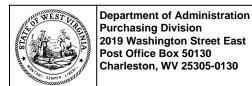


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





# State of West Virginia Solicitation Response

Proc Folder: 1647124

Solicitation Description: Meraki Access Points, or Equal

**Proc Type:** Central Purchase Order

 Solicitation Closes
 Solicitation Response
 Version

 2025-04-03 13:30
 SR 1400 ESR03302500000005807
 1

**VENDOR** 

000000223571

ADVANTAGE TECHNOLOGY LLC

Solicitation Number: CRFQ 1400 AGR2500000015

Total Bid: 41836.44000000000232830643653 Response Date: 2025-03-30 Response Time: 11:26:45

Comments:

FOR INFORMATION CONTACT THE BUYER

Larry D McDonnell 304-558-2063 larry.d.mcdonnell@wv.gov

Vendor

Signature X FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

 Date Printed:
 Apr 3, 2025

 Page: 1
 FORM ID: WV-PRC-SR-001 2020/05

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Meraki MR36H Access Points or Equal	58.00000	EA	333.100000	19319.80

Comm Code	Manufacturer	Specification	Model #	
43222640				

#### **Commodity Line Comments:**

#### **Extended Description:**

See attached documentation for further details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Meraki MR57 Access Points or Equal	6.00000	EA	926.960000	5561.76

Comm Code	Manufacturer	Specification	Model #	
43222640				

#### **Commodity Line Comments:**

#### **Extended Description:**

See attached documentation for further details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Meraki 5 Year Enterprise Cloud Controller or Equal	64.00000	EA	264.920000	16954.88

Comm Code	Manufacturer	Specification	Model #	
43222640				

#### **Commodity Line Comments:**

#### **Extended Description:**

See attached documentation for further details.

Date Printed: Apr 3, 2025 Page: 2 FORM ID: WV-PRC-SR-001 2020/05



**Department of Administration Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

#### State of West Virginia **Centralized Request for Quote** Info Technology

**Proc Folder:** 

1647124

Doc Description: Meraki Access Points, or Equal

Reason for Modification:

To post Addendum 01

**Proc Type:** 

Central Purchase Order

Date Issued Solicitation Closes		Solicitation No	Version
2025-03-28	2025-04-03 13:30	CRFQ 1400 AGR2500000015	2

#### **BID RECEIVING LOCATION**

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

#### **VENDOR**

Vendor Customer Code: 000000223571 Vendor Name: Advantage Technology

Address:

Street: 950 Kanawha Blvd East Ste 100

City: Charleston

State: West Virginia

Country: USA

Zip: 25301

Principal Contact: James Stewart, Sales Engineer

Vendor Contact Phone: 304-941-4272

**Extension:** 

FOR INFORMATION CONTACT THE BUYER

Larry D McDonnell 304-558-2063

larry.d.mcdonnell@wv.gov

Vendor

ames Stewart Signature X

FEIN# 74-3077314

03.30.2025 DATE

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Mar 28, 2025

Page: 1

FORM ID: WV-PRC-CRFQ-002 2020/05

# ADDITIONAL INFORMATION

Addendum 01:

To post answers to vendor questions.

Correct quantity on commodity line 3.

Bid opening date and time still remains 04/03/2025 at 1:30PM EST/EDT

### No other changes

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERV 1900 KANAWHA BLVD E		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1	
CHARLESTON US	WV	CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Meraki MR36H Access Points or Equal	58.00000	EA	\$333.10ea /	\$19,319.80

Comm Code	Manufacturer	Specification	Model #
43222640			

### **Extended Description:**

See attached documentation for further details.

INVOICE TO		SHIP TO						
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON WV		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1						
					US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Meraki MR57 Access Points or Equal	6.00000	EA	\$926.96ea /	\$5,561.76

Comm Code	Manufacturer	Specification	Model #
43222640			

### **Extended Description:**

See attached documentation for further details.

 Date Printed:
 Mar 28, 2025

 Page: 2
 FORM ID: WV-PRC-CRFQ-002 2020/05

INVOICE TO		SHIP TO		
AGRICULTURE DEPARTMENT OF		AGRICULTURE DEPARTMENT OF		
ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON WV US		INFORMATION TECHNOLOGY DIVISION		
		163 GUS R DOUGLAS LN, BLDG 1		
		CHARLESTON US	WV	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Meraki 5 Year Enterprise Cloud Controller or Equal	64.00000	EA	\$264.92ea	/ \$16,954.88

Comm Code	Manufacturer	Specification	Model #	
43222640				

# **Extended Description:**

See attached documentation for further details.

SCHE	DUL	EC	)F	Eν	EN	TS
	THE RESERVE TO SERVE THE PARTY.	100	STATE STATE OF	Property.	100000000	AND DESCRIPTION OF THE PERSON NAMED IN

Linn		
<u>Line</u> 1	Event	Event Date
1	Vendor Questions due by 2:00PM EST/EDT	2025-03-27

	Document Phase	Document Description	Page 4
AGR2500000015	Final	Meraki Access Points, or Equal	

# ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

# ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFP AGR25\*15

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

(Check the box next to each addendum received)							
	[ ]	<b>X</b> ]	Addendum No. 1	[	]	Addendum No. 6	
	[	]	Addendum No. 2	[	]	Addendum No. 7	
	[	]	Addendum No. 3	[	]	Addendum No. 8	
	[	]	Addendum No. 4	[	]	Addendum No. 9	

Addendum Numbers Received:

[ ] Addendum No. 5

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Addendum No. 10

Advantage Technology
Company
Dames Stewart
Authorized Signature
03.31.2025
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Disrupting IT Intelligence

# Meraki AP Refresh RFP-AGR250000(

#### PREPARED FOR

**West Virginia Department of Agricultu** jadkins@wvda.us

#### PREPARED BY

#### Charleston

James Stewart

jstewart@advantage.tech

Quote #029116 Version 1 | 03/30/2025

# Meraki AP Refresh RFP-AGR250000015

Quote #029116 Version 1 | 03/30/2025

# Hardware

Description	Price	Qty	Ext. Price
Cisco Meraki MR36H - Wireless access point - Wi-Fi 6 - 2.4 GHz, 5 GHz - cloud-managed	\$333.10	58	\$19,319.80
Cisco Meraki MR57 - Wireless access point - Wi-Fi 6E - 2.4 GHz, 5 GHz, 6 GHz - cloud-managed	\$926.96	6	\$5,561.76
Meraki MR Enterprise License, 5YR	\$264.92	64	\$16,954.88

Subtotal:

Meraki AP Refresh RFP-AGR250000015

Quote #029116 Version 1 | 03/30/2025

### Meraki AP Refresh RFP-AGR250000015



#### Prepared by:

#### Charleston

James Stewart 304-342-0796 Fax 304-720-1423 jstewart@advantage.tech

#### Prepared for:

### West Virginia Department of Agricultur Quote #: 029116

163 Gus R. Douglass Lane Charleston, WV 25312 Jonathan Adkins (304) 634-5915 jadkins@wvda.us

#### **Quote Information:**

Version: 1 Delivery Date: 03/30/2025 Expiration Date: 04/23/2025

# **Products & Professional Services Summary**

Description  Hardware		Amount
Taluwale		\$41,836.44
	Total:	\$41,836.44

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. All orders that contain hardware require a 50% downpayment.

# Meraki AP Refresh RFP-AGR250000015

Quote #029116 Version 1 | 03/30/2025

Charlesto	n	West Virginia Department of Agriculture		
Signature:	godten)	Signature:		
Name:	James Stewart	Name:	Jonathan Adkins	
Title:	Sales Engineer	Date:		
Date:	03/30/2025			



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 03/20/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). PRODUCER

CONTACT

Mountain State Insurance Agency						PHONE (304) 720-2000 FAX (304) 720-2002					
1206 Kanawha Blvd. E.					(A/C, N	(A/C, No, Ext): (304) 720-2002					
Suite 100					ADDRE						
c	Charleston WV 25301-2949					INSURER(S) AFFORDING COVERAGE					
INSURED			INSURE	INSURER A: Charter Oak Fire Ins Co							
Advantage Technology, LLC			INSURE	INSURER B: St. Paul Protective Insurance Company							
950 Kanawha Blyd. E				INSURER C: Travelers Property Casualty of America					25674		
OSO Naliawila biyu. E				INSURER D: Farmington Casualty Company					41483		
Charleston			INSURER E:								
	VVV 25301			INSURER F:							
	OLIVIII ICAI E NUMBER: 24 23 LIAD				REVISION NUMBER:						
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD  INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OF CONTRACT											
CERTIFICATE MAY BE ISSUED OR MAY PERTAIN THE INSURANCE AFFORDED BY THE POLICY OF OTHER DOCUMENT WITH RESPECT TO WHICH THIS											
	INCREASE OF THE PROPERTY OF TH			MILO OLIOVNI INAL HAVE BEEL	EEN REDUCED BY PAID CLAIMS.						
LTF		INSI	L SUBF	POLICY NUMBER		POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMI	TS		
l	COMMERCIAL GENERAL LIABILITY						11/01/2025	EACH OCCURRENCE	1,000	0,000	
	CLAIMS-MADE OCCUR							DAMAGE TO RENTED PREMISES (Ea occurrence)	s 1,000	0.000	
١.								MED EXP (Any one person)	\$ 10,00		
A				ZLP16P96504		11/01/2024		PERSONAL & ADV INJURY	s 1,000,000		
	GEN'L AGGREGATE LIMIT APPLIES PER:							GENERAL AGGREGATE	3,000,000		
	POLICY PRO-							PRODUCTS - COMP/OP AGG	2,000,000		
L	OTHER:							PRODUCTS - COMPTOP AGG	\$ 2,000,000		
	AUTOMOBILE LIABILITY						11/01/2025	COMBINED SINGLE LIMIT	\$ 1,000	000	
	ANY AUTO					11/01/2024		(Ea accident) BODILY INJURY (Per person)	\$		
В	OWNED SCHEDULED AUTOS ONLY			BA9X277890				BODILY INJURY (Per accident)	\$		
	HIRED NON-OWNED AUTOS ONLY							PROPERTY DAMAGE	\$		
								(Per accident)	\$		
	✓ UMBRELLA LIAB  ✓ OCCUR								5.000	000	
С	EXCESS LIAB CLAIMS-MADE			CUPA1368310		11/01/2024	11/01/2025	EACH OCCURRENCE	\$ 5,000,000 \$ 5,000,000		
	DED RETENTION \$					1170172020	AGGREGATE	\$ 5,000	,000		
D	WORKERS COMPENSATION AND EMPLOYERS: LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?							➤ PER STATUTE ➤ OTH-	\$	In 00 4 0	
									WV Code 23-4-2		
_		N/A		UBA1367872	11/01	11/01/2024	11/01/2025	E.L. EACH ACCIDENT	\$ 1,000,000		
	If yes, describe under DESCRIPTION OF OPERATIONS below							E.L. DISEASE - EA EMPLOYEE	4.000.000		
	Professional Liability							E.L. DISEASE - POLICY LIMIT General Aggregate	\$ 1,000,000		
С	Cyber Liability			ZPL91N85217		11/01/2024	11/01/2025	Each Occurrence		,	
							1170172020		\$2,000		
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule,				nav be attached if more space is required)			Technology Errors and	1,,			
CEF	CERTIFICATE HOLDER CANCELLATION										
	CANCELLATION										
West Virginia Department of Agriculture 163 Gus R Douglass Ln					SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.						
						HORIZED REPRESENTATIVE					
Charleston WV 25312				Supplich							

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

James Stewart, Sales Engineer
(Printed Name and Title)
950 Kanawha Blvd East Ste 100 Charleston, WV 25301
(Address)
304-973-9537 / NA
(Phone Number) / (Fax Number)
jstewart@advantage.tech
(E-mail address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; ; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the Vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

Advantage Technology
(Company)
Signature of Authorized Representative)
signature of Authorized Representative)
James Stewart, Sales Engineer
(Printed Name and Title of Authorized Representative)
03.20.2025
(Date)
304-973-9537 / NA
(Phone Number) (Fax Number)
Revised 8/24/2023

### STATE OF WEST VIRGINIA

# **PURCHASING AFFIDAVIT**

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §15A-3-14, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

#### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

# WITNESS THE FOLLOWING SIGNATURE: Vendor's Name: Advantage Technology **Authorized Signature:** 03.20.2025 Date: Taken, subscribed, and sworn to before me this $\frac{20th}{c}$ day of \_ 2025. My Commission expires (20) **AFFIX SEAL HERE NOTARY PUBLIC**

OFFICIAL SEAL STATE OF WEST VIRGINIA **NOTARY PUBLIC Todd Fowler** My Commission Expires October 26, 2025

Purchasing Affidavit (Revised 03/09/2019)