



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

### General Information

Procurement Folder: 1743304

Procurement Type: Central Contract - Fixed Amt

Vendor ID: VS0000049628

Legal Name: Elliott Aviation of the Quad Cities LLC

Alias/DBA: Elliott Aviation

Total Bid: \$0.00

Response Date: 08/12/2025

Response Time: 15:17

Responded By User ID: ElliottAvMLI 

First Name: William H

Last Name: Elliott

Email: [whelliott@elliottaviation.com](mailto:whelliott@elliottaviation.com)

Phone: 7278713876

SO Doc Code: CRFQ

SO Dept: 0215

SO Doc ID: AVN2600000001

Published Date: 8/12/25

Close Date: 8/19/25

Status: Closed

description: Wirel

Wireless Internet system - described using  
Air 350 airplane

Total of Header Attachments: 4

Total of All Attachments: 4



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Solicitation Response

**Proc Folder:** 1743304  
**Solicitation Description:** Wireless internet system - Beechcraft King Air 350 airplane  
**Proc Type:** Central Contract - Fixed Amt

Solicitation Closes	Solicitation Response	Version
2025-08-19 13:30	SR 0215 ESR08122500000000884	1

**VENDOR**  
VS0000049628  
Elliott Aviation of the Quad Cities LLC

**Solicitation Number:** CRFQ 0215 AVN2600000001  
**Total Bid:** 0  
**Response Date:** 2025-08-12  
**Response Time:** 15:17:09  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
Tara Lyle  
(304) 558-2544  
tara.l.lyle@wv.gov

<b>Vendor</b>		
<b>Signature X</b>	<b>FEIN#</b>	<b>DATE</b>

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Aviation inflight wireless internet system	0.00000	EA	254995.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43223206			

**Commodity Line Comments:** Quoted Starlink Business Aviation wifi system with no current equivalent system available.

- 1) provide 'gate-to-gate' wifi coverage
- 2) in the event of natural disaster to ground stations, delivers continuous service through Starlink satellite constellation
- 3) King Air Installation STC available today
- 4) Starlink wifi 12-14 week lead time ARO

**Extended Description:**

Aviation inflight wireless internet system for the state-owned Beechcraft King Air 350 airplane [N1WV; S/N: FL-527]. See attached pricing page, Exhiibit A



## Exhibit A - Pricing Page

Beechcraft King Air 350 (N1WV, S/N FL-527)

CRFQ: CRFQ AVN26\*01

Vendors must complete this form in its entirety in lieu of submitting other quote forms.

Submitted form should be provided in a legible form. (Typewritten form preferred.)

### Section A:

Vendor to provide the Lump Sum amount for Items listed below

Item	Description	Unit of Measure	Quantity		Extended Cost
1	PURCHASE of in-flight wireless internet system	Lump Sum	1 ea		\$ 223,445.00
2	INSTALLATION of in-flight wireless internet system	Lump Sum	1 ea		\$ 31,550.00
<b>Section A:</b>					<b>\$254,995.00</b>

### Section B (Evaluation Purposes Only, will not be included in Award Total):

Vendor to provide the cost for Items listed below

Item	Description	Unit of Measure	Quantity	Unit Price	Monthly Cost
1	Government Unlimited Service Subscription Plan	Monthly	12	5000	\$ 10,000.00
<b>Section B:</b>					<b>\$10,000.00</b>

### Section C

Vendor to enter nautical miles (NM) below to calculate flight time to fly Round Trip from Yeager Airport (CRW) in Charleston, WV. Round Trip Cost Calculation will be based on the straight line distance of the vendor's facility from Yeager Airport (CRW) in Charleston, WV in nautical miles divided by aircraft nominal airspeed multiplied by the billing rate per hour multiplied by two. Agency will fly two (2) flights (one to drop off aircraft to vendor; one to pick up aircraft from vendor).

	Roundtrip Cost
Description: NM to vendor facility divided by 290 (KTAS) x \$1400.00 (per hour) x 2 roundtrip	\$2,954.48
<b>Section C:</b>	<b>\$2,954.48</b>

### Section D

Vendor to enter road mileage (RM) below to calculate travel time by car between Yeager Airport (CRW) in Charleston, WV and the vendor's facility. Mileage will be shortest distance between Yeager Airport (CRW) and the vendor's facility using Google Maps Driving Directions. 70 cents per mile is the current state of WV reimbursement mileage rate. Agency estimates making two (2) road trips to vendor for aircrew transport (one to drop off aircraft; one to pick up aircraft).

	Roundtrip Cost
Description: RM to vendor facility x 70 cents per mile x 2	\$702.80
<b>Section D:</b>	<b>\$702.80</b>

<b>Subtotal Section A:</b>	<b>\$254,995.00</b>
<b>Subtotal Section B:</b>	<b>\$10,000.00</b>
<b>Subtotal Section C:</b>	<b>\$2,954.48</b>
<b>Subtotal Section D:</b>	<b>\$702.80</b>
<b>Overall Total Cost:</b>	<b>\$268,652.28</b>

Vendor Name: Elliott Aviation Inc.

Authorized Signature: [Signature]

Date: 08/12/2025



To Our Valued Customer,

Thank you for giving Elliott Aviation the opportunity to exceed your expectations on the following work scope.

Elliott Aviation is a well-known and trusted brand for providing the industry's highest quality aviation solutions to meet your requirements. Our teams are experts in turboprop and jet aircraft with factory authorization from manufacturers such as Embraer, Textron and more. With state-of-the-art facilities, the latest equipment, proven processes and highly trained and experienced technicians, we take the MRO experience to new heights.

Elliott Aviation sets the standard for excellence in avionics upgrades, delivering unmatched expertise that enhances the safety, performance, and value of your aircraft. With over 500 Garmin Integrated Flight Deck installations completed, our proven track record speaks for itself.

Many of our technicians bring over 15 years of expertise in avionics, painting aircraft, interior customization, and airframe maintenance on a wide variety of aircraft. With 4 locations in Georgia (PDK), Illinois (MLI), Iowa (DSM) and Minneapolis (FCM), we are positioned to meet all the demands you have as an owner or operator.

With a customer first mindset throughout the organization, you can be assured that at any of our 4 facilities you will receive the highest level of service possible. Trust the experts who lead the industry – trust Elliott Aviation.

We look forward to exceeding your expectations soon.

Regards,

**Michael Parrish**

Michael Parrish  
President  
Elliott Aviation

# **SPECIFICATION FOR**

## ***State of West Virginia***

**KING AIR [KA] 350**

**S/N FL-527**

**Reg# N1WV**

**August 12 2025**

**Presented By: William H. Elliott**

**Op# 42345 @Revision Number 2**  
**Elliott Aviation of Atlanta**  
**Peachtree DeKalb Airport**  
**1961 Sixth Street**  
**Atlanta, GA 30341**  
**Phone: Fax:**

## Pricing Overview and Additional Information

**Down Time.** The downtime to accomplish the quoted scope of work will be contingent upon work selected.

**Lead Time.** The lead-time will be contingent upon equipment and material availability.

**Aircraft Arrival Date.** 10-01-2025

**Terms and Conditions.** The standard terms and conditions, and the limited warranty, in effect are contained in the Terms and Conditions and Warranty documents located at [www.elliottaviation.com/terms-and-conditions](http://www.elliottaviation.com/terms-and-conditions) and [www.elliottaviation.com/warranty](http://www.elliottaviation.com/warranty) as modified by Elliott Aviation at its sole discretion from time to time, and incorporated by reference herein. Please note: Any scheduled maintenance workscope not requiring an advanced deposit, that is signed for and scheduled and then cancelled within 30 days of input, will incur a 20% of quoted work cancellation fee.

**Special Note** The prices listed do not include any import duties and tariffs. These costs are rapidly changing and will be the responsibility of the customer and any impact to pricing will be approved via Elliott Aviation change order or Quotation revision at time of commitment.

## Price Overview:

### Quoted Price



**1. Avionics**

a. Starlink Wifi

\$ 254,995.00 Decline\_\_\_\_\_ Accept\_\_\_\_\_

*The following Warranty Programs apply to this aircraft, engines, APU, avionics ect, if left blank Elliott Aviation will assume NONE and charges will be applied to customer per standard terms:*

Aircraft: \_\_\_\_\_

Engines: \_\_\_\_\_

APU or Accessories \_\_\_\_\_

Other: \_\_\_\_\_

Customer Initial: \_\_\_\_\_

**Elliott Aviation of Atlanta**

**William H. Elliott**  
**Avionics Sales Manager**

**State of West Virginia**

Signature\_\_\_\_\_

Title\_\_\_\_\_

Date\_\_\_\_\_

## 1. Avionics

### a. Starlink Wifi



Elliott Aviation will install the Starlink internet system in 2007 Beechcraft Corp. King Air 350 FL-0527 N1WV.

The Antenna assembly will be mounted on the top of the fuselage with the power cables going into the cabin via a feed through.

The router will be mounted on the aft baggage compartment partition.

The following components are included in the installation:

1. 06651000-530 – AeroTerminal
2. 06652000-530 – AeroTerminal Tray Assembly and Lugs
3. 06658300-501 – Block 3 PSU Assembly
4. 06658600-501 – Block 3 Router Assembly
5. 23-00002IN-01/-03 (Includes TI-500 Inverter)
6. 23-00005IN-01/-03
7. 23-00006WR-01

The installation will be certified IAW existing STC. Currently Available.

\*Starlink bring wi-fi internet to your aircraft that is comparable to your home internet speed.

\*No more waiting for website loading or large attachments to open.

\*Make FaceTime, Zoom, & video call meetings, office in the sky.

#### HIGH-SPEED INTERNET IN FLIGHT

Download Per Terminal

Upload Speed per Terminal

Latency

40-220 MBPS

8-25 MBPS

LESS THAN 99 MS

<https://www.starlink.com/business/aviation>

**Price Starlink Wifi \$254,995.00**

## **Incoming Inspection and Preservations**

### **Preliminary Inspection**

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Upon arrival of the aircraft, a preliminary inspection will be performed. All noted items of damage, discrepancies and incoming flight squawks will be recorded and a copy will be provided to the customer.

### **Correction of Discrepancies**

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Correction of any discrepancies which are not the result of actions on the part of the modification center or specifically noted in the specification are not part of the work package.

### **Additional Work**

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All additional work will be authorized by the customer in the form of a change order.

### **Preservation**

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The aircraft will be preserved as follows.

### **Aircraft and Engines**

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- A. Engine covers will be installed if available.
- B. The pitot covers and the landing gear down locks will be installed as required if available.

### **General**

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Modifications will be accomplished in accordance with the Methods, techniques and practices of the aircraft industry and will be FAA accepted or approved.



**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFO AVN26\*01**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Elliott Aviation, Inc

Company

[Signature]

Authorized Signature

08/12/2025

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



# HIGH-SPEED INTERNET IN FLIGHT

DOWNLOAD PER TERMINAL

100-250 MBPS

UPLOAD PER TERMINAL

8-25 MBPS

LATENCY

LESS THAN 99 MS

BUSINESS  
20GB

\$2,000/MO

Global 20GB Business Aviation Data

\$100/GB Additional Data

BUSINESS  
UNLIMITED

\$10,000/MO

Global Unlimited Business Aviation Data

GOVERNMENT  
UNLIMITED

Contact us for details and pricing

Enhanced capabilities support a range of Government aircraft and Special Missions

COMMERCIAL  
UNLIMITED

Contact us for details and pricing

Enhanced speeds support streaming for every passenger

Includes BBJ/ACJ airframes

Global 20GB Business Aviation Data

\$2,000/MO

Global Unlimited Business Aviation Data

\$10,000/MO

Enhanced capabilities support a range of Government aircraft and Special Missions

Enhanced speeds support streaming for every passenger