

Due Date: April 4, 2024

Response to: State of West Virginia, Department of Administration, Purchasing Division

Request for Proposal: Identity Management Single Sign-On Solution

Solicitation No. CRFP 0947 ERP2400000002



Cost Proposal



Submitted By:

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W PURCHASING DIVISION



Table of Contents

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Attachment A: Cost Sheet

Following this page, please find the completed Attachment A: Cost Sheet.

Please note: Features and capabilities described in the technical response are included in the licensing quote and are based upon the implied requirements inferred from the questions provided by the state of WV. If any features/capabilities are deemed unnecessary in initial or future phases of the implementation, the quote can be adjusted accordingly.

Identity M	lanagement Single Sign-On S		Includes Adaptive I	The state of the s	reconstant	
	De	scription		Unit Price	Quantity	Extended Price (Annual Price)
	SAAS Software License - Pri	ing to reference	e both unique and			
Year 1	total logins for the calendar			\$111,759.69	12	\$1,341,116.3
	referencing named or assi	gned user accou	nts. Average of			
		e Logins per mo				
Year 2	SAAS Software License - Pri			\$111,759.69		
	total logins for the calendar				12	¢1 241 116 2
rear E	referencing named or assi		- 1	\$111,755.05	12	\$1,341,116.3
	24,000 Uniqu	e Logins per mo	onth			
	SAAS Software License - Pri					
Year 3	total logins for the calendar			\$111,759.69	12	\$1,341,116.3
	referencing named or assi	_	٠ ١	Ÿ111,733.03	12	
		e Logins per mo				
	SAAS Software License - Pri				12	\$1,408,172.0
Optional	total logins for the calendar			\$117,347.67		
Year 4	referencing named or assi			¥==,,5 1,10,		
		ie Logins per mo				
0.411	SAAS Software License - Pri				12	\$1,478,580.6
Optional	total logins for the calendar	•		\$123,215.05		
Year 5	referencing named or assi	-	٠ ١			
		e Logins per mo				
0-41	SAAS Software License - Pri			\$129,375.80	12	\$1,552,509.6
Optional Year 6	total logins for the calendar referencing named or assi					
rear o						
	24,000 Omqt	ie Logins per mo	ontn			
	Additional Unique L	ogins by User (p	er month)		1,000	Include
	SAAS Monthly	Support (If nece	ssary)		12	include
				Subtota	l (Section A) Licensing	\$8,462,611.2
Support a	nd Implementation Services					
		Estimated		Estimated		
		Quantitiv	Onsite Hourly	Quantity		
	Title	(Onsite)	Rate	(Offsite)	Offsite Hourly Rate	Extended Price
	Services and Support to			(Olloite)	Office flourly flate	Extended Frice
	include Data Conversion	40	\$350.00	80	\$350.00	\$42,000.0
					plementation Services	
			- Landing	-,, pport und iiii	promotion octoices	\$42,000.0°
					ım of Section A and B)	\$8,504,611.2
*All pricin	g includes travel charges. Qu	antities are estir	mates for evaluation	purposes only		

REQUEST FOR PROPOSAL (WV ERP Board and CRFP ERP24*01)

Attachment A: Cost Sheet

dentity M	Exhibit A - Pricing I anagement Single Sign-On Solution Licensing			
	Description	Unit Price	Quantity	Extended Price (Annual Price)
	SAAS Software License - Pricing to reference both unique and	Included in		(Million Files)
Year 1	total logins for the calendar year 2023 as attached. This is not	the Price Propsal	4.5	
	referencing named or assigned user accounts. Average of		12	
	24,000 Unique Logins per month	Tiopsai		\$0.00
	SAAS Software License - Pricing to reference both unique and	Included in		
Year 2	total logins for the calendar year 2023 as attached. This is not	the Price	40	
700	referencing named or assigned user accounts. Average of	Propsal	12	
	24,000 Unique Logins per month	. ropodi		\$0.00
	SAAS Software License - Pricing to reference both unique and	Included in	12	
Year 3	total logins for the calendar year 2023 as attached. This is not	the Price		
	referencing named or assigned user accounts. Average of	Propsal	12	
	24,000 Unique Logins per month			\$0.00
Optional	SAAS Software License - Pricing to reference both unique and	Included in	12	
Year 4	total logins for the calendar year 2023 as attached. This is not	the Price Propsal		
1501 4	referencing named or assigned user accounts. Average of			
	24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and			\$0.0
Optional	total logins for the calendar year 2023 as attached. This is not	Included in the Price Propsal	12	
Year 5	referencing named or assigned user accounts. Average of			
	24,000 Unique Logins per month			
	SAAS Software License - Pricing to reference both unique and			\$0.00
Optional	total logins for the calendar year 2023 as attached. This is not	Included in		
Year 6	referencing named or assigned user accounts. Average of	the Price	12	
	24,000 Unique Logins per month	Propsal		
	The second for the second			\$0.0
	Additional Unique Logins by User (per month)	Included in		
	reasonal outdue robus by oser (ber month)	the Price	1,000	
	M	Propsal		\$0.0
	SAAS Monthly Support (if necessary)		12	\$0.00
		Subtota	l (Section A) Licensing	\$0.00

	Title	Estimated Quantitiy (Onsite)	Onsite Hourly Rate	Estimated Quantity (Offsite)	Offsite Hourly Rate	Extended Price
	Services and Support to include Data Conversion	-40	Included in the Price Propest	80	Included in the Price Propsal	\$0.0
			Subtotal (Section	B) Support and In	plementation Services	\$0.0
			TOTA	AL BID AMOUNT (S	um of Section A and B)	\$0.0
'All pricii	ng includes travel charges. Qua	antities are esti	mates for evaluation	n purposes only		

SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month Additional Unique Logins by User (per month) Additional Unique Logins by User (per month) Additional Unique Logins by User (per month) SAAS Monthly Sunger (ference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	dentity M	Exhibit A - Pricing lanagement Single Sign-On Solution Licensing	. 486		
Year 1 Year 2 Year 2 Year 3 Year 3 Year 3 Year 4 Optional Year 4 SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month Additional Unique Logins by User (per month) Included in the Price Propsal Included in the Price Price Propsal			Unit Price	Quantity	Extended Price
Year 2 Year 3 Year 3 Year 3 Year 3 Year 4 Optional Year 5 Optional Year 5 AAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month AAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month Additional Unique Logins by User (per month) Additional Unique Logins by User (per month) SAAS Monthly Support (for accounts) SAAS Monthly Support (for accounts)	Year 1	total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	the Price	12	\$0.00
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SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month Additional Unique Logins by User (per month) Included in the Price Propsal SAAS Monthly Support (15 pagestar)	Year 3	total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	the Price	12	\$0.00
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SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month Additional Unique Logins by User (per month) Included in the Price Propsal SAAS Monthly Support (If processes)	•	total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	the Price	12	\$0.00
Additional Unique Logins by User (per month) Included in the Price 1,000 Propsal \$485 Monthly Support (If processors)	Optional	total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of	the Price	12	\$0.00
SAAS Monthly Support (If page 2000)			the Price	1,000	\$0.00
SAAS Worthly Support (if necessary) 12 S		SAAS Monthly Support (If necessary)		12	\$0.00