



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header #1 List View

General Information Contract Default Values Documents Document Information Clarification Request

Procurement Folder: 1000810	SO Doc Code: CRFD
Procurement Type: Central Purchase Order	SO Dept: 0704
Vendor ID: V5000089379	SO Doc ID: WS200008900
Legal Name: Hyperic USA Inc	Published Date: 2/18/05
Alias/DGA:	Close Date: 2/7/05
Total Bid: \$74,700.87	Close Time: 13:31
Response Date: 02/04/05	Status: Closed
Response Time: 11:54	Solicitation Description: SWITCHES, ACCESS POINTS, SUPPORT AND MAINTENANCE
Responded By User ID: Hyperic1	Total of Header Attachments: 1
First Name: Angelo	Total of All Attachments: 1
Last Name: Marache	
Email: amrache@hyperic.com	
Phone: 408-626-9000	



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 1603812
Solicitation Description: SWITCHES, ACCESS POINTS, SUPPORT AND MAINTENANCE
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2025-02-27 13:30	SR 0704 ESR02242500000005161	1

VENDOR
 VS0000009379
 Hypertec USA Inc

Solicitation Number: CRFQ 0704 INS2500000002
Total Bid: 74708.97000000000116415321826 **Response Date:** 2025-02-24 **Response Time:** 11:04:49
Comments:

FOR INFORMATION CONTACT THE BUYER
 Joseph E Hager III
 (304) 558-2306
 joseph.e.hageriii@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Network switches	8.00000	EA	4847.780000	38782.24

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments: Please see attached quote.

Extended Description:

Extreme Networks 48x10/100/1000 Base-T Ethernet Switch POE+ or Equal per Section 3.1.4 of the specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Wireless access point	20.00000	EA	693.880000	13877.60

Comm Code	Manufacturer	Specification	Model #
43222640			

Commodity Line Comments: Please see attached quote

Extended Description:

Extreme Networks 6E 2.4/5GHz Tri-Radio Wireless Access Point or Equal per Section 3.1.1 of the specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Software maintenance and support	20.00000	EA	117.180000	2343.60

Comm Code	Manufacturer	Specification	Model #
81112200			

Commodity Line Comments: Please see attached quote

Extended Description:

Extreme Networks ExtremeWorks Software and TAC-technical support - 5 years or Equal per Section 3.1.2 of the Specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Power cord	9.00000	EA	21.110000	189.99

Comm Code	Manufacturer	Specification	Model #
26121636			

Commodity Line Comments: Please see attached quote

Extended Description:

Power cord 15A, USA, NEMA 5-15, IEC320-C15 or Equal per Section 3.1.5 of the Specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Transceivers and media converters	10.00000	EA	912.210000	9122.10

Comm Code	Manufacturer	Specification	Model #
43201553			

Commodity Line Comments: Please see attached quote

Extended Description:

Extreme Networks - SFP + transceiver module - 10 GigE-10G-SR or Equal per Section 3.1.6 of the Specifications

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Network switches	1.00000	EA	3069.440000	3069.44

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments: Please see attached quote

Extended Description:

Extreme Networks 24x10/100/1000Base -T Ethernet Switch POE + or Equal per Section 3.1.7 of the Specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Software maintenance and support	20.00000	EA	366.200000	7324.00

Comm Code	Manufacturer	Specification	Model #
81112200			

Commodity Line Comments: Please see attached quote

Extended Description:

ExtremeCloud IQ Pilot SaaS Subscription and EQ Saas Support for 5 years or Equal per Section 3.1.3 of the Specifications.



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Info Technology

Proc Folder: 1603812

Doc Description: SWITCHES, ACCESS POINTS, SUPPORT AND MAINTENANCE

Reason for Modification:

Addendum #1 is issued to publish agency responses to vendor submitted questions.

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2025-02-19	2025-02-27 13:30	CRFQ 0704 INS2500000002	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: VS0000009379

Vendor Name : Hypertec USA Inc

Address : 1270 E. Broadway Rd Ste 101

Street :

City : Tempe

State : AZ

Country : USA

Zip : 85282

Principal Contact : Angela Marracino

Vendor Contact Phone: 866-787-0426

Extension:

FOR INFORMATION CONTACT THE BUYER

Joseph E Hager III
 (304) 558-2306
 joseph.e.hageriii@wv.gov

Vendor Signature X

FEIN# 98-0511786

DATE 02/24/2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of the Offices of the Insurance Commissioner to establish a contract for the one time purchase of 9 Extreme Networks Ethernet Switches or equal, 20 Extreme Networks Wireless Access Points or equal, and technical support and maintenance per the attached specifications and terms and conditions.

INVOICE TO		SHIP TO	
OFFICES OF THE INSURANCE COMMISSIONER PO BOX 50540		OFFICES OF THE INSURANCE COMMISSIONER 900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Network switches	8.00000	EA	\$4,847.78	\$38,782.24

Comm Code	Manufacturer	Specification	Model #
43222612	Extreme Networks	ExtremeSwitching 5320-48P-8XE	5320-48P-8XE

Extended Description:

Extreme Networks 48x10/100/1000 Base-T Ethernet Switch POE+ or Equal per Section 3.1.4 of the specifications.

INVOICE TO		SHIP TO	
OFFICES OF THE INSURANCE COMMISSIONER PO BOX 50540		OFFICES OF THE INSURANCE COMMISSIONER 900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Wireless access point	20.00000	EA	\$693.88	\$13,877.60

Comm Code	Manufacturer	Specification	Model #
43222640	Extreme Networks	Universal Wireless AP4000	AP4000-WW

Extended Description:

Extreme Networks 6E 2.4/5GHz Tri-Radio Wireless Access Point or Equal per Section 3.1.1 of the specifications.

INVOICE TO		SHIP TO	
OFFICES OF THE INSURANCE COMMISSIONER PO BOX 50540		OFFICES OF THE INSURANCE COMMISSIONER 900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Software maintenance and support	20.00000	EA	\$117.18	\$2,343.60

Comm Code	Manufacturer	Specification	Model #
81112200	Extreme Networks	ExtremeWorks Software and TAC	97000-AP4000- WW-5

Extended Description:

Extreme Networks ExtremeWorks Software and TAC-technical support - 5 years or Equal per Section 3.1.2 of the Specifications.

INVOICE TO		SHIP TO	
OFFICES OF THE INSURANCE COMMISSIONER PO BOX 50540		OFFICES OF THE INSURANCE COMMISSIONER 900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Power cord	9.00000	EA	\$21.11	\$189.99

Comm Code	Manufacturer	Specification	Model #
26121636	Extreme Networks		10099

Extended Description:

Power cord 15A, USA, NEMA 5-15, IEC320-C15 or Equal per Section 3.1.5 of the Specifications.

INVOICE TO		SHIP TO	
OFFICES OF THE INSURANCE COMMISSIONER PO BOX 50540		OFFICES OF THE INSURANCE COMMISSIONER 900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Transceivers and media converters	10.00000	EA	\$912.21	\$9,122.10

Comm Code	Manufacturer	Specification	Model #
43201553	Extreme Networks	SFP+ transceiver module - 10GbE - 10GBase-SR - LC multi-mode	10301

Extended Description:
Extreme Networks - SFP + transceiver module - 10 GigE-10G-SR or Equal per Section 3.1.6 of the Specifications

INVOICE TO		SHIP TO	
OFFICES OF THE INSURANCE COMMISSIONER PO BOX 50540		OFFICES OF THE INSURANCE COMMISSIONER 900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Network switches	1.00000	EA	\$3,069.44	\$3,069.44

Comm Code	Manufacturer	Specification	Model #
43222612	Extreme Networks	ExtremeSwitching 5320-24P-8XE	5320-24P-8XE

Extended Description:
Extreme Networks 24x10/100/1000Base -T Ethernet Switch POE + or Equal per Section 3.1.7 of the Specifications.

INVOICE TO	SHIP TO
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OFFICES OF THE INSURANCE COMMISSIONER PO BOX 50540 CHARLESTON WV US	OFFICES OF THE INSURANCE COMMISSIONER 900 PENNSYLVANIA AVE CHARLESTON WV US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Software maintenance and support	20.00000	EA	\$366.20	\$7,324.00

Comm Code	Manufacturer	Specification	Model #
81112200	Extreme Networks	ExtremeCloud IQ Pilot	XIQ-PIL-S-CEW-5

Extended Description:
 ExtremeCloud IQ Pilot SaaS Subscription and EQ Saas Support for 5 years or Equal per Section 3.1.3 of the Specifications.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
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Hypertec Solutions Partner
 1270 E. Broadway Rd, Suite 101
 Tempe, Arizona 85282
 United States
<http://www.hypertecsp.com/>
 (P) 1-866-787-0426 (F) 480-626-9001

Customer Notes

Delivery 1-2 weeks ARO

Quotation (Open)	
Date	Feb 13, 2025 11:07 AM MST
Modified Date	Feb 13, 2025 02:41 PM MST
Quote #	86460 - rev 1 of 1
Description	Extreme Networks AP's and Switches
SalesRep	O'Connor, James (P) 866-787-0426 ext. 4202 (F) 480-626-9001
Customer Contact	Hager, Joseph (P) (304) 558-2306 joseph.e.hageriii@wv.gov

Customer

State of West Virginia (Joseph E Hager III)
 Hager, Joseph
 2019 Washington Street East
 CHARLESTON, WV 25305
 United States
 (P) (304) 558-2306

Bill To

State of West Virginia
 Payable, Accounts
 2019 Washington Street East
 CHARLESTON, WV 25305
 United States
 (P) (304) 558-2306
 joseph.e.hageriii@wv.gov

Ship To

State of West Virginia
 Hager, Joseph
 900 PENNSYLVANIA AVE
 CHARLESTON, WV 25305
 United States
 (P) (304) 558-2306
 joseph.e.hageriii@wv.gov

Shipping and Payment Info

Customer PO:	Terms: Purchase Order (Net 30 Terms)	Ship Via: FedEx Ground
Special Instructions:		Carrier Account #:

Products

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
1		Extreme Networks Universal Wireless AP4000 Wireless access point - Wi-Fi 6E - Bluetooth - 2.4 GHz, 5 GHz, 6 GHz	AP4000-WW	Yes	20	\$693.88	\$13,877.60
2		Extreme Networks ExtremeWorks Software and TAC Technical support - phone consulting - 5 year - 24x7 - for P/N: AP4000-WW Note: This replaces - 97000-AP3000-WW-5YR	97000-AP4000-WW-5	Yes	20	\$117.18	\$2,343.60
3		Extreme Networks ExtremeCloud IQ Pilot Subscription license (5 years) + 5 Years ExtremeWorks SaaS Support - 1 device - hosted	XIQ-PIL-S-C-EW-5	Yes	20	\$366.20	\$7,324.00
4		Extreme Networks ExtremeSwitching 5320-48P-8XE Switch - L3 - managed - 48 x 10/100/1000 + 4 x 1 Gigabit / 10 Gigabit SFP+ + 2 x SFP-DD (stackable) - rack-mountable - PoE (740 W) - AC	5320-48P-8XE	Yes	8	\$4,847.78	\$38,782.24
5		Extreme Networks ExtremeSwitching 5320-24P-8XE Switch - L3 - managed - 24 x 10/100/1000 + 4 x 1 Gigabit / 10 Gigabit SFP+ + 2 x SFP-DD (stackable) - rack-mountable - PoE (370 W) - AC	5320-24P-8XE	Yes	1	\$3,069.44	\$3,069.44
6		Extreme Networks SFP+ transceiver module - 10GbE - 10GBase-SR - LC multi-mode - up to 984 ft - 850 nm - for P/N: X695-48Y-8C-DC-R	10301	Yes	10	\$912.21	\$9,122.10
7		Extreme Networks Power cable - NEMA 5-15 (M) to IEC 60320 C15 - 13 A - United States	10099	Yes	9	\$21.11	\$189.99

Subtotal: \$74,708.97
 Tax (7.0000%): \$5,229.63
 Shipping: \$0.00
Total: \$79,938.60

	Document Phase	Document Description	Page
INS2500000002	Final	SWITCHES, ACCESS POINTS, SUPPORT AND MAINTENANCE	6

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1	Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) Hypertec USA, Inc.
	2	Business name/disregarded entity name, if different from above.
	3a	Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input checked="" type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) _____ Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) _____
	3b	If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions _____ <input type="checkbox"/> <i>(Applies to accounts maintained outside the United States.)</i>
5	Address (number, street, and apt. or suite no.). See instructions. 1270 E Broadway Rd, Suite 101	Requester's name and address (optional)
6	City, state, and ZIP code Tempe, AZ 85282	
7	List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
or									
Employer identification number									
9	8	-	0	5	1	1	7	8	6

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	Date 2/4/2025
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



ABOUT US

Hypertec is a large and rapidly growing global provider of innovative information technology solutions.

Founded in 1984 and headquartered in Montreal, Canada, we offer a wide range of technology products and services, which are trusted by cloud service providers, communication service providers, organizations in the financial services, media and entertainment, public sector and health services industries as well as other industries where cutting-edge technology solutions are critical to our customers' success.

Hypertec Solutions Partner, a division of Hypertec, is a global Value Added Reseller (VAR) dedicated to providing simple and easy access to a vast selection of IT products and solutions thanks to the long-established strategic alliances with premier partners and suppliers within the industry.

With its local team of certified support specialists as well as a state-of-the-art E-Commerce platform that seamlessly integrates with numerous leading distributors, Hypertec Solutions Partner ensures that customer orders are fulfilled quickly from our US-based warehouses and at exceptional prices to simplify the customer's purchasing process.

ADVANTAGES

- Quality & Reliable ISO 9001 Certified Service
- State-of-the-art E-Commerce Platform
- Over 340 Manufacturers in 220 Categories
- Elite Partners: HP, Dell, Lenovo, VMware
- Total End-To-End Solutions

CAPABILITIES

- Certified Support Specialists
- Customized Turnkey Solutions
- Flexible Billing Options
- Aggressive Pricing
- International Support

AT YOUR SERVICE

Our staff of local, educated, and intuitive support Account Managers are here and ready to serve your every need. Nothing is impossible for this team! We're excited to answer any questions you may have and work quickly and efficiently to make sure your needs are met.

Our **passion** for technology transfers into our **support**.

3000+
Entrusting
Customers

70
Countries
Served

30+
Years of
Experience

10
International
Offices



PRODUCT & SERVICE PORTFOLIO

Hypertec Solutions Partner is trained and certified to not only provide you with product, but complete your project with professional and integration services.

STORAGE SOLUTIONS

When working with a solution provider, our clients want an unbiased approach to storage. Our storage team works closely with our partners to find and present valid options for your business. Right-sizing storage reduces overspending and allows you to scale at a predictable pace.

WIRED AND WIRELESS NETWORKING SOLUTIONS

Fitting all the networking pieces into the puzzle isn't easy if your vendor can only accomplish some of your needs. Hypertec Solutions Partner knows every IT team needs help with network hardware, load balancers, routers, switches, wireless management, wireless routers and more. Our portfolio doesn't stop at products, our performance, security and compliance services are paramount to our clientele.

SOFTWARE LICENSING

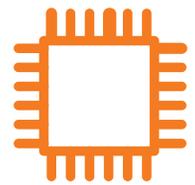
Investing in new software is complex. Utilize Hypertec Solutions Partner's software team alongside our partners to evaluate your current contracts and usage. Once your plan is in place, take advantage of services like, volume licensing, license management and software assurance. Looking for SaaS? We have an entire cloud division ready to assist you.

SERVER SOLUTIONS

There are multiple reasons for server upgrades and new purchases. Our most common examples are for new applications, virtualization and the need for blazing DDR4 speeds. No matter your use case, the Hypertec Solutions Partner team is armed with top of the line products from HP, Dell, CIARA, and Lenovo to build your solution.

PROFESSIONAL AND INTEGRATION SERVICES

Hypertec Professional Services offers a team of technical experts and project management professionals to help you maximize your investment in information technology. Rapidly deploy devices with our asset tagging, laser etching and device enrollment services.



HARDWARE



Cloud



NETWORKING



IT SERVICES



MAXIMIZE YOUR INVESTMENTS

Hypertec Professional Services offers a team of technical experts and project management professionals to help you maximize your investment in information technology. Hypertec’s experienced team offers a variety of professional services from consulting to deployment designed to help you realize a faster time to value.

Do you know how much time is spent unproductively while you or your staff attempt to self-configure and patch problems by phone? Hypertec offers a variety of managed services including network monitoring and remote-control support to do automatic updates. Fewer support sessions mean the IT department can focus on important tasks at hand.

PAIN POINTS SOLVED:

- Save time so you and your staff can focus on business
- Avoid problems and unnecessary IT service failures
- Cost effectively plan and manage your technology
- Keep your systems monitored and secure
- Protect your business and your data

SMART HANDS	FIELD SERVICES	INTEGRATIONS	PRO-SERVICES	N.O.C	EDUCATIONS
ASSET TAGGING	PHYSICAL SECURITY	HARDWARE	REMOTE DEPLOYMENT	24/7 REMOTE MONITRING ALERTS	PUBLIC/ PRIVATE TRAINING
TRASH DISPOSAL	CABLING	SERVER\ RACK BUILDS	HEALTH CHECKS	HELPDESK	ON-SITE/ VIRTUAL
UNPACKING	WIRELESS NET- WORKS	TESTING & BURNING	MIGRATION & UPDATES	REPORTING	VENDOR/ IT CERTIFICATION
RECYCLING	SURVEYS	INVENTORY MANAGEMENT	IMPLEMENTATIONS	PATCH MANAGEMENT	
ASSET BUY BACK	ON SITE INSTALL & CONFIG				
DATA DESTRUCTION					

Customer References

Computer Service Corporation
Mycol Reamer – President
PO Box 58211
Seattle, WA 98138
253-841-9999
mreamer@csc-service.com
Computer hardware, software & peripherals
Customer since 2012

San Diego Law Enforcement Coordination
Center
Victor Castellanos – IT Manager
9621 Ridgehaven Ct
San Diego, CA 92123
858-437-1378
Victor.castellanos@sd-lecc.org
Computer Hardware & Peripherals BPA Holder
(75K, March 2022)

Granbury Independent School District
Bradee Drake – Purchasing Assistant
217 N Jones St
Granbury, TX 76048
817-408-4087
bradee.drake@granburyisd.org
Chromebooks (447K, August 2022)

North Judson-San Pierre School Corporation
Billy Russell – IT Coordinator
801 Campbell Drive
North Judson, IN 46366
574-896-2155
brussell@njsp.k12.in.us
Delivery & installation of Interactive Flat Panels
(180K, July 2022)

Kankakee Valley School Corporation
Eric Roemer – Chief Technology Officer
12055 N 550 West
Wheatfield, IN 46392
219-987-8820
eroemer@kv.k12.in.us
Various projects including Interactive Flat
Panels (286K, September 2022)
Customer since 2018

Mingus Union High School District
Josh Fant – IT Manager
1801 E Fir Street
Cottonwood, AZ 86326
928-634-8901
jfant@muhs.com
120 Ciara PC's (March 2021)

Lake Oconee Academy
Bobby Zimmerman – Technology Coordinator
1021 Titan Circle
Greensboro, GA 30642
706-454-1562
bobby.zimmerman@lakeoconeeacademy.org
Chromebooks (321K, February 2023)

Santa Ana Unified School District
Omar Garcia – Senior Buyer
1601 E Chestnut Ave
Santa Ana, CA 92701
714-558-5620
omar.garcia@sausd.us
Various projects including delivery & installation
of Interactive Flat Panels (8.1M, Nov 2020)
Customer since 2020

Hypertec Solutions Partner Services



Staff Assist



Solution Design & Services (SDaS)



Training Services



DIGITAL P2P IMLINK



Partner Community Sourced Service Provider

INTEGRATIONS



Hypertec SP can integrate multiple disparate vendors to produce a single functioning product from different OEMs

DEPLOYMENT



Hypertec SP provides nationwide deployment services in North America with Hypertec SP Program Management

NETWORKING



Hypertec SP performs WIFI and 5G Assessments. Hypertec SP also offers NOC services for a wide range of OEMs

CYBER SECURITY



Pen Testing, Vulnerability Scanning, Compliance Assessments, Firewall Health Checks

HYBRID IT/CLOUD



Discovery, Assessment, Application Mapping, Portfolio Rationalization, Migration, Transformation, Datacenter & Cloud

FINANCIAL



Broad portfolio of financial engineering and credit services to enable Hypertec SP

IT Asset Disposition (ITAD)



Supporting partners deliver on the promise of a circular economy with ecological disposal and EOL evaluation

Contact info@hypertecsp.com for assistance

Hypertec Solutions Partner Services Portfolio

