

The following documentation is an electronicallysubmitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

WOASIS				Jump to: PRCUID	🟦 Go	Mome	& Personalize	Accessibility	P App Help	About	t 😈
Welcome, Christopher W Seckman Solicitation Response(SR) Dept: 0231 ID:	: ESR06192500000007671	Ver.: 1 Function	1: New Phase: Final	Idgeting Accounts Re batch , 06/23/2025	ceivable A	ccounts Payabl	e				
Header () 1											6
General Information Contact Default	t Values Discount Docu	iment Information	Clarification Request							📒 List View	
Procurement Folder: 17	712161			SO Doo	Code: CRFC	2					
Procurement Type: Ce	entral Purchase Order			S	D Dept: 0231						
Vendor ID: V	/S000009379	金		SO	Doc ID: OOT2	2500000029					
Legal Name: Hy	ypertec USA Inc			Publishe	d Date: 6/19/2	25					
Alias/DBA:				Clos	e Date: 6/23/2	25					
Total Bid: \$1	196.523.60			Clos	e Time: 13:30	1					
Response Date: 0	·				Status: Close	d					
Response Time: 1				Solicitation Desc	ription: Adde Fairr	endum No 1 Ne nont &Clarksbu	tworking Equip for rg Bldg	1.			
Responded By User ID: H	lypertec1	1		Total of Header Attach	ments: 1						
First Name: A	Ingela			Total of All Attach	ments: 1						
Last Name: M	-										
Email: di	lirectbidsus@hypertec.com										
Phone: 8	66-787-0426										



Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Solicitation Response

Proc Folder:	1712161						
Solicitation Description:	Addendum No 1	Addendum No 1 Networking Equip for Fairmont &Clarksburg Bldg					
Ргос Туре:	Central Purchase	Central Purchase Order					
Solicitation Closes		Solicitation Response	Version				
2025-06-23 13:30		SR 0231 ESR06192500000007671	1				

VENDOR				
VS0000009379 Hypertec USA Inc				
Solicitation Number:	CRFQ 0231 OOT2500000029			
Total Bid:	196523.600000000058207660913 Response Date:	2025-06-19	Response Time:	13:35:25
•				

Comments:

FOR INFORMATION CONTACT THE BUYER Toby L Welch (304) 558-8802 toby.l.welch@wv.gov

Vendor

Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	3.1.1 Extreme Networks 48 Port PoE Network Switch	25.00000	EA	4037.950000	100948.75
Comm	Code Manufacturer		Specific	ation	Model #
432226	612				
Extend	odity Line Comments: Please see attached Section 301.Contrac led Description: xtreme Networks 48 Port PoE Network Switch	items meet n			
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	3.1.2 Extreme Networks Multi-Gigabit Network Switch	5.00000	EA	5503.840000	27519.20
Comm	Code Manufacturer		Specific	ation	Model #
432226	612				
	Section 301.Contract led Description: xtreme Networks Multi-Gigabit Network Switch Comm Ln Desc				Ln Total Or Contract Amount
3	3.1.3 Extreme Networks Standard Power Cord, 15A, USA, NEMA 5	30.00000		14.490000	434.70
Comm	Code Manufacturer		Specific	ation	Model #
			Specific	ation	Model #
261216 Commo		items meet n	nandatory requi	rements	
261216 Commo Extend 3.1.3 E	odity Line Comments: Please see attached Section 301.Contrac	items meet n	nandatory requi	rements	
Extend	536 odity Line Comments: Please see attached Section 301.Contrac led Description: xtreme Networks Standard Power Cord, 15A,	t items meet n USA, NEMA t	5-15, IEC320-C Unit Issue	rements 15(Part 10099), or eq	ual
261216 Commo Extend 3.1.3 E: Line 4	6336 odity Line Comments: Please see attached Section 301.Contract led Description: xtreme Networks Standard Power Cord, 15A, Comm Ln Desc 3.1.4 Extreme Network 20GBase Direct Attach Cable - 0.5 mete	: items meet n USA, NEMA (Qty	5-15, IEC320-C Unit Issue	rements 15(Part 10099), or eq <u>Unit Price</u> 169.360000	ual Ln Total Or Contract Amount
261216 Commc Extend 3.1.3 E: Line 4 Comm	6336 odity Line Comments: Please see attached Section 301.Contrac led Description: xtreme Networks Standard Power Cord, 15A, Comm Ln Desc 3.1.4 Extreme Network 20GBase Direct Attach Cable - 0.5 mete Code Manufacturer	: items meet n USA, NEMA (Qty	nandatory requin 5-15, IEC320-C <u>Unit Issue</u> EA	rements 15(Part 10099), or eq <u>Unit Price</u> 169.360000	ual Ln Total Or Contract Amount 5080.80
261216 Commo 3.1.3 E: Line 4 Comm 261216 Commo	6336 odity Line Comments: Please see attached Section 301.Contract led Description: xtreme Networks Standard Power Cord, 15A, Comm Ln Desc 3.1.4 Extreme Network 20GBase Direct Attach Cable - 0.5 mete Code Manufacturer 609 odity Line Comments: Please see attached Section 301.Contract	titems meet n USA, NEMA (Qty 30.00000	5-15, IEC320-C Unit Issue EA Specific	rements 15(Part 10099), or eq <u>Unit Price</u> 169.360000 ation	ual Ln Total Or Contract Amount 5080.80
261216 Commo 3.1.3 E: Line 4 Comm 261216 Commo Commo Extend	6336 odity Line Comments: Please see attached Section 301.Contrac led Description: xtreme Networks Standard Power Cord, 15A, Comm Ln Desc 3.1.4 Extreme Network 20GBase Direct Attach Cable - 0.5 mete Code Manufacturer 609 odity Line Comments: Please see attached	titems meet n USA, NEMA (Qty 30.00000	handatory requir 5-15, IEC320-C Unit Issue EA Specific	rements 15(Part 10099), or eq Unit Price 169.360000 ation	ual <u>Ln Total Or Contract Amount</u> 5080.80 <u>Model #</u>
261216 Commo 3.1.3 E: Line 4 Comm 261216 Commo Commo Extend	536 odity Line Comments: Please see attached Section 301.Contractive Section 301.Contractive Standard Power Cord, 15A, Ided Description: xtreme Networks Standard Power Cord, 15A, Comm Ln Desc 3.1.4 Extreme Network 20GBase Direct Attach Cable - 0.5 mete Code Manufacturer 509 509 Dodity Line Comments: Please see attached Section 301.Contractive Sective	titems meet n USA, NEMA (Qty 30.00000	handatory requir 5-15, IEC320-C Unit Issue EA Specific	rements 15(Part 10099), or eq Unit Price 169.360000 ation	ual <u>Ln Total Or Contract Amount</u> 5080.80 <u>Model #</u>

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5	3.1.5 Extreme Networ Attach Cable - 1.0 me		5.00000	EA	186.900000	934.50
Comm	Code	Manufacturer		Specifica	tion	Model #
261216	609					

Commodity Line Comments: Please see attached quote

Section 301.Contract items meet mandatory requirements

Extended Description:

3.1.5 Extreme Networks 20GBase Direct Attach Cable - 1.0 meter (Part# 20G-DACP-SFPDD1M), or equal

Line	Comm Ln Desc		Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	3.1.6 Extreme N Attach Cable - 3	etworks 20GBase Direct 0 met	5.00000	EA	120.010000	600.05
Comm	Code	Manufacturer		Specifica	ation	Model #
261216	609					

Commodity Line Comments: Please see attached quote

Section 301.Contract items meet mandatory requirements

Extended Description:

3.1.6 Extreme Networks 20GBase Direct Attach Cable - 3.0 meters (Part# 20G-DACP-SFPDD3M), or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	3.1.7 Extreme Networks 10GBASE-LF Transceiver Module -	R SFP+ 30.00000	EA	1044.770000	31343.10
Comm	Code Manufactu	rer	Specifica	ition	Model #
4320150	າດ				

Commodity Line Comments: Please see attached quote

Section 301.Contract items meet mandatory requirements

Extended Description:

3.1.7 Extreme Networks 10GBASE-LR SFP+ Transceiver Module - 10 Gigabit Ethernet (Part# 10302), or equal.

26.320000 18789.60
Model #

Commodity Line Comments: Please see attached quote

Section 301.Contract items meet mandatory requirements

Extended Description:

3.1.8 Extreme Networks 10GBASE-SR SFP+ Transceiver Module - 10 Gigabit Ethernet (Part# 10301), or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	3.1.9 Extreme Networks ExtremeCloud IQ Pilot Subscription	30.00000	EA	362.430000	10872.90
Comm	Code Manufacturer		Specifica	ation	Model #
811620	00				

5 -year license

Section 301.Contract items meet mandatory requirements

Extended Description:

3.1.9 Extreme Networks ExtremeCloud IQ Pilot Subscription, or equal



Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Centralized Request for Quote Info Technology

Proc Folder:	1712161		Reason for Modification:
Doc Description:	Networking Equip for Fairm	nont &Clarksburg Buildings OT25230	
Proc Type:	Central Purchase Order		
Date Issued	Solicitation Closes	Solicitation No	Version
2025-06-09	2025-06-23 13:30	CRFQ 0231 OOT2500000029	1
BID RECEIVING L	OCATION		
BID CLERK			

DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US

VENDOR			
Vendor Customer Code: VS0000009379			
Vendor Name: Hypertec USA, Inc.			
Address: 1270 E. Broadway Rd Ste 101			
Street :			
City : Tempe			
State : Arizona	Country : USA	Zip : 85282	
Principal Contact : Angela Marracino			
Vendor Contact Phone: 866-787-0426	Extension:		
FOR INFORMATION CONTACT THE BUYER Toby L Welch (304) 558-8802 toby.l.welch@wv.gov			
Vendor Signature X	FEIN# 98-0511786	DATE	6/19/2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Office of Technology to establish a contract for the one-time purchase networking infrastructure equipment including switches, cables, power cords, and modules for Fairmont and Clarksburg Buildings per the terms and conditions and specifications as attached.

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INVOIC	ЕТО	SHIP TO			
	TMENT OF STRATION	WV OFFI TECHNO			
OFFICE	OF TECHNOLOGY	BLDG 5,	10TH FLOOR		
	ANAWHA BLVD E, 10TH FLOOR	1900 KAN	NAWHA BLVD E		
CHARL	ESTON WV	CHARLE	STON	WV	
US		US			
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	3.1.1 Extreme Networks 48 Port PoE Network Switch	< 25.00000	EA	\$4,037.95	\$100,948.75

Comm Code	Manufacturer	Specification M	iodel #
43222612	Extreme Networks 5420F	Switch - L3 - 48 x 10/100/1000 + 4 x 1 Gigabit / 10 Gigabit SFP+ (uplink) - rack-mountable - PoE (740 W) - AC	5420F-48P 4XE

Extended Description:

3.1.1 Extreme Networks 48 Port PoE Network Switch (Model 5420F-48P-4XE), or equal

INVOIC	ETO	SHIP TO	2		antina anti- a data sela data anti-	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY				
OFFICE	OF TECHNOLOGY	BLDG 5,	, 10TH FLOOR			
	NAWHA BLVD E, 10TH FLOOR	1900 KA	NAWHA BLVD E			
CHARLI	ESTON WV	CHARLE	ESTON	WV		
US		US				
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price	
2	3.1.2 Extreme Networks Multi-Gigabit Network Switch	5.00000	EA	\$5,503.84	\$27,519.20	

Comm Code	Manufacturer Sp	pecification	Model #
43222612	Extreme Networks ExtremeSwitching 5420 Ser	ries 5420F-16MW-32P-4XE	5420F-16MW 32P-4XE

Extended Description:

3.1.2 Extreme Networks Multi-Gigabit Network Switch (Model 5420F-16MW-32P-4XE), or equal

INVOIC	ETO	SHIP	ΤΟ				
DEPARTMENT OF ADMINISTRATION			WV OFFICE OF TECHNOLOGY				
OFFICE OF TECHNOLOGY			BLDG 5, 10TH FLOOR				
	NAWHA BLVD E, 10TH FLOOR	1900	1900 KANAWHA BLVD E				
CHARLI	ESTON WV	CHAF	CHARLESTON				
US		US					
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price		
3	3.1.3 Extreme Networks Sta 15A, USA, NEMA 5	ndard Power Cord, 30.00000	EA	\$14.49	\$434.70		

Comm Code	Manufacturer	Specification	Model #	
26121636	Extreme Networks	Power cable - NEMA 5-15 (M) to IEC 60320 C15 - 13 A - United States	10099	

3.1.3 Extreme Networks Standard Power Cord, 15A, USA, NEMA 5-15, IEC320-C15(Part 10099), or equal

INVOICE 1	r o	SHIP TO			
DEPARTN	IENT OF	WV OFFI	CE OF		
ADMINIST	RATION	TECHNO	LOGY		
OFFICE O	F TECHNOLOGY	BLDG 5,	10TH FLOOR		
	AWHA BLVD E, DTH FLOOR	1900 KAN	NAWHA BLVD E		
CHARLES	TON WV	CHARLE	STON	WV	
US		US			
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	3.1.4 Extreme Network 20GBase Direct Attach Cable - 0.5 mete	30.00000	EA	\$169.36	\$5,080.80
Comm Co	de Manufacturer	Specificat	ion	Model #	
26121609	Extreme Networks 20GBase direct	attach cable - SFP-	DD to SFP-DD	20G-DACI	P SFPDDZ5M

etworks 20GBase direct attach cable - SFP-DD to SFP-DD - 0.5 m - fiber optic - passive - for P/N: X695-48Y-8C-DC-R

Extended Description:

3.1.4 Extreme Network 20GBase Direct Attach Cable - 0.5 meters (Part#20G-DACP-SFPDDZ5m), or equal.

INVOIC	ЕТО		SHIP TO				
	TMENT OF STRATION		WV OFFI				
OFFICE OF TECHNOLOGY			BLDG 5, 10TH FLOOR				
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR			1900 KAN	NAWHA BLVD E			
CHARLE	ESTON	WV	CHARLE	STON	WV		
US			US				
Line	Comm Ln Desc		Qty	Unit Issue	Unit Price	Total Price	
5	3.1.5 Extreme Net Cable - 1.0 met	works 20GBase Direct Attach	5.00000	EA	\$186.90	\$934.50	

Comm Code	Manufacturer	Specification	Model #
26121609	Extreme Networks	20GBase direct attach cable - SFP-DD to SFP-DD - 1 m - fiber optic - passive - for P/N: X695-48Y-8C-DC-R	0G-DACP SFPDD1M

3.1.5 Extreme Networks 20GBase Direct Attach Cable - 1.0 meter (Part# 20G-DACP-SFPDD1M), or equal

INVOICE	ETO			SHIP TO			
DEPART	MENT OF			WV OFF	ICE OF		
ADMINIS	STRATION			TECHNC	DLOGY		
OFFICE	OF TECHNOLO	GY		BLDG 5,	10TH FLOOR		
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR				1900 KANAWHA BLVD E			
CHARLE	ESTON	WV		CHARLE	STON	WV	
US				US			
Line	Comm Ln De	esc		Qty	Unit Issue	Unit Price	Total Price
6	3.1.6 Extreme Cable - 3.0 m	e Networks 20GBa et	ase Direct Attach	5.00000	EA	\$120.01	\$600.05
Comm C	Code	Manufact	urer	Specifica	tion	Model #	
2612160)9 Extre	me Networks	20GBase direct	attach cable - SFP-	-DD to SFP-DD -	20G-DAC	P SFPDD3M

Extreme Networks 20GBase direct attach cable - SFP-DD to SFP-DD -3 m - fiber optic - passive - for P/N: X695-48Y-8C-DC-R

Extended Description:

3.1.6 Extreme Networks 20GBase Direct Attach Cable - 3.0 meters (Part# 20G-DACP-SFPDD3M), or equal.

INVOIC	ETO	SHIP TO	n an			
	TMENT OF STRATION	WV OFFI TECHNO				
OFFICE	OF TECHNOLOGY	BLDG 5, 10TH FLOOR				
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E				
CHARLE	ESTON WV	CHARLE	STON	WV		
US		US				
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price	
7	3.1.7 Extreme Networks 10GBASE-LR SFP+ Transceiver Module -	30.00000	EA	\$1,044.77	\$31,343.10	

Comm Code	Manufacturer	Specification	Model #	
43201500	Extreme Networks	SFP+ transceiver module - 10GbE - 10GBase-LR - LC single-mode - up to 6.2 miles - 1310 nm - for P/N:X695-48Y-8C-DC-F	10302	

3.1.7 Extreme Networks 10GBASE-LR SFP+ Transceiver Module - 10 Gigabit Ethernet (Part# 10302), or equal.

INVOIC	ETO	SHIP TO				
	TMENT OF	WV OFFICE OF TECHNOLOGY				
	STRATION OF TECHNOLOGY		IOTH FLOOR			
	NAWHA BLVD E, 10TH FLOOR	1900 KANAWHA BLVD E				
CHARLE	ESTON WV	CHARLESTON		WV		
US		US				
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price	
8	3.1.8 Extreme Networks 10GBASE-SR SFP+ Transceiver Module -	30.00000	EA	\$626.32	\$18,789.60	
Comm	Code Manufacturer	Specificat	ion	Model #		

43201500	Extreme Networks	SFP+ transceiver module - 10GbE - 10GBase-SR - LC multi-mode - up to 984 ft - 850 nm - for P/N: X695- 48Y-8C-DC-R	10301

Extended Description:

3.1.8 Extreme Networks 10GBASE-SR SFP+ Transceiver Module - 10 Gigabit Ethernet (Part# 10301), or equal

INVOICE 1	го		SHIP TO	这条线点		
DEPARTN ADMINIST			WV OFFIC			
OFFICE O	F TECHNOLOGY		BLDG 5, 10	TH FLOOR		
	AWHA BLVD E, DTH FLOOR		1900 KANAWHA BLVD E			
CHARLES	TON	WV	CHARLEST	ΓΟΝ	WV	
US			US			
Line	Comm Ln Desc		Qty	Unit Issue	Unit Price	Total Price
9	3.1.9 Extreme Netw Subscription	orks ExtremeCloud IQ Pilo	ot 30.00000	EA	\$362.43	\$10,872.90
Comm Co	de	Manufacturer	Specificatio	on	Model #	
81162000	Extreme Network		Subscription license + E 1 device - hosted- 5 yea		Support - XIQ-F	PIL-S-C EW

3.1.9 Extreme Networks ExtremeCloud IQ Pilot Subscription, or equal

SCHEDUL	E OF EVENTS		
Line	<u>Event</u>	Event Date	
1	Questions are due by 3:00 p.m.	2025-06-13	

	Document Phase	Document Description	Page 7
OOT2500000029		Networking Equip for Fairmont & Clarksburg Buildings OT25230	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Please see attached quote



Hypertec Solutions Partner

1270 E. Broadway Rd, Suite 101 Tempe, Arizona 85282 United States http://www.hypertecsp.com/ (P) 1-866-787-0426 (F) 480-626-9001

Customer Notes

DELIVERY 3-4 WEEKS ARO Line 9 - 5-year license SECTION 3.1 Contract items meet mandatory requirements

Quotation (Open)
Date Jun 17, 2025 10:45 AM MDT
Modified Date Jun 18, 2025 02:31 PM MDT
Quote # 87624 - rev 1 of 1
Description CRFQ 0231 OOT2500000029 Networking Equip
SalesRep Winters, Jim (P) 866-787-0426 ext. 4206
Customer Contact Welch, Toby L (P) 304-558-8802 toby.l.welch@wv.gov

Customer

State of West Virginia-Department of Administration (SO17119) Welch, Toby L 2019 Washington St E Charleston, WV 25305 United States (P) 301-558-8802 Bill To State of West Virginia-DOA Payable, Accounts 1900 Kanawha Blvd E Bldg 5, 10th FL Charleston, WV 25305 United States (P) 304-558-8802 Ship To WV Office of Technology Welch, Toby 1900 Kanawha Blvd E Bldg 5, 10th FL Charleston, WV 25305 United States (P) 304-558-8802

Shipping and Payment Info

Customer PO:	Terms: Undefined	Ship Via: FedEx Ground
Special Instructions:		Carrier Account #:

# Image	Description	Part #	Tax Q	ty Unit Price	Tota
1	Extreme Networks 5420F Switch - L3 - 48 x 10/100/1000 + 4 x 1 Gigabit / 10 Gigabit SFP+ (uplink) - rack-mountable - PoE (740 W) - AC	5420F-48P- 4XE	Yes 2	5 \$4,037.95	\$100,948.75
2	Extreme Networks ExtremeSwitching 5420 Series 5420F-16MW-32P-4XE Switch - L3 - managed - 16 x 100/1000/2.5G (PoE++) + 32 x 10/100/1000 (PoE+) + 4 x 1 Gigabit / 10 Gigabit SFP+ (uplink) + 2 x SFP-DD (stackable) - rack-mountable - PoE++ (1862 W)	5420F-16MW- 32P-4XE	Yes 5	\$5,503.84	\$27,519.20
3	Extreme Networks Power cable - NEMA 5-15 (M) to IEC 60320 C15 - 13 A - United States	10099	Yes 3) \$14.49	\$434.70
4	Extreme Networks 20GBase direct attach cable - SFP-DD to SFP-DD - 0.5 m - fiber optic - passive - for P/N: X695-48Y-8C-DC-F	20G-DACP- 8 SFPDDZ5M	Yes 3) \$169.36	\$5,080.80
5	Extreme Networks 20GBase direct attach cable - SFP-DD to SFP-DD - 1 m - fiber optic - passive - for P/N: X695-48Y-8C-DC-R	20G-DACP- SFPDD1M	Yes 5	\$186.90	\$934.50
6	Extreme Networks 20GBase direct attach cable - SFP-DD to SFP-DD - 3 m - fiber optic - passive - for P/N: X695-48Y-8C-DC-R	20G-DACP- SFPDD3M	Yes 5	\$120.01	\$600.05
7	Extreme Networks SFP+ transceiver module - 10GbE - 10GBase-LR - LC single-mode - up to 6.2 miles - 1310 nm - for P/N: X695-48Y-8C-DC-R	10302	Yes 3) \$1,044.77	\$31,343.10
8	Extreme Networks SFP+ transceiver module - 10GbE - 10GBase-SR - LC multi-mode - up to 984 ft - 850 nm - for P/N: X695- 48Y-8C-DC-R	10301	Yes 3) \$626.32	\$18,789.60
9	Extreme Networks ExtremeCloud IQ Pilot Subscription license + ExtremeWorks SaaS Support - 1 device - hosted	XIQ-PIL-S-C- EW	Yes 3	\$362.43	\$10,872.90

Note: 5-year license

Subtotal:	\$196,523.60
Tax (7.0000%):	\$13,756.65
Shipping:	\$0.00
Total:	\$210,280.25

INSTRUCTIONS TO VENDORS SUBMITTING BIDS

1. **REVIEW DOCUMENTS THOROUGHLY:** The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.

2. MANDATORY TERMS: The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

3. **PRE-BID MEETING:** The item identified below shall apply to this Solicitation.

A pre-bid meeting will not be held prior to bid opening

A MANDATORY PRE-BID meeting will be held at the following place and time:

All Vendors submitting a bid must attend the **mandatory** pre-bid meeting. Failure to attend the **mandatory** pre-bid meeting shall result in disqualification of the Vendor's bid. No one individual is permitted to represent more than one vendor at the pre-bid meeting. Any individual that does attempt to represent two or more vendors will be required to select one vendor to which the individual's attendance will be attributed. The vendors not selected will be deemed to have not attended the pre-bid meeting unless another individual attended on their behalf.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in but are charged with knowing all matters discussed at the pre-bid.

Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

4. VENDOR QUESTION DEADLINE: Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions **must be submitted on or before the date listed below and to the address listed below to be considered**. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are non-binding.

Submitted emails should have the solicitation number in the subject line. Question

Submission Deadline: Friday June 13, 2025 @ 3:00 p.m.

Submit Questions to: Toby L. Welch 2019 Washington Street, East Charleston, WV 25305 Fax: (304) 558-3970 Email: Toby.L.Welch@wv.gov

5. VERBAL COMMUNICATION: Any verbal communication between the Vendor and any State personnel is not binding, including verbal communication at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.

6. **BID SUBMISSION:** All bids must be submitted on or before the date and time of the bid opening listed in section 7 below. Vendors can submit bids electronically through *wv*OASIS, in paper form delivered to the Purchasing Division at the address listed below either in person or by courier, or in facsimile form by faxing to the Purchasing Division at the number listed below. Notwithstanding the foregoing, the Purchasing Division may prohibit the submission of bids electronically through *wv*OASIS at its sole discretion. Such a prohibition will be contained and communicated in the *wv*OASIS system resulting in the Vendor's inability to submit bids through *wv*OASIS. The Purchasing Division will not accept bids or modification of bids via email.

Bids submitted in paper, facsimile, or via wvOASIS must contain a signature. Failure to submit a bid in any form without a signature will result in rejection of your bid.

A bid submitted in paper or facsimile form should contain the information listed below on the face of the submission envelope or fax cover sheet. Otherwise, the bid may be rejected by the Purchasing Division.

VENDOR NAME: BUYER: Toby L Welch SOLICITATION NO.: CRFQ OOT2500000029 BID OPENING DATE: Monday June 23, 2025 BID OPENING TIME: 1:30 p.m. FAX NUMBER: 304-558-3970

Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason.

Bid Delivery Address and Fax Number:

Department of Administration, Purchasing Division 2019 Washington Street East Charleston, WV 25305-0130 Fax: 304-558-3970

7. **BID OPENING:** Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when confirmation of delivery is provided by *wv*OASIS (in the case of electronic submission) or when the bid is time stamped by the official Purchasing Division time clock (in the case of hand delivery or via delivery by mail).

Bid Opening Date and Time: 6/23/25 @ 1:30 p.m.

Bid Opening Location: Department of Administration, Purchasing Division 2019 Washington Street East Charleston, WV 25305-0130

8. ADDENDUM ACKNOWLEDGEMENT: Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgement Form. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing. 9. **BID FORMATTING:** Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

10. ALTERNATE MODEL OR BRAND: Unless the box below is checked, any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand shall clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.

This Solicitation is based upon a standardized commodity established under W. Va. Code § 5A-3-61. Vendors are expected to bid the standardized commodity identified. Failure to bid the standardized commodity will result in your firm's bid being rejected.

11. **COMMUNICATION LIMITATIONS:** In accordance with West Virginia Code of State Rules §148-1-6.6.2, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.

12. **REGISTRATION:** Prior to Contract award, the apparent successful Vendor **must** be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable.

13. UNIT PRICE: Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.

14. **PREFERENCE:** Vendor Preference may be requested in purchases of motor vehicles or construction and maintenance equipment and machinery used in highway and other infrastructure projects. Any request for preference must be submitted in writing with the bid, must specifically identify the preference requested with reference to the applicable subsection of West Virginia Code § 5A-3-37, and must include with the bid any information necessary to evaluate and confirm the applicability of the requested preference. A request form to help facilitate the request can be found at: www.state.wv.us/admin/purchase/vrc/Venpref.pdf.

15A. RECIPROCAL PREFERENCE: The State of West Virginia applies a reciprocal preference to all solicitations for commodities and printing in accordance with W. Va. Code § 5A-3-37(b). In effect, non-resident vendors receiving a preference in their home states, will see that same preference granted to West Virginia resident vendors bidding against them in West Virginia. Any request for reciprocal preference must include with the bid any information necessary to evaluate and confirm the applicability of the preference. A request facilitate request can be found form to help the at: www.state.wv.us/admin/purchase/vrc/Venpref.pdf.

15. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES:

For any solicitations publicly advertised for bid, in accordance with West Virginia Code §5A-3-37 and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, womenowned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority- owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to contract award to receive the preferences made available to resident vendors.

16. WAIVER OF MINOR IRREGULARITIES: The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.7.

17. ELECTRONIC FILE ACCESS RESTRICTIONS: Vendor must ensure that its submission in *wv*OASIS can be accessed and viewed by the Purchasing Division staff immediately upon bid opening. The Purchasing Division will consider any file that cannot be immediately accessed and viewed at the time of the bid opening (such as, encrypted files, password protected files, or incompatible files) to be blank or incomplete as context requires and are therefore unacceptable. A vendor will not be permitted to unencrypt files, remove password protections, or resubmit documents after bid opening to make a file viewable if those documents are required with the bid. A Vendor may be required to provide document passwords or remove access restrictions to allow the Purchasing Division to print or electronically save documents provided that those documents are viewable by the Purchasing Division prior to obtaining the password or removing the access restriction.

18. NON-RESPONSIBLE: The Purchasing Division Director reserves the right to reject the bid of any vendor as Non-Responsible in accordance with W. Va. Code of State Rules § 148-1-5.3, when the Director determines that the vendor submitting the bid does not have the capability to fully perform or lacks the integrity and reliability to assure good-faith performance."

19. ACCEPTANCE/REJECTION: The State may accept or reject any bid in whole, or in part in accordance with W. Va. Code of State Rules § 148-1-4.6. and § 148-1-6.3."

20. WITH THE BID REQUIREMENTS: In instances where these specifications require documentation or other information with the bid, and a vendor fails to provide it with the bid, the Director of the Purchasing Division reserves the right to request those items after bid opening and prior to contract award pursuant to the authority to waive minor irregularities in bids or specifications under W. Va. CSR § 148-1-4.7. This authority does not apply to instances where state law mandates receipt with the bid.

21. EMAIL NOTIFICATION OF AWARD: The Purchasing Division will attempt to provide bidders with e-mail notification of contract award when a solicitation that the bidder participated in has been awarded. For notification purposes, bidders must provide the Purchasing Division with a valid email address in the bid response. Bidders may also monitor wvOASIS or the Purchasing Division's website to determine when a contract has been awarded.

22. EXCEPTIONS AND CLARIFICATIONS: The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.

GENERAL TERMS AND CONDITIONS:

1. CONTRACTUAL AGREEMENT: Issuance of an Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance by the State of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid, or on the Contract if the Contract is not the result of a bid solicitation, signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

2. DEFINITIONS: As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

2.1. "Agency" or "**Agencies**" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

2.2. "Bid" or "Proposal" means the vendors submitted response to this solicitation.

2.3. "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

2.4. "Director" means the Director of the West Virginia Department of Administration, Purchasing Division.

2.5. "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.

2.6. "Award Document" means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.

2.7. "Solicitation" means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

2.8. "State" means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

2.9. "Vendor" or "Vendors" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

3. CONTRACT TERM; RENEWAL; EXTENSION: The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

Term Contract

Initial Contract Term: The Initial Contract Term will be for a period of _______. The Initial Contract Term becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as _______), and the Initial Contract Term ends on the effective end date also shown on the first page of this Contract.

Delivery Order Limitations: In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

Fixed Period Contract with Renewals: This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within ______ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that:

the contract will continue for _____ years;

the contract may be renewed for _______ successive ______ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's Office (Attorney General approval is as to form only).

One-Time Purchase: The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

Construction/Project Oversight: This Contract becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as ______), and continues until the project for which the vendor is providing oversight is complete.

Other: Contract Term specified in _____

4. AUTHORITY TO PROCEED: Vendor is authorized to begin performance of this contract on the date of encumbrance listed on the front page of the Award Document unless either the box for "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked in Section 3 above. If either "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked, Vendor must not begin work until it receives a separate notice to proceed from the State. The notice to proceed will then be incorporated into the Contract via change order to memorialize the official date that work commenced.

5. QUANTITIES: The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

Open End Contract: Quantities listed in this Solicitation/Award Document are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.

Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

One-Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

Construction: This Contract is for construction activity more fully defined in the specifications.

6. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One-Time Purchase contract.

7. **REQUIRED DOCUMENTS:** All of the items checked in this section must be provided to the Purchasing Division by the Vendor as specified:

LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section of the General Terms and Conditions entitled Licensing, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits upon request and in a form acceptable to the State. The request may be prior to or after contract award at the State's sole discretion.

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The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications regardless of whether or not that requirement is listed above.

8. INSURANCE: The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether that insurance requirement is listed in this section.

Vendor must maintain:

Commercial General Liability Insurance in at least an amount of: \$1,000,000.00 per occurrence.

Automobile Liability Insurance in at least an amount of: ______ per occurrence.

Professional/Malpractice/Errors and Omission Insurance in at least an amount of: per occurrence. Notwithstanding the forgoing, Vendor's are not required to list the State as an additional insured for this type of policy.

Cyber Liability Insurance in an amount of: ______ per occurrence.

Builders Risk Insurance in an amount equal to 100% of the amount of the Contract.

Pollution Insurance in an amount of: ______ per occurrence.

Aircraft Liability in an amount of: _____ per occurrence.

Revised 8/24/2023

9. WORKERS' COMPENSATION INSURANCE: Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

10. VENUE: All legal actions for damages brought by Vendor against the State shall be brought in the West Virginia Claims Commission. Other causes of action must be brought in the West Virginia court authorized by statute to exercise jurisdiction over it.

11. LIQUIDATED DAMAGES: This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

_____ for _____

Liquidated Damages Contained in the Specifications.

Liquidated Damages Are Not Included in this Contract.

12. ACCEPTANCE: Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

13. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.

14. PAYMENT IN ARREARS: Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software maintenance, licenses, or subscriptions may be paid annually in advance.

15. PAYMENT METHODS: Vendor must accept payment by electronic funds transfer and P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)

16. TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

17. ADDITIONAL FEES: Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia, included in the Contract, or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

18. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available. If that occurs, the State may notify the Vendor that an alternative source of funding has been obtained and thereby avoid the automatic termination. Non-appropriation or non-funding shall not be considered an event of default.

19. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-5.2.b.

20. TIME: Time is of the essence regarding all matters of time and performance in this Contract.

21. APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code, or West Virginia Code of State Rules is void and of no effect.

22. COMPLIANCE WITH LAWS: Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

23. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

24. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

25. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

26. SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

27. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments.

28. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

29. STATE EMPLOYEES: State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

30. PRIVACY, SECURITY, AND CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in www.state.wv.us/admin/purchase/privacy.

31. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

32. LICENSING: In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

33. ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

34. VENDOR NON-CONFLICT: Neither Vendor nor its representatives are permitted to have any interest, nor shall they acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency. **35. VENDOR RELATIONSHIP:** The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

36. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

37. NO DEBT CERTIFICATION: In accordance with West Virginia Code §§ 5A-3-10a and 5-22-1(i), the State is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State. By submitting a bid, or entering into a contract with the State, Vendor is affirming that (1) for construction contracts, the Vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, neither the Vendor nor any related party owe a debt as defined above, and neither the Vendor nor any related party are in employer default as defined in the statute cited above unless the debt or employer default is permitted under the statute.

38. CONFLICT OF INTEREST: Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

39. REPORTS: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at <u>purchasing.division@wv.gov.</u>

40. BACKGROUND CHECK: In accordance with W. Va. Code § 15-2D-3, the State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check. Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

41. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process.
- c. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
 - The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
 - 2. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

42. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

43. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE: W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$1 million, the Vendor must submit to the Agency a disclosure of interested parties prior to beginning work under this Contract. Additionally, the Vendor must submit a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-work interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

44. PROHIBITION AGAINST USED OR REFURBISHED: Unless expressly permitted in the solicitation published by the State, Vendor must provide new, unused commodities, and is prohibited from supplying used or refurbished commodities, in fulfilling its responsibilities under this Contract.

45. VOID CONTRACT CLAUSES: This Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

46. ISRAEL BOYCOTT: Bidder understands and agrees that, pursuant to W. Va. Code § 5A-3-63, it is prohibited from engaging in a boycott of Israel during the term of this contract.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Angela Marracino- Contract Manager

(Address) 1270 E. Broadway Rd Ste 101 Tempe, AZ 85282

(Phone Number) / (Fax Number) <u>866-787-0426</u>

(email address) directbidsus@hypertec.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Hypertec USA, Inc.	
(Company)	
() for and	
(Signature of Authorized Representative)	
Angela Marracino- Contract Manager	
(Printed Name and Title of Authorized Representative) (Date)	
866-787-0426	
(Phone Number) (Fax Number)	
directbidsus@hypertec.com	

(Email Address)

SPECIFICATIONS

- 1. **PURPOSE AND SCOPE:** The West Virginia Office of Technology is soliciting bids for the one-time purchase of networking equipment to include network switches, twin axial cables, power cords, and transceiver modules.
- 2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 "Contract Item" or "Contract Items" means the list of items identified in Section 3.1 below and on the Pricing Pages.
 - 2.2 "Pricing Pages" means the schedule of prices, estimated order quantity, and totals contained in wvOASIS or attached hereto as Exhibit A, and used to evaluate the Solicitation responses.
 - **2.3 "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
 - 2.4 "PoE" means Power over Ethernet.
 - 2.5 "GbE" means Gigabit Ethernet.
 - 2.6 "SFP" means Small Form-Factor Pluggable.
 - 2.7 "GBIC" means Gigabit Interface Converter.
 - 2.8 "GBps" means Gigabit per second.
 - 2.9 "Gigabit" means 1,000 megabits per second.

3. GENERAL REQUIREMENTS:

- **3.1 Contract Items and Mandatory Requirements:** Vendor shall provide Agency with the Contract Items listed. Items must meet or exceed the mandatory requirements as shown below.
 - 3.1.1 Extreme Networks 48 Port PoE Network Switch (Model 5420F-48P-4XE), or Equal. Quantity of Twenty-Five (25)
 - 3.1.1.1 Must have forty-eight (48) 10/100/1000 Base-T 802.3 at (30W) ports Full/Half-Duplex (autosensing) MACsec-capable.
 - **3.1.1.2** Must have four (4) 1/10Gb SFP+ uplink ports (unpopulated), Uplink ports may be upgradable to 10Gb SFP+ via software license. MACsec-capable; the last four uplink ports must support 100Mb operation.

- **3.1.1.3** Must have two (2) Dedicated Stacking/SFP-DD ports* (unpopulated).
- 3.1.1.4 Must have one (1) Serial console port (RJ-45).
- **3.1.1.5** Must have one (1) USB A port for management or external USB flash.
- 3.1.1.6 Must have one (1) USB Micro-B console port.
- 3.1.1.7 Form factor: 1U rack-mountable.
- 3.1.1.8 Cooling: fixed side-to-side cooling fans.
- **3.1.1.9** Power supply: fixed AC power supply.

3.1.2 Extreme Networks Multi-Gigabit Network Switch (Model 5420F-16MW-32P-4XE), or Equal. Quantity of Five (5)

- **3.1.2.1** Must have sixteen (16) 100Mb/1Gb/2.5Gb Base-T 802.3bt (90W) PoE ports, Full/Half-Duplex (autosensing), MACsec-capable.
- 3.1.2.2 Must have thirty-two (32) 10/100/1000 Base-T 802.3at (30W) PoE+ ports, Full/Half-Duplex (autosensing), MACsec-capable.
- 3.1.2.3 Must have four (4) 1/10Gb SFP+ uplink ports, MACsec-capable.
- **3.1.2.4** Must have two (2) Dedicated Stacking/SFP-DD ports* (unpopulated).
- 3.1.2.5 Must have one (1) Serial console port (RJ-45).
- 3.1.2.6 Must have one (1) USB A port for management or external USB flash.
- 3.1.2.7 Must have one (1) USB Micro-B console port.
- 3.1.2.8 Form factor: 1U rack-mountable.
- **3.1.2.9** Cooling: fixed side-to-side cooling fans.
- 3.1.2.10 Power supply: fixed AC power supply.

3.1.3 Extreme Networks Standard Power Cord, 15A, USA, NEMA 5-15, IEC320-C15(Part 10099), or Equal. Quantity of Thirty (30)

- 3.1.3.1 Connector Types: First End: NEMA 5-15P (Male).
- **3.1.3.2** Second End: IEC 60320 C15 (Female).

3.1.3.3 Electrical Ratings: Voltage: 120 V AC.

3.1.4 Extreme Network 20GBase Direct Attach Cable – 0.5 Meters (Part#20G-DACP-SFPDDZ5M), or Equal. Quantity of Thirty (30)

- 3.1.4.1 Must be black in color.
- 3.1.4.2 Connector Type: SFP-DD(Male) to SFP-DD (Male).
- 3.1.4.3 Data Transfer Rate: Up to 20 Gbps.
- 3.1.4.4 Length: Must be 0.5 meters.
- 3.1.4.5 Must be compatible with Extreme Networks switches supporting 20G SFP-DD interfaces.

3.1.5 Extreme Networks 20GBase Direct Attach Cable – 1.0 Meter (Part# 20G-DACP-SFPDD1M), or Equal. Quantity of Five (5)

- 3.1.5.1 Must be black in color.
- 3.1.5.2 Connector Type: SFP-DD (Male) to SFP-DD (Male).
- **3.1.5.3** Data Transfer Rate: Up to 20 Gbps.
- 3.1.5.4 Cable Length: 1.0 meter

3.1.6 Extreme Networks 20GBase Direct Attach Cable – 3.0 Meters (Part# 20G-DACP-SFPDD3M), or Equal. Quantity of Five (5)

- 3.1.6.1 Must be black in color.
- 3.1.6.2 Connector Type: SFP-DD (Male) to SFP-DD (Male).
- **3.1.6.3** Data Transfer Rate: Up to 20 Gbps.
- 3.1.6.4 Length: Must be 3.0 meters.
- **3.1.6.5** Must be compatible with Extreme Networks switches supporting 20G SFP-DD interfaces.

3.1.7 Extreme Networks 10GBASE-LR SFP+ Transceiver Module – 10 Gigabit Ethernet (Part# 10302), or Equal. Quantity of Thirty (30)

- 3.1.7.1 Must be an SFP+ form-factor transceiver module supporting 10GBASE-LR 10 Gigabit Ethernet.
- 3.1.7.2 Interface Type: 10 Gbps over single-mode fiber (SMF).

- 3.1.7.3 Connector Type: LC duplex.
- 3.1.7.4 Wavelength: 1310 nm nominal.
- 3.1.7.5 Transmission Distance: Up to 10 kilometers (6.2 miles) over standard singlemode fiber.
- **3.1.7.6** Must be hot-swappable and fully compatible with Extreme Networks SFP+ ports.
- 3.1.7.7 Must comply with IEEE 802.3ae and SFP+ MSA (Multi-Source Agreement) standards.

3.1.8 Extreme Networks 10GBASE-SR SFP+ Transceiver Module – 10 Gigabit Ethernet (Part# 10301), or Equal. Quantity of Thirty (30)

- **3.1.8.1** Must be an SFP+ form-factor transceiver module supporting 10GBASE-SR 10 Gigabit Ethernet.
- 3.1.8.2 Interface Type: 10 Gbps over multimode fiber (MMF).
- 3.1.8.3 Connector Type: LC duplex.
- 3.1.8.4 Wavelength: 850 nm nominal.
- **3.1.8.5** Transmission Distance: Up to 300 meters over OM3 multimode fiber; up to 400 meters over OM4.
- **3.1.8.6** Must be hot-swappable and fully compatible with Extreme Networks SFP+ ports.
- **3.1.8.7** Must comply with IEEE 802.3ae and SFP+ MSA (Multi-Source Agreement) standards.
- 3.1.9 Extreme Networks ExtremeCloud IQ Pilot Subscription, or equal. Quantity of Thirty (30)
 - **3.1.9.1** Vendor must provide a quantity of (30) ExtremeCloud IQ Pilot Subscription and EW Support for 5 yrs (Mfg.Part#: XIQ-PIL-S-C-EW-5YR), or Equal. For the devices listed in Contract Item #3.1.1, 3.1.2.
- 3.1.10 All equipment and supplies must be new, and factory sealed. Refurbished equipment will not be accepted.

3.1.11 Alternate "or Equal Submission"

3.1.11.1 Vendor must include alternate brand information with alternative part numbers in the comment section of the Pricing Page in

wvOASIS. The Vendor should include alternate brand documentation with bid response, but documentation may be requested prior to the award.

3.1.11.2 The vendor will assume any costs related to any required installation of new software, and/or training of the alternate submission provided as part of this agreement if alternate brand is provided.

4. CONTRACT AWARD:

- 4.1 **Contract Award:** The Contract is intended to provide Agencies with a purchase price on all Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.
- **4.2 Pricing Pages:** Vendor should complete the Pricing Pages by entering the requested information into wvOasis. Vendor should complete the Pricing Pages in their entirety as failure to do so may result in Vendor's bids being disqualified.

Vendor shall list any alternate brands and part numbers in the comments section.

The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendor should electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document. In most cases, the Vendor can request an electronic copy of the Pricing Pages for bid purposes by sending an email request to the following address:

5. ORDERING AND PAYMENT:

- 5.1 Ordering: Vendor shall accept orders through wvOASIS, regular mail, facsimile, email, or any other written form of communication. Vendor may, but is not required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.
- 5.2 **Payment:** Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6. DELIVERY AND RETURN:

- 6.1 Delivery Time: Vendor shall deliver standard orders within fifteen (15) working days after orders are received. Vendor shall deliver emergency orders within five (5) working day(s) after orders are received. Vendor shall ship all orders in accordance with the above schedule and shall not hold orders until a minimum delivery quantity is met.
- 6.2 Late Delivery: The Agency placing the order under this Contract must be notified in writing if orders will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party.

Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division.

- 6.3 Delivery Payment/Risk of Loss: Standard order delivery shall be F.O.B. destination to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders provided that Vendor invoices those delivery costs as a separate charge with the original freight bill attached to the invoice.
- 6.4 Return of Unacceptable Items: If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.
- 6.5 Return Due to Agency Error: Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

7. VENDOR DEFAULT:

- 7.1 The following shall be considered a vendor default under this Contract.
 - 7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.
 - 7.1.2 Failure to comply with other specifications and requirements contained herein.
 - 7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
 - 7.1.4 Failure to remedy deficient performance upon request.
- 7.2 The following remedies shall be available to Agency upon default.
 - 7.2.1 Immediate cancellation of the Contract.
 - **7.2.2** Immediate cancellation of one or more release orders issued under this Contract.
 - 7.2.3 Any other remedies available in law or equity.

8. MISCELLANEOUS:

- 8.1 No Substitutions: Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.
- 8.2 Vendor Supply: Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.
- **8.3 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 8.4 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

REQUEST FOR QUOTATION Networking Equipment for Fairmont and Clarksburg Buildings (OT25230)

Contract Manager:	Angela Marracino					
Telephone Number:	866-787-0426					
Fax Number:						
Email Address: dire	Address: directbidsus@hypertec.com					



Date: 06/11/2020

Reseller: Hypertec USA Authorized Territory: United States Partner Level: Authorized

To Whom It May Concern,

This letter confirms that as of the letter date, the above-identified reseller is currently enrolled in Extreme's channel partner program and is authorized to resell Extremebranded products and services to end user customers in the above-identified Territory. If you require additional information, please contact your Extreme sales account executive.

Best regards,

DocuSigned by: Pete Doolittle -23987154AD564E8...

Pete Doolittle Senior Vice President, Sales Extreme Networks, Inc.

WEST VIRGINIA STATE TAX DEPARTMENT BUSINESS REGISTRATION CERTIFICATE

ISSUED TO: HYPERTEC USA INC 10601 N FRANK LLOYD WRIGHT BLVD SCOTTSDALE, AZ 85259-2659

BUSINESS REGISTRATION ACCOUNT NUMBER:

2331-5506

This certificate is issued on: 04/25/2016

This certificate is issued by the West Virginia State Tax Commissioner in accordance with Chapter 11, Article 12, of the West Virginia Code

The person or organization identified on this certificate is registered to conduct business in the State of West Virginia at the location above.

This certificate is not transferrable and must be displayed at the location for which issued

This certificate shall be permanent until cessation of the business for which the certificate of registration was granted or until it is suspended, revoked or cancelled by the Tax Commissioner.

Change in name or change of location shall be considered a cessation of the business and a new certificate shall be required.

TRAVELING/STREET VENDORS: Must carry a copy of this certificate in every vehicle operated by them. CONTRACTORS, DRILLING OPERATORS, TIMBER/LOGGING OPERATIONS: Must have a copy of this certificate displayed at every job site within West Virginia.

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April 17, 2025

Pricing Assurance Statement

At Hypertec, we are committed to providing our customers with stable, transparent and competitive pricing. We guarantee all quoted prices for the duration of your agreement, ensuring predictability and consistency in your procurement planning.

However, in the event of unforeseen market fluctuations resulting from newly imposed tariffs or changes in government trade regulations, we may be required to revise our pricing to reflect these external cost impacts. Should such changes occur, we will communicate any necessary adjustments in a timely and transparent manner.

We appreciate your understanding and continued partnership as we navigate these global market dynamics together.

Sincerely, Hypertec Management Hypertec USA, Inc.

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

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e you begin. I or i	guiuance relateu to the pur	puse of Futti w-9, see Fu	roose or Form, below,

1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)

	2 Business name/disregarded entity name, if different from above.						
rint or type. Instructions on page 3.	only one of the following seven boxes. Individual/sole proprietor C corporation S corporation Partnership Trust/estate LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.	Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) Exemption from Foreign Account Ta Compliance Act (FATCA) reporting code (if any)					
Specific	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions	(Applies to accounts maintained outside the United States.)					
See	5 Address (number, street, and apt. or suite no.). See instructions. Requester's name ar	nd address (optional)					
	1270 E Broadway Rd, Suite 101						
	6 City, state, and ZIP code						
	Tempe, AZ 85282						
	7 List account number(s) here (optional)						

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also What Name and Number To Give the Requester for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

- 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- 2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- 3. I am a U.S. citizen or other U.S. person (defined below); and
- 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividence you use not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	\mathbf{D}		hu	wo	•
			$J \land$			

General Instructions

Section references are to the Internal $\dot{\text{R}}\text{evenue}$ Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9*.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification. New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Social security number

Employer identification number

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or

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Purpose of Form

Date

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

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ACORD [®] CERTIFICATE OF LIABILITY INSURANCE						DATE(MM/DD/YYYY) 04/29/2025				
CEF BEL	S CERTIFICATE IS ISSUED AS A RTIFICATE DOES NOT AFFIRMATIN .OW. THIS CERTIFICATE OF INS PRESENTATIVE OR PRODUCER, AND TH	/ELY SURAN	OR NCE	NEGATIVELY AMEND, DOES NOT CONSTITUT	EXTEND	OR ALTE	R THE CO	VERAGE AFFORDED	BY THE	E POLICIES
lf S	ORTANT: If the certificate holder SUBROGATION IS WAIVED, subject certificate does not confer rights to the	to	the	terms and conditions of	f the polic			•		
RODU					CONTACT NAME:					
	Risk Insurance Services West, Angeles CA Office	Inc.			PHONE (A/C. No. Ext	: (866)	283-7122	FAX (A/C. No.): (800	0) 363-01	05
07 V	Viĺshire Boulevard				E-MAIL ADDRESS:					
	2600 Angeles CA 90017-0460 USA				ADDRESS.					
						11	NSURER(S) AFFO	RDING COVERAGE		NAIC #
SURE	D				INSURER A:	Cont	inental Cas	sualty Company		20443
	RTEC USA, INC				INSURER B:	The o	Continenta ⁻	Insurance Company	,	35289
	Broadway Rd. Ste. 101-514 AZ 85282 USA				INSURER C:					1
•					INSURER D:					
					INSURER E:					
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NOT	IS TO CERTIFY THAT THE POLICIES (NITHSTANDING ANY REQUIREMENT, TERM IAIN, THE INSURANCE AFFORDED BY THE F BEEN REDUCED BY PAID CLAIMS.	OR CO	ONDITIO	ON OF ANY CONTRACT OR O	OTHER DOCU	MENT WITH	RESPECT TO	WHICH THIS CERTIFICATE I CONDITIONS OF SUCH POLI	MAY BE IS CIES. LIMIT	SUED OR MAY
ISR TR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	(POLICY EFF MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIN	WITS	
-	COMMERCIAL GENERAL LIABILITY					,	, ,	EACH OCCURRENCE		
	CLAIMS-MADE OCCUR							DAMAGE TO RENTED PREMISES (Ea occurrence)		
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								PERSONAL & ADV INJURY	_	
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F								PRODUCTS - COMP/OP AGG		
-										
					COMBINED SINGLE LIMIT					
1	AUTOMOBILE LIABILITY							(Ea accident)		
	ANYAUTO							BODILY INJURY (Per person)		
-	OWNED SCHEDULED AUTOS							BODILY INJURY (Per accident)		
-	HIRED AUTOS NON-OWNED						PROPERTY DAMAGE (Per accident)			
-	ONLY AUTOS ONLY									
	UMBRELLA LIAB OCCUR							EACH OCCURRENCE		
-	EXCESS LIAB							AGGREGATE		
-		+								
	WORKERS COMPENSATION AND			wc794852882	1	0/25/2024	10/25/2025	X PER STATUTE	н-	
3	EMPLOYERS' LIABILITY Y / N			wC794852896			10/25/2025	E.L. EACH ACCIDENT		£1,000,000
	ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	N/A						E.L. EACH ACCIDENT		\$1,000,000 \$1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below							E.L. DISEASE-POLICY LIMIT	_	\$1,000,000
	DESCRIPTION OF OPERATIONS DOOW		-					E.L. DISEASE-FOLICT LIMIT		\$1,000,000
			1							
SCRI	PTION OF OPERATIONS / LOCATIONS / VEHICLES (AC	ORD 101	1, Additi	onal Remarks Schedule, may be attach	hed if more space	e is required)				
ide	ence of Insurance.									
ERT	IFICATE HOLDER			CAN	NCELLATIO	N				
				S	SHOULD ANY DATE THEREOF,	OF THE ABC NOTICE WILL I	OVE DESCRIBED BE DELIVERED IN A	POLICIES BE CANCELLED BE CCORDANCE WITH THE POLICY I	FORE THE PROVISIONS.	EXPIRATION
	Hypertec USA, Inc.			ΔΙΙΤΗ	IORIZED REPRE	SENTATIVE				
	1753 Broadway Rd. Ste. 101-	514								
	Tempe AZ 85282 USA				\mathcal{A}	Ø.	19	ræ Services Wes	C. Ø	
					Mar	n Ilish	: I nsurar	nce Tervæes Wes	n, I na	•

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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 09/30/2024

			TIFICATE OF LIA			JIVANO	L	0	9/30/2024
THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.									
IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).									
PRODUCE	Ŭ			CONTACT N	NAME:	,. utive Vice-Pres	ident		
	ernational Quebec Limited			PHONE (A/C, No, Ex	U /		FAX (A/C 514-787-7		
	herbrooke St W, Suite 2510			E-MAIL ADD	DRESS:	international.co		201	
Montrea	I, Quebec H3A 2R7						DING COVERAGE		NAIC #
				INSURER A:	: Chubb Ins	urance Compa	ny		
INSURED Hyperte	ec USA Inc.					urance Compar	у		
	Broadway Rd., Suite 101-514			INSURER C:					
Tempe,	AZ 85282			INSURER D:					
COVER	AGES C	RTIFIC	ATE NUMBER: 2024-HYPES	YS-01-05			REVISION NUMBE	R·	
THIS IS INDICA CERTI EXCLU	THIS IS TO CERTIFICATE NOMBER. 2024-FTPESTS-01-03 REVISION NOMBER. THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.								
INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD POLICY NUMBER	PO (MM	DLICY EFF M/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMI	s	
A	COMMERCIAL GENERAL LIABILITY	_					EACH OCCURRENCE DAMAGE TO RENTED	\$ 1,00	0,000.
	CLAIMS-MADE X OCCUR		35946991	0	09/30/2024	09/30/2025	PREMISES (Each occurrence)	\$ 1,00	0,000.
x	PRODUCTS - COMPLETED						MED EXP (Any one person)	\$ 1	0,000.
	OPERATIONS HAZARD	_					PERSONAL & ADV INJURY	\$ 1,00	
GEN X	VL AGGREGATE LIMIT APPLIES PER: POLICY PROJEC LOC	_					GENERAL AGGREGATE		00,000.
	OTHER						PRODUCTS - COMP/OP AGG	\$ 1,00	00,000.
А	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Each accident)	\$ 1,00	00,000.
	ANY AUTO		35946991	09	9/30/2024	09/30/2025	BODILY INJURY (Per person)	\$	
	OWNED SCHEDULED AUTOS ONLY AUTOS					00,00,2020	BODILY INJURY (Per accident)	\$	
	HIRED X NON-OWNED AUTOS AUTOS ONLY ONLY						PROPERTY DAMAGE (Per accident)	\$	
вх	X							\$	
		=	79895421	09	9/30/2024	09/30/2025	EACH OCCURRENCE AGGREGATE	\$ 9,00 \$ 9,00	
	EXCESS LIAB CLAIMS-MAD	-					AGGREGATE	\$ 9,00	0,000.
	RKERS COMPENSATION EMPLOYERS' LIABILITY						PER STATUT OTHER		
ANY	PROPRIETOR/PARTNER/EXECUTIVE Y/						E.L. EACH ACCIDENT	\$	
(Man	datory in NH)	- N / A					E.L. DISEASE - EA EMPLOYEE	\$	
	CRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	\$	
	ION OF OPERATIONS / LOCATIONS / VEH			may be attache	ed if more spa	ce is required)			
All locations and operations of the Named Insured.									
CERTIFI	CATE HOLDER			CANCELL	LATION:	30 Days			
To Who	To Whom It May Concern SHOULD ANY OF THE ABOVE-DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.								
				AUTHORIZE	D REPRESE		3 International Quebec Ltd		
	MichaelHolluge								
					© 198	38-2015 AC	ORD CORPORATION.	Il righ	ts reserved.

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Customer References

Computer Service Corporation Mycol Reamer – President PO Box 58211 Seattle, WA 98138 253-841-9999 mreamer@csc-service.com

Computer hardware, software & peripherals Customer since 2012

San Diego Law Enforcement Coordination Center Victor Castellanos – IT Manager 9621 Ridgehaven Ct San Diego, CA 92123 858-437-1378 <u>Victor.castellanos@sd-lecc.org</u> Computer Hardware & Peripherals BPA Holder

(75K, March 2022)

Granbury Independent School District Bradee Drake – Purchasing Assistant 217 N Jones St Granbury, TX 76048 817-408-4087 <u>bradee.drake@granburyisd.org</u> Chromebooks (447K, August 2022)

North Judson-San Pierre School Corporation Billy Russell – IT Coordinator 801 Campbell Drive North Judson, IN 46366 574-896-2155 brussell@njsp.k12.in.us

Delivery & installation of Interactive Flat Panels (180K, July 2022)

Kankakee Valley School Corporation Eric Roemer – Chief Technology Officer 12055 N 550 West Wheatfield, IN 46392 219-987-8820 eroemer@kv.k12.in.us Various projects including Interactive Flat

Panels (286K, September 2022) Customer since 2018

Mingus Union High School District Josh Fant – IT Manager 1801 E Fir Street Cottonwood, AZ 86326 928-634-8901 <u>jfant@muhs.com</u> 120 Ciara PC's (March 2021)

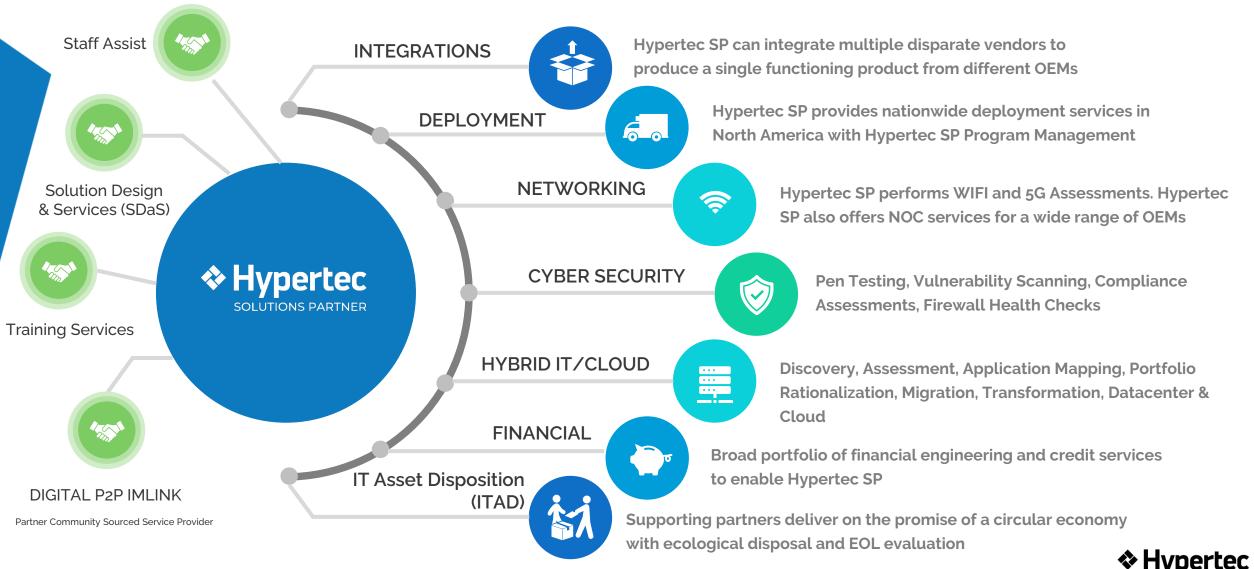
Lake Oconee Academy Bobby Zimmerman – Technology Coordinator 1021 Titan Circle Greensboro, GA 30642 706-454-1562 <u>bobby.zimmerman@lakeoconeeacademy.org</u> Chromebooks (321K, February 2023)

Santa Ana Unified School District Omar Garcia – Senior Buyer 1601 E Chestnut Ave Santa Ana, CA 92701 714-558-5620

omar.garcia@sausd.us

Various projects including delivery & installation of Interactive Flat Panels (8.1M, Nov 2020) Customer since 2020

Hypertec Solutions Partner Services



SOLUTIONS PARTNER

Contact info@hypertecsp.com for assistance

Hypertec Solutions Partner Services Portfolio

