



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 6

List View

- General Information**
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1342713

Procurement Type: Central Master Agreement

Vendor ID: VS0000040033

Legal Name: Pheonix Contracting LLC

Alias/DBA: Pheonix Contracting LLC

Total Bid: \$687,000.00

Response Date: 02/02/2024

Response Time: 11:10

Responded By User ID: PHXCONTRACTING

First Name: Asad

Last Name: Yusupov

Email: asad@phxcontracting.com

Phone: 8138951216

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2400000062

Published Date: 1/31/24

Close Date: 2/8/24

Close Time: 13:30

Status: Closed

Solicitation Description: ADDENDUM NO_1 BIN BLOCK W/LIFTING ANCHOR

Total of Header Attachments: 6

Total of All Attachments: 6

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	2x2x6 bin block w/lifting anchor	1500.0000	EA	229.000000	343500.00

Comm Code	Manufacturer	Specification	Model #
30131502			

Commodity Line Comments:

Extended Description:

2x2x6 bin block w/lifting anchor

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	2x2x3 bin block w/lifting anchor	1500.0000	EA	229.000000	343500.00

Comm Code	Manufacturer	Specification	Model #
30131502			


Commodity Line Comments:

Extended Description:

2x2x3 bin block w/lifting anchor

Bin Block Price Evaluation Sheet

Item	Estimated Quantity	Description	Unit Cost	Total
1	1500	2'x2'x6' Bin Block with lifting anchor	\$229.00	\$343,500.00
2	1500	2'x2'x3' Bin Block with lifting anchor	\$229.00	\$343,500.00
			Total	\$687,000.00

Vendor Name	Phoenix Contracting
Vendor Address	9915 Smarty Jones Dr Ruskin, FL 33573
Phone#	330-749-5383
Email	Josh@phxcontracting.com
Signature	



ABOUT

Phoenix Contracting LLC® is a small business that was formed in 2018 with a focus on disaster relief services, logistic coordination, commodity procurement, and equipment management for the Federal Government & Commercial Sector. With a team of industry leaders with over 30+ years combined of experience Phoenix ensures both high quality and low cost. We have provided services for virtually every sector of the federal government including all branches of the Armed Forces, DHS, VA, and GSA.

CORE COMPETENCIES

- Disaster response services
- Disaster product procurement
- Disaster logistics support
- Mobile housing Solutions
- Mobile office solutions
- Medical product procurement
- PPE procurement
- Trailer Manufacturing

POINT OF CONTACT

Asad Yusupov

Managing Partner

asad@phxcontracting.com

813-895-1216

9915 Smarty Jones Dr

Ruskin, FL 33573



NAICS

332994 - Small Arms, Ordnance, and Ordnance Accessories Manufacturing

333120 - Construction Machinery Manufacturing

336212 - Truck Trailer Manufacturing

532412 - Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing

532490 - Other Commercial and Industrial Machinery and Equipment Rental and Leasing

541611 - Administrative Management and General Management Consulting Services

561730 - Landscaping Services

721110 - Hotels (except Casino Hotels) and Motels

722320 - Caterers

811310 - Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance

336211 - Motor Vehicle Body Manufacturing

PAST PERFORMANCE

FY18: Hurricane Maria, Hurricane Irma, Hurricane Michael, DHS Del Rio, DHS Nogales

FY19: Hurricane Dorian, VA/DHS/Armed Forces

FY20: COVID RELIEF EFFORTS - FEMA/VA/DOJ

FY21: COVID RELIEF EFFORTS - FEMA/VA/DOJ



Thank you for your time

If you have any questions, please contact
us directly:

Asad Yusupov

asad@phxcontracting.com

813- 895-1216

Josh Parsittie

Josh@phxcontracting.com

330-749-5383

9915 Smarty Jones Dr
Ruskin, FL 33573
813-895-1216



Volume III - Past Performance Proposal

State of Oregon | State Level Contract | Contract 2705 | Value \$611,575

The state of Oregon ordered 17 RV's through Phoenix Contracting in April 2023. The items delivered are relevant due to a larger quantity being ordered in a short amount of time. These trailers were delivered over 6 different sites with multiple points of contact and a flawless delivery of all 17 trailers.



Specs & Reference

Keystone Hideout 179RB | Exterior Length 21' 5" | Exterior Height 10' 2" | Hitch Weight 480 lbs. | GVWR 4,480 lbs. | Awning 10' | 13.5k BTU Air Conditioner | Spare Tire Kit | Breakaway Switch

Preson Phillips | 541-270-4232 | Preson.Phillips@opr.d.oregon.gov



Omaha, NE | County Level Contract | Contract 23-007 | Value \$143,395

The county of Omaha, NE ordered 7 custom cargo trailers through Phoenix Contracting in December 2022. These trailers were built to custom specifications that were altered from the original build to fit the needs of the schools. These trailers were delivered to 7 different schools. One of the trailers was backed into a tree by a non-affiliated 3rd party driver while on site but the trailer was taken to a repair shop to be repaired at no cost to the county.



Specs & Reference

8.5x22 Enclosed Trailer | V-Nose | 5200 lbs Axles | LED Lights | .030 Metal Semi-Screwless Panels | 225/75/15 Radial Tires

Cathy Utecht | 531-299-5463 | Catherine.Utecht@ops.org



State of Mississippi | State Level Contract | Contract 4000626681 | Value \$269,991

The State of Mississippi ordered 9 custom response trailers through Phoenix Contracting in April 2023 for the Mississippi Department of Health. These trailers have been customized to accommodate the State adding medical equipment for mobile use.



Specs & Reference

8.5x22 Enclosed Trailer | 7' Interior Height | Rear Ramp Door | 36" Side Door | 5200 lbs Axles | Extended Tongue | Generator Platform | 50 Amp Electrical Package

Mike Campbell | 601-942-4505 | Thomas.Campbell@msdh.ms.gov



Additional FEMA and Federal References

Completion Date	Agency	Contact	Services Provided	Contract Value
1/14/2021	FEMA	Bret Woodall 717-917-8728 bret.woodall@fema.dhs.gov	Leased Printers to FEMA	\$15,000
1/6/2022	FEMA	Mary Barrera 202-674-1860 mary.barrera@fema.dhs.gov	Medical Gowns	\$192,700
3/16/2021	Federal Bureau of Prisons	Shanetta Thomas s10thomas@bop.gov	Provided Gloves for Covid Contract# 15BFA021PWNP10709	\$8,524,939.50
3/16/21	Federal Bureau of Prisons	Shanetta Thomas s10thomas@bop.gov	Provided Gloves for Covid Contract# 15BFA020PVNP10786	\$1,099,939.50
2/23/2022	SC Dept of Health	Tripp Clark (803) 898-3485	Provided Covid Test Kits	\$14,834,700.00



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Highways

Proc Folder: 1342713			Reason for Modification: ADDENDUM NO_1 Vendor Questions and Responses Bid Opening moves to 02/08/24
Doc Description: ADDENDUM NO_1 BIN BLOCK W/LIFTING ANCHOR			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2024-01-31	2024-02-08 13:30	CRFQ 0803 DOT2400000062	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR


Vendor Customer Code:

Vendor Name : Phoenix Contracting
Address : 9915 Smathers Dr
Street : Ruskin, FL 33573
City : Jacksonville
State : 330-749-5383 **Country :** **Zip :**

Principal Contact :

Vendor Contact Phone: **Extension:**

FOR INFORMATION CONTACT THE BUYER
 John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor Signature X  **FEIN#** 844139640 **DATE** 02/01/2024

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

ADDENDUM NO_1

Addendum No_1 issued to publish and distribute the attached information to the vendor community.

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting, on behalf of the West Virginia Division of Highways - District Three (3) - To establish an open-end contract for 2'x2'x6' and 2'x2'x3' Concrete Bin Blocks for pickup. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO			SHIP TO		
DIVISION OF HIGHWAYS DISTRICT THREE 624 DEPOT ST PARKERSBURG WV US			DIVISION OF HIGHWAYS HEAVY MAINTENANCE HEADQUARTERS 1685 MILL RUN RD PARKERSBURG WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	2x2x6 bin block w/lifting anchor	1500.00000	EA		

Comm Code	Manufacturer	Specification	Model #
30131502			

Extended Description:

2x2x6 bin block w/lifting anchor

INVOICE TO			SHIP TO		
DIVISION OF HIGHWAYS DISTRICT THREE 624 DEPOT ST PARKERSBURG WV US			DIVISION OF HIGHWAYS HEAVY MAINTENANCE HEADQUARTERS 1685 MILL RUN RD PARKERSBURG WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	2x2x3 bin block w/lifting anchor	1500.00000	EA		

Comm Code	Manufacturer	Specification	Model #
30131502			

Extended Description:

2x2x3 bin block w/lifting anchor

SCHEDULE OF EVENTS

Line

Event

Event Date

1

Tech Questions due by 10:00am

2024-01-25

SOLICITATION NUMBER: CRFQ DOT2400000062

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as CRFQ DOT2400000062 (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Additional Documentation:

Vendor Questions and responses

Bid Opening moves to 02/08/2024 at 1:30pm

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

CRFQ0803 DOT2400000062

Question 1

I have a question about picked up or delivered. The form has a SHIP TO address for the DOH at Parkersburg, but the Spec pages say PICKED UP ONLY. Could you please let me know which it is and if it is Picked Up Only how you want me to handle the Ship to on the Request for Quotation page 2 Form WV-PRC-CRFQ-002. I am sure you understand to include delivery would drastically change my pricing.

Response 1

This would be for Delivery to 1685 Mill Run Rd. Parkersburg Wv 26101 with FOB freight destination pre-paid.

Question 2

Are the bin blocks allowed to be made from "leftover" or recycled concrete?

Response 2

No, we would require to have WV Class B concrete.

Question 3

If not, what State mix are these required to be made with ? Class B

Response 3

No, the blocks would not need to be dated.

Question 4

For the 1500 blocks of each size, what would be the time frame that they are needed?

Response 4

This would be an open-end contract for us to utilize when we needed them, not an order of 1500 blocks. That is an estimated yearly usage amount. We would be ordering smaller quantities as needed. As per Time frame, we would need to have the blocks within 5 days for a standard order. For emergencies, we would need a 24 hour turnaround time

Question 5

Just to confirm, the state would pick up the block at the yard of the awarded supplier, correct?

Response 5

See answer 1

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DOT240000062

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Phoenix City

Company



Authorized Signature

02/01/2024

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

REQUEST FOR QUOTATION

2'x2'x6' and 2'x2'x3' Concrete Bin Blocks – District Three – Pickup Only

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting on behalf of West Virginia Division of Highways – District Three - to establish an open contract for 2'x2'x6' and 2'x2'x3' Concrete Bin Blocks for pickup only.

2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 **“Contract Item” or “Contract Items”** means the list of items identified in 3.1 below and on the Pricing Pages.
 - 2.2 **“Pricing Pages”** means the schedule of prices, estimated order quantity, as contained in wvOASIS or attached hereto as Exhibit A, and used to evaluate Solicitation responses.
 - 2.3 **“Solicitation”** means the official notice of an opportunity to supply the State goods or services that is published by the Purchasing Division.

3. **GENERAL REQUIREMENTS:**
 - 3.1 **Contract Items and Mandatory Requirements:** Vendor shall provide Agency with the Contract Items listed below on an open-end and continuing basis. Contract Items must meet or exceed the mandatory requirements as shown below.
 - 3.1.1 **2'x2'x6' Concrete Bin Blocks, approximately 1,500 blocks**
 - 3.1.1.1 The blocks shall contain a female type of groove on the bottom face that runs the length of the block, along the 6' centerline of the block and one side of the 2'.
 - 3.1.1.2 The blocks shall contain a male type of ridge on the top face that runs the length of the block, along the 6' centerline of the block and one side of the 2'.
 - 3.1.1.3 The blocks shall be equipped with a 4-ton capacity or greater lifting device located in the center of the block with an overall length of 5 ½" protrusion.

REQUEST FOR QUOTATION
2'x2'x6' and 2'x2'x3' Concrete Bin Blocks – District Three – Pickup Only

3.1.2 2'x2'x3' Concrete Bin Blocks, approximately 1,500 blocks

- 3.1.2.1** The blocks shall contain a female type of groove on the bottom face that runs the length of the block, along the 6' centerline of the block and one side of the 2'.
- 3.1.2.2** The blocks shall contain a male type of ridge on the top face that runs the length of the block, along the 6' centerline of the block and one side of the 2'.
- 3.1.2.3** The blocks shall be equipped with a 4-ton capacity or greater lifting device located in the center of the block with an overall length of 5 ½" protrusion.

4. CONTRACT AWARD:

- 4.1 Contract Award:** The Contract is intended to provide Agencies with a purchase price on all Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.
- 4.2 Pricing Pages:** Vendor should complete the Pricing Pages by entering the unit cost, extended amount (estimated quantity multiplied by the unit cost. See Exhibit "A") and the grand total at the bottom. Vendor should complete the Pricing Pages in their entirety as failure to do so may result in Vendor's bids being disqualified.

The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendor should electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document. In most cases, the Vendor can request an electronic copy of the Pricing Pages for bid purposes by sending an email request to the following address: John.W.Estep@wv.gov

5. ORDERING AND PAYMENT:

- 5.1 Ordering:** Vendor shall accept orders through wvOASIS, regular mail, facsimile, e-mail, or any other written form of communication. Vendor may, but is not

REQUEST FOR QUOTATION
2'x2'x6' and 2'x2'x3' Concrete Bin Blocks – District Three – Pickup Only

required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.

5.2 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6. DELIVERY AND RETURN:

6.1 Return of Unacceptable Items: If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.

6.2 Return Due to Agency Error: Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

7. VENDOR DEFAULT:

7.1 The following shall be considered a vendor default under this Contract.

7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.

7.1.2 Failure to comply with other specifications and requirements contained herein.

REQUEST FOR QUOTATION
2'x2'x6' and 2'x2'x3' Concrete Bin Blocks – District Three – Pickup Only

7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.

7.1.4 Failure to remedy deficient performance upon request.

7.2 The following remedies shall be available to Agency upon default.

7.2.1 Immediate cancellation of the Contract.

7.2.2 Immediate cancellation of one or more release orders issued under this Contract.

7.2.3 Any other remedies available in law or equity.

8. MISCELLANEOUS:

8.1 **No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.

8.2 **Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.

8.3 **Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.

8.4 **Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Josh Parsittie _____

Telephone Number: 330-749-5383 _____

Fax Number: _____

Email Address: Josh@phxcontracting.com _____

Revised 03/24/2021.



REQUEST FOR QUOTATION
2'x2'x6' and 2'x2'x3' Concrete Bin Blocks – District Three – Pickup Only

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ABOUT

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- Disaster response services
- Disaster product procurement
- Disaster logistics support
- Mobile housing Solutions
- Mobile office solutions
- Medical product procurement
- PPE procurement
- Trailer Manufacturing

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813-895-1216



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- 333120** - Construction Machinery Manufacturing
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- 336211** - Motor Vehicle Body Manufacturing

PAST PERFORMANCE

- FY18:** Hurricane Maria, Hurricane Irma, Hurricane Michael, DHS Del Rio, DHS Nogales
- FY19:** Hurricane Dorian, VA/DHS/Armed Forces
- FY20:** COVID RELIEF EFFORTS - FEMA/VA/DOJ
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PHOENIX CONTRACTING PROPOSAL BIN BLOCKS



Phoenix Contracting will provide;

Concrete bin blocks as needed to Parkersburg WV according to the SOW.

SPECIFICATIONS

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- 3.1.1.2 The blocks shall contain a male type of ridge on the top face that runs the length of the block, along the 6' centerline of the block and one side of the 2'.
- 3.1.1.3 The blocks shall be equipped with a 4-ton capacity or greater lifting device located in the center of the block with an overall length of 5 1/2" protrusion.

REQUEST FOR QUOTATION

2'x2'x6' and 2'x2'x3' Concrete Bin Blocks – District Three – Pickup Only

3.1.2 2'x2'x3' Concrete Bin Blocks, approximately 1,500 blocks

- 3.1.2.1 The blocks shall contain a female type of groove on the bottom face that runs the length of the block, along the 6' centerline of the block and one side of the 2'.
- 3.1.2.2 The blocks shall contain a male type of ridge on the top face that runs the length of the block, along the 6' centerline of the block and one side of the 2'.
- 3.1.2.3 The blocks shall be equipped with a 4-ton capacity or greater lifting device located in the center of the block with an overall length of 5 1/2" protrusion.

PRICING

\$229/Block FOB Delivered for both 2x2x6 and 2x2x3



Thank you for your time

If you have any questions, please contact
us directly:

Asad Yusupov

asad@phxcontracting.com

813- 895-1216

Josh Parsittie

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