



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 4

[List View](#)

General Information Contact Default Values Discount Document Information Clarification Request

Procurement Folder: 1561735

Procurement Type: Central Purchase Order

Vendor ID: VS0000040033

Legal Name: Pheonix Contracting LLC

Alias/DBA: Pheonix Contracting LLC

Total Bid: \$74,400.00

Response Date: 12/12/2024

Response Time: 11:49

Responded By User ID: PHXCONTRACTING

First Name: Josh

Last Name: Parsittie

Email: Josh@phxcontracting.com

Phone: 3307495383

SO Doc Code: CRFQ

SO Dept: 0810

SO Doc ID: DMT2500000002

Published Date: 12/11/24

Close Date: 12/26/24

Close Time: 13:30

Status: Closed

Solicitation Description: IG Ties Delivered to SBVR

Total of Header Attachments: 4

Total of All Attachments: 4



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1561735
Solicitation Description: IG Ties Delivered to SBVR
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2024-12-26 13:30	SR 0810 ESR12122400000003910	1

VENDOR
VS0000040033
Pheonix Contracting LLC

Solicitation Number: CRFQ 0810 DMT2500000002
Total Bid: 74400
Response Date: 2024-12-12
Response Time: 11:49:18
Comments:

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor Signature X FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	IG Ties - 7" x 9" x 8' 6"	600.00000	EA	124.000000	74400.00

Comm Code	Manufacturer	Specification	Model #
30103612			

Commodity Line Comments:

Extended Description:

600 IG Ties - 7" X 9" X 8' 6" Delivered To Moorefield, WV



ABOUT

Phoenix Contracting LLC® is a small business that was formed in 2018 with a focus on disaster relief services, logistic coordination, commodity procurement, and equipment management for the Federal Government & Commercial Sector. With a team of industry leaders with over 30+ years combined of experience Phoenix ensures both high quality and low cost. We have provided services for virtually every sector of the federal government including all branches of the Armed Forces, DHS, VA, and GSA.

CORE COMPETENCIES

- Disaster response services
- Disaster product procurement
- Disaster logistics support
- Mobile housing Solutions
- Mobile office solutions
- Medical product procurement
- PPE procurement
- Trailer Manufacturing

POINT OF CONTACT

Josh Parsittie

Sales Director

Josh@phxcontracting.com

330-749-5383

9915 Smarty Jones Dr

Ruskin, FL 33573



NAICS

332994 - Small Arms, Ordnance, and Ordnance Accessories Manufacturing

333120 - Construction Machinery Manufacturing

336212 - Truck Trailer Manufacturing

532412 - Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing

532490 - Other Commercial and Industrial Machinery and Equipment Rental and Leasing

541611 - Administrative Management and General Management Consulting Services

561730 - Landscaping Services

721110 - Hotels (except Casino Hotels) and Motels

722320 - Caterers

811310 - Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance

336211 - Motor Vehicle Body Manufacturing

PAST PERFORMANCE

FY18: Hurricane Maria, Hurricane Irma, Hurricane Michael, DHS Del Rio, DHS Nogales

FY19: Hurricane Dorian, VA/DHS/Armed Forces

FY20: COVID RELIEF EFFORTS - FEMA/VA/DOJ

FY21: COVID RELIEF EFFORTS - FEMA/VA/DOJ



Thank you for your time

If you have any questions, please contact
us directly:

Josh Parsittie

Josh@phxcontracting.com

330- 749-5383

Clayton Hall

Clayton@phxcontracting.com

651-321-3701



Phoenix Contracting
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phxcontracting.com
813-293-3069

Phoenix Contracting - Recent Past Performance - Trailers

Contract: PO000040295

Agency: City of Winston Salem, NC

Date: 7/29/2024

Item: Tilting Equipment Trailers, Quantity 3

Contract Value: \$31,500

Contact: Angus E Thomas, Director Fleet Services

(336)748-3899, anguset@cityofws.org

Contract: 70FB8024P00000015

Agency: FEMA

Date: 7/26/2024

Item: 24' Cargo Trailers Quantity 2

Contract Value: \$21,800

Contact: Bernetta Burton, Contracting Officer

(202)880-5882, Bernetta.Burton@fema.dhs.gov

Contract: PO00191295

Agency: Ohio Department of Corrections, Lebanon

Correctional Institution

Date: 9/24/2024

Item: 16' Dump Trailer

Contract Value: \$15,790

Contact: Laura Orahoske, Business Administrator

513.409.8022, Laura.Orahoske@drc.ohio.gov

Contract: PO 0020136575

Agency: State of Indiana Department of Transportation

Date: 10/7/2024

Item: 16' Enclosed Trailer

Contract Value: \$10,099

Contact: Ben Auten, Fleet Manager

812-657-1353, Cauten@indot.in.gov

Contract: 2024-00003552

Agency: Chautauqua County New York

Date: 10/10/2024

Item: 22' Equipment Trailer

Contract Value: \$9,966

Contact: Rebecca A. Anderson, Purchasing Manage

(716) 661-8836, andersob@chqgov.com

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813-895-1216



Volume III - Past Performance Proposal

State of Oregon | State Level Contract | Contract 2705 | Value \$611,575

The state of Oregon ordered 17 RV's through Phoenix Contracting in April 2023. The items delivered are relevant due to a larger quantity being ordered in a short amount of time. These trailers were delivered over 6 different sites with multiple points of contact and a flawless delivery of all 17 trailers.



Specs & Reference

Keystone Hideout 179RB | Exterior Length 21' 5" | Exterior Height 10' 2" | Hitch Weight 480 lbs. | GVWR 4,480 lbs. | Awning 10' | 13.5k BTU Air Conditioner | Spare Tire Kit | Breakaway Switch

Preson Phillips | 541-270-4232 | Preson.Phillips@opr.d.oregon.gov



Omaha, NE | County Level Contract | Contract 23-007 | Value \$143,395

The county of Omaha, NE ordered 7 custom cargo trailers through Phoenix Contracting in December 2022. These trailers were built to custom specifications that were altered from the original build to fit the needs of the schools. These trailers were delivered to 7 different schools. One of the trailers was backed into a tree by a non-affiliated 3rd party driver while on site but the trailer was taken to a repair shop to be repaired at no cost to the county.



Specs & Reference

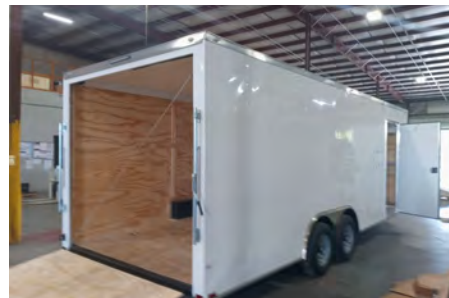
8.5x22 Enclosed Trailer | V-Nose | 5200 lbs Axles | LED Lights | .030 Metal Semi-Screwless Panels | 225/75/15 Radial Tires

Cathy Utecht | 531-299-5463 | Catherine.Utecht@ops.org



State of Mississippi | State Level Contract | Contract 4000626681 | Value \$269,991

The State of Mississippi ordered 9 custom response trailers through Phoenix Contracting in April 2023 for the Mississippi Department of Health. These trailers have been customized to accommodate the State adding medical equipment for mobile use.



Specs & Reference

8.5x22 Enclosed Trailer | 7' Interior Height | Rear Ramp Door | 36" Side Door | 5200 lbs Axles | Extended Tongue | Generator Platform | 50 Amp Electrical Package

Mike Campbell | 601-942-4505 | Thomas.Campbell@msdh.ms.gov



Additional FEMA and Federal References

Completion Date	Agency	Contact	Services Provided	Contract Value
1/14/2021	FEMA	Bret Woodall 717-917-8728 bret.woodall@fema.dhs.gov	Leased Printers to FEMA	\$15,000
1/6/2022	FEMA	Mary Barrera 202-674-1860 mary.barrera@fema.dhs.gov	Medical Gowns	\$192,700
3/16/2021	Federal Bureau of Prisons	Shanetta Thomas s10thomas@bop.gov	Provided Gloves for Covid Contract# 15BFA021PWNP10709	\$8,524,939.50
3/16/21	Federal Bureau of Prisons	Shanetta Thomas s10thomas@bop.gov	Provided Gloves for Covid Contract# 15BFA020PVNP10786	\$1,099,939.50
2/23/2022	SC Dept of Health	Tripp Clark (803) 898-3485	Provided Covid Test Kits	\$14,834,700.00

Travel Trailers IDIQ – RFP 70FB8024R00000002

Past Performance Questionnaire

QUOTER INFORMATION	
Company:	PHOENIX CONTRACTING
Entity Unique Identification (UEI) Number:	NPT4A3JQMD87
REFERENCE INFORMATION	
Agency/Company:	Bureau of Land Management - Montana/Dakotas State Office
Contract:	140L3623P0064
Assessor's Name and Title	Jorge Alvarez, Contracting Officer
<p>NOTE: For statements indicating "Unacceptable Performance", please provide a brief explanation in the comments section of the survey.</p>	
CONTRACTOR PAST PERFORMANCE EVALUATION SURVEY FOR SERVICES	
A.) QUALITY OF SERVICE/PRODUCT:	
A.) 1 – The contractor delivered items that required no or minimal rework. Any rework necessary was accomplished quickly and did not result in delays to Inspection & Acceptance and to Performance. (Acceptable Rating)	X
A.) 2 – The contractor delivered items that required significant rework or had major defects, with a negative impact on Inspection & Acceptance and on Performance. (Unacceptable Rating)	
B.) TIMELINESS OF PERFORMANCE / DELIVERY SCHEDULE:	
B.) 1 – All items were delivered so that it did not cause any delays or there were minimum delays with no impact on program operations. (Acceptable Rating)	X
B.) 2 – Items were delivered with delays that impacted program operations. (Unacceptable Rating)	
C.) BUSINESS RELATIONS / INTEGRITY / EFFECTIVE MANAGEMENT:	
C.) 1 – A Point of Contact was readily available to address any issues that arose during performance. (Acceptable Rating)	X
C.) 2 – Contractor was difficult to reach or nonresponsive. (Unacceptable Rating)	

Comments
<p>This contractor had an amazing point of contact that was readily available. This made the process of acquiring two camper trailers a lot smoother.</p>

Past Performance Questionnaire

Comments

Custom Concession Trailer Phoenix Contracting built for Amarillo Texas Government.

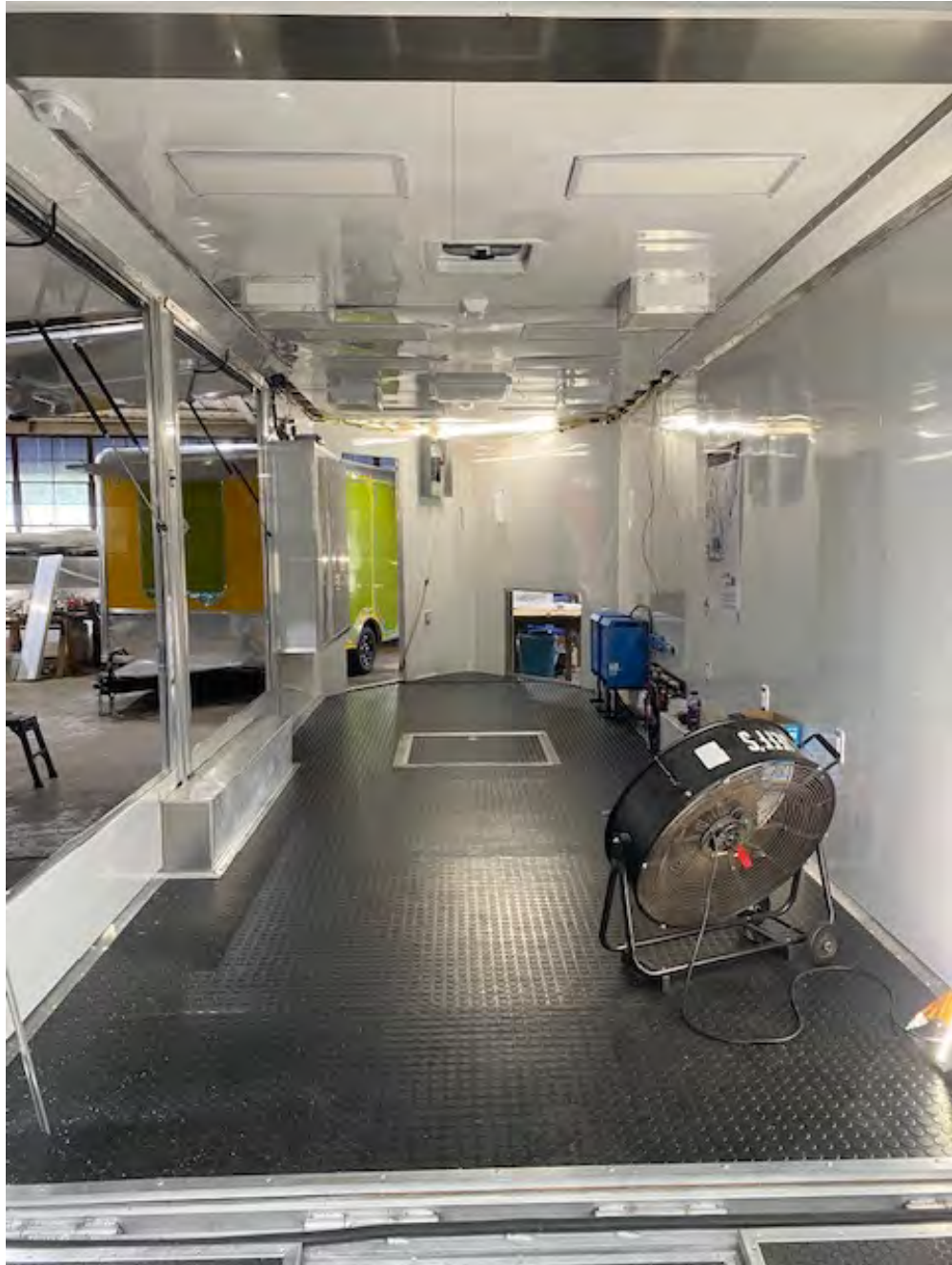


SatCom trailers Phoenix Contracting supplied the Air Force



Phoenix Contracting Custom Capabilities-
Aluminum Animal Health Trailer, State of Maryland, Contract 001P3200029







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Ruskin, Florida 33573

phxcontracting.com
813-293-3069

Phoenix Contracting - Container References

Stumpy Point Bombing Range

Contract# F3T1SS1221AW03

Kyle Benson

Email: kyle.benson.6@us.af.mil Telephone: (919)722-1045

Refrigerated and dry storage boxes for SC The State of South Carolina

DMH - CM Tucker Nursing Care Ctr

PO# 4600883501

Petra Richardson

(803)898-8899

Freezer container Rentals

Contract# N0024421P0094

Joycelyn G. Alcantara

Tel: 619-556-9231

Email: joycelyn.alcantara@navy.mil

Dry Conex rental

Contract# 70Z04022P60518Y00

Brandie Dunnigan

Tel: 410-762-6446

Email: Brandie.R.Dunnigan@uscg.mil

Dry Conex rental

Contract# 70Z04022P60275Y00

Estefan Mengoli

Email: Estefan.A.Mengoli@uscg.mil

Dry Conex rental

Contract# 70Z04022Q60277Y00

Estefan Mengoli

Email: Estefan.A.Mengoli@uscg.mil