

The following documentation is an electronicallysubmitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

WOASIS	Jump to PRCUID 👌 🚱 Mome 🔑 Personalize 🚳 Accessibility 🙀 App Help 🌾 About
me, Christopher W Seckman	Procurement Budgeting Accounts Receivable Accounts Payable
tation Response(SR) Dept: 0803 ID: ESR0508250000006853 Ver.: 1 Function: New Phase: Final Modified by batch, 05/08/2025	
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eneral Information Contact Default Values Discount Document Information Clarification Request	
Procurement Folder: 1670123	SO Doc Code: CRFQ
Procurement Type: Central Purchase Order	SO Dept: 0803
Vendor ID: VS0000040752	\$0 Doc ID: D0T250000061
Legal Name: ALXTEL INC	Published Date: 4/17/25
Alias/DBA:	Close Date: 5/8/25
Total Bid: \$299,520.45	Close Time: 13:30
Response Date: 05/08/2025	Status: Closed
Response Time: 11.59	Solicitation Description: WVDOT Networking Equipment (81250100)
Responded By User ID: ezzalxtel	Total of Header Attachments: 4
First Name: Ezz	Total of All Attachments: 4
Last Name: Eldeen	
Email: ezz@atxtel.com	
Phone: 2402192726	



Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Solicitation Response

Proc Folder:	1670123	1670123				
Solicitation Description:	WVDOT Networking Equipment (81250100)					
Proc Type:	Central Purchase Order					
Solicitation Closes		Solicitation Response	Version			
2025-05-08 13:30		SR 0803 ESR05082500000006853	1			

VENDOR				
VS0000040752 ALXTEL INC				
Solicitation Number:	CRFQ 0803 DOT250000061			
Total Bid:	299520.450000000116415321826 Response Date:	2025-05-08	Response Time:	11:59:07
Comments:				

FOR INFORMATION CONTACT THE BUYER John W Estep 304-558-2566 john.w.estep@wv.gov

Vendor Signatur

Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Extreme Networks 5420M Universal Switch 48 Port or equal	- 25.00000	EA	7476.610000	186915.25
Comm	Code Manufacturer		Specifica	ation	Model #
432226	809				
Commo	odity Line Comments: ExtremeSwitching 542 FDX/HDX 802.3bt 90\				
	10/25G unpopulated S				
	includes fan module 2	unpopulated	d modular PSU		
	slots. EW NBD AHR 5	420M-48W-4	4YE Pricing will		

Extended Description:

3.1.1 Extreme Networks 5420M Universal Switch - 48 Port, Part Number 5420M-48W-4YE- or equal. Includes (1) one-year XIQ Pilot Cloud Subscription

vary based on duration, please call for multi year

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Extreme Switching Power Supply - AC - 920 Watt or equal	50.00000	EA	1002.180000	50109.00
Comm	Code Manufacturer		Specificat	tion	Model #

43222612

Commodity Line Comments: 920W AC PoE PSU supported on PoE models of 5420 switches PWR CORDNEMA10ANEMA 5-15PC13ST Part NO: XN-ACPWR-920W

pricing.

Part NO: 5420M-48W-4YE

Extended Description:

3.2.1 Extreme Switching Power Supply - AC - 920-Watt, Part Number XN-ACPWR-920W or equal.

Line	Comm Ln Desc		Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Extreme Networ cable - 0.5 m or	ks 20GBase direct attach equa	30.00000	EA	287.400000	8622.00
Comm	Code	Manufacturer		Specifica	ation	Model #
432226	512					

Commodity Line Comments: SFPDD TO SFPDD 20G DAC 0.5M, Direct Attach Cable - SFP-DD Right Connector - SFP-DD Left Connector - 0.5M Length

Extended Description:

3.2.2 Extreme Networks 20GBase direct attach cable - 0.5m, Part Number 20G-DACP-SFPDDZ5M or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Extreme Networks 20GBase direct attach cable - 1 m or equal	10.00000	EA	315.470000	3154.70

Comm Code	Manufacturer	Specification	Model #	
43222612				

Commodity Line Comments: 20G Passive Direct Attach Cable - SFP-DD Left Connector - 1M Length

Extended Description:

3.2.3 Extreme Networks 20GBase direct attach cable - 1m, Part Number 20G-DACP-SFPDD1M or equal.

Line	Comm Ln Desc	2	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Extreme Network LR SFP+XCVR	rks 10302 Comp 10GBASE- Module or eq	30.00000	EA	1690.650000	50719.50
Comm	Code	Manufacturer		Specifica	ition	Model #
432226	12					

Commodity Line Comments: 10 Gigabit Ethernet SFP+ module 1310nm SMF 10km link LC connector

Extended Description:

3.2.4 Extreme Networks 10302 Compatible 10GBASE-LR SFP+ Transceiver Module, Part Number 10302 or equal.

EXHIBIT A - PRICING PAGE CRQS DOT25*0039 LOCATION - BUILDING 5, ROOM A-720 CHARLESTON, WV 25305

Specifications Reference	Contract Item Number	Description	Part Number or Equal	Quantity	Unit Cost	Extended Price Total
3.1.1	#1	Extreme Networks 5420M Universal Switch - 48 Port or equal	5420M-48W-4YE or equal	25	\$7,476.61	\$186,915.25
3.2.1	#2	Extreme Switching Power Supply - AC - 920 Watt or equal	XN-ACPWR-920W or equal	50	\$1,002.18	\$50,109.00
3.2.2	#3	Extreme Networks 20GBase direct attach cable - 0.5 m or equal	20G-DACP-SFPDDZ5M or equal	30	\$287.40	\$8,622.00
3.2.3	#4	Extreme Networks 20GBase direct attach cable - 1 m or equal	20G-DACP-SFPDD1M or equal	10	\$315.55	\$3,155.50
3.2.4	#5	Extreme Networks 10302 Compatible 10GBASE-LR SFP+ Transceiver Module or equal	10302 or equal	30	\$1,690.65	\$50,719.50
						\$299,521.25

The Pricing Pages contain a list of the Contract Items and quantities to be purchased.

Unit Costs must include pricing for the specified Contract Item # and its mandatory components as detailed in Exhibit B Specifications.

Vendor Signature



Department of Administration and Purchasing Division Solicitation Number CRFQ-0803-DOT2500000061-1 Networking Equipment

AlxTel Proposal

8 May, 2025

Submitted To

John W Estep 2019 Washington ST E Charleston, State of West Virginia, 25305 john.w.estep@wv.gov 304-558-2566

Submitted By

AlxTel, Inc. POC Alaa Negeda negeda@alxtel.com 703-508-2688, 240-293-4629 . . .



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Executive Summary

AlxTel Inc. is a Technology Service Provider. Incorporated in 2008, ALXTEL has been providing digital transformation and robotics solutions for consumers, businesses, and state and federal government agencies, and it has cultivated a track record of success. Headquartered in Silver Spring, Maryland, with two other offices in Lanham, MD, and Chevy Chase, MD, we can leverage our company's best assets to support our customers in ways others cannot.

We have no exceptions to the requirements of this RFP, the Contract, addendums, or any other attachments.

Challenges faced - Department of Administration and Purchasing Division, like many states, needs to modernize IT, with limited resources and funds to do so. Department of Administration and Purchasing Division must rely on experts to understand the unique challenges of delivering Department of Administration and Purchasing Division agencies to the residents of Maryland. The involvement of experts enables Department of Administration and Purchasing Division to focus on the critical functions of meeting its constituency's new and evolving demands and basic operational functions, instead of IT development. These IT tasks include - empowering implementation, delivering secure agility and open standards for DevSecOps, and seamless integration.

Empower - AlxTel Professional Services helps teams to quickly apply and mature the skills needed to adopt modern cloudnative technologies, along with adopting best practices of modern application development processes and techniques such as agile, DevSecOps, etc. AlxTel's Cloud Services for Application Under All public and private clouds, AlxTel's site reliability engineers (SREs) deliver expertise in hybrid cloud implementation, application modernization, data transformation, and enterprise automation. This enables Department of Administration and Purchasing Division to gain development agility, reduce operational complexity, and deliver business value faster. AlxTel Solutions and Professional Services provides systems management and maintenance services. Department of Administration and Purchasing Division gains the ability to scale confidently and with stability while keeping costs down.

AlxTel is interconnected with almost every major global infrastructure provider, application services, cloud-native application development, and automation solutions. Our enterprise-grade open-source commercial off-the-shelf (COTS) platforms maintain infrastructural interoperability. For 17 years, AlxTel has been one of the world's leading providers of modern, innovative enterprise software, built through an open-source development model, whereby COTS software is developed within an open-source community, and provides commercial quality and security assurance with subscription-based customer support. AlxTel solutions are designed to capitalize on agency architectures and State IT standards. This provides Department of Administration and Purchasing Division interoperability with other systems and networks, reliability, and maintainability while making the most cost-effective use of COTS products, Information Technology, and agency-wide resources.

Secure - Our experts assist you in building a secure, reliable, flexible foundation for hybrid cloud workloads to lower operational costs, reduce downtime, and increase productivity. Our team works to ensure that information and computing resources at all organizational levels meet security compliance requirements; including software/application and data security support, as well as disaster recovery planning and risk assessment.



In partnering with Department of Administration and Purchasing Division, AlxTel subject-matter experts (SMEs) and consultants adopt a mentor-based approach to provide technical expertise by educating, enabling, and empowering them to be able to adopt, operate, and maintain Red Hat technologies on their own, helping to provide security both inside and out.

Modernize - AlxTel Professional Services focuses on accelerating cloud adoption and acting as an enabling force for container platforms, DevOps, and other modernization initiatives. Our public sector team of experts has demonstrated the ability to break down the siloed nature of State government agencies and drive collaboration using a proven successful methodology for transformation that takes a holistic approach encompassing people, process, and technology.

AlxTel's approach to modernization empowers Department of Administration and Purchasing Division to extend the value of legacy systems, while incrementally transforming useful components. We accomplish this via agile development sprints and integration of modern open, API-enabled, interfaces. Our proposed solution enables new and existing systems to share data in real time and helps to drive automated and seamless business process flows. AlxTel solutions are all architected and built as loosely coupled technologies that compose an overall highly optimized architecture, enabling the many benefits of cloud environments and cloud provider services. At the same time, our platforms provide the same characteristics as on-premises data centers. Together, AlxTel provides a common, consistent foundation, which is highly portable among hybrid infrastructures. They enable both legacy and new applications to be more adaptable across Department of Administration and Purchasing Division Agencies environments.

ALXTEL differentiates itself well from similar companies by our tailoring services. We recognize that one size does not fit all. Rather than making you fit our solutions, we tailor the solutions to fit your unique requirements. We provide a variety of Professional Services that tailor our solutions to meet your specific industry and business needs. Whether you wish to implement a stand-alone application, or simply need some custom programming, our professional services are key to your success. Our professionals have the product knowledge, experience, and skills to assist you through any phase of your voice or speech project, ranging from requirements analysis to solution development/ customization, installation, rollout, and training. We specialize in deployments accomplished cost-effectively at the speed of need. On the other hand, we can be a one-stop shop for all technology needs through 100+ Technology partnerships and reseller agreements with almost every single major technology in the world.

AlxTel has an excellent performance record dealing with most of State of Maryland Departments such as the Maryland Department of Transportation (MDOT), Maryland Health Benefit Exchange (MHBE), Maryland Department of Information Technology (MDoIT), Maryland State Department of Education (MSDE), Maryland Department of Commerce(MDOC), Maryland Department of Labor (MDOL) Maryland State Board of Elections (SBE), Montgomery Collage and Baltimore Washington International Airport (BWI), Maryland Department of Public Safety & Correctional Services (DPSCS). In addition to different state governments such as North Carolina and the State of Hawaii plus many Federal agencies such as the Social Security Administration (SSA), Human and Health Services (HHS), Department of Homeland Security (DHS), US Coast Guard (USCG), Administration for Children Families (ACF).



AlxTel, Inc. Information Sheet

ALXTEL, INC. IN-DEPTH INFORMATION

Company Name	AlxTel, Inc.
Street Address	8403 Colesville Road Suite 1100
City, State, ZIP Code	Silver Spring, MD 20910
FEIN	261857843
D.U.N.S	825046894
UEA	H8ASFJ2CMM21
eMMA Vendor ID	SUP012674
Cage Code	8BS66
Maryland Department number	D12345880
Maryland SBR Certificate number	SB20-008632
US Chamber ID	10036616
FCC License ID	827326
Primary Contact	Alaa Negeda
Title	CEO
Telephone Number	240-293-4629
Fax Number	240-724-6589
E-mail Address	negeda@alxtel.com
Corporation Type	S-Corp
Organization Size	Small Business
Year Founded	2008
	•



AlxTel Experience						
Enterprise Service Provider	17 years					
Web and Internet Systems	13 years					
Electronic Document Management	9 years					
Software Engineering	15 years					
Systems/Facilities Management and Maintenance	17 years					
Information System Security	13 years					
Application Service Provider	13 years					
Telecommunications Financial and Auditing Consulting Services	17 years					
IT Management Consulting Services	17 years					
Business Process Consulting Services	9 years					
Documentation/Technical Writing	17 years					
Digital Marketing	11 years					
SEO	11 years					
IT Help Desk	11 years					
Cyber Security	13 years					
DevOps	11 years					
Project Management	11 years					
Call Centers	11 years					
Robotics and Automation	9 years					
Cloud Service	11 years					
Staff Augmentation	9 years					
Audio and Visual	7 years					
Healthcare IT	7 years					



Key Business Relationships							
Federal Customers	 Department of Homeland Security (DHS) Social Security Administration (SSA) Environmental Protection Agency (EPA) Human and Health Services (HHS) National Park Services (NPS) 						
State of Maryland Customers	 Department of Transportation (MDOT) Department of Safety and Correctional Services (DPSCS) Department of Information Technology (MDoIT) Department of Commerce (MDOC) Department of Labor (MDOL) Department of Budget & Management (MDBM) Department of General Services (MDGS) State Board of Elections (MSBE) Maryland Health Benefit Exchange (MHBE) Montgomery College Washington County Maryland Courts (MDCourts) 						
State of California	Eastern Municipal Water District						
State of Hawaii	Department of Human Services						
State of North Carolina	Department of Health and Human Services						
State of Ohio	Columbus Metropolitan Library						
Commercial Customers	 USA (Vonage, Vinculum, Verizon, Excel, Lingo, VOIPTel, Ultatel, American Axess, Alkaip, Teleconnect, Teleplus, Nobel LTD, + 22 Healthcare and Pharmacies). 245 International Customers in Europe , Asia, LATAM, Africa 						



Key Partnerships

AlxTel during the past 17 years managed to be accredited and certified by almost every single major software, hardware, and technology service in the globe. AlxTel has 115 Partnership Agreement with Technology Vendors and over 250 partnership agreements with technology service providers as shown below:

Hardware Technologies	Cisco, IBM, Dell, HPE, Extreme Networks, Logitech, Polycom, Ribbon, Zebra, Broadcom, Patton, Netgear, Ruckus,etc.
Software Technologies	Atlassian, AXWAY, Citrix, Commvault, Docusign, Entrust, Ivanti, jamF, Kofax, Lansweeper, McAfee, Microfocus, RedHat, VMWare,etc
Cloud Providers	Microsoft Azure, Google Cloud, AWS, IBM Cloud, Alibaba Cloud, Oracle Cloud, IXCloud, Salesforce Cloud, ServiceNow Cloud, etc
Service Providers	AT&T, Verizon, Deutsche Telekom, Belgacom BICs, Austria Telecom, Slovak Telecom, Telecom Argentina, Vonage, Dialpad, Ringcenteral, 8x8, Zoom, Sangoma, Airtel, Orange, PCCW, etc.

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amazon		A R G E N T	Cardmaker	ATLASSIAN	AVAYA	axway 🎽	belkin
Blackmagicdesign	-BlazeMeter	♣ blueprismi	box	SROADCOM	cisco	CITRIX	CompTIA
	CRESTRON	COMMVAULT	Cyxtera	DELL	III Dialogic	🥠 dialpad	DocuSign
😻 Dropbox	DEDB	ENTRUST	<i>C</i> prentise*	Eventide	E Extremer	🕄 Extron.	Fanvil
👌 Flosum	FORTIDET	<pre>freshworks</pre>	gcr	CIVIX	Google	HCLTech	Hewlett Packard Enterprise
Hyland	IBM	🔶 Informatica	ivanti	🋂 jamf	JUNIPER	KOFAX	💦 Kong
Lonsweeper	<u>Landis</u>	Lenovo	Ľnksys	🕼 LiveTiles	logitech	1¢F	McAfee
melissa	O FOCUS	mongoDB	Microsoft	MURFAI	💢 nintex	NETGEAR	NetApp
odoo	opentext	Orca security	Øwn {backup}		Patch My PC	poly	PRITOR
3 Progress	proofpoint	qualtrics.201	Quest	🔿 ribbon	RingCentral	Red Hat	RSΛ
Ruckus	E reportit	salesforce	Gangoma	Scanbot SDK	servicenow	smartsheet	splunk>
solarwinds	SOPHOS	Syn-Apps	talend	Otenable		TRIPP-LITE	tripwire
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6480 Via Del Oro / San Jose, CA 95119 / +1-408-579-2800 / ExtremeNetworks.com

Date: 11/11/2020

Reseller: Alxtel, Inc. Authorized Territory: United States Partner Level: Authorized

To Whom It May Concern,

This letter confirms that as of the letter date, the above-identified reseller is currently enrolled in Extreme's channel partner program and is authorized to resell Extremebranded products and services to end user customers in the above-identified Territory. If you require additional information, please contact your Extreme sales account executive.

Best regards,

DocuSigned by: D 23987154AD564E8

Pete Doolittle Senior Vice President, Sales Extreme Networks, Inc.

AlxTel, Inc.

8403 Colesville Road Suite 1100 Sliver Spring, Maryland20910, United States sales@alxtel.com https://www.alxtel.com



Ref #: QUO-20250508160513 Date Created: 05-08-2025 15:29 Due Date: 05-31-2025 23:59

Quotation For: Name: John W Estep Email: john.w.estep@wv.gov Phone: 304-558-2566 Address: 2019 Washington ST E, Charleston, State of West Virginia, 25305, United States	Ema Phor Addr	To: e: John W Estep d: john.w.estep@wv.gov de: 304-558-2566 ess: 2019 Washington ST e of West Virginia, 25305, U			Division 05-08-2025-	Department	of Adr	and Purchasing ninistration and g Equipment
Product	CI/LI	MP No	Quantity	MCDD	Dete	Discount	Tax	Amount
Extreme Switching 5420M	SKU	5420M-48W-4YE	Quantity 25	\$0.00	Rate \$7,476.61	0%	No	\$186,915.25
ExtremeSwitching 5420M 48 10/100/1000BASET FDX/HDX 802.3bt 90W PoE 2 stacking/SFP-DD 4 10/25G unpopulated SFP28 MACsec capable includes fan module 2 unpopulated modular PSU slots. EW NBD AHR 5420M-48W-4YE Pricing will vary based on duration, please call for multi year pricing. Part NO: 5420M-48W-4YE								
Extreme Switching Power Supply - 920W AC PoE PSU	-	XN-ACPWR-920W	50	\$0.00	\$1,002.18	0%	No	\$50,109.00
920W AC PoE PSU supported on PoE models of 5420 switches PWR CORDNEMA10ANEMA 5-15PC13ST Part NO: XN-ACPWR-920W								
Extreme Networks - SFPDD TO SFPDD	-	20G-DACP-SFPDDZ5M	30	\$0.00	\$287.40	0%	No	\$8,622.00
SFPDD TO SFPDD 20G DAC 0.5M, Direct Attach Cable - SFP-DD Right Connector - SFP-DD Left Connector - 0.5M Length								
Extreme Networks - 20G Passive Direct Attach Cable - SFP-DD	-	20G-DACP-SFPDD1M	10	\$0.00	\$315.47	0%	No	\$3,154.70
20G Passive Direct Attach Cable - SFP-DD Left Connector - 1M Length								
Extreme Networks - 10 Gigabit Ethernet SFP+ module	-	10302	30	\$0.00	\$1,690.65	0%	No	\$50,719.50
10 Gigabit Ethernet SFP+ module 1310nm SMF 10km link LC connector					Tax	able Subt Tax(0%):	\$299,520.45 \$0.00 \$0.00 \$299,520.45

Note:

Delivery date within 21 days from the PO.

Payment terms Net 30.



|| REFERENCE

REFERENCE NO. 1	
Name	Caleb Rojo
Address	"100 E Weatherford St Suite 303 Fort Worth, TX 76196-0103"
Email	crojo@tarrantcountytx.gov
Phone	(817) 884 x1150
Time period in which work was performed	From 02/07/2025 to 02/06/2026
Short description of work performed	Zoom Subscription Licenses
Awarded Amount	\$44,471.50
REFERENCE NO. 2	
Name	Kathy Gaughen
Address	40 Douglas Martinez, CA 94553
Email	kgaughen@ehsd.cccounty.us
Phone	(925) 655-0707
Time period in which work was performed	From 10/1/2024 to 9/30/2025
Short description of work performed	ServiceNow® Integration
Awarded Amount	\$162,923.28
REFERENCE NO. 3	
Name	Stephanie Macy
Address	2800 US Highway 281 North, 5th Floor, San Antonio, 52, United States
Email	Stephanie.Criollo@saws.org
Phone	
Time period in which work was performed	2/20/2025-2/19/2026
Short description of work performed	Renewal of Sharegate Software.
Awarded Amount	\$8766

40	CERTIF		ATE	OF LIAB	ILIT	Y INSUR	ANCE		Γ	DATE (MM/DD/YYYY) 11/12/2024
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	DUCER			such chuorsenie		СТ				
222	RSH & MCLENNAN AGENCY LLC/F 70718	PHS			NAME: PHONE (A/C, N) 417-6635		FAX (A/C, No):	
360	Hartford Business Service Center 0 Wiseman Blvd				E-MAIL					
San	Antonio, TX 78251					INSU	IRER(S) AFFORDI	NG COVERAGE		NAIC#
INSU					INSUR	ER A : Hartfo	rd Underwriter	s Insurance Com	npany	30104
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	/ER SPRING MD 20910-6331				INSUR	ER C : Hartfo Southe		company of the		38261
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INSR LTR		ADDL INSR	SUBR WVD	POLICY NUMBI	ER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/Y YYY)		LIMITS	3
LIK	COMMERCIAL GENERAL LIABILITY	INSK	WVD					EACH OCCURREN	CE	\$2,000,000
								DAMAGE TO RENTI PREMISES (Ea occu		\$1,000,000
	X General Liability							MED EXP (Any one		\$10,000
А		-		22 SBM BG6	LSY	07/01/2024	07/01/2025	PERSONAL & ADV	INJURY	\$2,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:							GENERAL AGGRE	GATE	\$4,000,000
	X POLICY PRO- JECT LOC							PRODUCTS - COM	P/OP AGG	\$4,000,000
								COMBINED SINGLE (Ea accident)	LIMIT	\$2,000,000
	ANY AUTO							BODILY INJURY (P	er person)	
А	ALL OWNED SCHEDULED AUTOS AUTOS			22 SBM BG6	LSY	07/01/2024	07/01/2025	BODILY INJURY (P	er accident)	,
	X AUTOS X AUTOS X AUTOS							PROPERTY DAMA (Per accident)	GE	
	X UMBRELLA LIAB X OCCUR							EACH OCCURREN	CE	\$1,000,000
A	EXCESS LIAB CLAIMS- MADE DED RETENTION \$ 10,000			22 SBM BG6	LSY	07/01/2024	07/01/2025	AGGREGATE		\$1,000,000
	WORKERS COMPENSATION							X PER	OTH-	
	AND EMPLOYERS' LIABILITY ANY Y/N							E.L. EACH ACCIDE		\$1,000,000
С	PROPRIETOR/PARTNER/EXECUTIVE	N/A		22 WEC BG6	6LT7	07/01/2024	07/01/2025	E.L. DISEASE -EA E		
	(Mandatory in NH) If yes, describe under							E.L. DISEASE - POI		\$1,000,000
В	DESCRIPTION OF OPERATIONS below FailSafe Technology Errors or Omissions Liability			22 SBM BG6	LSY	07/01/2024	07/01/2025	Each Wrong Aggregate		\$3,000,000 \$3,000,000
	CRIPTION OF OPERATIONS / LOCATIONS / V		S (ACC	RD 101, Additional Re	marks S	chedule, may be atta	ached if more spac	e is required)		
	se usual to the Insured's Operations	5.					TION			
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SIL	/ER SPRING MD 20910-6331				-	IN ACCORDANC		DLICY PROVISION	IS.	
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Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

	1	bu begin. For guidance related to the purpose of Form W-9, see <i>Purpose of Form</i> , below. Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the c entity's name on line 2.) (Tel, Inc.	wner's name on line	1, and enter the business/disregarded
	2	Business name/disregarded entity name, if different from above.		
t on page 3.	За	Check the appropriate box for federal tax classification of the entity/individual whose name is entered only one of the following seven boxes.	d on line 1. Check	 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Print or type. Specific Instructions		 LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check box for the tax classification of its owner. Other (see instructions) 		Exempt payee code (if any) Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any)
Р Specific	3b	If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax and you are providing this form to a partnership, trust, or estate in which you have an ownership this box if you have any foreign partners, owners, or beneficiaries. See instructions	interest, check	(Applies to accounts maintained outside the United States.)
See	5	Address (number, street, and apt. or suite no.). See instructions.	Requester's name	and address (optional)
		03 Colesville Road Suite 1100 City, state, and ZIP code		
		ver Spring, MD 20910		
	7	List account number(s) here (optional)		
Par	τI	Taxpayer Identification Number (TIN)		
backu eside	ip w ent a es, it	r TIN in the appropriate box. The TIN provided must match the name given on line 1 to av ithholding. For individuals, this is generally your social security number (SSN). However, f lien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other is your employer identification number (EIN). If you do not have a number, see <i>How to ge</i>	ora at a or	identification number

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and

- 2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- 3. I am a U.S. citizen or other U.S. person (defined below); and

4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	k	ł	1	Date 07-23-2024
		1	ŀ	/	

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9*.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification. New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

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8 5 7 8

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

3

SPECIFICATIONS

- 1. **PURPOSE AND SCOPE:** West Virginia Purchasing Division is soliciting bids on behalf of the Department of Transportation to establish a contract for the one-time purchase of Networking Equipment Switches and various components.
- 2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - **2.1 "Contract Item"** means provided by a qualified manufacturer that is authorized to sell the equipment as more fully described by these specifications.
 - **2.2 "Pricing Page"** means the pages, contained in wvOASIS or attached as Exhibit A, upon which Vendor should list its proposed price for the Contract Items.
 - **2.3 "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
- 3. GENERAL REQUIREMENTS:

Mandatory Contract Item Requirements: Contract Item must meet or exceed the mandatory requirements listed below.

3.1 SWITCHES

3.1.1 Contract Item #1: Extreme Networks 5420M Universal Switch – 48 Port, Part Number 5420M-48W-4YE- or equal. Quantity: (25) twenty-five.

Includes (1) one-year XIQ Pilot Cloud Subscription – Vendor must attach licenses to Agency Account #1049238; State of West Virginia, Office of Technology; enetworking@wv.gov.

3.2 COMPONENTS

- **3.2.1** Contract Item #2: Extreme Switching Power Supply AC 920-Watt, Part Number XN-ACPWR-920W or equal. Quantity: (50) Fifty.
- **3.2.2** Contract Item #3: Extreme Networks 20GBase direct attach cable 0.5m, Part Number 20G-DACP-SFPDDZ5M or equal. Quantity: (30) Thirty.

- **3.2.3** Contract Item #4: Extreme Networks 20GBase direct attach cable 1m, Part Number 20G-DACP-SFPDD1M or equal. Quantity: (10) Ten.
 - **3.2.4 Contract Item #5:** Extreme Networks 10302 Compatible 10GBASE-LR SFP+ Transceiver Module, Part Number 10302 or equal. Quantity: (30) Thirty.

3.3 Alternate Bids

3.3.1 <u>Alternate bids that are equal to, meet, or exceed the specifications and</u> requirements listed are invited. To receive full consideration, such alternate bids must be accompanied by sufficient descriptive literature and/or samples to clearly identify the offer and allow for a complete evaluation.

The use of brand name or equal specifications is for describing the minimum standard of quality, technical performance and installation characteristics required and are not intended to limit or restrict competition.

The vendor shall provide technical specifications with bid documentation.

4. CONTRACT AWARD:

- **4.1 Contract Award:** The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.
- **4.2 Pricing Page:** Vendor should complete the Pricing Page by providing a total cost for the Contract Items being requested. Vendor should complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendors should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

5. PAYMENT:

5.1 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6. DELIVERY AND RETURN:

- 6.1 Shipment and Delivery: Vendor shall ship the Contract Items immediately after being awarded this Contract and receiving a purchase order or notice to proceed. Vendor shall deliver the Contract Items within (60) sixty working days after receiving a purchase order or notice to proceed. Contract Items must be delivered to the Agency at 1900 Kanawha Blvd, Building 5, Room A-720, Charleston WV 25305.
- 6.2 **Partial Shipment:** Partial Shipments are accepted but payment will not be made until all goods have been received.
- **6.3** Late Delivery: The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be ground for cancellation of the Contract, and/or obtaining the Contract Items from a third party.

Any Agency seeking to obtain the Contract Items from a third party under this provision must first obtain the approval of the Purchasing Division.

- **6.4 Delivery Payment/Risk of Loss:** Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.
- 6.5 Return of Unacceptable Items: If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. The vendor shall either plan for the return within five (5) days of being notified that items are unacceptable or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive full credit or a refund for the purchase price, at the Agency's discretion.
- 6.6 Return Due to Agency Error: Items ordered in error by the Agency will be returned for credit within 40 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the

lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

7. VENDOR DEFAULT:

- 7.1 The following shall be considered a vendor default under this Contract.
 - 7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.
 - 7.1.2 Failure to comply with other specifications and requirements contained herein.
 - 7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
 - 7.1.4 Failure to remedy deficient performance upon request.
- 7.2 The following remedies shall be available to the Agency upon default.
 - 7.2.1 Immediate cancellation of the Contract.
 - 7.2.2 Immediate cancellation of one or more release orders issued under this Contract.
 - 7.2.3 Any other remedies available in law or equity.

8. MISCELLANEOUS:

- **8.1 No substitutions:** Vendor shall apply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.
- **8.2 Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being ordered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid.

9. CONTRACT MANAGER: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager:	Alaa Negeda
Telephone Number:	240-293-4629
Fax Number: 240-	724-6589
Email Address: bids	@alxtel.com



Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Centralized Request for Quote Info Technology

Proc Folder:	1670123			Reason for Modification:
	WVDOT Networking Equipn			
-	0 1 1	· · · · · · · · · · · · · · · · · · ·		
Proc Type:	Central Purchase Order			
Date Issued	Solicitation Closes	Solicitation No		Version
2025-04-17	2025-05-08 13:30	CRFQ 0803	DOT2500000061	1
BID RECEIVING L				
BID CLERK				
	ADMINISTRATION			
PURCHASING DIV				
2019 WASHINGTC				
CHARLESTON	WV 25305			
US				
VENDOR				
Vendor Customer	Code: VS0000040752			
Vendor Name : Al	xTel, Inc.			
Address : 8403 Co	blesville Road Suite 1100, S	Silver Spring, MD	20910	
Street : 8403 Cole	sville Road Suite 1100			
City : Silver Sprin	g			
State : Maryland		Country : US	A	Zip :20910
Principal Contact	: Alaa Negeda			
Vendor Contact P	hone: 240-293-4629	E	Extension:	
	N CONTACT THE BUYER			
John W Estep 304-558-2566				
john.w.estep@wv.g	IOV			

Vendor A.*negeda* Signature X

FEIN# 261857843

DATE: 05/08/2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

REQUEST FOR QUOTATION:

West Virginia Purchasing Division is soliciting bids on behalf of the Department of Transportation to establish a contract for the onetime purchase of Networking Equipment - Switches and various components. Per the Bid requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE	то		SHIP TO	SHIP TO				
DEPT. O	F TRANSPORTATIO	N	DEPT. OF T	RANSPORTATI	N			
1900 KA BLD. 5 R	NAWHA BLVD E, M-720			1900 KANAWHA BLVD E, BLD. 5 RM-720				
CHARLE US	STON	WV	CHARLEST US	ON	WV			
Line	Comm Ln Desc		Qty	Unit Issue	Unit Price	Total Price		
1	Extreme Networks Port or equal	5420M Universal Switch - 48	3 25.00000	EA	\$7,476.61	\$186,915.25		
Comm C	ode	Manufacturer	Specificatio	n	Model #			

43222609

Extended Description:

3.1.1 Extreme Networks 5420M Universal Switch - 48 Port, Part Number 5420M-48W-4YE- or equal. Includes (1) one-year XIQ Pilot Cloud Subscription

INVOICE TO		SHIP TO				
DEPT. OF TRANSPORTATION		DEPT. O	DEPT. OF TRANSPORTATION			
1900 KANAWHA BLVD E, BLD. 5 RM-720		1900 KANAWHA BLVD E, BLD. 5 RM-720				
CHARLESTON WV		CHARLESTON		WV		
US			US			
Line	Comm Ln Des	SC	Qty	Unit Issue	Unit Price	Total Price
2	Extreme Switc Watt or equal	hing Power Supply - AC - 920	50.00000	EA	\$1,002.18	\$50,109.00
Comm Code Manufacturer		Specification		Model #		
4322261	12					

Extended Description:

3.2.1 Extreme Switching Power Supply - AC - 920-Watt, Part Number XN-ACPWR-920W or equal.

	то						
			5119 10	SHIP TO			
DEPT. OF TRANSPORTATION			DEPT. OF TRANSPORTATION				
1900 KANAWHA BLVD E, BLD. 5 RM-720		1900 KANAWHA BLVD E, BLD. 5 RM-720					
CHARLE	STON	WV	CHARLEST	ΓON	WV		
US			US				
Line	Comm Ln Desc		Qty	Unit Issue	Unit Price	Total Price	
3	Extreme Networks 2 - 0.5 m or equa	20GBase direct attach cable	30.00000	EA	\$287.40	\$8,622.00	
Comm C	ode	Manufacturer	Specification		Model #		
43222612	2						
	d Description: reme Networks 20GBa	ase direct attach cable - 0.5m	, Part Number 200	G-DACP-SFPDD2	25M or equal		
INVOICE	то		SHIP TO				
DEPT. O	F TRANSPORTATION	N	DEPT. OF	TRANSPORTATI	N		
1900 KANAWHA BLVD E, BLD. 5 RM-720			1900 KANAWHA BLVD E, BLD. 5 RM-720				
CHARLE US	STON	WV	CHARLEST US	ΓON	WV		
Line	Comm Ln Desc		Qty	Unit Issue	Unit Price	Total Price	
4	Extreme Networks	20GBase direct attach cable	-	EA	\$315.47	\$3,154.70	

Comm Code	Code Manufacturer Specification		Model #	
43222612				

Extended Description:

3.2.3 Extreme Networks 20GBase direct attach cable - 1m, Part Number 20G-DACP-SFPDD1M or equal.

		SHIP TO				
FRANSPORTATION	DEPT. OF	DEPT. OF TRANSPORTATION				
1900 KANAWHA BLVD E, BLD. 5 RM-720		1900 KANAWHA BLVD E, BLD. 5 RM-720				
CHARLESTON WV		CHARLESTON				
	US					
Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price		
	8 30.00000	EA	\$1,690.65	\$50,719.50		
le Manufacturer	Specificat	ion	Model #			
	-720 TON WV Comm Ln Desc Extreme Networks 10302 Comp 10GBASE-LR SFP+XCVR Module or eq	AWHA BLVD E, -720 1900 KAN BLD. 5 RM TON WV CHARLES US Comm Ln Desc Qty Extreme Networks 10302 Comp 10GBASE-LR 30.00000 SFP+XCVR Module or eq	WHA BLVD E, 1900 KANAWHA BLVD E, -720 BLD. 5 RM-720 TON WV CHARLESTON US Comm Ln Desc Qty Unit Issue Extreme Networks 10302 Comp 10GBASE-LR 30.00000 EA	WHA BLVD E, 1900 KANAWHA BLVD E, -720 BLD. 5 RM-720 TON WV CHARLESTON WV US WV Comm Ln Desc Qty Unit Issue Unit Price Extreme Networks 10302 Comp 10GBASE-LR 30.00000 EA \$1,690.65		

3.2.4 Extreme Networks 10302 Compatible 10GBASE-LR SFP+ Transceiver Module, Part Number 10302 or equal.

SCHEDULE OF EVENTS

Line	<u>Event</u>	Event Date
1	Tech Questions due by 10:00am	2025-04-29

	Document Phase		Page 5
DOT2500000061		WVDOT Networking Equipment (81250100)	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions