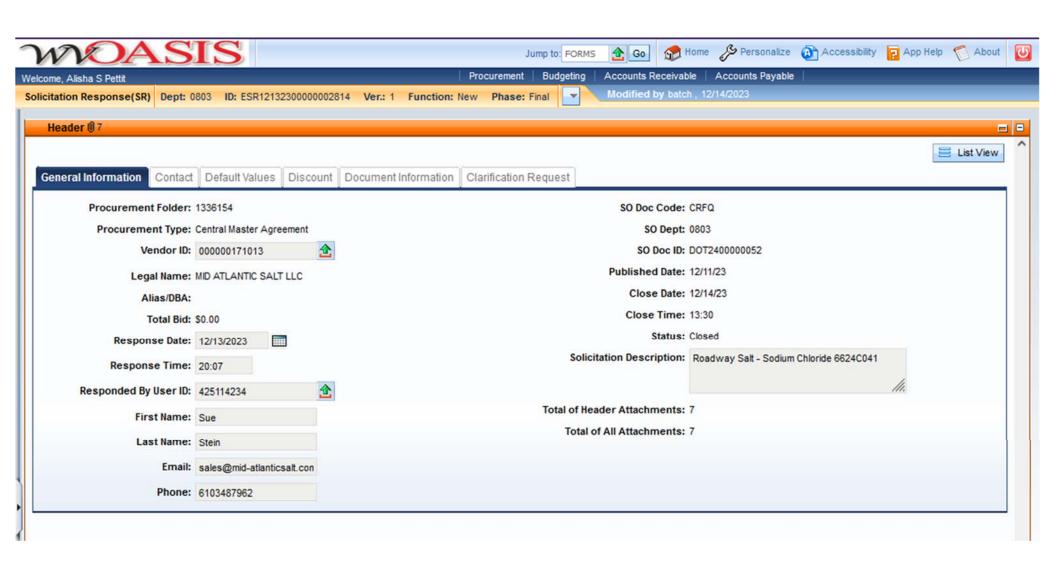
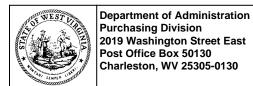


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia Solicitation Response

Proc Folder:

1336154

Solicitation Description:

Roadway Salt - Sodium Chloride 6624C041

Proc Type:

Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2023-12-14 13:30	SR 0803 ESR12132300000002814	1

VENDOR

000000171013

MID ATLANTIC SALT LLC

Solicitation Number: CRFQ 0803 DOT2400000052

Total Bid: 0 Response Date: 2023-12-13 Response Time: 20:07:41

Comments:

FOR INFORMATION CONTACT THE BUYER

John W Estep 304-558-2566 john.w.estep@wv.gov

Vendor Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

 Date Printed:
 Dec 14, 2023
 Page: 1
 FORM ID: WV-PRC-SR-001 2020/05

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Roadway Salt - Sodium Chloride - DELIVERY	0.00000	TON	95.000000	0.00

Comm Code	Manufacturer	Specification	Model #	
46161506				

Commodity Line Comments: Delivery: 3-5 Business Days

Extended Description:

DELIVERY of roadway salt by Vendor to WVDOH Agency delivery locations, as specified on the ATT A Pricing Pages and Delivery Site spreadsheet.

VENDOR NOTE: Bid evaluation will be based on the bid prices submitted on the Pricing Pages Attachment A (ATT A) and Attachment B(ATT B). Vendor's entries of bid prices or other notations made in the wvOASIS commodity lines/descriptions will not be considered for bid evaluation or award.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Roadway Salt - Sodium Chloride - PICK-UP	0.00000	TON	68.000000	0.00

Comm Code	Manufacturer	Specification	Model #	
46161506				

Commodity Line Comments: Customer Pickup

Extended Description:

PICK-UP of roadway salt by a WVDOH Agency from a Vendor's source site.

VENDOR NOTE: Bid evaluation will be based on the bid prices submitted on the Pricing Pages Attachment A (ATT A) and Attachment B(ATT B). Vendor's entries of bid prices or other notations made in the wvOASIS commodity lines/descriptions will not be considered for bid evaluation or award.

Date Printed: Dec 14, 2023 Page: 2 FORM ID: WV-PRC-SR-001 2020/05

Attachment A Pricing Pages District 1 - Delivery

Vendor shall complete ATT A by providing a price per ton for the delivery of roadway salt to any or all Counties listed. Vendor shall NOT add, delete, or modify spreadsheet column and row headers, descriptions, units of measure, or estimated quantities. Exhibit A - "WVDOH Delivery Site Information" contains detailed location and contact information for delivery site locations listed below.

Vendor Name:

	DISTRICT 1		
County	Delivery Site Location	Estimated Quantity	Vendor Bid Pric (cost per ton)
	Clinton @ WV85	100	
Boone	Rock Creek	0	
	Seth	0	
	Boone County Total Estimated	100	
Clan	Widen Road & CR 11	0	
Clay	Maysel	0	
	Clay County Total Estimated	0	
	Chelyan	0	
	Elkview	0	
	North Charleston	0	
Kanawha	St. Albans	0	
Kanawna	I-64 @ Rt. 119 and Penn. Avenue	300	
	I-77 @ Sissonville	300	
	I-79 @ Amma	300	
	Corridor G @ Alum Creek	300	
	Kanawha County Total Estimated	1,200	
	Glenwood	0	
Mason	Pt. Pleasant @ Fairground Rd.	300	
	Pt. Pleasant @ Jackson Ave.	0	
	Mason County Total Estimated	300	
	Red House	0	
Putnam	Hurricane @ Rt. 34	0	
	I-64 @ Scary Creek	300	
	Putnam County Total Estimated	300	
	DISTRICT 1 TOTAL	1,900	

Attachment A Pricing Pages District 2 - Delivery

	DISTRICT 2		
County	Delivery Site Location	Estimated Quantity	Vendor Bid Price (cost per ton)
	Barboursville / Cabell Co. HQ	800	
Cabell	Huntington I-64 Section 1	850	
Cabell	Huntington 31st Bridge	0	
	Huntington 17th St. Bridge	0	
	Cabell County Total	1,650	
	West Hamlin	700	
Lincoln	Yawkey	200	
	Harts	300	
	Lincoln County Total	1,200	
	Corridor G @ Chapmanville	550	
Logan	Wilkinson Substation	150	
Logan	Man Substation	100	
	Hickory Lane	0	
	Logan County Total	800	
	Corridor G @ Miller's Creek, Bldg #03011	100	
Minaa	Mingo Cty @Miller's Creek, Bldg #03025	100	
Mingo	Gilbert Substation	100	
	Mingo 119 South	0	
	Mingo County Total	300	
	Pritchard Substation	0	
Wayne	Wayne County Headquarters	1,300	
	Crum Substation	0	
	Heartland Intermodal Gateway	0	
	Wayne County Total	1,300	
	DISTRICT 2 TOTAL	5,250	

Attachment A Pricing Pages District 3 - Delivery

	DISTRICT 3		
County	Delivery Site Location	Estimated Quantity	Vendor Bid Price (cost per ton)
Calhoun	Millstone	500	
	Calhoun County Total	500	
Jackson	Ripley / Jackson Co. HQ	1,900	
Juckson	I-77 @ Medina	900	
	Jackson County Total	2,800	
Pleasants	Belmont	1,000	
	Pleasants County Total	1,000	
	APD Pennsboro	700	
	Ellenboro / Harrisville Substation	2,000	
Ritchie	Greenwood	350	
	Corridor D @ Nutter Farm	350	
	Smithville Substation	350	
	Ritchie County Total	3,750	
	Lefthand @ WV 36	150	
Roane	Ambler Ridge Substation @ US 119	150	
	Roane County HQ	1,200	
	Roane County Total	1,500	
Wirt	Harrisville Substation	750	
	Wirt County Total	750	
Wood	Parkersburg @ Rt. 95S	100	
	I-77 @ Parkersburg	100	
	Corridor D @ Riverhill	100	
	Wood County Total	300	
	DISTRICT 3 TOTAL	10,600	

Attachment A Pricing Pages District 4 - Delivery

Vendor Name:	

	DISTRICT 4		
County	Delivery Site Location	Estimated Quantity	Vendor Bid Prio (cost per ton)
Doddridge	West Union	1,000	
	Doddridge County Total	1,000	
	Harrison Co. HQ	5,500	
77	Saltwell	500	
Harrison	Lost Creek Substation	1,500	
	Tunnel Hill Substation	1,500	
	Harrison County Total	9,000	
Marion	Marion Co. HQ	1,500	
Marion	Mannington Substation	1,000	
	Marion County Total	2,500	
	Goshen Rd. Substation	2,000	
Monongalia	Monongalia Co. HQ	5,000	
	Pentress Substation	1,000	
	Monongalia County Total	8,000	
	Bruceton Mills Substation	2,500	
	Preston Co. HQ	1,200	
Preston	Terra Alta Substation	1,000	
1 resion	Fellowsville Substation	1,000	
	Aurora Substation	1,000	
	Cooper's Rock Substation	2,000	
Pr	eston County Total	8,700	
Taylor	Taylor Co. HQ	1,600	
	Taylor County Total	1,600	
	DISTRICT 4 TOTAL	30,800	

Attachment A Pricing Pages District 5 - Delivery

Vendor shall complete ATT A by providing a price per ton for the delivery of roadway salt to any or all Counties listed. Vendor shall NOT add, delete, or modify spreadsheet column and row headers, descriptions, units of measure, or estimated quantities. Exhibit A - "WVDOH Delivery Site Information" contains detailed location and contact information for delivery site locations listed below.

Vendor Name: Mid-Atlantic Salt, LLC

County	Delivery Site Location	Estimated Quantity	Vendor Bid Pric (cost per ton)	
	Martinsburg Headquarters - 0571 Storage Bldg	500		
Berkeley	Tabler Station - 0502 Storage Bldg	500	92	
	Berkeley County Headquarters	500		
	Berkeley County Total	1,500		
	Grant Co. HQ	200		
Grant	Mt. Storm Substation	1,000	104	
	Corridor H @ Knobley Road	500		
	Grant County Total	1,700		
	Hampshire Co. HQ	500		
Hampshire	Capon Bridge Substation	400	101.49	
•	Slanesville	300		
	Hampshire County Total	1,200		
11 1	Hardy Co. HQ	500	100.5	
Hardy	Baker Substation	500		
	Hardy County Total	1,000		
T CC	Jefferson County Headquarters - 0519 Storage Bldg	500	90	
Jefferson	9/340 Expressway Headquarters - 0564 Storage Bldg	500	90	
Jefferson County Estimated Total		1,000		
Mineral	Mineral Co. HQ	500	,	
	Skyline Substation	400	102	
	Short Gap Substation	300		
	District 5 HQ	100		
	Mineral County Total	1,300		
Монови	Morgan Co. HQ	500	95	
Morgan	Largent Substation	300	73	
	Morgan County Total	800		

Attachment A Pricing Pages District 6 - Delivery

Vendor Name:	

DISTRICT 6				
County	Delivery Site Location	Estimated Quantity	Vendor Bid Price (cost per ton)	
Brooke	Brooke County HQ	1,500		
Бтооке	US 22 Substation	1,500		
	Brooke County Total	3,000		
Hancock	Hancock County HQ	2,000		
	Hancock County Total	2,000		
	Marshall Co. HQ	2,900		
Marshall	Lynn Camp Substation	700		
Marshall	Cameron Substation	1,550		
	Sand Hill Substation	650		
	Marshall County Total	5,800		
Ohio	Ohio Co. HQ	2,000		
Onio	I-70 Interstate HQ	3,500		
	Ohio County Total	5,500		
Tulon	Tyler Co. HQ	1,100		
Tyler	Centerville Substation	800		
	Tyler County Total	1,900		
Wetzel	Wetzel Co. HQ	1,100		
	Pine Grove Substation	700		
	Hundred Substation	900		
	Wetzel County Total	2,700		
	DISTRICT 6 TOTAL	20,900		

Attachment A Pricing Pages District 7 - Delivery

		Estimated	Vendor Bid Pric
County	Delivery Site Location	Quantity	(cost per ton)
	Barbour Co. HQ (000111)	1400	(1 /
Barbour	Belington Substation (000113)	1100	1
	Barbour County Total	2,500	
	Braxton County HQ (000444)	800	İ
Braxton	Heaters Substation (000431)	600	
Бгахіоп	Coon Knob Substation (000405)	1200	
	Burnsville Substation (000432)	1300	
	Braxton County Total	3,900	
Gilmer	Gilmer County HQ (001110)	700	
	Gilmer County Total	700	
Lewis	Lewis County HQ (002108)	1200	
Lewis	APD (Weston Mudlick) (002187)	900	
	Lewis County Total	2,100	
	Clow Lot/Upshur County HQ (004912)	2400	
Upshur	Tennerton/Upshur County SubHQ (004903)	100	=
	Kanawha Head	800	7
	Upshur County Total	3,300	
Webster	Cherry Falls	400	
	RT 20/Cowen Substation (005110)	0	
	Webster County HQ @ Bolair	1000	
	Hacker Valley Substation (005120)	100	
	Webster County Total	1,500	

Attachment A Pricing Pages District 8 - Delivery

Vendor Name:	

DISTRICT 8			
County	Delivery Site Location	Estimated Quantity	Vendor Bid Price (cost per ton)
	Franklin, 220 North	500	
	Judy Gap Substation	400	
Pendleton	Brandywine Stockpile	250	
renateion	Sugar Grove Substation	300	
	Onego Stockpile	50	
	Franklin Rt. 220 South Lot	200	
	Pendleton County Total	1,700	
	Pocahontas County HQ	800	
	Seebert Stockpile	500	
Pocahontas	Green Bank Substation	400	
Pocanontas	Bartow Lot	500	
	Snowshoe Stockpile	100	
	Slaty Fork Stockpile	300	
	Pocahontas County Total	2,600	
	Randolph Co. HQ	800	
	Harman Substation	550	
	Coalton Substation	650	
Randolph	Alpena Saltshed	150	
	Valley Head Substation	500	
	Mill Creek Substation	550	
	Pickens Substation	300	
	Corridor H	800	
	Randolph County Total	4,300	
Tucker	Tucker Co. HQ	700	
	Thomas Substation	700	
	Corrido H - Thomas	500	
	Tucker County Total	1,900	
	DISTRICT 8 TOTAL	10,500	

Attachment A Pricing Pages District 9 - Delivery

Vendor Name:	
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	DISTRICT 9		
County	Delivery Site Location	Estimated Quantity	Vendor Bid Price (cost per ton)
Fayette	Oak Hill APD Lookout Substation	5,700 0	
	Falls View Substation Fayette County Estimated Total	500 6,200	
Greenbrier	Greenbrier Co. HQ Crawley Substation Hart's Run Substation	1,500 3,200 1,300	
	Greenbrier County Estimated Total	6,000	
Monroe	Monroe Co. HQ Peterstown Substation	800 600	
	Monroe County Estimated Total	1,400	
Nicholas	Nicholas Co. HQ Curtin Substation Corridor L/Muddlety Substation	3,000 2,000 3,000	
	Nicholas County Estimated Total	8,000	
Summers	Summers Co. HQ Summers County Estimated Total	1,400 1,400	
	DISTRICT 9 TOTAL	23,000	

Attachment A Pricing Pages District 10 - Delivery

Vendor shall complete ATT A by providing a price per ton for the delivery of roadway salt to any or all Counties listed. Vendor shall NOT add, delete, or modify spreadsheet column and row headers, descriptions, units of measure, or estimated quantities. Exhibit A - "WVDOH Delivery Site Information" contains detailed location and contact information for delivery site locations listed below.

Vendor Name:

County	Delivery Site Location	Estimated Quantity	Vendor Bid Price (cost per ton)
J	McDowell County HQ	1,800	,
M.D. II	Yukon Substation	270	
McDowell	Johnny Cake Substation	450	
	Raysal	450	
McDe	owell County Estimated Total	2,970	
	Mercer County HQ	2,340	
Mercer	Flat Top Substation	270	
	I-77 near Princeton	2,340	
Mo	ercer County Estimated Total	4,950	
	Raleigh County HQ	7,200	
Raleigh	Bolt Substation	90	
	Bragg Substation	4,500	
Ra	leigh County Estimated Total	11,790	
	Wyoming County HQ	2,700	
Wyoming	Still Run Substation	900	
	Hanover Outpost	90	
Wyo	ming County Estimated Total	3,690	
	DISTRICT 10 TOTAL	23,400	

Attachment A Pricing Pages WV Parkways Authority - Delivery

Vendor Name:

WV PARKWAYS AUTHORITY				
County	Delivery Site Location	Estimated Quantity	Vendor Bid Price (cost per ton)	
Kanawha	Chelyan Maintenance Standard Maintenance	3000 2900		
Kan	awha County Estimated Total	5,900		
Mercer	Princeton Maintenance	1500		
M	ercer County Estimated Total	1,500		
Raleigh	Beckley Maintenance Ghent Maintenance	6700 4100		
Ra	leigh County Estimated Total	10,800		
	WV PARKWAYS' TOTAL	18,200		

Attachment A Pricing Pages Agency Pick-up

Vendor shall provide a physical 911 address and a price per ton for roadway salt to be available for pick-up by WVDOH Agencies. Vendor pricing shall include Vendor loading Agency trucks.

Vendor Storage Site Locations	Vendor Bid Price (cost per ton)
Rukert Terminal	
2021 S. Clinton St.	\$68.00
Baltimore, MD 21224	400.00
	_
	-
	-
	-
	-
	-
	-

SPECIFICATIONS

- 1. PURPOSE AND SCOPE: The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Highways and the West Virginia Parkways Authority to establish an open end, multiple award contract for the delivery of sodium chloride, F.O.B. for use in snow removal and ice control throughout the state of West Virginia. Vendor may also provide options for WVDOH pick-up from its storage sites.
- 2. **DEFINITIONS:** The terms listed below shall have the following meanings assigned to them throughout and for the purpose of this Solicitation. Additional definitions can be found in Section 2 of the General Terms and Conditions.
 - 2.1 "ADO" or "Delivery Order" a written order entered by WVDOH personnel in the wvOASIS financial system against a master agreement, authorizing quantities of commodities and/or services to be delivered in accordance with all terms, conditions, and prices stipulated in the original contract.
 - 2.2 "ASTM International" and "ASTM" the international standards organization that develops and publishes voluntary consensus technical standards for a wide range of materials, products, systems, and services, formerly known as the American Society for Testing and Materials. Reference: www.astm.org
 - 2.3 "Attachment A," "Pricing Pages," or "ATT A" interchangeable terms referring to the schedule of Pricing Pages attached hereto as Attachment A ("ATT A") upon which Vendor should list its pricing for the delivery of sodium chloride to designated WVDOH locations or for pick-up from Vendor storage locations.
 - 2.4 "Contract Item" or "Item" the list of items available for Vendor to provide pricing as identified in Section 3 of this Solicitation and referenced throughout.
 - 2.5 "Contractor" or "Vendor" interchangeable terms referring to any person or entity that submits a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded Contract Items through this contract.
 - 2.6 "Emergency Requests"- requests for Contract Items to be fulfilled without delay, owing to circumstances for which the WVDOH could not have reasonably expected and has been designated as such by a WVDOH District Engineer or their designee.
 - 2.7 "F.O.B." or "Free on Board" indicates that the price for goods includes delivery at the Vendor's expense to a specified point, and that the Vendor retains liability for loss or damage until the goods are delivered.

- 2.8 "Liquidated Damages" monetary compensation due from the Vendor in the event the Vendor's performance falls short of contractual stipulation or breaches the contract. Delays in the delivery of goods and/or services or quality failures or corrections by the Vendor may result in the Agency assessing charges for such deficiencies per these contract Specifications, the Standard Specs Section 108.7, as amended, and calculated from the table posted in Section 6.3.1 of these Specifications.
- 2.9 "MSDS" and "Material Safety Data Sheets" detailed informational documents provided by manufacturers outlining the physical and chemical properties of a product, potential physical and health hazards, and procedures for safe handling.
- 2.10 "MP" refers to a Materials Procedure per the Materials Control, Soils, and Testing Division of the West Virginia Division of Highways. Reference: https://transportation.wv.gov/highways/mcst/Pages/WVDOH-Materials-Procedures.aspx
- **2.11 "Solicitation"** the official notice of an opportunity to supply the State with goods or services.
- 2.12 "Roadway Salt," "Sodium Chloride," or "Material" solid masses of salt crystals (NaCl) for use in the de-icing of roadways.
- 2.13 "Standard Specs" refers to the West Virginia Department of Transportation, Division of Highways Standard Specifications, Roads and Bridges, most recent edition, as modified or amended by all subsequent Supplemental Specifications.
- 2.14 "WVDOH" or "Agency" means the West Virginia Division of Highways.
- 2.15 "WV Parkways" and "Agency" means the West Virginia Parkways Authority.

3. GENERAL REQUIREMENTS:

3.1 Standard Specifications Roads and Bridges: The following Standard Specs Sections shall apply, as applicable, to the administration of this contract: 101, 102, 103, 104, 105, 106, 107, 108, 109, and 110, as amended.

Material, equipment, and performance of this contract shall conform, but not be limited to, the requirements of Sections 636 and 715, as amended.

A free electronic copy of the Standard Specs may be obtained by sourcing: https://transportation.wv.gov/highways/TechnicalSupport/specifications/Pages/default.aspx

- 3.2 Contract Items and Mandatory Requirements: Vendor shall provide Agency with the Contract Items specified herein on an open-end and continuing basis, F.O.B. destination or by Agency pick-up from Vendor storage site. Contract Items must meet or exceed the mandatory requirements as shown below.
 - 3.2.1 Sodium Chloride: Vendor provided sodium chloride shall conform to the requirements of ASTM D632 (Reference Exhibit 1 "EXH 1") and testing requirements of ASTM E534 (Reference Exhibit 2 "EXH 2"). Vendor should provide its sodium chloride supplier certification of quality and gradation and MSDS information prior to contract award.
 - 3.2.1.1 If an anti-clumping agent may be applied to Vendor provided sodium chloride, Vendor should provide MSDS information for its anti-clumping agent prior to contract award.
 - 3.2.2 Sampling and Testing: Acceptance shall be based on approval of the suppliers' certification of quality and gradation. MCS&T may conduct sampling and testing at any time throughout the term of this contract to verify the quality and/or gradation of Vendor provided sodium chloride. Sampling and testing inquiries should be directed to:

WVDOH Materials Control, Soils and Testing Division 190 Dry Branch Road Charleston, WV 25306 Phone: 304-558-3160

3.2.3 Moisture Content: Delivered material shall be covered in transit and moisture content shall not exceed 2.0% by weight for stockpile delivery. Laboratory testing for moisture shall be administered in accordance with ASTM E534, as amended, at any time during the delivery. Upon visual inspection by the Agency/WVDOH District Manager or designee, any supplied sodium chloride that does not appear to meet ASTM D632 standards will be sampled and tested by the WVDOH. In accordance with ASTM D632, no less than three (3) samples will be randomly taken from the delivered material by Agency personnel, witnessed, and signed off on by the delivery driver. The supplier will be notified of sampling within 48 hours and test results within seven (7) business days of test completion. Upon testing, the supplier shall be responsible for moisture content in excess of 2.0% per delivery and shall deduct the excess weight from the price.

For example: If a delivery of 75 tons costs \$45.00/ton and the moisture content is found to be 3.5%, the adjusted weight will be calculated as follows:

- \cdot 3.5% 2.0% = 1.5% (percentage in excess of 2.0%)
- \cdot 75 tons x \$45.00 = \$3,375.00 (original delivery cost)
- \cdot \$3,375.00 x 1.5% = \$50.63 (1.5% of the original delivery cost)

• \$3,375.00 - \$50.63 = \$3,324.37 (total adjusted price)

- 3.2.4 Unacceptable Material: Upon visual observation and, at the discretion of the WVDOH District Engineer or designee, if sodium chloride provided by Vendor is deemed unsatisfactory or in violation of ASTM D632, the Agency reserves the right to accept and exercise the price adjustment formula outlined in Section 3.2.4 or reject the delivery.
 - 3.2.4.1 Sodium chloride that contains large clumps or foreign material (i.e., dark colored contaminants, charcoal, cinders, or debris) will be rejected immediately.
 - 3.2.4.2 The decision of the WVDOH District Engineer or their designee regarding unacceptable materials shall be final per Standard Specs Section 105.1, as amended. Rejected material shall be removed immediately by the Vendor at no cost to the Agency and arrangements shall be made with the ordering Agency to replace the rejected order amount within five (5) days of its notice of unacceptable material. Vendor shall not charge a restocking fee if returned materials are in resalable condition.
 - 3.2.4.3 If the supplier disputes the WVDOH District Manager or designee's determination, they may file a complaint with the WVDOH Operations Division Director for a review and final decision within seven (7) business days of receiving notification of the unacceptable material.
- 4. CONTRACT AWARD: This Contract is intended to provide Agencies with a purchase price per ton for roadway salt. A Contract shall be awarded to all qualified Vendors providing the lowest bid per County (delivery) and whose materials meet the required specifications of this Contract. A WVDOH District/County map is provided as Exhibit 4 ("EXH 4")
 - 4.1 Pricing Pages: Vendor shall complete ATT A by providing a bid price per ton for sodium chloride and factor into its bid price any equipment, materials, delivery, and labor to provide the Contract Item. Vendor shall NOT add, delete, or modify spreadsheet column and row headers, descriptions, units of measure, or estimated quantities on ATT A. Making any such changes to the format or failure to complete ATT A in its entirety may result in the disqualification of Vendor's bid.
 - 4.1.1 Vendor should type or electronically enter the information into the Pricing Page spreadsheets to prevent errors in the evaluation. In most cases, the Vendor can request an electronic copy of the Pricing Page spreadsheets for bid purposes by sending an email request to: John.W.Estep@wv.gov.

- 4.1.2 Vendor shall provide a price per ton for the delivery of roadway salt, F.O.B., to any or all District/County delivery sites identified on ATT A. Detailed Agency delivery site information by District is provided as Exhibit 3 ("EXH 3").
- **4.1.3** Vendor may provide a price per ton and storage location information for Agency pick-up of roadway salt on **ATT A**. Vendor pricing shall include the loading of Agency vehicles by Vendor in its pricing.
- 4.1.4 Vendor entries of bid prices or other notations made in wvOASIS Commodity Line Descriptions will not be considered for bid evaluation or award. Submitting Pricing Pages other than those provided with this solicitation shall result in the disqualification of all Contract Items bid.
- **4.2** Cooperative Contracting: Purchase prices on all Contract Items in this contract, available for the WVDOH and the West Virginia Parkways Authority, shall be adoptable for other public agencies upon their request. Agencies under the authority of the West Virginia Purchasing Division must receive prior approval by the Purchasing Director.

5. ORDERING, DELIVERIES, GUARANTEES, AND REPORTS:

- 5.1 Ordering: Vendor shall accept orders through regular mail, facsimile, email, or any other written forms of communication. Vendor shall maintain and keep current its phone numbers, fax number, email address, locations, and ordering/billing/ payment addresses with WVDOH and in wvOASIS. Vendor may, but is not required to, accept online orders through a secure internet ordering portal/website. If Vendor can accept online orders, it shall include in its response a brief description of how Agencies may utilize the online ordering system. Vendor shall ensure that its online ordering system is properly secured prior to processing Agency orders online.
- 5.2 Agency Delivery Orders ("ADO"): District personnel must issue an ADO from wvOASIS for specific quantities of material to be delivered to Agency locations listed on ATT A or for pick-up from Vendor locations listed on ATT A as well as the agreed upon date(s) of delivery and/or pick-up of material. The ADO must be created in wvOASIS and approved to "Final", prior to placing the order with the Vendor. The Agency is responsible for creating the ADO in wvOASIS and is required to submit the approved order, in writing, directly to the Vendor via mail, email or fax. Verbal communication with the Vendor is not considered an official order. In the event the Vendor denies an order or if there are changes to an ADO, the District must process a change order to the approved ADO issued from wvOASIS.

- 5.2.1 Emergency Requests: Emergency requests received from an Agency shall be initiated within two (2) business days of receipt by Vendor. The determination of an emergency request will be in accordance with Section 2.6 of this Solicitation and will be prominently noted on the ADO. Once complete, the ADO shall be sent to Vendor via fax, email, or mail.
 - **5.2.1.1** Emergency requests shall be treated as a priority and fulfilled by Vendor without delay. Emergency orders shall be paid at a rate of 105% of the Vendor's awarded price.
- 5.2.2 Extended Delivery Orders: The WVDOH may submit an ADO to Vendor for multiple, successive deliveries of sodium chloride over a series of dates, as designated on the ADO. The Agency shall prominently note "Extended Delivery Order" on associated ADOs and monitor order fulfillment. Vendor shall communicate in writing any issues or potential disruption in the shipment of an extended delivery order.
 - **5.2.2.1** The ordering Agency guarantees acceptance of the total extended order amount, per the delivery dates designated on the ADO.
 - **5.2.2.2** Upon acceptance of an extended delivery order, Vendor guarantees fulfillment of the order to its completion, per the delivery dates designated on the ADO.
- 5.3 Deliveries: Vendor shall deliver standard orders within 10 business days and emergency orders within two (2) business days after orders are received/accepted by Vendor, unless otherwise directed by the Agency. If the entire order cannot be delivered as indicated on the ADO, an initial delivery must be made by the date indicated on the ADO and arrangements for successive deliveries of the remaining amount must be made with the ordering Agency.
 - 5.3.1 Vendor shall ship all orders in accordance with Sections 5 and 6 of these contract specifications and shall not hold orders until a minimum quantity is met.
 - 5.3.2 Vendor shall provide a delivery/weight scale ticket with each shipment of material transported to an Agency delivery site. The delivery/weight scale ticket must be signed by the delivery driver and a copy must be provided for the ordering Agency at the time of delivery.
 - **5.3.2.1** Vendor shall provide a pick-up/weight scale ticket for material orders obtained directly from a Vendor's storage site by an Agency. The pick-up ticket must be signed by Vendor storage site personnel and a copy must be provided to the ordering Agency at the time of pick-up.

- 5.4 Purchase Guarantee: The WVDOH shall guarantee order fulfillment of 60% of the estimated quantity awarded statewide to Vendor. The purchase guarantee shall apply to the statewide total tonnage awarded to Vendor, not individual estimated totals per District, County, or Agency delivery site locations. For example, if a Vendor's statewide estimated quantity comes to 43,000 tons, the purchase guarantee amount shall be calculated as follows:
 - 43,000 tons x 60% = 25,800 tons. The WVDOH guarantees a minimum purchase of 25,800 tons to be ordered throughout the term of the contract.
- 5.5 Supply Guarantee: Vendor shall guarantee the availability of 120% of its estimated statewide awarded quantity for WVDOH delivery and/or pick-up. The supply guarantee shall apply to the statewide total tonnage awarded to Vendor, not individual estimated totals per District, County, or Agency delivery site locations. For example, if a Vendor's statewide estimated quantity comes to 43,000 tons, the source guarantee amount shall be calculated as follows:
 - 43,000 tons x 120% = 51,600 tons. Vendor shall guarantee the availability of 51,600 tons for WVDOH pick-up and/or delivery throughout the term of the contract.
 - 5.5.1 Orders Beyond 120%: The Agency reserves the right to place orders that exceed a Vendor's 120% supply guarantee. Orders placed in excess of a Vendor's 120% supply guarantee shall be paid at a rate of 110% of the Vendor's awarded price. Placement of these orders and commencement of deliveries shall be in accordance with Sections 5 and 6 of these contract specifications.
- 5.6 Vendor Reports: Vendor shall provide reports to the WVDOH Operations Division upon request. Reports shall be submitted in a spreadsheet format and detail: order date, ADO purchase order (P.O.) number, tons ordered, and tons delivered/picked up for the requested period of time. Order data for delivery orders shall also detail the District/County delivery sites, as listed on ATT A. Order data for pick-up orders shall also identify the vendor storage site that material was obtained from. Failure to supply such reports may be grounds for cancellation of this Contract.

6. ORDER ACCEPTANCE, PAYMENT, AND FAILED DELIVERY:

- 6.1 Order Acceptance and Written Verification of Receipt: Upon receipt of a standard or extended delivery ADO, the Vendor shall advise the WVDOH in writing within five (5) calendar days of their acceptance or refusal of the ADO. As verification of receipt, Vendor must provide written acknowledgement of any ADOs and any revisions/modifications thereto sent by WVDOH. Failure to provide the WVDOH with written acknowledgement of any ADOs/revisions within five (5) days of a standard order being sent shall be considered refusal of the ADO. In the event of refusal, the WVDOH, at its own discretion, shall cancel the ADO and may seek to obtain the goods or services from the next low bid Vendor or proceed with an emergency purchase from the open market. The quantity of materials requested on the rejected ADO shall still be applied to the Agency's purchase guarantee amounts with that specific Vendor.
- 6.2 Payment: Upon completion of an order, as indicated on the ADO, Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia. The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, as well as Electronic Funds Transfer as methods to process payment for goods and services. The Vendor shall accept the State of West Virginia's Purchasing Card and Electronic Funds Transfer for payment of orders under this Contract. Electronic Funds Transfer for payment is available through the WV State Auditor's Office. The Vendor may visit the WV State Auditor's website (wvsao.gov) for all necessary forms and instructions. Payment method may be dictated at WVDOH's discretion.
- 6.3 Failed Delivery and Risk of Loss: The Agency placing an order under this Contract must be notified in writing if orders will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party. The Agency placing the Delivery Order under this Contract must be notified in writing by the Vendor within 36 hours of acceptance of the Agency's Delivery Order. Any failure to notify, acknowledge receipt of WVDOH's written Delivery Orders/revisions resulting in delivery delay, or failure to start or complete the project per the WVDOH scheduled due dates may be determined by the WVDOH at its sole discretion as harmful to the Agency and as such, shall result in WVDOH's cancellation of the Delivery Order and application of Liquidated Damages.

Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division.

6.3.1 Liquidated Damages: If the vendor's delivery of goods/services or corrections thereto exceeds the Delivery Order completion due date or timeframe, the Vendor shall agree that no extension of contract time will be

granted unless Liquidated Damages are applied by the WVDOH in the form of an off-set reduction to the total amount of the Vendor's final invoice. The WVDOH shall calculate Liquidated Damages per project beginning on day one (1) after the WVDOH's specified Delivery Order due date and in accordance with this Section, the Contract's Terms and Conditions, Standard Specs Section 108.7, and the following Standard Specs Section Table 108.7.1 - Schedule of Liquidated Damages, as amended:

Table 108.7.1 Schedule of Liquidated Damages

Demourate of Disquitation Duringes				
Original Contract Amount		Daily Charges Per		
For More Than	To and Including	Calendar Day		
\$0	\$500,000	\$300		
\$500,000	\$2,000,000	\$600		
\$2,000,000	\$10,000,000	\$1,500		
\$10,000,000	\$25,000,000	\$3,000		
\$25,000,000		\$4,000		

6.3.2 Force Majeure: It shall be further noted that the Vendor is not responsible for and shall not be penalized for delays in its delivery of goods and/or services when caused by factors or events outside Vendor's control, including but not limited to acts or omissions of the Agency or third parties, acts of civil or military authority, civil disturbance, war, terrorism, pandemics, explosions, fire, floods, tornadoes or other natural disasters, or acts of God.

7. VENDOR DEFAULT:

- 7.1 The following shall be considered a vendor default under this Contract.
 - **7.1.1** Failure to provide Contract Items in accordance with the requirements contained herein.
 - 7.1.2 Failure to comply with other specifications and requirements contained herein.
 - 7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.

6624C041

7.1.4 Failure to remedy deficient performance upon request.

- 7.2 The following remedies shall be available to Agency upon default.
 - 7.2.1 Immediate cancellation of the Contract.
 - 7.2.2 Immediate cancellation of one or more release orders issued under this Contract.
 - 7.2.3 Any other remedies available in law or equity.

8. MISCELLANEOUS:

- **8.1 No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.
- **8.2** Vendor Supply: Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.
- 8.3 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary Contract Manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract Manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract Manager and his or her contact information below.

Contract Manager: Suzanne Stein
Telephone Number: 610-348-7962
Fax Number: 267-273-0350

Email Address: SSTEIN@MID-ATLANTICSALT.COM

Vendor shall inform the Agency in writing of any changes to the information provided above within ten (10) calendar days of such changes. Failure to comply may be grounds for cancellation of this contract.

INSTRUCTIONS TO VENDORS SUBMITTING BIDS

- 1. REVIEW DOCUMENTS THOROUGHLY: The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.
- 2. MANDATORY TERMS: The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

A pre-bid meeting will not be held prior to bid opening	
☐ A MANDATORY PRE-BID meeting will be held at the following place and time:	

3. PREBID MEETING: The item identified below shall apply to this Solicitation.

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor's bid. No one individual is permitted to represent more than one vendor at the pre-bid meeting. Any individual that does attempt to represent two or more vendors will be required to select one vendor to which the individual's attendance will be attributed. The vendors not selected will be deemed to have not attended the pre-bid meeting unless another individual attended on their behalf.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing.

Additionally, the person attending the pre-bid meeting should include the Vendor's E-Mail address, phone number, and Fax number on the attendance sheet. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in but are charged with knowing all matters discussed at the pre-bid.

Questions submitted at least five business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

4. VENDOR QUESTION DEADLINE: Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are nonbinding.

Submitted emails should have the solicitation number in the subject line.

Question Submission Deadline: December 8, 2023 by 10:00am

Submit Questions to: John Estep 2019 Washington Street, East Charleston, WV 25305

Fax: (304) 558-3970

Email: john.w.estep@wv.gov

- **5. VERBAL COMMUNICATION:** Any verbal communication between the Vendor and any State personnel is not binding, including verbal communication at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.
- 6. BID SUBMISSION: All bids must be submitted on or before the date and time of the bid opening listed in section 7 below. Vendors can submit bids electronically through wvOASIS, in paper form delivered to the Purchasing Division at the address listed below either in person or by courier, or in facsimile form by faxing to the Purchasing Division at the number listed below. Notwithstanding the foregoing, the Purchasing Division may prohibit the submission of bids electronically through wvOASIS at its sole discretion. Such a prohibition will be contained and communicated in the wvOASIS system resulting in the Vendor's inability to submit bids through wvOASIS. The Purchasing Division will not accept bids, modification of bids, or addendum acknowledgment forms via email. Bids submitted in paper or facsimile form must contain a signature. Bids submitted in wvOASIS are deemed to be electronically signed.

Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason.

For Request for Proposal ("RFP") Responses Only: Submission of a	response to a Request for
Proposal is not permitted in wvOASIS. In the event that Vendor is respo	nding to a request for
proposal, the Vendor shall submit one original technical and one original	cost proposal prior to the
bid opening date and time identified in Section 7 below, plus	convenience
copies of each to the Purchasing Division at the address shown below. A	dditionally, the Vendor
should clearly identify and segregate the cost proposal from the technic	al proposal in a
separately sealed envelope.	

Bid Delivery Address and Fax Number:

Department of Administration, Purchasing Division 2019 Washington Street East Charleston, WV 25305-0130

Fax: 304-558-3970

A bid submitted in paper or facsimile form should contain the information listed below on the face of the submission envelope or fax cover sheet. Otherwise, the bid may be rejected by the Purchasing Division.

VENDOR NAME:

BUYER:

SOLICITATION NO.:

BID OPENING DATE:

December 14, 2023

A 20 PM

BID OPENING TIME: 1:30 PM FAX NUMBER: 304-558-3970

7. BID OPENING: Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when confirmation of delivery is provided by wvOASIS (in the case of electronic submission) or when the bid is time stamped by the official Purchasing Division time clock (in the case of hand delivery).

Bid Opening Date and Time: December 14, 2023 @ 1:30 PM

Bid Opening Location: Department of Administration, Purchasing Division 2019 Washington Street East Charleston, WV 25305-0130

- 8. ADDENDUM ACKNOWLEDGEMENT: Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.
- **9. BID FORMATTING:** Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

- 10. ALTERNATE MODEL OR BRAND: Unless the box below is checked, any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.
- This Solicitation is based upon a standardized commodity established under W. Va. Code § 5A-3-61. Vendors are expected to bid the standardized commodity identified. Failure to bid the standardized commodity will result in your firm's bid being rejected.
- 11. EXCEPTIONS AND CLARIFICATIONS: The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.
- 12. COMMUNICATION LIMITATIONS: In accordance with West Virginia Code of State Rules §148-1-6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.
- 13. REGISTRATION: Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable.
- 14. UNIT PRICE: Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.
- 15. PREFERENCE: Vendor Preference may be requested in purchases of motor vehicles or construction and maintenance equipment and machinery used in highway and other infrastructure projects. Any request for preference must be submitted in writing with the bid, must specifically identify the preference requested with reference to the applicable subsection of West Virginia Code § 5A-3-37, and must include with the bid any information necessary to evaluate and confirm the applicability of the requested preference. A request form to help facilitate the request can be found at: www.state.wv.us/admin/purchase/vrc/Venpref.pdf.

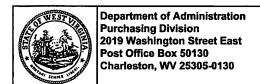
- 15A. RECIPROCAL PREFERENCE: The State of West Virginia applies a reciprocal preference to all solicitations for commodities and printing in accordance with W. Va. Code § 5A-3-37(b). In effect, non-resident vendors receiving a preference in their home states, will see that same preference granted to West Virginia resident vendors bidding against them in West Virginia. Any request for reciprocal preference must include with the bid any information necessary to evaluate and confirm the applicability of the preference. A request form to help facilitate the request can be found at: www.state.wv.us/admin/purchase/vrc/Venpref.pdf.
- 16. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES: For any solicitations publicly advertised for bid, in accordance with West Virginia Code §5A-3-37 and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to contract award to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority owned business shall be applied in accordance with W. Va. CSR § 148-22-9.
- 17. WAIVER OF MINOR IRREGULARITIES: The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.6.
- 18. ELECTRONIC FILE ACCESS RESTRICTIONS: Vendor must ensure that its submission in wvOASIS can be accessed and viewed by the Purchasing Division staff immediately upon bid opening. The Purchasing Division will consider any file that cannot be immediately accessed and viewed at the time of the bid opening (such as, encrypted files, password protected files, or incompatible files) to be blank or incomplete as context requires and are therefore unacceptable. A vendor will not be permitted to unencrypt files, remove password protections, or resubmit documents after bid opening to make a file viewable if those documents are required with the bid. A Vendor may be required to provide document passwords or remove access restrictions to allow the Purchasing Division to print or electronically save documents provided that those documents are viewable by the Purchasing Division prior to obtaining the password or removing the access restriction.
- 19. NON-RESPONSIBLE: The Purchasing Division Director reserves the right to reject the bid of any vendor as Non-Responsible in accordance with W. Va. Code of State Rules § 148-1-5.3, when the Director determines that the vendor submitting the bid does not have the capability to fully perform or lacks the integrity and reliability to assure good-faith performance."
- 20. ACCEPTANCE/REJECTION: The State may accept or reject any bid in whole, or in part in accordance with W. Va. Code of State Rules § 148-1-4.5. and § 148-1-6.4.b."

21. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

- 22. WITH THE BID REQUIREMENTS: In instances where these specifications require documentation or other information with the bid, and a vendor fails to provide it with the bid, the Director of the Purchasing Division reserves the right to request those items after bid opening and prior to contract award pursuant to the authority to waive minor irregularities in bids or specifications under W. Va. CSR § 148-1-4.6. This authority does not apply to instances where state law mandates receipt with the bid.
- 23. EMAIL NOTIFICATION OF AWARD: The Purchasing Division will attempt to provide bidders with e-mail notification of contract award when a solicitation that the bidder participated in has been awarded. For notification purposes, bidders must provide the Purchasing Division with a valid email address in the bid response. Bidders may also monitor wvOASIS or the Purchasing Division's website to determine when a contract has been awarded.
- 24. ISRAEL BOYCOTT CERTIFICATION: Vendor's act of submitting a bid in response to this solicitation shall be deemed a certification from bidder to the State that bidder is not currently engaged in, and will not for the duration of the contract, engage in a boycott of Israel. This certification is required by W. Va. Code § 5A-3-63.



State of West Virginia Centralized Request for Quote Highways

Proc Folder:	1336154			Reason for Modification:
Doc Description: Roadway Salt - Sodium Chloride 6624C041			ADDENDUM NO_1 Vendor Question and Response.	
Proc Type:	Central Master Agreeme	nt		
Date Issued	Solicitation Closes	Solicitation No	,	Version
2023-12-07	2023-12-14 13:30	CRFQ 0803 DOT24000	00052	2
BID RECEIVING LO	OCATION			
BID CLERK DEPARTMENT OF PURCHASING DIV 2019 WASHINGTO CHARLESTON US				
VENDOR				
Vendor Customer	Code:			
Vendor Name :				
Address :				
Street :				
City:				
State :		Country:	Zip :	
Principal Contact	:			
Vendor Contact P	hone:	Extension:		
FOR INFORMATION John W Estep 304-558-2566 john.w.estep@wv.g	ON CONTACT THE BUYE	R		
Vendor Signature X		FEIN#		DATE

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Dec 7, 2023 Page: 1 FORM ID: WV-PRC-CRFQ-002 2020/05

ADDITIONAL INFORMATION

ADDENDUM NO 1

Addendum No 1 issued to publish and distribute the attached information to the Vendor Community

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting bids on

behalf of the West Virginia Division of Highways and the West Virginia Parkways Authority to establish an open end, multiple award contract for the delivery of sodium chloride, F.O.B. for use in snow removal and ice control throughout the state of West Virginia. Vendor may also provide options for WVDOH pick-up from its storage sites. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO		SHIP TO	
VARIOUS AGENCY LOCATIONS		STATE OF WEST VIRGINIA	
AS INDICATED BY ORDER		VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	wv	No City WV	
us		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Roadway Salt - Sodium Chloride - DELIVERY	0.00000	TON		
1					

Comm Code	Manufacturer	Specification	Model #	
46161506				

Extended Description:

DELIVERY of roadway salt by Vendor to WVDOH Agency delivery locations, as specified on the ATT A Pricing Pages and Delivery Site spreadsheet.

VENDOR NOTE: Bid evaluation will be based on the bid prices submitted on the Pricing Pages Attachment A (ATT A) and Attachment B(ATT B). Vendor's entries of bid prices or other notations made in the wvOASIS commodity lines/descriptions will not be considered for bid evaluation or award.

INVOICE TO		SHIP TO	
VARIOUS AGENC'	Y	STATE OF WEST VIRGINIA	
AS INDICATED BY	ORDER	VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV	No City WV	
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Roadway Salt - Sodium Chloride - PICK-UP	0.00000	TON		

Comm Code	Manufacturer	Specification	Model #	
46161506				

Extended Description:

PICK-UP of roadway salt by a WVDOH Agency from a Vendor's source site.

VENDOR NOTE: Bid evaluation will be based on the bid prices submitted on the Pricing Pages Attachment A (ATT A) and Attachment B(ATT B). Vendor's entries of bid prices or other notations made in the wvOASIS commodity lines/descriptions will not be considered for bid evaluation or award.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	Event Date	
1	Tech Questions due by 10:00am	2023-12-08	

SOLICITATION NUMBER: CRFQ DOT2400000052

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as CRFQ DOT24000000052 ("Solicitation") to reflect the change(s) identified and described below.

[]	Modify bid opening date and time
[]	Modify specifications of product or service being sought
[X]	Attachment of vendor questions and responses
[]	Attachment of pre-bid sign-in sheet
[]	Correction of error
[]	Other

Additional Documentation:

Applicable Addendum Category:

Vendor Questions and Responses

Bid Opening remains 12/14/2023 at 1:30pm

Terms and Conditions:

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

SOLICITATION NUMBER – CRFQ DOT2400000052 Addendum Number: 1

Responses to Vendor Posed Questions: Roadway Salt – Sodium Chloride 6624C041

Question:

Just so we make sure we complete the bid correctly, what is the state looking for with this documentation?

- 1. Do we need to type up our own letter?
 - a. If so what requirements needs to be included?
- 2. Is this a document that needs to be completed and signed?

mere or energy are manageral requirement as shown peron.

- a. We did not see any additional pages, but let me know if we missed something.
- 3.2.1 Sodium Chloride: Vendor provided sodium chloride shall conform to the requirements of ASTM D632 (Reference Exhibit 1 "EXH 1") and testing requirements of ASTM E534 (Reference Exhibit 2 "EXH 2"). Vendor should provide its sodium chloride supplier certification of quality and gradation and MSDS information prior to contract award.
 - 3.2.1.1 If an anti-clumping agent may be applied to Vendor provided sodium chloride, <u>Vendor should provide MSDS information for its anti-clumping agent prior to contract award</u>.

Response:

A Certificate of Quality, also known as a Certificate of Analysis, should be available from a vendor's source/supplier. These documents show the testing method of shipment samples taken and the testing results showing compliance with the grade specifications.

×

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ DOT2400000052

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

	1)	ceive	ox next to each addendum	(Check the bo
Addendum No]	[Addendum No. 1	[X]
Addendum No]	[Addendum No. 2	[]
Addendum No]	[Addendum No. 3	[]
Addendum No]	[Addendum No. 4	[]
Addendum No	1	Γ	Addendum No. 5	[]

Addendum Numbers Received:

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company

Authorized Signature

12/13/23

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

GENERAL TERMS AND CONDITIONS:

- 1. CONTRACTUAL AGREEMENT: Issuance of an Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance by the State of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid, or on the Contract if the Contract is not the result of a bid solicitation, signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.
- 2. **DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.
- **2.1. "Agency"** or "**Agencies"** means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.
- 2.2. "Bid" or "Proposal" means the vendors submitted response to this solicitation.
- **2.3.** "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.
- **2.4. "Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.
- 2.5. "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.
- **2.6. "Award Document"** means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.
- **2.7. "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
- **2.8. "State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.
- **2.9.** "Vendor" or "Vendors" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

3. CONTRACT TERM; RENEWAL; EXTENSION: The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:
✓ Term Contract
Initial Contract Term: The Initial Contract Term will be for a period of the contract's initial effective date through August 31, 2024. The Initial Contract Term becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as), and the Initial Contract Term ends on the effective end date also shown on the first page of this Contract.
Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be delivered to the Agency and then submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Unless otherwise specified below, renewal of this Contract is limited to Zero (0)
Alternate Renewal Term – This contract may be renewed for successive year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)
Delivery Order Limitations: In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.
Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed withindays.

receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within days. Upon completion of the work covered by the preceding sentence, the vendor agrees that:
the contract will continue for years;
the contract may be renewed for successive year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's Office (Attorney General approval is as to form only).
One-Time Purchase: The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.
Construction/Project Oversight: This Contract becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as), and continues until the project for which the vendor is providing oversight is complete.
Other: Contract Term specified in
4. AUTHORITY TO PROCEED: Vendor is authorized to begin performance of this contract on the date of encumbrance listed on the front page of the Award Document unless either the box for "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked in Section 3 above. If either "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked, Vendor must not begin work until it receives a separate notice to proceed from the State. The notice to proceed will then be incorporated into the Contract via change order to memorialize the official date that work commenced.
5. QUANTITIES: The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.
✓ Open End Contract: Quantities listed in this Solicitation/Award Document are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.
Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.
Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

One-Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.
Construction: This Contract is for construction activity more fully defined in the specifications.
6. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One-Time Purchase contract.
7. REQUIRED DOCUMENTS: All of the items checked in this section must be provided to the Purchasing Division by the Vendor as specified:
LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section of the General Terms and Conditions entitled Licensing, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits upon request and in a form acceptable to the State. The request may be prior to or after contract award at the State's sole discretion.
The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications regardless of whether or not that requirement is listed

above.

8. INSURANCE: The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether that insurance requirement is listed in this section.

Vendor must maintain:	
✓ Commercial General Liability Insurance in at least an amount of: \$1,000 occurrence.	0,000.00 per
Automobile Liability Insurance in at least an amount of: \$1,000,000.00	per occurrence.
Professional/Malpractice/Errors and Omission Insurance in at least an per occurrence. Notwithstanding the forgoing, Vendor list the State as an additional insured for this type of policy.	
Commercial Crime and Third Party Fidelity Insurance in an amount of per occurrence.	f:
Cyber Liability Insurance in an amount of:	per occurrence.
☐ Builders Risk Insurance in an amount equal to 100% of the amount of the	e Contract.
Pollution Insurance in an amount of: per occurrenc	e.
Aircraft Liability in an amount of: per occurrence.	

- 9. WORKERS' COMPENSATION INSURANCE: Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.
- 10. VENUE: All legal actions for damages brought by Vendor against the State shall be brought in the West Virginia Claims Commission. Other causes of action must be brought in the West Virginia court authorized by statute to exercise jurisdiction over it.

11. LIQUIDATED DAMAGES: This clause shall in no way be considered exclusive and shall

	ncy's right to pursue any other available remeamount specified below or as described in the	
D	for	·
✓ Liquidated Dam	ages Contained in the Specifications.	
Liquidated Dam	ages Are Not Included in this Contract.	

- 12. ACCEPTANCE: Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.
- 13. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.
- 14. PAYMENT IN ARREARS: Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software maintenance, licenses, or subscriptions may be paid annually in advance.
- 15. PAYMENT METHODS: Vendor must accept payment by electronic funds transfer and P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)
- 16. TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

- 17. ADDITIONAL FEES: Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia, included in the Contract, or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.
- 18. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available. If that occurs, the State may notify the Vendor that an alternative source of funding has been obtained and thereby avoid the automatic termination. Non-appropriation or non-funding shall not be considered an event of default.
- 19. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-5.2.b.
- **20. TIME:** Time is of the essence regarding all matters of time and performance in this Contract.
- 21. APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code, or West Virginia Code of State Rules is void and of no effect.
- 22. COMPLIANCE WITH LAWS: Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.
 - **SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.
- 23. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

- 24. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.
- 25. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.
- 26. SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.
- 27. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments.
- 28. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.
- **29. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.
- **30. PRIVACY, SECURITY, AND CONFIDENTIALITY:** The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in www.state.wv.us/admin/purchase/privacy.

31. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

32. LICENSING: In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

- 33. ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.
- **34. VENDOR NON-CONFLICT:** Neither Vendor nor its representatives are permitted to have any interest, nor shall they acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency.

35. VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

- 36. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.
- 37. NO DEBT CERTIFICATION: In accordance with West Virginia Code §§ 5A-3-10a and 5-22-1(i), the State is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State. By submitting a bid, or entering into a contract with the State, Vendor is affirming that (1) for construction contracts, the Vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, neither the Vendor nor any related party owe a debt as defined above, and neither the Vendor nor any related party are in employer default as defined in the statute cited above unless the debt or employer default is permitted under the statute.
- 38. CONFLICT OF INTEREST: Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

- 39. REPORTS: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

 ☑ Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

 ☐ Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at purchasing.division@wv.gov.
- **40. BACKGROUND CHECK:** In accordance with W. Va. Code § 15-2D-3, the State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check. Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.
- 41. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:
 - a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
 - b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process.
 - c. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
 - 1. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
 - 2. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

42. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

43. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE: W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$1 million, the Vendor must submit to the Agency a disclosure of interested parties prior to beginning work under this Contract. Additionally, the Vendor must submit a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-work interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

- **44. PROHIBITION AGAINST USED OR REFURBISHED:** Unless expressly permitted in the solicitation published by the State, Vendor must provide new, unused commodities, and is prohibited from supplying used or refurbished commodities, in fulfilling its responsibilities under this Contract.
- **45. VOID CONTRACT CLAUSES:** This Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.
- **46. ISRAEL BOYCOTT:** Bidder understands and agrees that, pursuant to W. Va. Code § 5A-3-63, it is prohibited from engaging in a boycott of Israel during the term of this contract.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

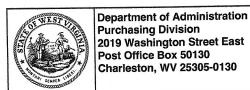
(Printed Name and Title) Suzanne Stein, VP
(Address) P.O. BOX 135, Gladwyne, PA 19035
(Phone Number) / (Fax Number)610-348-7962
(email address) SSTEIN@MID-ATLANTICSALT.COM

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Mid-Atlantic Salt, LLC	
(Company) Limited turn	
(Signature of Authorized Representative) Suzanne Stein, VP (12/13/23)	
(Printed Name and Title of Authorized Representative) (Date)	
(724-287-0770) (724-287-0540) (Phone Number) (Fax Number)	
SALES@MID-ATLANTICSALT.COM	

(Email Address)



State of West Virginia **Centralized Request for Quote Highways**

Proc Folder:

1336154

Doc Description: Roadway Salt - Sodium Chloride 6624C041

Reason for Modification:

Proc Type:

Central Master Agreement

Solicitation Closes **Date Issued**

Solicitation No 0803

Version

2023-12-04

13:30 2023-12-14

CRFQ

DOT2400000052

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

MAS **Vendor Customer Code:**

Vendor Name: Mid-Atlantic Salt, LLC

Address: PO BOX 135

Street:

City: Gladwyne

State: PA Country: USA

Zip: 19035

Principal Contact: Customer Service Rep

Vendor Contact Phone: 724-287-0770

Extension:

FOR INFORMATION CONTACT THE BUYER

John W Estep 304-558-2566

john.w.estep@wv.gov

Vendor Signature X

FEIN# 30-0322840

DATE 12/13/23

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Dec 4, 2023

Page: 1

FORM ID: WV-PRC-CRFQ-002 2020/05

ADDITIONAL INFORMATION

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting bids on

behalf of the West Virginia Division of Highways and the West Virginia Parkways Authority to establish an open end, multiple award contract for the delivery of sodium chloride, F.O.B. for use in snow removal and ice control throughout the state of West Virginia. Vendor may also provide options for WVDOH pick-up from its storage sites. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO		SHIP TO	
VARIOUS AGENCY LOCATIONS		STATE OF WEST VIRGINIA	
AS INDICATED BY ORDER		VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV	No City	WV
US		US	

TON		
TC	N	DN

Comm Code	Manufacturer	Specification	Model #	
46161506				

Extended Description:

DELIVERY of roadway salt by Vendor to WVDOH Agency delivery locations, as specified on the ATT A Pricing Pages and Delivery Site spreadsheet.

VENDOR NOTE: Bid evaluation will be based on the bid prices submitted on the Pricing Pages Attachment A (ATT A) and Attachment B(ATT B). Vendor's entries of bid prices or other notations made in the wvOASIS commodity lines/descriptions will not be considered for bid evaluation or award.

Date Printed: Dec 4, 2023 Page: 2 FORM ID: WV-PRC-CRFQ-002 2020/05

INVOICE TO		SHIP TO	
VARIOUS AGENCY LOCATIONS		STATE OF WEST VIRGINIA	
AS INDICATED BY OF	RDER	VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV	No City	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Roadway Salt - Sodium Chloride - PICK-UP	0.00000	TON		

Comm Code	Manufacturer	Specification	Model #
46161506			

Extended Description:

PICK-UP of roadway salt by a WVDOH Agency from a Vendor's source site.

VENDOR NOTE: Bid evaluation will be based on the bid prices submitted on the Pricing Pages Attachment A (ATT A) and Attachment B(ATT B). Vendor's entries of bid prices or other notations made in the wvOASIS commodity lines/descriptions will not be considered for bid evaluation or award.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	Event Date
1	Tech Questions due by 10:00am	2023-12-08

 Date Printed:
 Dec 4, 2023
 Page: 3
 FORM ID: WV-PRC-CRFQ-002 2020/05

	Document Phase	Document Description	Page 4
DOT240000052		Roadway Salt - Sodium Chloride 6624C041	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Centralized Request for Quote Highways

Proc Folder:

1336154

Doc Description: Roadway Salt - Sodium Chloride 6624C041

Reason for Modification:

ADDENDUM NO_1

Vendor Question and Response.

Proc Type:

Central Master Agreement

Version

Date Issued 2023-12-07

Solicitation Closes 2023-12-14 13:30

CRFQ 0803

Solicitation No

DOT2400000052

2

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Customer Code: MAS

Vendor Name :

Mid-Atlantic Salt, LLC

Address: PO BOX 135

Street:

City: Gladwyne

State: PA

Country:

USA

Zip:

19035

Principal Contact:

Customer Service Rep

Vendor Contact Phone:

724-287-0770

Extension:

FOR INFORMATION CONTACT THE BUYER

John W Estep

304-558-2566

john.w.estep@wv.gov

Vendor Signature X And A

FEIN#

30-0322840

DATE

12/13/23

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Dec 7, 2023

Page: 1

FORM ID: WV-PRC-CRFQ-002 2020/05

ADDITIONAL INFORMATION

ADDENDUM NO_1

Addendum No_1 issued to publish and distribute the attached information to the Vendor Community

REQUEST FOR QUOTATION:

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VARIOUS AGENCY LOCATIONS		STATE OF WEST VIRGINIA	
AS INDICATED BY ORDER		VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Roadway Salt - Sodium Chloride - DELIVERY	0.00000	TON		

Comm Code	Manufacturer	Specification	Model #
46161506			

Extended Description:

DELIVERY of roadway salt by Vendor to WVDOH Agency delivery locations, as specified on the ATT A Pricing Pages and Delivery Site spreadsheet.

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Date Printed: Dec 7, 2023 Page: 2 FORM ID: WV-PRC-CRFQ-002 2020/05

INVOICE TO		SHIP TO	
VARIOUS AGENCY LOCATIONS		STATE OF WEST VIRGINIA	
AS INDICATED BY OF	RDER	VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV	No City	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Roadway Salt - Sodium Chloride - PICK-UP	0.00000	TON		

Comm Code	Manufacturer	Specification	Model #
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Extended Description:

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	Document Phase	Document Description	Page 4
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