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Header @ 1

List View

General Information [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 1755857

Procurement Type: Central Master Agreement

Vendor ID: 000000103695

Legal Name: KONICA MINOLTA BUSINESS SOLUTIONS USA INC

Alias/DBA:

Total Bid: \$270,531.99

Response Date: 10/07/2025

Response Time: 22:25

Responded By User ID: TThomas

First Name: Tina

Last Name: Thomas

Email: tthomas@kmbs.konicaminolt

Phone: 859-317-6443

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2600000003

Published Date: 9/29/25

Close Date: 10/8/25

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 3 Cutsheet Production Printers with Maint & Supp

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1755857
Solicitation Description: Addendum No 3 Cutsheet Production Printers with Maint & Supp
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2025-10-08 13:30	SR 0231 ESR10072500000002501	1

VENDOR
000000103695
KONICA MINOLTA BUSINESS SOLUTIONS USA INC

Solicitation Number: CRFQ 0231 OOT2600000003
Total Bid: 270531.9899999999906867742538 **Response Date:** 2025-10-07 **Response Time:** 22:25:10
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Ricoh Pro C9500 Color Sheet-fed Digital Press or equal	1.00000	EA	126911.770000	126911.77

Comm Code	Manufacturer	Specification	Model #
43212100			

Commodity Line Comments: Konica Minolta AccurioPress C14010 Color Production Printing Press. Leasing options available. See enclosed brochures for all specifications

Extended Description:

Ricoh Pro C9500 Color Sheet-fed Digital Press or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Year 1 Monthly Maintenance and Support-Ricoh c9500 or equal	12.00000	MO	1070.000000	12840.00

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: Above costs include 24/7 support. Other options available for after-hours support.
\$1070.00 per month

Extended Description:

Year 1 Monthly Maintenance and Support-Ricoh c9500 or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Year 2 Monthly Maintenance and Support-Ricoh c9500 or equal	12.00000	MO	1070.000000	12840.00

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: Above costs include 24/7 support. Other options available for after-hours support.
\$1070.00 per month

Extended Description:

Year 2 Monthly Maintenance and Support-Ricoh c9500 or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Year 3 Monthly Maintenance and Support-Ricoh c9500 or equal	12.00000	MO	1070.000000	12840.00

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: Above costs include 24/7 support. Other options available for after-hours support.
\$1070.00 per month

Extended Description:

Year 3 Monthly Maintenance and Support-Ricoh c9500 or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Year 4 Monthly Maintenance and Support-Ricoh c9500 or equal	12.00000	MO	1070.000000	12840.00

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: Above costs include 24/7 support. Other options available for after-hours support.
\$1070.00 per month

Extended Description:

Year 4 Monthly Maintenance and Support-Ricoh c9500 or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Year 1 Color Click Charges for Ricoh Pro C9500	1.00000	EA	0.029000	0.03

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: Color copy costs include all parts labor and supplies. Excludes paper.

Extended Description:

Year 1 Color Click Charges for Ricoh Pro C9500

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Year 2 Color Click Charges for Ricoh Pro C9500	1.00000	EA	0.029000	0.03

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: Color copy costs include all parts labor and supplies. Excludes paper.

Extended Description:

Year 2 Color Click Charges for Ricoh Pro C9500

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Year 3 Color Click Charges for Ricoh Pro C9500	1.00000	EA	0.029000	0.03

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: Color copy costs include all parts labor and supplies. Excludes paper.

Extended Description:

Year 3 Color Click Charges for Ricoh Pro C9500

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Year 4 Color Click Charges for Ricoh Pro C9500	1.00000	EA	0.029000	0.03

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: Color copy costs include all parts labor and supplies. Excludes paper.

Extended Description:

Year 4 Color Click Charges for Ricoh Pro C9500

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Year 1 B&W Click Charges for Ricoh Pro C9500	1.00000	EA	0.008000	0.01

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: B&W copy costs include all parts, labor and supplies. Excludes paper.

Extended Description:

Year 1 B&W Click Charges for Ricoh Pro C9500

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Year 2 B&W Click Charges for Ricoh Pro C9500	1.00000	EA	0.008000	0.01

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: B&W copy costs include all parts, labor and supplies. Excludes paper.

Extended Description:

Year 2 B&W Click Charges for Ricoh Pro C9500

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Year 3 B&W Click Charges for Ricoh Pro C9500	1.00000	EA	0.008000	0.01

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: B&W copy costs include all parts, labor and supplies. Excludes paper.

Extended Description:

Year 3 B&W Click Charges for Ricoh Pro C9500

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Year 4 B&W Click Charges for Ricoh Pro C9500	1.00000	EA	0.008000	0.01

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: B&W copy costs include all parts, labor and supplies. Excludes paper.

Extended Description:

Year 4 B&W Click Charges for Ricoh Pro C9500

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	Ricoh Pro 8320S B&W Production Cutsheet printer or equal	1.00000	EA	44260.060000	44260.06

Comm Code	Manufacturer	Specification	Model #
43212100			

Commodity Line Comments: Konica Minolta AccurioPress 7136 B&W Production Printing Press. Leasing options available. See enclosed brochures for all specifications

Extended Description:

Ricoh Pro 8320S B&W Production Cutsheet printer or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	Year 1 Monthly Maintenance and Support-Ricoh 8320S or equal	12.00000	MO	1000.000000	12000.00

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: Above costs include 24/7 support. Other options available for after-hours support.
\$1000.00 per month

Extended Description:

Year 1 Monthly Maintenance and Support-Ricoh 8320S or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
16	Year 2 Monthly Maintenance and Support-Ricoh 8320S or equal	12.00000	MO	1000.000000	12000.00

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: Above costs include 24/7 support. Other options available for after-hours support.
\$1000.00 per month

Extended Description:

Year 2 Monthly Maintenance and Support-Ricoh 8320S or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
17	Year 3 Monthly Maintenance and Support-Ricoh 8320S or equal	12.00000	MO	1000.000000	12000.00

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: Above costs include 24/7 support. Other options available for after-hours support.
\$1000.00 per month

Extended Description:

Year 3 Monthly Maintenance and Support-Ricoh 8320S or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
18	Year 4 Monthly Maintenance and Support-Ricoh 8320S or equal	12.00000	MO	1000.000000	12000.00

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: Above costs include 24/7 support. Other options available for after-hours support.
\$1000.00 per month

Extended Description:

Year 4 Monthly Maintenance and Support-Ricoh 8320S or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
19	Year 1 B&W Click Charges for Ricoh Pro 8320S	1.00000	EA	0.003470	0.00

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: B&W cost per copy includes all parts, labor and supplies. Excludes paper.

Extended Description:

Year 1 B&W Click Charges for Ricoh Pro 8320S

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
20	Year 2 B&W Click Charges for Ricoh Pro 8320S	1.00000	EA	0.003470	0.00

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: B&W cost per copy includes all parts, labor and supplies. Excludes paper.

Extended Description:

Year 2 B&W Click Charges for Ricoh Pro 8320S

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
21	Year 3 B&W Click Charges for Ricoh Pro 8320S	1.00000	EA	0.003470	0.00

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: B&W cost per copy includes all parts, labor and supplies. Excludes paper.

Extended Description:

Year 3 B&W Click Charges for Ricoh Pro 8320S

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
22	Year 4 B&W Click Charges for Ricoh Pro 8320S	1.00000	EA	0.003470	0.00

Comm Code	Manufacturer	Specification	Model #
81112306			

Commodity Line Comments: B&W cost per copy includes all parts, labor and supplies. Excludes paper.

Extended Description:

Year 4 B&W Click Charges for Ricoh Pro 8320S



KONICA MINOLTA



PROPOSAL FOR:

State of West Virginia

PRESENTED BY:

Tina Thomas

Government/Education Specialist

Konica Minolta Business Solutions U.S.A., Inc.



October 7, 2025

Department of Administration Purchasing Division
Office of Technology
2019 Washington Street E
Charleston, WV 25305
Toby Welch

RE: CRFQ 0231 OOT2600000003

Dear Mr. Welch;

Konica Minolta welcomes the opportunity to respond to your Request for Proposal (RFP) for Print Production products. We are excited about the potential to partner with the Office of Technology and provide a comprehensive program that combines our industry-leading print hardware, services, and solutions with our advanced imaging technology.

This cutting-edge combination will give your organization a competitive advantage by offering a holistic approach to achieving both your immediate and long-term business goals. Our solutions are designed to support today's highly mobile, flexible, and dynamic workforce connecting people, space, and technologies seamlessly.

At Konica Minolta, we are committed to helping you increase collaboration, enhance productivity, and improve overall workplace efficiency. We have the experienced personnel and service infrastructure in place to support your team from day one. Our Print Production specialists and service technicians are ready to deliver responsive, hands-on support tailored to your unique needs.

We understand the importance of reliability, scalability, and innovation in your print environment, and we are confident that our proposal will demonstrate our ability to deliver measurable value and long-term success.

If you have any questions or would like to discuss our proposal further, please don't hesitate to contact me directly. We look forward to the opportunity to learn your business and become a trusted partner in your continued success.

If you have any questions, please contact:

Tina Thomas- Government/Education Specialist
Sales Office
2480 Fortune Drive Suite 100
Lexington, KY 40509
859-684-7676
Tthomas@kms.konicaminolta.us

Thank you for considering Konica Minolta in your evaluations. We look forward to demonstrating our commitment to the State of WV, Office of Technology and are confident that our offering will meet your expectations.

Sincerely,

Tina Thomas

Tina Thomas – Government - Education Specialist
Konica Minolta Business Solutions Inc., U.S.A.



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Executive Summary



Executive Summary

We are excited for the opportunity to participate in the State of West Virginia Office of Technology Request for Proposal for Cut Sheet Production Printer. You will find our teams of experienced industry professionals are aligned and dedicated to executing, implementing and managing an innovative managed print program. We are committed to delivering a program to the State of West Virginia Office of Technology that will continually add value throughout your digital transformation journey.

We believe that our participation in your project will allow our organizations the opportunity to expand on a long-lasting partnership built upon collaboration, innovation, and transformation. One of the many elements that make us unique from other providers is the ability to listen to our client's requirements, act on them and offer innovative solutions and options.

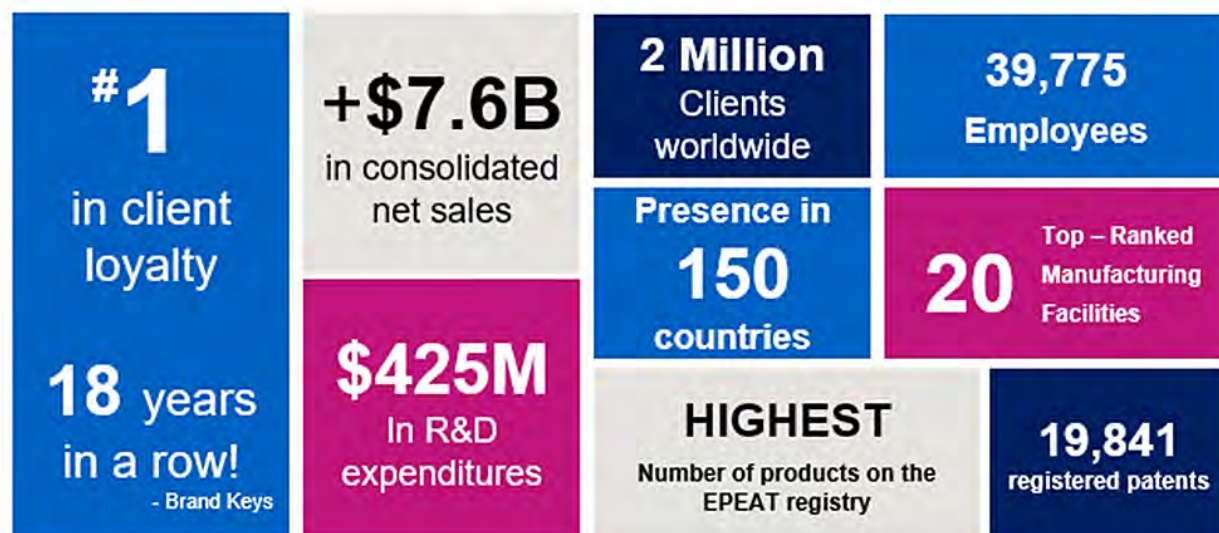
Corporate Overview and Financial Stability

\$7B+ Global Supplier of Managed Print Services

Konica Minolta is a global organization with over \$7 billion in total revenue with 39,775 employees located in 150 countries. With over 2 million clients worldwide, we hold a leading global position in the office MFP (multifunction print) market. We are the world's leading designer and manufacturer of imaging technology, in addition to managed print services which include digital devices and software technologies that support the **Intelligent Connected Workplace** concepts.

Corporate Highlights Include:

Konica Minolta has received industry recognition by various industry groups including CRN's MSP 500 list nine times and The World Technology Awards recently named the company a finalist in the IT Software category. Konica Minolta has been recognized as the #1 Brand for Customer Loyalty in the MFP Office Copier Market by Brand Keys for 18 consecutive years! We recently received Keypoint Intelligence's BLI 2025 A3 Line of The Year Award, BLI 2021-2023 Most Color Consistent A3 Brand Award for our bizhub i-Series, BLI Pacesetter Award, and Konica Minolta's bizhub C360i, a new-generation MFP, was selected as a finalist for the globally authoritative design prize, International Design Excellence Award 2020 (IDEA 2020) and **we've recently announced that Konica Minolta has been named to the Forbes list of America's Best Employers 2025.**





Our **Corporate Vision** is to be an innovative corporation that continues to create inspiring products and services in the field of imaging. A global corporation that leads the market by advanced technologies and reliability.

Our **Mission** is to develop a long-term collaborative partnership where customer satisfaction is our primary objective. Our goal is to improve our client's user experiences- it is our priority to improve your user experiences in a sustainable way, particularly in the fast-changing print technology landscape.

Government Experience

Konica Minolta manages over 2 million clients worldwide, spanning mid-market, large enterprise, government, and education sectors. This includes a broad range of solutions from multifunction printers (MFPs) to advanced Production Print systems tailored for high-volume environments. Our engagements range from local implementations to national and global enterprise deployments. For every client whether a government agency, educational institution, or commercial enterprise, we leverage our cutting-edge technology, deep industry expertise, and dedicated subject matter experts to craft customized solutions that align with their unique goals and operational needs.

We are committed to:

- **High-Volume Performance & Reliability**
 - Konica Minolta's Production Print systems are engineered for demanding environments, delivering consistent, high-speed output with minimal downtime—ideal for government agencies with large-scale printing needs.
- **Advanced Finishing & Automation**
 - Built-in finishing options such as folding, stapling, booklet-making, and binding streamline document production, reducing manual labor and improving turnaround time for critical communications.
- **Secure & Compliant Workflow Integration**
 - Supports secure print release, user authentication, and audit trails to meet government compliance standards, including data protection and document confidentiality.
- **Cost Control & Predictable Budgeting**
 - Includes tools for tracking usage, managing supplies, and optimizing workflows—helping agencies reduce total cost of ownership and maintain predictable monthly spend.
- **Scalable & Future-Ready Technology**
 - Easily integrates with existing infrastructure and scales to meet evolving needs, with support for variable data printing, cloud-based workflows, and digital transformation initiatives.



Additionally, we will recommend new ideas and options that will lower State of West Virginia's Office of Technology's' total cost of operation and will increase administrative efficiencies while providing predictable monthly spend.

Our proposal addresses all the above key objectives and defines our plan and methodology to implement a Production Print program. This program will result in enhanced operational efficiencies, seamless and consistent support, and realized continuous improvement to reduce cost across your enterprise.

To accomplish this, we will provide:

- € Site Survey- Immediately look at the area where the equipment will be located and prep
- € Implementation / Deployment – WV State Office of Technology & KM Team
- € Solution Plan- Strategy Plan
- € Follow up meetings/collaboration in person – zoom/ Which better serves Office of Technology Key Team Members
- € Progress reporting to be set Daily / Weekly for Office of Technology Key Staff – KM Team
- € End user training – Onsite Print Production Consultant to perform training for end users
- € Any open items or issues
- € Follow Up Dates – Any additional training needed?
- € Changes and Tracking
- € Final Project Close Meeting Date Set
- € Periodic Account Reviews on equipment, Monthly or Quarterly whichever works best for Office of Technology
 - o Equipment service statics
 - o Equipment volumes
 - o Check with staff if any additional staff training is needed

We know that successful, strategic partnerships are built on a shared vision and the ability to execute. We are excited about the alignment of our two organizations and believe that we are uniquely positioned to offer industry leading solutions and innovation to the State of West Virginia Office of Technology. Our proposal deliverables are unique and address your key goals and objectives which you have outlined within your RFP.

The Konica Minolta team looks forward to the next phase of the RFP process and eagerly awaits the opportunity to demonstrate the value we will bring to the State of West Virginia Office of Technology as a true partner.



ACCOUNT MANAGEMENT

Our relationship will be managed by the Account Management team based in our KY/WV sales and Charleston service office. The team will ensure the overall success of your program and the timely implementation of our solution.

At regular intervals during our relationship, Konica Minolta will coordinate Periodic Account Review (PAR) meetings. The meetings will act as a forum to discuss our partnership, the current deliverables, and the development of future strategies. We recommend and encourage these reviews take place on a quarterly basis but can be scheduled as needed throughout the term of the contract.

Fleet reports will also be presented for evaluation, based on the data collected by our service and billing systems and customized to the needs of the WV Office of Technology. The format of the reports, and the data to be included, will be discussed upon award to ensure that all relevant data can be captured and accurately defined.

This structure will ensure that WV Office of Technology can accurately evaluate our performance, as well the effectiveness of our products and solutions, throughout the fleet and document workflow process.

The Account Relationship Team support includes:





State of West Virginia Office of Technology TEAM

Tina Thomas- Government Education Specialist 26 years

- Sales Branch Lexington /Charleston

Michelle Ashby- Branch Manager 20 years

- Sales Branch Lexington / Charleston

Paul Hart – Service Manager 15 years

- Service Branch Lexington / Charleston

Tim Williams – Production Solutions Consultant / Trainer 44 years

- Service Branch Lexington / Charleston

David Bailey – Production Print Service Technician 41 years

- Service Branch Charleston



Supporting Documentation



Creating New Value

The traditional office environment is changing and will continue to do so. Business transformation is key to managing growth and increasing profitability. As your business evolves you must continually seek competitive advantages and ways to reshape workflow by selecting and implementing smart tools and technologies that will advance your teams into the workplace of the future. Konica Minolta realizes your success is reflected in us: in our actions, in our solutions, in our results. We are the partner you can trust and rely on to help you navigate change and meet the expectations of the digitally connected workplace. A partner committed to client-first methodologies, offering innovation through a comprehensive suite of products and services that includes Managed Print Services, industry-leading MFP technology, IT services, Video Solution Services, Intelligent Information Management offerings and best-of-breed software solutions. Our end-to-end strategy and consultative engagements provide a 360° view of your business processes and challenges, as well as a clear vision of your goals and objectives. Through our collaborative approach, we enable targeted solutions that yield improved efficiencies, cost reductions and the realization of your strategic vision.

Our Portfolio

At Konica Minolta, we believe work is about people (workers), spaces (the physical spaces they work in, which can be many) and technology (from hardware to software). We need to join them effectively to achieve true connectivity. That is why at Konica Minolta we have adopted the Intelligent Connected Workplace approach. In the past, these pillars that make up the world of work have been treated as separate entities. But we are changing that. Our Intelligent Connected Workplace (ICW) is a dynamic and digitally-transformed work model. Disparate data points are connected to allow smarter ways of working and better corporate insights, to help the progression to a more agile way of working.

Konica Minolta at a Glance

Founded in
2003

Merger of
Konica Co. - est. 1873
& Minolta Corp. – est. 1959

39,775
Employees
Worldwide

\$7.6B
Net Sales
Worldwide

150 Countries
6 Continents
Global Presence

Global HQ:
Tokyo, Japan
N.A. HQ
Ramsey, NJ

2 Million
Clients
Globally

https://
www.konicaminolta.us
Global Website

KONICA MINOLTA PORTFOLIO

INFORMATION TECHNOLOGY



- Office Solutions & Systems
- Commercial & Production Printers
- Wide Format Printers
- Servers & Networking Equipment
- Managed Print Services
- Managed Enterprise Services

INTELLIGENT INFORMATION MANAGEMENT



- Business Process Improvement
- Content Management
- Case Management
- Intelligent Automation
- Robotic Process Automation
- Business Process Outsourcing
- Scanning Services

MANAGED IT SERVICES by ALL COVERED



- Application Services
- Cloud Services
- IT Security
- Managed IT Services
- IT Consulting & Projects
- Managed Voice Services

VIDEO SOLUTION SERVICES

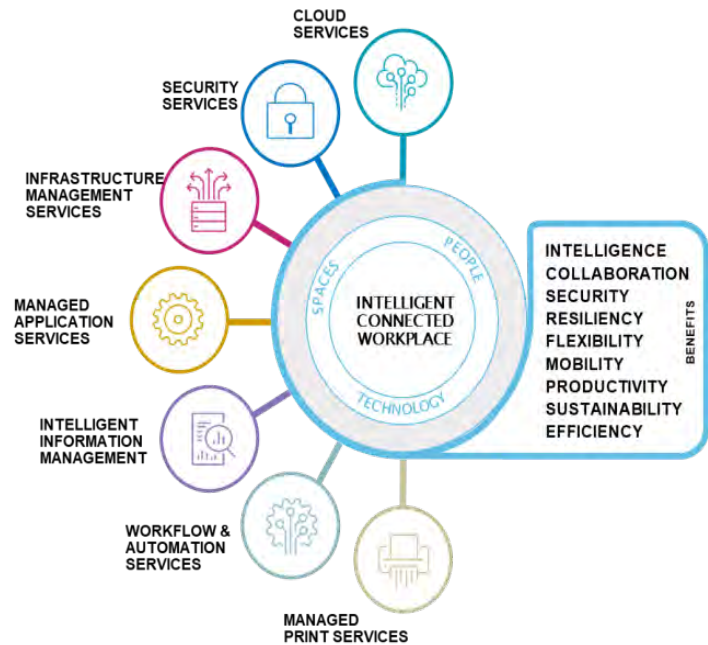


- Secure Access Solutions
- Cloud VMS Solutions
- Face Mask Detection
- Thermal Screening Solutions
- Visitor Verification Systems
- School Security Solutions
- Video Analytics
- Intelligent Surveillance



Together, with our Intelligent Connected Workplace, we make your workplace work for you enabling people to collaborate and move fluidly across different work scenarios and providers, without friction, fear or frustration.

Our portfolio of hardware and solutions is designed to integrate across the entire workplace ecosystem which helps to promote greater collaboration, productivity, improved efficiency, and heightened security within your organization. Printers, Video Solution Services, Security & Cloud Services, Managed Print Services, Intelligent Information Management offerings and much more - our solutions and services are built around you. We put you in control so you can work smarter, more efficiently, and more securely.



Partnering with organizations of all sizes, this 360-degree approach is built from a combination of our global expertise as a digital transformation provider, paired with our local market knowledge enables us to build scalable solutions that meet differing organizational needs.

Environmental Sustainability

Protecting our planet is a top priority. We align our sustainability goals to the United Nations Foundation Sustainable Development Goals (SDGs) on a global level - eliminating pollutants, reducing energy consumption and creating products and solutions that help our clients realize their own sustainability goals and assist them in resolving their environmental issues.



Eco Vision 2050 - our long-term environmental action plan to:

- Reduce CO2 emissions throughout product life cycles by 80%
- Promote recycling
- Work to promote biodiversity



EPEAT- proud to have the highest total of EPEAT points of any registered imaging equipment company in the world



Clean Planet - Cost-free program for the recycling of consumables. Since our 2014 launch, more than 6,800,000 items have been recycled



Simitri® HD^E Toner – made with plant based “biomass” materials, consuming less energy during production and CO₂, NO_x and Sox emissions are reduced by more than 1/3 during use.



IH Fixing Technology - Induction Heating (IH) Fixing technology only heats the roller's surface rather than the entire roller. This reduces power consumption during the fixing process and results in shorter warm-up times.



We use the United Nation's Sustainable Development Goals (SDGs) to help guide us towards achieving our vision, ultimately creating new value for society.



Green Products/Green Factory Certification System & Green Marketing

Konica Minolta is included in several international ESG Investment Indexes. ESG investment, which involves selecting and investing in companies that make outstanding achievements with respect to areas such as human resources, the environment, and corporate governance, as well as corporate finance, has been garnering attention around the world in recent years.

Konica Minolta has been included in several international ESG investment indexes, for instance:

- 2023 Global 100 Most Sustainable Corporations in the World by the Canada-based Corporate Knights
- Dow Jones Sustainability World Index by U.S.-based S&P Dow Jones Indices
- FTSE4 Good Index Series by UK-based FTSE Russell
- Platinum rating in EcoVadis' sustainability ratings by EcoVadis of France
- Climate A List by CDP
- Silver Class in SAM Sustainability Award by the U.S.-based S&P Global



To ensure efficient implementation of environmental management Konica Minolta is committed to the environment by operating its management systems based on ISO 14001.



Introducing the **ONE** GUARANTEE That Puts The Customer First.



KONICA MINOLTA

CUSTOMER **ONE** GUARANTEE

We believe the best customer experience comes from not only how our products perform and how easy they are to use, but also from giving our customers the peace of mind to know that our MFP are backed by the best guarantee in the industry. So when your new MFP arrives, you'll know you are getting the latest technology, superior service and support and a lease-long guarantee, **direct from the manufacturer.**

“It Works or It Walks”

We are so confident in the quality of our products that we guarantee your Konica Minolta MFP will (1) meet factory specifications and (2) be compatible with your network, or we'll replace it with an equivalent model:

- First two years: replacement will be a **brand new MFP**
- After two years: replacement may be new or refurbished
- **Plus**, Konica Minolta will also provide a \$1,000 credit towards your next Konica Minolta MFP as a way to say “we're sorry for the inconvenience.”

We've Got You Covered

The best customer experience is one that avoids problems altogether which is why we've established remote monitoring and a rapid response process in conjunction with your local sales representative.

- Our Solutions & Support team will proactively monitor our installed MFP's performance, looking to identify potential issues before they become problems for our customers.
- Should a problem arise, our technical support, local service manager and advanced diagnostics team members are all empowered to authorize a replacement, allowing for a fast and easy resolution.

To learn more about the Konica Minolta **Customer One Guarantee**, contact your local sales representative.



Terms & Conditions

- Equipment must be covered under full coverage maintenance agreement for term of Lease
 - *Genuine Konica Minolta parts and consumables must be used throughout the term of the lease and maintenance procedures must be performed according to published schedules.*
 - *Improper use, electrical power, customer abuse and/or negligence and acts of God are not covered under this program*
- Equipment Replacement Guarantee
 - *If Konica Minolta Business Solutions USA, Inc. or its authorized Dealer is unable to service a Konica Minolta product in the customer's office, a loaner will be provided at no charge while in-shop repairs are performed.*
 - *If within the first two years after installation the equipment cannot be repaired to meet factory specifications, we will replace it with a brand new Equivalent Model.*
 - *After the first two years and through the end of your lease, if the equipment cannot be brought to original specification, we will replace it with an equivalent model that may be new or refurbished.*
 - *If the equipment is replaced during the course of the lease, the customer will receive a credit of \$1,000 towards the lease of a new Konica Minolta MFP provided it is exercised within 30 days of lease expiration and the new equipment is leased through KMPS.*
- Published Specifications include those listed on official Konica Minolta Product Literature for that model.
- Konica Minolta Business Solutions USA, Inc. makes no warranties whatsoever, expressed or implied, with regard to the products purchased, leased or rented by customer, the service, the software included with the product or its installation and maintenance and expressly excludes all other warranties including the implied warranties of merchantability and fitness for a particular purpose.
- Customers exclusive remedy shall be replacement or repair of the product or non conforming parts at the option of KMBS as provided in this Customer Experience Guarantee. Neither KMBS or its dealer shall be liable for any damages, including but not limited to damages due to loss of data or information of any kind, loss of or damages to revenue, profits or goodwill, damages due to any interruption of business, damage to customer's computers or networks, even if advised of the possibility of such damages. Customer expressly waives its rights to special, consequential, exemplary, incidental or punitive damages or monetary damages of any kind.
- Konica Minolta is the only manufacturer who will replace your MFP with a brand new unit during the first two years, should it fail to meet factory specifications or function on your network

Network Environment

- The guarantee specifies that the network environment, including PC's and other access devices, remains the same as it was when the MFP was installed. Konica Minolta cannot guarantee the functionality of the MFP after network upgrades, software version & peripheral changes or the addition of entities not present upon the original install are introduced. In this case, Konica Minolta will make every effort to work with you to ensure your MFP can function in the new environment up to and including requesting and implementing approved specification changes to the Konica Minolta firmware in order to function after the changes are completed.



KONICA MINOLTA



KONICA MINOLTA

Giving Shape to Ideas

Productivity Has a New Home: MyKMBS.com

MyKMBS

Convenience. Welcome to MyKMBS.com, a complete and comprehensive tool for managing, maintaining and controlling your Konica Minolta bizhub® fleet. MyKMBS.com has everything you need to keep your business moving forward. Whether you have one or one hundred Konica Minolta bizhub systems, this online management website conveniently helps you perform a multitude of valuable functions, including: placing service calls, ordering supplies, entering meter reads and even paying invoices. All in one place.





Easy. MyKMBS.com is a useful resource for managing and controlling your fleet, regardless of size or locations. It's simple to use, providing you with amazing functions and capabilities that save you time and money—while increasing your productivity.

Every detail of information about your equipment is at your fingertips: install dates ... service contract coverage dates ... service history ... and the exact location of the equipment down to the floor or department. MyKMBS.com makes managing your fleet quick and easy. Order supplies when you need them. Put a call in for service at the touch of a button. View and pay invoices. Customize reports. It's all yours and it's free. Just another way Konica Minolta helps give shape to your business—and your ideas.



Order Supplies



Service Call



Pay Invoices



Enter Meter Reads



and More...



A Complete and Comprehensive Tool for Managing, Maintaining and Controlling Your Konica Minolta bizhub® Fleet.



Fast.

Supplies

Not only faster and more accurate than other methods of ordering, but convenient. Ordering online at MyKMBS.com eliminates the worry and wonder. Once your order is placed, you can track it from our warehouse right to your door.

Service

Placing service calls is fast and easy. With a couple of clicks, your technician gets instant notification of the call and will contact you with an ETA ... Now THAT'S service. You'll also get an email confirmation that the call has been placed!

Reliable.

Meter Reads

Submitting meter reads can easily slip your mind. MyKMBS.com will send you an email reminder to let you know when your meter reads are due. And, because MyKMBS.com is available day and night, you can enter the reads at the time most convenient for you.

Pay Invoices

Quick, convenient and secure. View your open receivables and pay via credit card online—anytime.

Targeted.

Reporting

MyKMBS.com gives you fast access to customized reports. View your entire fleet including install and service contract dates. The Fleet Up-Time Performance Report provides you with up-time, response-time statistics, average monthly copy volume and more. You can view a summary of your fleet performance when you need it!



Register.

Ready to Make Managing Your Konica Minolta bizhub Systems Easier?

Register today. Visit MyKMBS.com and click "Get Started." A few simple steps and you will quickly be paying invoices, ordering supplies and so much more.

Partnership.

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

Information Management

Enterprise Content Management (ECM)
Document Management
Automated Workflow Solutions
Business Process Automation
Security and Compliance
Mobility

IT Services

Application Services
Cloud Services
IT Security
Managed IT Services
IT Consulting & Projects

Technology

Office Multifunction Business Solutions
Commercial and Production Printers
3D Printers
Wide Format Printers
Laptops, Desktops and Computer Hardware
Servers and Networking Equipment
Optimized Print Services (OPS)
Facilities Management



KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.
100 Williams Drive, Ramsey, New Jersey 07446

CountOnKonicaMinolta.com



Comprehensive and focused training tailored to fit your needs.

User training is one of the most important steps in ensuring a successful implementation of our devices and software. With each interaction you have with us - whether online, over the phone or in person; we want your experience to be exceptional.

Our goal is to be your trusted partner and we are committed to your success. We work hard to earn our clients' loyalty through every step of the relationship by providing you with a world-class experience exceeding your expectations.

Through our experience we understand that no one size fits all. That is why Konica Minolta has created two separate ways to provide your business the User Training to fits your needs.

Level 1 – iTraining

- On line How-To Multi-Functional Printer/Copier Training videos are provided to Client <https://itraining.konicaminolta.eu/en/printing-systems.html>
- Online system introduction in which all important functions are explained in detail in clear video sequences.
- Self-paced and guided step-by-step using simple procedures to get to know your bizhub system in a simplistic manner.
 - Product Overview
 - Copy, Scan/Fax Functionality
 - Print applications
 - Paper jams/removal, replacing toner and staples

Level 2 - Virtual Training

- Live Streaming/Virtual via Google Meet or Zoom and performed by one of our trained Customer Support Representatives
- Live interaction with End Users
This training will be tailored based on the specific customer requirements. (The can also be recorded so that the customer users can refer back to where necessary.)
- Chapters at a Glance
 - Introduction
 - Systems Overview
 - General Information
 - Printing Applications
 - Standard Copy Functions (Basic Style)
 - Advanced Copy Functions (Classic Style)
 - Workflow Applications
 - Remote Panel

Support at your Fingertips

Our **award-winning bizhub MarketPlace** makes it easy to browse, purchase and download apps specifically designed for your Konica Minolta MFPs. Similar to those used on mobile devices, but specific to your business needs, the apps can be accessed right from your MFP control panel. The **cost-free "How2"** app contains brief "common function" video tutorials that can be viewed from a smartphone or tablet simply by scanning the QR code in the app; they can also be conveniently viewed and printed in a PDF version.



Konica Minolta's training teams develop their **expertise** on an on-going basis through our continual learning program to keep apprised of Konica Minolta's product offerings; from stand-alone digital devices to our advanced connected products and third-party solutions. This approach allows our client support teams to become invaluable partners in the success of our client's workflow solutions while providing the **highest level of client satisfaction.**



Clean Planet Recycling Program

The Clean Planet Recycling Program is Konica Minolta's way of recognizing our responsibility towards the environment and helping our clients meet their environmental goals. From comprehensive environmental management systems to the use of energy and resources, the program ensures everything is for the well-being of our planet. Our clients are able to recycle consumables from Konica Minolta products free of charge. All cartridges are recycled with **zero waste to landfills and zero incineration**.



Instructions on how to facilitate our completely **FREE** recycling program, Clean Planet, will be provided by our Customer Service Representative as well. They will include a tutorial on how to utilize our online ordering system for supplies and service calls, via MYKMBS.



KONICA MINOLTA

bizhub  **vCare™**



bizhub vCARE ANYTIME, ANYWHERE ACCESS

What is bizhub vCare?

bizhub vCare™, Konica Minolta's secure Device Relationship Management (DRM) solution, consists of a vCare-enabled bizhub printer, bizhub MFP, bizhub PRO, or bizhub PRESS products, the central vCare diagnostic server, and the web application that gives your participating, authorized Konica Minolta business partner a comprehensive diagnostic view of their customers' vCare-enabled products. vCare-enabled bizhub products communicate via brief email or HTTPS messages to the central vCare diagnostic server for routine status updates, consumable levels and meter reads, as well as urgent messages when service is required. This all happens transparently 24 hours-a-day, 7-days-a-week, and never gets in the way of using your bizhub product.





CERTIFIED SECURE

Putting Security First, bizhub vCare's use of one-way outbound communication removes the need for open network ports for inbound access from the internet. This is just one of the countless reasons bizhub vCare has been accredited as a Certified Secure application.



UNPARALLELED SUPPORT

vCare Mobile enables an authorized KMBS Service provider to remotely access:

- Warning and malfunction alerts, enabling superior first call response
- Environment conditions and PM parts information, minimizing device downtime
- Coverage rate, page counts & service history for any connected device
- Generate and transmit device-specific reports to anyone



AUTOMATED METER COLLECTION

In today's hectic business environment, the last thing you want is an interruption every month to "get the meter reading" from your MFP — or a bill that's wrong. The good news is that Konica Minolta's bizhub vCare automatically reads the meters of your Konica Minolta bizhub products — accurate and on-time — month-after-month.



CERTIFIED GREEN TECHNOLOGY

bizhub vCare's ability to pinpoint any impending or actual technical malfunction is a green technology, as it helps to reduce unnecessary service visits, such as call-backs, and the associated travel time by service technicians.



REAL TIME ALERT NOTIFICATIONS

When you purchase or lease an MFP, the last thing you want to see is an orange start button. bizhub vCare works behind the scenes and automatically notifies your KMBS Service provider whenever a malfunction is detected.



PROACTIVE SERVICE

bizhub vCare Monitors Consumable parts such as Fusers, Developers and Drum Units so that your KMBS Servicing Location will know in advance when a Maintenance Item needs to be replaced.



Where can I get bizhub vCare?

bizhub vCare is offered as a value added service by participating, authorized Konica Minolta business partners.

For complete information on Konica Minolta products and solutions, please visit: CountOnKonicaMinolta.com

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KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.
100 Williams Drive, Ramsey, New Jersey 07446

CountOnKonicaMinolta.com



Item #: VCARESELL
4/2022-Z



Response to RFP




Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

**State of West Virginia
Centralized Request for Quote
Printing**

Proc Folder: 1755857			Reason for Modification: Addendum No 3 is issued to publish Questions with Responses.
Doc Description: Addendum No 3 Cutsheet Production Printers with Maint & Supp			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2025-09-29	2025-10-08 13:30	CRFQ 0231 OOT2600000003	4

BID RECEIVING LOCATION
BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US

VENDOR
Vendor Customer Code: Vendor Name : Konica Minolta Business Solutions, Inc. U.S.A. Address : 2480 Fortune Drive Street : City : Lexington State : KY Country : USA Zip : 40509 Principal Contact : Tina Thomas Vendor Contact Phone: 859-684-7676 Extension:

FOR INFORMATION CONTACT THE BUYER Toby L Welch (304) 558-8802 toby.l.welch@wv.gov
Vendor Signature X  FEIN# 13-1921089 DATE October 7, 2025 <small>DocuSigned by: 60C4D07D43214F1...</small>

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

Addendum No 3 is issued for the following reasons:

1) To publish a copy of vendor's questions with the agency's responses.

---no other changes---

INVOICE TO**SHIP TO**

DEPARTMENT OF
ADMINISTRATION
OFFICE OF TECHNOLOGY

STATE OF WEST VIRGINIA

JOBSITE - SEE
SPECIFICATIONS

1900 KANAWHA BLVD E,
BLDG 5 10TH FLOOR

CHARLESTON

WV

No City

WV

US

US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Ricoh Pro C9500 Color Sheet-fed Digital Press or equal	0.00000	EA	\$126,911.77 <i>Leasing options available</i>	\$126,911.77

Comm Code	Manufacturer	Specification	Model #
43212100	Konica Minolta C14010 Color Sheet Fed Digital Press	AccurioPress C14010 See attached brochure	AccurioPress C14010

Extended Description: *Konica Minolta AcurioPress C14010 Color Imaging Press, See enclosed brochure for all specifications*
Ricoh Pro C9500 Color Sheet-fed Digital Press or equal

INVOICE TO**SHIP TO**

DEPARTMENT OF
ADMINISTRATION
OFFICE OF TECHNOLOGY

STATE OF WEST VIRGINIA

JOBSITE - SEE
SPECIFICATIONS

1900 KANAWHA BLVD E,
BLDG 5 10TH FLOOR

CHARLESTON

WV

No City

WV

US

US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Year 1 Monthly Maintenance and Support-Ricoh c9500 or equal	0.00000	MO	\$1070.00	\$1070.00

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress C14010 Digital Press	C14010

Extended Description: *Above costs include 24/7 support. Other options available for after-hours support.*
Year 1 Monthly Maintenance and Support-Ricoh c9500 or equal

INVOICE TO			SHIP TO		
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US			STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City US		
	WV			WV	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Year 2 Monthly Maintenance and Support-Ricoh c9500 or equal	0.00000	MO	\$1070.00	\$1070.00

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress C14010 Digital Press	C14010

Extended Description: Above costs include 24/7 support. Other options available for after hours support.
Year 2 Monthly Maintenance and Support-Ricoh c9500 or equal

INVOICE TO			SHIP TO		
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US			STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City US		
	WV			WV	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Year 3 Monthly Maintenance and Support-Ricoh c9500 or equal	0.00000	MO	\$1070.00	\$1070.00

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress C14010 Digital Press	C14010

Extended Description: Above costs include 24/7 support. Other options available for after hours support.
Year 3 Monthly Maintenance and Support-Ricoh c9500 or equal

INVOICE TO			SHIP TO		
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US			STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City US		
	WV			WV	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Year 4 Monthly Maintenance and Support- Ricoh c9500 or equal	0.00000	MO	\$1070.00	\$1070.00

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress C14010 Digital Press	C14010

Extended Description: Above costs include 24/7 support. Other options available for after hours support.
Year 4 Monthly Maintenance and Support-Ricoh c9500 or equal

INVOICE TO			SHIP TO		
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US			STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City US		
	WV			WV	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Year 1 Color Click Charges for Ricoh Pro C9500	0.00000	EA	\$.029	\$.029

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress C14010 Digital Press	C14010

Extended Description: Color copy costs include all parts labor and supplies. Excludes paper.
Year 1 Color Click Charges for Ricoh Pro C9500

INVOICE TO			SHIP TO		
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY			STATE OF WEST VIRGINIA		
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US			JOBSITE - SEE SPECIFICATIONS No City WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Year 2 Color Click Charges for Ricoh Pro C9500	0.00000	EA	\$.029	\$.029

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress C14010 Digital Press	C14010

Extended Description: Color copy costs include all parts, labor and supplies. Excludes paper.
Year 2 Color Click Charges for Ricoh Pro C9500

INVOICE TO			SHIP TO		
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY			STATE OF WEST VIRGINIA		
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US			JOBSITE - SEE SPECIFICATIONS No City WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Year 3 Color Click Charges for Ricoh Pro C9500	0.00000	EA	\$.029	\$.029

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress C14010 Digital Press	C14010

Extended Description: Color copy costs include all parts, labor and supplies. Excludes paper.
Year 3 Color Click Charges for Ricoh Pro C9500

INVOICE TO				SHIP TO			
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US				STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Year 4 Color Click Charges for Ricoh Pro C9500	0.00000	EA	\$.029	\$.029

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress C14010 Digital Press	C14010

Extended Description: Color copy costs include all parts, labor and supplies. Excludes paper.
Year 4 Color Click Charges for Ricoh Pro C9500

INVOICE TO				SHIP TO			
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US				STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Year 1 B&W Click Charges for Ricoh Pro C9500	0.00000	EA	\$.008	\$.008

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress C14010 Digital Press	C14010

Extended Description: B&W copy costs include all parts, labor and supplies. Excludes paper.
Year 1 B&W Click Charges for Ricoh Pro C9500

INVOICE TO				SHIP TO			
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US				STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City US			
WV				WV			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	Year 2 B&W Click Charges for Ricoh Pro C9500	0.00000	EA	\$.008	\$.008

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress C14010	C14010

Extended Description: B&W copy costs include all parts, labor and supplies. Excludes paper.
Year 2 B&W Click Charges for Ricoh Pro C9500

INVOICE TO				SHIP TO			
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US				STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City US			
WV				WV			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Year 3 B&W Click Charges for Ricoh Pro C9500	0.00000	EA	\$.008	\$.008

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress C14010 Digital Press	C14010

Extended Description: B&W copy costs include all parts, labor and supplies. Excludes paper.
Year 3 B&W Click Charges for Ricoh Pro C9500

INVOICE TO				SHIP TO			
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US				STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	Year 4 B&W Click Charges for Ricoh Pro C9500	0.00000	EA	\$.008	\$.008

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress C14010 Digital Press	C14010

Extended Description: B&W copy costs include all parts, labor and supplies. Excludes paper.
Year 4 B&W Click Charges for Ricoh Pro C9500

INVOICE TO				SHIP TO			
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US				STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
14	Ricoh Pro 8320S B&W Production Cutsheet printer or equal	0.00000	EA	\$44,260.06 <i>Leasing options available</i>	\$44,260.06

Comm Code	Manufacturer	Specification	Model #
43212100	Konica Minolta	AccurioPress7136 Digital Press See attached brochure	7136

Extended Description: Konica Minolta AccurioPress 7136. See enclosed brochure for all specifications
Ricoh Pro 8320S B&W Production Cutsheet printer or equal

INVOICE TO			SHIP TO		
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US			STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
15	Year 1 Monthly Maintenance and Support-Ricoh 8320S or equal	0.00000	MO	\$1,000.00	\$1,000.00

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress 7136 Digital Press	7136

Extended Description: Above costs include 24/7 support. Other options available for after-hours support.
Year 1 Monthly Maintenance and Support-Ricoh 8320S or equal

INVOICE TO			SHIP TO		
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US			STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
16	Year 2 Monthly Maintenance and Support-Ricoh 8320S or equal	0.00000	MO	\$1,000.00	\$1,000.00

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress 7136 Digital Press	7136

Extended Description: Above costs include 24/7 support. Other options available for after-hours support.
Year 2 Monthly Maintenance and Support-Ricoh 8320S or equal

INVOICE TO			SHIP TO		
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US			STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City US		
	WV			WV	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
17	Year 3 Monthly Maintenance and Support- Ricoh 8320S or equal	0.00000	MO	\$1,000.00	\$1,000.00

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress 7136 Digital Press	7136

Extended Description: Above costs include 24/7 support. Other options available for after-hours support.
Year 3 Monthly Maintenance and Support-Ricoh 8320S or equal

INVOICE TO			SHIP TO		
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US			STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City US		
	WV			WV	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
18	Year 4 Monthly Maintenance and Support- Ricoh 8320S or equal	0.00000	MO	\$1,000.00	\$1,000.00

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress 7136 Digital Press	7136

Extended Description: Above costs include 24/7 support. Other options available for after-hours support.
Year 4 Monthly Maintenance and Support-Ricoh 8320S or equal

INVOICE TO				SHIP TO			
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US				STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
19	Year 1 B&W Click Charges for Ricoh Pro 8320S	0.00000	EA	\$.00347	\$.00347

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress 7136 Digital Press	7136

Extended Description: Cost per copy includes all parts, labor and supplies. Excludes paper.

Year 1 B&W Click Charges for Ricoh Pro 8320S

INVOICE TO				SHIP TO			
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US				STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
20	Year 2 B&W Click Charges for Ricoh Pro 8320S	0.00000	EA	\$.00347	\$.00347

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress 7136 Digital Press	7136

Extended Description: Cost per copy includes all parts, labor and supplies. Excludes paper.

Year 2 B&W Click Charges for Ricoh Pro 8320S

INVOICE TO				SHIP TO			
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US				STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
21	Year 3 B&W Click Charges for Ricoh Pro 8320S	0.00000	EA	\$.00347	\$.00347

Comm Code	Manufacturer	Specification	Model #
81112306	Konica MInolta	AccurioPress 7136 Digital Press	7136

Extended Description: *Cost per copy includes all parts, labor and supplies. Excludes paper.*
Year 3 B&W Click Charges for Ricoh Pro 8320S

INVOICE TO				SHIP TO			
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US				STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
22	Year 4 B&W Click Charges for Ricoh Pro 8320S	0.00000	EA	\$.00347	\$.00347

Comm Code	Manufacturer	Specification	Model #
81112306	Konica Minolta	AccurioPress 7136 Digital Press	7136

Extended Description: *Cost per copy includes all parts, labor and supplies. Excludes paper.*
Year 4 B&W Click Charges for Ricoh Pro 8320S

SCHEDULE OF EVENTS		
Line	Event	Event Date
1	questions are due by 3:00 p.m.	2025-09-17

SOLICITATION NUMBER: CRFQ OOT2600000003

Addendum Number: 3

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☐ | Modify bid opening date and time
- ☐ | Modify specifications of product or service being sought
- ☒ | Attachment of vendor questions and responses
- ☐ | Attachment of pre-bid sign-in sheet
- ☐ | Correction of error
- ☐ | Other

Description of Modification to Solicitation:

Addendum No 3 is issued for the following reasons:

- 1) To publish a copy of vendor's questions with the agency's responses.
- no other changes—

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

CRFQ OOT2600000003

Cutsheet Production Printers with Maintenance & Support

1. Facility Tour

Would it be possible to arrange an on-site tour of your facility on **Monday, 9/22 or Tuesday, 9/23** to view the current equipment in operation and gain a better understanding of your workflow and production environment? **No, due to time constraints and staffing this is not available.**

2. Monthly and Yearly Volumes

Could you please provide the average monthly and yearly print volumes by device? **An estimated 1 million pages per month**

3. Required Accessories

Are there any specific accessories or optional components—such as stapling, hole punching, or others—that must be included with the solution? **See specification 3.1.1.18**

4. Applications/Job Types

Can you share details or examples of typical applications or job types run through the press? **Post script or pdf files.**

5. Size and Space Requirements

Are there any space constraints or floor plan requirements we should be aware of? **No**

6. Power Requirements

Can you confirm the power specifications required for the equipment? **we will provide power for the equipment.**

7. Shift Operations

How many shifts per day does the press currently run? **2**

8. Operator Details

How many operators typically manage the press during each shift? **Minimum of 2**

9. Types of Jobs

What types of jobs are most run through the current press? **Pdf files**

CRFQ OOT2600000003

Cutsheet Production Printers with Maintenance & Support

10. Current Equipment Challenges

What are the most common issues or limitations you've encountered with your existing equipment? **End of life**

11. Do you want square spines on your saddle stitch books? **No**
12. The Black and White press must support 13 x 19.2. Will paper sizes 12.76 x 19.02 be acceptable? **Yes, vendors should submit a spec sheet with their bid.**
13. There is a call out for 470 gsm, would 450gsm be acceptable? **Yes. Vendors should submit a spec sheet with their bid**
14. There is a call out for B&W press to support 150lb cover stock, is 350 gsm acceptable? **Yes, Vendors should submit a spec sheet with their bid**
15. Can you confirm the minimum technical specifications that an “or equal” device must meet for both the Ricoh Pro C9500 and Ricoh Pro 8320S references (e.g., print speed, duty cycle, media weight, finishing, workflow/DFE support)? **Yes, must meet minimum specifications. Vendors should submit a spec sheet with their bid in order to fully evaluate their bid.**
16. Is there an official specification sheet or checklist that should be submitted to validate equivalency? Are the requested color and B&W click charges intended to be all-inclusive (labor, parts, toner, drums, developer, fuser units, rollers, etc.)? **Yes, there will need to be a specification sheet or checklist submitted if proposing or equal. Yes, the click charges are to be all-inclusive.**
17. Are there defined coverage assumptions for clicks (e.g., 5% for B&W, 20% for color)? **No.**

CRFQ OOT2600000003

Cutsheet Production Printers with Maintenance & Support

18. All line items currently show a quantity of “0.00000.” Can you clarify whether this agreement will be requirements-based with no minimum, or if there is an expected purchase volume over the contract term? **This would be requirement-based with no minimum.**
19. Are there specific workflow or DFE requirements (e.g., Fiery RIP or equivalent)? **Current environment is Fiery, prefer Fiery. Vendors should submit a spec sheet with their bids**
20. Are finishing options such as booklet making, perfect binding, hole punch, or stapling required as part of the base configuration or should they be quoted as optional accessories? **See specification 3.1.1.18**
21. (3.1.1) Does this contract item include the productivity upgrade kit? **Include anything you feel would meet the requirements of this solicitation. Vendors should submit a spec sheet with their bids.**
22. (3.1.1.2) Ricoh Process Director Workflow is a vendor neutral solution. Any additional licenses and support would need to be provided by your current RPD service provider. **Only the requirements mentioned in this solicitation must be met**
23. (3.1.14.3) Ricoh Process Director Workflow is a vendor neutral solution. Any additional licenses and support would need to be provided by your current RPD service provider. **Only the requirements mentioned in this solicitation must be met**

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT26*003

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input checked="" type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input checked="" type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Konica Minolta Business Solutions, Inc. U.S.A.

Company

DocuSigned by:



60C4D07D43214F1...

Authorized Signature

October 7, 2025

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012

INSTRUCTIONS TO VENDORS SUBMITTING BIDS

1. REVIEW DOCUMENTS THOROUGHLY: The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.

2. MANDATORY TERMS: The Solicitation may contain **mandatory** provisions identified by the use of the words "**must**," "**will**," and "**shall**." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

3. PRE-BID MEETING: The item identified below shall apply to this Solicitation.

☐ A pre-bid meeting will not be held prior to bid opening

☐ A **MANDATORY PRE-BID** meeting will be held at the following place and time:

All Vendors submitting a bid must attend the **mandatory** pre-bid meeting. Failure to attend the **mandatory** pre-bid meeting shall result in disqualification of the Vendor's bid. No one individual is permitted to represent more than one vendor at the pre-bid meeting. Any individual that does attempt to represent two or more vendors will be required to select one vendor to which the individual's attendance will be attributed. The vendors not selected will be deemed to have not attended the pre-bid meeting unless another individual attended on their behalf.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in but are charged with knowing all matters discussed at the pre-bid.

Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

4. VENDOR QUESTION DEADLINE: Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions **must be submitted on or before the date listed below and to the address listed below to be considered.** A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are non-binding.

Submitted emails should have the solicitation number in the subject line. Question

Submission Deadline: Wednesday September 17, 2025 @ 3:00 p.m.

Submit Questions to: Toby L Welch
2019 Washington Street, East Charleston, WV 25305
Fax: (304) 558-3970
Email: Toby.L.Welch@wv.gov

5. VERBAL COMMUNICATION: Any verbal communication between the Vendor and any State personnel is not binding, including verbal communication at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.

6. BID SUBMISSION: All bids must be submitted on or before the date and time of the bid opening listed in section 7 below. Vendors can submit bids electronically through *wvOASIS*, in paper form delivered to the Purchasing Division at the address listed below either in person or by courier, or in facsimile form by faxing to the Purchasing Division at the number listed below. Notwithstanding the foregoing, the Purchasing Division may prohibit the submission of bids electronically through *wvOASIS* at its sole discretion. Such a prohibition will be contained and communicated in the *wvOASIS* system resulting in the Vendor's inability to submit bids through *wvOASIS*. The Purchasing Division will not accept bids or modification of bids via email.

Bids submitted in paper, facsimile, or via wvOASIS must contain a signature. Failure to submit a bid in any form without a signature will result in rejection of your bid.

A bid submitted in paper or facsimile form should contain the information listed below on the face of the submission envelope or fax cover sheet. Otherwise, the bid may be rejected by the Purchasing Division.

VENDOR NAME:

BUYER: Toby L Welch

SOLICITATION NO.: CRFQ OOT2600000003

BID OPENING DATE: Wednesday September 24th 2025

BID OPENING TIME: 1:30 p.m.

FAX NUMBER: 304-558-3970

Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason.

Bid Delivery Address and Fax Number:

Department of Administration, Purchasing Division 2019 Washington Street East

Charleston, WV 25305-0130

Fax: 304-558-3970

7. BID OPENING: Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when confirmation of delivery is provided by wvOASIS (in the case of electronic submission) or when the bid is time stamped by the official Purchasing Division time clock (in the case of hand delivery or via delivery by mail).

Bid Opening Date and Time: 9/24/25 @ 1:30 p.m.

Bid Opening Location:

Department of Administration, Purchasing Division

2019 Washington Street East

Charleston, WV 25305-0130

8. ADDENDUM ACKNOWLEDGEMENT: Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgement Form. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

9. BID FORMATTING: Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

10. ALTERNATE MODEL OR BRAND: Unless the box below is checked, any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand **shall** clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.

D This Solicitation is based upon a standardized commodity established under W. Va. Code § SA-3-61. Vendors are expected to bid the standardized commodity identified. Failure to bid the standardized commodity will result in your firm's bid being rejected.

11. COMMUNICATION LIMITATIONS: In accordance with West Virginia Code of State Rules §148-1-6.6.2, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.

12. REGISTRATION: Prior to Contract award, the apparent successful Vendor **must** be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable.

13. UNIT PRICE: Unit prices **shall** prevail in cases of a discrepancy in the Vendor's bid.

14. PREFERENCE: Vendor Preference may be requested in purchases of motor vehicles or construction and maintenance equipment and machinery used in highway and other infrastructure projects. Any request for preference must be submitted in writing with the bid, must specifically identify the preference requested with reference to the applicable subsection of West Virginia Code § 5A-3-37, and must include with the bid any information necessary to evaluate and confirm the applicability of the requested preference. A request form to help facilitate the request can be found at: www.state.wv.us/admin/purchase/vrcNenpref.pdf.

15A. RECIPROCAL PREFERENCE: The State of West Virginia applies a reciprocal preference to all solicitations for commodities and printing in accordance with W. Va. Code § 5A-3-37(b). In effect, non-resident vendors receiving a preference in their home states, will see that same preference granted to West Virginia resident vendors bidding against them in West Virginia. Any request for reciprocal preference must include with the bid any information necessary to evaluate and confirm the applicability of the preference. A request form to help facilitate the request can be found at: www.state.wv.us/admin/purchase/vrc/Venpref.pdf.

15. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES:

For any solicitations publicly advertised for bid, in accordance with West Virginia Code §SA-3-37 and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR§ 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to contract award to receive the preferences made available to resident vendors.

16. WAIVER OF MINOR IRREGULARITIES: The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules§ 148-1-4.7.

17. ELECTRONIC FILE ACCESS RESTRICTIONS: Vendor must ensure that its submission in wvOASIS can be accessed and viewed by the Purchasing Division staff immediately upon bid opening. The Purchasing Division will consider any file that cannot be immediately accessed and viewed at the time of the bid opening (such as, encrypted files, password protected files, or incompatible files) to be blank or incomplete as context requires and are therefore unacceptable. A vendor will not be permitted to unencrypt files, remove password protections, or resubmit documents after bid opening to make a file viewable if those documents are required with the bid. A Vendor may be required to provide document passwords or remove access restrictions to allow the Purchasing Division to print or electronically save documents provided that those documents are viewable by the Purchasing Division prior to obtaining the password or removing the access restriction.

18. NON-RESPONSIBLE: The Purchasing Division Director reserves the right to reject the bid of any vendor as Non-Responsible in accordance with W. Va. Code of State Rules§ 148-1- 5.3, when the Director determines that the vendor submitting the bid does not have the capability to fully perform or lacks the integrity and reliability to assure good-faith performance."

19. ACCEPTANCE/REJECTION: The State may accept or reject any bid in whole, or in part in accordance with W. Va. Code of State Rules§ 148-1-4.6. and§ 148-1-6.3."

20. WITH THE BID REQUIREMENTS: In instances where these specifications require documentation or other information with the bid, and a vendor fails to provide it with the bid, the Director of the Purchasing Division reserves the right to request those items after bid opening and prior to contract award pursuant to the authority to waive minor irregularities in bids or specifications under W. Va. CSR § 148-1-4.7. This authority does not apply to instances where state law mandates receipt with the bid.

21. EMAIL NOTIFICATION OF AWARD: The Purchasing Division will attempt to provide bidders with e-mail notification of contract award when a solicitation that the bidder participated in has been awarded. For notification purposes, bidders must provide the Purchasing Division with a valid email address in the bid response. Bidders may also monitor wvOASIS or the Purchasing Division's website to determine when a contract has been awarded.

22. EXCEPTIONS AND CLARIFICATIONS: The Solicitation contains the specifications that **shall** form the basis of a contractual agreement. **Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid.** Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.

GENERAL TERMS AND CONDITIONS:

1. CONTRACTUAL AGREEMENT: Issuance of an Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance by the State of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid, or on the Contract if the Contract is not the result of a bid solicitation, signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

2. DEFINITIONS: As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

2.1. "Agency" or "Agencies" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

2.2. "Bid" or "Proposal" means the vendors submitted response to this solicitation.

2.3. "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

2.4. "Director" means the Director of the West Virginia Department of Administration, Purchasing Division.

2.5. "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.

2.6. "Award Document" means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.

2.7. "Solicitation" means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

2.8. "State" means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

2.9. "Vendor" or "Vendors" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

3. CONTRACT TERM; RENEWAL; EXTENSION: The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

◆ **Term Contract**

Initial Contract Term: The Initial Contract Term will be for a period of One (1) Year _____. The Initial Contract Term becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as _____), and the Initial Contract Term ends on the effective end date also shown on the first page of this Contract.

Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be delivered to the Agency and then submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Unless otherwise specified below, renewal of this Contract is limited to Three (3) successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed the total number of months available in all renewal years combined. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

Alternate Renewal Term - This contract may be renewed for _____ successive _____ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

Delivery Order Limitations: In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within _____ days.

Fixed Period Contract with Renewals: This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within _____ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that:

the contract will continue for _____ years;

the contract may be renewed for _____ successive _____ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited.

Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's Office (Attorney General approval is as to form only).

One-Time Purchase: The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

D Construction/Project Oversight: This Contract becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as _____ and continues until the project for which the vendor is providing oversight is complete.

D Other: Contract Term specified in _____

4. AUTHORITY TO PROCEED: Vendor is authorized to begin performance of this contract on the date of encumbrance listed on the front page of the Award Document unless either the box for "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked in Section 3 above. If either "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked, Vendor must not begin work until it receives a separate notice to proceed from the State. The notice to proceed will then be incorporated into the Contract via change order to memorialize the official date that work commenced.

5. QUANTITIES: The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

◆ **Open End Contract:** Quantities listed in this Solicitation/Award Document are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.

Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

One-Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

Construction: This Contract is for construction activity more fully defined in the specifications.

6. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One-Time Purchase contract.

7. REQUIRED DOCUMENTS: All of the items checked in this section must be provided to the Purchasing Division by the Vendor as specified:

☐ **LICENSE(S) / CERTIFICATIONS / PERMITS:** In addition to anything required under the Section of the General Terms and Conditions entitled Licensing, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits upon request and in a form acceptable to the State. The request may be prior to or after contract award at the State's sole discretion.

☐☐☐☐

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications regardless of whether or not that requirement is listed above.

8. INSURANCE: The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether that insurance requirement is listed in this section.

Vendor must maintain:

☒ **Commercial General Liability Insurance** in at least an amount of: \$1,000,000.00 per occurrence.

☒ **Automobile Liability Insurance** in at least an amount of: \$1,000,000.00 per occurrence.

Professional/Malpractice/Errors and Omission Insurance in at least an amount of: _____ per occurrence. Notwithstanding the foregoing, Vendor's are not required to list the State as an additional insured for this type of policy.

☐ **Commercial Crime and Third-Party Fidelity Insurance** in an amount of: _____ per occurrence.

☐ **Cyber Liability Insurance** in an amount of: _____ per occurrence.

☐ **Builders Risk Insurance** in an amount equal to 100% of the amount of the Contract.

☐ **Pollution Insurance** in an amount of: _____ per occurrence.

☐ **Aircraft Liability** in an amount of: _____ per occurrence.

☐☐☐☐

9. WORKERS' COMPENSATION INSURANCE: Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

10. VENUE: All legal actions for damages brought by Vendor against the State shall be brought in the West Virginia Claims Commission. Other causes of action must be brought in the West Virginia court authorized by statute to exercise jurisdiction over it.

11. LIQUIDATED DAMAGES: This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

0 _____ **for** _____

D Liquidated Damages Contained in the Specifications.

[a Liquidated Damages Are Not Included in this Contract.

12. ACCEPTANCE: Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

13. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.

14. PAYMENT IN ARREARS: Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software maintenance, licenses, or subscriptions may be paid annually in advance.

15. PAYMENT METHODS: Vendor must accept payment by electronic funds transfer and P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)

16. TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

17. ADDITIONAL FEES: Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia, included in the Contract, or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

18. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available. If that occurs, the State may notify the Vendor that an alternative source of funding has been obtained and thereby avoid the automatic termination. Non-appropriation or non-funding shall not be considered an event of default.

19. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules§ 148-1-5.2.b.

20. TIME: Time is of the essence regarding all matters of time and performance in this Contract.

21. APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code, or West Virginia Code of State Rules is void and of no effect.

22. COMPLIANCE WITH LAWS: Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

23. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

24. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

25. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

26. SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

27. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments.

28. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

29. STATE EMPLOYEES: State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

30. PRIVACY, SECURITY, AND CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in www.state.wv.us/admin/purchase/privacy.

31. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ SA-3-1 et seq., 5-22-1 et seq., and 50-1-1 et seq. and the Freedom of information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

32. LICENSING: In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

33. ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

34. VENDOR NON-CONFLICT: Neither Vendor nor its representatives are permitted to have any interest, nor shall they acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency.

35. VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

36. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

37. NO DEBT CERTIFICATION: In accordance with West Virginia Code §§ 5A-3-10a and 5-22-1(i), the State is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State. By submitting a bid, or entering into a contract with the State, Vendor is affirming that (1) for construction contracts, the Vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, neither the Vendor nor any related party owe a debt as defined above, and neither the Vendor nor any related party are in employer default as defined in the statute cited above unless the debt or employer default is permitted under the statute.

38. CONFLICT OF INTEREST: Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

39. REPORTS: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

D Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at purchasing.division@wv.gov.

40. BACKGROUND CHECK: In accordance with W. Va. Code§ 15-2D-3, the State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check. Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

41. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code§ 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process.
- c. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
 1. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
 2. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

42. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance with W. Va. Code§ 5-19-1 et seq., and W. Va. CSR§ 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

43. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE: W. Va. Code§ 6D-1-2 requires that for contracts with an actual or estimated value of at least \$1 million, the Vendor must submit to the Agency a disclosure of interested parties prior to beginning work under this Contract. Additionally, the Vendor must submit a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-work interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

44. PROHIBITION AGAINST USED OR REFURBISHED: Unless expressly permitted in the solicitation published by the State, Vendor must provide new, unused commodities, and is prohibited from supplying used or refurbished commodities, in fulfilling its responsibilities under this Contract.

45. VOID CONTRACT CLAUSES: This Contract is subject to the provisions of West Virginia Code SA-3-62, which automatically voids certain contract clauses that violate State law.

46. ISRAEL BOYCOTT: Bidder understands and agrees that, pursuant to W. Va. Code § SA-3-63, it is prohibited from engaging in a boycott of Israel during the term of this contract.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) [Tina Thomas/Government / Education Specialist](#)

(Address) [2480 Fortune Drive, Suite 100, Lexington KY 40509](#)

(Phone Number) / (Fax Number) [859-317-6443](#)

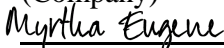
(email address) TThomas@kmbs.konicaminolta.us

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

[Konica Minolta Business Solutions U.S.A., Inc.](#)

Signed by:
(Company)



(Signature of Authorized Representative)

[Myrtha Eugene – Assistant General Counsel & Assistant Secretary – 9/26/2025](#)

(Printed Name and Title of Authorized Representative) (Date)

[201-825-4000](#)

(Phone Number) (Fax Number)

cbdg@kmbs.konicaminolta.us

(Email Address)

REQUEST FOR QUOTATION
[CutSheet Production Printers with Maintenance & Support]

SPECIFICATIONS

- 1. PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Office of Technology to establish an open-end contract for all high-speed production cut-sheet printers listed below. The vendor must include maintenance & support services, parts, labor, and supplies agreement for all high-speed production cut-sheet printers. All printers must be compatible with Agency owned Ricoh Process Director Workflow Automation Software.

- 2. DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 "Contract Item" or "Contract Items"** means the list of items identified in Section 3.1 below and on the Pricing Pages.
 - 2.2 "Pricing Pages"** means the schedule of prices, estimated order quantity, and totals contained in wvOASIS or attached hereto as Exhibit A, and used to evaluate the Solicitation responses.
 - 2.3 "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
 - 2.4 "Agency"** means the customer, i.e., the West Virginia Office of Technology.
 - 2.5 "ADF"** means automatic document feeder.
 - 2.6 "Consumables"** means commodities such as toner, fuser oil, filters, waste containers, and staples.
 - 2.7 "DPI"** means Dots Per Inch.
 - 2.8 "EPS"** means Encapsulated PostScript.
 - 2.9 "FTP"** means File Transfer Protocol.
 - 2.10 "GSM"** means Grams per Square Meter.
 - 2.11 "JPEG"** means Joint Photographic Expert Group.
 - 2.12 "LB"** means pound.
 - 2.13 "LCIT"** means Large Capacity Input Tray.

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2.14 "PCL" means Printer Command Language.

2.15 "PDF" means Portable Document Format.

2.16 "PDFNT" means Portable Document Format optimized for variable and transactional printing.

2.17 "PDL" means Printer Description Language.

2.18 "PPM" means Pages Per Minute.

2.19 "PPML" means Personalized Print Markup Language.

2.20 "PS" means Postscript.

2.21 "Remote Administration" means method of controlling a computer from a remote location.

2.22 "Remote Diagnostics" means any method of diagnosing a problem or issue remotely.

2.23 "TCP/IP" means Transmission Control Protocol/Internet Protocol.

2.24 "TCRU" means Trained Customer Replaceable Units.

2.25 "TIFF" means Tagged Image File Format.

2.26 "VPS" means Variable Print Specifications.

3. GENERAL REQUIREMENTS:

3.1 Contract Items and Mandatory Requirements: Vendor shall provide Agency with the Contract Items listed below on an open-end and continuing basis. Contract Items must meet or exceed the mandatory requirements as shown below.

3.1.1 Contract Item #1: Ricoh Pro C9500 Color Sheet-fed Digital Press or equal.

3.1.1.1 The equipment must be new. Remanufactured or warranted-as-new equipment is unacceptable.

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- 3.1.1.2** Must be configured to support the Agency owned Ricoh Process Director Workflow Automation printing software, including licenses for connection.
- 3.1.1.3** Must have external print controller Fiery Controller or equal.
 - 3.1.1.3.1** Print controller must include FS500 Pro software or newer or equal.
 - 3.1.1.3.2** Print controller must include Fiery Color Profiler Suite.
 - 3.1.1.3.3** Print controller must include ImageViewer B&W and Impose and Compose licenses.
 - 3.1.1.3.4** Print controller must have a minimum of 3.5GHz, a minimum of 32GB memory and a minimum of 500GB solid state hard drive.
 - 3.1.1.3.5** Print controller software must be capable of reprinting jobs in entirety, by page range, and resume printing from an interruption and reprint the affected page(s).
- 3.1.1.4** Printer must be able to print a minimum of 135 pages per minute, simplex mode.
- 3.1.1.5** Printer must be able to print color and monochrome.
- 3.1.1.6** Printer must have a paper decurler or dryer unit to adjust for curl due to heat.
- 3.1.1.7** Printer must accept paper sizes from a minimum of 5.5" x 8.5" to maximum 13" x 19.2".
- 3.1.1.8** Printer must support the following paper weights: 141b Bond - 1501b. Cover.
- 3.1.1.9** Printer must be able to print a minimum of 600 x 600 dpi.
- 3.1.1.10** Monthly duty cycle must be a minimum of one (1) million pages.
- 3.1.1.11** Printer must support Remote Administration and Remote Diagnostics.
- 3.1.1.12** Printer must be configured to support file types: PCL, PS, PDF, EPS, TIFF, *PDFNT*, PPML, VPS and JPEG.
- 3.1.1.13** Must include paper library function linked to a paper catalog with no less than 500 entries.
- 3.1.1.14** Printer must have a minimum input capacity of four (4) input trays. This includes two (2) vacuum fed LCITs. LCITs must have a minimum total capacity of 2,000 sheets each. LCITs must support up to 470 gsm.

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- 3.1.1.15** Printer must accept paper sizes from a minimum of 5.5" x 8.5" to maximum 13" x 19.2".
- 3.1.1.16** All paper trays must be vacuum feed/air assist for handling of thick or glossy stocks.
- 3.1.1.17** Printer must have one (1) High-Capacity Stacker with roll-away carts. Stacker must have a minimum capacity of 5,000 sheets. Must include one (1) additional roll-away cart.
- 3.1.1.18** Printer must have Sheet Finisher.
 - 3.1.1.18.1** Finisher must stack a maximum of 4,000 sheets.
 - 3.1.1.18.2 Finisher** must be capable of stapling. Must be able to staple top left, bottom left and center bind.
 - 3.1.1.18.3 Finisher** must be capable of stapling a minimum of two (2) sheets to a maximum of one-hundred (100) sheets, 8 1/2"x11".
 - 3.1.1.18.4 Finisher** must be capable of stapling from a minimum of 2 sheets to 50 sheets, 11" x 17" and 8 1/2" x 14".
 - 3.1.1.18.5 Finisher** must include a three (3) hole punch kit.
- 3.1.1.19** Printer must have the ability for the operators to remote control the printer screen through a web browser.
- 3.1.1.20** Vendor must provide tum-key emergency back-up for the hardware and software solution. This is a backup procedure that can be implemented quickly and consists of a copy of but not limited to the Agency's profiles, specific paper settings, paper tray settings, and virtual printers. The emergency back-up will be updated annually and stored on an onsite Agency-owned external hard drive.
- 3.1.1.21** The Vendor shall contact the Agency and schedule an onsite meeting to discuss the pre-installation and installation within ten (10) working days after issuance of purchase order. Installation shall include:
 - 3.1.1.21.1** Vendor must properly align, level, and connect all pieces of Contract Item #10.
 - 3.1.1.21.2 Vendor** must test all functionalities of Contract Item #10.
 - 3.1.1.21.3 Vendor** must be flexible to accommodate Agency's commitments as this contract item can only be installed during the last ten (10) working days of the month.

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3.1.1.22 Printer must be operational within thirty-six (36) hours after delivery. All mandatory functionality listed with this RFQ will be tested. A formal change order from the Agency to the Purchasing Division will be pursued thereafter. Upon receipt of this official change order, the warranty will begin.

3.1.2 Contract Item #2: Year 1 - Monthly Maintenance & Support - Ricoh Pro C9500 Color Sheet-fed Digital Press or equal.

3.1.2.1 Vendor must provide twenty-four (24) hours, seven (7) days per week, three hundred sixty five (365) days coverage

3.1.2.2 Vendor must provide a monthly maintenance and replenishment program that includes all consumables replenishment cost per copy. Monthly replenishment must include consumable parts (toner, filters, waste containers, staples, etc.), labor, ink and cost per copy (excludes paper).

3.1.2.3 Must be billed monthly including maintenance and cost per copy for paper sizes up to and including 13" x 19.2".

3.1.2.4 Active maintenance from the Vendor will ensure that the vendor will make any necessary repairs, replace any defective parts, perform preventive maintenance, install/update software/hardware changes, replace all monthly consumables not including paper as well as any modifications required to maintain the Contract Items at no additional cost to the Agency.

3.1.2.5 Vendor will include in their bid the cost of optional Annual renewals for years 2, 3, and 4. These optional Annual renewals will be initiated on Agency request authorized under the authority of the Purchasing division.

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- 3.1.3 Contract Item #3: Year 2 - Monthly Maintenance & Support - Ricoh Pro C9500 Color Sheet-fed Digital Press or equal.
 - 3.1.3.1 Same as 3.1.2
- 3.1.4 Contract Item #4: Year 3 - Monthly Maintenance & Support - Ricoh Pro C9500 Color Sheet-fed Digital Press or equal.
 - 3.1.4.1 Same as 3.1.2
- 3.1.5 Contract Item #5: Year 4 - Monthly Maintenance & Support - Ricoh Pro C9500 Color Sheet-fed Digital Press or equal.**
 - 3.1.5.1** Same as 3.1.2
- 3.1.6 Contract Item #6: Year 1 - Color Click charges for Ricoh Pro C9500 Color Sheet-fed Digital Press or equal.**
 - 3.1.6.1** Vendor must provide a color click charge per copy.
- 3.1.7 Contract Item #7: Year 2 - Color Click charges for Ricoh Pro C9500 Color Sheet-fed Digital Press or equal.**
 - 3.1.7.1** Vendor must provide a color click charge per copy.
- 3.1.8 Contract Item #8: Year 3 - Color Click charges for Ricoh Pro C9500 Color Sheet-fed Digital Press or equal.**
 - 3.1.8.1** Vendor must provide a color click charge per copy.
- 3.1.9 Contract Item #9: Year 4 - Color Click charges for Ricoh Pro C9500 Color Sheet-fed Digital Press or equal.**
 - 3.1.9.1** Vendor must provide a color click charge per copy.
- 3.1.10 Contract Item #10: Year 1 - B&W Click charges for Ricoh Pro C9500 Color Sheet-fed Digital Press or equal.**
 - 3.1.10.1** Vendor must provide a black & white click charge per copy.
- 3.1.11 Contract Item #11: Year 2 - B&W Click charges for Ricoh Pro C9500 Color Sheet-fed Digital Press or equal.**
 - 3.1.11.1** Vendor must provide a black & white click charge per copy.
- 3.1.12 Contract Item #12: Year 3 - B&W Click charges for Ricoh Pro C9500 Color Sheet-fed Digital Press or equal.**
 - 3.1.12.1** Vendor must provide a black & white click charge per copy.
- 3.1.13 Contract Item #13: Year 4 - B&W Click charges for Ricoh Pro C9500 Color Sheet-fed Digital Press or equal.**
 - 3.1.13.1** Vendor must provide a black & white click charge per copy.
- 3.1.14 Contract Item #14: Ricoh Pro 8320S Black & White Production Cutsheet Printer or Equal.**

REQUEST FOR QUOTATION
[CutSheet Production Printers with Maintenance & Support]

- 3.1.14.1** The Vendor must provide Ricoh Pro8320S Black & White Cutsheet Printer or Equal that meet the following specifications.
- 3.1.14.2** The equipment must be new. Remanufactured or warranted-as-new equipment is unacceptable.
- 3.1.14.3** Must be configured to support the Agency owned Ricoh Process Director Workflow Automation printing software, including licenses for connection.
- 3.1.14.4** Must have external print controller Fiery Controller or equal.
- 3.1.14.5** Print controller must include FS300 Pro software or newer or equal.
- 3.1.14.6** Print controller must include Image Viewer B&W and Impose and Compose licenses.
- 3.1.14.7** Print controller must have a minimum of 3.5GHz, a minimum of 16GB memory and a minimum of 500GB solid state hard drive.
- 3.1.14.8** Print controller software must be capable of reprinting jobs in entirety, by page range, and resume printing from an interruption and reprint the affected page(s).
- 3.1.14.9** Printer must be able to print a minimum of 135 pages per minute, simplex mode.
- 3.1.14.10** Printer must include a color touchscreen control panel display or equal.
- 3.1.14.11** Printer must have dry electrostatic transfer with indirect image transfer system.
- 3.1.14.12** Printer must have paper registration sensors.
- 3.1.14.13** Printer must have a paper decurler or dryer unit to adjust for curl due to heat.
- 3.1.14.14** Printer must have oil-less belt fusing method.
- 3.1.14.15** Printer must accept paper sizes from a minimum of 5.5" x 8.5" to maximum 13" x 19.2".
- 3.1.14.16** Printer must support the following paper weights: 14lb Bond - 150lb. Cover.
- 3.1.14.17** Printer must be able to print a minimum of 600 x 600 dpi.
- 3.1.14.18** Monthly duty cycle must be a minimum of one (1) million pages.

REQUEST FOR QUOTATION
[CutSheet Production Printers with Maintenance & Support]

- 3.1.14.19** Printer must support Remote Administration and Remote Diagnostics.
- 3.1.14.20** Printer must be configured to support file types: PCL, PS, PDF, EPS, TIFF, *PDFNT*, PPML, VPS and JPEG.
- 3.1.14.21** Printer must include ADF.
- 3.1.14.22** ADF must be capable of scanning to email full color and black & white documents to pdf.
- 3.1.14.23** ADF must have a maximum scan area of 11.7" x 17".
- 3.1.14.24** ADF must be capable of scanning simplex and duplex.
- 3.1.14.25** ADF must be capable of copying, simplex and duplex.
- 3.1.14.26** Must include paper library function linked to a paper catalog with no less than 500 entries.
- 3.1.14.27** Printer must have a minimum input capacity of four (4) input trays. This includes two (2) vacuum fed LCITs. LCITs must have a minimum total capacity of 2,000 sheets each. LCITs must support up to 470 gsm.
- 3.1.14.28** Printer must accept paper sizes from a minimum of 5.5" x 8.5" to maximum 13" x 19.2".
- 3.1.14.29** All paper trays must be vacuum feed/air assist for handling of thick or glossy stocks.
- 3.1.14.30** Printer must have one (1) High-Capacity Stacker with roll-away carts.
- 3.1.14.31** Stacker must have a minimum capacity of 5,000 sheets. Must include one (1) additional roll-away cart. Printer must have Sheet Finisher.
- 3.1.14.32** Finisher must stack a maximum of 4,000 sheets.
- 3.1.14.33** Finisher must be capable of stapling. Must be able to staple top left, bottom left and center bind.
- 3.1.14.34** Finisher must be capable of stapling a minimum of two (2) sheets to a maximum of one-hundred (100) sheets, 8 1/2" x 11".
- 3.1.14.35** Finisher must be capable of stapling from a minimum of 2 sheets to 50 sheets, 11" x 17" and 8 1/2" x 14".
- 3.1.14.36** Finisher must include a three (3) hole punch kit.

REQUEST FOR QUOTATION
[CutSheet Production Printers with Maintenance & Support]

- 3.1.14.37** Printer must include two (2) TCRU kits or equal backup kits that provide the following:
- 3.1.14.38** Set A must include paper feed rollers, smoothing rollers, charger roller unit, drum cleaning unit, fusing cleaning unit, belt cleaning unit and transfer belt unit.
- 3.1.14.39** Set B must include two (2) fuser cleaning units.
- 3.1.14.40** Printer must have the ability for the operators to remote control the printer screen through a web browser.
- 3.1.14.41** Vendor must provide tum-key emergency back-up for the hardware and software solution. This is a backup procedure that can be implemented quickly and consists of a copy of but not limited to the Agency's profiles, specific paper settings, paper tray settings, and virtual printers. The emergency back-up will be updated annually and stored on an onsite Agency-owned external hard drive.
- 3.1.14.42** The Vendor shall contact the Agency and schedule an onsite meeting to discuss the pre-installation and installation within ten (10) working days after issuance of purchase order. Installation shall include:
- 3.1.14.43** Vendor must properly align, level, and connect all pieces of Contract Item #1.
- 3.1.14.44** Vendor must test all functionalities of Contract Item #1.
- 3.1.14.45** Vendor must be flexible to accommodate Agency's commitments as this contract item can only be installed during the last ten (10) working days of the month.
- 3.1.14.46** Printer must be operational within thirty-six (36) hours after delivery. All mandatory functionality listed with this RFQ will be tested. A formal change order from the Agency to the Purchasing Division will be pursued thereafter. Upon receipt of this official change order, the warranty will begin.
- 3.1.14.47** Contract Item #2: Year 1 - Monthly Maintenance & Support - Ricoh Pro 8320S Black & White Production Cutsheet Printer or Equal.
- 3.1.14.48** Vendor must provide twenty-four (24) hours, seven (7) days per week, three hundred sixty five (365) days coverage

REQUEST FOR QUOTATION
[CutSheet Production Printers with Maintenance & Support]

- 3.1.14.49** Vendor must provide a monthly maintenance and replenishment program that includes all consumables replenishment cost per copy. Monthly replenishment must include consumable parts (toner, filters, waste containers, staples, etc.), labor, ink and cost per copy (excludes paper).
- 3.1.14.50** Must be billed monthly including maintenance and cost per copy for paper sizes up to and including 13" x 19.2".
- 3.1.14.51** Active maintenance from the Vendor will ensure that the vendor will make any necessary repairs, replace any defective parts, perform preventive maintenance, install/update software/hardware changes, replace all monthly consumables not including paper as well as any modifications required to maintain the Contract Items at no additional cost to the Agency.
- 3.1.14.52** Vendor will include in their bid the cost of optional Annual renewals for years 2, 3, and 4. These optional Annual renewals will be initiated on Agency request authorized under the authority of the Purchasing division.
- 3.1.14.53** **Contract Item 15: Year 1 - Monthly Maintenance & Support - Ricoh Pro 8320S Black & White Production Cutsheet Printer or Equal.**
- 3.1.14.54** Same as 3.1.2
- 3.1.14.55** **Contract Item #16: Year 2 - Monthly Maintenance & Support - Ricoh Pro 8320S Black & White Production Cutsheet Printer or Equal.**
- 3.1.14.56** Same as 3.1.2
- 3.1.14.57** **Contract Item #17: Year 3- Monthly Maintenance & Support - Ricoh Pro 8320S Black & White Production Cutsheet Printer or Equal.**
- 3.1.14.58** Same as 3.1.2
- 3.1.14.59** **Contract Item #18: Year 4- Monthly Maintenance & Support - Ricoh Pro 8320S Black & White Production Cutsheet Printer or Equal.**
- 3.1.14.60** Same as 3.1.2
- 3.1.14.61** **Contract Item #19: Year 1- Black and White Click charges for Ricoh Pro 8320S Black & White Production Cutsheet Printer or Equal.**

REQUEST FOR QUOTATION
[CutSheet Production Printers with Maintenance & Support]

- 3.1.14.62** Vendor must provide a black & white click charge per copy.
- 3.1.14.63** **Contract Item #20: Year 2 - Black and White Click charges for Ricoh Pro 8320S Black & White Production Cutsheet Printer or Equal.**
- 3.1.14.64** Vendor must provide a black & white click charge per copy.
- 3.1.14.65** **Contract Item #21: Year 3 - Black and White Click charges for Ricoh Pro 8320S Black & White Production Cutsheet Printer or Equal.**
- 3.1.14.66** Vendor must provide a black & white click charge per copy.
- 3.1.14.67** **Contract Item #22: Year 4- Black and White Click charges for Ricoh Pro 8320S Black & White Production Cutsheet Printer or Equal.**
- 3.1.14.68** Vendor must provide a black & white click charge per copy.

4. Training Services

- 4.1** Vendor must provide on-site training to all operators, including nightshift, within the first thirty-six (36) hours after installation is completed. At a minimum this is to include at no cost a demonstration of all printer features, command functions, and the replacement of the consumable items.

5. CONTRACT AWARD:

- 5.1 Contract Award:** The Contract is intended to provide Agencies with a purchase price on all Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.
- 5.2 Pricing Pages:** Vendor should complete the Pricing Pages by Vendor should complete the Printing Pages in their entirety as failure to do so may result in Vendor's bids being disqualified.

The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

REQUEST FOR QUOTATION
[CutSheet Production Printers with Maintenance & Support]

Vendor should electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document. In most cases, the Vendor can request an electronic copy of the Pricing Pages for bid responses..sending an email request to the following address:

6. ORDERING AND PAYMENT:

6.1 Ordering: Vendor shall accept orders through wvOASIS, regular mail, facsimile, e-mail, or any other written form of communication. Vendor may, but is not required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.

6.2 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

7. DELIVERY AND RETURN:

7.1 Shipment and Delivery: Vendor shall contact the Agency immediately after being awarded this Contract and receiving a purchase order or notice to proceed to schedule an onsite pre-installation meeting. The Vendor and Agency shall meet at the Agency's premises within ten (10) days of receiving the purchase order or notice to proceed.

The Agency and the Vendor will discuss pre-installation activities as well as the actual installation, and schedule installation date and time. Vendor must be flexible to accommodate agency commitments as this contract item can only be installed during the last 10 days of the month.

The Contract Item must be delivered to the Agency's site located at:

1900 Kanawha Blvd E
Charleston WV 25305
Building 6, Room B-110

There is a loading adjacent to the building. The dock area is accessible by tractor-trailer. The loading dock itself is approximately four (4) feet high. There are no tight turns, carpet or other such obstacles between the loading dock and the equipment.

7.2 Delivery Time: Vendor shall deliver standard orders within thirty (30) working days after orders are received. Vendor shall deliver emergency orders within fourteen (14) working day(s) after orders are received. Vendor shall ship all orders in accordance

REQUEST FOR QUOTATION
[CutSheet Production Printers with Maintenance & Support]

with the above schedule and shall not hold orders until a minimum delivery quantity is met.

- 7.3 Late Delivery:** The Agency placing the order under this Contract must be notified in writing if orders will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party.

Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division.

- 7.4 Delivery Payment/Risk of Loss:** Standard order delivery shall be F.O.B. destination to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders provided that Vendor invoices those delivery costs as a separate charge with the original freight bill attached to the invoice.

- 7.5 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.

- 7.6 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

REQUEST FOR QUOTATION
[Cutsheet Production Printers with Maintenance & Support]

8. VENDORDEFAULT:

8.1 The following shall be considered a vendor default under this Contract.

- 8.1.1** Failure to provide Contract Items in accordance with the requirements contained herein.
- 8.1.2** Failure to comply with other specifications and requirements contained herein.
- 8.1.3** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 8.1.4** Failure to remedy deficient performance upon request.

8.2 The following remedies shall be available to Agency upon default.

- 8.2.1** Immediate cancellation of the Contract.
- 8.2.2** Immediate cancellation of one or more release orders issued under this Contract.
- 8.2.3** Any other remedies available in law or equity.

9. MISCELLANEOUS:

- 9.1 No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.
- 9.2 Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.

REQUEST FOR QUOTATION
[CutSheet Production Printers with Maintenance & Support]

9.3 Reports: Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.

9.4 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing .Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Tina Thomas
Telephone Number: 859-317-6443
Fax Number: n/a
Email Address: TThomas@kmbs.konicaminolta.us



Exceptions & Clarifications

19. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract and the vendor fails to cure such breach within thirty (30) days following receipt of written notice from the Purchasing Division Director. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules§ 148-1-5.2.b.

20. TIME: ~~Time is of the essence regarding all matters of time and performance in this Contract.~~

~~27. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.~~

34. INDEMNIFICATION: ~~The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.~~ The Vendor agrees to indemnify, defend and hold harmless the State and the Agency, its officers, directors, employees, and agents from all loss, liability, claims or expenses (including reasonable attorney's fees) arising from third party claims of bodily injury, including death or damage to real or tangible property, to the extent proximately caused, as determined by a court of competent jurisdiction in a final adjudication, by the Vendor's negligence or greater culpability. The Vendor's indemnification obligations are expressly condition upon the State and the Agency: (i) promptly notifying the Vendor of any claim in writing; (ii) cooperating with the Vendor in the defense of the claims; and (iii) granting the Vendor sole control of the defense and settlement of the claim.

[CutSheet Production Printers with Maintenance & Support]

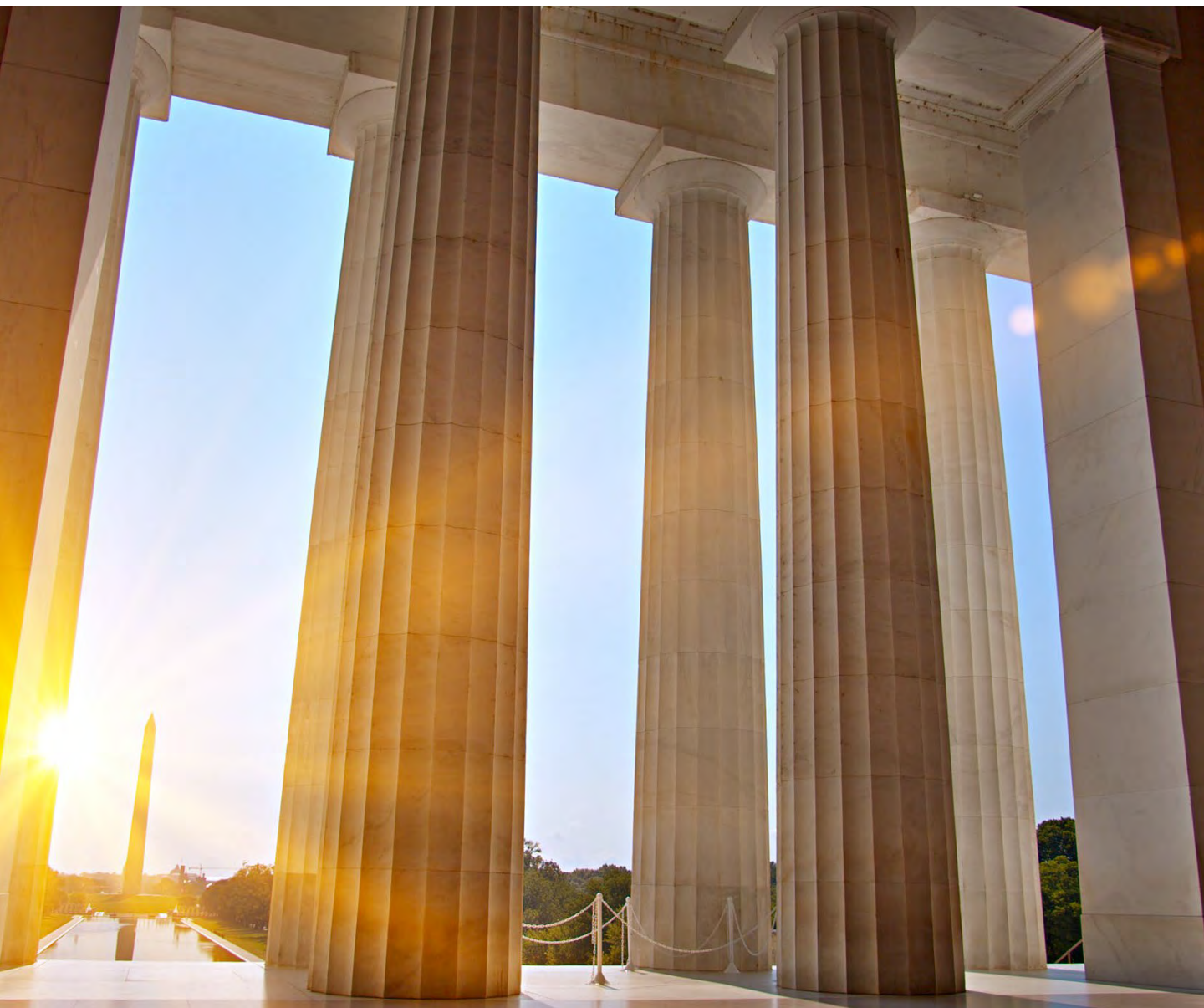
7.4 Delivery Payment/Risk of Loss: Standard order delivery shall be F.O.B. ~~destination~~ Origin to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders provided that Vendor invoices those delivery costs as a separate charge with the original freight bill attached to the invoice.

7.5 Return of Unacceptable Items: ~~If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.~~ The Agency has three (3) calendar days upon receipt and acceptance of the product(s) delivered by the Vendor to verify that the product(s) conform to the requirements of this Agreement and perform according to the Vendor's system design specifications ("Inspection Period"). The Agency will be deemed to have accepted the product(s) unless it notifies the Vendor in writing of any nonconforming product(s) during the Inspection Period and furnishes such written evidence or other documentation as required by the Vendor. Upon recognition of an error, deficiency, or defect, by the Agency during the Inspection Period, the Vendor shall be notified in writing by the Agency citing any specific deficiency



(deficiency being defined as the Vendor having performed incorrectly with the information provided by the Agency, not the Vendor having to modify a previous action due to additional and/or corrected information from the Agency). If the Vendor determines, in its sole discretion, that the product(s) delivered do not conform to the requirements of this Agreement then the Vendor shall provide a correction or provide a mutually acceptable plan for correction within thirty (30) calendar days following the receipt of the Agency's notice to the Vendor.

7.6 Return Due to Agency Error: ~~Items ordered in error by the Agency will be returned for~~ credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.





KONICA MINOLTA

KEEP YOUR BUSINESS IN THE BLACK

RETHINK MONOCHROME
PRINT PRODUCTION



AccurioPress
7136/7136P/7120

Giving Shape to Ideas

ACCELERATE YOUR BUSINESS WITH AccurioPress SYSTEMS

To stay in the black, your business needs to stay productive. The AccurioPress 7136 series is all you need for Smart Factory printing at speed. Optimise your print production planning and maximise the profitability of your mid-volume print environment with these next generation systems. Built on almost 20 years of expertise in print production the AccurioPress 7136 series knows what you need, integrating seamlessly with your workflow. Better still, it connects easily with your service and business platforms – whether they're on site or in the cloud.

Exceptional print quality every time

Its exclusive Intelligent Quality Optimizer IQ-501 leverages Konica Minolta's long history of brilliant imaging technology allowing you to wow your customers with stunningly consistent prints, time and time again.

Grow your business

Our mission is to empower you to grow your business with our solutions. The AccurioPress 7136/7136P/7120 is a great example, helping you with its extensive variety of supported media, from thin to thick paper (up to 350 gsm) including envelopes. What's more, our stock library provides a stack of media profiling capabilities to ensure you can always access the right setting for the best available output.

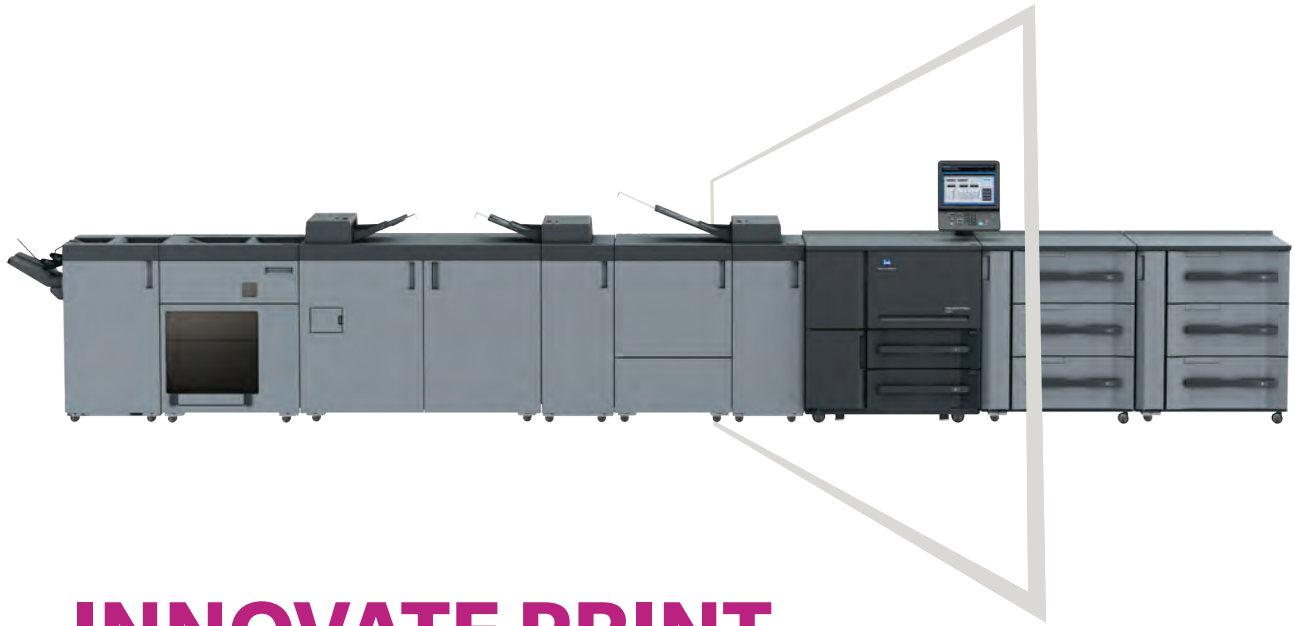
Intelligent Automation

The optional IQ-501 Intelligent Quality Optimizer ensures you get perfectly consistent color quality and front-to-back registration on every print, in real-time. And because there are no recalibrations or inspections mid-run, you'll benefit from improved productivity too.

Boost your operational efficiency

Our new generation of true production systems has been designed to increase the uptime of your press and print, saving you time. Their range of new features lets you produce more higher-value print products more quickly. By pairing your AccurioPress 7136/7136P/7120 with one of more of our professional in-line finishers – such as booklet making, punching or binding – you can enhance your productivity to the maximum.





INNOVATE PRINT

RETHINK TECHNOLOGY

S.E.A.D. IMAGE PROCESSING

Konica Minolta's own advanced color processing technology of the second generation is called S.E.A.D., which stands for "Screen-Enhancing Active Digital Process" and combines an array of technical innovations to guarantee truly exceptional color reproduction at top speed. S.E.A.D. includes these important capabilities:

SIMITRI HD TONER

The extremely small size and uniform shape of ultra-fine Simitri® HD toner particles assure highest image quality as well as razor-sharp reproduction of text and line drawings. Simitri® HD unfailingly delivers consistently excellent image output quality on par with offset quality.

Simitri HD
High Definition Polymerised Toner

MEDIA DETECTION SENSOR

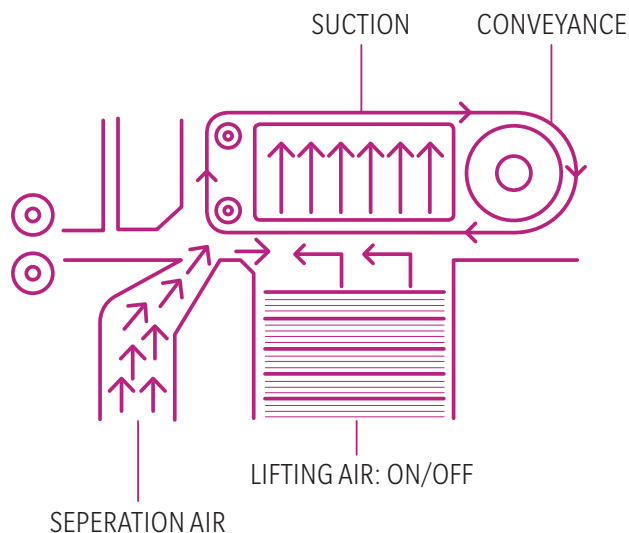
The optional media sensor IM-101 automatically detects the type, weight, thickness and surface of each substrate, and proposes the appropriate paper settings from the catalogue, which makes wrong

paper settings a thing of the past avoiding misprints and waste. About 220 paper profiles are pre-registered in the catalogue making sure always finding a good match

INTELLIGENT QUALITY OPTIMIZER

An automatic mode enables even unskilled operators to make simple and straightforward adjustments to density and front-to-back registration in no time, facilitating the continuous production of prints in highest quality.

INTELLIGENT
QUALITY CARE 



VACUUM PAPER FEEDING

For high-volume printers, feeding each and every sheet smoothly and precisely through the digital press is an essential requirement. To ensure this, Konica Minolta offers professional and intelligent paper feeding that builds upon proven concepts, including a combination of air separation of sheets and suction/vacuum feeding. This ensures smooth paper processing throughout the printing system. For efficient printing on offset preprinted and coated stock as well as under conditions of high humidity, an optional heating unit can be added to enhance





POWERFUL PRINT SERVER

RETHINK YOUR USER EXPERIENCE

MIC-4160 FIERY CONTROLLER

Reduce labour costs, cut turnaround times, and minimise errors and paper waste with the advanced job management and workflow automation that the MIC-4160 provides. Streamline your job layout with the Fiery's instant visual preview and advanced ready-made capabilities. What's more, by supporting industry leading variable data printing (VDP) formats, the Fiery also produces personalised short-run jobs profitably.

IC-316m CREO CONTROLLER

The Creo® IC-316m external print controller offers unparalleled throughput performance and automation. Supports perfect variable data printing integration and is the ideal choice for hybrid prepress workflows. Beyond that, the Creo features Remote Site Manager status tracking, JDF connectivity, Creo job ticket software, and much more.

MIC-4170 FIERY CONTROLLER

Produce high value, complex applications with superior image quality to maximise your profitability. The top-of-the-line Fiery® MIC-4170 will improve your bottom line with best-in-class processing, outstanding quality and time-saving workflows. Automate job preparation steps in prepress workflows to produce ready-to-print files with Fiery JobFlow™ Base. This easy-to-use automation software increases productivity and reduces costs.



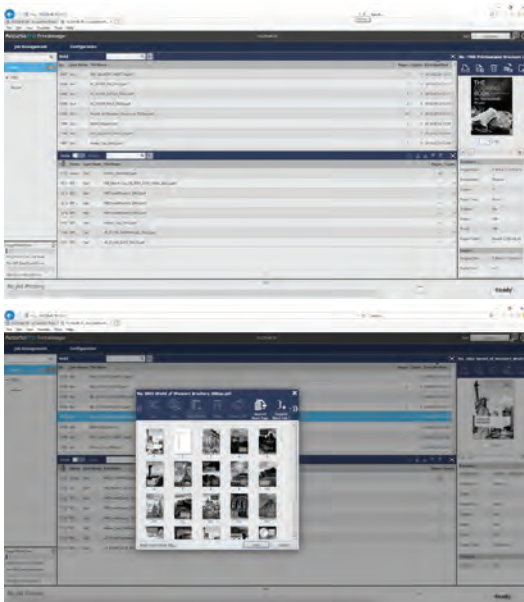


KONICA MINOLTA OWN CONTROLLER

The Konica Minolta controller comes with powerful workflow benefits printing at full rated engine speed, highspeed RIP processing, enhanced accuracy in color reproduction, various color management functions as well as full compatibility with print engine on-board job control and editing functions.

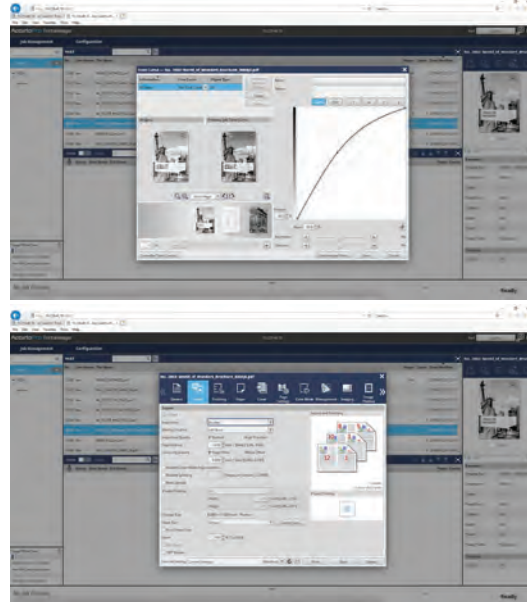
Functions And Features

Queue management



Page editing

Tone curve utility



Job properties



STREAMLINE YOUR PRODUCTION

RETHINK YOUR WORKFLOW

Evolving from our expertise in precision technologies and more than 80 years of experience in the printing and imaging industries, AccurioPro reflects our commitment to developing market-shaping technology with functionality that enables your business to grow. AccurioPro, Konica Minolta's suite of digital solutions for professional printing, is one of the industry's most versatile and powerful tools to optimise print production operations and workflows.

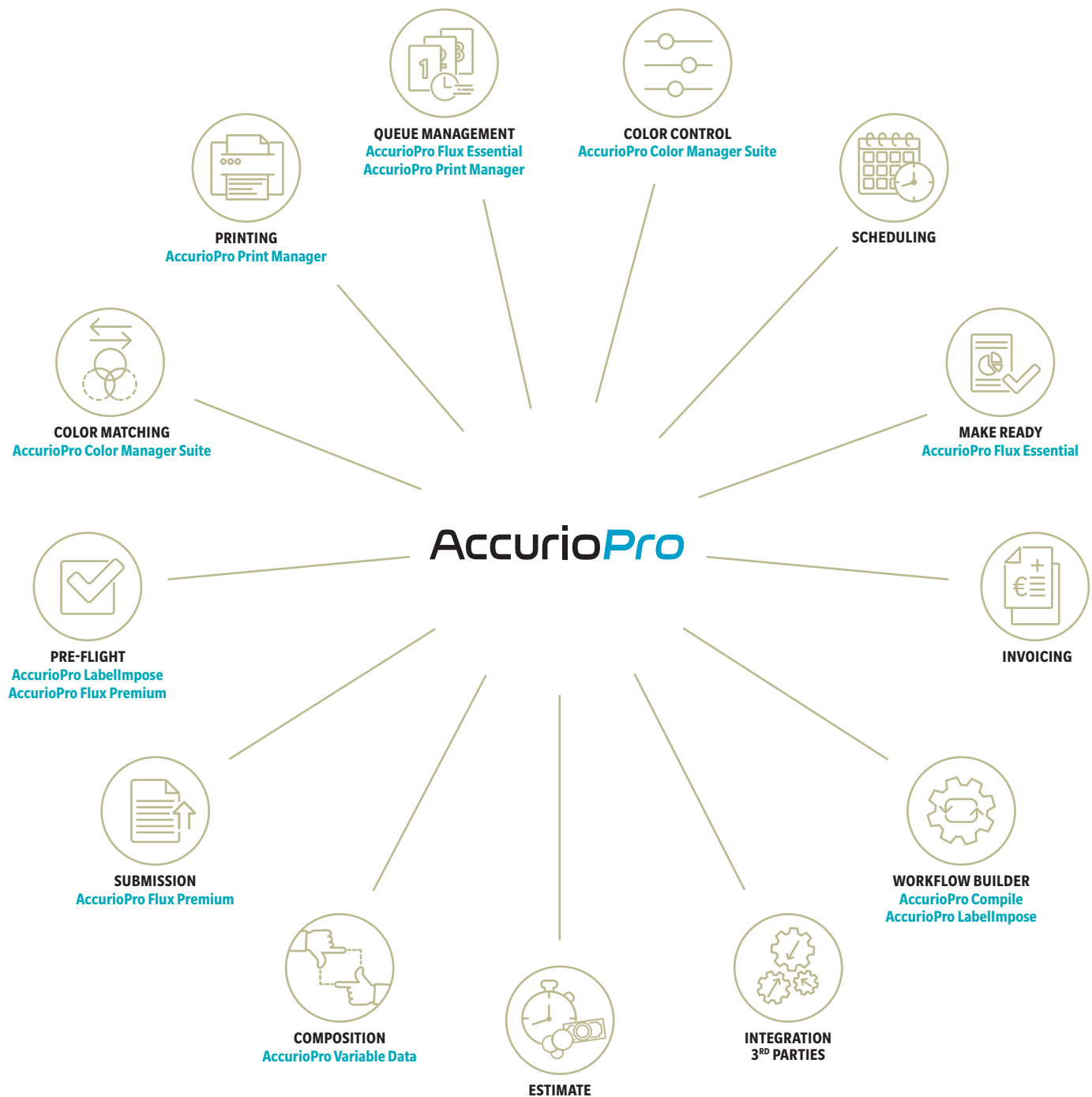
For all printing companies looking to integrate their printing as well as businesses that use digital printing to produce their own in-house publications and

promotional materials, AccurioPro boosts speed and efficiency, expands capabilities and services, and reduces the need for operational manpower – all of which will help improve your profitability!

The comprehensive suite of features that AccurioPro offers includes centralised management, software for automated workflow processing, color management, seamless integration of different printing technologies and full connectivity of all Konica Minolta printing systems used from input to output.

AccurioPro POSSIBILITIES

RETHINK YOUR WORKFLOW



YOUR ADVANTAGES WITH THE AccurioPress 7136

RETHINK MONOCHROME PRINT PRODUCTION

READY-MADE PRINT PRODUCTS

- 50-sheet booklet making with front trimming and optional creasing, slitting and spine corner forming
- Perfect binding for books of up to 1.18"
- 100-sheet stapling with cutting mechanism
- Automated inline business card and postcard cutting
- Full bleed 11 x 17" and 8.5 x 11" posters

DURABLE PERFORMANCE

AccurioPress 7136/7136P

- Duty Cycle up to 3.24 million prints
- Up to 136 8.5 x 11" pages per minute

AccurioPress 7120

- Duty Cycle up to 2.5 million prints
- Up to 120 8.5 x 11" pages per minute

HIGHEST RELIABILITY

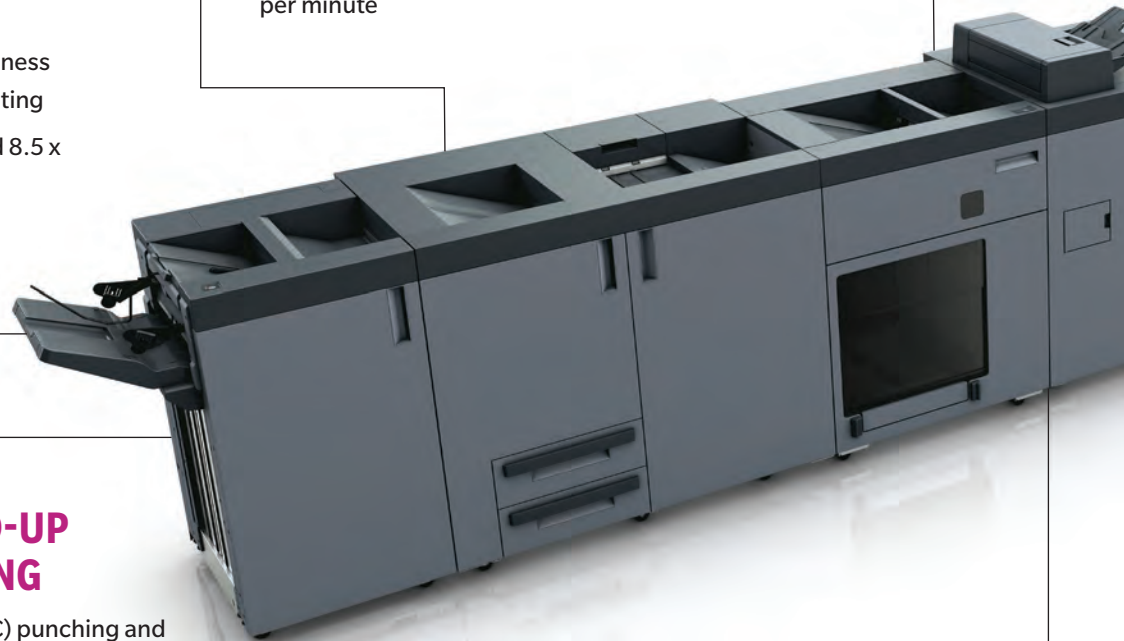
- Long-life platform, long-lasting parts and consumables
- Optimal registration results via ICCU
- Belt transfer system
- For prints with maximum efficiency
- For lucrative short-run printing

GEARED-UP FINISHING

- Multi (GBC) punching and 2- & 4-hole punching
- 6 different types of folding
- 3rd-party Products
- Large-capacity stacking
- 2 Perforations in feed direction, 5 Perforations in Cross feed direction
- Up to 5 Creases downwards or upwards

SIMPLY EFFICIENT

- Automated engine linearisation
- Automated duplex registration
- Automated profiling
- Real-time adjustments
- Purge function



HIGH-END PRINT CONTROL

- Flexible choice of controller technology: Fiery, Creo or Konica Minolta Controller
- Integration into hybrid workflows

EASE OF USE

- Auto Inspection Technology
- About 220 paper profiles loaded as standard
- Optional Intelligent Media Sensor IM-101 to detect type and weight of the paper
- Unified user interface among Konica Minolta engines

PERFECT IMAGE QUALITY

- 1,200 x 1,200 dpi print resolution
- Tone Curve Utility
- S.E.A.D. Technology
- Simitri HD Toner Technology



SOPHISTICATED MEDIA HANDLING

- Air suction feeding technology
- Up to 18,000 sheets paper feeding from 11 trays
- Pre-set paper catalog

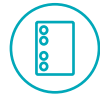
COMPREHENSIVE MEDIA PROCESSING

- Paper weights from 40 – 350 gsm in simplex and up to 300 gsm in duplex printing
- Optional heating units to support preprinted paper
- Envelop printing as standard
- Optional inter-cooler and eliminator

FINISHING & FUNCTIONS



Letter fold



2/4 hole Punching



Two-point stapling



Corner stapling



Stacking



Booklet



Trimming

Open stacker
OT-512



Staple finisher
FS-532/541



Booklet making unit
SD-513



Stacking unit
LS-507



Folding and punching unit
FD-503



Perfect binding unit
PB-503



Booklet making unit
SD-506



Trimming unit
TU-510



Booklet making unit
Plockmatic SD-435/450



Booklet making unit
PSQ-160



Booklet making unit
PSQ-224




































Ring binding unit
GBC G1



Multi punching unit
GBC G3



 Creasing	 Slitting	 Perforation	 Square-folding	 Multi Letter fold-In	 Post Insertion	 Perfect Binding	 Wire-binding	 Ring-binding	 Multi-punching	ENTRY
										
										HIGH
										
										
										
										HIGH
										
										
										
										



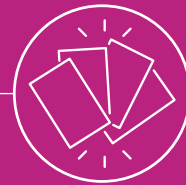


10 GOOD REASONS TO CHOOSE THE AccurioPress 7136 series



1. PERFECT IMAGE QUALITY

with Konica Minolta's own imaging technology and toner development.



2. OUTSTANDING PAPER COMPATIBILITY

for media from 40 to 350gsm. Excellent paper feeding options plus de-curling and paper cooling as standard.



3. VERSATILE CONFIGURATIONS

with over 700 ways to set up your press.



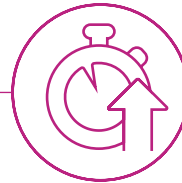
4. BENEFIT FROM GREAT BUILT-IN TECHNOLOGIES

such as the latest screening and registration.



5. SHORT TURNAROUNDS

thanks to workflow automation options.



6. INCREASE UPTIME

with automated and time reduced set up times.



7. IMPROVE YOUR CUSTOMER LOYALTY

with auto quality measures to meet expectations.



8. MORE JOBS IN THE SHOP

with ready-made print products, geared-up finishing and a variety of in-line solutions.



9. AUTOMATED FINISHING

with many unique in-line options to create ready-to-ship booklets, perfectly bound books, ring or wire bound books and much more.



10. COMPLIANCE

with global environmental standards.

TAKE LEADERSHIP AND RESPONSIBILITY

RETHINK TOMORROWS BUSINESS

MADE FOR YOUR BUSINESS

Commercial printers

Growing your business and getting the maximum out of your investment is what the AccurioPress 7136 series promises. The high speed, high productivity and high uptime help you achieve shortest turnaround times. Combined with great media flexibility with stocks of up to 350 gsm, you further enhance the offerings of your print shop. Quality issues are a thing of the past, as these presses offer a wide range of tools to control and adjust themselves.

CRDs

AccurioPress 7136 series support a high degree of automation and yet also ensure high-level quality. Professional inline finishing produces ready-made print products at the click of a finger. Their versatile media flexibility and high productivity make AccurioPress 7136/7136P/7120 a solid and lucrative investment for the future.

DESIGNING FOR OUR PLANET

Konica Minolta promotes sustainable development and integrates environmental and social perspectives into its business strategies. You can rely on Konica Minolta products to underpin your green strategy to build your business.

Committed to help prevent global warming, Konica Minolta strives to reduce CO2 emissions during product manufacture, product distribution, at the sales stage, and during product use. Enabling carbon neutrality, Konica Minolta offers its customers the offset of unavoidable CO2 emissions for production printing. Together with the experts from Climate Partner, Konica Minolta proposes a new and profound eco concept for our professional production presses.





CONTROLLER AND OPTIONS

RETHINK THE NEEDS

KONICA MINOLTA CONTROLLER

Type	Built-in type
Resolution	Print: 1,200 x 1,200 dpi; 600 dpi x 600 dpi
CPU	Intel i5 6500 3.2 GHz
Memory	16 GB
HDD	2x 1TB
SSD	4 GB
Interface	Ethernet 10/100/1000BASE-T; USB 3.0 (for direct print, service) USB 2.0 (for local print)
Page-description language	PCL5E/XL (PCL6); Adobe PostScript 3 (PS3020); PDF directprint (PDF Ver.1.7); TIFF (TIFF Ver.6) direct print; PPML (Ver 2.2), APPE (Ver. 4.6, UK-217 required)

FIERY IMAGE CONTROLLER MIC-4160

Architecture	External
OS	Windows 10
CPU	Intel Pentium Gold G5400
Clock speed	3.7 GHz
RAM	8 GB (2x 4 GB)
HDD	500 GB, SSD boot driver for OS and Fiery software
Page-description language	Adobe PostScript 3; PDF v1.7; APPE v5.5; PDF/VT-1/-2 v3; PDF/X1a,3,4; PPML v3.0; PCL; Creo VPS; Applicable OS Windows 8.1/10; Windows Server 2012/R2/2016/2019; Mac OS X 10.11-14

FIERY IMAGE CONTROLLER MIC-4170

Architecture	External
OS	Windows 10
CPU	Intel i5-8500 processor
Clock speed	3.2 GHz
RAM	8GB (2x4GB)
HDD	1TB, SSD boot driver for OS and Fiery software
Page-description language	Adobe PostScript 3; PDF v1.7; APPE v5.5; PDF/VT-1/-2 v3; PDF/X1a,3,4; PPML v3.0; PCL; Creo VPS; Applicable OS Windows 8.1/10; Windows Server 2012/R2/2016/2019; Mac OS X 10.11-14

IC-316M CREO CONTROLLER

Architecture	External
OS	Windows 10
CPU	Intel i7-8700
Clock speed	3.7 GHz
RAM	8GB (2x4GB)
HDD	8 TB (2 TB system; 3x 2 TB image)
Page-description language	Adobe PostScript 3; PDF v1.7; APPE v4.9; PDF/VT-1/-2; PDF/ X1a,3,4; PPML; Creo VPS; AFP, IPDS; JPEG; TIFF (v6,1bit) Applicable OS Windows 8.1/10; Windows Server 2012/ R2/2016/2019; Mac OS X 10.11-15

OPTIONS

Air assist paper feed unit	PF-709
Pre-printed paper feed kit for PF-706	PP-701
Air-assist paper feed unit	PF-710
Heating unit for PF-710	HT-506
Post insertion unit	PI-PFU
Relay unit	RU-518m
Humidification unit	HM-103
Integrated Color Care unit	IQ-501
Purge Unit	RU-702
Auto Inspection Unit	UK-301
Envelop Fusing Unit	EF-109
Intelligent Media Sensor	IM-101
Relay unit	RU-510
Folding and punching unit	FD-503
Stacking unit	LS-507
Booklet making unit	SD-506
Booklet making unit	SD-513
Creasing unit for SD-513	CR-101
Slitting unit for SD-513	TU-503
Spine corner forming unit for SD-513	FD-504
Perfect binding unit	PB-503
Stapling unit	FS-532m
Stapling unit	FS-541
Saddle stitch kit for FS-532m /FS-541	SD-510
Punch kit for FS-532m/FS-541	PK-525
Post inserter for FS-532m /FS-541	PI-502
Open stacker	OT-512
Trimmer Unit	TU-510
Creaser kit (Downwards)	CR-102
Creaser kit (Upwards)	CR-103
Trimmer kit	TU-504
Business Card Unit	JS-507
Perforation kit Horizontal	PE-101
Perforation kit Vertical	PE-102
Scrap ejection kit	MK-765
Mount kit for 3rd-party options	MK-737
GBC Punch	G3
GBC Wire Binder	G1
Plockmatic	PowerSquare™ 160
Plockmatic	PowerSquare™ 224
Plockmatic	SD-450/SD-435



CAUTION
OVERTOW SWITCH
STAY CLEAR

0866-103
4FR413R

STRAP INSTALLATION
YES NO



GOODYEAR

RIGHT LEADER



KONICA MINOLTA

TECHNICAL SPECIFICATIONS

RETHINK INNOVATION

SYSTEM SPECIFICATIONS

Resolution	1,200 x 1,200 dpi
Paper weight	40–350 gsm
Paper sizes	Min.: 3.74" x 5.24" (95 x 133 mm) * Max.: 12.76" x 19.02" (324 x 483 mm) *with PF-710
Paper input capacity	Max.: 18,000 sheets
Main unit dimensions (W x D x H)	39" x 35.8" x 57" (990 x 910 x 1,454 mm)
Main unit weight	813.5 lb (AccurioPress 7136/7120) 761 lb (AccurioPress 7136P)

- All specifications refer to 8.5 x 11" size paper of 80 gsm quality unless otherwise noted.
- The support and availability of the listed specifications and functionalities varies depending on operating systems, applications and network protocols as well as network and system configurations.
- Some of the product illustrations contain optional accessories.
- Specifications and accessories are based on the information available at the time of printing and are subject to change without notice.
- Konica Minolta does not warrant that any prices or specifications mentioned will be error-free.
- All brand and product names may be registered trademarks or trademarks of their respective holders and are hereby acknowledged.

PRODUCTIVITY

AccurioPress 7136/7136P

8.5 x 11" – max. per minute	136 ppm
11 x 17" – max. per minute	76 ppm
12 x 18" – max. per minute	74 ppm
8.5 x 11" – max. per hour	7,940 pph
11 x 17" – max. per hour	4,526 pph
12 x 18" – max. per hour	4,274 pph

PRODUCTIVITY

AccurioPress 7120

8.5 x 11" – max. per minute	120 ppm
11 x 17" – max. per minute	78 ppm
12 x 18" – max. per minute	66 ppm
8.5 x 11" – max. per hour	7,034 pph
11 x 17" – max. per hour	4,072 pph
12 x 18" – max. per hour	3,846 pph

RETHINK
PRINT

Learn more at
[ReThinkPrint.com](https://www.ReThinkPrint.com)



KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.
100 Williams Drive, Ramsey, New Jersey 07446

[CountOnKonicaMinolta.com](https://www.CountOnKonicaMinolta.com)



Item #: AP7136BRO
9/2023-C



KONICA MINOLTA

20
YEARS OF PRINT
POSSIBILITIES

AccurioPress C14010 AccurioPress C14010S
AccurioPress C12010 AccurioPress C12010S

THE NEW ACCURIOPRESS RANGE

REACH YOUR AMBITION



Giving Shape to Ideas

QUALITY AT SPEED AND SCALE

At a time of changing customer needs, growing competition and a rapidly transforming technology landscape, profitable growth requires automation, reliability and efficiency to raise standards while increasing output. You can trust Konica Minolta's new flagship production print machines to streamline your operations and boost productivity, empowering you to expand your service offer and conquer new markets with confidence and creativity.

The new AccurioPress C12010/s and C14010/s are built with advanced new technologies and a 5th color option for white printing, setting the standard in high-volume print environments. All supported by a global team of specialists

Automated Processes

AccurioPress features proprietary technology that automates many of the time-consuming manual tasks that slow down the production cycle. With reduced setup times, less errors and fewer interruptions, jobs are completed faster and more accurately while operators are freed up to focus on the skilled creative work that delivers most value to your customers and your business.

Efficient Operation

Reductions in energy and resource consumption deliver big savings over the life of your investment, enabled by Konica Minolta's holistic sustainability-first approach. Further efficiencies delivered by inline integration, automated media detection and intelligent quality optimization save time and money by minimizing downtime and waste while keeping you on track to deliver on tight deadlines.

Reliable Performance

Your ability to deliver flawless quality, faultless color reproduction and dependable delivery times is what sets you apart from your competitors. Our ability to support you, every step of the way, is what sets us apart from ours. Our machines are built for heavy-duty use around the clock, with remote monitoring and diagnostics to ensure maximum uptime, so you can continue to meet your customers' most exacting demands, day after day.

Trusted Support

Beyond machine installation and maintenance, we bring a wealth of technical and commercial expertise to support you in pursuit of your business goals. With over twenty years of innovating at the forefront of production print, our team of expert consultants is uniquely qualified to help you identify new revenue opportunities, optimize your production flows and solve your business challenges.



BUILT FOR BUSINESS

The new AccurioPress C12010/s and C14010/s are designed to meet the needs of commercial-scale print shops and in-plant facilities, with an unswerving focus on delivering additional value to your business.



The ability to deliver **quality, accuracy and consistency** on deadline is vital to building the customer loyalty on which your business growth depends.



Reduced energy and resource consumption, and less waste, will save money and enhance your environmental credentials among all stakeholders.



Streamlined workflows and automated processes make both people and machines more productive and increase job satisfaction for you and your employees.



By adding **new capabilities** and optional 5th color printing with C12010s and C14010s models, you can expand your service offering, opening up **new markets and revenue opportunities** to fuel future growth.



Robust, heavy-duty build and responsive maintenance and repair services mean less downtime, less disruption and fewer deadlines missed.

OPTIMIZED FOR GROWTH

Supported by Konica Minolta's global team of technical and commercial experts, the new AccurioPress C12010/s and C14010/s feature a suite of new and upgraded technologies to deliver these business benefits and help you to reach your ambition.

New Intelligent Media Sensor (IM-104/IM-105) automatically detects paper size, weight, thickness and surface type, reducing manual set-up time, and relays changes to the engine to adjust duplex registration on the fly for more precise output. The integrated purge tray reduces material waste, increasing productivity and reducing environmental footprint.

New Intelligent Quality Optimizer (IQ-601) automates image registration and color control in a closed-loop system that constantly monitors and adjusts output. Proofless inspection detects and removes flawed prints without interrupting workflows, streamlining production and eliminating the need for time-consuming manual checks.

Improved color engine increases reliability and delivers high-quality output, even in demanding environments, with 5th color option enabling printing in white.

Innovative Simitri® V toner system delivers consistently outstanding print quality and both gloss and offset matte finishes on the widest range of materials, with lower fusing temperature to reduce energy consumption.

Konica Minolta's advanced color processing technology – Screen-Enhancing Active Digital Process (**S.E.A.D. X**) – ensures accurate color management at high speed, efficiently maintaining consistent quality with minimal disruption to ensure customer expectations can be met or exceeded – every time.

Vacuum paper feeding for formats up to 900mm length ensures smooth paper handling throughout the system. An optional heating unit is available for offset preprinted and coated stock

A TRUSTED PARTNER

At Konica Minolta, we understand that we only succeed when you do. Accordingly, we approach customer relationships as partnerships in growth, delivering ongoing value by solving your problems, building your confidence, and providing expert guidance and ongoing assistance to maximize the value of every job you undertake.

From pre-sales to onboarding to troubleshooting, our technical specialists offer accessible expertise to help you gain maximum business value from your investments.

And beyond the machine, we offer a wealth of industry knowledge and commercial experience to help you optimize workflows and identify new revenue streams.

DESIGNING FOR TOMORROW

We're committed to sustainable development at every stage of the product life cycle. In fact, as part of the 50 Climate Leaders initiative, we've joined forces with some of the world's biggest manufacturing companies to help combat climate change.

We offset all emissions produced in the manufacturing and transportation of our products and we can work with you to offset any unavoidable CO₂ emissions resulting from your production printing.

And once you've finished with any of our products, we offer a high-quality returns and recycling service - reducing waste, increasing efficiency, and helping to preserve natural resources for future generations.





REDEFINING WHAT'S POSSIBLE IN PRODUCTION PRINT

WHAT'S NEW, IMPROVED AND UPDATED IN THE AccurioPress RANGE

INTELLIGENT AUTOMATION

- ◆ New Intelligent Media Sensor (IM-104/IM-105)
- ◆ Automatically detects paper characteristics before printing
- ◆ Integrated purge tray
- ◆ New Intelligent Quality Optimizer (IQ-601)
- ◆ Detection and inspection on the fly

LEAN EFFICIENCY

- ◆ Automated engine linearization
- ◆ Automated duplex registration
- ◆ Real-time adjustments

HIGH PERFORMANCE

AccurioPress C14010/S

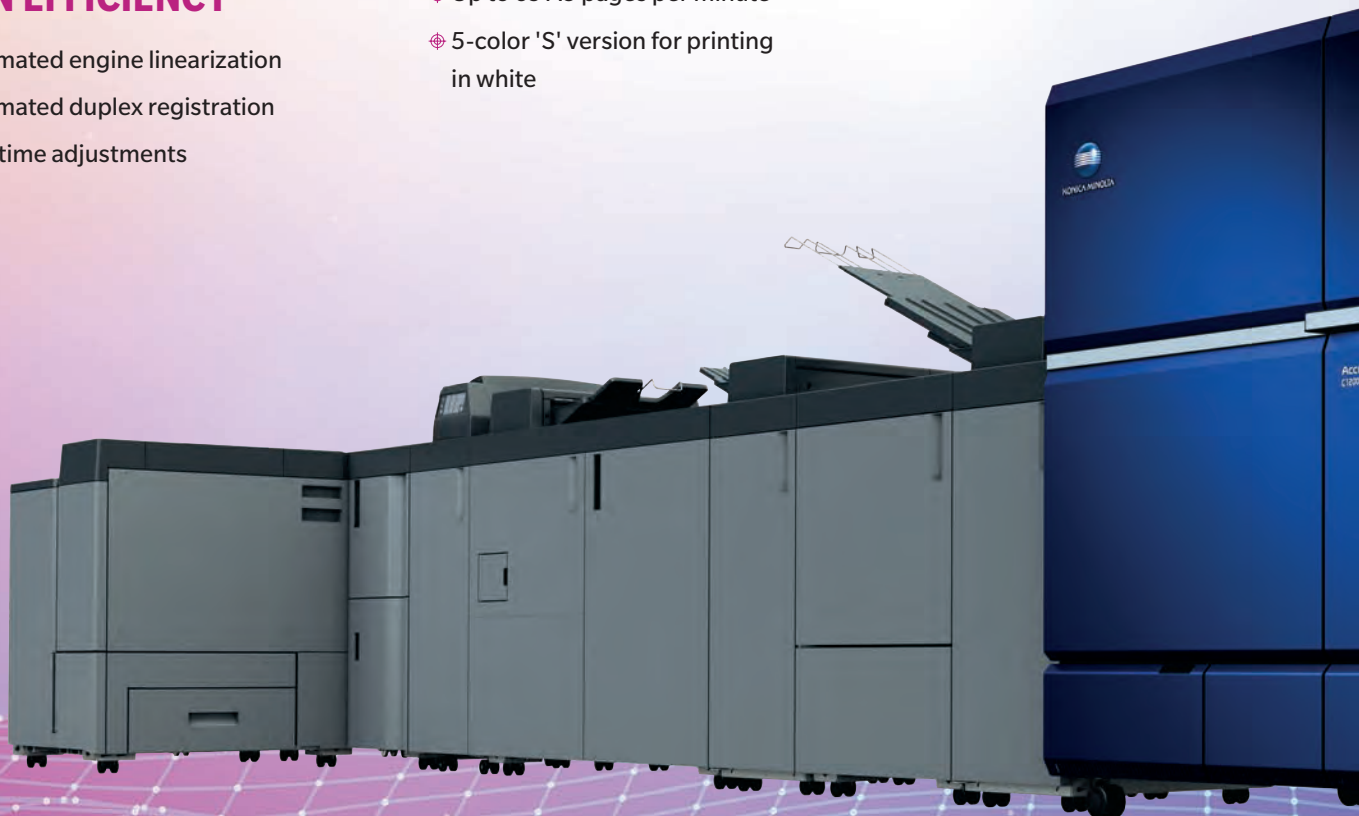
- ◆ Duty Cycle 2.5 million prints
- ◆ Up to 140 A4 pages per minute
- ◆ Up to 80 A3 pages per minute
- ◆ 5-color 'S' version for printing in white

AccurioPress C12010/S

- ◆ Duty Cycle 2.2 million prints
- ◆ Up to 120 A4 pages per minute
- ◆ Up to 69 A3 pages per minute
- ◆ 5-color 'S' version for printing in white

HEAVY DUTY RELIABILITY

- ◆ Long-life platform, long-lasting parts and consumables
- ◆ Accurate front to back registration
- ◆ Fusing-rolling mechanism
- ◆ Remote monitoring and diagnostics
- ◆ Responsive maintenance and repair



PERFECT IMAGE QUALITY

- ◆ S.E.A.D. X Image Processing
- ◆ 2,400 x 3,600 equiv. dpi x 8bit
- ◆ Advanced color reproduction at high speed
- ◆ Image density control
- ◆ White printing with C14010S and C12010S

SUSTAINABLE BY DESIGN

- ◆ Purge Tray Integration
- ◆ Simitri® V Toner offering gloss and matte finishes
- ◆ Lower fusing temperature
- ◆ Clean Planet Program
- ◆ Cost-free recycling

INLINE FINISHING

- ◆ 50-sheet booklet making with front trimming and optional creasing, slitting and spine corner forming
- ◆ 100-sheet stapling with cutting mechanism
- ◆ 102-sheet auto ring binding

HIGH-END PRINT CONTROL

- ◆ Flexible choice of controller technology: EFI®, CREO® or proprietary Konica Minolta controller
- ◆ Integration into hybrid workflows

SOPHISTICATED MEDIA HANDLING

- ◆ Advanced media recognition and purging
- ◆ Vacuum feeding technology
- ◆ Up to 14,140 sheets paper input capacity
- ◆ Up to 10 paper input trays
- ◆ Up to 2,300 sheets paper input for long sheets (up to 900 mm)

EASE OF USE

- ◆ Simple paper catalogue settings
- ◆ Operator replaceable parts
- ◆ Auto Inspection Technology
- ◆ Automated color calibration, profile and validation
- ◆ Intelligent Color Control



CONTROLLER AND OPTIONS

RETHINK THE NEEDS

FIERY IMAGE CONTROLLER IC-323

Architecture	External
OS	Windows 10 IoT Enterprise LTSC 2021
CPU	Intel® Xeon 4310
RAM std	32 GB
HDD	SSD Boot drive + 2x 2 TB
Page-description language	Adobe PostScript 3 (CPSI 3022); PDF v1.7; APPE v6.0; PDF/VT-1/-2 v3; PDF/X1a,3,4; PPML; PCL; Creo VPS

FIERY IMAGE CONTROLLER IC-322

Architecture	External
OS	Windows 10 IoT Enterprise LTSC 2021
CPU	Intel® i5-12500
RAM std	16 GB
HDD	SSD Boot drive + 1 TB
Page-description language	Adobe PostScript 3 (CPSI 3022); PDF v1.7; APPE v6.0; PDF/VT-1/-2 v3; PDF/X1a,3,4; PPML; PCL; Creo VPS

CREO IMAGE CONTROLLER IC-320

Architecture	External
OS	Windows 10 IoT Enterprise LTSC 2021
CPU	Intel® Core i7-10700E
RAM std	20 GB (4 colors); 24 GB (5 colors)
HDD	SSD Boot drive + 2 TB
Page-description language	Adobe PostScript 3 (CPSI 3022); PDF v1.7; APPE v6.1; PDF/VT-1/-2; PDF/X1a,3,4; PPML v2.2; Creo VPS; AFP; IPDS; JPEG; TIFF (v6.0 bit)

KONICA MINOLTA IMAGE CONTROLLER IC-614

Architecture	Internal
OS	Linux
CPU	Intel® Core i7-10700E
RAM std	32 GB
HDD	SSD 2x 2TB+1TB
Page-description language	Adobe PostScript 3 (CPSI 3022); PDF v1.7; APPE v6.2; PDF-VT; TIFF (v6); PPML v2.2; PCL 5c/XL

OPTIONS

KM image controller	IC-614
KM controller 5th color kit	UK-224 (only S version)
Fiery external image controller	IC-322
Fiery external image controller	IC-323
Fiery controller 5th color kit	UK-118 (only S version)
CREO external image controller	IC-320
Paper Feeder Unit	PF-712
Paper Feeder Unit with Scanner	PF-713
Paper Feeder Unit	PF-812
Dehumidifier Heater	HT-506
Multi Bypass Tray	MB-511
Conveyance Unit	RU-518m
Humidifier	HM-103
Intelligent Quality Optimizer	IQ-601
Auto Inspection Kit	AI-101
5th Color Engine Kit	CK-102 (only S Version)
5th Color Interface Kit	UK-121 (only S Version)
Intelligent Media Sensor	IM-104
Intelligent Media Sensor (paper size)	IM-105
Envelope Fusing Unit	EF-106
Output Tray Unit	OT-512
Long Sheet kit (Input)	MK-760
Long Sheet kit (Output)	MK-761
3 rd party Interface	MK-737
Relay Unit	RU-510
Stapling Unit	FS-541
Saddle Stitcher kit	SD-510
Punch kit	PK-525
Mount Kit	MK-732
Post Inserter kit	PI-502
Folding and Punching Unit	FD-503
Booklet making Unit	SD-506
Booklet making Unit	SD-513
Folding kit	FD-504
Trimmer kit	TU-503
Creaser kit	CR-101
Stacking Unit	LS-507
Handcart	LC-502
Trimmer Unit	TU-510e
Creaser kit	CR-102
Trimmer kit	TU-504e
Banner kit	MK-764
Job Separator kit	JS-507
Creaser kit upwards	CR-103
Perforation kit Horizontal	PE-101
Perforation kit Vertical	PE-102
Scrap ejection kit	MK-765
GBC Binding Unit	G1
GBC Punching Unit	G3
Booklet making Unit	Plockmatic SD-435/450e
Banner Stacking Unit	MPS-XL

TECHNICAL SPECIFICATIONS

RETHINK PRODUCTION PRINTING

SYSTEM SPECIFICATIONS

Resolution	2,400 x 3,600 equiv. dpi x 8 bit
Paper weight	52 - 450 g/m ²
Duplex unit	52 - 450 g/m ²
Paper sizes (max.)	13" x 19.2" 13" x 51" simplex 13" x 35.43" duplex
Paper input capacity	14,140 sheets
Paper output capacity	LS-507 Stacker: 6,200 sheets FS-541 Finisher: 3,300 sheets Max. output capacity: 15,700 sheets
Main unit dimensions (W x D x H)	45.3" x 36.7" x 63.8"
Main unit weight	1,235 lb
Power requirements	208 V to 240 V, 48 A - 2 x NEMA L6-30R outlets

PRODUCTIVITY

AccurioPress C14010/S	
A4 - max. per minute	140 ppm
A3 - max. per minute	80 ppm
SRA3 - max. per minute	76 ppm
A4 - max. per hour	7,981 pph
AccurioPress C12010/S	
A4 - max. per minute	120 ppm
A3 - max. per minute	69 ppm
SRA3 - max. per minute	65 ppm
A4 - max. per hour	6,832 pph

- All specifications refer to A4-size paper of 80 g/m² quality.
- The support and availability of the listed specifications and functionalities varies depending on operating systems, applications and network protocols as well as network and system configurations.
- Some of the product illustrations contain optional accessories.
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KONICA MINOLTA



YEARS OF PRINT
POSSIBILITIES

AccurioPress C14010 AccurioPress C14010S
AccurioPress C12010 AccurioPress C12010S

AUTOMATION, EFFICIENCY, RELIABILITY AND TRUST

Our new AccurioPress machines are designed to suit high-volume commercial and in-house print operations, and configurable with a wide range of integrated inline solutions.

Get in touch to discuss how AccurioPress can help you to streamline your operations, boost your productivity, grow your business and reach your ambition.

The new AccurioPress range Discover the way ahead