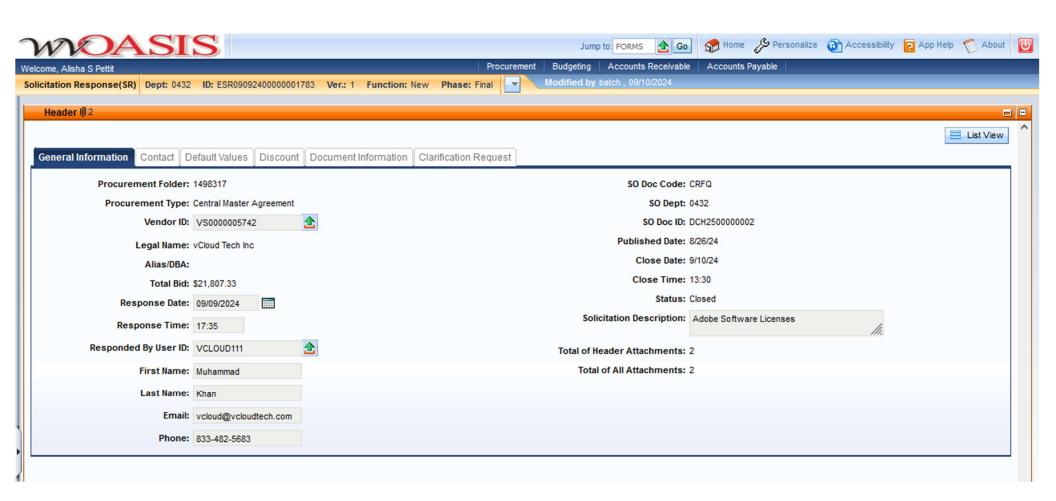
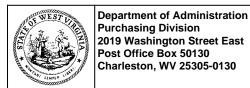


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





# State of West Virginia Solicitation Response

Proc Folder: 1498317

Solicitation Description: Adobe Software Licenses

Proc Type: Central Master Agreement

 Solicitation Closes
 Solicitation Response
 Version

 2024-09-10 13:30
 SR 0432 ESR09092400000001783
 1

**VENDOR** 

VS0000005742 vCloud Tech Inc

Solicitation Number: CRFQ 0432 DCH2500000002

Total Bid: 21807.3300000000174622982740 Response Date: 2024-09-09 Response Time: 17:35:52

Comments: LGA#7BB666CE5707E54FAD2A

Anniversary: 07/27/25

Optional year pricing are not locked.

FOR INFORMATION CONTACT THE BUYER

Larry D McDonnell 304-558-2063 larry.d.mcdonnell@wv.gov

Vendor
Signature X FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Full Adobe Suite Creative Cloud/All Apps, or Equal	1.00000	LS	16438.400000	16438.40

Comm Code	Manufacturer	Specification	Model #	
43232112				

#### **Commodity Line Comments:**

#### **Extended Description:**

- 4.1.1. Full Adobe Suite Creative Cloud/All Apps, 1 Year Subscription or Equal. Licenses must be covered by maintenance and support.
- 4.1.1.1. Vendor shall provide an estimated quantity of twenty (20) licenses

For further details see attached documentation.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Adobe Acrobat Pro, or Equal	1.00000	LS	2246.200000	2246.20

Comm Code	Manufacturer	Specification	Model #	
43232112				•

#### **Commodity Line Comments:**

#### **Extended Description:**

- 4.1.2. Adobe Acrobat Pro DC, 1 Year Subscription or Equal. Licenses must be covered by maintenance and support.
- 4.1.2.1. Vendor shall provide an estimated quantity of eleven (11) licenses.

For further details see attached documentation.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Adobe Photoshop CC, or Equal	1.00000	LS	2428.790000	2428.79

Comm Code	Manufacturer	Specification	Model #	
43232112				

#### **Commodity Line Comments:**

#### **Extended Description:**

- 4.1.3. Adobe Photoshop Creative Cloud for Multiple Platforms, 1 Year Subscription or Equal. Licenses must be covered by maintenance and support.
- 4.1.3.1. Vendor shall provide an estimated quantity of seven (7) licenses.

For further details see attached documentation.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Adobe InDesign, or Equal	1.00000	LS	693.940000	693.94

Comm Code	Manufacturer	Specification	Model #	
43232112				

#### **Commodity Line Comments:**

#### **Extended Description:**

- 4.1.4. Adobe InDesign, 1 Year Subscription or Equal. Licenses must be covered by maintenance and support.
- 4.1.4.1. Vendor shall provide an estimated quantity of two (2) licenses.

For further details see attached documentation.

Date Printed: Sep 10, 2024 Page: 2 FORM ID: WV-PRC-SR-001 2020/05



(833) 482-5683

Sales@vcloudtech.com

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609 Deep Valley Drive Suite 200, Rolling Hills Estates, CA 90274 •

TO: Sam Calvert

WV Dept of Arts, Culture & History

1900 KANAWHA BOULEVARD EAST Blvd E

Charleston, WV 25305-0300 USA

Email: samuel.j.calvert@wv.gov

**Phone:** (304) 558-0220

From: vCloud Tech Inc.

Harry King

609 Deep Valley Drive Suite 200 Rolling Hills Estates, CA 90274

Email: <a href="mailto:hking@vcloudtech.com">hking@vcloudtech.com</a>
Phone: (833) 482-5683 Ext 701

**Terms** FTIN: 46-3104792

Payment Terms: Net 30 Cage Code: 77T86 DUNS No: 079508688 Contract Name: Open Market Contract No: OM Credit Cards: VISA/MASTER Credit Card Fees May Apply

Sales Tax May Apply

Quote No: Quote Date: Quote Expiry RFQ: H16407-0 9/9/2024 9/27/2024

Shipping:

N/A

**Total Price:** \$ 21,807.33

Line No.	Part No.	Description	Qty	Unit		Extended
1	210-3281-V2-43BC02C12	Adobe Creative Cloud for teams All Apps Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term **PRORATED FOR 10 MONTHS** Adobe Inc. 65304043BC02C12	20	\$ 821.	92 \$	16,438.40
2	210-3212-V2-31BC02A12	Adobe Acrobat Pro for teams Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term **PRORATED FOR 10 MONTHS** Adobe Inc. 65324131BC02A12	11	\$ 204.	20 \$	2,246.20
3	210-4209-V2-40BC02C12	Adobe Photoshop for teams Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term **PRORATED FOR 10 MONTHS** Adobe Inc. 65304040BC02C12	7	\$ 346.	97 \$	2,428.79
4	210-3211-V2-51BC02C12	Adobe InDesign for teams Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term **PRORATED FOR 10 MONTHS** Adobe Inc. 65304051BC02C12	2	\$ 346.	97 \$	693.94
				Subtotal	\$	21,807.33
				Sales Tax	\$	-
				Total	\$	21,807.33

### **Optional Year 1**

Line No.	Part No.	Description	Qty	Unit		Extended
1	210-3281-V2-43BC02C12	Adobe Creative Cloud for teams All Apps Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term Adobe Inc. 65304043BC02C12	20	\$ 1,115.	79 \$	22,315.80
2	210-3212-V2-31BC02A12	Adobe Acrobat Pro for teams Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term Adobe Inc. 65324131BC02A12	11	\$ 277.	20 \$	3,049.20
3	210-4209-V2-40BC02C12	Adobe Photoshop for teams Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term Adobe Inc. 65304040BC02C12	7	\$ 471.	03 \$	3,297.21

				Total		\$ 29,604.27
				Sales Ta	Κ.	\$ -
				Subtotal		\$ 29,604.27
4	210-3211-V2-51BC02C12	Adobe InDesign for teams Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term Adobe Inc. 65304051BC02C12	2	\$	471.03	\$ 942.06

# **Optional Year 2**

Line No.	Part No.	Description	Qty	Unit	Extended
1	210-3281-V2-43BC02C12	Adobe Creative Cloud for teams All Apps Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term Adobe Inc. 65304043BC02C12	20	\$ 1,506.31	\$ 30,126.20
2	210-3212-V2-31BC02A12	Adobe Acrobat Pro for teams Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term Adobe Inc. 65324131BC02A12	11	\$ 374.23	\$ 4,116.53
3	210-4209-V2-40BC02C12	Adobe Photoshop for teams Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term **PRORATED FOR 10 MONTHS** Adobe Inc. 65304040BC02C12	7	\$ 635.89	\$ 4,451.23
4	210-3211-V2-51BC02C12	Adobe InDesign for teams Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term Adobe Inc. 65304051BC02C12	2	\$ 635.89	\$ 1,271.78
				Subtotal	\$ 39,965.74
				Sales Tax	\$ -
				Total	\$ 39,965.74

## **Optional Year 3**

Line No.	Part No. 210-3281-V2-43BC02C12	Description  Adobe Creative Cloud for teams All Apps Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term Adobe Inc. 65304043BC02C12	Qty 20	Unit			Extended	
				\$	2,033.52	\$	40,670.40	
2	210-3212-V2-31BC02A12	Adobe Acrobat Pro for teams Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term Adobe Inc. 65324131BC02A12	11	\$	505.20	\$	5,557.20	
3	210-4209-V2-40BC02C12	Adobe Photoshop for teams Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term Adobe Inc. 65304040BC02C12	7	\$	858.45	\$	6,009.15	
4	210-3211-V2-51BC02C12	Adobe InDesign for teams Subscription New Monthly 1 User Level 2 10 - 49 (VIP # Req.) 12 Month Term Adobe Inc. 65304051BC02C12	2	\$	858.45	\$	1,716.90	
				Subtota	al	\$	53,953.65	
				Sales Tax		\$	-	
				Total option price		\$	123,523.66	

LGA#7BB666CE5707E54FAD2A

Anniversary: 07/27/25

Optional year pricing are not locked.



01/23/2024

To: Carol Matthews 800 W. Myrtle San Antonio, TX 78212

Adobe Inc. ("Adobe") authorization letter for vCloud Tech Inc. (Partner name) incorporated in (Country) United States and having a place of business at (address) 609 Deep Valley Drive Suite 200 Rolling Hills Estates, CA 90274 ("Reseller")

Dear Sir/Madam,

Adobe sells its software licenses in the Territory through Adobe Authorized Resellers. A list of Adobe Authorized Resellers can be found on <a href="https://adobedealreg.secure.force.com/PartnerSearch?lang=en">https://adobedealreg.secure.force.com/PartnerSearch?lang=en</a>

Adobe has no objections to Reseller supplying the Adobe software products to Company, provided that Reseller obtains such Adobe software products from an Adobe Authorized Distributor, and such Adobe software products are commercially available and have not been discontinued by Adobe at the time that an order for such Adobe software products is placed with Adobe. Adobe further confirms that as of the date of this letter, Reseller is a Gold Reseller in the Adobe Partner Connection Program in the Territory until 08/23/2024

Nothing in this letter shall be construed to mean that Reseller and/or Authorized Resellers are agents of Adobe or have exclusive relationships with Adobe.

Optional: No

- Partner Specialization:
- Project /Tender Name:
- BID Number:

Sincerely,

Arnab Kumar Bose

Date: Jan 30, 2024 13:08

Electronically signed by: Arnab
Kumar Bose
Date: Jan 30, 2024 13:08
GMT+5.5

Adobe Partner Connection Team.

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