



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header @ 2

List View

### General Information

Contact Default Values Discount Document Information Clarification Request

Procurement Folder: 1753008

Procurement Type: Central Master Agreement

Vendor ID: VS0000039834

Legal Name: WELLSKY CORPORATION

Alias/DBA:

Total Bid: \$175,712.28

Response Date: 05/19/2025

Response Time: 10:10

Responded By User ID: MichaelBrown

**First Name:** Michael

First Name: Michael

First Name: Brown

Email: michael.brown@unimelb.edu.au

SO Doc Code: CRFO

SO Dept: 0613

SO Doc ID: VNF2600000001

Published Date: 8/14/25

Close Date: 8/19/25

Close Time: 13:30

Status: Closed

**Solicitation Description:** Electronic Medical Records System

Total of Header Attachments: 2

**Total of All Attachments: 2**

TABLE 1. *Continued*



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Solicitation Response

<b>Proc Folder:</b> 1753008		
<b>Solicitation Description:</b> Electronic Medical Records System		
<b>Proc Type:</b> Central Master Agreement		
Solicitation Closes	Solicitation Response	Version
2025-08-19 13:30	SR 0613 ESR08132500000000987	1

VENDOR
VS0000039884 WELLSKY CORPORATION

**Solicitation Number:** CRFQ 0613 VNF2600000001

**Total Bid:** 175712.27999999999988358467817    **Response Date:** 2025-08-19    **Response Time:** 10:18:14

**Comments:**

<b>FOR INFORMATION CONTACT THE BUYER</b> David H Pauline 304-558-0067 david.h.pauline@wv.gov		
<b>Vendor Signature X</b>	<b>FEIN#</b>	<b>DATE</b>

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	License Monthly fee, Base Year One	12.00000	MO	14642.690000	175712.28

Comm Code	Manufacturer	Specification	Model #
81112200			

**Commodity Line Comments:**

**Extended Description:**

Please see Exhibit "A" Pricing Page to Input Pricing  
License monthly fee, Base Year One.

# EXHIBIT A-PRICING PAGE

## West Virginia Veterans Skilled Nursing Facility Software Maintenance and Support - Pricing Page

### Bidder: WellSky Corporation

To complete this pricing page enter in the all inclusive cost for licensing and support per each individual unit (bed) in License cost, per unit section, multiply by estimated license and add total in the "Cost X Estimated Yearly Use" Column and total all in the Grand Total section.

Spec Ref	Catagory Description/Unit of Measurement For Bid Purposes	License cost, monthly fee	License (bed)	Cost X=Base Year One
4.1	License monthly fee, Base Year One	\$ 3,000.00	12	\$ 36,000.00
4.1.30	Patient Portal Monthly Fee, Base Year One	\$ -	12	\$ -
4.1.26	Additional Modules, if needed, Base Year One monthly fee	\$ 500.00	12	\$ 6,000.00
4.1	License monthly fee, Optional Renewal Year One	\$ 3,090.00	12	\$ 37,080.00
4.1.30	Patient Portal Monthly Fee, Optional Renewal Year One	\$ -	12	\$ -
4.1.26	Additional Modules, if needed, Optional Renewal Year One, monthly fee	\$ 515.00	12	\$ 6,180.00
4.1	License monthly fee, Optional Renewal Year Two	\$ 3,182.70	12	\$ 38,192.40
4.1.30	Patient Portal Monthly Fee, Optional Renewal Year Two	\$ -	12	\$ -
4.1.26	Additional Modules, if needed, optional Renewal Year Two monthly fee	\$ 530.45	12	\$ 6,365.40
4.1	License monthly fee, Optional Renewal Year Three	\$ 3,278.18	12	\$ 39,338.16
4.1.30	Patient Portal Monthly Fee, Optional Renewal Year Three	\$ -	12	\$ -
4.1.26	Additional Modules, if needed, Optional Renewal Year Three monthly fee	\$ 546.36	12	\$ 6,556.32
GRAND TOTAL:				\$175,712.28

It should be noted that while there are 120 beds available, the actual census may reflect a lesser number, however we are requesting the full complement of 120

**Note:** the WellSky total cost for training and implementation across all four locations is estimated at \$29,160.

**WellSky Response to RFQ Requirements:**

The scope and requirements of the RFQ and applicability of the WellSky solution and services outlined in this response warrants negotiation of the terms and conditions of a resulting contract to ensure alignment and feasibility of the solution requested by the State. Alternatively, the State of West Virginia and WellSky have already entered into a negotiated contract, including the WV-96 and TCA. WellSky proposes utilizing these negotiated terms and conditions or revising the terms as presented in the CRFQ to align with the negotiated terms should it be selected through this RFQ process.