



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information

Contact

Default Values

Discount

Document Information

Clarification Request

Procurement Folder: 1508795

Procurement Type: Central Master Agreement

Vendor ID: 000000214094

Legal Name: LB&B ASSOCIATES INC

Alias/DBA:

Total Bid: \$0.00

Response Date: 10/04/2024

Response Time: 12:04

Responded By User ID: LBB_2017

First Name: Graham

Last Name: Thompson

Email: gthompson@lbbncabc.com

Phone: 919-624-6686

SO Doc Code: CRFQ

SO Dept: 0708

SO Doc ID: ABC2500000006

Published Date: 9/30/24

Close Date: 10/8/24

Close Time: 13:30

Status: Closed

Solicitation Description: Distribution & Transportation for WVABCA

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1508795
Solicitation Description: Distribution & Transportation for WVABCA
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2024-10-08 13:30	SR 0708 ESR10042400000002362	1

VENDOR
000000214094
LB&B ASSOCIATES INC

Solicitation Number: CRFQ 0708 ABC2500000006
Total Bid: 0
Response Date: 2024-10-04
Response Time: 12:04:26
Comments:

FOR INFORMATION CONTACT THE BUYER
Joseph E Hager III
(304) 558-2306
joseph.e.hageriii@wv.gov

Vendor Signature X FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Wholesale distribution services - CASE	0.00000	CASE	3.210000	0.00

Comm Code	Manufacturer	Specification	Model #
80141702			

Commodity Line Comments: The \$3.21 price is for years 1-3 only.
 Renewal Year - Year 4 price is \$3.47 per case.
 Renewal Year - Year 5 price is \$3.64 per case.
 Renewal Year - Year 6 price is \$3.82 per case.

Extended Description:
 The West Virginia Purchasing Division is soliciting bids on behalf of WEST VIRGINIA ALCOHOL BEVERAGE CONTROL ADMINISTRATION (WVABCA) to establish an Open-End Contract to provide distributions & transportation for liquor beverages from the WVABCA warehouse located at 97 Independent Avenue, Nitro, WV 25143 per the specifications and instructions contained in the solicitation.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Wholesale distribution services - HOUR	0.00000	HOUR	90.000000	0.00

Comm Code	Manufacturer	Specification	Model #
80141702			

Commodity Line Comments:

Extended Description:
 The West Virginia Purchasing Division is soliciting bids on behalf of WEST VIRGINIA ALCOHOL BEVERAGE CONTROL ADMINISTRATION (WVABCA) to establish an Open-End Contract to provide distributions & transportation for liquor beverages from the WVABCA warehouse located at 97 Independent Avenue, Nitro, WV 25143 per the specifications and instructions contained in the solicitation.



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 1508795

Doc Description: Distribution & Transportation for WVABCA

Proc Type: Central Master Agreement

Reason for Modification:

Addendum #1 is issued to publish agency responses to vendor submitted questions and extend bid close..... See Page 2 for complete info

Date Issued	Solicitation Closes	Solicitation No	Version
2024-09-30	2024-10-08 13:30	CRFQ 0708 ABC2500000006	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: 000000214094

Vendor Name : LB&B Associates Inc.

Address : 9891 Broken Land Pkwy - STE 400

Street :

City : Columbia

State : Maryland

Country : USA

Zip : 21046

Principal Contact : Graham B. Thompson

Vendor Contact Phone: 919.624.6686

Extension:

FOR INFORMATION CONTACT THE BUYER

Joseph E Hager III
(304) 558-2306
joseph.e.hageriii@wv.gov

**Vendor
Signature X**

FEIN# 56-1768228

DATE 10/4/24

All offers subject to all terms and conditions contained in this solicitation

Reason for Modification:

Addendum #1 is issued to publish agency responses to vendor submitted questions and extend bid close date until 10/08/2024.

ADDITIONAL INFORMATION	
The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Alcohol Beverage Control Administration (WVABCA) to establish a contract for a Vendor to provide distribution and transportation services for liquor from the WVABCA Warehouse located at 97 Independent Ave., Nitro WV 25143 per the attached specifications and terms and conditions.	

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US		ABCA WAREHOUSE HUB INDUSTRIAL PARK 97 INDEPENDENT AVE NITRO US	
WV		WV	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Wholesale distribution services - CASE	0.00000	CASE		

Comm Code	Manufacturer	Specification	Model #
80141702			

Extended Description:
The West Virginia Purchasing Division is soliciting bids on behalf of WEST VIRGINIA ALCOHOL BEVERAGE CONTROL ADMINISTRATION (WVABCA) to establish an Open-End Contract to provide distributions & transportation for liquor beverages from the WVABCA warehouse located at 97 Independent Avenue, Nitro, WV 25143 per the specifications and instructions contained in the solicitation.

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US		ABCA WAREHOUSE HUB INDUSTRIAL PARK 97 INDEPENDENT AVE NITRO US	
WV		WV	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Wholesale distribution services - HOUR	0.00000	HOUR		

Comm Code	Manufacturer	Specification	Model #
80141702			

Extended Description:
The West Virginia Purchasing Division is soliciting bids on behalf of WEST VIRGINIA ALCOHOL BEVERAGE CONTROL ADMINISTRATION (WVABCA) to establish an Open-End Contract to provide distributions & transportation for liquor beverages from the WVABCA warehouse located at 97 Independent Avenue, Nitro, WV 25143 per the specifications and instructions contained in the solicitation.

SCHEDULE OF EVENTS		
Line	Event	Event Date

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Graham B. Thompson, Vice President

(Address) 9891 Broken Land Pkwy - STE 400 Columbia, Maryland 21046

(Phone Number) / (Fax Number) 919.624.6686

(email address) gthompson@lbbncabc.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

LB&B Associates Inc.

(Company) 

(Signature of Authorized Representative)

Graham B. Thompson, Vice President 10/4/24

(Printed Name and Title of Authorized Representative) (Date)

919.624.6686

(Phone Number) (Fax Number)

gthompson@lbbncabc.com

(Email Address)

ADDENDUM ACKNOWLEDGEMENT FORM

SOLICITATION NO.: CRFQ - 0708 - ABC2500000006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- ☒ Addendum No. 1
- ☐ Addendum No. 2
- ☐ Addendum No. 3
- ☐ Addendum No. 4
- ☐ Addendum No. 5

- ☐ Addendum No. 6
- ☐ Addendum No. 7
- ☐ Addendum No. 8
- ☐ Addendum No. 9
- ☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

LB&B Associates Inc.

Company



Authorized Signature

10/4/24

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

REQUEST FOR QUOTATION
Qualified Vendor to provide distribution and transportation services

for all damage sustained on the account of such non-compliance or failure, including the difference, if any, between the cost of distribution or transportation service so purchased and the price for which the Vendor agreed to furnish the same under this contract. In the determination of the question whether there has been such non-compliance by the Vendor with the contract as to warrant either action above stated, the decision of the WVABCA shall be final.

10.2.4. Any other remedies available in law or equity.

11. MISCELLANEOUS:

11.1. Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Paul Cline
Telephone Number: 304.419.1844
Fax Number: N/A
Email Address: pcline@lbbassociates.com

ATTACHMENT 5
REQUEST FOR QUOTATION
Qualified Vendor to provide Distribution and Transportation Services

PRICING PAGE

WV Alcohol Beverage Control Administration Distribution and Transportation Services.

VENDOR WILL BID ON 3 YEAR BASE CONTRACT AND PRICE FOR RENEWAL YEARS 4, 5, AND 6

	Estimated Quantity	Vendor Rate	Extended Rate Rate
(Year 1-3 Base Contract)	2,400,000 x	\$ 3.21 per case	\$ 7,704,000
Renewal Year- Year 4	800,000 x	\$ 3.47 per case	\$ 2,776,000
Renewal Year-Year 5	800,000 x	\$ 3.64 per case	\$ 2,912,000
Renewal Year-Year 6	800,000 x	\$ 3.82 per case	\$ 3,056,000

Hourly Rate for Transporting Supplies & Equipment for WVABCA

(Estimated 40hr yearly See Section 4.1.1-B)	120 Hours x	\$ 90.00 per hour	\$ 10,800
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TOTAL BID AMOUNT: \$ 16,458,800

Delivery rate per standard
Case (Bids with a sliding
Scale of rates or index will
Be Disqualified)

Vendor Name (PRINT): LB&B Associates Inc.

Vendor Signature:

