10	South Carolina Department of Health and Human Services

RFQ Job Title	Mapped Case Studies	Client Names
GIS Database Administrator	Case Study – 7	State of Louisiana
Senior GIS Database Administrator	Case Study – 7	State of Louisiana
GIS Architect	Case Study – 6,7	State of Louisiana; State of Florida
GIS Application Developer	Case Study – 7,11	State of Louisiana; South Carolina Department of Disabilities and Special Needs
Senior GIS Application Developer	Case Study – 7,11,14	State of Louisiana; South Carolina Department of Disabilities and Special Needs; Washington State Superintendent of Public Instruction

**Case Studies:**

**Case Study #1 – Montana State Fund – Oracle Database Administrator- IT Staffing Services**

<b>CCSI Team member</b>	Cloud Consulting Services Inc
<b>Client</b>	Montana State Fund
<b>Project Name</b>	Oracle Database Administrator
<b>Brief Description of the Project</b>	<p>CCSI assisting Montana State Fund to provide staff augmentation for Oracle Database Administrator.</p> <p>Montana State Fund is soliciting a team of Information Technology professionals to perform full-cycle software development services, project management, and production support for our Guidewire insurance suite of products, including Claim Center, Policy Center, Billing Center, Contact Manager, Customer Engage, and Producer Engage.</p> <p><b>Responsibilities:</b></p> <ul style="list-style-type: none"> <li>• Migration of Oracle databases from AIX to RHEL</li> <li>• Must be located <b>onsite</b> in Helena, MT for the duration of the engagement.</li> </ul>

**Case Study #2- State of New Mexico – IT Staff Augmentation Services and IT Professional Services**

<b>CCSI Team member</b>	Cloud Consulting Services Inc
<b>Client</b>	State of New Mexico
<b>Project Name</b>	IT Staff Augmentation & Professional Services
<b>Brief Description of the Project</b>	<p>Enterprise-wide IT support, including ERP, database administration, systems analysis, and development.</p> <p>Roles Supplied:</p> <ul style="list-style-type: none"> <li>• Senior Oracle Database Administrators</li> <li>• ERP Functional and Technical Analysts</li> <li>• Application Developers (Java, .NET, and SQL/PL-SQL)</li> <li>• Network and Infrastructure Engineers</li> </ul> <p>Rapid deployment of specialized staff supporting ongoing modernization, application support, and data integration initiatives across multiple agencies. Successfully delivered resources under aggressive timelines with high retention.</p>

**Case Study #3 - Adams 12 Five Star Schools, Colorado - IT Staffing and Professional Services**

<b>CCSI Team member</b>	Cloud Consulting Services Inc
<b>Client</b>	Adams 12 Five Star Schools, Colorado
<b>Project Name</b>	IT Staffing and Professional Services
<b>Brief Description of the Project</b>	<p>CCSI is providing Staffing including temporary hiring, permanent hiring, contract-to-hire, and/or Professional Services for the Adams 12 Information Technology Department (IT Department). Our IT resources, temporary contractors and/or permanent staff has been involved in various skill sets including desktop support, project management, software development, systems administration, service desk support, etc.</p> <p><i>We are providing various Software Engineers, NET programmers, Java programmers, Web Developers, SharePoint and mobile platform development, Systems Integration, Quality Assurance/Testing, Data Analysts (SQL), Application Analysts, Systems Analysts, Business Analysts, Project Managers, Enterprise Network Administrators, Service Desk, Software Services Administrator and many more resources to Adams 12 Five Star Schools, Colorado</i></p>

**Case Study #4 - Baltimore County Public School - Oracle E-Business ERP implementation services- IT Staffing Services**

<b>CCSI Team member</b>	Cloud Consulting Services Inc
<b>Client</b>	Baltimore County Public School
<b>Project Name</b>	Large-scale district technology modernization, ERP support, and network/system upgrades.
<b>Brief Description of the Project</b>	<p><b>Roles Supplied:</b></p> <ul style="list-style-type: none"> <li>• Oracle ERP Analysts and Developers</li> <li>• Database Administrators</li> <li>• Network/Infrastructure Support Engineers</li> <li>• Project Managers and Business Analysts</li> </ul> <p>Enabled the district to stabilize its ERP environment, enhance reporting and data quality, and support system expansion initiatives without service disruption.</p>

**Case Study #5 - Texas Workforce Commission - CCRC Redesign Project**

<b>CCSI Team member</b>	Cloud Consulting Services Inc
<b>Client</b>	Texas Workforce Commission
<b>Project Name</b>	CCRC Redesign Project, Programmer/Developer Analyst
<b>Brief Description of the Project</b>	<p>CCSI's prime responsibilities include but is not limited to:</p> <ul style="list-style-type: none"> <li>➤ Creating and maintaining complex SQL. Experience writing queries involving Group By, Having Clauses.</li> <li>➤ Optimizing complex SQL. Experience in improving execution and performance of complex application-based SQL</li> <li>➤ Understanding of Object-Oriented programming including Polymorphism, Inheritance, Interfaces etc</li> <li>➤ Designing application, including defining Object model, Business Interfaces, Object Database Interaction</li> </ul>

	<ul style="list-style-type: none"> <li>➤ Work on a complete life cycle development, including migration issues, of an Enterprise application</li> <li>➤ Experience with EIR accessibility and required specification (i.e. US Section 508 and WCAG2.0) and working on tasks that implemented solutions which were tested for and adhered to those standards and specifications</li> </ul>
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**Case Study #6- State of Florida – IT Staff Augmentation Services**

<b>CCSI Team member</b>	Cloud Consulting Services Inc.
<b>Client</b>	State of Florida
<b>Project Name</b>	IT Staff Augmentation Services
<b>Brief Description of the Project</b>	CCSI is providing IT Staff Augmentation Services to various departments and agencies of the State in the following core areas: Applications Development, Data Strategy and Management, Quality Assurance, Technology Research, Client Technologies, Customer Support, Network Management, Internet Planning, Eng. And Operations, Operations, Telecommunications, Electronic Commerce, Business Intelligence Systems Management, Enterprise Resource Planning, Sourcing and Vendor Relationships Management, Business Management/Administration, Training, Security Management, Business Continuance Management, Product Development, Systems Programming and Admin., Business Analysis and Planning, Release Management, Program Management, Customer Service Hotline, Technical Product Support.

**Case Study #7- State of Louisiana – IT Staff Augmentation Services**

<b>CCSI Team member</b>	Cloud Consulting Services Inc.
<b>Client</b>	State of Louisiana
<b>Project Name</b>	IT Staff Augmentation Services and IT Professional Services
<b>Brief Description of the Project</b>	CCSI is providing IT Staff Augmentation Services to various departments and agencies of the State in the following core areas: Application Support Data Analysis Technical Support Support Services Information Security Geographic Information Systems

**Case Study #8 - South Carolina Department of Health and Human Services – System Analysis**

<b>CCSI Team member</b>	Cloud Consulting Services Inc
<b>Client</b>	South Carolina Department of Health and Human Services
<b>Project Name</b>	System Analyst
<b>Brief Description of the Project</b>	CCSI resources provided the following services; <ul style="list-style-type: none"> <li>• Responsible for assisting with the planning, implementation, and management of the SQL Server environments supporting our Microsoft system center service manager deployment.</li> <li>• This includes reports, dashboards, and SQL administration.</li> <li>• Work closely with other infrastructure staff members and also act as a backup resource on infrastructure areas such as storage and network. Perform analysis to effectively identify potential problems to eliminate problems in the future.</li> </ul>

**Case Study #9 – Florida Department of Health – Database Administrator- IT Staffing Services**

<b>CCSI Team member</b>	Cloud Consulting Services Inc
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<b>Client</b>	Florida Department of Health
<b>Project Name</b>	Database Administrator
<b>Brief Description of the Project</b>	<p>CCSI assisting Florida Department of Health to provide staff augmentation for Database Administrator.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> <li>➤ Assist with data management tasks for HIV testing data on a weekly basis as directed by the Department.</li> <li>➤ Produce and submit data reports related to quality improvement or technical assistance visits on a weekly basis as directed by the Department.</li> <li>➤ Maintain current SQL Server integration packages deployed in production daily.</li> <li>➤ Maintain and support the Department’s HIV/AIDS Data warehouse and other SQL Server Databases daily as directed by the Department.</li> <li>➤ Develop new SQL server integration packages as needed for Extract, Transform and Load (ETL) daily as directed by the Department.</li> </ul>

**Case Study #10 - South Carolina Department of Health and Human Services – IT staffing services**

<b>CCSI Team member</b>	Cloud Consulting Services Inc
<b>Client</b>	South Carolina Department of Health and Human Services
<b>Project Name</b>	Project Manager/Business Analyst/DBA
<b>Brief Description of the Project</b>	<ul style="list-style-type: none"> <li>➤ Administration of System Center Service Manager and Configuration Manager Databases.</li> <li>➤ Work on Databases like Microsoft SQL Server Databases of version 2012, 14 and 16.</li> <li>➤ Perform all tasks related to database management.</li> <li>➤ Building Reports and Dashboards in SQL Server Reporting Services.</li> <li>➤ Creating and administering Power BI reporting environment with Power BI Report Server, Power BI Data Gateways and Cloud service.</li> <li>➤ Creating Power BI reports for all departments and requirements, manage and update them.</li> <li>➤ Creating Service and Request offerings, Forms and Runbooks in Service Manager and manage them.</li> </ul>

**Case Study #11- South Carolina Department of Health and Human Services – IT staffing services**

<b>CCSI Team member</b>	Cloud Consulting Services Inc
<b>Client</b>	South Carolina Department of Disabilities and Special Needs
<b>Project Name</b>	SharePoint Web Developer
<b>Brief Description of the Project</b>	<ul style="list-style-type: none"> <li>➤ Design, develop, and maintain Customer websites and SharePoint sites.</li> <li>➤ Develop code for all websites and SharePoint sites.</li> <li>➤ Manage databases within Customer websites and SharePoint sites.</li> </ul>

	<ul style="list-style-type: none"> <li>➤ Develop applications addressing core concepts for the organization.</li> <li>➤ Develop banner links for posting on other web pages and SharePoint sites and ensure all links, videos, and audios function/stream consistently and properly.</li> <li>➤ Clarify goals, plan site design, and ensure aesthetics meet Customer expectations by working closely with Customer leadership.</li> <li>➤ Ensure websites, SharePoint sites, and databases are updated, bug-free and secure.</li> </ul>
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**Case Study #12 - North Carolina Department of Health and Human Services - NC FAST Operations & Maintenance services**

<b>CCSI Team member</b>	Cloud Consulting Services Inc
<b>Client</b>	North Carolina Department of Health and Human Services
<b>Project Name</b>	NC FAST ORM Reports Developer - NC FAST Operations & Maintenance
<b>Brief Description of the Project</b>	<p>CCSI's prime responsibilities include but is not limited to:</p> <ul style="list-style-type: none"> <li>➤ Assists with the design and implementation of NC Families Accessing Services through Technology (NC FAST) reports using Cúram Software, Inc. products.</li> <li>➤ Analyzes and identifies reporting requirements for NC FAST Case Management System reports and develop recommendations to effectively report data of mid to high level complexity related to varied business metrics and for designing, coding, testing, debugging, and documenting reporting solutions, while enhancing existing reports to ensure that solutions continue to meet business needs.</li> <li>➤ Underlying data sources (databases) and interpreting requirements provided by the business to analyze operational issues and develop appropriate diagnostic and/or tracking data via reports and dashboards.</li> </ul>

**Case Study #13 - Washington Department of Transportation - Software Development Services- IT Staffing Services**

<b>CCSI Team member</b>	Cloud Consulting Services Inc
<b>Client</b>	Washington Department of Transportation
<b>Project Name</b>	Software Development Services
<b>Brief Description of the Project</b>	<p>CCSI has worked closely with Washington Department of Transportation and has:</p> <ul style="list-style-type: none"> <li>➤ Performed analysis, design, development, testing and implementation of software using C# and WPF.</li> <li>➤ Wrote SQL Scripts</li> <li>➤ Generated XML file and communicated with web services to send and receive data.</li> <li>➤ Developed reports in SQL Reporting services</li> <li>➤ Obtained an understanding of key business needs and documented complex business processes and translated into solutions.</li> <li>➤ Interacted and consulted with senior and midlevel managers of WSDOT business units, as well as key subject matter experts.</li> <li>➤ Participated in workshop/interview meetings with business/application owners and users</li> <li>➤ Application integration of .NET environments and third party tool</li> </ul>

**Case Study #14 - Washington State Superintendent of Public Instruction – CRM Customization for Case Management**

<b>CCSI Team member</b>	Cloud Consulting Services Inc
<b>Client</b>	Washington State Superintendent of Public Instruction
<b>Project Name</b>	CRM Customization for Case Management
<b>Brief Description of the Project</b>	CCSI reviewed the existing installation of Microsoft Dynamic and the requirements to gain an understanding of the scope and breadth of the required application(s). CCSI planned, executed and implemented required case management instances based on requirements and feedback from OSPI business unites and ITS.

## 2. Mandatory Requirements – Section 4

<b>Ref. No.</b>	<b>Requirement Summary</b>	<b>CCSI Statement of Compliance</b>
4.1	Compliance with RFQ requirements	CCSI acknowledges and agrees to comply with all terms, conditions, and requirements of the RFQ.
4.2	Qualified staffing	CCSI will provide personnel meeting or exceeding all specified job classification requirements.
4.3	Timely submission & replacement	CCSI will adhere to submission timelines and provide prompt replacements to ensure continuity.
4.4	Background checks & eligibility	CCSI will ensure all personnel meet required background and eligibility criteria prior to assignment.
4.5	Legal & regulatory compliance	CCSI will comply with all applicable federal, state, and local laws and regulations.
4.6	Invoicing & payment terms	CCSI agrees to follow all invoicing procedures and payment terms outlined in the RFQ.
4.7	Acceptance of contract terms	CCSI accepts all RFQ terms and conditions and will execute the contract accordingly.
4.8	Confidentiality & data security	CCSI will maintain strict confidentiality and implement appropriate data protection measures.
4.9	Performance & quality assurance	CCSI will ensure high-quality service delivery through structured performance management practices.
4.10	Documentation & reporting	CCSI will maintain required documentation and provide timely reports as requested.

**3. Exhibit A – Pricing Page**

**Exhibit A - Pricing Page**

**WVDOT Information Technology Staffing Services RFQ(81260081)**

CRQM DOT26\*44

Contract Item	Description	Est. Qty.	Unit of Measure	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost	Year 4 Unit Cost	Extended Cost
4.1.1	Senior Mainframe Application Analyst	2080	EA	\$92.30	\$94.14	\$96.03	\$97.95	\$791,268.22
4.1.2	Mainframe Application Analyst	2080	EA	\$78.90	\$80.48	\$82.09	\$83.73	\$676,388.19
4.1.3	Senior Application Oracle Database Administrator	2080	EA	\$101.23	\$103.25	\$105.32	\$107.42	\$867,825.47
4.1.4	Application Oracle Database Administrator	2080	EA	\$83.37	\$85.04	\$86.74	\$88.47	\$714,710.96
4.1.5	Senior Application DB2 Database Administrator	2080	EA	\$92.33	\$94.18	\$96.06	\$97.98	\$791,533.12
4.1.6	Application DB2 Database Administrator	2080	EA	\$84.86	\$86.56	\$88.29	\$90.06	\$727,514.66
4.1.7	PC Programmer Analyst	2080	EA	\$75.00	\$76.50	\$78.03	\$79.59	\$642,970.85
4.1.8	Senior PC Programmer Analyst	2080	EA	\$85.00	\$86.70	\$88.43	\$90.20	\$728,700.29
4.1.9	Application SQL Server Database Administrator	2080	EA	\$80.00	\$81.60	\$83.23	\$84.90	\$685,835.57
4.1.10	Senior Application Oracle Database Administrator	2080	EA	\$90.00	\$91.80	\$93.64	\$95.51	\$771,565.02
4.1.11	GIS Database Administrator	2080	EA	\$90.00	\$91.80	\$93.64	\$95.51	\$771,565.02
4.1.12	Senior GIS Database Administrator	2080	EA	\$100.00	\$102.00	\$104.04	\$106.12	\$857,294.46
4.1.13	GIS Architect	2080	EA	\$100.00	\$102.00	\$104.04	\$106.12	\$857,294.46
4.1.14	GIS Application Developer	2080	EA	\$90.00	\$91.80	\$93.64	\$95.51	\$771,565.02
4.1.15	Senior GIS Application Developer	2080	EA	\$100.00	\$102.00	\$104.04	\$106.12	\$857,294.46
<b>Grand Total</b>								<b>\$11,513,325.77</b>

#### 4. Acknowledgement of Addenda

CCSI Acknowledges the receipt of 2 Addendums, acknowledgment of which are attached towards the end of this proposal.

## 5. Signed General Terms and Conditions

Attached towards the end of the proposal document.

OFFICE OF THE SECRETARY OF STATE  
OF THE STATE OF COLORADO

**CERTIFICATE OF FACT OF GOOD STANDING**

I, Jena Griswold, as the Secretary of State of the State of Colorado, hereby certify that, according to the records of this office,

Cloud Consulting Services, Inc.

is a  
Corporation

formed or registered on 11/12/2010 under the law of Colorado, has complied with all applicable requirements of this office, and is in good standing with this office. This entity has been assigned entity identification number 20101623871 .

This certificate reflects facts established or disclosed by documents delivered to this office on paper through 04/10/2026 that have been posted, and by documents delivered to this office electronically through 04/13/2026 @ 13:33:24 .

I have affixed hereto the Great Seal of the State of Colorado and duly generated, executed, and issued this official certificate at Denver, Colorado on 04/13/2026 @ 13:33:24 in accordance with applicable law. This certificate is assigned Confirmation Number 18434513 .



A handwritten signature in blue ink that reads "Jena Griswold".

Secretary of State of the State of Colorado

\*\*\*\*\*End of Certificate\*\*\*\*\*

*Notice: A certificate issued electronically from the Colorado Secretary of State's website is fully and immediately valid and effective. However, as an option, the issuance and validity of a certificate obtained electronically may be established by visiting the Validate a Certificate page of the Secretary of State's website, <https://www.coloradosos.gov/biz/CertificateSearchCriteria.do> entering the certificate's confirmation number displayed on the certificate, and following the instructions displayed. Confirming the issuance of a certificate is merely optional and is not necessary to the valid and effective issuance of a certificate. For more information, visit our website, <https://www.coloradosos.gov> click "Businesses, trademarks, trade names" and select "Frequently Asked Questions."*



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Service - Prof

<b>Proc Folder:</b> 1886131		<b>Reason for Modification:</b>	
<b>Doc Description:</b> WVDOT IT Temporary Staffing Services (81260081)		ADDENDUM NO_1 Bid Opening Moves to April 14, 2026 Attach Revised Terms and Conditions	
<b>Proc Type:</b> Central Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2026-03-25	2026-04-14 13:30	CRFQ 0803 DOT2600000079	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** VS0000051932  
**Vendor Name :** Cloud Consulting Services Inc.  
**Address :** 932 S Paris Ct, Aurora, CO 80012  
**Street :** 932 S Paris Ct  
**City :** Centennial  
**State :** CO **Country :** USA **Zip :** 80112  
**Principal Contact :**  
**Vendor Contact Phone:** 720-443-1062 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**  
 John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

**Vendor Signature X**  **FEIN#** 27-3959947 **DATE** 04/13/26

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

ADDENDUM NO\_1

Addendum No\_1 issued to publish and distribute the attached information to the vendor community.

**REQUEST FOR QUOTATION:**

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Department of Transportation (WVDOT) to establish multiple open-ended contracts for information technology temporary technical staffing services. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

**INVOICE TO****SHIP TO**
 DEPT. OF TRANSPORTATION  
 1900 KANAWHA BLVD E,  
 BLD. 5 RM-720

 DEPT. OF TRANSPORTATION  
 1900 KANAWHA BLVD E,  
 BLD. 5 RM-720

 CHARLESTON WV  
 US

 CHARLESTON WV  
 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Senior Mainframe Application Analyst				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**

Senior Mainframe Application Analyst

**INVOICE TO****SHIP TO**
 DEPT. OF TRANSPORTATION  
 1900 KANAWHA BLVD E,  
 BLD. 5 RM-720

 DEPT. OF TRANSPORTATION  
 1900 KANAWHA BLVD E,  
 BLD. 5 RM-720

 CHARLESTON WV  
 US

 CHARLESTON WV  
 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Mainframe Application Analyst				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**

Mainframe Application Analyst

INVOICE TO	SHIP TO
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DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720
CHARLESTON WV US	CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Senior Application Oracle Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior Application Oracle Database Administrator

INVOICE TO	SHIP TO
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DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720
CHARLESTON WV US	CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Application Oracle Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Application Oracle Database Administrator

<b>INVOICE TO</b>	<b>SHIP TO</b>
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DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720
CHARLESTON WV US	CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Senior Application DB2 Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior Application DB2 Database Administrator

<b>INVOICE TO</b>	<b>SHIP TO</b>
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DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720
CHARLESTON WV US	CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Application DB2 Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Application DB2 Database Administrator

INVOICE TO	SHIP TO
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DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720
CHARLESTON WV US	CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	PC Programmer Analyst				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
PC Programmer Analyst

INVOICE TO	SHIP TO
------------	---------

DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720
CHARLESTON WV US	CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Senior PC Programmer Analyst				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior PC Programmer Analyst

INVOICE TO			SHIP TO		
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720			DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		
CHARLESTON	WV	US	CHARLESTON	WV	US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Application SQL Server Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Application SQL Server Database Administrator

INVOICE TO			SHIP TO		
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720			DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		
CHARLESTON	WV	US	CHARLESTON	WV	US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Senior Application Oracle Server Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior Application Oracle Server Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	GIS Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
GIS Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Senior GIS Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior GIS Database Administrator

<b>INVOICE TO</b>	<b>SHIP TO</b>
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DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720
CHARLESTON WV US	CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	GIS Architect				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
GIS Architect

<b>INVOICE TO</b>	<b>SHIP TO</b>
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DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720
CHARLESTON WV US	CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
14	GIS Application Developer				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
GIS Application Developer

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
15	Senior GIS Application Developer				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior GIS Application Developer

SCHEDULE OF EVENTS
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<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2026-03-20

# SOLICITATION NUMBER: CRFQ DOT2600000079

## Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as CRFQ DOT2600000079 Solicitation” to reflect the change(s) identified and described below.

### Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

### Additional Documentation:

Bid Opening Moves to April 14, 2026 @ 1:30PM

Attach Revised Terms and Conditions

### Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

## **GENERAL TERMS AND CONDITIONS:**

**1. CONTRACTUAL AGREEMENT:** Issuance of an Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance by the State of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid, or on the Contract if the Contract is not the result of a bid solicitation, signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

**2. DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

**2.1. "Agency" or "Agencies"** means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

**2.2. "Bid" or "Proposal"** means the vendors submitted response to this solicitation.

**2.3. "Contract"** means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

**2.4. "Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.

**2.5. "Purchasing Division"** means the West Virginia Department of Administration, Purchasing Division.

**2.6. "Award Document"** means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.

**2.7. "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

**2.8. "State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

**2.9. "Vendor" or "Vendors"** means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

**3. CONTRACT TERM; RENEWAL; EXTENSION:** The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

**Term Contract**

**Initial Contract Term:** The Initial Contract Term will be for a period of (1) one year. The Initial Contract Term becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as \_\_\_\_\_), and the Initial Contract Term ends on the effective end date also shown on the first page of this Contract.

**Renewal Term:** This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be delivered to the Agency and then submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Unless otherwise specified below, renewal of this Contract is limited to (3) Three successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed the total number of months available in all renewal years combined. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

**Alternate Renewal Term** – This contract may be renewed for \_\_\_\_\_ successive \_\_\_\_\_ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

**Delivery Order Limitations:** In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

**Fixed Period Contract:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within \_\_\_\_\_ days.

**Fixed Period Contract with Renewals:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within \_\_\_\_\_ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that:

the contract will continue for \_\_\_\_\_ years;

*the contract may be renewed for \_\_\_\_\_ successive \_\_\_\_\_ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's Office (Attorney General approval is as to form only).*

**One-Time Purchase:** The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

**Construction/Project Oversight:** This Contract becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as \_\_\_\_\_), and continues until the project for which the vendor is providing oversight is complete.

**Other:** Contract Term specified in \_\_\_\_\_

**4. AUTHORITY TO PROCEED:** Vendor is authorized to begin performance of this contract on the date of encumbrance listed on the front page of the Award Document unless either the box for "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked in Section 3 above. If either "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked, Vendor must not begin work until it receives a separate notice to proceed from the State. The notice to proceed will then be incorporated into the Contract via change order to memorialize the official date that work commenced.

**5. QUANTITIES:** The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

**Open End Contract:** Quantities listed in this Solicitation/Award Document are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

**Service:** The scope of the service to be provided will be more clearly defined in the specifications included herewith.

**Combined Service and Goods:** The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

**One-Time Purchase:** This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

**Construction:** This Contract is for construction activity more fully defined in the specifications.

**6. EMERGENCY PURCHASES:** The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One-Time Purchase contract.

**7. REQUIRED DOCUMENTS:** All of the items checked in this section must be provided to the Purchasing Division by the Vendor as specified:

**LICENSE(S) / CERTIFICATIONS / PERMITS:** In addition to anything required under the Section of the General Terms and Conditions entitled Licensing, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits upon request and in a form acceptable to the State. The request may be prior to or after contract award at the State's sole discretion.

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications regardless of whether or not that requirement is listed above.

**8. INSURANCE:** The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any *additional insurance requirements contained in the specifications prior to Contract award* regardless of whether that insurance requirement is listed in this section.

Vendor must maintain:

**Commercial General Liability Insurance** in at least an amount of: \$1,000,000.00 per occurrence.

**Automobile Liability Insurance** in at least an amount of: \$1,000,000.00 per occurrence.

**Professional/Malpractice/Errors and Omission Insurance** in at least an amount of: \_\_\_\_\_ per occurrence. Notwithstanding the forgoing, Vendor's are not required to list the State as an additional insured for this type of policy.

**Commercial Crime and Third Party Fidelity Insurance** in an amount of: \_\_\_\_\_ per occurrence.

**Cyber Liability Insurance** in an amount of: \_\_\_\_\_ per occurrence.

**Builders Risk Insurance** in an amount equal to 100% of the amount of the Contract.

**Pollution Insurance** in an amount of: \_\_\_\_\_ per occurrence.

**Aircraft Liability** in an amount of: \_\_\_\_\_ per occurrence.

**9. WORKERS' COMPENSATION INSURANCE:** Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

**10. VENUE:** All legal actions for damages brought by Vendor against the State shall be brought in the West Virginia Claims Commission. Other causes of action must be brought in the West Virginia court authorized by statute to exercise jurisdiction over it.

**11. LIQUIDATED DAMAGES:** This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

\_\_\_\_\_ for \_\_\_\_\_.

Liquidated Damages Contained in the Specifications.

Liquidated Damages Are Not Included in this Contract.

**12. ACCEPTANCE:** Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

**13. PRICING:** The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.

**14. PAYMENT IN ARREARS:** Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software maintenance, licenses, or subscriptions may be paid annually in advance.

**15. PAYMENT METHODS:** Vendor must accept payment by electronic funds transfer and P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)

**16. TAXES:** The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

**17. ADDITIONAL FEES:** Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia, included in the Contract, or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

**18. FUNDING:** This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available. If that occurs, the State may notify the Vendor that an alternative source of funding has been obtained and thereby avoid the automatic termination. Non-appropriation or non-funding shall not be considered an event of default.

**19. CANCELLATION:** The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-5.2.

**20. TIME:** Time is of the essence regarding all matters of time and performance in this Contract.

**21. APPLICABLE LAW:** This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code, or West Virginia Code of State Rules is void and of no effect.

**22. COMPLIANCE WITH LAWS:** Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

**SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

**23. ARBITRATION:** Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

**24. MODIFICATIONS:** This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

**25. WAIVER:** The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

**26. SUBSEQUENT FORMS:** The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

**27. ASSIGNMENT:** Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments.

**28. WARRANTY:** The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

**29. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

**30. PRIVACY, SECURITY, AND CONFIDENTIALITY:** The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy).

**31. YOUR SUBMISSION IS A PUBLIC DOCUMENT:** Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

**DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.**

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

**32. LICENSING:** In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

**SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

**33. ANTITRUST:** In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

**34. VENDOR NON-CONFLICT:** Neither Vendor nor its representatives are permitted to have any interest, nor shall they acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency.

**35. VENDOR RELATIONSHIP:** The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

**36. INDEMNIFICATION:** The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

**37. NO DEBT CERTIFICATION:** In accordance with West Virginia Code §§ 5A-3-10a and 5-22-1(i), the State is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State. By submitting a bid, or entering into a contract with the State, Vendor is affirming that (1) for construction contracts, the Vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, neither the Vendor nor any related party owe a debt as defined above, and neither the Vendor nor any related party are in employer default as defined in the statute cited above unless the debt or employer default is permitted under the statute.

**38. CONFLICT OF INTEREST:** Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

**39. REPORTS:** Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at [purchasing.division@wv.gov](mailto:purchasing.division@wv.gov).

**40. BACKGROUND CHECK:** In accordance with W. Va. Code § 15-2D-3, the State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check. Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

**41. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS:** Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process.
- c. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
  1. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
  2. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

**42. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL:** In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a “substantial labor surplus area”, as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

**43. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE:** W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$1 million, the Vendor must submit to the Agency a disclosure of interested parties prior to beginning work under this Contract. Additionally, the Vendor must submit a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-work interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

**44. PROHIBITION AGAINST USED OR REFURBISHED:** Unless expressly permitted in the solicitation published by the State, Vendor must provide new, unused commodities, and is prohibited from supplying used or refurbished commodities, in fulfilling its responsibilities under this Contract.

**45. VOID CONTRACT CLAUSES:** This Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

**46. ISRAEL BOYCOTT:** Bidder understands and agrees that, pursuant to W. Va. Code § 5A-3-63, it is prohibited from engaging in a boycott of Israel during the term of this contract.

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Sanskaar Saxena, Director

(Address) 932 S Paris Ct, Aurora, CO 80012

(Phone Number) / (Fax Number) 720-443-1062


(email address) contact@cloudconsultingservicesinc.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

*By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.*

Cloud Consulting Services Inc.

(Company) \_\_\_\_\_

(Signature of Authorized Representative)  \_\_\_\_\_  
Sanskaar Saxena

(Printed Name and Title of Authorized Representative) (Date)  
720-443-1062

(Phone Number) (Fax Number) \_\_\_\_\_

(Email Address) contact@cloudconsultingservicesinc.com

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFO DOT2600000079**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Cloud Consulting Services Inc.

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Company



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Authorized Signature

04/13/26

---

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Service - Prof

<b>Proc Folder:</b> 1886131		<b>Reason for Modification:</b>	
<b>Doc Description:</b> WVDOT IT Temporary Staffing Services (81260081)		ADDENDUM NO_2 Vendor Questions and Responses	
<b>Proc Type:</b> Central Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2026-03-31	2026-04-14 13:30	CRFQ 0803 DOT2600000079	3


**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** VS0000051932  
**Vendor Name :** Cloud Consulting Services Inc.  
**Address :** 932 S Paris Ct, Aurora, CO 80012  
**Street :** 932 S Paris Ct  
**City :** Aurora  
**State :** CO **Country :** USA **Zip :** 80112  
**Principal Contact :** Sanskaar Saxena  
**Vendor Contact Phone:** 720-443-1062 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**  
 John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

**Vendor Signature X**  **FEIN#** 27-3959947 **DATE** 04/13/26

All offers subject to all terms and conditions contained in this solicitation

<b>ADDITIONAL INFORMATION</b>
ADDENDUM NO_2
Addendum No_2 issued to publish and distribute the attached information to the vendor community.
REQUEST FOR QUOTATION:
The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Department of Transportation (WVDOT) to establish multiple open-ended contracts for information technology temporary technical staffing services. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Senior Mainframe Application Analyst				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior Mainframe Application Analyst

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Mainframe Application Analyst				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Mainframe Application Analyst

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Senior Application Oracle Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior Application Oracle Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Application Oracle Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Application Oracle Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Senior Application DB2 Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior Application DB2 Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Application DB2 Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Application DB2 Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	PC Programmer Analyst				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
PC Programmer Analyst

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Senior PC Programmer Analyst				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior PC Programmer Analyst

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Application SQL Server Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Application SQL Server Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Senior Application Oracle Server Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior Application Oracle Server Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	GIS Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
GIS Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Senior GIS Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior GIS Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	GIS Architect				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
GIS Architect

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
14	GIS Application Developer				

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
GIS Application Developer



# SOLICITATION NUMBER: CRFQ DOT2600000079

## Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as CRFQ DOT2600000079 Solicitation” to reflect the change(s) identified and described below.

### Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

### Additional Documentation:

Attach Vendor Questions and Responses

### Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

## **WVDOT CRFQ DOT26\*79 WVDOT IT Temporary Staffing Services**

***Question 1: Who are previous incumbents on this project?***

Answer 1:

The IT Staffing contract is a multi-award contract awarded to the lowest five qualified bidders meeting mandatory requirements for each category. Awards were ranked from lowest to highest. An award matrix document, which lists the awards per category, is also attached.

Vendor bid submissions can be found on the Purchasing Division webpage. CRFQ DOT22\*122 was opened on 3/3/22 and the bids are located at the following URL:

<https://www.state.wv.us/admin/purchase/Bids/FY2022/BO20220303.html>

The contracts awarded are listed below. The original award dates are 7/15/2022 to 7/14/2023. Each awarded contract was for one year, with three one-year renewal options. The most recent renewal is from 7/15/2025 to 7/14/2026. Contracts listed with an asterisk indicate that they were renewed and are due to expire this July. Several vendors did not renew after the original contract period.

DOT81220053A SQL Data Solutions\*  
DOT81220053B Smart Shared Services\*  
DOT81220053C BuzzClan  
DOT81220053D Infojini\*  
DOT81220053E Quantam Solutions  
DOT81220053F Sonus Software Solutions  
DOT81220053G Lancesoft\*  
DOT81220053H Diskriter  
DOT81220053I Enterprise Solutions\*  
DOT81220053J Devcare Solutions  
DOT81220053K US Tech Solutions  
DOT81220053L Cynet Systems\*

Award documents and renewal awards are listed on the Purchasing Division website at the following URL: <https://www.state.wv.us/admin/purchase/Awards/awarded.html>

***Question 2: What was the annual spend for the previous year on this Project?***

Answer 2:

This information can be requested via FOIA. Please review the response to Question number 1, this provides documentation concerning the number of contracts that were maintained after the initial award and renewed for the three optional renewals.

***Question 3: If this is a new contract, what is the anticipated budget for this contract?***

Answer 3:

This is a new open-end contract; however, the state is not required to provide information concerning a maximum annual budget. Please note that the information listed in the pricing pages provides an estimated number of hours used for evaluation purposes only.

***Question 4: Is this RFP intended for a single-vendor award or multiple-vendor awards?***

Answer 4:

Refer to the information provided in section 1 of the specifications. The intent is to award a multi-vendor contract.

***Question 5: Can you please confirm on what basis the priority list/priority contract will be created for task order sharing, as mentioned in Section 4.2.66?***

Answer 5:

The priority list for task order sharing will be established based on the order of award for each classification, as outlined in Section 4.2.6. Vendors will be contacted sequentially in accordance with this priority ranking as needs arise.

***Question 6: What are the positions that are most commonly requested under this contract?***

Answer 6:

The positions most commonly requested will vary based on project-specific requirements and level of expertise needed. We expect the most requested positions to include roles such as Database Administrator and Program Analysts.

***Question 7: What challenges or pain points is the agency aiming to address through this contract?***

Answer 7:

This contract seeks to address limitations in hiring full-time personnel and the need for flexible, project-specific staffing. It also helps address budgetary and time constraints by enabling the Agency to efficiently obtain qualified resources as needed.

***Question 8: How many vendors do you intend to award under this solicitation?***

Answer 8:

The intent is to award a multi-vendor contract, with an estimated maximum of up to eight (8) vendors.

***Question 9: I am seeking information regarding the details of the contract and whether there are plans for renewal or an extension to the current contract will be executed.***

Answer 9:

The current contract does not have any renewals available. A new solicitation was created to obtain bids to create a new multi-award contract.

***Question 10: The solicitation number is “CRFQ-0803-DOT2200000122 IT Temporary Staffing Services” which was issued back on 02/24/2022. I would like to know how many renewal options does this contract have? And if there are any plans to issue a new solicitation once it expires?***

Answer 10:

The current contract was awarded in 2022 and allowed for three (3) one (1) year optional renewals. Refer to the response to Question 1 for additional details.

***Question 11: We noticed that this solicitation has already been released, but I wanted to follow up to ask how many vendors were awarded previously. Based on the RFP details, it appears that five vendors were selected. Could you please confirm the list of awarded vendors and let us know if a Bid Tabulation is available?***

*Answer 11:*

Refer to the response for Question 1.

***Question 12: Is there a specific proposal format or template that vendors must follow (e.g., required sections such as Technical Proposal, Cost Proposal, Company Qualifications, etc.)?***

Answer 12:

This is an RFQ request for quotation. Vendors are required to meet or exceed the mandatory requirements outlined in the specifications. Awards will be made to the lowest bids that comply with all the mandatory requirements. The vendor is required to comply with section 4.2 when submitting bid responses.

***Question 13: Should the Cost Proposal be submitted separately from the Technical Proposal, or be included within the same document?***

Answer 13:

This is a request for quotation; all documentation and costs should be submitted with the bid response.

***Question 14: Do vendors need to submit details or resumes of identified resources as part of the proposal?***

Answer 14:

The vendor should review section 4.2 for information regarding documentation that should be submitted with the proposal.

***Question 15: What is the average term of staffing placement for each position/title under this contract?***

Answer 15:

Vendors should review section 4.3.1 for information regarding ordering procedures.

***Question 16: What is the tentative start date for each position?***

Answer 16:

Please refer to the response to Question 15.

***Question 17: Is this a new RFP or is there an existing incumbent vendor currently providing these services?***

Answer 17:

This is a new solicitation. For information regarding the previous solicitation and contracts refer to Question 1.

***Question 18: Are there any major upcoming projects or initiatives in the coming years that vendors should be aware of in relation to this contract?***

Answer 18:

The solicitation is intended to establish a flexible open end contract with the most commonly needed information technology work classifications utilized by the WVDOT. This contract is not being established for a specific project or initiative.

***Question 19: Could you please provide additional details regarding the proposal content expected in the submission?***

Answer 19:

Refer to the response to Question 14.

***Question 20: Kindly confirm whether the pricing should be submitted through the portal or the Excel sheet should be submitted separately or included as part of our proposal.***

Answer 20:

Refer to section 6 in the Instructions to Vendors document.

***Question 21: Could you please share the estimated budget or anticipated contract value for this solicitation?***

Answer 21:

Please refer to the response to Question 2.

***Question 22: Please confirm whether this is a new solicitation or a rebid. If it is a rebid, we would appreciate it if you could provide details regarding the incumbent vendor(s).***

Answer 22:

Please refer to the response to Question 1.

***Question 23: Could you also please provide details regarding the evaluation criteria and scoring methodology that will be used to assess the proposals?***

Answer 23:

The solicitation will be awarded based on the lowest cost per category for the vendor meeting all the mandatory requirements.

***Question 24: What is the overall budget?***

Answer 24:

Please refer to the response to Question 3.

***Question 25: How many vendors will be awarded?***

Answer 25:

Please refer to the response to Question 8.

***Question 26: Who are the current providers? If you can please share incumbents' response documents that they have submitted previously?***

Answer 26:

Please refer to the response to Question 1.

***Question 27: Do we need to provide actual resumes of job roles mentioned in excel sheet?***

Answer 27:

Please refer to the response to Question 14.

***Question 28: Can we submit our response via email?***

Answer 28:

Refer to section 6 in the Instructions to Vendors document.

*Question 29: there is no specific format given for response creation. Please help do we need to follow our own standard format as below?*

- Cover Letter** .....
- General Company Overview** .....
- Qualifications .....
- Experience in Similar Services .....
- Our Team .....
- Project Approach and Methodology .....
- Staffing Plan.....
- References**.....

Answer 29:

Please refer to the response to Question 12.

*Question 30: What is the intended number of awards (approximate number)?*

Answer 30:

Please refer to the response to Question 8.

*Question 31: What are the estimated funds allocated for this contract?*

Answer 31:

Please refer to the response to Question 2.

*Question 32: What is the tentative start date for this engagement?*

Answer 32:

Please refer to the response to Question 16.

***Question 33: What is the work location of the proposed candidates?***

Answer 33:

Vendors should review section 1 for information regarding scope of contract.

***Question 34: Please provide the evaluation criteria.***

Answer 34:

Please refer to the response to Question 23.

***Question 35: Is this a new contract, or are there any incumbents? If there is an incumbent, please provide the incumbent's name and pricing and confirm whether the incumbent is eligible to resubmit the proposal.***

Answer 35:

Please refer to the response to Question 1.

***Question 36: Are there any pain points or issues with the current vendor(s)?***

Answer 36:

Please refer to the response to Question 7.

***Question 37: Could you please share the previous spending on this contract, if any? Is there any mandatory subcontracting requirement for this contract? If yes, is there a specific goal for the subcontracting?***

Answer 37:

Please refer to the response to Question 2.

***Question 38: Can we submit good faith efforts if we are unable to find a subcontractor?***

Answer 38:

The vendor should review the requirements outlined in section 4.2 of the specifications.

***Question 39: How many positions were used in the previous contract (approximate)?***

Answer 39:

Please refer to the response to Question 1.

***Question 40: How many positions will be required per year or throughout the contract term?***

Answer 40:

Please refer to the response to Question 15.

***Question 41: If the resources we provide at the time of proposal submission are unavailable at the time of a potential contract award, could vendors replace them with equally qualified resources?***

Answer 41:

The vendor should review the requirements outlined in section 4.2 of the specifications. This section outlines the selection process and the vendor's responsibilities.

***Question 42: Can we provide hourly rate ranges in the price proposal?***

Answer 42:

Vendors should review section 5.2 for information regarding the pricing page.

***Question 43: Will the County allow mid-contract price adjustments (e.g., for agency fees or wage rates), and if so, under what conditions?***

Answer 43:

The vendor should review Item 13 in the Terms and Conditions document. The hourly rates established in the contract award are effective for one year upon award. These rates cannot be adjusted during the contract period. Renewals must be mutually agreed upon by both the vendor and WVDOT. The pricing page allows the vendor to provide alternative pricing for years two through three to allow for price escalation in the future optional renewal years.

***Question 44: If adjustments are permitted, is there a specified mechanism (e.g., annual review, CPI-based increase, or mutual negotiation) that governs such changes?***

Answer 44:

See response to Question 43.

***Question 45: Should the initial proposal reflect fixed pricing for the entire term, or can adjustments be proposed in advance as part of the contract?***

Answer 45:

See response to Question 43.

***Question 46: What are the invoice/payment terms (NET 30, NET 45, etc.) and required invoice fields?***

Answer 46:

Vendors should review Items 14, 15 and 17 in the Terms and Conditions document. The vendor should reference the delivery order number on the invoices and all invoices descriptions must match the pricing and descriptions listed on the awarded contract pricing page.

***Question 47: What are the reporting requirements?***

Answer 47:

An updated version of the Terms and Conditions document was issued as part of addendum #1. Item 39 outlines reporting requirements. This item reads as follows:

Such reports as the Agency and/or the Purchasing Division may request. Request reports may include, but are not limited to quantities purchased, agencies utilizing the contract and total contract expenditures by agency.

***Question 48: Is the work entirely onsite, or is there a possibility for remote operations and performance?***

Answer 48:

Please refer to the response to Question 33.

***Question 49: Are resumes required at the time of proposal submission? If yes, do we need to submit the actual resumes for proposed candidates, or can we submit the sample resumes?***

Answer 49:

Please refer to the response to Question 14.

***Question 50: Could you please provide the list of holidays? Are there any mandated Paid Time Off, Vacation, etc.?***

Answer 50:

The holiday schedule provided by the Treasurer's Office is updated annually.

Holidays for the 2026 year can be located at the following URL:

<https://wvtreasury.gov/Portals/wvtreasury/content/About/Contact/Treasurer%20Calendar%202026%20wvOASIS%20Portrait.pdf>

***Question 51: Line Item 4.1.10 is currently labeled as "Senior Application Oracle Database Administrator", which appears to duplicate Line Item 4.1.3. Based on the sequence of roles, should Line Item 4.1.10 instead be "Senior Application SQL Server Database Administrator"?***

Answer 51:

These are two separate classifications.

***Question 52: The "Grand Total" formula in the pricing sheet appears to reference only a limited number of cells rather than summing all extended cost line items. Could you please confirm the correct calculation method for the Grand Total?***

Answer 52:

Grand total is the sum of all costs in rows 4.1.1 - 4.1.15.

***Question 53: Are resumes required as part of the proposal submission? If so, should they be actual candidate resumes or sample profiles?***

Answer 53:

Please refer to the response to Question 14.

***Question 54: Do you accept proposals submitted through the wvOASIS portal?***

Answer 54:

All solicitation responses must be submitted through the wvOASIS portal to be considered. Refer to section 6 in the Instructions to Vendors document for more information.

***Question 55: In the RFP Specifications document (Section 3: Qualifications), could you please clarify the required supporting documentation for the following criteria:***

***Demonstrating a minimum of 5 years of experience in providing similar IT staffing services.***

***Evidence of having placed at least six resources in similar roles within the last five years.***

***Could you please specify what type of documentation or proof is expected for each of the above requirements?***

Answer 55:

Vendors should review section 4.2 for details outlining documentation requirements.

***Question 56: In the RFP Instructions document, you mentioned a Pre-Proposal Meeting. Could you please confirm when it will be conducted and whether it will be held virtually or in person? If it is virtual, kindly share the meeting details with us.***

Answer 56:

The vendor should review the document labeled instructions to vendors, item number 3. This section indicates that a pre-bid is not required.

***Question 57: Could you please clarify the submission requirements outlined in the RFP document?***

Answer 57:

Please refer to the response to Question 14.

***Question 58: Can the State clarify if the submission is to be made on portal/ Hardcopy (paper), or both?***

Answer 58:

Please refer to the response to Question 54.

***Question 59: Can State disclose the total budget allocated for the project?***

Answer 59:

Please refer to the response to Question 3.

***Question 60: Is there any incumbent on the project? If yes, can State provide their name, budget and spending?***

Answer 60:

Please refer to the response to Questions 1 and 2.

***Question 61: Are the positions mentioned on-site, remote, or hybrid?***

Answer 61:

Please refer to the response to Question 33.

***Question 62: Are the resumes to be provided with the response, if yes, are they supposed to be sample or live? (identify the section)***

Answer 62:

Please refer to the response to Question 14.

***Question 63: How many FTE does the State currently have under this contract***

Answer 63:

Please refer to the response to Question 1.

***Question 64: Successful Vendor must provide (as requested) the legal documentation to support proof that their candidate is a U.S. citizen or eligible to work in the United States.***

Answer 64:

Vendor is required to provide the Agency with an employee that complies with all federal and state employment requirements as outlined in Section 4.2.5 of the Specifications. No work shall be performed or completed outside of the United States.

***Question 65: Please confirm if we need to provide only quotations and no technical response for this RFP?***

Answer 65:

Please refer to the response to Question 14.

***Question 66: Is there any evaluation criteria? If yes, kindly provide a scoring matrix/ weightage.***

Answer 66:

Please refer to the response to Question 23.

***Question 67: Please confirm the format of the technical proposal if required under this RFP.***

Answer 67:

Please refer to the response to Question 14.

***Question 68: Please confirm whether resumes are required as part of the initial bid submission, or whether resumes and qualification documentation will only be required after award when candidates are requested for a specific labor category.***

Answer 68:

Please refer to the response to Question 14.

***Question 69: Please confirm what specific supporting documentation must be provided with candidate submissions after award. For example, should vendors provide only resumes, or also degree copies, certifications, references, and a qualification crosswalk demonstrating how each requirement is met?***

Answer 69:

Please refer to the response to Question 14.

***Question 70: The CRFQ form lists Line Item 9 as Application SQL Server Database Administrator and Line Item 10 as Senior Application Oracle Server Database Administrator. Please confirm whether Line Item 10 is correct as written, or whether the intended title is Senior Application SQL Server Database Administrator.***

Answer 70:

See response to Question 51.

***Question 71: Please confirm whether award will be made independently by each labor category, allowing a vendor to be awarded one or more selected categories even if the vendor does not bid all categories.***

Answer 71:

The intent is to award a multi-vendor contract.

***Question 72: Please confirm whether pricing should be submitted as a fully burdened hourly bill rate for each labor category, inclusive of all direct and indirect costs.***

Answer 72:

Please refer to the response to Question 42.

***Question 73: Please confirm whether the resources are expected to work onsite, remotely, or in a hybrid arrangement, and whether this may vary by labor category or assignment.***

Answer 73:

Please refer to the response for Question 61.

***Question 74: Please clarify whether the State can provide any estimated usage, anticipated number of placements, historical spend, or expected demand by labor category.***

Answer 74:

Please refer to the response to Questions 1, 2, and 3.

***Question 75: Please confirm whether insurance certificates must be included with the bid response, or whether they are only required from the apparent successful vendor(s) prior to award.***

Answer 75:

Certificate of Insurance is required upon award.

***Question 76: Could you please confirm the Budget?***

Answer 76:

Please refer to the response to Question 3.

***Question 77: Please confirm the required bid submission method for this solicitation. Is submission through any one permitted method sufficient, or must the bid be submitted both electronically through wvOASIS and physically/by fax?***

Answer 77:

All solicitation responses should be submitted through the wvOASIS portal to be considered. Refer to section 6 in the Instructions to Vendors document for more information.

***Question 78: Beyond completing the pricing pages and required forms, is there a specific format or template expected for the technical response for submission?***

Answer 78:

The vendor should review section 4.2 for information regarding submission requirements.

***Question 79: Would the Agency consider extending the submission deadline to allow time to incorporate responses to vendor Questions?***

Answer 79:

All Questions are due by 10:00 am on 03/20/2026

***Question 80: Does the RFQ permit vendors to engage subcontractors to fulfill staffing requirements?***

Answer 80:

Please refer to Items 22 & 32 of the Terms and Conditions document. Vendors will be required to identify the use of subcontractors to include company name and contact information.

***Question 81: Is there a preference for local vendors?***

Answer 81:

Please refer to the response to Question 23.

***Question 82: Is there an incumbent? If so, could you please share the vendor list?***

Answer 82:

Please refer to the response to Question 1.

***Question 83: Are candidate resumes required at the time of bid submission, or only when candidates are proposed after contract award?***

Answer 83:

Please refer to the response to Question 14.

***Question 84: What is the estimated number of resources required annually for each labor classification?***

Answer 84:

This is unknown. Refer to response to Question 18.

***Question 85: Which roles or classifications are most frequently requested?***

Answer 85:

Please refer to the response to Question 6.

***Question 86: Are positions typically onsite, remote, or hybrid?***

Answer 86:

Please refer to the response for Question 33.

***Question 87: What is the typical turnaround time for candidate evaluation and selection after submission?***

Answer 87:

Please refer to the response to Question 15.

***Question 88: What is the average duration of assignments?***

Answer 88:

Please refer to the response to Question 15.

***Question 89: Is there a maximum bill rate, not-to-exceed rate, or budget range established for each labor category?***

Answer 89:

Please refer to the response to Question 3.

***Question 90: Will vendors be evaluated solely on price, or are there additional evaluation criteria?***

Answer 90:

Please refer to the response to Question 23.

***Question 91: Will there be a ranking or tiering of awarded vendors that affects order distribution?***

Answer 91:

Please refer to the response to Question 5.

***Question 92: What is the expected process for issuing work requests (e.g., first right of refusal, rotational assignment, competitive submissions)?***

Answer 92:

Please refer to the response to Question 15.

***Question 93: Are background checks, drug screenings, or specific security requirements required for candidates?***

Answer 93:

Please refer to Item 40 in the Terms and Conditions.

***Question 94: Will the State allow rate adjustments/escalations over the contract term?***

Answer 94:

Please refer to the response to Question 43.

***Question 95: Are there any restrictions on overtime billing or standard work hours?***

Answer 95:

Please refer to the pricing page where all rates are available.

***Question 96: What are the invoicing requirements and expected payment terms?***

Answer 96:

Please refer to Items 14 & 15 in the Terms and Conditions.

***Question 97: Will the State provide equipment for contractors, or are vendors expected to supply it?***

Answer 97:

Equipment will be supplied by the WVDOT. The vendor is responsible for careful care of the equipment and must return the equipment upon the completion of the work duties.

***Question 98: Is this a re-compete CRFQ? If yes,***

Answer 98:

Please refer to the response to Question 10.

***Question 99: Could you please the name of Current Suppliers (who are currently providing services to Agency)?***

Answer 99:

Please refer to the response to Question 1.

***Question 100: Could you please share current Suppliers pricing?***

Answer 100:

Please refer to the response to Question 2.

***Question 101: When the existing contract was started, and what is the annual monetary spent value of the current contract since inception?***

Answer 101:

Please refer to the response to Question 2.

***Question 102: How many resources are currently engaged in the current contract?***

Answer 102:

Please refer to the response to Question 1.

***Question 103: Can you please share the no. of positions served in previous years under this contract?***

Answer 103:

Please refer to the response to Question 1.

***Question 104: Can you please share the amount of business each vendor did under this contract in previous years?***

Answer 104:

Please refer to the response to Question 1.

***Question 105: What will be the estimated annual budget for this project?***

Answer 105:

Please refer to the response to Question 3.

***Question 106: How many positions we can expect under this contract on an annual basis?***

Answer 106:

Please refer to the response to Question 15.

***Question 107: What would be the shift timings for the given positions?***

Answer 107:

Please refer to the response to Question 15.

***Question 108: How will the requisitions be shared among the awarded vendors?***

Answer 108:

Please refer to the response to Question 4.

***Question 109: Is it mandatory to bid on all the positions?***

Answer 109:

Please refer to Section 4.2 in the Specifications.

***Question 110: Can we provide client name and contact details along with the placement details to suffice the given requirement “Vendors shall be able to demonstrate their potential to provide these services by providing documentation to indicate they have provided staffing of at least six ( 6) individuals within the listed classifications within the past five (5) years:”?***

Answer 110:

Please refer to Item 4.2 of the Specifications

***Question 111: If reference details would not suffice the above-mentioned requirement, can you please confirm what all document would suffice the given requirement?***

Answer 111:

Please refer to the response to Question 14.

***Question 112: As per our understanding, resumes are not required along with the response, can you please confirm the same?***

Answer 112:

Please refer to the response to Question 14.

***Question 113: In reference to proposal submission requirements, do we just need to submit pricing form along with documentation sufficing qualifications given in section “3. Qualifications” of Specifications document?***

Answer 113:

Please refer to the response to Question 14.

***Question 114: Each position listed in the pricing sheet includes a corresponding senior-level role (example: 4.1.1 Senior Mainframe Application Analyst and 4.1.2 Mainframe Application Analyst). Can the requirements under Section 3.2 be satisfied by demonstrating a combined total of six (6) placements across both junior and senior versions of the role?***

Answer 114:

Upon request for qualified candidates, the vendor is limited to the roles and rates on the pricing page.

***Question 115: The role “Senior Application Oracle Database Administrator” appears twice in the pricing sheet under Sections 4.1.10 and 4.1.5. Could you please confirm whether a revised pricing sheet will be issued?***

Answer 115:

Please refer to the response to Question 70.

***Question 116: In the Specifications Document, Section 4 – Mandatory Requirements – the job descriptions are provided. Are we required to submit actual resumes or sample resumes, and what mandatory requirements need to be included with the response document?***

Answer 116:

Please refer to the response to Question 14.

***Question 117: Can the Agency confirm the anticipated initial term of the contract and whether there are any renewal or extension options associated with this Master Agreement?***

Answer 117:

Please refer to the response to Question 9.

***Question 118: Is there an estimated budget, not-to-exceed value, or historical annual spend associated with similar IT temporary staffing contracts?***

Answer 118:

Please refer to the response to Question 3.

***Question 119: Can the Agency provide estimated quantities (hours/FTEs) per classification to***

Answer 119:

Please refer to the response to Question 15.

***Question 120: Is there an incumbent vendor or multiple vendors currently providing these services? If so, can the Agency share incumbent vendor names and performance insights?***

Answer 120:

Please refer to the response for Question 1.

***Question 121: Can the Agency provide historical usage data by role (e.g., number of resources engaged per classification in the past 12–24 months)?***

Answer 121:

Please refer to the response for Questions 1 and 2.

***Question 122: Can the Agency confirm whether all roles are expected to be performed onsite, or if any roles may be eligible for hybrid or remote work arrangements?***

Answer 122:

Please refer to the response to Question 33.

***Question 123: Can the Agency clarify the expected work model for resources under this contract (e.g., onsite, hybrid, or remote)? Specifically, should vendors assume that personnel will be required to work primarily at WVDOT facilities in Charleston, WV or other state locations?***

Answer 123:

Please refer to the response for Question 61.

***Question 124: Can the Agency confirm the exact list of documents required for submission under this RFQ (e.g., pricing only, resumes, qualifications, technical response, forms)?***

Answer 124:

Please refer to the response to Question 14.

***Question 125: Based on our understanding, vendors are required to submit responses demonstrating compliance with mandatory requirements and pricing. Please confirm whether a detailed technical approach, staffing plan, or management methodology is required as part of this submission.***

Answer 125:

Please refer to the response for Question 14.

***Question 126: Are sample resumes required at the time of bid submission, or will resumes be requested only at the time of specific Delivery Orders?***

Answer 126:

Please refer to the response to Question 14.

***Question 127: Can the Agency provide details on the evaluation methodology and weighting (e.g., pricing vs. qualifications vs. experience)?***

Answer 127:

Please refer to the response to Question 23.

***Question 128: For Section 3 – Qualifications, can the Agency confirm whether providing client Point of Contact (POC) details (name, title, email, and phone) as part of reference information will be considered sufficient evidence of prior experience, or are additional supporting documents (e.g., contracts, performance letters, or work orders) required?***

Answer 128:

Please refer to the response to Question 110.

***Question 129: Can the Agency confirm the minimum number of client references required to demonstrate compliance with the Qualifications section?***

Answer 129:

Please refer to the response to Question 110.

***Question 130: For Section 4.1 – Mandatory Contract Services Requirements, can the Agency confirm whether submission of one representative resume per role/classification demonstrating compliance with the stated requirements will be sufficient to meet the mandatory criteria, or are vendors expected to provide multiple resumes or additional supporting documentation for each requirement?***

Answer 130:

Please refer to the response to Question 14.

***Question 131: The solicitation includes both an Excel pricing sheet (with multi-year pricing structure) and a portal-based pricing submission (with a single rate per line item). Can the Agency please confirm which format will be considered the official pricing submission for evaluation purposes?***

Answer 131:

Please refer to the response for Question 20.

***Question 132: In case of any discrepancy between the Excel pricing sheet and the portal submission, which version will take precedence?***

Answer 132:

Please refer to the response for Question 20.

***Question 133: Please confirm if we are MWBE Certified from NMSDC. Can we attach our certificates in order to get the preference?***

Answer 133:

The vendor is responsible for determining SWAM certification. Please also refer to Item 15 in the Terms and Conditions.

***Question 134: Our renewal for MWBE with the State of WV is under review, as our current certification has expired please confirm if we can attach the proof of application in order to be considered for the preference and can get the certificate at the time of award.***

Answer 134:

Please refer to the response for Question 133.

***Question 135: Is it permissible for a vendor to complete business registration after contract award, or is full registration required at the time of proposal submission?***

Answer 135:

Please refer to the response for Question 13.

***Question 136: Are there any specific guidelines, templates, or formatting requirements that vendors must follow when preparing the proposal response?***

Answer 136:

Please refer to the response for Question 12.

***Question 137: Could you please share the estimated budget for this RFP?***

Answer 137:

Please refer to the response for Question 3.

***Question 138: Could you please share the incumbent vendor's name, their previous response, and the associated pricing for a similar contract?***

Answer 138:

Please refer to the response for Question 1.

***Question 139: Could you please provide the annual spending details for similar contracts from the past three years?***

Answer 139:

Please refer to the response for Question 2.

***Question 140: In Section 3.2- Qualification of the Specifications document, the Agency states that vendors shall be able to demonstrate their capacity to provide the requested services by furnishing documentation evidencing the staffing of at least six individuals within the listed classifications over the past five years.***

Answer 140:

Please refer to the response for Question 110.

***Question 141: Would the Agency please confirm whether this documentation must be submitted as part of the Proponent's RFQ response, or whether it will only be required upon subsequent request by the Agency? If submission is required at the time of proposal, would the Agency please specify the forms of documentation it will accept to satisfy this requirement and ensure the Proponent's response is deemed responsive?***

Answer 141:

Please refer to the response for Question 13.

***Question 142: Would the Agency please clarify its expectations regarding the “Add Attachments” tab within the WVOASIS portal? In particular, please confirm what supporting documents, if any, must be uploaded in that section as part of the RFQ response.***

Answer 142:

Please refer to the response for Question 14.

***Question 143: Could the Agency please clarify the Proponent’s obligation, if any, with respect to Document Attachment Four, “State of West Virginia Centralized Request for Quote Service - Prof”? Specifically, is this attachment provided solely for reference purposes, or is the Proponent expected to complete, acknowledge, or submit this form as part of its RFQ response in order to be considered responsive?***

Answer 143:

Please refer to the response for Questions 13 and 14.

***Question 144: What is the anticipated annual budget for these IT temporary staffing services?***

Answer 144:

Please refer to the response for Question 3.

***Question 145: Could the State identify the current incumbent contractor(s) for these services and provide the total annual spend for each incumbent over the past three fiscal years?***

Answer 145:

Please refer to the response for Questions 1 and 2.

***Question 146: The RFQ indicates an intent to establish “multiple open-ended contracts.” Does the State have an estimated number of awards it anticipates making?***

Answer 146:

Please refer to the response for Question 8.

***Question 147: Section 4.1.1. (Senior Mainframe Application Analyst) requires a Bachelor's degree or five (5) years of equivalent experience, while Section 4.1.2 (Mainframe Application Analyst) does not specify an educational requirement. Could the State clarify whether any minimum education or equivalent experience is required for the Mainframe Application Analyst role?***

Answer 147:

Mainframe Application Analyst requires a minimum of a Bachelor's degree in Computer science or a related field from an accredited institution, or a minimum of three (3) years of equivalent work experience as a substitution for the Bachelor's degree.

***Question 148: In addition to the Pricing Page (Exhibit A), Sections 3.1 and 3.2 require documentation of vendor experience and staffing capabilities. Could the State clarify whether this should be submitted as a formal technical proposal? If so, are there any formatting requirements or page limitations?***

Answer 148:

Please refer to the response for Question 14.

***Question 149: Please refer to Section 3.2, Qualifications - The RFQ states that vendors must provide documentation indicating they have "provided staffing of at least six (6) individuals within the listed classifications within the past five (5) years". Could the Agency please clarify if it is acceptable for all six submitted individuals to fall under a single classification (for example, providing documentation for six Database Administrators)? Or must the vendor demonstrate staffing experience across multiple different classifications from the list in Section 1?***

Answer 149:

Please refer to the response for Question 110.

***Question 150: Please refer to Section 3.2 which requires documentation indicating the vendor provided an employee "meeting the requirements of a specifically named classification from Section 1". Could the Agency please clarify if the past employee's actual job title must be an exact, verbatim match to the classification titles listed in Section 1 (e.g., "Application Oracle Database Administrator")? Or is it acceptable to submit documentation for past employees who held different official job titles, provided their duties, skills, and experience directly match the mandatory requirements for that specific classification?***

Answer 150:

Please refer to the response for Question 110.

***Question 151: Section 4.2.3 requires all travel expenses to be included in the vendor's hourly rate , while Section 1 notes that assignments could be located anywhere within the entire State of West Virginia. Because travel costs vary drastically depending on the specific location within the state, how should vendors account for this in a single fixed hourly rate? Will the Agency allow for separate travel expense reimbursements (at standard State rates) for assignments located significantly outside the metro-Charleston area, or must the single hourly rate absorb all statewide travel risks?***

Answer 151:

Vendors should review section 8 for information regarding travel.

***Question 152: Could the Agency please confirm the length of the initial contract term and the exact number of optional renewal years that vendors should prepare pricing for on the Pricing Page?***

Answer 152:

Please refer to the response for Question 16.

***Question 153: Are there any incumbents for this position?***

Answer 153:

Please refer to the response for Question 1.

***Question 154: If incumbents are present, could you please provide their names?***

Answer 154:

Please refer to the response for Question 1.

***Question 155: Could you please confirm the evaluation criteria and how the proposal will be scored?***

Answer 155:

Please refer to the response to Question 23.

***Question 156: We are a non-resident bidder; however, we are a Small Minority-Owned Business. Could you please confirm whether we are eligible to obtain a reciprocal certificate?***

Answer 156:

Please refer to Item 15 of the Terms and Conditions.

***Question 157: Is any local preference given?***

Answer 157:

Please refer to Item 15 of the updated Terms and Conditions.

***Question 158: Can out-of-state vendors participate?***

Answer 158:

Yes.

***Question 159: Section 4.2.4 indicates that resumes are required with the vendor's response. Could the State please clarify if resumes are required as part of the initial bid submission, or only during the delivery order phase when staffing requests are issued?***

Answer 159:

Please refer to the response to Question 14.

***Question 160: Are there any rate caps, budget thresholds, or not-to-exceed rates for any labor categories?***

Answer 160:

Please refer to the response for Question 3.

***Question 161: Should pricing assume standard 40-hour workweeks only, or should vendors include provisions for overtime/on-call work?***

Answer 161:

Please refer to the response for Question 42.

***Question 162: Could you please clarify whether pricing should be submitted as an attachment, or if it must also be entered directly in the “Respond to Lines” section within the portal?***

Answer 162:

Please refer to the response for Question 20.

***Question 163: Are travel, lodging, or per diem costs expected to be included in the hourly rates, or reimbursed separately?***

Answer 163:

Please refer to the response for Question 151.

***Question 164: Are vendors allowed to propose rate escalations (e.g., annual increases) over the contract term?***

Answer 164:

Please refer to the response for Question 43.

***Question 165: Will vendors be ranked strictly based on lowest price per labor category, or are there any additional evaluation factors?***

Answer 165:

Please refer to the response for Question 23.

***Question 166: Will vendor ranking remain fixed for the duration of the contract, or may it be adjusted based on performance?***

Answer 166:

Please refer to the response to Question 23.

***Question 167: Approximately how many vendors does the State anticipate awarding under this contract?***

Answer 167:

Please refer to the response to Question 8.

***Question 168: What is the estimated annual spend for IT temporary staffing under this contract?***

Answer 168:

Please refer to the response for Questions 2 and 3.

***Question 169: Approximately how many positions are expected annually per labor category?***

Answer 169:

Please refer to the response for Question 18.

***Question 170: Which roles are expected to be most frequently utilized?***

Answer 170:

Please refer to the response for Question 6.

***Question 171: What is the typical duration of assignments, and are extensions common?***

Answer 171:

Please refer to the response for Question 16.

***Question 172: Are resources required to be fully onsite in Charleston, WV, or will hybrid/remote work be permitted for certain roles?***

Answer 172:

Please refer to the response for Question 61.

***Question 173: For each staffing request, how many candidates should be submitted (e.g., one vs multiple)?***

Answer 173:

Please refer to the response for Question 16.

***Question 174: What is the typical interview and selection process (number of rounds, timeline)?***

Answer 174:

Please refer to Section 4.3 of the Specifications.

***Question 175: Are there defined KPIs or SLAs related to: Candidate submission timelines, Fill rates, Candidate retention***

Answer 175:

Please refer to the response for Question 18.

***Question 176: Is there a maximum number of vendors that will be awarded per classification?***

Answer 176:

Please refer to the response for Question 8.

***Question 177: Will vendors be evaluated and awarded on a per-classification basis, or will evaluation consider the vendor's overall response across all classifications?***

Answer 177:

Please refer to the response for Questions 5 and 23.

***Question 178: Can the State provide estimated annual usage, anticipated volume, or historical spend by classification?***

Answer 178:

Please refer to the response for Question 3.

***Question 179: Is award determination based solely on the lowest hourly rate per classification, or are there additional evaluation criteria?***

Answer 179:

Please refer to the response for Question 23.

***Question 180: Are vendors permitted to propose different rates by contract year or escalation over time?***

Answer 180:

Please refer to the response for Question 23.

***Question 181: Can vendors choose to bid on only selected classifications, or are they expected to support all listed roles?***

Answer 181:

Please refer to the response for Question 109.

***Question 182: Will the State consider remote candidates for any classifications?***

Answer 182:

Please refer to the response for Question 61.

***Question 183: Will the State provide equipment (e.g., laptops, software licenses), or is the vendor expected to supply these?***

Answer 183:

Please refer to the response for Question 97.

***Question 184: In Qualification section, 3.2, can we include commercial entities for demonstrating the services?***

Answer 184:

Please refer to Section 3 of the Specifications.

***Question 185: Please confirm the maximum number of awards.***

Answer 185:

Please refer to the response to Question 8.

***Question 186: What is the estimated budget?***

Answer 186:

Please refer to the response for Question 3.

***Question 187: Is this a new contract or are there any incumbents?***

Answer 187:

Please refer to the response for Question 1.

***Question 188: What was the previous spent?***

Answer 188:

Please refer to the response for Question 2.

***Question 189: What is the duration of the assignments?***

Answer 189:

Please refer to the response to Question 16.

***Question 190: Are there any pain points with Incumbents?***

Answer 190:

Please refer to the response to Question 7.

***Question 191: How many FTEs will be required for this contract?***

Answer 191:

Please refer to the response to Question 8.

***Question 192: Will there be any award preference for local vendors?***

Answer 192:

Please refer to the response to Question 23.

***Question 193: Will the award be limited to vendors offering the lowest bid only?***

Answer 193:

Please refer to the response to Question 23.

***Question 194: How many FTEs are you anticipating for each position?***

Answer 194:

Please refer to the response to Question 8.

***Question 195: How many FTEs have been previously working on this contract?***

Answer 195:

Please refer to the response to Question 1.

***Question 196: Are resumes of Positions required with response? If required, should they be sample resumes or actual candidate resumes?***

Answer 196:

Please refer to the response to Question 14.

***Question 197: Is it mandatory to bid on all requirements?***

Answer 197:

Please refer to the response for Question 109.

***Question 198: What is the mode of proposal submission, can we submit only electronically?***

Answer 198:

Please refer to the response to Question 20.

***Question 199: With respect to position 4.1.10 Senior Application SQL Server Database Administrator, there is different position mentioned in Pricing ( in 4.1.10 Senior Application Oracle Database Administrator) which one should be considered?***

Answer 199:

Please refer to the response for Question 51.

***Question 200: What is the Format of submission, which sections should we address in our response?***

Answer 200:

Please refer to the response to Question 14.

***Question 201: Will services be required onsite, hybrid or remote?***

Answer 201:

Please refer to the response for Question 33.

***Question 202: Are Reciprocal Preference, Small, Women-Owned, Or Minority-owned Business preference applicable for this Request for Quotation, if we don't qualify for any preference can we perform subcontracting with Small, WO, MO businesses?***

Answer 202:

Please refer to the response for Question 156.

***Question 203: Is local office required for this contract?***

Answer 203:

Vendors should review section 1 for information regarding scope of contract.

***Question 204: Could you please clarify the response format of the CRFQ?***

Answer 204:

Please refer to the response to Question 12.

***Question 205: There are no specific instruction provided for " Technical Proposal", could you please specify?***

Answer 205:

Please refer to the response to Question 14.

***Question 206: Do we need to provide pricing in the excel provided as well?***

Answer 206:

Please refer to the response to Question 20.

***Question 207: Or should the pricing be submitted on the portal only?***

Answer 207:

Please refer to the response to Question 20.

***Question 208: Is it a re-bid or a new contract?***

Answer 208:

Please refer to the response for Question 1.

***Question 209: If, re-bid please could you share the historical spend?***

Answer 209:

Please refer to the response for Question 2.

***Question 210: Could you please share the incumbent names?***

Answer 210:

Please refer to the response for Question 1.

***Question 211: Are there any pain points in the current contract?***

Answer 211:

Please refer to the response for Question 7.

***Question 212: Is sub-contracting allowed under this contract?***

Answer 212:

Please refer to the response for Question 80.

***Question 213: Is there any VISA restriction for the contract?***

Answer 213:

Vendors should review section 4.2.5 regarding citizenship and working eligibility.

***Question 214: Could you please specify the reference requirements?***

Answer 214:

Please refer to the response for Question 14.

***Question 215: For section 3.2, "Vendors must provide documentation to indicate that their company meets this requirement prior to award; however, bidders may include this***

***documentation with their bid." Could you please clarify what documentation will suffice this requirement? Do we need to submit invoices?***

Answer 215:

Please refer to Section 3.2 of the Specifications.

***Question 216: Is there a preference for any work authorization for this contract?***

Answer 216:

Unclear the question; Please refer to Item 15 in the Terms and Conditions.

***Question 217: Could you please provide a clarity for the work model – is it going to be all on site requirements?***

Answer 217:

Please refer to the response for Question 1.

***Question 218: Or are the requirements can possibly be hybrid or remote as well?***

Answer 218:

Please refer to the response for Question 61.

***Question 219: Do we need to submit candidate resumes for the positions with our response?***

Answer 219:

Please refer to the response to Question 14.

***Question 220: If yes, should we submit sample resumes, or live candidate resumes?***

Answer 220:

Please refer to the response to Question 14.

***Question 221: Will these candidates be expected to join the agency upon award?***

Answer 221:

***Question 222: If yes, could you please provide the estimated joining date and mode of interviews?***

Answer 222:

Please refer to the response for Question 16.

***Question 223: Are they expected to work onsite, hybrid or remote?***

Answer 223:

Please refer to the response for Question 61.

***Question 224: Are digital signatures acceptable ?***

Answer 224:

Yes.

***Question 225: Is there an estimated budget for the contract?***

Answer 225:

Please refer to the response for Question 3.

***Question 226: Is there a preference for the Hourly rates?***

Answer 226:

Please refer to the response for Question 42.

***Question 227: Is there a local preference for the vendors?***

Answer 227:

Please refer to the response for Question 157.

***Question 228: Please clarify whether the positions under this contract will be fulltime, parttime, or variable based on project needs?***

Answer 228:

Please refer to Section 4.3.4 of the Specifications.

***Question 229: Will WVDOT issue Delivery Orders for each individual resource, or can multiple resources be requested under a single order?***

Answer 229:

Please refer to the response for Question 15.

***Question 230: Are the resources expected to work onsite, hybrid, or fully remote?***

Answer 230:

Please refer to the response for Question 61.

***Question 231: If onsite work is required, please confirm the primary work location(s) and whether travel across the state is expected?***

Answer 231:

Please refer to the response for Question 16.

***Question 232: Will WVDOT provide equipment for remote workers, or must vendors supply equipment?***

Answer 232:

Please refer to the response for Question 97.

***Question 233: Are overtime hours permitted, and if so, how should they be billed?***

Answer 233:

Please refer to the response for Question 95.

***Question 234: Are background checks required for all resources? If yes, what level (state, federal, fingerprinting)?***

Answer 234:

Please refer to the response for Question 93.

***Question 235: Will WVDOT require drug screening or additional security clearances?***

Answer 235:

Please refer to Section 4.3.3 and Section 4.2.9 of the Specifications.

***Question 236: What is the expected turnaround time for providing candidates after receiving a Delivery Order?***

Answer 236:

Please refer to the response for Question 15.

***Question 237: Will interviews be conducted by WVDOT? If so, what is the interview format (virtual, panel, technical test)?***

Answer 237:

Interviews will be virtual or in person when possible. It is up to the agency requester as to the format of the interviews.

***Question 238: What is the required work mode for this engagement—remote, hybrid, or fully onsite?***

Answer 238:

Please refer to the response for Question 61.

***Question 239: Is it mandatory to submit actual or sample resumes for each classifications?***

Answer 239:

Please refer to the response to Question 14.

***Question 240: What is the expected start date for the first set of resources?***

Answer 240:

Please refer to the response for Question 15.

***Question 241: What is the expected duration of each assignment (e.g., 6 months, 12 months, multiyear)?***

Answer 241:

Please refer to the response for Question 15.

***Question 242: Will WVDOT allow resource replacements without penalty if a candidate resigns or is not a fit?***

Answer 242:

Vendors should review section 4.2 regarding vendor responsibilities.

***Question 243: What is the required notice period for replacing a resource?***

Answer 243:

Please refer to the response for Question 242.

***Question 244: What is the anticipated contract start date and contract term?***

Answer 244:

Please refer to the response for Question 16.

***Question 245: Will multiple vendors be awarded under this solicitation?***

Answer 245:

Please refer to the response for Question 1.

***Question 246: How will Delivery Orders be distributed among awarded vendors (rotation, best fit, competitive minibid)?***

Answer 246:

Please refer to the response for Question 16.

***Question 247: Will WVDOT provide historical usage data for similar staffing contracts?***

Answer 247:

Please refer to the response for Question 2 & 3.

***Question 248: Is there a maximum number of resources WVDOT anticipates needing per classification?***

Answer 248:

Please refer to the response for Question 8.

***Question 249: Will WVDOT allow rate adjustments during the contract term?***

Answer 249:

Please refer to the response for Question 42.

***Question 250: Are there any penalties for early termination of a resource by the vendor?***

Answer 250:

Please refer to the response for Question 242.

***Question 251: Should vendors include all costs (travel, equipment, overhead) in the hourly rate?***

Answer 251:

Please refer to the response for Question 151.

***Question 252: Will WVDOT reimburse travel expenses if onsite work is required outside Charleston?***

Answer 252:

Please refer to the response for Question 151.

***Question 253: What is the invoicing frequency (monthly, biweekly)?***

Answer 253:

Invoices will be billed monthly.

***Question 254: Are timesheets required, and if so, what format should be used?***

Answer 254:

Please refer to the response for Question 242.

***Question 255: Will WVDOT use wvOASIS for timesheet approval and invoicing?***

Answer 255:

Please refer to the response for Question 242.

***Question 256: For Section 3.2 (staffing of six individuals), will WVDOT accept private sector references, or must they be government clients?***

Answer 256:

Please refer to Section 3 of the Specifications.

***Question 257: Will WVDOT accept resumes at the time of Delivery Order instead of at bid submission?***

Answer 257:

Please refer to the response to Question 14.

***Question 258: Are vendors required to include the qualifications outlined in Section 3 as part of the response submission?***

Answer 258:

Please refer to the response for Question 13.

***Question 259: Will WVDOT require vendors to acknowledge all addenda in the technical proposal or only in the bid submission?***

Answer 259:

Please refer to the response for Questions 12 and 13.

***Question 260: Are vendors required to include the Vendor Responsibilities outlined in Section 4.2 as part of the response submission?***

Answer 260:

Please refer to the response for Questions 12 and 13.

***Question 261: Is there a page limit or formatting requirement for the technical proposal?***

Answer 261:

This is a request for quote and not a request for proposal.

***Question 262: Should vendors submit one combined proposal for all classifications or separate proposals per classification?***

Answer 262:

Please refer to the response for Questions 12 and 13.

***Question 263: Are vendors required to submit a redacted version for public release?***

Answer 263:

Please refer to Item 31 of the Terms and Conditions.

***Question 264: Can WVDOT confirm the complete list of mandatory submission requirements (e.g., technical proposal components, staffing documentation, compliance forms, addendum acknowledgments, and any required certifications) that must be included in the vendor's response?***

Answer 264:

Please refer to the response for Question 14.

***Question 265: Can WVDOT confirm the mandatory information to be provided in the Response document?***

Answer 265:

Please refer to the response for Question 14.

***Question 266: Can WVDOT provide the required format or structure for the information that must be included in the response submission?***

Answer 266:

Please refer to the response for Question 14.

***Question 267: Will WVDOT provide training or orientation for new resources?***

Answer 267:

Organizational knowledge will be shared, however incoming employees will be expected to have the technical knowledge to perform their duties.

***Question 268: Are there any mandatory state holidays or shutdown periods vendors should be aware of?***

Answer 268:

Please refer to the response for Question 50.

***Question 269: Will WVDOT provide access to internal systems for remote workers?***

Answer 269:

All work will be performed on-site.

***Question 270: Are there any anticipated changes to the technical environment during the contract term?***

Answer 270:

Yes, due to the nature of the industry.

***Question 271: Will WVDOT provide performance feedback for each resource?***

Answer 271:

Performance feedback may be offered upon request.

***Question 272: Is there a maximum number of vendors WVDOT intends to award?***

Answer 272:

Please refer to the response for Question 8.

***Question 273: Will WVDOT require vendors to participate in quarterly or annual performance reviews?***

Answer 273:

Please refer to the response for Question 271.

***Question 274: Does WVDOT anticipate transitioning any of these roles into longterm fulltime positions?***

Answer 274:

Please refer to the response for Question 228.

***Question 275: Could WVDOT share the evaluation criteria or scoring breakdown that will be used to assess vendor responses?***

Answer 275:

Please refer to the response for Question 23.

***Question 276: Are vendors required to complete the Final CRFQ Form and submit it along with their proposal?***

Answer 276:

Please refer to the response for Questions 12 and 13.

***Question 277: Is the submission of past client references mandatory for this solicitation?***

Answer 277:

Please refer to the response for Questions 12 and 13.

***Question 278: Are vendors required to submit separate technical and cost documents, or should all materials be combined into a single file?***

Answer 278:

Please refer to the response for Questions 12 and 13.

***Question 279: Can WVDOT confirm all mandatory forms and attachments that must be included for the proposal to be considered responsive?***

Answer 279:

Please refer to the response for Questions 12 and 13.

***Question 280: Can WVDOT confirm whether an extension to the due date will be issued for this solicitation?***

Answer 280:

Please refer to the response for Question 79.

***Question 281: Should the proposal be separated into Technical and Price volumes?***

Answer 281:

Please refer to the response for Questions 12 and 13.

***Question 282: Is there a page limit for the Technical Proposal?***

Answer 282:

Please refer to the response for Question 261.

***Question 283: What file format should the proposal be submitted in (PDF or Word)?***

Answer 283:

Please refer to the response for Question 261.

***Question 284: Are there any specific formatting requirements (font, margins, spacing)?***

Answer 284:

Please refer to the response for Question 261.

***Question 285: Should technical specifications or datasheets be included in the proposal submission?***

Answer 285:

Please refer to the response for Questions 12 and 13.

***Question 286: Should addendum acknowledgement forms be submitted as part of the proposal package or separately?***

Answer 286:

Please refer to the response for Questions 12 and 13.

***Question 287: Can vendors submit multiple files in the portal, or must the proposal be uploaded as one consolidated document?***

Answer 287:

Please refer to the response for Questions 12 and 13.

***Question 288: Could you please clarify the evaluation criteria or scoring methodology for this solicitation?***

Answer 288:

Please refer to the response for Question 23.

***Question 289: Could the State please confirm if vendors should submit Exhibit A in excel or can vendors provide it in PDF?***

Answer 289:

Please refer to the response for Questions 12 and 13.

***Question 290: Could the State please confirm whether vendors may provide the Contract Manager information within the proposal/documentation, or if vendors are required to attach and complete page 22 of CRFQ DOT2600000079 Specifications as a separate form?***

Answer 290:

Please refer to the response for Questions 12 and 13.

***Question 291: Are electronic signatures allowed?***

Answer 291:

Please refer to the response for Question 224.

***Question 292: Could the State please grant an extension on the due date?***

Answer 292:

Please refer to the response for Question 79.

***Question 293: Could the State please confirm if it's mandatory for vendors to have a vendor customer code?***

Answer 293:

The successful vendor must be registered with the State of WV upon award.

***Question 294: If the vendor customer code and registration with the West Virginia Purchasing Division registration is mandatory, could the State please confirm if vendors can include proof that we are currently in the process of obtaining it?***

Answer 294:

Please refer to the response for Question 293.

***Question 295: In section 15A. RECIPROCAL PREFERENCE, the link provided is not working, could the State please provide the correct link or the PDF?***

Answer 295:

Please try the link again.

***Question 296: Could the State please confirm whether vendors are required to complete the Terms and Conditions form or if it should be submitted blank as part of the proposal? If vendors are expected to complete it, could the State please clarify the correct way to fill it out as some blank spaces appear to be post award?***

Answer 296:

Yes, it is required upon award.

***Question 297: Could the State please confirm whether any licenses, certifications, or permits are required under the LICENSE(S) / CERTIFICATIONS / PERMITS section of the Terms and Conditions? The section indicates that vendors must provide the listed items; however, the space below the paragraph appears to be blank. Please confirm if any specific requirements apply.***

Answer 297:

No.

***Question 298: Is the certificate of Insurance required with the response?***

Answer 298:

Please refer to the response for Question 75.

***Question 299: Are there any sales reporting requirements we should be aware of? If so, what is the expected submission frequency, and are zero sales reports required***

Answer 299:

Please refer to the response for Question 47.

***Question 300: Could the State please confirm whether the Interested Party Supplemental Disclosure form referenced in Section 43 – Interested Party Supplemental Disclosure of the Terms and Conditions is required for submission? The section indicates that the form is included in the solicitation; however, it does not appear among the provided documents. Could the State please provide the form or advise where it can be located?***

Answer 300:

The form can be obtained from the WV Ethics Commission.

***Question 301: Is it required to provide the Good Standing Certificate alongside the proposal response?***

Answer 301:

Please refer to Item 32 in the Terms and Conditions.

***Question 302: We are a California MBE firm certified by NMSDC. Do we qualify to meet the MBE preference? If yes, could the State please let us know what is the required documentation in order to obtain this preference?***

Answer 302:

Please refer to Item 15 in the Terms and Conditions.

***Question 303: We are a California firm, could the State please confirm if we qualify to meet the reciprocal preference?***

Answer 303:

Please refer to Item 15 in the Terms and Conditions.

***Question 304: Can the State confirm whether vendors are required to submit any written/technical response, or only pricing?***

Answer 304:

Please refer to the response for Questions 12 and 13.

***Question 305: If yes, is there any defined structure, format, or set of Questions that vendors are required to follow for the written response?***

Answer 305:

Please refer to the response for Questions 12, 13, and 14.

***Question 306: Could the State please confirm what specific documentation is required under Section 3.1 to demonstrate the minimum five (5) years in business?***

Answer 306:

Please refer to the response for Question 55.

***Question 307: As per Section 3.2, could the State confirm whether vendors may provide information on individuals provided to commercial clients, or if only government/public sector experience will be considered?***

Answer 307:

Please refer to the response for Question 14.

***Question 308: As per Section 3.2, could the State provide more details on the type of documentation required to demonstrate that individuals were provided for the specified classifications?***

Answer 308:

Please refer to the response for Question 14.

***Question 309: As per Section 4.2.3, which mentions inclusive costs, could the State confirm whether vendors are allowed to bill for public holidays, sick leave, or paid time off?***

Answer 309:

Please refer to the response for Question 50.

***Question 310: Are vendors expected to include references in the written response? If yes, must these be government references, or will commercial references also be accepted?***

Answer 310:

Please refer to the response for Question 14.

***Question 311: Could the WVDOT please clarify the correct way to enter pricing on the portal?***

Answer 311:

Please refer to the response for Question 20.

***Question 312: Please clarify what is meant by 'Unit Issue' and 'Qty' on the portal within the pricing slot.***

Answer 312:

'Est. Qty.' is an estimated number of positions /roles given for the pricing page. 'Unit of Measure' represents one position/role. 'Unit cost' is the hourly rate for year 1, 2, 3, and 4. Refer to 5.2 regarding more information on the pricing page.

***Question 313: Are there any caps/limits on annual rate escalation for years 2-4?***

Answer 313:

Please refer to the response for Question 42.

***Question 314: Are there any overtime or holiday rate considerations to be included?***

Answer 314:

Please refer to the response for Question 50.

***Question 315: Can the State confirm that 'EA' in the pricing sheet represents one hour of service per resource, given the estimated quantity of 2080?***

Answer 315:

Please refer to the response for Question 312.

***Question 316: What is the estimated number of resources required per role annually?***

Answer 316:

Please refer to the response for Question 16.

***Question 317: How many vendors do you expect to award for this project?***

Answer 317:

Please refer to the response for Question 8.

***Question 318: Apart from Charleston, are there other work locations across WV?***

Answer 318:

Please refer to the response for Question 1.

***Question 319: Is subcontracting allowed under this contract?***

Answer 319:

Please refer to the response for Question 80.

***Question 320: Is there an existing vendor or incumbent currently providing these services?***

Answer 320:

Please refer to the response for Question 1.

***Question 321: Please provide details of the current incumbent vendor(s), including the scope of services performed and the duration of the existing contract.***

Answer 321:

Please refer to the response for Question 1.

***Question 322: Could you please confirm whether vendors are required to submit a detailed technical proposal as part of this CRFQ response, or if the evaluation will be based solely on the submitted pricing and required forms?***

Answer 322:

Please refer to the response for Questions 12 and 13.

***Question 323: Is the current agency providing services under this contract eligible to participate and submit a bid for this RFP?***

Answer 323:

Please refer to the response for Question 1.

***Question 324: Is there a defined "not-to-exceed" budget for this RFP? If so, please provide details.***

Answer 324:

Please refer to the response for Question 3.

***Question 325: Please provide a list of the most frequently requested job classifications or positions under this contract.***

Answer 325:

Please refer to the response for Question 6.

***Question 326: Kindly provide the total annual expenditure for temporary staffing services for the most recent fiscal year.***

Answer 326:

Please refer to the response for Question 2.

***Question 327: Please clarify whether resumes are required as part of the proposal submission process. If applicable, kindly specify the positions and level of detail required.***

Answer 327:

Please refer to the response to Question 14.

***Question 328: Please provide information regarding the current pricing structure, including bill rates or markups, utilized under the existing contract.***

Answer 328:

Please refer to the response for Question 2.

***Question 329: Could you please clarify if vendors need to complete only Page 1 (Vendor Information) of the CRFQ form, or if the entire document must be completed and submitted as part of the response?***

Answer 329:

Please refer to the response for Questions 12 and 13.

***Question 330: Could you please confirm whether the submission requirements are limited to the CRFQ form and pricing sheet only, or if we may also include additional documents such as company information and qualifications?***

Answer 330:

Please refer to the response for Questions 12 and 13.

***Question 331: Could you please confirm whether the resources are required to be fully onsite in Charleston, WV, or if remote or hybrid work arrangements will be acceptable?***

Answer 331:

Please refer to the response for Question 61.

***Question 332: Please confirm whether the submitted hourly rates are expected to be fully inclusive of all costs, including travel, overhead, insurance, and benefits, with no additional reimbursements.***

Answer 332:

Please refer to the response for Question 42.

***Question 333: In the event that a resource needs to be replaced, could you please clarify whether vendors would be subject to any penalties beyond providing a qualified replacement, and whether a transition period would be permitted?***

Answer 333:

Please refer to the response for Question 242.

***Question 334: Do all positions require full-time on-site presence in Charleston, or are any roles eligible for remote or hybrid work?***

Answer 334:

Please refer to the response for Question 61.

***Question 335: Are any roles expected to provide after-hours, on-call, or weekend/holiday support as part of the standard hourly rate?***

Answer 335:

Please refer to the response for Question 50.

***Question 336: Which position classifications are most frequently requested?***

Answer 336:

Please refer to the response for Question 6.

***Question 337: What proportion of time is expected to be spent on mentoring/training versus production work?***

Answer 337:

Please refer to the response for Question 15.

***Question 338: Are there any required training deliverables or documentation for knowledge transfer?***

Answer 338:

Please refer to the response for Question 267.

***Question 339: If a candidate is replaced during an active delivery order, is the full interview and qualification process required again, or is there an expedited review process for replacement candidates?***

Answer 339:

Please refer to the response for Question 242.

***Question 340: Please confirm whether resumes are required as part of the initial bid submission, or whether resumes and qualification documentation will only be required after award when candidates are requested for a specific labor category.***

Answer 340:

Please refer to the response to Question 14.

***Question 341: Please confirm what specific supporting documentation must be provided with candidate submissions after award. For example, should vendors provide only resumes, or also degree copies, certifications, references, and a qualification crosswalk demonstrating how each requirement is met?***

Answer 341:

Please refer to the response to Question 14.

***Question 342: The CRFQ form lists Line Item 9 as Application SQL Server Database Administrator and Line Item 10 as Senior Application Oracle Server Database Administrator. Please confirm whether Line Item 10 is correct as written, or whether the intended title is Senior Application SQL Server Database Administrator.***

Answer 342:

Please refer to the response for Question 51.

***Question 343: Please confirm whether award will be made independently by each labor category, allowing a vendor to be awarded one or more selected categories even if the vendor does not bid all categories.***

Answer 343:

Please refer to the response for Question 1.

***Question 344: Please confirm whether pricing should be submitted as a fully burdened hourly bill rate for each labor category, inclusive of all direct and indirect costs.***

Answer 344:

Please refer to the response for Question 42.

***Question 345: Please confirm whether the resources are expected to work onsite, remotely, or in a hybrid arrangement, and whether this may vary by labor category or assignment.***

Answer 345:

Please refer to the response for Question 61.

***Question 346: Please clarify whether the State can provide any estimated usage, anticipated number of placements, historical spend, or expected demand by labor category.***

Answer 346:

Please refer to the response for Question 1, 2, and 3.

***Question 347: Please confirm whether insurance certificates must be included with the bid response, or whether they are only required from the apparent successful vendor(s) prior to award.***

Answer 347:

Please refer to the response for Question 75.

***Question 348: Could you please confirm the Budget?***

Answer 348:

Please refer to the response for Question 3.

***Question 349: Please confirm the required bid submission method for this solicitation. Is submission through any one permitted method sufficient, or must the bid be submitted both electronically through wvOASIS and physically/by fax?***

Answer 349:

Please refer to the response for Questions 12, 13, and 14.

***Question 350: Can you please clarify Section 3.2: does the five-year requirement apply to each proposed individual, or to the vendor's history of placing at least six qualified resources in the listed classifications within the past five years?***

Answer 350:

Please refer to the response for Question 55.

***Question 351: Are there any specific areas that we should address in the proposal documentation, or is there a template that we are required to follow?***

Answer 351:

Please refer to the response for Questions 13 and 14.

***Question 352: Does Cost Proposal need to be submitted separately, or it should include in the technical documentation?***

Answer 352:

Please refer to the response for Questions 12 and 13.

***Question 353: “Vendors shall be able to demonstrate their potential to provide these services by providing documentation to indicate they have provided staffing of at least six (6) individuals within the listed classifications...”***

***Could you please confirm whether this requirement is satisfied by providing documentation for:***

***Six (6) individuals across one or more of the listed classifications, or***

***Six (6) individuals mapped across six (6) different classifications?***

Answer 353:

Please refer to the response for Question 110.

***Question 354: Section 3.2 of the Specifications states that vendors must “provide documentation to indicate they have provided staffing of at least six (6) individuals within the listed classifications,” and also requires that the vendor be in business for a minimum of five (5) years providing similar services. Could you please clarify what form of documentation is acceptable to demonstrate:***

***The staffing of six (6) individuals (e.g., resumes, client references, contract summaries,***

***etc.), and The minimum five (5) years of experience (e.g., company profile, past contracts,***

***references, etc.)? Additionally, should this documentation be submitted as part of the bid response, or will it be requested at a later stage (e.g., prior to award)?***

Answer 354:

Please refer to the response to Questions 14 and 110.

***Question 355: The solicitation outlines pricing and qualification requirements; however, it does not explicitly specify all documentation required at the time of bid submission.***

***Could you please confirm whether any documentation such as proof of experience staffing history, or supporting qualifications is required to be submitted with the bid, or if such documentation will be requested at a later stage (e.g., prior to award)?***

**Answer 355:**

Please refer to the response for Questions 12 and 14.

***Question 356: Could you please clarify whether the roles under this contract are expected to be performed onsite, remote, or in a hybrid model?***

**Answer 356:**

Please refer to the response for Question 61.

***Question 357: The solicitation indicates that multiple vendors may be awarded and ranked by pricing.***

***Could you please clarify how delivery orders will be distributed among awarded vendors (e.g., strictly by ranking, rotational basis, or based on agency discretion)?***

**Answer 357:**

Please refer to the response to Question 15.

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFQ DOT2600000079**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input type="checkbox"/> Addendum No. 1            | <input type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Cloud Consulting Services Inc.

\_\_\_\_\_  
Company

  
\_\_\_\_\_  
Authorized Signature

04/13/26  
\_\_\_\_\_  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

## **GENERAL TERMS AND CONDITIONS:**

**1. CONTRACTUAL AGREEMENT:** Issuance of an Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance by the State of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid, or on the Contract if the Contract is not the result of a bid solicitation, signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

**2. DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

**2.1. "Agency" or "Agencies"** means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

**2.2. "Bid" or "Proposal"** means the vendors submitted response to this solicitation.

**2.3. "Contract"** means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

**2.4. "Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.

**2.5. "Purchasing Division"** means the West Virginia Department of Administration, Purchasing Division.

**2.6. "Award Document"** means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.

**2.7. "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

**2.8. "State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

**2.9. "Vendor" or "Vendors"** means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

**3. CONTRACT TERM; RENEWAL; EXTENSION:** The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

**Term Contract**

**Initial Contract Term:** The Initial Contract Term will be for a period of (1) one year. The Initial Contract Term becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as \_\_\_\_\_), and the Initial Contract Term ends on the effective end date also shown on the first page of this Contract.

**Renewal Term:** This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be delivered to the Agency and then submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Unless otherwise specified below, renewal of this Contract is limited to (3) Three successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed the total number of months available in all renewal years combined. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

**Alternate Renewal Term** – This contract may be renewed for \_\_\_\_\_ successive \_\_\_\_\_ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

**Delivery Order Limitations:** In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

**Fixed Period Contract:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within \_\_\_\_\_ days.

**Fixed Period Contract with Renewals:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within \_\_\_\_\_ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that:

the contract will continue for \_\_\_\_\_ years;

*the contract may be renewed for \_\_\_\_\_ successive \_\_\_\_\_ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's Office (Attorney General approval is as to form only).*

**One-Time Purchase:** The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

**Construction/Project Oversight:** This Contract becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as \_\_\_\_\_), and continues until the project for which the vendor is providing oversight is complete.

**Other:** Contract Term specified in \_\_\_\_\_

**4. AUTHORITY TO PROCEED:** Vendor is authorized to begin performance of this contract on the date of encumbrance listed on the front page of the Award Document unless either the box for "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked in Section 3 above. If either "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked, Vendor must not begin work until it receives a separate notice to proceed from the State. The notice to proceed will then be incorporated into the Contract via change order to memorialize the official date that work commenced.

**5. QUANTITIES:** The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

**Open End Contract:** Quantities listed in this Solicitation/Award Document are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

**Service:** The scope of the service to be provided will be more clearly defined in the specifications included herewith.

**Combined Service and Goods:** The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

**One-Time Purchase:** This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

**Construction:** This Contract is for construction activity more fully defined in the specifications.

**6. EMERGENCY PURCHASES:** The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One-Time Purchase contract.

**7. REQUIRED DOCUMENTS:** All of the items checked in this section must be provided to the Purchasing Division by the Vendor as specified:

**LICENSE(S) / CERTIFICATIONS / PERMITS:** In addition to anything required under the Section of the General Terms and Conditions entitled Licensing, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits upon request and in a form acceptable to the State. The request may be prior to or after contract award at the State's sole discretion.

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications regardless of whether or not that requirement is listed above.

**8. INSURANCE:** The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any *additional insurance requirements contained in the specifications prior to Contract award* regardless of whether that insurance requirement is listed in this section.

Vendor must maintain:

**Commercial General Liability Insurance** in at least an amount of: \$1,000,000.00 per occurrence.

**Automobile Liability Insurance** in at least an amount of: \$1,000,000.00 per occurrence.

**Professional/Malpractice/Errors and Omission Insurance** in at least an amount of: \_\_\_\_\_ per occurrence. Notwithstanding the forgoing, Vendor's are not required to list the State as an additional insured for this type of policy.

**Commercial Crime and Third Party Fidelity Insurance** in an amount of: \_\_\_\_\_ per occurrence.

**Cyber Liability Insurance** in an amount of: \_\_\_\_\_ per occurrence.

**Builders Risk Insurance** in an amount equal to 100% of the amount of the Contract.

**Pollution Insurance** in an amount of: \_\_\_\_\_ per occurrence.

**Aircraft Liability** in an amount of: \_\_\_\_\_ per occurrence.

**9. WORKERS' COMPENSATION INSURANCE:** Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

**10. VENUE:** All legal actions for damages brought by Vendor against the State shall be brought in the West Virginia Claims Commission. Other causes of action must be brought in the West Virginia court authorized by statute to exercise jurisdiction over it.

**11. LIQUIDATED DAMAGES:** This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

\_\_\_\_\_ for \_\_\_\_\_.

Liquidated Damages Contained in the Specifications.

Liquidated Damages Are Not Included in this Contract.

**12. ACCEPTANCE:** Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

**13. PRICING:** The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.

**14. PAYMENT IN ARREARS:** Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software maintenance, licenses, or subscriptions may be paid annually in advance.

**15. PAYMENT METHODS:** Vendor must accept payment by electronic funds transfer and P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)

**16. TAXES:** The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

**17. ADDITIONAL FEES:** Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia, included in the Contract, or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

**18. FUNDING:** This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available. If that occurs, the State may notify the Vendor that an alternative source of funding has been obtained and thereby avoid the automatic termination. Non-appropriation or non-funding shall not be considered an event of default.

**19. CANCELLATION:** The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-5.2.

**20. TIME:** Time is of the essence regarding all matters of time and performance in this Contract.

**21. APPLICABLE LAW:** This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code, or West Virginia Code of State Rules is void and of no effect.

**22. COMPLIANCE WITH LAWS:** Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

**SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

**23. ARBITRATION:** Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

**24. MODIFICATIONS:** This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

**25. WAIVER:** The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

**26. SUBSEQUENT FORMS:** The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

**27. ASSIGNMENT:** Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments.

**28. WARRANTY:** The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

**29. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

**30. PRIVACY, SECURITY, AND CONFIDENTIALITY:** The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy).

**31. YOUR SUBMISSION IS A PUBLIC DOCUMENT:** Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

**DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.**

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

**32. LICENSING:** In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

**SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

**33. ANTITRUST:** In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

**34. VENDOR NON-CONFLICT:** Neither Vendor nor its representatives are permitted to have any interest, nor shall they acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency.

**35. VENDOR RELATIONSHIP:** The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

**36. INDEMNIFICATION:** The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

**37. NO DEBT CERTIFICATION:** In accordance with West Virginia Code §§ 5A-3-10a and 5-22-1(i), the State is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State. By submitting a bid, or entering into a contract with the State, Vendor is affirming that (1) for construction contracts, the Vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, neither the Vendor nor any related party owe a debt as defined above, and neither the Vendor nor any related party are in employer default as defined in the statute cited above unless the debt or employer default is permitted under the statute.

**38. CONFLICT OF INTEREST:** Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

**39. REPORTS:** Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at [purchasing.division@wv.gov](mailto:purchasing.division@wv.gov).

**40. BACKGROUND CHECK:** In accordance with W. Va. Code § 15-2D-3, the State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check. Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

**41. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS:** Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process.
- c. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
  1. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
  2. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

**42. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL:** In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a “substantial labor surplus area”, as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

**43. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE:** W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$1 million, the Vendor must submit to the Agency a disclosure of interested parties prior to beginning work under this Contract. Additionally, the Vendor must submit a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-work interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

**44. PROHIBITION AGAINST USED OR REFURBISHED:** Unless expressly permitted in the solicitation published by the State, Vendor must provide new, unused commodities, and is prohibited from supplying used or refurbished commodities, in fulfilling its responsibilities under this Contract.

**45. VOID CONTRACT CLAUSES:** This Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

**46. ISRAEL BOYCOTT:** Bidder understands and agrees that, pursuant to W. Va. Code § 5A-3-63, it is prohibited from engaging in a boycott of Israel during the term of this contract.

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Sanskaar Saxena

(Address) 932 S Paris Ct, Aurora, CO 80012

(Phone Number) / (Fax Number) 720-443-1062

(email address) contact@cloudconsultingservicesinc.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

*By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.*

Cloud Consulting Services Inc.

(Company) 

(Signature of Authorized Representative)

Sanskaar Saxena

(Printed Name and Title of Authorized Representative) (Date)

720-443-1062

(Phone Number) (Fax Number)

contact@cloudconsultingservicesinc.com

(Email Address)