



Due Date: April 4, 2024

Response to: State of West Virginia, Department of
Administration, Purchasing Division

Request for Proposal: Identity Management Single
Sign-On Solution

Solicitation No. CRFP 0947 ERP2400000002



Cost Proposal



Submitted By:
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WV PURCHASING
DIVISION



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Attachment A: Cost Sheet

Following this page, please find the completed Attachment A: Cost Sheet.

Please note: Features and capabilities described in the technical response are included in the licensing quote and are based upon the implied requirements inferred from the questions provided by the state of WV. If any features/capabilities are deemed unnecessary in initial or future phases of the implementation, the quote can be adjusted accordingly.

Exhibit A - Pricing Page Includes Adaptive Multifactor Authentication						
Identity Management Single Sign-On Solution Licensing						
	Description			Unit Price	Quantity	Extended Price (Annual Price)
Year 1	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month			\$111,759.69	12	\$1,341,116.30
Year 2	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month			\$111,759.69	12	\$1,341,116.30
Year 3	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month			\$111,759.69	12	\$1,341,116.30
Optional Year 4	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month			\$117,347.67	12	\$1,408,172.09
Optional Year 5	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month			\$123,215.05	12	\$1,478,580.64
Optional Year 6	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month			\$129,375.80	12	\$1,552,509.63
	Additional Unique Logins by User (per month)				1,000	Included
	SAAS Monthly Support (If necessary)				12	included
Subtotal (Section A) Licensing						\$8,462,611.26
Support and Implementation Services						
	Title	Estimated Quantity (Onsite)	Onsite Hourly Rate	Estimated Quantity (Offsite)	Offsite Hourly Rate	Extended Price
	Services and Support to include Data Conversion	40	\$350.00	80	\$350.00	\$42,000.00
Subtotal (Section B) Support and Implementation Services						\$42,000.00
TOTAL BID AMOUNT (Sum of Section A and B)						\$8,504,611.26
*All pricing includes travel charges. Quantities are estimates for evaluation purposes only						

REQUEST FOR PROPOSAL

(WV ERP Board and CRFP ERP24*01)

Attachment A: Cost Sheet

Exhibit A - Pricing Page**Identity Management Single Sign-On Solution Licensing**

	Description	Unit Price	Quantity	Extended Price (Annual Price)
Year 1	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	Included in the Price Proposal	12	\$0.00
Year 2	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	Included in the Price Proposal	12	\$0.00
Year 3	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	Included in the Price Proposal	12	\$0.00
Optional Year 4	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	Included in the Price Proposal	12	\$0.00
Optional Year 5	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	Included in the Price Proposal	12	\$0.00
Optional Year 6	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	Included in the Price Proposal	12	\$0.00
	Additional Unique Logins by User (per month)	Included in the Price Proposal	1,000	\$0.00
	SAAS Monthly Support (if necessary)		12	\$0.00
Subtotal (Section A) Licensing				\$0.00

Support and Implementation Services						
	Title	Estimated Quantity (Onsite)	Onsite Hourly Rate	Estimated Quantity (Offsite)	Offsite Hourly Rate	Extended Price
	Services and Support to include Data Conversion	40	Included in the Price Proposal	80	Included in the Price Proposal	\$0.00
Subtotal (Section B) Support and Implementation Services						\$0.00
TOTAL BID AMOUNT (Sum of Section A and B)						
*All pricing includes travel charges. Quantities are estimates for evaluation purposes only						\$0.00

Exhibit A - Pricing Page				
Identity Management Single Sign-On Solution Licensing				
	Description	Unit Price	Quantity	Extended Price (Annual Price)
Year 1	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	Included in the Price Proposal	12	\$0.00
Year 2	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	Included in the Price Proposal	12	\$0.00
Year 3	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	Included in the Price Proposal	12	\$0.00
Optional Year 4	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	Included in the Price Proposal	12	\$0.00
Optional Year 5	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	Included in the Price Proposal	12	\$0.00
Optional Year 6	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	Included in the Price Proposal	12	\$0.00
	Additional Unique Logins by User (per month)	Included in the Price Proposal	1,000	\$0.00
	SAAS Monthly Support (if necessary)		12	\$0.00
Subtotal (Section A) Licensing				\$0.00