



bernstein lash/marketing

1124 sam rittenberg boulevard
suite 4 / charleston sc 29407
ph 843 747 7767 / fx 843 747 8166

teri b. lash
tlash@bernsteinlash.com

fax

To: Joseph (Josh) E. Hager III / 304-558-3970

From: Bernstein Lash Marketing / vendor #VS0000038389

Re: CRFQ 0313 DEP2600000026 / REAP / AAH Promo Items

Date 3/10/26 / Total pages (including cover sheet 16

Message:

Please find attached our bid submission for above mentioned bid.
Please confirm receipt via email to: TLash@BernsteinLash.com

Thank you.

Teri B Lash
Bernstein Lash Marketing
843-747-7767
TLash@BernsteinLash.com

RECEIVED
2026 MAR 10 PM 1:11
WW PURCHASING
(215)

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Service - Prof

Proc Folder: 1896815 Doc Description: REAP / AAH Promotional Items Proc Type: Central Purchase Order		Reason for Modification: Addendum #1 issued to publish agency responses to all vendor submitted questions.
Date Issued 2026-03-03	Solicitation Closes 2026-03-10 13:30	Solicitation No CRFQ 0313 DEP2600000026
		Version 2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: VS0000038389
Vendor Name : Bernstein Lash Marketing, LLC
Address :
Street : 1124 Sam Rittenberg Blvd, Suite 4
City : Charleston
State : SC **Country :** USA **Zip :** 29407
Principal Contact : Teri B Lash, Owner
Vendor Contact Phone: 843-747-7767 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Joseph (Josh) E Hager III
 (304) 558-2306
 joseph.e.hageriii@wv.gov

Vendor Signature X *Jeri Bolash* **FEIN#** 352228021 **DATE** 3/10/26

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Department of Environmental Protection to establish a contract for the one-time purchase of promotional items per the attached specifications and terms and conditions.

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV	ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Backpack Coolers	20.00000	EA	29.75	\$595.00

Comm Code	Manufacturer	Specification	Model #
80141605	PromoSmart		KI12450

Extended Description:
Backpack Coolers per section 3.1.1 of the attached specifications **11"x7"x15", PEVA-lined, Polyester, Double zippered top opening, front storage compartment, dual adjustable shoulder straps**

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV	ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Crossland Camp Chairs, or equal	20.00000	EA	\$31.65	\$633.00

Comm Code	Manufacturer	Specification	Model #
80141605	Logomark		#GR5400

Extended Description:
Crossland Camp Chairs, or equal per section 3.1.2 of the attached specifications **600D Polyester, Max. wt 300lbs. 2 mesh pocket holders, matching carry case, 20" x 32" x34" size, steel frame**

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV	ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Oversize Beach Towels	20.00000	EA	\$23.37	\$584.25

Comm Code	Manufacturer	Specification	Model #
80141605	The Magnet Group		B3570C

Extended Description:
 Oversize Beach Towels **70" x 35", premium USA-grown cotton**
 per section 3.1.3 of the attached specifications

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV	ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Recycled Blend Totes	50.00000	EA	\$7.57	\$387.50

Comm Code	Manufacturer	Specification	Model #
80141605	Factory made direct to specs - exact bag		

Extended Description:
 Recycled Blend Totes
 per section 3.1.4 of the attached specifications

INVOICE TO			SHIP TO		
ENVIRONMENTAL PROTECTION			ENVIRONMENTAL PROTECTION		
REAP OFFICE			REAP OFFICE		
601 57TH ST SE			601 57TH ST SE		
CHARLESTON	WV		CHARLESTON	WV	
US			US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	60" Sport Umbrella	20.00000	EA	\$13.25	\$331.25
		25 minimum			

Comm Code	Manufacturer	Specification	Model #
80141605	Hit Promotions		#4038

Extended Description:

60" Sport Umbrella
per section 3.1.5 of the attached specifications

Absolute minimum order - 25 pieces - Our price is based on 25 pieces. / 60" Arc, Fiberglass Frame comfort grip.

INVOICE TO			SHIP TO		
ENVIRONMENTAL PROTECTION			ENVIRONMENTAL PROTECTION		
REAP OFFICE			REAP OFFICE		
601 57TH ST SE			601 57TH ST SE		
CHARLESTON	WV		CHARLESTON	WV	
US			US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Outdoor Essentials Kit	50.00000	EA	\$7.49	\$374.50

Comm Code	Manufacturer	Specification	Model #
80141605	Koozie Group		#CPCR026

Extended Description:

Outdoor Essentials Kit
per section 3.1.6 of the attached specifications

Exact item requested

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON WV US		ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Bamboo Cutting Boards	20.00000	EA	\$29.18 ea	\$729.50
		25 minimum			

Comm Code	Manufacturer	Specification	Model #
80141605	PCNA		#1031-62

Extended Description:

Bamboo Cutting Boards
per section 3.1.7 of the attached specifications

Absolute minimum order - 25 pieces - Our price is based on 25 pieces, Exact board as specified

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON WV US		ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	First Aid Kit	2750.00000	EA	\$1.34	\$3685.00

Comm Code	Manufacturer	Specification	Model #
80141605	Factory direct - exact item		

Extended Description:

First Aid Kit
per section 3.1.8 of the attached specifications

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV	ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	3-in-1 Cable Charger and Pouch	1750.00000	EA	\$2.18	\$3815.00

Comm Code	Manufacturer	Specification	Model #
80141605	Factory direct - exact item as requested - made to specs		

Extended Description:
3-in-1 Cable Charger and Pouch
per section 3.1.9 of the attached specifications

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV	ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Eco-friendly Sticker Books, or equal	1000.00000	EA	\$1.26	1260.00

Comm Code	Manufacturer	Specification	Model #
80141605	WOW Line		#CBSB4

Extended Description:
Eco-friendly Sticker Books, or equal
per section 3.1.10 of the attached specifications

Exact item requested

INVOICE TO			SHIP TO		
ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV		ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	Four (4) Pack Soy Crayons	1500.00000	EA	\$0.41	\$615.00

Comm Code	Manufacturer	Specification	Model #
80141605	WOW Line		#S24086X

Extended Description:
 Four (4) Pack Soy Crayons
 per section 3.1.11 of the attached specifications

Exact item specified

INVOICE TO			SHIP TO		
ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV		ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Recycled Mood Pencils with matching eraser	2000.00000	EA	\$0.29	\$435.00

Comm Code	Manufacturer	Specification	Model #
80141605	Factory direct - exact item requested		

Extended Description:
 Recycled Mood Pencils with matching eraser
 per section 3.1.12 of the attached specifications

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV	ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	License Plate Frame	100.00000	EA	\$3.15	\$315.00

Comm Code	Manufacturer	Specification	Model #
80141605	24 Promo Products		#0Z091

Extended Description:
License Plate Frame
per section 3.1.13 of the attached specifications

**Size: 12-3/16" x 6-1/4", ABS Plastic,
Imprint 2 areas, dual holes on top**

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV	ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
14	Handy Breeze Fan and Flashlight	50.00000	EA	\$4.19	\$209.50

Comm Code	Manufacturer	Specification	Model #
80141605	Ariel Premium		#WTV-HB18

Extended Description:
Handy Breeze Fan and Flashlight
per section 3.1.14 of the attached specifications

Exact item requested

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV	ENVIRONMENTAL PROTECTION REAP OFFICE 601 57TH ST SE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
15	Inspired Notebook with Pen	75.00000	EA	\$2.87	\$287.00

Comm Code	Manufacturer	Specification	Model #
80141605	Jornik		#JK-1867

Extended Description:

Inspired Notebook with Pen
per section 3.1.15 of the attached specifications

Exact item requested

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
-------------	--------------	-------------------

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DEP26*26

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Bernstein Lash Marketing, LLC

Company

Jeri Bolash

Authorized Signature

3/10/26

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Teri B Lash, Owner

(Address) 1124 Sam Rittenberg, Suite 4, Charleston, SC 29407

(Phone Number) / (Fax Number) 843-747-7767

(email address) TLash@BernsteinLash.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Bernstein Lash Marketin g, LLC
(Company)

Teri B Lash, Owner 3/10/26
(Signature of Authorized Representative)

843-747-7767 / no fax
(Printed Name and Title of Authorized Representative) (Date)

TLash@BernsteinLash.com
(Phone Number) (Fax Number)

(Email Address)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/>] Addendum | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> p. 1 [] Addendum | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> p. 2 [] Addendum | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> p. 3 [] Addendum | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> p. 4 [] Addendum | <input type="checkbox"/> Addendum No. 10 |
| No. 5 | |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Teri B Lash / Bernstein Lash Marketing, LLC

Company

Teri B. Lash

Authorized Signature

3/10/26

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

**REQUEST FOR QUOTATION
PROMOTIONAL ITEMS FOR REAP**

Art proofs shall be provided to the Adopt-A-Highway program for approval prior to production.

- 8.3 Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.
- 8.4 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 8.5 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Teri B Lash
Telephone Number: 843-747-7767
Fax Number: n/a
Email Address: TLash@BernsteinLash.com



Photos for REAP / AAH Promotional Items



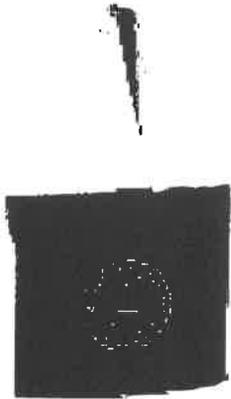
1 - Backpack Coolers



2 - Crossland Camp Chairs - Similar



3 - Oversize Beach Towels



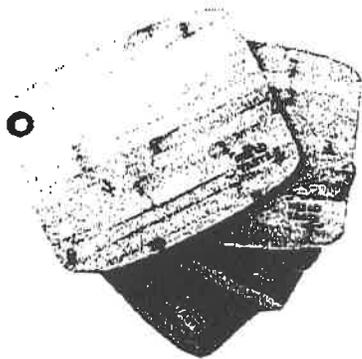
4 - Recycled Blend Totes



5 - 60" Sport Umbrella



6 - Outdoor Essentials Kit



7 - Bamboo Cutting Boards



8 - First Aid Kit



9 - 3-in-1 Cable Charger and Pouch



Photos for REAP / AAH Promotional Items - continued



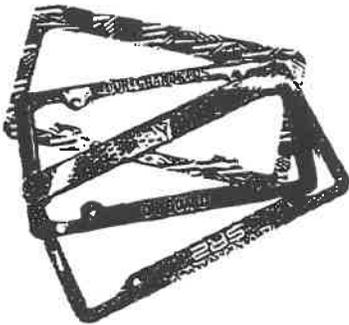
10 - Eco-friendly Sticker Books



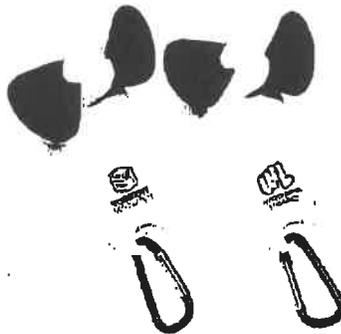
11 - Four (4) Pack Soy Crayons



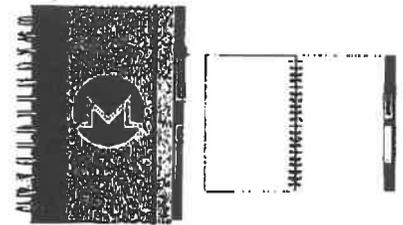
12 - Recycled Mood Pencils with matching eraser



13 - License Plate Frame



14 - Handy Breeze Fan and Flashlight



15 - Inspired Notebook with Pen