



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

449/1000

[List View](#)

### General information

[Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Classification Request](#)

Processing Folder: 1522411

Procurement Type: Contract Master Agreement

Version ID: 000000000000

Legal Name: B & H FOTO & ELECTRONICS CORP

Also See: H & H PHOTO VIDEO

Total Bids: \$111,875.00

Response Date: 04/03/2025

Response Time: 13.57

Responed by User ID: verity9and

First Name: Mr.

Last Name: 
First Name: 
Email: 
Phone: 
Address: 
City: 
State: 
Zip: 
Country: 
Comments: 
Submit: Email: [sam@stefanodino.com](mailto:sam@stefanodino.com)

Plasma 340347546

80 Doc Code: CRFO

90 Dept: 8511

SO Doc ID: EFAJ58990006

Published Date: 3/25/16

Close Date: 4/3/25

Close Time: 13.38

Status: Closed

Substitute Description: FUJITSU FI-6170 SCANNER OR EQUAL

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Solicitation Response

**Proc Folder:** 1582411  
**Solicitation Description:** FUJITSU FI-8170 SCANNER OR EQUAL  
**Proc Type:** Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2025-04-03 13:30	SR 0511 ESR04032500000005966	1

**VENDOR**  
000000103900  
B & H FOTO & ELECTRONICS CORP

**Solicitation Number:** CRFQ 0511 BFA2500000001  
**Total Bid:** 111875  
**Response Date:** 2025-04-03  
**Response Time:** 10:57:12  
**Comments:** Please reference bid number 910738009.  
Delivery approximately 7 days ARO; please note that B&H will be closed from 4/11-20.

**FOR INFORMATION CONTACT THE BUYER**  
Crystal G Hustead  
(304) 558-2402  
crystal.g.hustead@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Fujitsu FI-8170 Scanner or Equal	125.00000	EA	895.000000	111875.00

Comm Code	Manufacturer	Specification	Model #
43211711			

**Commodity Line Comments:** Please reference bid number 910738009.  
 Delivery approximately 7 days ARO; please note that B&H will be closed from 4/11-20.

**Extended Description:**  
 3.1.1 Fujitsu FI-8170 Scanner or Equal



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State of West Virginia  
Centralized Request for Quote  
Office Equip.

<b>Proc Folder:</b> 1582411			<b>Reason for Modification:</b>
<b>Doc Description:</b> FUJITSU FI-8170 SCANNER OR EQUAL			
<b>Proc Type:</b> Central Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2025-03-18	2025-04-03 13:30	CRFQ 0511 BFA25000000001	1

BID RECEIVING LOCATION

VENDOR

**Vendor Customer Code:**

**Vendor Name :** B & H Foto & Electronics Corp. 420 9th Ave, New York, NY 10001

**Address :**

**Street :**

**City :**

**State :**

**Country :**

**Zip :**

**Principal Contact :** Nathan@bhphoto.com

**Vendor Contact Phone:** 212-239-7500

**Extension:** 2949

FOR INFORMATION CONTACT THE BUYER

Crystal G Hustead  
(304) 558-2402  
crystal.g.hustead@wv.gov

**Vendor Signature X** *nathan hirshman*

**FEIN#**

13-2768071

**DATE** 3/24/25

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**ADDITIONAL INFORMATION**

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, DEPARTMENT OF HUMAN SERVICES, BUREAU FOR FAMILY ASSISTANCE, IS SOLICITING BIDS TO ESTABLISH AN OPEN-END CONTRACT FOR FUJITSU FI-8170 SCANNER OR EQUAL PER THE ATTACHED DOCUMENTS.

\*\*\*QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS\*\*\*

**INVOICE TO**

HEALTH AND HUMAN  
RESOURCES  
BSS - COMMISSIONER'S  
OFFICE  
350 CAPITOL ST, RM 730  
CHARLESTON WV  
US

**SHIP TO**

HEALTH AND HUMAN  
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US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Fujitsu FI-8170 Scanner or Equal	125.00000	EA	895.00	111875.00

Comm Code	Manufacturer	Specification	Model #
43211711	Ricoh fi-8170 Document Scanner		BH #RIFI8170S • MFR #PA03810-B055

**Extended Description:**

3.1.1 Fujitsu FI-8170 Scanner or Equal

**SCHEDULE OF EVENTS**

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	VENDOR QUESTION DEADLINE	2025-03-24

	Document Phase	Document Description	Page 3
BFA2500000001	Final	FUJITSU FI-8170 SCANNER OR EQUAL	

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Centralized Request for Quote  
Office Equip.

<b>Proc Folder:</b> 1582411			<b>Reason for Modification:</b>
<b>Doc Description:</b> FUJITSU FI-8170 SCANNER OR EQUAL			
<b>Proc Type:</b> Central Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2025-03-18	2025-04-03 13:30	CRFQ 0511 BFA2500000001	1

<b>BID RECEIVING LOCATION</b>

<b>VENDOR</b>			
<b>Vendor Customer Code:</b>			
<b>Vendor Name :</b>			
<b>Address :</b>			
<b>Street :</b>			
<b>City :</b>			
<b>State :</b>	<b>Country :</b>	<b>Zip :</b>	
<b>Principal Contact :</b>			
<b>Vendor Contact Phone:</b>		<b>Extension:</b>	

<b>FOR INFORMATION CONTACT THE BUYER</b> Crystal G Hustead (304) 558-2402 crystal.g.hustead@wv.gov		
<b>Vendor Signature X</b>	<b>FEIN#</b>	<b>DATE</b>

All offers subject to all terms and conditions contained in this solicitation



**ADDITIONAL INFORMATION**

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, DEPARTMENT OF HUMAN SERVICES, BUREAU FOR FAMILY ASSISTANCE, IS SOLICITING BIDS TO ESTABLISH AN OPEN-END CONTRACT FOR FUJITSU FI-8170 SCANNER OR EQUAL PER THE ATTACHED DOCUMENTS.

\*\*\*QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS\*\*\*

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US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Fujitsu FI-8170 Scanner or Equal	125.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43211711			

**Extended Description:**

3.1.1 Fujitsu FI-8170 Scanner or Equal

**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	VENDOR QUESTION DEADLINE	2025-03-24

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Nathan Hirshman Bid Specialist

(Address) B & H Foto & Electronics Corp. 420 9th Ave, New York, NY 10001

(Phone Number) / (Fax Number) 212-239-7500

(email address) nathanh@bhphoto.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

B & H Foto & Electronics Corp.

(Company)

*nathan hirshman*

(Signature of Authorized Representative)

Nathan Hirshman

(Printed Name and Title of Authorized Representative) (Date)

(Phone Number) (Fax Number)

nathanh@bhphoto.com

(Email Address)



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Purchasing Division  
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Post Office Box 50130  
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State of West Virginia  
Centralized Request for Quote  
Office Equip.

Proc Folder: 1582411

Doc Description: FUJITSU FI-8170 SCANNER OR EQUAL

Reason for Modification:

ADDENDUM 1  
PROVIDE ANSWERS TO  
VENDOR QUESTIONS

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2025-03-25	2025-04-03 13:30	CRFQ 0511 BFA2500000001	2

BID RECEIVING LOCATION

VENDOR

Vendor Customer Code:

Vendor Name : B & H Foto & Electronics Corp. 420 9th Ave, New York, NY 10001

Address :

Street :

City :

State :

Country :

Zip :

Principal Contact : Nathan Hirschman

Vendor Contact Phone: 212-239-7500  
nathanh@bhphoto.com

Extension:

FOR INFORMATION CONTACT THE BUYER

Crystal G Hustead  
(304) 558-2402  
crystal.g.hustead@wv.gov

Vendor  
Signature X *nathan hirschman*

FEIN# 13-2768071

DATE 3/31/25

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**ADDITIONAL INFORMATION**

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, DEPARTMENT OF HUMAN SERVICES, BUREAU FOR FAMILY ASSISTANCE, IS SOLICITING BIDS TO ESTABLISH AN OPEN-END CONTRACT FOR FUJITSU FI-8170 SCANNER OR EQUAL PER THE ATTACHED DOCUMENTS.

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US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Fujitsu FI-8170 Scanner or Equal	125.00000	EA	895.00	111875.00

Comm Code	Manufacturer	Specification	Model #
43211711	Ricoh fi-8170 Document Scanner BH #RIFI8170S • MFR #PA03810-B055		

**Extended Description:**

3.1.1 Fujitsu FI-8170 Scanner or Equal

**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	VENDOR QUESTION DEADLINE	2025-03-24

**SOLICITATION NUMBER: CRFQ BFA25000000001**  
**Addendum Number: 1**

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The purpose of this addendum is to modify the solicitation identified as CRFQ BFA25000000001 ("Solicitation") to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- ☐ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☒ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other-

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

**SOLICITATION NUMBER: CRFQ BFA25000000001**  
**Addendum Number: 1**

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**Q:1**

Are all 125 scanners expected to be purchased at once, or will this be broken up over a period of time?

**A:1**

The 125 quantity is an estimated quantity for pricing purposes. Scanners will be purchased in various quantities per delivery location on an as needed basis.

**Q:2**

When it comes to the scanners mentioned on the CRFQ Fujitsu typically recommends a warranty added to them. Would you like me to include a warranty in the response? If the answer is yes, would you like 1, 3, or 4 years of warranty.

**A:2**

No additional warranties are needed.

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: BFA2500000001**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

B & H Foto & Electronics Corp.

---

**Company**

*nathan hirshman*

---

**Authorized Signature**

3/31/25

---

**Date**

**NOTE:** This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012