



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 1

List View

- General Information**
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1296786	SO Doc Code: CRFQ
Procurement Type: Central Master Agreement	SO Dept: 0803
Vendor ID: 000000207254	SO Doc ID: DOT2400000038
Legal Name: NEWLONS INTL SALES LLC	Published Date: 11/16/23
Alias/DBA:	Close Date: 11/30/23
Total Bid: \$30,908,520.00	Close Time: 13:30
Response Date: 11/30/2023	Status: Closed
Response Time: 12:25	Solicitation Description: 41,000 GVWR Single Axle Dump Trucks w/accessories
Responded By User ID: BNewlon	Total of Header Attachments: 1
First Name: Beau	Total of All Attachments: 1
Last Name: Newlon	
Email: beau@newlonswv.com	
Phone: 3046140469	



Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	41,000 GVWR Single Axle Dump Trucks w/ 10 Ft Snowplow/spread	60.00000	EA	257106.000000	15426360.00

Comm Code	Manufacturer	Specification	Model #
25101601			

**Commodity Line Comments:**

**Extended Description:**

41,000 GVWR Single Axle Dump Trucks w/ 10 Ft Snowplow/spreader

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	41,000 GVWR Single Axle Dump Trucks w/ 11 Ft Snowplow/spread	60.00000	EA	258036.000000	15482160.00

Comm Code	Manufacturer	Specification	Model #
25101601			

**Commodity Line Comments:**

**Extended Description:**

41,000 GVWR Single Axle Dump Trucks w/ 11 Ft Snowplow/spreader



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Equipment

<b>Proc Folder:</b> 1296786			<b>Reason for Modification:</b> ADDENDUM NO_3 Vendor Questions and Responses
<b>Doc Description:</b> 41,000 GVWR Single Axle Dump Trucks w/accessories			
<b>Proc Type:</b> Central Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2023-11-16	2023-11-30 13:30	CRFQ 0803 DOT2400000038	4

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:**


**Vendor Name :** Newlons Int'l Sales  
**Address :** PO Box 1334  
**Street :** 16 Ward Rd  
**City :** Elkins  
**State :** WV **Country :** USA **Zip :** 26241  
**Principal Contact :** Beau Newlon  
**Vendor Contact Phone:** 304-636-4561 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**  
 John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

**Vendor**  
 Signature X *Beau Newlon* **FEIN#** 55-0704897 **DATE** 11/30/2023

All offers subject to all terms and conditions contained in this solicitation

**VENDOR: Newlons Int'l Sales Class 371**

Item No.	Description:	Model & Part Number Being Bid	Estimated Unit Quantity	Unit Price	Item Total Cost
1	Complete Unit: Cab Chassis/Dump Body w/Hyd system. w/Front 10ft plow & v-box spreader.	International HV507 w/ Viking-Cives	60	\$257,106.00	\$15,426,360.00
2	Complete Unit: Cab Chassis/Dump Body w/Hyd system. w/Front 11ft plow & v-box spreader.	International HV507 w/ Viking-Cives	60	\$258,036.00	\$15,482,160.00
<b>Total Bid Cost</b>					<b>\$30,908,520.00</b>
<b>Bid Will Be Awarded To The Lowest Overall Bid Total For All Items</b>					
<b>Vendor Information</b>					
Company Name: Newlons International Sales					
Contact Manager: Beau Newlon					
Address: PO Box 1334 / 16 Ward Rd					
Phone: 304-636-4561					
Fax: 304-636-7155					
E-mail: bnewlon@nisequip.com					
Signature: <i>Beau Newlon</i>					

REQUEST FOR QUOTATION  
(Class 371) 41,000 GVWR Single Axle Dump Truck w/ Snow Plow and  
V-Box Spreader

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**8.2 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.

**8.3 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

**Contract Manager:** Beau Newlon  
**Telephone Number:** 304-636-4561  
**Fax Number:** 304-636-7155  
**Email Address:** bnewlon@nisequip.com

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Beau Newlon, Manager

(Address) PO Box 1334 / 16 Ward Rd Elkins, WV 26241

(Phone Number) / (Fax Number) 304-636-4561 / 304-636-7155

(email address) bnewlon@nisequip.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Newlons Int'l Sales

(Company)

Beau Newlon

(Signature of Authorized Representative)

Beau Newlon, Manager 11/28/23

(Printed Name and Title of Authorized Representative) (Date)

304-636-4561 / 304-636-7155

(Phone Number) (Fax Number)

bnewlon@nisequip.com

(Email Address)



**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFQ DOT2400000038**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |                                     |                |                          |                 |
|-------------------------------------|----------------|--------------------------|-----------------|
| <input checked="" type="checkbox"/> | Addendum No. 1 | <input type="checkbox"/> | Addendum No. 6  |
| <input checked="" type="checkbox"/> | Addendum No. 2 | <input type="checkbox"/> | Addendum No. 7  |
| <input checked="" type="checkbox"/> | Addendum No. 3 | <input type="checkbox"/> | Addendum No. 8  |
| <input type="checkbox"/>            | Addendum No. 4 | <input type="checkbox"/> | Addendum No. 9  |
| <input type="checkbox"/>            | Addendum No. 5 | <input type="checkbox"/> | Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

\_\_\_\_\_  
Newlons Int'l Sales

Company

\_\_\_\_\_  
*Beau Newlon*

Authorized Signature

\_\_\_\_\_  
11/30/2023

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.