

VENDOR NAME: GEOACL LLC DBA RAINBOW SECURE

VENDOR CONTACT: Nehal Mehta nehal@rainbowsecure.com

BUYER: The State of West Virginia Purchasing Division

Larry D McDonnell 304-558-2063 larry.d.mcdonnell@wv.gov

SOLICITATION NO.: CRFP 0947 ERP2400000002

Proc Folder: 1376334

Doc Description: Identity Management Single Sign-On Solution

BID OPENING DATE: 03/26/2024

BID OPENING TIME: 13:30

VENDOR FAX NUMBER: 270-513-9540

PRICING ATTACHED

RECEIVED

2024 MAR 26 AM 8:56


WV PURCHASING
DIVISION

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Proposals Info Technology
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Proc Folder: 1376334			Reason for Modification:
Doc Description: Identity Management Single Sign-On Solution			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2024-02-23	2024-03-12 13:30	CRFP 0947 ERP2400000002	1

BID RECEIVING LOCATION
BID CLERK
DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US

VENDOR		
Vendor Customer Code:		
Vendor Name : GEOACL LLC DBA RAINBOW SECURE		
Address :		
Street : 74 CORONA CT		
City : OLD BRIDGE		
State : NJ	Country : UNITED STATES	Zip : 08857
Principal Contact : NEHAL MEHTA, President and CEO		
Vendor Contact Phone: +1732-723-7955	Extension:	

FOR INFORMATION CONTACT THE BUYER		
Larry D McDonnell 304-558-2063 larry.d.mcdonnell@wv.gov		
Vendor Signature X 	FEIN# 46-3879075	DATE 03/25/2024

All offers subject to all terms and conditions contained in this solicitation

Exhibit A - Pricing Page				
Identity Management Single Sign-On Solution Licensing				
	Description	Unit Price	Quantity	Extended Price (Annual Price) for 24000 unique logins
Year 1	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	\$4.5 per user per month (Includes SMS OTP, Email OTP, Gov Cloud, Push Notification)	12	$\$4.5 \times 12 \times 24000 = \$1,296,000$
Year 2	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	\$4 per user per month (Includes SMS OTP, Email OTP, Gov Cloud, Push Notification)	12	$\$4 \times 12 \times 24000 = \$1,152,000$
Year 3	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	\$4 per user per month (Includes SMS OTP, Email OTP, Gov Cloud, Push Notification)	12	$\$4 \times 12 \times 24000 = \$1,152,000$
Optional Year 4	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	\$4 per user per month (Includes SMS OTP, Email OTP, Gov Cloud, Push Notification)	12	$\$4 \times 12 \times 24000 = \$1,152,000$
Optional Year 5	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	\$4 per user per month (Includes SMS OTP, Email OTP, Gov Cloud, Push Notification)	12	$\$4 \times 12 \times 24000 = \$1,152,000$

Optional Year 6	SAAS Software License - Pricing to reference both unique and total logins for the calendar year 2023 as attached. This is not referencing named or assigned user accounts. Average of 24,000 Unique Logins per month	\$4 per user per month (Includes SMS OTP, Email OTP, Gov Cloud, Push Notification)	12	\$4 x 12 x 24000 = \$1,152,000
	Additional Unique Logins by User (per month)	\$4 per user per month		
	SAAS Monthly Support Premium Support (1 Dedicated Support Engineer) 24/7 support for all issues Direct access to senior support engineers Immediate response for critical issues (e.g., within 1 hour) On-site support availability for critical issues Regular review meetings with account manager Customized support plans and training sessions for staff	@15% of Invoice i.e. \$15000 per month	12	\$180000
	Subtotal (Section A) Licensing			\$1,476,000 for Year 1 with SAAS monthly support \$1,332,000 for Year 2 and Year 3 with SAAS monthly support
Support and Implementation Services				
	Services and Support to include Data Conversion - Onsite	\$130 per hour	40	\$5200
	Services and Support to include Data Conversion	\$100 per hour	80	\$8000
	Subtotal (Section B) Support and Implementation Services			
	TOTAL BID AMOUNT (Sum of Section A and B)			\$1,489,200