




The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header 4

 List View

## General Information

Contact

Default Values

Discount

Document Information

Clarification Request

Procurement Folder: 1698114


Procurement Type: Central Master Agreement

Vendor ID: 000000184619 


Legal Name: ASPEN AERIALS INC

Alias/DBA:

Total Bid: \$21,894.52

Response Date: 05/21/2025 

Response Time: 15:06

Responded By User ID: aspenA62S 

First Name: Greg

Last Name: DeBilzan

Email: gregdebilzan@aspenaerial

Phone: 612-414-9841

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2500000069

Published Date: 5/15/25

Close Date: 5/29/25

Close Time: 13:30

Status: Closed

Solicitation Description: ASPEN AERIAL OEM PARTS AND COMPONENTS

Total of Header Attachments: 4

Total of All Attachments: 4



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 1698114  
**Solicitation Description:** ASPEN AERIAL OEM PARTS AND COMPONENTS  
**Proc Type:** Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2025-05-29 13:30	SR 0803 ESR05212500000007206	1

**VENDOR**  
 000000184619  
 ASPEN AERIALS INC

**Solicitation Number:** CRFQ 0803 DOT2500000069  
**Total Bid:** 21894.52000000000043655745685 **Response Date:** 2025-05-21 **Response Time:** 15:06:52  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**

John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	652140 - SOLENOID VALVE	6.00000	EA	246.540000	1479.24

Comm Code	Manufacturer	Specification	Model #
40141605			

**Commodity Line Comments:**

**Extended Description:**

652140 - SOLENOID VALVE

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	652141 - COIL 12V DUETCH	9.00000	EA	44.330000	398.97

Comm Code	Manufacturer	Specification	Model #
26101700			

**Commodity Line Comments:**

**Extended Description:**

652141 - COIL 12V DUETCH

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	58096 - GFI OUTLET 15 AMP	9.00000	EA	65.710000	591.39

Comm Code	Manufacturer	Specification	Model #
39121406			

**Commodity Line Comments:**

**Extended Description:**

58096 - GFI OUTLET 15 AMP

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	34226 - RELAY 12V AMP SPDT	7.00000	EA	32.690000	228.83

Comm Code	Manufacturer	Specification	Model #
39122300			

**Commodity Line Comments:**

**Extended Description:**

34226 - RELAY 12V AMP SPDT

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	61508 - SWITCH BODY ASSEMBLY	10.00000	EA	512.980000	5129.80

Comm Code	Manufacturer	Specification	Model #
39122213			

**Commodity Line Comments:**

**Extended Description:**

61508 - SWITCH BODY ASSEMBLY

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	62753 - SWITCH LEVER OFFSET	6.00000	EA	84.860000	509.16

Comm Code	Manufacturer	Specification	Model #
39122200			

**Commodity Line Comments:**

**Extended Description:**

62753 - SWITCH LEVER OFFSET

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	564197 - PRESSURE GAUGE	9.00000	EA	65.630000	590.67

Comm Code	Manufacturer	Specification	Model #
41112412			

**Commodity Line Comments:**

**Extended Description:**

564197 - PRESSURE GAUGE

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	97043 - CONTACT BLOCK	7.00000	EA	22.310000	156.17

Comm Code	Manufacturer	Specification	Model #
39122213			

**Commodity Line Comments:**

**Extended Description:**

97043 - CONTACT BLOCK

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	97042 - RED PALM BUTTON	5.00000	EA	40.970000	204.85

Comm Code	Manufacturer	Specification	Model #
39122205			

**Commodity Line Comments:**

**Extended Description:**

97042 - RED PALM BUTTON

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	652188 - DECAL - INTERCOM	12.00000	EA	114.110000	1369.32

Comm Code	Manufacturer	Specification	Model #
55121607			

**Commodity Line Comments:**

**Extended Description:**

652188 - DECAL - INTERCOM

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	40027 - FOOT SWITCH	6.00000	EA	158.800000	952.80

Comm Code	Manufacturer	Specification	Model #
39122222			

**Commodity Line Comments:**

**Extended Description:**

40027 - FOOT SWITCH

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	104044 - E-STOP MOMENTARY	6.00000	EA	226.330000	1357.98

Comm Code	Manufacturer	Specification	Model #
39122205			

**Commodity Line Comments:**

**Extended Description:**

104044 - E-STOP MOMENTARY

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	26973 - COUNTER BALANCE VALVE 4:1	5.00000	EA	224.200000	1121.00

Comm Code	Manufacturer	Specification	Model #
40141608			

**Commodity Line Comments:**

**Extended Description:**

26973 - COUNTER BALANCE VALVE 4:1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	48642 - COUNTER BALANCE VALVE 10:1	5.00000	EA	116.260000	581.30

Comm Code	Manufacturer	Specification	Model #
40141608			

**Commodity Line Comments:**

**Extended Description:**

48642 - COUNTER BALANCE VALVE 10:1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	95664 - HYDRUALIC FILTER	24.00000	EA	300.960000	7223.04

Comm Code	Manufacturer	Specification	Model #
40161515			

**Commodity Line Comments:**

**Extended Description:**

95664 - HYDRUALIC FILTER


**VENDOR:** \_\_\_\_\_ **ASPEN AERIAL OEM parts and Components - Pricing Page**

**Discount Percentage\*\*** 0.00% (Please enter as a negative. Example discount of 5% should be -5.0%)

**Markup Percentage\*\*** 0.00%

**(Only 1 of these fields should be marked)**

Item No.	ASPEN AERIAL OEM Part number	"Or Equal" Parts	Estimated Unit Quantity	Unit (for calculation purposes)	Catalog Unit Price	Units Provided for Catalog Price	**Discount/Markup** Percentage	Adjusted Unit Price	Item Total Cost
1	Part No. 652140  Description: SOLENOID VALVE	Part No.  Description:	6	EA	\$ 246.54	1.00	0.00%	\$ 246.54	\$1,479.24
2	Part No. 652141  Description: COIL 12V DUETCH	Part No.  Description:	9	EA	\$ 44.33	1.00	0.00%	\$ 44.33	\$398.97
3	Part No. 58096  Description: GFI OUTLET 15 AMP	Part No.  Description:	9	EA	\$ 65.71	1.00	0.00%	\$ 65.71	\$591.39
4	Part No. 34226  Description: RELAY 12V AMP SPDT	Part No.  Description:	7	EA	\$ 32.69	1.00	0.00%	\$ 32.69	\$228.83
5	Part No. 61508  Description: SWITCH BODY ASSEMBLY	Part No.  Description:	10	EA	\$ 512.98	1.00	0.00%	\$ 512.98	\$5,129.80
6	Part No. 62753  Description: SWITCH LEVER OFFST	Part No.  Description:	6	EA	\$ 84.86	1.00	0.00%	\$ 84.86	\$509.16
7	Part No. 564197  Description: PRESSURE GAUGE	Part No.  Description:	9	EA	\$ 65.63	1.00	0.00%	\$ 65.63	\$590.67
8	Part No. 97043  Description: CONTACT BLOCK	Part No.  Description:	7	EA	\$ 22.31	1.00	0.00%	\$ 22.31	\$156.17

Item No.	ASPEN AERIAL OEM Part number	"Or Equal" Parts	Estimated Unit Quantity	Unit (for calculation purposes)	Catalog Unit Price	Units Provided for Catalog Price	**Discount/Markup** Percentage	Adjusted Unit Price	Item Total Cost
9	Part No. 97042  Description: RED PALM BUTTON	Part No.  Description:	5	EA	\$ 40.97	1.00	0.00%	\$ 40.97	\$204.85
10	Part No. 652188  Description: DECAL - INTERCOM	Part No.  Description:	12	EA	\$ 114.11	1.00	0.00%	\$ 114.11	\$1,369.32
11	Part No. 40027  Description: FOOT SWITCH	Part No.  Description:	6	EA	\$ 158.80	1.00	0.00%	\$ 158.80	\$952.80
12	Part No. 104044  Description: E-STOP MOMENTARY	Part No.  Description:	6	EA	\$ 226.33	1.00	0.00%	\$ 226.33	\$1,357.98
13	Part No. 26973  Description: COUNTERBALANCE VALVE 4:1	Part No.  Description:	5	EA	\$ 224.20	1.00	0.00%	\$ 224.20	\$1,121.00
14	Part No. 48642  Description: COUNTERBALANCE VALVE 10:1	Part No.  Description:	5	EA	\$ 116.26	1.00	0.00%	\$ 116.26	\$581.30
15	Part No. 95664  Description: Hyd filter	Part No.  Description:	24	EA	\$ 300.96	1.00	0.00%	\$ 300.96	\$7,223.04
<b>Total Bid Cost</b>									<b>\$21,894.52</b>

CONTRACT MANAGER: \_\_\_\_\_

TELEPHONE NUMBER: \_\_\_\_\_

FAX NUMBER: \_\_\_\_\_

E-MAIL ADDRESS: \_\_\_\_\_

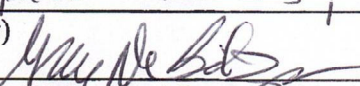


**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Greg DeBilzan Director of Sales  
(Address) 4303 West 1<sup>st</sup> Street  
(Phone Number) / (Fax Number) (612) 414-9841 /  
(email address) gregdebilzan@aspnaerials.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Aspen Aerials, Inc.  
(Company)  
  
(Signature of Authorized Representative)  
Greg DeBilzan Director of Sales 5-21-25  
(Printed Name and Title of Authorized Representative) (Date)  
(612) 414-9841  
(Phone Number) (Fax Number)  
gregdebilzan@aspnaerials.com  
(Email Address)

REQUEST FOR QUOTATION  
**Aspen Aerial OEM Parts and Components**

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- 9.4 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 9.5 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

**Contract Manager:** Greg DeBilzan

**Telephone Number:** (612) 414-9841

**Fax Number:** \_\_\_\_\_

**Email Address:** gregdebilzan@aspnaerials.com



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Equipment

<b>Proc Folder:</b> 1698114			<b>Reason for Modification:</b>
<b>Doc Description:</b> ASPEN AERIAL OEM PARTS AND COMPONENTS			
<b>Proc Type:</b> Central Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2025-05-15	2025-05-29 13:30	CRFQ 0803 DOT2500000069	1

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** 184619

**Vendor Name:** Aspen Aerials, Inc.

**Address:** 4303 West 1st Street

**Street:**

**City:** Duluth, MN

**State:** Country: USA Zip: 55807

**Principal Contact:** Greg DeBilzan

**Vendor Contact Phone:** (612) 414-9841 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**

John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

**Vendor Signature X** *Greg DeBilzan* **FEIN#** 41-1812800 **DATE** 5-21-25

All offers subject to all terms and conditions contained in this solicitation