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Header @ 5

List View

General Information Contact Default Values Discount Document Information Clarification Request

Procurement Folder: 1540451

Procurement Type: Central Master Agreement

Vendor ID: VS0000046966

Legal Name: Rocky Mountain Protective Service Inc

Alias/DBA: RMPSINC

Total Bid: \$368,243.52

Response Date: 11/13/2024

Response Time: 12:49

Responded By User ID: Karl.dent

First Name: Karl

Last Name: Dent

Email: karl.dent@rmpslic.com

Phone: 3473486604

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2500000026

Published Date: 11/1/24

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Status: Closed

Solicitation Description: Open-End contract for Security Guard Services for MCS&T

Total of Header Attachments: 5

Total of All Attachments: 5



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 1540451
Solicitation Description: Open-End contract for Security Guard Services for MCS&T
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2024-11-13 13:30	SR 0803 ESR11132400000003484	1

VENDOR
 VS0000046966
 Rocky Mountain Protective Service Inc

Solicitation Number: CRFQ 0803 DOT2500000026
Total Bid: 368243.5200000000186264514923 **Response Date:** 2024-11-13 **Response Time:** 12:49:06
Comments:

FOR INFORMATION CONTACT THE BUYER
 John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Security Guard II	11664.000	HOUR	24.980000	291366.72

Comm Code	Manufacturer	Specification	Model #
92121504			

Commodity Line Comments:

Extended Description:

Security Guard Services for MCS&T
7725011

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Security Guard III / Shift Supervisor	2496.0000	HOUR	30.800000	76876.80

Comm Code	Manufacturer	Specification	Model #
92121504			

Commodity Line Comments:

Extended Description:

Security Guard Services for MCS&T
7725011



Rocky Mountain PROTECTIVE SERVICE

Proposal for

SECURITY GUARD SERVICES FOR MCS&T

Solicitation Number: CRFQ 0803 DOT2500000026

Date: November 13, 2024



Prepared for

WEST VIRGINIA PURCHASING DIVISION



Submitted by
Rocky Mountain Protective Service Inc.

Dr. Karl O'Brian Dent, Sr.
101 James St.
Hinton, WV 25951
Office: 719-578-3325
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Cover Letter

November 13, 2024

John W Estep
Department of Administration
Purchasing Division
2019 Washington Street East
Charleston, West Virginia 25305

Subject: Proposal for Security Guard Services – CRFQ 0803 DOT2500000026

We are pleased to present this proposal on behalf of Rocky Mountain Protective Service, Inc. (RMPSINC) in response to West Virginia – Department of Administration, Purchasing Division’s **CRFQ 0803 DOT2500000026 – Security Guard Services** to provide security services for MCS&T. With our extensive experience in providing armed and unarmed security services, we are confident in our ability to deliver services that not only meet but exceed the expectations and requirements outlined in the CRFQ.

RMPSINC is a well-established, Service-Disabled Veteran-Owned Small Business (SDVOSB) that has been providing high-quality security services since 2013. RMPSINC specializes in both armed and unarmed security services, with a strong emphasis on operational efficiency and client satisfaction. Our experience encompasses a wide range of public and private environments.

RMPSINC’s security professionals are highly trained, many with backgrounds in military and law enforcement, and are adept at delivering comprehensive security coverage according to the unique needs of public sector clients. At RMPSINC, we have extensive experience in providing security solutions, specializing in airport security, building security, patrolling services, and escorting services. We also offer access control, surveillance monitoring, and emergency response services to ensure a complete security coverage.

RMPSINC is confident that we are qualified to do this work, and we certify that the information and data submitted in this proposal is true and complete to the best of our knowledge, information, and belief. Thank you in advance for your consideration. If you have any questions, or need additional information, please feel free to contact us. We look forward to your response.

Sincerely,

Karl Dent

Dr. Karl O’Brian Dent Sr.,
President of Operations
karl.dent@rmpsllc.com
Office: 719-578-3325
Cell: 347-348-6604
101 James St.
Hinton, WV 25951





Company Information

With a strong focus on innovation, integrity, and excellence, Rocky Mountain Protective Service, Inc. (RMPSINC) has built a reputation for reliability and customer satisfaction in providing armed and unarmed security services. Below is a summary of our key company information, highlighting our core details and credentials.

Firm Name	Rocky Mountain Protective Service, Inc.
DBA	RMPSINC
Address	101 James St. Hinton WV 25951
Website	rmpslc.net
Year of Establishment	2013
Business Structure	S – Corporation
FEIN	86-1644837
Unique Entity ID	MME1B5MLBE69
Cage Code	78HS3
NAICS Code	561612 – Security Guard and Patrol Services
Number of Employees	10
Hours of Operation	8:00 am to 5:00 pm

Primary/Designated Contact Person

Dr. Karl O’Brian Dent Sr., President of Operations, will serve as the primary point of contact on behalf of RMPSINC. His contact information is provided below.

Name	Dr. Karl O’Brian Dent Sr.
Title/Position	President of Operations
Address	101 James St. Hinton WV 25951
Phone Number	Office: 719-578-3325, Cell: 347-348-6604
Direct Email Address	karl.dent@rmpslc.com





Contract/Project Manager

Jacob Perez, will serve as the Contract/Project manager on behalf of RMPSINC. His contact information is provided below.

Name	Zackery Kelly
Title/Position	Contract/Project Manager
Address	Hinton WV 25951
Phone Number	347-638-5353
Direct Email Address	z.kelly3649@gmail.com

Business Certification Information

RMPSINC is certified as a **Service-Disabled Veteran-Owned Small Business (SDVOSB)**.

RMPSINC Overview

Founded in 2013, RMPSINC is an S-Corporation and has been a steadfast provider of both armed and unarmed security services, serving a diverse clientele with unwavering commitment. We are proud to have maintained long-term relationships with our clients, including our very first client, whom we have served continuously for several years. Our extensive experience encompasses airport security, building security, patrolling services, and related functions, making us a trusted partner for ensuring the safety and security of airports, residential and commercial properties.

As RMPSINC continues to grow and acquire new clients, we remain dedicated to refining our expertise and mastering client satisfaction. We are especially proud of our work within the Department of Defense (DoD) community, where we provide high-quality Security Officials, investigation, and surveillance services. Our corporate structure is designed with efficiency in mind, featuring only three levels of management between our President and On-Site Management. This streamlined approach ensures that we are easy to work with and flexible enough to adapt to your evolving security needs, consistently delivering the highest standards of service.

RMPSINC Experience and Range of Security Services

At RMPSINC, we have extensive experience in providing security solutions, specializing in airport security, building security, patrolling services, and escorting services. We also offer access control, surveillance monitoring, and emergency response services to ensure a complete security coverage. With extensive experience in safeguarding both government and private facilities, our portfolio includes prestigious clients such as:

- Colorado Springs Airport
- Colorado Department of Education
- City of Colorado Springs Colorado Springs Police Department
- Colorado Department of Public Health & Environment





- Colorado Department of Revenue
- Colorado Department of Early Childhood
- City of Brighton

and high-profile assignments with the United States Secret Service. Our expertise in delivering both armed and unarmed security services, coupled with our commitment to excellence, makes us the trusted partner for protecting people and property in any environment.

Within the organization, RMPSINC operates a tiered organizational structure comprised of our corporate headquarters, regional operations, and local area offices. Throughout our local and regional offices, a wide range of security services can be provided to include the following:

Manned Security Services

- Security Management
- Security Officers
- Receptionist Services
- Switchboard Operators
- Command Center Operators
- Alarm Monitoring and Response
- Mobile Patrol
- Emergency Response Teams
- Emergency Key-holding
- Fire Protection Officers

Compliance and Investigative Services

- Pre-Employment Screening
- Incident and Ethics Management
- Harassment/Discrimination Investigations
- FMLA Abuse
- Workplace Violence Investigations
- Employee Dishonesty
- Transportation Services
- Law Enforcement Support Services
- High Value Goods Vehicle Escorts

Security Consulting Services

- Security Risk Assessments
- Master Planning
- Benchmarking
- Security Policies, Methods and Procedures

Technology Services

- Access Control
- Video Management
- Biometric Technology
- Incident and Case Management

Software

- Smart Card Technology
- Visitor Management
- Intrusion Detection
- Remote Monitoring Center
- Installation and Maintenance
- CCTV/Video Analytics

RMPSINC Security Professionals

- Comes to work; is on time and completes shift assignments (including overtime, when assigned)
- Has a neat, professional appearance and comes to work in complete and clean assigned uniform.
- Has a friendly and professional demeanor and provides quality customer service.
- Is a good communicator (both verbally and written) and is capable of handling typical and crisis situations both efficiently and effectively
- Understands and successfully executes his/her post orders including enforcement of client and company policies, rules, and regulations.

Organizational Chart

Below is the organizational chart for RMPSINC, illustrating the hierarchical structure and relationships among various roles and departments within the organization.



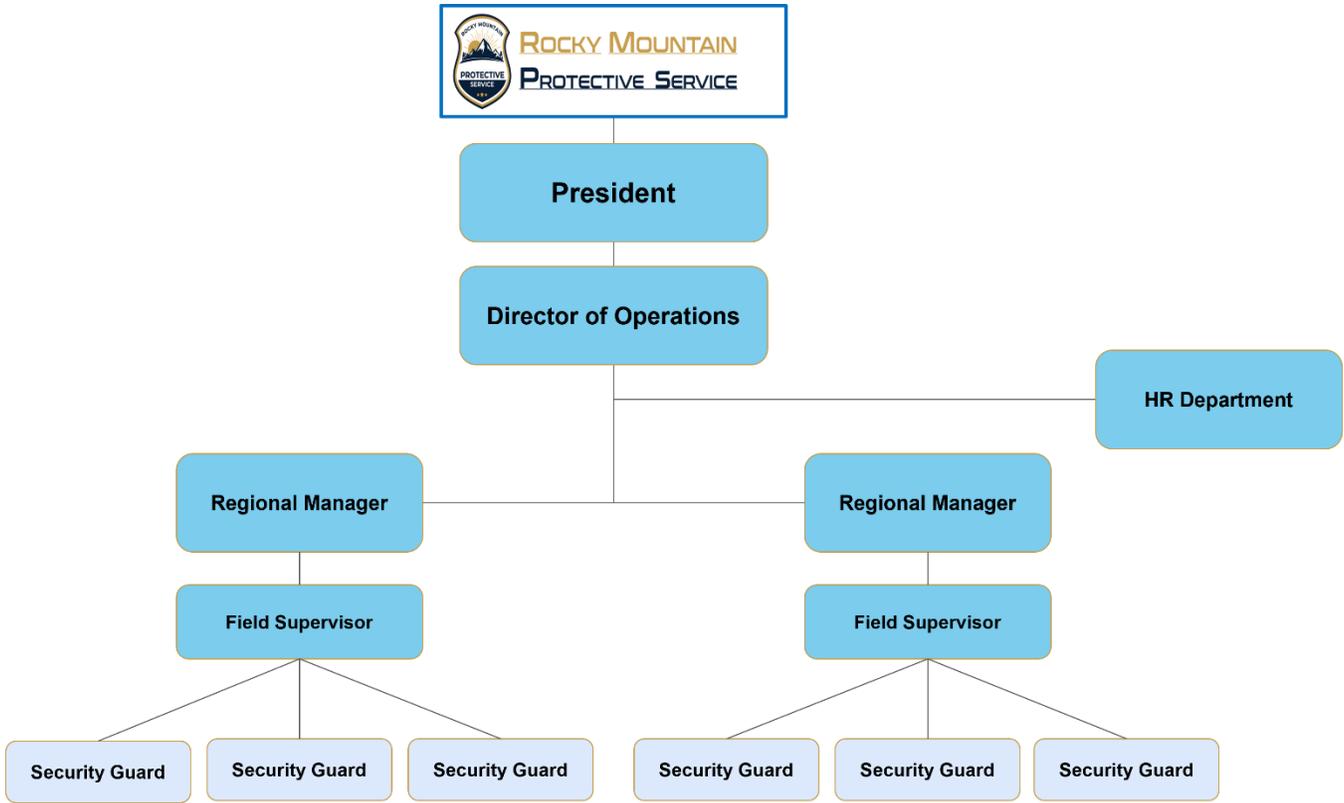


Figure 1: RMPS Organizational Chart





RMPSINC Capabilities

RMPSINC Incident Reporting

Our use of **THERMS – Security Incident Report Software** is the heart of our incident reporting efforts. Accurate incident reporting is essential in emergency situations, especially those cases that might involve police investigations or insurance companies. A regular review of incident reports can also identify any security trends that may indicate a need for adjustments to your program. Our officers are trained in report writing to ensure accurate, detailed and clear information.

Each Security Official will provide a report for any circumstances that require explanation, such as assistance of emergency units or notification of Security Forces. Such incidents also include accidents, personal injuries and criminal activity. We maintain a file of incident reports on-site along with a summary report, if necessary.

THERMS is our web-based software package designed specifically to document security incidents. This helps streamline record keeping, produces clear and concise incident reports, summarizes incidents by selected criteria over specified time periods, and quickly retrieves past incident reports. Most importantly, you will also have instant access to RMPSINC officer’s reports whenever and wherever you need them, including:

- Daily Activity Reports
- Incident Reports
- Parking Violation Logs
- Maintenance Reports
- Pass On Logs
- Visitor Logs
- Post Orders

Technology Investments/Guard Tracking

RMPSINC integrates technology with physical security into a seamless and efficient protection solution. The following highlights several of our technology components.

Item	Description
Client Web Portal RMPSINC Vision	<ul style="list-style-type: none"> ▪ Customized, secure web portal makes security data accessible online 24/7 ▪ Presents financial, operations, account specific and training data <p style="text-align: center;">Client web portal @ no additional cost</p>
Labor Scheduling System	<ul style="list-style-type: none"> ▪ On-line system automates scheduling and captures operational requirements ▪ Ensures only Security Officials with correct training, certification and experience staffed ▪ Data automatically populates payroll and billing for accuracy and timeliness <p style="text-align: center;">Labor Scheduling System @ no additional cost</p>
Automated Time & Attendance	<ul style="list-style-type: none"> ▪ Security Officials dial toll-free number at shift start and end ▪ Ensures “cold starts” (posts < 24x7 coverage) staffed as scheduled ▪ If Security Officials do not check-in on time, local supervisor notified and coverage arranged ▪ Billing, payroll and Labor Scheduling System automatically updated





Automated Time & Attendance @ no additional cost	
Automated Key Performance Indicators (KPIs)	<ul style="list-style-type: none"> ▪ Key Performance Indicators (KPIs) automatically populate web portal ▪ Available in real time and on request — as hard copy, downloaded or e-mail ▪ Tracks performance and visibility into security and budgets <p style="text-align: center;">Automated Key Performance Indicators (KPIs) @ no additional cost</p>
THERMS – Guard Tour App	<ul style="list-style-type: none"> ▪ Real-Time GPS Tracking & Geofencing ▪ Custom Reports & Incident Management ▪ Dispatch & Client Portal Integration ▪ Records & Shift Management

RMPSINC Vision - Access and Visibility into Security Performance

RMPSINC’s security solution provides a customized secure web portal for all your security data information is real-time and is consolidated into this single online resource. Access levels ensure only your designated representatives view the data appropriate to their role. Your specific account and operational information are accessible 24/7, including Key Performance Indicators and selected financial data.

Financial	Operations	Account Specifics	Training
Security spends Budget & actual Contract & event billing Overtime billing	Incident tracking Post Orders & inspections Employee turnover Site inspections OSHA statistics	Key contacts’ lists Notification protocols Emergency procedures	Training curriculum Completion status Test scores Licensing status

Performance Accountability Via KPIs

Key Performance Indicators (KPIs) are provided automatically via the RMPSINC web portal as part of our security solution. Account-specific performance metrics are available in real-time from web reports that can be downloaded for your use. RMPSINC’s KPIs provide you with more insight into performance that is data driven and provides you with greater visibility into your security spend.

THERMS – Guard Tour App

THERMS – Guard Tour has real-time security guard tracking software that uses GPS and mobile technology to monitor security guards during patrols. It enables supervisors to track guard locations, schedule patrols, dispatch emergency support, and automate incident reporting. Guards use mobile apps to document activities, share real-time updates, and alert management in emergencies. This system improves accountability, efficiency, and response times, while reducing human errors and ensuring that all required checkpoints and security protocols are met. It also helps managers make data-driven decisions based on comprehensive monitoring insights.



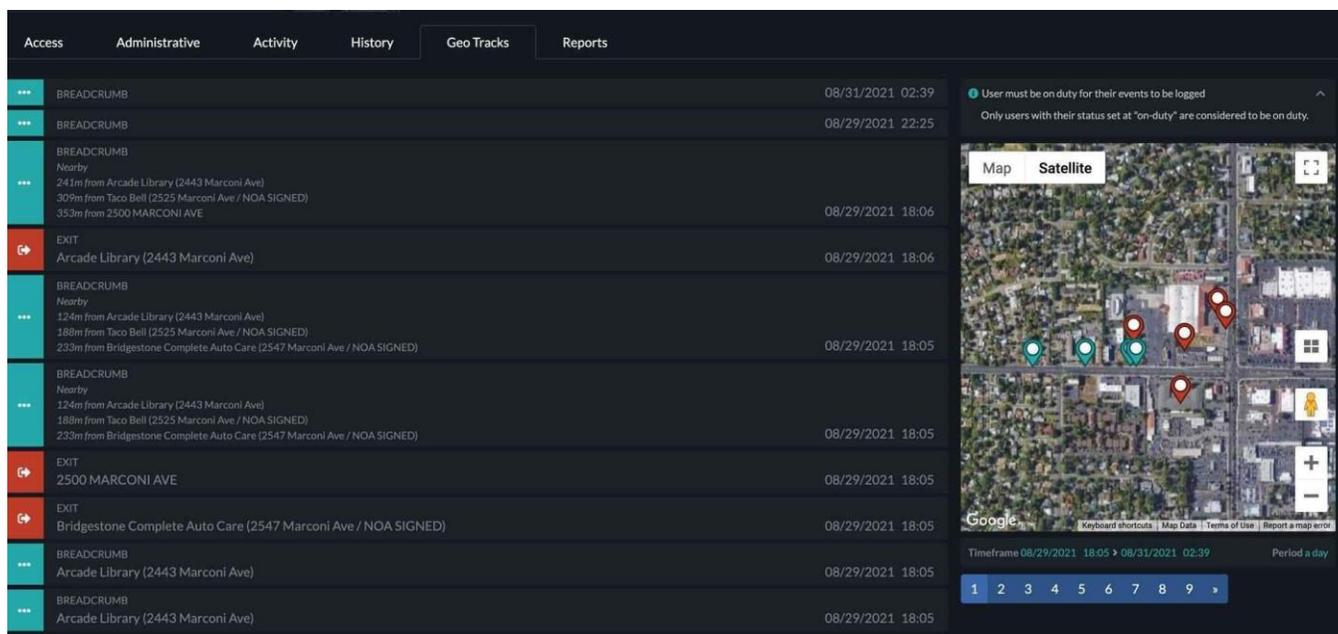


Figure 2: THERMS – Geo Tracking

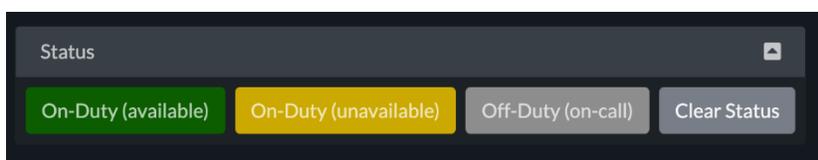


Figure 3: Guard Status

Experienced Leadership

i. Karl O’Brian Dent, Sr.

Karl O’Brian Dent, Sr. will serve as the dedicated Project Manager for the Kingman Municipal Airport security project. In this role, Karl will directly oversee all aspects of security operations, ensuring that RMPSINC’s team meets the City of Kingman’s security standards and operational expectations. His qualifications and experience are given below:

Qualifications and Experience

Karl O’Brian Dent, Sr., President of Operations at RMPSINC, brings over a decade of extensive experience in law enforcement and security management to the Kingman Municipal Airport project. His career spans leadership roles in federal, municipal, and military police operations, where he has developed expertise in security planning, personnel management, and operational oversight in high-stakes environments. As RMPSINC’s Owner and President, Karl leads a seasoned team of security professionals, ensuring excellence in service delivery through strategic scheduling, budget management, and rigorous oversight aimed at reducing inefficiencies and enhancing service quality.

Karl’s background includes serving as a Senior Police Officer and supervisory roles within the Department of Defense, where he managed law enforcement operations, conducted patrols, and oversaw security





protocols. His role required coordination with various law enforcement agencies, including the Federal Bureau of Investigation and local emergency services, equipping him with advanced skills in inter-agency collaboration and emergency response. Additionally, Karl's experience as a Range Safety Officer and Special Reaction Team member underlines his proficiency in tactical response and safety protocol enforcement, critical competencies for overseeing airport security.

Karl holds a Juris Master's degree in American Legal Studies and a Bachelor's degree in Criminal Justice and Law Enforcement Administration, providing him with a solid foundation in regulatory compliance and legal standards in security operations. His formal training in advanced law enforcement and emergency medical response further supports his capability to manage complex security requirements, making him an ideal project manager for this contract. Karl's commitment to operational excellence, his strategic approach to security, and his hands-on leadership style ensure a responsive and reliable security framework tailored to the unique needs of Kingman Municipal Airport.

Staffing

RMPSINC prides itself on a robust staffing capability, supported by a strategic and competitive recruitment process. To ensure we provide highly qualified personnel, RMPSINC sources candidates from reputable platforms such as Indeed and other top-rated job sites, ensuring access to a wide pool of skilled applicants. Additionally, RMPSINC actively recruits from military and law enforcement agencies, drawing on candidates with specialized backgrounds that align well with the demands of airport security. We maintain a ready pool of qualified candidates, allowing us to quickly supplement staffing needs and provide backup personnel as necessary, ensuring uninterrupted security services.

Below is an outline of RMPSINC's rigorous recruiting and background check process, designed to select the most capable and reliable individuals. This competitive approach to recruitment ensures our team is composed of professionals who are not only skilled but also thoroughly vetted to uphold the highest standards in security service.

i. Staff Recruitment Process

RMPSINC is proud to continue to evolve our recruitment process to ensure that we reach the exact candidates that meet our rigid recruitment requirements. RMPSINC uses a combination of ZipRecruiter.com and Indeed.com to determine a pool of candidates, and, in our dedication to employing those qualified candidates in the local Colorado Springs community, we work closely with the Pikes Peak Workforce Development Center, the Military Transition Centers at Fort Carson and Peterson Air Force Base and the Wounded Warrior Project.

RMPSINC's security solution starts with the right selection and choice of Security Officials qualifications. Our highest level of Security Officials is our Elite Security Protection Officer® (ESPO) program.

Greater Confidence from Highly Qualified Security Officials

Our Elite Security Protection Officer® (ESPO) program provides clients higher quality officers than the industry norm. This higher standard is seen in their appearance, attitude and performance. It is our assurance to you that any of our Security Officials representing your facility will interact with clients and perform their duties with the professionalism you expect. We have chosen our ESPO level because:

- Security requirements exceed the capabilities of standard commercial guards.





- Premises demand a strong physical security presence and positive public image.
- Security Officials must show good judgment, make independent, on-the-spot decisions and react appropriately under stressful conditions.

Each potential applicant is provided a form listing the basic qualifications for the level of service for which the individual is making the application. If the individual deems himself or herself qualified, the form is signed, and the application process begins. RMPSINC will only consider applicants who meet the following minimum requirements:

- Must be at least 21 years of age.
- Must be a U.S. citizen, or a legal alien possessing appropriate work permit or visa.
- Must be fluent, both orally and in writing, in English and/or a language appropriate to the assignment, at a high school level and be clearly understandable via radio communication transmissions
- Must possess a high school diploma or equivalent
- Must be in good health, emotionally stable, mentally alert and able to perform job responsibilities
- Must possess a valid driver's license (if motorized patrols are required)
- Must be trained and licensed (where applicable) in accordance with state requirements
- Must have the ability to successfully complete a written, validated examination indicative of their ability to understand and perform the assigned duties
- Must have a work and character background that indicates dependability, reliability, and the ability to work harmoniously with others
- Must have been honorably discharged if served in a branch of the military service; must not have been terminated from any previous employment for other than honorable circumstances, unless documented extenuating circumstances can be demonstrated
- Must provide a contact telephone number, have access to reliable transportation, and be available in the event of an emergency
- Must possess the capacity to acquire a good working knowledge of all aspects of the job
- Must have the ability to operate under stressful situations
- Must possess basic computer skills and/or security systems knowledge as required by the position
- Must be able to cooperate with local personnel, Law Enforcement Officers, and visitors in a professional manner

Our Security Officials are recruited from a different labor pool than typical commercial Security Officers. To become part of our premier corps of security professionals all candidates must meet at least one of the following qualifications, in addition to the basic qualifications required of all RMPSINC officers:

Elite Security Protection Officer® (ESPO)

- Service in Military Occupational Specialty related to law enforcement, security (such as Military Police, Elite Military Forces, combat arms) or any support role in a Combat Zone.
- Graduate of a Certified Public Safety Academy (military or civilian) in the law enforcement, adult corrections, or firefighter field
- Bachelor's degree in law enforcement or criminal justice related studies
- A minimum of 8 or more years of active service in any military branch
- Associate degree (or 60 credits) or higher in law enforcement or criminal justice with current or prior active military service





- Must be able to obtain and maintain a Secret Security Clearance or higher if requested.

ii. Employee Retention

At RMPSINC our employee retention approach revolves around two basic premises we feel are most important to our employees:

- Competitive pay and benefits
- Flexible time off

Our goal is to continuously offer the above to our employees, and to strive to meet these basic needs throughout our employee support programs.

iii. Background Screening

In order to conduct comprehensive background checks and employment verification, RMPSINC adheres to the Security Clearance Adjudicative Guidelines EO 13549, and we utilize Quickbooks, a leading worldwide Human Resource System (HRS) that provides background screening. Through their state-of-the-art solutions, we can complete criminal records checks (by county, state, or nationally), sex offender registry checks, social security trace searches, as well as other various employment screenings.

Additionally, we use HireRight.com and the Colorado Bureau of Investigation for comprehensive local background checks and Identogo (IGNIS Forensic LLC) for national FBI background checks.

As a matter of policy, we do not employ personnel who were convicted of a felony or misdemeanor conviction relating to domestic violence or aggressive behavior. As an additional screening measure, prior to placement at a client site, we can review individual candidate files with client contacts to assess suitability. In addition to the screenings, we also conduct:

- Literacy Assessments
- Employment verifications through work and personal references for up to the past 10 years

Rigorous background investigations are standard for all RMPSINC candidates and are conducted internally via our Background Investigation Unit (BIU). We use advanced background investigation technologies that integrate with the RMPSINC Human Resource System (HRS). As a result, candidates cannot be hired unless background investigations are initiated, which may also include the use of a Private Investigator. The completed investigations will be stored digitally within employees' HR records. RMPSINC will re-verify the integrity of our security team by annually rescreening 15% of the RMPSINC officer population each year. Pre-employment screening for personnel includes the following:

Criminal Searches

RMPSINC BIU uses the candidate's claimed address history as well as address history developed through the social security trace to ascertain in which jurisdictions to order criminal research. RMPSINC background investigation unit conducts criminal research in all jurisdictions where the applicant has resided over the last 10 years by submitting a request to the appropriate state agency for felony and misdemeanor criminal records. In the absence of a statewide repository, criminal checks are performed at the county level through local courthouse checks.

National Criminal Check





RMPSINC BIU conducts a check of multi- jurisdictional and national criminal database records covering aggregated data from nationwide sex offender registries, state and local courts, correctional departments, departments of parole and federal law enforcement/national security-related watch lists.

Activity Check (Employment, Unemployment, and Education)

RMPSINC BIU collects seven years of claimed activity, including prior employment, education, and periods of unemployment. Activities over the last seven (7) years are verified and the highest level of education completed is also verified, regardless of when the degree was obtained. Unemployment periods of 90 days or more are verified through listed references. In the event RMPSINC background investigation unit is unable to verify activity with a primary source, an alternate source is used to verify the activity. Allowable forms of alternate verification include: W-2, pay stub(s), DD214, high school or college transcript, copy of diploma/degree/GED/certificate, certified letter from state Department of Education or American Council on Education, co-workers, or non-related references.

Driver's License (DMV) Check

RMPSINC BIU initiates a check of the applicant's driving record through the state department of motor vehicles. This reveals all traffic violations and substantiates a valid operator's license as allowed by state law for employment purposes. In addition, all RMPSINC officers in driving positions will have their driving records checked every year.

Military Service (DD214)

If applicable, based on the candidate's application indicating prior Military service, RMPSINC BIU will request from the candidate a copy of their DD214, which provides separation type, character of service, authority and reason for separation, separation and reenlistment eligibility codes. Military is alternatively verified by contacting the applicant's last duty station or branch processing center.

Pre-Employment Screening

Prior to employment all candidates are screened using criminal, personal, and professional background checks, medical examinations, and a minimum 10-Panel drug screening. Additionally, the validity of each candidate's state credentials is also verified. In addition to the initial drug screen, ALL employees are subject to random and targeted drug screening requirements, in accordance with our "Drug Free Workplace" policy, a copy of which is available for inspection.

Post-Employment Screenings

Following hire, all RMPSINC employees are subject to random drug, background, and driving checks annually. In fact, RMPSINC requires that 15% of its total workforce to undergo random drug screening quarterly. Any arrests, convictions, incarcerations, traffic violations, citations, or arrests will be immediately reported to the clients.

Health and Physical Fitness Standards

All officers can be medically screened prior to assignment by a qualified M.D. specializing in occupational health assessments. We also conduct Physical Fitness & Agility Tests when required by government or client standards.

Psychological Examination





On a client-based case by case basis, RMPSINC will administer the Minnesota Multiphasic Personality Inventory (MMPI) for ESPO applicants prior to employment. RMPSINC has thoroughly vetted and contracted national providers to ensure the integrity of the psychological examinations.

Professional Appearance and Operational Readiness

Professional Security Uniforms

Here, include the images of guard in uniform to highlight RMPSINC’s commitment to a recognizable and approachable security presence.



Figure 4: RMPSINC Security Guard Uniform

Patrol Vehicles

Here, includes the picture of RMPSINC’s marked and lighted patrol vehicle, detailing the vehicles’ role in patrolling and quick response.



Figure 5: RMPSINC’s marked and lighted patrol vehicle





Relevant Experience and References

RMPSINC has extensive experience in providing top-tier security services, successfully managing security operations for a wide range of high-profile government buildings, airport, large properties and events. Our track record demonstrates our ability to effectively handle the scope of work outlined in this RFP.

RMPSINC is a highly capable and experienced security services provider, equipped with the expertise to manage a wide range of security projects. As a Service-Disabled Veteran-Owned Small Business (SDVOSB) certified company, RMPSINC adheres to the highest standards of professionalism, accountability, and efficiency in every contract we undertake. Our team of well-trained security officers, robust management systems, and commitment to client satisfaction enable us to deliver effective security solutions according to each client's unique needs. We have successfully completed a number of security contracts, demonstrating our ability to consistently meet and exceed service expectations.

Our previous work history and extensive experience serve as clear evidence of our capability to successfully perform the services outlined in this RFP. The range of projects we have completed, including our current engagements, demonstrate our ability to consistently deliver high-quality security services in line with the specific requirements of our clients.

On-Going Projects

1. Colorado Springs Airport

Project Description

For the Colorado Springs Airport Aviation Worker Screening Services project, RMPSINC is providing comprehensive aviation worker screening services to ensure compliance with security regulations and to enhance safety at the Colorado Springs Airport. RMPSINC is also implementing comprehensive law enforcement services to support the overall security and safety of the airport. Our team of trained personnel is working alongside various law enforcement agencies, ensuring that all law enforcement duties are being executed efficiently and in compliance with airport security regulations. Our team is implementing thorough screening processes for all workers, focusing on preventing unauthorized access to secure areas of the airport. This includes both armed and unarmed security personnel who are overseeing entry points, monitoring personnel activities, and ensuring that all aviation workers are being appropriately screened for prohibited items. RMPSINC is closely working with the airport's security management team to ensure that all screening protocols are meeting federal, state, and local security standards. Additionally, we are providing consistent reporting, maintaining rigorous quality control, and offering adaptable services based on changing security needs or regulations. Our team is using industry-standard tools and best practices to deliver reliable, effective, and scalable security solutions, ensuring the smooth operation of the airport's workforce while maintaining high security standards.

Reference	
Name	Jeremy Owings
Phone Number	+1 719-550-1997
Email	jeremy.owings@coloradosprings.gov





2. Colorado Department of Education (DoE)

Project Description

RMPSINC was engaged to provide comprehensive armed security guard services at the State Office Building located at 201 E. Colfax, Denver, CO. Our services were specifically designed to ensure the safety of all employees and visitors, maintain order within the premises, and safeguard government property. RMPSINC's security personnel played a critical role in preventing any interference or disruption to the daily business operations of the building. Through diligent monitoring and a proactive security presence, we successfully upheld a secure and orderly environment, allowing the State Office Building to function efficiently and without incident.

Reference	
Name	Susan Jiron-Garcia
Phone Number	303-815-7247
Email	Jiron-garcia_s@cde.state.co.us

3. City of Colorado Springs – Colorado Springs Police Department

Project Description

This project serves to provide unarmed traffic control event security services throughout the City of Colorado Springs. Event security services shall include static and mobile patrol. Event locations are determined based upon community needs which may change rapidly. Event site venues may change on a daily basis or maybe a permanent, semi-permanent, or temporary site for five (5) or more days. This event security service shall be available Countywide, with the Contractor reporting to a Colorado Springs Police team lead. The event security staff shall serve as a visible deterrent for any breaches of security at the sites. The event security shall contact local law enforcement in the event of an emergency and shall report any safety issues directly to Colorado Springs Police Department onsite supervisor.

Reference	
Name	Sgt Gregory Wilhelmi
Phone Number	(719) - 499-4368
Email	Gregory.wilhelmi@Coloradosprings.gov

Past Projects

1. Colorado Department of Revenue

Project Description

RMPSINC provided both Armed and Unarmed Security Services, ensuring the facility was equipped with high-quality security measures to protect both people and property. Our security personnel were tasked with preserving order and enforcing regulations and directives specific to the site, ensuring the safety and security of personnel, visitors, and the premises. In addition, RMPSINC actively participated in industry-specific security and safety training programs, which enabled us to offer our clients the most well-trained





officers, tailored to meet the unique needs of each site. This commitment to excellence ensured that our security services consistently met the highest standards of professionalism and effectiveness.

Reference	
Name	Amanda Carroll
Phone Number	720- 272- 8186
Email	amanda.carroll@state.co.us

2. Colorado Department of Public Health and Environment (CDPHE)

Project Description

This project focused on providing comprehensive building security for the Colorado State Laboratory located at 8100 E Lowry Blvd, Denver, CO 80230. The scope of work included conducting a thorough assessment of security needs based on the unique characteristics of the building, both inside and outside. This involved implementing inside security measures, securing the building’s exterior, conducting regular building rounds, and responding promptly to any enforcement needs that arise. The project is designed to ensure the safety and security of the facility, its occupants, and its assets through a proactive and tailored security approach.

Reference	
Name	Miranda Paddock
Phone Number	(815) – 289-8912
Email	miranda.paddock@state.co.us

3. State of Colorado – Behavioral Health Administration

Project Description

RMPSINC provided Unarmed Security Services for the 710 Ash Street Site, acting as a visible deterrent while observing and reporting any safety issues. Our security personnel maintained an exemplary personal appearance, wearing neat and clean company uniforms with appropriate security markings. The service also included the use of clearly marked security vehicles to enhance visibility and presence on site. Our guards operated with a focus on their own physical safety, taking reasonable precautions to avoid situations that could escalate into violence. In the event of a security incident, our security guards were trained to promptly contact and summon the appropriate police and/or fire authorities as needed. They also maintained a cooperative attitude with authorized emergency personnel, offering assistance when required without interfering in their duties. Additionally, all security guards held the required City/County of Denver guard license, ensuring full compliance with local regulations.

Reference	
Name	Stephen Peng
Phone Number	303-874-8532
Email	Stephen.Peng@state.co.us



DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Dr. Karl O'Brian Dent Sr. President of Operation

(Address) 101 James St. Hinton WV 25951

(Phone Number) / (Fax Number) Office: 719-578-3325, Cell: 347-348-6604

(email address) karl.dent@rmpsllc.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through *wvOASIS*, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Rocky Mountain Protective Service, Inc.

(Company)

Karldent

(Signature of Authorized Representative)

Dr. Karl O'Brian Dent Sr., President of Operation, 11/13/2024

(Printed Name and Title of Authorized Representative) (Date)

Office: 719-578-3325, Cell: 347-348-6604

(Phone Number) (Fax Number)

karl.dent@rmpsllc.com

(Email Address)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFO DOT2500000026

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Rocky Mountain Protective Service Inc.

Company

Karl Dent

Authorized Signature

November 13, 2024

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Pricing Page				
RFQ#:				
Kanawha County : Materials Division : 190 Dry Branch Drive, Charleston, WV 25306				
Line Number	Guard Classification	Estimated Hours*	Hourly Rate	Total Amount
1	Security Guard II	11,664	\$24.98	\$ 291,366.72 -
2	Security Guard III/ Shift Supervisor	2496	\$30.80	\$ 76,876.8 -
Grand Total				\$ 368,243.52 -
*The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.				

Vendor Name:	Rocky Mountain Protective Service Inc
Contact Name:	Dr. Karl O'Brian Dent, Sr.
Phone:	719-578-3325, 347-348-6604
Fax # :	N/A
Email :	karl.dent@rmpslc.com
# Years Providing Security Guards:	11 Years



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Public Safety

Proc Folder: 1540451			Reason for Modification: Addendum No_1 Vendor Questions and Responses
Doc Description: Open-End contract for Security Guard Services for MCS&T			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2024-11-01	2024-11-13 13:30	CRFQ 0803 DOT2500000026	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: VS0000046966
Vendor Name : Rocky Mountain Protective Service Inc.
Address : 101 James St.
Street : 101 James St.
City : Hinton
State : WV **Country :** USA **Zip :** 25951
Principal Contact : Dr. Karl O'Brian Dent Sr.
Vendor Contact Phone: Office: 719-578-3325 **Extension:**
 Cell: 347-348-6604

FOR INFORMATION CONTACT THE BUYER

John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor Signature X *Karl Dent* **FEIN#** 86-1644837 **DATE** November 13, 2024

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

ADDENDUM NO_1

Addendum No_1 issued to publish and distribute the attached information to the Vendor Community.

REQUEST FOR QUOTATION:

PURPOSE AND SCOPE: The West Virginia Purchasing Division is soliciting bids, on behalf of the West Virginia Division of Highways, Materials Control, Soil and Testing. To establish an open-end master agreement contract to obtain the services of an experienced and qualified security services contractor to recruit, train, and maintain a staff of security guards to provide security service of unarmed guards for the WVDOH Materials Control, Soil and Testing Division located at 190 Dry Branch Drive, Charleston, WV 25306.

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS MATERIALS, CONTROL, SOILS, & TESTING 190 DRY BRANCH DR CHARLESTON WV US		DIVISION OF HIGHWAYS MATERIALS, CONTROL, SOILS, & TESTING 190 DRY BRANCH DR CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Security Guard II	11664.00000	HOUR		

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Security Guard Services for MCS&T
7725011

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS MATERIALS, CONTROL, SOILS, & TESTING 190 DRY BRANCH DR CHARLESTON WV US		DIVISION OF HIGHWAYS MATERIALS, CONTROL, SOILS, & TESTING 190 DRY BRANCH DR CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Security Guard III / Shift Supervisor	2496.00000	HOUR		

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Security Guard Services for MCS&T
7725011

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2024-11-01

	Document Phase	Document Description	Page
DOT2500000026	Final	Open-End contract for Security Guard Services for MCS&T	4

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions