

The following documentation is an electronicallysubmitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

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licitation Response(SR) Dept: 04	32 ID: ESR0703240000000	0089 Ver.: 1 Functio	on: New Phase: Final	Mod	lified by bate	h , 08/15/202	4		
Header () 2									
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General Information Contact	Default Values Discount	Document Information	Clarification Request						
Procurement Folder:	1409562				SO Doc Co	ode: CRFQ			
Procurement Type:	Central Master Agreement				SO D	ept: 0432			
Vendor ID:	VS0000039918	金			SO Doo	: ID: DCH240	0000007		
Legal Name:	FOLLETT CONTENT SOLUTI	ONS LLC			Published D	ate: 8/8/24			
Alias/DBA:					Close D	ate: 8/15/24			
Total Bid:	\$0.00				Close Ti	me: 13:30			
Response Date:	07/03/2024				Sta	tus: Closed			
Response Time:				Solicitat	tion Descript	ion: Library	Print Materials		4
Responded By User ID:	1content	企		Total of Head	ler Attachme	nts: 2			
First Name:	Sarah			Total of	All Attachme	nts: 2			
Last Name:	Eisenhauer								
Email:	bids@follettcontent.com								
Phone:	8885115114								



Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia **Solicitation Response**

Proc Folder:	1409562					
Solicitation Description:	Library Print Materials					
Proc Type:	Central Master A	Central Master Agreement				
Solicitation Closes		Solicitation Response	Version			
2024-08-15 13:30		SR 0432 ESR0703240000000089	1			

VENDOR					
VS0000039918 FOLLETT CONTENT SC	DUTIONS LLC				
Solicitation Number:	CRFQ 0432 DCH2400000007				
Total Bid:	0	Response Date:	2024-07-03	Response Time:	10:51:37
Comments:					

FOR INFORMATION CONTACT THE BUYER Larry D McDonnell 304-558-2063 larry.d.mcdonnell@wv.gov			
Vendor Signature X	FEIN#	DATE	

ct to all terms and conditions contained in this solicitation All offers su

Line	Comm Ln Desc		Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Library Print Materials		1.00000	EA	0.000000	0.00
Comm	Code	Manufacturer		Specification	on	Model #
6010230	00					

Commodity Line Comments: Please see attached pricing sheet for pricing. Quantity and Title Availability Disclaimer:

Book quantities and titles are subject to publisher availability at the time of order placement.

Extended Description:

The commodity line should reflect the overall total including the renewal years. See attached documentation for further details.





A Proposal prepared for West Virginia Department of Education

Submitted in Response to: Solicitation# CRFQ 0432 DCH2400000007- Library Print Materials

Due Date: June 24, 2024

Follett Content Solutions, LLC 1340 Ridgeview Drive McHenry, IL 60050 Phone | 888.511.5114 Fax | 800.852.5458

titlewave.com | follettlearning.com

Federal Tax ID | 87-2968865

ORIGINAL



June 24, 2024

West Virginia Department of Education 2019 Washington St. Charleston, West Virginia 25305-0130 City, State Zip

Dear Mr. McDonnell:

Follett Content Solutions, LLC ("Follett") is pleased to present the enclosed proposal to West Virginia Department of Education (WV DOE) in response to your **Solicitation #CRFQ 0432 DCH2400000007** for **Library Print Materials**.

Our level of commitment to schools is demonstrated through our long-standing relationships, our professional service team, and our wide selection of print, audiovisual, and digital resources. We are uniquely qualified to provide the key components you need:

- Quality titles from more than 6,000 publishers in an array of bindings to meet the specialized needs of your students.
- A 97% fill rate for in-stock items, and shipping within 5 days.
- A full range of customizable cataloging and processing options to meet your specific needs.
- Curriculum-focused materials selected by degreed professionals that are aligned with your educational standards.
- Educational products and databases that include resources and support for teachers.
- A powerful online ordering service, Titlewave[®], that allows you to search across 12 million PreK-12 books, create lists, and submit orders electronically with or without processing specifications.

Since 1873, educators have trusted Follett as a partner in the mission to empower the success of schools and get books in the hands of students. Backed by Francisco Partners, a leading global investment firm that specializes in partnering with educational technology businesses, we help educators unlock potential in more than 45,000,000 students worldwide.

Thank you for allowing us this opportunity. We look forward to partnering with WV DOE. Should you have any questions, please feel free to contact us.

Sincerely,

Therese Maringer

Sales Consultant Office: 877.899.8550 x46206 tmaringer@follettlearning.com

TABLE OF CONTENTS

SECTION 1.0: EXECUTIVE SUMMARY

"The most important role we play at Follett is advocating for you. We support and partner with countless agencies – Educational Book Media Association (EBMA), EveryLibrary, American Association of School Librarians (AASL), All4Ed, and many more – to advocate for you, and to bring your needs and student outcomes to the forefront.

Everything we do, from our content to our services and support, is to help you reach every student and support learning wherever and whenever it takes place.

It starts with you.

It starts here."

Bitte



Britten Follett CEO, Follett Content Solutions, LLC

SECTION 1.1: HOW FOLLETT SUPPORTS THE CLASSROOM

SUPPORT FOR TEACHERS

Nothing drives better student outcomes than a dedicated teacher, and nothing engages students more than imaginative learning experiences. Follett has partnered with teachers to provide the tools needed to shape the next generation of leaders, from books and materials to professional development resources. In the classroom, Follett is a single, go-to source for teachers. Follett brings to life each teacher's vision of the classroom experience through an interactive system of print and digital resources. We are your partner in discovery.

EXPLORE CLASSROOM SOLUTIONS BY GRADE

Follett provides an array of resources for classrooms of all grade levels.

Use Titlewave® to browse lists for topics such as:

- Books in a Series
- Diversity, Equity, and Inclusion
- Early Learning
- eBooks and Digital
- Graphic Novels

- Makerspace and Hands-on Learning
- Social and Emotional Learning
- Striving Readers
- Summer Reading



Elementary: Prek-5

Find everything for elementary classrooms. Follett has the support and tools teachers need to thrive. From independent reading time to experiments-driven world of STE(A)M, Follett has the books, hands-on materials, and resources that drive learning.

Explore further at https://www.titlewave.com/main/classroom-elementary

Middle School: Grades 6-8

No matter the subject area, Follett can help teachers drive learning and prepare middle school students for the road ahead.

Explore further at https://www.titlewave.com/main/classroom-middle

High School: Grades 9-12

Find future-focused resources for high school. Get students ready for their next chapter with learning materials that support college and career-ready skills.

Explore further at https://www.titlewave.com/main/classroom-high

FREE TEACHER RESOURCES

For some titles, Titlewave® has Free Resources available for use in the classroom. They can be found under the "Teaching Resources and Support" section for individual titles. These can include guided reading discussions, literature circles, book clubs, or whole-class lessons with activities and conversation-starters. You may also find great ideas for extension activities that support crosscurricular learning and real-world connections.

Teaching Resources and Support

FREE Teaching Resources



Download all 2 Free Teaching Resources for this title (ZIP)

If a title has Teacher Resources available, they can be downloaded at no charge as a PDF document. Most districts download them and share them via email with teachers, but the document can be downloaded as many times as is needed from Titlewave® at no charge.



SUPPORT FOR EDUCATION INITIATIVES

Follett is your go-to partner for books and other resources to support you in improving student reading skills, developing core content knowledge, and aligning class materials to curriculum standards. From manipulatives to classic literature to the educator-curated Follett Classroom Libraries, Follett has everything you need to equip your classroom for success.

ALIGNMENT WITH STANDARDS

We offer a wide selection of nonfiction and fiction titles from outstanding publishers of educational materials for grades PreK-12. These selections represent a variety of genres, topics, text structures, and complexity to support the development of literacy skills, build background knowledge in the content areas, and align with state standards and educational objectives.

SUPPORTING E-LEARNING WITH TECHNOLOGY AND DIGITAL RESOURCES

We understand that as more and more students and teachers need to access educational curriculum outside of the classroom, they require interactive digital learning materials that are capable of supporting them. We currently offer the following eLearning materials to support this unique type of instruction.

Explore further at <u>www.titlewave.com/main/digital</u>

SUPPORTING LITERACY BEGINNING WITH EARLY CHILDHOOD

In the early years, children acquire literacy skills which lay the foundation for complex reading. Our early learning resources, materials, and books are designed specifically to build literacy skills in young children and to create literacy-rich environments. Encompassing new titles and classic titles from a variety of publishers and authors, our line of early childhood resources reflects comprehensive and developmentally-appropriate titles that follow the **National Association for the Education of Young Children** (NAEYC) recommendations. We also have a diverse offering of pre-curated book lists and supplemental resources to support literacy skill development for all grade levels.

Explore further at www.titlewave.com/main/early-learning

SUPPORTING SEL AND DIVERSITY INITIATIVES

Follett believes the things that make us different should be celebrated! Differences in our gender, sexuality, ethnicity or culture, religion or spirituality, family, socioeconomic level, age, body type, and ability make us unique. It's our mission to provide the best resources to acknowledge and appreciate the ways we are all different from one another. Follett offers a wide selection of supplemental resources to support Social and Emotional Learning (SEL) and culturally responsive teaching.



Explore further at <u>www.titlewave.com/main/sel-classroom</u> and <u>www.titlewave.com/main/diversity-classroom</u>

SUPPORTING STEM AND STEAM INITIATIVES

Through our partnerships with more than 6,000 publishers, Follett has many resources to support STEM and STEAM initiatives. With these resources, you can spark students' curiosity and encourage collaboration and critical thinking skills to provide them with a well-rounded education through innovation and project-based learning.

Explore further at <u>www.titlewave.com/main/makerspace</u>

SPANISH LANGUAGE RESOURCES

Follett offers a wide range of Spanish language titles to help students succeed both inside and outside of the classroom. From authentic Spanish language books and translations of popular titles to bilingual books and graphic novels, we've got the materials you need to motivate and educate Spanish learners wherever they are on their literacy journey.

Explore further at <u>www.titlewave.com/main/spanish</u>



WEST VIRGINIA DEPARTMENT OF EDUCATION - SOLICITATION # CRFQ 0432 DCH2400000007 – LIBRARY PRINT MATERIALS

SECTION 2.0: SPECIAL OFFER

Follett Content Solutions, LLC would like to extend the following offer and incentives to West Virginia Department of Education (WV DOE). Upon award of this RFP, WV DOE will receive:

Special Offer Details

▶ Please see attached pricing sheet for line-item pricing.

*This offer is valid through 12/31/2024

When placing an order, please include the following information (as applicable): **quote ID number(s)**, **name and number of this RFP**, or **your contract name and number**. Providing this information at the time of order placement ensures that you receive this guaranteed pricing and that your order is processed accurately.

*The additional discounts offered in this proposal may not be used on any new textbooks or workbooks, Follett's Assigned-User eBooks or in conjunction with any other available discounts e such as discounts offered on large quantity purchases of the same FollettBound[®] title.

Quantity and Title Availability Disclaimer:

Book quantities and titles are subject to publisher availability at the time of order placement.

Cataloging and Processing Disclaimer:

Any processing items that are not listed in the table shown above come at an additional charge. Please contact your dedicated Sales Consultant for more details.



SECTION 3.0: YOUR DEDICATED SUPPORT TEAMS

SECTION 3.1: THERESE MARINGER - SALES CONSULTANT

Therese is available to answer questions and assist you by providing guidance and expertise in the area of selecting a wide range of educational materials to support your educational strategies.

<u>Contact Information</u> Office: 877.899.8550 x46206 Email: <u>tmaringer@follettlearning.com</u>



SECTION 3.2: LEIGH CARSTENS – CUSTOMER SERVICE REPRESENTATIVE

Leigh is available to assist with questions pertaining to the availability of titles, order status, shipping status, and any special requests you may have that are unique to your district.

<u>Contact Information</u> Phone: 877.899.8550 x48058 Email: <u>lcarstens@follettlearning.com</u>

An expert team of **Sales Support Specialists** is at the ready to help you with creating orders via our online catalog and ordering system, Titlewave[®]. They are experts in collection development and collection analysis in addition to being on top of new educational products and curriculum trends and their impacts on student achievement. Whether you are looking for new books, audiovisual materials, or digital solutions, you can depend on them to provide you with world-class suggestions and solutions. You can reach a Specialist by emailing <u>sss@follettlearning.com</u> or by dialing our toll-free number: 888.511.5114 x45051.

Our expert team of **Librarians and Bibliographers** works day in and day out developing custom core lists for your classroom and library needs. Our familiarity with state and national curriculum standards ensures that our lists align with the most current and grade appropriate titles. This team also works on special requests from customers based on their specific needs.

Our expert team of **Catalogers** work diligently to enhance the bibliographic data for each and every title we provide. To ensure we create the highest quality MARC records in the industry, we have over 30 catalogers and annotators within our staffs that oversee this task. To benefit your students, special attention is paid to enhancements such as the addition of reading levels, interest levels, annotations, as well as appropriate subject headings. We can also add specific information that relates to your District.



SECTION 4.0: ORDERING FROM FOLLETT

SECTION 4.1: PLACING YOUR ORDER

To place an order, you can submit your request through your Titlewave® account, by emailing <u>FSSorders@follettlearning.com</u>, by fax, or by mail.

Please note: When placing an order, please include the following information (as applicable): **quote ID number(s)**, **name and number of this RFP**, or **your contract name and number**. Providing this information at the time of order placement ensures that you receive the correct pricing and that your order is processed accurately.

SECTION 4.2: DELIVERY/SHIPPING

Our goal is to provide 97% fill rate of in-stock items within 5 days.

Follett Content Solutions offers FREE shipping and handling on all orders other than textbooks, within the contiguous United States and its territories. Textbook orders will be charged 10% of the merchandise total for shipping and handling unless the order is over \$15,000.

SECTION 4.3: RETURNS/WARRANTY

Follett will replace or issue credit for any books, audiovisual materials, or other products that are defective, damaged, or incorrectly processed. We know that students can be tough on books and thanks to our unconditional binding guarantee on FollettBound[®] books, you won't have to worry. If these titles fail as a result of normal wear and tear, we will replace and deliver them to you at no charge, provided the title is still in print. New textbooks with binding failure will be replaced within one year of purchase date.

Orders that have been subject to any customized processing, either prior to shipment or after receipt by the customer, are not eligible for return or cancellation, excluding material processing errors solely attributable to Follett. Customized processing shall include, but is not limited to, stamping, label application and barcoding, as determined by Follett in its sole discretion. Textbook orders of any kind are not returnable.

SECTION 4.4: ONLINE CATALOGS

Follett hosts the following online ordering tools and catalogs:

- For library, classroom, early learning, and instructional materials visit: <u>titlewave.com</u>.
- To find information on all of Follett's products, visit <u>follettlearning.com</u>.

Though some "hands on" or non-print materials may not show in-stock inventory in Titlewave®, these items are available for purchase and will be shipped directly from the manufacturer or ordered on demand.



SECTION 5.0: BINDING GUARANTEES AND FOLLETT SERVICES

SECTION 5.1: FOLLETTBOUND® BOOK BINDING GUARANTEE

We know that wear-and-tear takes its toll on books, so Follett supplies over 80,000 FollettBound[®] titles that are pre-bound according to strict standards and will withstand countless circulations. FollettBound[®] books represent an exceptional value when selecting titles for your library as well as your classroom. Every FollettBound[®] binding is also accompanied by a lifetime guarantee! FollettBound[®] books will be replaced due to any binding failures and defects (normal wear and tear excluded). Only titles that are still in print when the request is made shall be eligible for replacement, as determined by Follett in its sole discretion.

FollettBound[®] books are available in both glued and sewn formats. Glued books include durable, double fan binding to enhance strength and durability. Sewn books are created with a high-strength polyester thread, which improves durability and leaves the book easy-to-open.

Features of FollettBound® books include:

- Warp-free binder boards
- Photo-quality color covers
- Acid-free polyester end sheets

- Polyester-laminated covers
- Square-back spines



LIBRARY BINDING INSTITUTE SPECIFICATIONS

The Library Binding Institute (LBI) has created specifications for pre-bound and reinforced paperback titles. Our FollettBound[®] bindery works diligently to ensure that our titles meet these specifications. LBI specifications, such as the use of library sewing, squared corners, illustrated covers, superior cover



protection, the use of durable and flexible adhesives, and reinforced cloth end sheets are all examples of specifications that are followed when creating FollettBound[®] books.

For more information on FollettBound® bindings please visit <u>www.titlewave.com/main/follettbound</u>

SECTION 5.2: PUBLISHER HARDCOVER BINDING GUARANTEE

Publisher hardcover books will be replaced due to any binding failures and defects (excluding normal wear and tear) for one year. Only titles that are still in print when the request is made shall be eligible for replacement, as determined by Follett in its sole discretion.



SECTION 6.0: ABOUT FOLLETT



Since 1873, educators have trusted Follett as a partner in the mission to empower the success of schools and get books in the hands of students. Today, we support more than 45,000,000 students in 180 countries as a leading provider of educational materials and technology solutions to Grades PreK-12 schools. We distribute books, reference materials, digital resources, eBooks, and audiovisual materials, as well as new textbooks. We are also one of the leading providers of integrated educational technology for the management of physical and digital assets; the tracking, storing, and analyzing of academic data; and digital learning environment tools for the classroom focusing on student achievement.

Follett School Solutions, Inc. was acquired by Francisco Partners on August 31, 2021. On January 1, 2022 Follett split the financial data into two separate business lines: Follett Content Solutions, LLC and Follett School Solutions, LLC.

Francisco Partners is a leading global investment firm that specializes in partnering with technology and technology-enabled businesses. Since its launch over 20 years ago, Francisco Partners has invested in more than 300 technology companies, making it one of the most active and longstanding investors in the technology industry. With more than \$25 billion in assets under management, the firm invests in opportunities where its deep sectoral knowledge and operational expertise can help companies realize their full potential.

"It Starts Here"



CONFIDENTIALITY

This proposal contains information provided for the sole purpose of permitting the recipient to evaluate this proposal. In consideration of receipt of this document, the recipient agrees, without limit to time, to treat this information as confidential and to not use or reproduce this information for any purpose other than its evaluation of this proposal and not to disclose this information to any other person for any purpose, without the express written consent of Follett, or as required by law.

PERSONAL INFORMATION OF FOLLETT EMPLOYEES

This proposal may contain background information about Follett employees including the employment and educational history of Follett's proposed resources. In consideration of receipt of this document, the recipient agrees that it shall not use or disclose to any other person such background information for any purpose other than its evaluation of this proposal, without the express written consent of Follett as required or permitted by law.

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TRADEMARKS

The following products and tools are registered trademarks of Follett Content Solutions, LLC:

- FollettBound®
- TitleCheck™
- TitleMAP[™]

- TitlePeek®
- Titlewave®
- TitleWise®

All other brand names of products mentioned are registered trademarks or trademarks of their respective companies.

AFFILIATE PRODUCTS

The following products are owned by Follett School Solutions, LLC and are registered trademarks:

- Follett Destiny Discover®
- Follett Destiny[®] Library Manager





Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Centralized Request for Quote Miscellaneous

Proc Folder:	1409562			Reason for Modification:
Doc Description	Library Print Materials			
Proc Type:	Central Master Agreemen	t		
Date Issued	Solicitation Closes	Solicitation No		Version
2024-06-04	2024-06-24 13:30	CRFQ 0432	DCH240000007	1
2024-06-04	2024-06-24 13:30	CRFQ 0432	DCH240000007	1

BID RECEIVING LOCATION
BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US
VENDOR
Vendor Customer Code: VS0000039918
Vendor Name : Follett Content Solutions, LLC
Address : 1340

Street : Ridgeview Dr.

City: McHenry

State : IL		Country :	US	Zip: 60050
Principal Contact ·	Sarah Eisenhauer			

Principal Contact : Sarah Eisenhauer

Vendor Contact Phone: 888-511-5114

Extension:

FOR INFORMATION CONTACT THE BUYER Larry D McDonnell 304-558-2063 larry.d.mcdonnell@wv.gov

And and a second s		
Vendor Signed: 6/20/2024	FEIN# 87-2968865	DATE 6/20/2024

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The State of West Virginia Purchasing Division is soliciting bids for the West Virginia Arts, Culture, and History, Library Section, to establish an open-end contract for books and print materials, per the attached documentation.

INVOICE TO		SHIP TO			
DIVISION OF CULTU HISTORY	RE &	DIVISION HISTOR	N OF CULTURE & Y		
CULTURAL CENTER		CULTUR	AL CENTER		
1900 KANAWHA BLV	DE	1900 KAI	NAWHA BLVD E		
CHARLESTON	WV	CHARLE	STON	WV	
US		US			
Line Comm Ln	Desc	Qty	Unit Issue	Unit Price	Total Price
1 Library Pri	nt Materials	1.00000	EA		
Comm Code	Manufacturer	Specifica	tion	Model #	

60102300

Extended Description:

The commodity line should reflect the overall total including the renewal years. See attached documentation for further details.

SCHEDULE OF EVENTS					
<u>Line</u>	<u>Event</u>	Event Date			
1	Vendor Questions Due by 2:00PM EST	2024-06-11			

	Document Phase	Document Description	Page 3
DCH240000007	Final	Library Print Materials	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Print Library Materials Exhibit A - Pricing Page CRFQ DCH24*07

		Pricing Page Eligible	e Item Description]	Discounted Unit Price (Calculation	1	H	Bid Total Ca	lculation	
Item #	Category	Title	Author	ISBN	Catalogue Price	Discount Percentage	Discount Amount	Discounted Catalog Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounte d Unit Price	Item Total Cost
	Initial Contr	act - Year 1								1		
I.												
1	Hardcover	The Declassification Engine: What History Reveals About America's Top Secrets	Matthew Connelly	9781101871577	\$30.75	33%	\$10.02	\$20.73	each	1.00	\$20.73	\$20.73
2	Hardcover	Wires of War: Technology and the Global Struggle for Power	Jacob Helberg	9781982144432	\$26.63	33%	\$8.78	\$17.85	each	1.00	\$17.85	\$17.85
3	Hardcover	Harbor Lights	James Lee Burke	9780802160966	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
4	Hardcover	Survival of the City:Living and Thriving in an Age of Isolation	Edward Glaeser and David Cutler	9780593297681	\$28.46	33%	\$9.33	\$19.13	each	1.00	\$19.13	\$19.13
5	Hardcover	How to Know a Person: The Art of Seeing others Deeply and Being Seen	David Brooks	9780593230060	\$28.46	33%	\$9.33	\$19.13	each	1.00	\$19.13	\$19.13
II.							* 0.00	****			#0.00	* 0.00
6	Paperback	China Sky	Pearl Buck	9798869036490	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
7	Paperback	The Birth of Politics:Eight Greek and Roman Political Ideas and Why They Matter	Melissa Lane	9780691173092	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
8	Paperback	Infectious Generosity: The ultimate idea worth spreading	Chris Anderson	9780753560501	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
8	Paperback	Prosocial: Using Evolutionary Science to Build Productive, Equitable, and Collaborative Groups	Paul Atkins, David Sloan Wilson, Steven Hayes	9781684030248	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
10	Paperback	Culinary History of West Virginia	Shannon Colaianni Tinnell	9781625859259	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
III.												
11	University Press	Digital Empires: The Global Battle to Regulate Technology	Anu Bradford	9780197649268	\$39.95	30%	\$11.99	\$27.96	each	1.00	\$27.96	\$27.96
12	University Press	The Civic Bargain: How Democracy Survives	Brooke Manville and Josiah Ober	9780691218601	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
13	University Press	Bayard Rustin: A Legacy of Protest and Politics	Michael Long and Clayborne Carson	9781479818495	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
14	University Press	Of Rule and Office:Plato's Ideas of the political	Melissa Lane	9780691192154	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00

IV.													
15	Young Adult Hardcover	A Growth Mindset For Teens: Practical Lessons & Activities To Build Confidence, Problem Solve, Grow Skills, And Become Resilient in 31 Days Jane Jacobs, Champton of	Sydney Sheppard	9798370465109	\$	0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
16	Adult	Cities, Champion of	Rebecca Pitts	9781644212998	\$1	18.99	41%	\$7.76	\$11.23	each	1.00	\$11.23	\$11.23
17	Young Adult Non- Fiction	The Media and Me: A Guide to Critical Media Literacy for Young People	Ben Boyington, Allison T. Butler, Nolan Higdon, Mickey Huff and Andy Lee Roth	9781644211946	\$3	33.04	35%	\$11.60	\$21.44	each	1.00	\$21.44	\$21.44
18	Young Adult Biography	Four Perfect Pebbles: A True Story of the Holocaust	Lila Perl and Marion Blumenthal Lazan	9780062489968	\$	7.99	44%	\$3.49	\$4.50	each	1.00	\$4.50	\$4.50
V.													
19	Juvenile Hardcover	Mountain Christmas	Marc Harshman	9781942294023	\$	0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
20	Juvenile Paperback	Clifford's Halloween	Norman Bridwell	9780545215954	\$	6.99	44%	\$3.05	\$3.94	each	1.00	\$3.94	\$3.94
21	Juvenile Non-Fiction	Artificial intemgence. Thinking Machines and Smart Robots with Science Activities for	Angie Smibert and Alexis Cornell	9781619306752	\$1	17.19	41%	\$7.09	\$10.10	each	1.00	\$10.10	\$10.10
22	Juvenile Biography	The Groundbreaking, Chance-Taking Life of George Washington Carver and Science and Invention in America: Booker T. Washington of Tuskegee, Black Much, Much More	Cheryl Harness	9781426301964	\$	0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
VI.													
23	Adult Graphic Novel Fiction	1984: The Graphic Novel	George Orwell and Fido Nesti	9780358359920	\$2	23.88	41%	\$9.82	\$14.06	each	1.00	\$14.06	\$14.06
24	Adult Graphic Novel Non- Fiction	The United States Constitution: A Graphic Adaptation	Jonathan Hennessey and Aaron McConnell	9780809094707	\$1	19.03	34%	\$6.53	\$12.50	each	1.00	\$12.50	\$12.50
25	Adult Graphic Novel Biography roung	Alexander Hamilton: The Graphic History of an American Founding Father	Jonathan Hennessey and Justin Greenwood	9780399580000	\$1	11.76	0%	\$0.00	\$11.76	each	1.00	\$11.76	\$11.76
26	Adult Graphic Novel	The Gulf	Adam de Souza	9781774880739	\$2	20.22	42%	\$8.41	\$11.81	each	1.00	\$11.81	\$11.81

27	Young Adult Graphic Novel Non- Fiction	Electricity, the Internet and the Secrets Behing the Systems We Use Every Day (A Graphic Novel)	Dan Nott	9780593125366	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
28	Adult Graphic Novel	The Unwanted:Stories of the Syrian refugees	Don Brown	9780358452140	\$12.40	41%	\$5.09	\$7.31	each	1.00	\$7.31	\$7.31
30	Juvenile Graphic Novel Non- Fiction	Constitution: The Framers, Their Fights, and the Flaws that Affect Us	Cynthia Levinson and Sanford Levinson	9781682631065	\$14.16	40%	\$5.72	\$8.44	each	1.00	\$8.44	\$8.44

	Optional Re	newal Year 2											
		Pricing Page Eligible	e Item Description			Ι	Discounted Unit Price	Calculatior	1		Bid Total C	alculation	
Item #	Product Category	Title	Author	ISBN	Catalo Pric		Discount Percentage	Discount Amount	Discounted Catalog Price	Unit (F Calculat Purpos	ion Estimated	Discounte d Unit Price	Item Total Cost
I.													
1	Hardcover	The Declassification Engine: What History Reveals About America's Top Secrets	Matthew Connelly	9781101871577	\$30.	75	0%	\$0.00	\$30.75	each	1.00	\$30.75	\$30.75
2	Hardcover	Wires of War: Technology and the Global Struggle for Power	Jacob Helberg	9781982144432	\$26.0	63	0%	\$0.00	\$26.63	each	1.00	\$26.63	\$26.63
3	Hardcover	Harbor Lights	James Lee Burke	9780802160966	\$0.0	00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
4	Hardcover	Survival of the City:Living and Thriving in an Age of Isolation	Edward Glaeser and David Cutler	9780593297681	\$28.4	46	0%	\$0.00	\$28.46	each	1.00	\$28.46	\$28.46
5	Hardcover	How to Know a Person: The Art of Seeing others Deeply and Being Seen	David Brooks	9780593230060	\$28.4	46	0%	\$0.00	\$28.46	each	1.00	\$28.46	\$28.46
II.													
6	Paperback	China Sky	Pearl Buck	9798869036490	\$0.0	00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
7	Paperback	The Birth of Politics:Eight Greek and Roman Political Ideas and Why They Matter	Melissa Lane	9780691173092	\$0.0	0	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
8	Paperback	Infectious Generosity: The ultimate idea worth spreading	Chris Anderson	9780753560501	\$0.0	00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
8	Paperback	Prosocial: Using Evolutionary Science to Build Productive, Equitable, and Collaborative Groups	Paul Atkins, David Sloan Wilson, Steven Hayes	9781684030248	\$0.0	00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
10	Paperback	Culinary History of West Virginia	Shannon Colaianni Tinnell	9781625859259	\$0.0	00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00

III.													
11	University Press	Digital Empires: The Global Battle to Regulate Technology	Anu Bradford	9780197649268	\$3	9.95	0%	\$0.00	\$39.95	each	1.00	\$39.95	\$39.95
12	University Press	The Civic Bargain: How Democracy Survives	Brooke Manville and Josiah Ober	9780691218601	\$0	0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
13	University Press	Bayard Rustin: A Legacy of Protest and Politics	Michael Long and Clayborne Carson	9781479818495	\$0	0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
14	University Press	Of Rule and Office:Plato's Ideas of the political	Melissa Lane	9780691192154	\$0	0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
IV.		•											
15	Young Adult Hardcover	A Growth Mindset For Teens: Practical Lessons & Activities To Build Confidence, Problem Solve, Grow Skills, And Become Resilient in 31 Days Tane Jacobs. Champion of	Sydney Sheppard	9798370465109	\$0).00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
16	Adult	Cities, Champion of	Rebecca Pitts	9781644212998	\$13	8.99	0%	\$0.00	\$18.99	each	1.00	\$18.99	\$18.99
17	Young Adult Non- Fiction	The Media and Me: A Guide to Critical Media Literacy for Young People	Ben Boyington, Allison T. Butler, Nolan Higdon, Mickey Huff and Andy Lee Roth	9781644211946	\$3.	3.04	0%	\$0.00	\$33.04	each	1.00	\$33.04	\$33.04
18	Young Adult Biography	Four Perfect Pebbles: A True Story of the Holocaust	Lila Perl and Marion Blumenthal Lazan	9780062489968	\$7	7.99	0%	\$0.00	\$7.99	each	1.00	\$7.99	\$7.99
V.													
19	Juvenile Hardcover	Mountain Christmas	Marc Harshman	9781942294023	\$0	0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
20	Juvenile Paperback	Clifford's Halloween	Norman Bridwell	9780545215954	\$6	5.99	0%	\$0.00	\$6.99	each	1.00	\$6.99	\$6.99
21	Juvenile Non-Fiction	Thinking Machines and Smart Robots with	Angie Smibert and Alexis Cornell	9781619306752	\$17	7.19	0%	\$0.00	\$17.19	each	1.00	\$17.19	\$17.19
22	Juvenile Biography	The Groundbreaking, Chance-Taking Life of George Washington Carver and Science and Invention in America: Booker T. Washington of Tuskegee, Black Much, Much More	Cheryl Harness	9781426301964	\$0).00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
VI.													
23	Adult Graphic Novel Fiction	1984: The Graphic Novel	George Orwell and Fido Nesti	9780358359920	\$2.	3.88	0%	\$0.00	\$23.88	each	1.00	\$23.88	\$23.88

24	Adult Graphic Novel Non- Fiction	The United States Constitution: A Graphic Adaptation	Jonathan Hennessey and Aaron McConnell	9780809094707	\$19.03	0%	\$0.00	\$19.03	each	1.00	\$19.03	\$19.03
25	Adult Graphic Novel Biography	Alexander Hamilton: The Graphic History of an American Founding Father	Jonathan Hennessey and Justin Greenwood	9780399580000	\$11.76	0%	\$0.00	\$11.76	each	1.00	\$11.76	\$11.76
26	Adult Graphic Novel	The Gulf	Adam de Souza	9781774880739	\$20.22	0%	\$0.00	\$20.22	each	1.00	\$20.22	\$20.22
27	Young Adult Graphic Novel Non- Fiction	Electricity, the Internet and the Secrets Behing the Systems We Use Every Day (A Graphic Novel)	Dan Nott	9780593125366	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
28	Adult Graphic Novel	The Unwanted:Stories of the Syrian refugees	Don Brown	9780358452140	\$12.40	0%	\$0.00	\$12.40	each	1.00	\$12.40	\$12.40
30	Juvenile Graphic Novel Non- Fiction	Constitution: The Framers, Their Fights, and the Flaws that Affect Us	Cynthia Levinson and Sanford Levinson	9781682631065	\$14.16	0%	\$0.00	\$14.16	each	1.00	\$14.16	\$14.16

	Optional Rer	newal Year 3										
		Pricing Page Eligible	e Item Description]	Discounted Unit Price	Calculation	n	E	Bid Total Ca	lculation	
Item #	Product Category	Title	Author	ISBN	Catalogue Price	Discount Percentage	Discount Amount	Discounted Catalog Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounte d Unit Price	Item Total Cost
I.												
1	Hardcover	The Declassification Engine: What History Reveals About America's Top Secrets	Matthew Connelly	9781101871577	\$30.75	0%	\$0.00	\$30.75	each	1.00	\$30.75	\$30.75
2	Hardcover	Wires of War: Technology and the Global Struggle for Power	Jacob Helberg	9781982144432	\$26.63	0%	\$0.00	\$26.63	each	1.00	\$26.63	\$26.63
3	Hardcover	Harbor Lights	James Lee Burke	9780802160966	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
4	Hardcover	Survival of the City:Living and Thriving in an Age of Isolation	Edward Glaeser and David Cutler	9780593297681	\$28.46	0%	\$0.00	\$28.46	each	1.00	\$28.46	\$28.46
5	Hardcover	How to Know a Person: The Art of Seeing others Deeply and Being Seen	David Brooks	9780593230060	\$28.46	0%	\$0.00	\$28.46	each	1.00	\$28.46	\$28.46
II.												
6	Paperback	China Sky	Pearl Buck	9798869036490	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00

		The Birth of Politics:Eight										
7	Paperback	Greek and Roman Political Ideas and Why They Matter	Melissa Lane	9780691173092	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
8	Paperback	Infectious Generosity: The ultimate idea worth spreading	Chris Anderson	9780753560501	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
8	Paperback	Prosocial: Using Evolutionary Science to Build Productive, Equitable, and Collaborative Groups	Paul Atkins, David Sloan Wilson, Steven Hayes	9781684030248	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
10	Paperback	Culinary History of West Virginia	Shannon Colaianni Tinnell	9781625859259	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
III.		, ingilita	Thild									
11	University Press	Digital Empires: The Global Battle to Regulate Technology	Anu Bradford	9780197649268	\$39.95	0%	\$0.00	\$39.95	each	1.00	\$39.95	\$39.95
12	University Press	The Civic Bargain: How Democracy Survives	Brooke Manville and Josiah Ober	9780691218601	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
13	University Press	Bayard Rustin: A Legacy of Protest and Politics	Michael Long and Clayborne Carson	9781479818495	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
14	University Press	Of Rule and Office:Plato's Ideas of the political	Melissa Lane	9780691192154	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
IV.												
15	Young Adult Hardcover	A Growth Mindset For Teens: Practical Lessons & Activities To Build Confidence, Problem Solve, Grow Skills, And Become Resilient in 31 Days Fane Facous, Entampton of	Sydney Sheppard	9798370465109	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
16	Adult	Cities, Champion of	Rebecca Pitts	9781644212998	\$18.99	0%	\$0.00	\$18.99	each	1.00	\$18.99	\$18.99
17	Young Adult Non- Fiction	The Media and Me: A Guide to Critical Media Literacy for Young People	Ben Boyington, Allison T. Butler, Nolan Higdon, Mickey Huff and Andy Lee Roth	9781644211946	\$33.04	0%	\$0.00	\$33.04	each	1.00	\$33.04	\$33.04
18	Young Adult Biography	Four Perfect Pebbles: A True Story of the Holocaust	Lila Perl and Marion Blumenthal Lazan	9780062489968	\$7.99	0%	\$0.00	\$7.99	each	1.00	\$7.99	\$7.99
V.	Juvenile											
19	Hardcover	Mountain Christmas	Marc Harshman	9781942294023	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
20	Juvenile Paperback	Clifford's Halloween	Norman Bridwell	9780545215954	\$6.99	0%	\$0.00	\$6.99	each	1.00	\$6.99	\$6.99
21	Juvenile Non-Fiction	Thinking Machines and Smart Robots with Science Activities for	Angie Smibert and Alexis Cornell	9781619306752	\$17.19	0%	\$0.00	\$17.19	each	1.00	\$17.19	\$17.19

22	Juvenile Biography	The Groundbreaking, Chance-Taking Life of George Washington Carver and Science and Invention in America: Booker T. Washington of Tuskegee, Black Much, Much More	Cheryl Harness	9781426301964	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
VI.												
23	Adult Graphic Novel Fiction	1984: The Graphic Novel	George Orwell and Fido Nesti	9780358359920	\$23.88	0%	\$0.00	\$23.88	each	1.00	\$23.88	\$23.88
24	Adult Graphic Novel Non- Fiction	The United States Constitution: A Graphic Adaptation	Jonathan Hennessey and Aaron McConnell	9780809094707	\$19.03	0%	\$0.00	\$19.03	each	1.00	\$19.03	\$19.03
25	Adult Graphic Novel Biography	Alexander Hamilton: The Graphic History of an American Founding Father	Jonathan Hennessey and Justin Greenwood	9780399580000	\$11.76	0%	\$0.00	\$11.76	each	1.00	\$11.76	\$11.76
26	Adult Graphic Novel	The Gulf	Adam de Souza	9781774880739	\$20.22	0%	\$0.00	\$20.22	each	1.00	\$20.22	\$20.22
27	Young Adult Graphic Novel Non- Fiction	Electricity, the Internet and the Secrets Behing the Systems We Use Every Day (A Graphic Novel)	Dan Nott	9780593125366	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
28	Adult Graphic Novel	The Unwanted:Stories of the Syrian refugees	Don Brown	9780358452140	\$12.40	0%	\$0.00	\$12.40	each	1.00	\$12.40	\$12.40
30	Juvenile Graphic Novel Non- Fiction	Constitution: The Framers, Their Fights, and the Flaws that Affect Us	Cynthia Levinson and Sanford Levinson	9781682631065	\$14.16	0%	\$0.00	\$14.16	each	1.00	\$14.16	\$14.16

	Optional Re	newal Year 4										
		Pricing Page Eligible	e Item Description			Discounted Unit Price	Calculation	1	E	id Total Ca	lculation	
Item #	Product Category	Title	Author	ISBN	Catalogue Price	Discount Percentage	Discount Amount	Discounted Catalog Price	Unit (For Calculation Purposes)	Estimated	Discounte d Unit Price	Item Total Cost
I.												
1	Hardcover	The Declassification Engine: What History Reveals About America's Top Secrets	Matthew Connelly	9781101871577	\$30.75	0%	\$0.00	\$30.75	each	1.00	\$30.75	\$30.75

3 Har	ndcover	Wires of War: Technology and the Global Struggle for Power Harbor Lights	Jacob Helberg	9781982144432	\$26.63	0%	\$0.00	\$26.63	eac	n 1.00	\$26.63	\$26.63
3 Har		for Power			\$20.05	070	\$0.00	¢20.05	cue	1.00	φ20.05	φ20.05
	rdcover											
			James Lee Burke	9780802160966	\$0.00	0%	\$0.00	\$0.00	eac	n 1.00	\$0.00	\$0.00
4 Har		Survival of the			+ 0.00	0,0	+ 0.00	+ + + + + + + + + + + + + + + + + + + +		- 1100	+ 0.00	+ 0.00
	rdcover	City:Living and Thriving	Edward Glaeser	9780593297681	\$28.46	0%	\$0.00	\$28.46	eac	n 1.00	\$28.46	\$28.46
1		in an Age of Isolation	and David Cutler									
		How to Know a Person:										
5 Har	rdcover	The Art of Seeing others	David Brooks	9780593230060	\$28.46	0%	\$0.00	\$28.46	eac	n 1.00	\$28.46	\$28.46
		Deeply and Being Seen										
II.												
6 Pap	perback	China Sky	Pearl Buck	9798869036490	\$0.00	0%	\$0.00	\$0.00	eac	n 1.00	\$0.00	\$0.00
	,	The Birth of Politics:Eight										
		Greek and Roman										
7 Pap	perback	Political Ideas and Why	Melissa Lane	9780691173092	\$0.00	0%	\$0.00	\$0.00	eac	n 1.00	\$0.00	\$0.00
		They Matter										
8 Pap	noule -l-	Infectious Generosity: The ultimate idea worth	Chris Anderson	9780753560501	\$0.00	0%	\$0.00	\$0.00	eac	n 1.00	\$0.00	\$0.00
8 Pap	perback	spreading	Chris Anderson	9780755560501	\$0.00	0%	\$0.00	\$0.00	eac	1 1.00	\$0.00	\$0.00
		Prosocial: Using										
		Evolutionary Science to										
8 Pap	perback	Build Productive,	Paul Atkins, David	9781684030248	\$0.00	0%	\$0.00	\$0.00	eac	n 1.00	\$0.00	\$0.00
° rup	perbuck	Equitable, and	Sloan Wilson,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	¢0100	0,0	<i>Q0100</i>	<i>Q0100</i>	cuc		<i>Q</i> 0.00	<i>Q0100</i>
		Collaborative Groups	Steven Hayes									
10 D		Culinary History of West	Shannon Colaianni	9781625859259	¢0.00	00/	¢0.00	¢0.00		n 1.00	\$0.00	¢0.00
1	perback	Virginia	Tinnell	9781023839239	\$0.00	0%	\$0.00	\$0.00	eac	1 1.00	\$0.00	\$0.00
III.												
Uni	niversity	Digital Empires: The										
	Press	Global Battle to Regulate	Anu Bradford	9780197649268	\$39.95	0%	\$0.00	\$39.95	eac	n 1.00	\$39.95	\$39.95
		Technology										
12	niversity	The Civic Bargain: How	Brooke Manville	9780691218601	\$0.00	0%	\$0.00	\$0.00	eac	n 1.00	\$0.00	\$0.00
	Press niversity	Democracy Survives Bayard Rustin: A Legacy	and Josiah Ober									
15	Press	of Protest and Politics	Michael Long and Clayborne Carson	9781479818495	\$0.00	0%	\$0.00	\$0.00	eac	n 1.00	\$0.00	\$0.00
Uni	niversity	Of Rule and Office:Plato's										
4	Press	Ideas of the political	Melissa Lane	9780691192154	\$0.00	0%	\$0.00	\$0.00	eac	n 1.00	\$0.00	\$0.00
IV.												
		A Growth Mindset For										
		Teens: Practical Lessons										
Y	Young	& Activities To Build										
15 A	Adult	Confidence, Problem			\$0.00	0%	\$0.00	\$0.00	eac	n 1.00	\$0.00	\$0.00
Har	rdcover	Solve, Grow Skills, And										
		Become Resilient in 31					1					
	roung	Days Jane Jacobs. Champion of	Sydney Sheppard	9798370465109								
	Adult	Cities, Champion of	Rebecca Pitts	9781644212998	\$18.99	0%	\$0.00	\$18.99	eac	n 1.00	\$18.99	\$18.99
	ll-	Decale	Ben Boyington,	<u> </u>								
D			· · · · · · · · · · · · · · · · · · ·	1			1				1	
Y	Young	The Media and Me: A	Allison T. Butler,									
	Young ult Non-	The Media and Me: A Guide to Critical Media	Allison T. Butler, Nolan Higdon,	9781644211946	\$33.04	0%	\$0.00	\$33.04	eac	n 1.00	\$33.04	\$33.04
17 Adu	0		· · · · · · · · · · · · · · · · · · ·	9781644211946	\$33.04	0%	\$0.00	\$33.04	eac	n 1.00	\$33.04	\$33.04

18 V.	Young Adult Biography	Four Perfect Pebbles: A True Story of the Holocaust	Lila Perl and Marion Blumenthal Lazan	9780062489968	\$7.99	0%	\$0.00	\$7.99	each	1.00	\$7.99	\$7.99
	Juvenile											
19	Hardcover	Mountain Christmas	Marc Harshman	9781942294023	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
20	Juvenile Paperback	Clifford's Halloween	Norman Bridwell	9780545215954	\$6.99	0%	\$0.00	\$6.99	each	1.00	\$6.99	\$6.99
21	Juvenile Non-Fiction	Thinking Machines and Smart Robots with Science Activities for	Angie Smibert and Alexis Cornell	9781619306752	\$17.19	0%	\$0.00	\$17.19	each	1.00	\$17.19	\$17.19
22	Juvenile Biography	The Groundbreaking, Chance-Taking Life of George Washington Carver and Science and Invention in America: Booker T. Washington of Tuskegee, Black Much, Much More	Cheryl Harness	9781426301964	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
VI.												
23	Adult Graphic Novel Fiction	1984: The Graphic Novel	George Orwell and Fido Nesti	9780358359920	\$23.88	0%	\$0.00	\$23.88	each	1.00	\$23.88	\$23.88
24	Adult Graphic Novel Non- Fiction	The United States Constitution: A Graphic Adaptation	Jonathan Hennessey and Aaron McConnell	9780809094707	\$19.03	0%	\$0.00	\$19.03	each	1.00	\$19.03	\$19.03
25	Adult Graphic Novel Biography Toung	Alexander Hamilton: The Graphic History of an American Founding Father	Jonathan Hennessey and Justin Greenwood	9780399580000	\$11.76	0%	\$0.00	\$11.76	each	1.00	\$11.76	\$11.76
26	Adult Graphic Novel	The Gulf	Adam de Souza	9781774880739	\$20.22	0%	\$0.00	\$20.22	each	1.00	\$20.22	\$20.22
27	Young Adult Graphic Novel Non- Fiction	Electricity, the Internet and the Secrets Behing the Systems We Use Every Day (A Graphic Novel)	Dan Nott	9780593125366	\$0.00	0%	\$0.00	\$0.00	each	1.00	\$0.00	\$0.00
28	Adult Graphic Novel	The Unwanted:Stories of the Syrian refugees	Don Brown	9780358452140	\$12.40	0%	\$0.00	\$12.40	each	1.00	\$12.40	\$12.40
30	Juvenile Graphic Novel Non- Fiction	Constitution: The Framers, Their Fights, and the Flaws that Affect Us	Cynthia Levinson and Sanford Levinson	9781682631065	\$14.16	0%	\$0.00	\$14.16	each	1.00	\$14.16	\$14.16

		List of	Discount Percenta	nges:					
	Category Hardcover Paperback		DISCOUNT PERCENTAGE		TOTAL CATEGOR Y COST	Estimated Annual Volume per Category 250 250			
Ι					\$419.74 \$0.00				
II									
III	University Press		0%		\$147.81	250			
IV	Young Adult		0%		\$217.23	250			
V	Juvenile		0%		\$86.58	60			
VI	0	Fraphic Novels	0%		\$370.23	60			
			TOTAL BID AMOUNT:		\$1,241.59				
	Vendors should complete								
	the contract coordinator Informatio								
	n below:								
VENE	OOR NAME:	Follett Content Solutions, I	LC			PHONE:	888-51	1-5114	
ONTRA	CT MANAGE					FAX:	800-85	52-5458	
		(Please pri	nt)						
AUT	HORIZED	Signed: 6/20/2024				EMAIL:	contentbids@fo	contentbids@follettlearning.com	
	(Signature)								
AUT	HORIZED	Sarah Eisenl	nauer			DATE:			6/20/2
1101		(Please pri				Ditte.			0/20/2
		, , p.	,						