

2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026 Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia Solicitation Response

Proc Folder:

Solicitation Description: FERTILIZER-LAKIN STATE FARM

1247627

Proc Type: Central Purchase Order

 Solicitation Closes
 Solicitation Response
 Version

 2023-07-11 13:30
 SR 1400 ESR0708230000000034
 1

VENDOR

VC0000127428

TYGART VALLEY SUPPLY LLC

Solicitation Number: CRFQ 1400 AGR2300000038

Total Bid: 7760 Response Date: 2023-07-08 Response Time: 08:59:51

Comments: 50# bags of 25-11-18 w/Nue Charge. Price includes freight. See Attached Estimate and Product Details. Any

questions please feel free to give me a call 304-823-2700 (office) 304-439-6302 (Mobile)

FOR INFORMATION CONTACT THE BUYER

Crystal G Hustead (304) 558-2402 crystal.g.hustead@wv.gov

Vendor
Signature X FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Jul 11, 2023 Page: 1 FORM ID: WV-PRC-SR-001 2020/05

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	25-11-18 Bagged Fertilizer w/Nutrisphere	8.00000	TON	970.000000	7760.00

Comm Code	Manufacturer	Specification	Model #	
10170000				

Commodity Line Comments: 50# bags of 25-11-18 w/Nue Charge. Price includes freight.

Extended Description:

Minimum 1-Ton Bags to be delivered to Lakin State Farm

Date Printed: Jul 11, 2023 Page: 2 FORM ID: WV-PRC-SR-001 2020/05

NUE CHARGE G

A VERDESIAN NUE SOLUTION™

NUE-Charge™ G uses patented T5 polymer technology to make applied nitrogen (N) more available to the plant, supporting in-season Nitrogen Use Efficiency. NUE-Charge G increases nitrogen uptake throughout the growing season.

WHY NUE-CHARGE G?

Nutrient Availability: Polymer technology acts as an exchange resin, supporting in-season improvement of Nitrogen Use Efficiency

Nutrient Accessibility: Increased availability of ammonium to the plant during peak Nitrogen use increases Nutrient Use Efficiency

Nutrient Uptake: Increases total Nitrogen uptake during the growing season to maximize grower Return on Investment

RETURN ON INVESTMENT (ROI)

CORN PRICE	\$3.00	\$3.50	\$4.00	\$4.50
EXPECTED GROSS RETURN	\$28.20	\$32.90	\$37.60	\$42.30
NUE-CHARGE G COST	12	12	12	12
NET RETURN	\$16.20	\$20.90	\$25.60	\$30.30
RETURN	1.4X	1.7X	2.1X	2.5X

200 bu target corn. Assume 300lb N Urea applied and NUE-Charge G cost of \$12. All 2018-2019 3rd party and retail trials included. N=31

IMPROVED NITROGEN USE EFFICIENCY

- NUE-Charge G has an impact to improve Nitrogen Use Efficiency by reducing the effects of nitrogen loss (as demonstrated by Partial Nutrition Balance (PNB) and Agronomic Efficiency metrics)
- Forty-three 2018-2020 third party Contract Research party trials across eight states with 207 replicates delivered a 2.9% increase (all sites) in corn yield
- 70% win rate vs. Competitive Nitrogen Stabilizers: 14 wins and 6 losses vs. competition, delivering 1.6% (3.3 bu/A) advantage vs. competition across 20 trials
- Proprietary T5 polymer improving nitrogen efficiency (more gain vs. competitive nitrogen stabilizers from every unit of N when treated with NUE-Charge G)



REGIO!



Row and specialty crops



TIMING
Pre-Plant, Broadcast
and Top Dress



2 qts./ton



PACKAGE 2.5 Gal., 250 Gal. Tote, Bulk



ASK US ABOUT THE VERDESIAN



800-868-6446 | vlsci.com

ENVIRONMENTAL

· NUE-Charge G helps reduce negative environmental impacts of nitrogen application and water quality impacts

PRETREATING WITH NUE-CHARGE G WILL OPTIMIZE PRODUCT PERFORMANCE AND OPERATIONAL EFFICIENCY

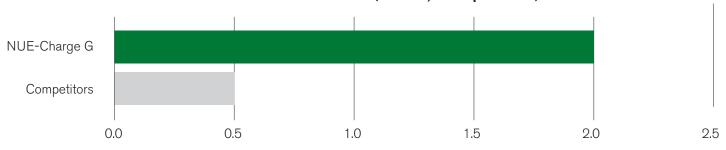
- Pre-treat in the Nov.-Feb. timeframe to be ready for any high intensity application window(s)
- Pretreating with NUE-Charge G will optimize product performance and operational efficiency
- Competitive products shown to volatilize off 40% of active at the 6-month mark when pretreated. Nonvolatile NUE-Charge G does not dissipate after pretreating

EASE OF HANDLING AND APPLICATION

- Excellent handling and spreading with more uniform distribution on urea after blending
- Minimal odor relative to competitive products
- Can be shipped and stored in bulk; safe handling/application
- Nonvolatile polymer that doesn't dissipate after pretreating
- · Consistency: Works well in all weather conditions

NUE-CHARGE G YIELD PERFORMANCE 2018-2020

2018-2020 Performance Data (43 sites, 207 replications)



Average % Increase in Yield Vs. Fertilizer Control





ESTIMATE

Tygart Valley Supply LLC

100 S Crim Ave Belington, WV 26250 josh@tygartvalleysupply.com +1 (304) 823-2700

www.tygartvalleysupply.com

AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES

Bill to AGRICULTURE DEPARTMENT OF Estimate no.: 1001

ADMINISTRATIVE SERVICES 1900 KANAWHA BLVD E CHARLESTON, WV

Estimate details

Estimate date: 07/08/2023 Expiration date: 09/30/2023

25-11-18 w/Nue Charge	

Expiry date

09/30/2023