



Response To

Request for Proposal

WVSOS Election Division E-Ballot Delivery Technology

Part II, Cost Proposal

State of West Virginia
CRFP-1600-SOS2400000001

Submission Date:
2023-11-07

Vendor: Voatz, Inc.
50 Milk St. Floor 16
Boston, MA 02109
Phone: 617-669-6366
Fax: N/A
Contact: Nimit Sawhney
Email: ns@voatz.com

Signature 

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1. Cover Letter

Voatz, Inc. (“Voatz”) is pleased to present this submission to the West Virginia Secretary of State (hereinafter referred to as “WV SOS”, the “State” or the “Client”), in response to the bid request for “WVSOS Election Division E-Ballot Delivery Technology” for the 2024 primary and general elections (solicitation CRFP-1600-SOS240000001).

With this bid submission, Voatz is pleased to describe our Remote Accessible Ballot Delivery, Marking and Return system, which makes the voting experience more secure, private, accessible, and user-friendly for remote voters. Voatz offers a complete solution that will meet and exceed West Virginia’s expectations, including:

- ✓ Local presence in the United States and similar successful references in several US states.
- ✓ Unsurpassed elections and cybersecurity team experience.
- ✓ Multiple positive project references for electronic ballot delivery and ballot return.
- ✓ Unique and differentiated security, implementing advanced cryptographic protocols to provide a secure and reliable election.
- ✓ Robust denial of service (DoS) and distributed denial of service (DDoS) protection.
- ✓ Securely and redundantly hosted infrastructure in the United States.
- ✓ Customizable solution.
- ✓ Accessible ballot marking using iOS and Android mobile voting apps and also accessible ballot marking using a browser-based web app with the ability to return electronically or print/mail the return.
- ✓ Different voter authentication options, including maximum security option requiring the provision of a government credential and liveness test.
- ✓ Ability to require voters to sign an affidavit as part of ballot submission.
- ✓ Ability of jurisdictions to print a tabulatable version (machine-readable) of electronically returned ballots.
- ✓ Ballots securely stored on an immutable blockchain ledger.
- ✓ Online help and live support for voters and election administrators.
- ✓ Voting solution successfully audited multiple times.

Voatz looks forward to working again with West Virginia to meet the goals of future elections within the State. We are happy to answer any additional questions the State may have.

Sincerely,

Nimit Sawhney
Co-Founder/CEO



2. RFP required certification

By signing below, I certify that I have reviewed this Request for Proposal in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that, to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

Voatz, Inc.

(Company)

 Nimit Sawhney, Co-Founder/CEO

(Representative Name, Title)

617-669-6366 (Fax N/A)

(Contact Phone/Fax Number)

11/07/2023

(Date)

3. Bid Form

See following pages with attached Bid Form.



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Proposals
 Info Technology

Proc Folder: 1288892

Doc Description: Addendum No 2 WVSOS Election Division E-Ballot Delivery Tech

Reason for Modification:

Addendum No 2 is issued to publish vendor questions and responses, and to modify the specifications.

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2023-10-27	2023-11-08 13:30	CRFP 1600 SOS2400000001	3

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: VS0000039178

Vendor Name : Voatz, Inc.

Address : See below

Street : 50 Milk St. Floor 16

City : Boston

State : MA

Country : United States

Zip : 02109

Principal Contact : Nimit Sawhney

Vendor Contact Phone: 617-669-6366

Extension: N/A

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
 (304) 558-8802
 toby.l.welch@wv.gov

Vendor Signature X

FEIN# 814817124

DATE 07/Nov/2023

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

Addendum No 2 is issued for the following reasons:

1) To publish a copy of vendor questions with their responses.

2) To modify specifications. (4.1.3.3)

- no other changes-

**** Online responses have been prohibited for this solicitation, if you have questions contact the Buyer - Toby Welch @ toby.l.welch@wv.gov

See attached instructions for requirements for responding.

INVOICE TO			SHIP TO		
SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV	25305-0770	SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV	25305-0770

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
1	Election E-Ballot Delivery Technology System	1.00000	EA	\$199,000.00	\$199,000.00

Comm Code	Manufacturer	Specification	Model #
81112200			

Extended Description:

Vendors must fill out Cost Sheet included as an attachment.

****ONLINE SUBMISSIONS OF REQUESTS FOR PROPOSAL ARE PROHIBITED****

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Questions are due by 3:00 p.m.	2023-10-06

	Document Phase	Document Description	Page
SOS2400000001	Final	Addendum No 2 WVSOS Election Division E-Ballot Delivery Tech	3

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



4. Attachment A - Election pricing

Attachment A - Pricing Page					
Election E-Ballot Delivery Technology					
Item #	Item	Unit of Measure	QUANTITY	Unit Price	EXTENDED Total
1	Primary Election for all 55 counties	Lump Sum	1	\$55,000.00	\$55,000.00
2	General election for all 55 counties	Lump Sum	1	\$55,000.00	\$55,000.00
3	Setup/Configuration/Installation	Lump Sum	1	\$40,000.00	\$40,000.00
4	Year One -Implementation/Customization/System Training - One Time fee to System Acceptance	Lump Sum	1	\$49,000.00	\$49,000.00
5	First Year Maintenance/Support/Warranty Hosting	Lump Sum	1	Included	-
6	Year 2 Maintenance/Support/Warranty/Hosting (Optional Renewal) *	Lump Sum	1	-	-



7	Year 3 Maintenance/Support/Warranty/Hosting (Optional Renewal) *	Lump Sum	1	-	-
8	Year 4 Maintenance/Support/Warranty/Hosting (Optional Renewal) *	Lump Sum	1	-	-
<p><i>* In each year when elections are held (year 2 onwards), Voatz will provide continuing service for \$1000 per participating county per election with a minimum charge of \$20,000 per election. Maintenance/Support/Warranty/Hosting are included.</i></p>				<p>Total Bid Amount of Contract =</p>	
				<p>\$199,000.00</p>	