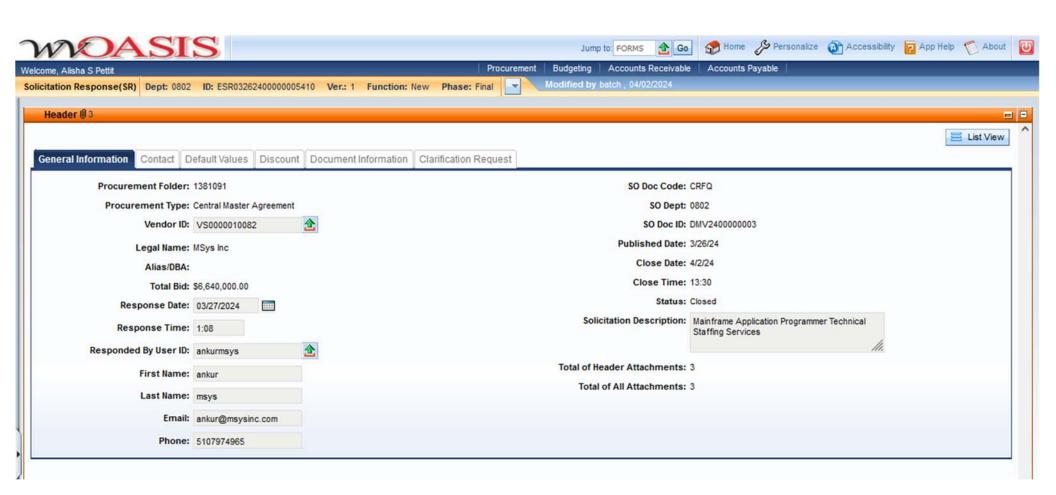
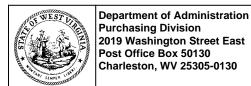


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia Solicitation Response

Proc Folder: 1381091

Solicitation Description: Mainframe Application Programmer Technical Staffing Services

Proc Type: Central Master Agreement

 Solicitation Closes
 Solicitation Response
 Version

 2024-04-02 13:30
 SR 0802 ESR03262400000005410
 1

VENDOR

VS0000010082 MSys Inc

Solicitation Number: CRFQ 0802 DMV2400000003

Total Bid: 6640000 **Response Date:** 2024-03-27 **Response Time:** 01:08:55

Comments:

FOR INFORMATION CONTACT THE BUYER

David H Pauline 304-558-0067 david.h.pauline@wv.gov

Vendor Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

 Date Printed:
 Apr 4, 2024
 Page: 1
 FORM ID: WV-PRC-SR-001 2020/05

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Mainframe Application Programmer	0.00000			6640000.00
	Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #	
81111600				

Commodity Line Comments:

Extended Description:

See Exhibit "A"

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

Date Printed: Apr 4, 2024 Page: 2 FORM ID: WV-PRC-SR-001 2020/05



Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia **Centralized Request for Quote**

DfcW: c`XYf. 1381091 FYUgcb Zcf AcX ZWUhcb. 8 cW8 YgW]dh]cb. Mainframe Application Programmer Technical Staffing Services Addendum No. 5 DfcWHmdY. Central Master Agreement Gc`]WJhUhjcb'7`cgYg 8 UhY =ggi YX Gc`]W]hUh]cb'Bc J Yfg]cb 2024-04-02 13:30 CRFQ 0802 DMV2400000003 6 2024-03-26

6-8 F979=J-B; @C75H-CB

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON WV 25305

US

VENDOR

Vendor Customer Code: JG\$\$\$\$\$%\$\$, & A Gmgž ≠bW

Vendor Name:

%\$&) '7 cbbYW¶W h5 j YžBK 'Gi]hY'%\$\$\$

Street:

Address:

City: KUg\]b[hcb

Country: Zip: State: 87 **&\$\$'** *

Principal Contact : FU'H]mU UfU'Ub

Vendor Contact Phone: - % !&' (!+), % **Extension:**

: CF'=B: CFA5H=CB'7CBH57H'H<9'61 M9F

David H Pauline 304-558-0067

david.h.pauline@wv.gov

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FORM ID: WV-PRC-CRFQ-002 2020/05 Date Printed: Mar 26, 2024 Page: 1

ADDITIONAL INFORMATION

Addendum No. 5

To provide responses to the vendor technical questions, see attached To provide WV State Calendar showing State Holidays, see attached Bid opening date remains April 2, 2024 at 1:30 pm., est.

No other changes.

INVOICE TO		SHIP TO	
DIVISION OF MOTOR VEHICLES		DIVISION OF MOTOR VEHICLES	
5707 MACCORKLE AV SUITE 200	E. S.E.,	RECEIVING AND PROCESSING	
		5707 MACCORKLE AVENUE, S.E. SUITE 200	
CHARLESTON	WV	CHARLESTON WV	
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services	0.00000			

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:

See Exhibit "A"

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	Event Date
1	Vendor Technical Questions Due By 11:00 am., est.	2024-03-12

SOLICITATION NUMBER: CRFQ DMV2400000003 Addendum Number: 5

The purpose of this addendum is to modify the solicitation identified as ("DMV2400000003") to reflect the change(s) identified and described below.

Applicable Addendum Category	Api	plica	ble	Adde	ndum	Category	:
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	Modify bid opening date and time.
	Modify specifications of product or service being sought
\boxtimes	Attachment of vendor questions and responses
	Attachment of pre-bid sign-in sheet
	Correction of error
\boxtimes	Other

Description of Modification to Solicitation:

- 1. To provide responses to the vendor technical questions, see attached.
- 2. To provide WV State Calendar showing State Holidays, see attached.
- 3. Bid opening date and time remains April 2, 2024, at 1:30 pm., est.
- 4. No other changes.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

CRFQ 0802 DMV2400000003 MAINFRAME APPLICATION PROGRAMMER ANALYSTS Vendor Questions and Agency Responses

- **Q1.** On the Exhibit A Pricing Page, under the Quantity column, it mentions "20000 (8*2500 hrs)." Could you please clarify if the number "8" indicates the number of Programmer Analysts expected for this contract?
- A1. Yes, 8 indicates number of Programmer Analysts. 20000 hours is 2500 hours per year per Analyst x 8 Analysts.
- **Q2.** Could you confirm the work location for this contract? Specifically, are we to anticipate an onsite, remote, or hybrid working arrangement?
- A2. Onsite at 5707 MacCorkle Avenue, S.E., Charleston, WV 25304
- **Q3.** Is a technical response required as part of our proposal submission? If yes, could you kindly detail the information that need to be included in the technical proposal?
- A3. No. Please see instructions to vendors submitting bids.
- **Q4.** Should we submit the actual resumes of the Programmer Analysts as part of our proposal? If so, are there specific requirements or formats we should follow?
- A4. Yes. No specific requirements or formats.
- **Q5.** Is this a new initiative? If not, please provide the names of the current vendor(s) providing the services.
- A5. No. Smart Shared Services.

- **Q6.** Can you please let us know the previous spending of this contract? A6. For the most recent one-year period we paid \$480,054.74. **Q7.** Please confirm if we can get the proposals or pricing of the incumbent(s). A7. Here is the link to the bids that was submitted on April 22,2021 for CRFQ DOT2100000114 https://www.state.wv.us/admin/purchase/Bids/FY2021/BO20210422.html **Q8.** Are there any pain points or issues with the current vendor(s)? A8. No **Q9.** Please confirm the anticipated number of awards. A9. One **Q10.** Please confirm if we can show our NMSDC certification for SMALL BUSINESS, WOMEN-OWNED, OR MINORITY-OWNED BUSINESS. A10. Yes **Q11.** Can the Department provide the required proposal response format? A11. Yes, please see instructions to vendors submitting bids.
- A12. Onsite at 5707 MacCorkle Avenue, S.E., Charleston, WV 25304

Q12. What is the place of performance for this work?

Q13. Can the work be performed remotely?

A13. No

Q14. Can the Department extend the deadline by a week? It will give us adequate time to find suitable candidates for the required position.

A14. Yes

Q15. Is there an incumbent on this contract? If so, will the Agency Name provide the incumbent name, current contract number, duration, historical level of effort, and value of the contract?

A15. Yes, Smart Shared Services LLC, CMA DOT2100000046, 6/15/21-6/14/24 Total ordered amount \$1,258,522,60

Q16. Also, is the incumbent eligible to bid on this project?

A16. Yes

Q17. Is US citizenship required to work on this project or Green Card and H1 VISA holders will also be allowed to work on this project?

A17. Citizenship is not required as long as they are eligible to work in the United States.

Q18. Can the Department provide the level of effort (key personnel) required for this effort?

A18. No

Q19. Section 3.8 reads that "all references to experience requirements listed in this RFQ shall be demonstrated through references". Is the offeror expected to provide a reference per each experience listed in section 3 of the RFQ?

A19. Yes

- **Q20.** Can the department please clarify how many references are required for each proposed personnel?
- A20. Enough references to substantiate vendor's claim that the mandatory requirements are being met.
- **Q21.** Can the Department please clarify the expected start date for this contract?
- A21. Upon award.
- **Q22.** Has the Department determined a budget for this contract? If so, can the budget amount be shared?
- A22. Yes, there is a determined budget. No, the budget will not be shared.
- **Q23.** To be responsive, the firm must be MBE/WBE/SB certified. Please Clarify.
- A23. There is no such requirement.
- **Q24.** Exhibit A Price Page reads that 20,000 (8x2500 hrs.). Can the Department please clarify what 8 refers to?
- A24. Yes, 8 indicates number of Programmer Analysts. 20000 hours equals 2500 hours per year per Analyst x 8 Analysts.
- **Q25.** Does the department require 8 FTEs for this effort? If yes, can the offeror provide a different hourly rate for each proposed candidate based on the experience of the proposed candidate?
- A25. Eight FTEs are not required.

No.

- **Q26.** Can the Department clarify the required number of resumes for this effort?
- A26. One per candidate. See Specifications, Section 3.1
- **Q27.** Should we submit responses to this bid through wvOASIS? Is a mail copy required as well?
- A27. Yes, See the Terms and Conditions Instructions to vendors section 6 Bid Submission, Or contract wvOASIS. In regard to the mail copy, no it is not required but it is permitted
- **Q28**. Are we required to submit candidate Live Resumes and references for each proposed candidate with the bid response or we can submit at the time of contract award?
- A28. See Specifications Sections: 3.1, 3.2, 3.3, 3.4, 3.5, 3.8.
- **Q29.** How many candidate profiles do we need to submit with our bid response?
- A29. There is no requirement for this.
- **Q30.** How many resumes per candidate are required to submit with our bid response?
- A30. At least one per candidate.
- **Q31.** If the proposed candidates are not available at the time of award, will the agency allow us to provide replacement personnel with similar or more skills?
- A31. Yes, See Specification 5.1.4
- **Q32.** Please provide the list of all the certifications/Licensure which is necessary to attach in the proposal.
- A32. See Specifications Section: 3

- **Q33.** What documents are the vendors required to submit as a part of the bid response?
- A33. See instructions to vendors submitting bids, Terms and Conditions and Section 5 of the Specifications.
- **Q34.** Can you please clarify the format vendors should use to respond to this request?
- A34. See instructions to vendors submitting bids.
- **Q35**. Are we only requested to submit resumes and Exhibit A Pricing as a part of our response? Can you please clarify if any additional information is to be submitted?
- A35. See instructions to vendors submitting bids, and specifications for required information, documents.
- **Q36.** What is the new budget for year for this RFP?
- A36. This information will not be provided.
- **Q37.** How many active contractors are working on this contract currently?
- A37. Six (6)
- **Q38.** Do you intend to move the candidates to new vendors, if the incumbents are not awarded again?
- A38. The intention is to obtain qualified individuals to meet the RFQ.
- **Q39.** Please provide the names of the Incumbent vendors for this contract?
- A39. Smart Shared Services.

Q40. What is the total spend per incumbent for the duration of the previous contract?
A40. For the most recent one year period we paid \$480,054.74.
Q41. What is the total spend per incumbent for the past 12 months of this contract?
A41. See A40
Q42. Can you give the hourly rates for each of the roles requested from the incumbents?
A42. See A7
Q43. What are any challenges or pain points with the present contract vendors?
A43. None
Q44. Will the awarded vendor take over any payrolling of incumbent candidates?
A44. No
Q45. How many vendors do you intend to award?
A45. One
Q46. Will you award the contract to lowest responsive bidder?
A46. Yes, provided they meet specifications.

- **Q47.** How many interviews happen prior to offer?
- A47. DMV will not conduct interviews nor make offers to candidates.
- **Q48.** How long does it take from submitted a resume to interview to offer?
- A48. DMV will not conduct interviews nor make offers to candidates.
- **Q49**. What would be the number of awards you intend to give (approximate number)?
- A49. One
- **Q50.** Please provide us with an estimated NTE budget allocated for this contract.
- A50. This information will not be shared.
- **Q51.** Is this an old contract or new contact?
- A51. New contract
- **Q52.** What is the tentative start date of this engagement?
- A52. Upon award.
- **Q53.** What is the work location of the proposed candidates?
- A53. Onsite at 5707 MacCorkle Avneue, S.E., Charleston, WV 25304

Q54. How many resumes are we supposed to submit?
A54. One per candidate.
Q55. Will this be awarded on a lowest-price basis?
A55. Contract will be awarded to lowest price responsible vendor meeting specifications.
Q56. Is this a new contract or are there any incumbents? If there is an incumbent, could you please let us know the incumbent name and pricing and are the incumbents eligible to submit the proposal again?
A56. See A7 and A15
Q57. Are there any pain points or issues with the current vendor(s)?
A57. No
Q58. Could you please share the previous spending on this contract, if any?
A58. See A40
Q59. How many positions were used in the previous contract?
A59. Six (6)
• •
Q60. How many positions will be required per year or throughout the contract term?
A60. Please see Specifications Section: 6.1.

Q61. If the proposed candidates are not available at the time of award, will the agency allow us to provide replacement personnel with similar or more skill sets?

A61. Yes

Q62. Can we provide hourly rate ranges for the given positions?

A62. No

Q63. Is it entirely onsite work or can it be done remotely to some extent / Does the services need to be delivered onsite or is there a possibility for remote operations and performance?

A63. Onsite only. 5707 MacCorkle Avenue, S.E., Charleston, WV 25304

Q64. Are resumes required at the time of proposal submission? If yes, Do we need to submit the actual resumes for proposed candidates or can we submit the sample resumes?

A64. See A28

Q65. Could you please provide the list of holidays?

A65. See Attached Calendar or use the link below.

https://wvtreasury.com/Portals/wvtreasury/content/About%20the%20Office/Contact/Treasurer%20Calendar%202024%20wvOASIS%20Portrait.pdf

Q66. Are there any mandated Paid Time Off, Vacation, etc.?

A66. No

Q67. Could you kindly specify the number of resumes required for submission for the role?

A687. One per candidate

Q68. Can you please clarify the designated work location where candidates will be expected to perform their duties?

A68. Onsite only: at 5707 MacCorkle Avneue, S.E., Charleston, WV 25304

Q69. Could you please provide clarification regarding whether this opportunity is onsite, remote, or hybrid?

A69. Onsite

Q70. Would you be able to provide details regarding the format expected for the vendor response?

A70. See instructions to vendors submitting bids.

Q71. Is the candidate's experience with the Department of Motor Vehicles (DMV) from another state considered suitable for this opportunity?

A71. Yes

Q72. Is it acceptable that the candidate, who is a local of West Virginia, lacks experience with the DMV but possesses all the relevant skills and expertise?

A72. See Specifications Section: 3.5.

Q73. Please confirm if the role is new/incumbent.

A73. New

- **Q74.** Please confirm if the position is remote/ hybrid/ onsite.
- A74. Onsite at: 5707 MacCorkle Avneue, S.E., Charleston, WV 25304
- Q75. How many maximum resumes can we submit for the role?
- A75. One per candidate
- **Q76.** Interviews will be conducted in person/virtually.
- A76. DMV will not conduct interviews nor make offers to candidates.
- **Q77.** Please confirm if the below mentioned skills are mandatory or good to have.
- The Application Programmer Analysts must have some understanding or experience working with the American Association of Motor Vehicle Administrators (AAMVA) applications which interfaces with the WV Drivers' System. These applications include the Commercial Driver's Licensing Information System (CDLIS), the Problem Driver Pointer System (PDPS) and
- the Social Security Online Verification and the Unified Network Interface as well as knowledge of the State-to-State system with AAMVA.

A77. Mandatory

- **Q78.** Are we eligible to bid on this? Is it open to all vendors?
- A78. See instructions to vendors submitting bids.
- **Q79.** On the Exhibit A Pricing page why are the unit prices per year being multiplied by 20,000 in the yearly total columns.
- A79. 20,000 is the total number of hours per year for 8 Analysts x 2500 hours.

Q80. Is this a re-compete RFP? If yes, could you please share the name of Current Suppliers (who are currently providing services to Agency)?

A80. Yes, Smart Shared Services.

Q81. Could you please share current Supplier's pricing and Proposals?

A81. See A7

Q82. When the existing contract was started, and what is the annual monetary spent value of the current contract since inception?

A82. See A15

Q83. How many resources are currently engaged in the current contract?

A83. Six (6)

Q84. Can you please share the no. of positions served in previous years under this contract?

A84. Varies - Two (2) to Six (6)

Q85. Can you please share the amount of business each vendor did under this contract in previous years?

A85. See A15

Q86. Is there any local preference for this contract?

A86. No

Q87.	What will be the estimated annual budget for this project?
A87.	This will not be shared.
Q88. entitie	Would you be accepting references from public as well as commercial es?
A88.	No
Q89.	Is sub-contracting required for this contract?
A89.	
71001	
000	How many yanders aganay is planning to coloct?
	How many vendors agency is planning to select?
A90.	One
Q91.	Is there any Performance Bond for this contract?
A91.	No
Q92.	What is the mainframe system?
A92.	DB2/CICS, IBM Enterprise Database
Q93.	What is the language used to support?
	Cobol
AJJ.	CODOI
Q94.	On site or remote?
A94.	Onsite at 5707 MacCorkle Avneue, S.E., Charleston, WV 25304

Q95. Years of experience required?

A95. See Specifications Section: 3

Q96. Is this a newly launched project? If No, kindly provide the incumbent Details.

A96. See A15

Q97. What is the tentative budget for this project?

A97. This will not be provided.

Q98. As per the Point 32 in the RFQ Document- "In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws requirements by any state or local agency of West Virginia." Please Confirm whether the mentioned certifications should be provided in the response of the bid or after the award of the bid.

A98. Not required at time of bid submission but is required prior to award.

Q99. Can you clarify whether the submission of the resumes for the position should be a Live Resume or a Sample Resume, also clarify how many resumes are required to be attached?

A99. One per candidate

Q100. Is this a fully completed RFQ Document or any other Bid Packet is available?

A100. There is no additional bid packet.

Q101. Do we need to be a WV resident to bid?

A101. No

Q102. Do we need to make \$125 payment before bidding? (Reference Below)

REGISTRATION: Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable.

A102. No

Q103. We are a Women Owned, Minority Owned Company in Georgia, according to this: we are able to bid? (Reference Below)

SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES: For any

solicitations publicly advertised for bid, in accordance with West Virginia Code §5A-3-37 and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women- owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to contract award to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority owned business shall be applied in accordance with W. Va. CSR § 148-22-9.

A103. Yes

Q104. Please advise if the Application Programmer Analyst position is 100% onsite, 100% remote, or hybrid.

A104. 100% Onsite at 5707 MacCorkle Avneue S.E., Charleston, WV 25304

Q105. Can you please provide the years of experience required for this position?

A105. See Specifications Section: 3.

A106. No Q107. Please advise if we can submit US Citizen and Green Cards on C2C. A107. No **Q108.** Is any travelling involved for these positions? A108. No **Q109.** Do resumes need to be submitted along with quote? A109. See A28 **Q110.** Will there be a pre bid meeting? A110. See Section 3 instructions to vendors submitting bids. Q111. Should the vendor submit only pricing, or the resumes of the candidates are also required? A111. See instructions to vendor submitting bids. **Q112.** Please provide a checklist for the documents required for the proposal submission. A112. See instructions to vendor submitting bids.

Q106. Please advise if we can submit H1B candidates on C2C.

Q113.	Please confirm the number of resumes that a vendor can submit.
A113.	There is no limit.
Q114.	How should the vendor provide pricing for multiple candidates?
	The agency is seeking one firm, fixed price for Application immer Analysts.
Q115.	Is the Department only requesting references for the candidate?
A115.	Yes
Q116.	In which section should the vendor include the resume?
A116.	See A28
044=	
	Could you please provide a template for the technical proposal?
A117.	No
Q118.	What is the overall budget for this contract?
	This will not be provided.
	Does the vendor need to submit two proposals, one for technical and er for pricing?
A119.	No

wvOASIS Biweekly Pay Schedule West Virginia State Treasurer's Office



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Check Hotline: (304) 558-3599







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Holidays As Designated by WV Code §2-2-1

01/01/2024	Monday — New Years Day
01/15/2024	Monday — Martin Luther King Day
02/19/2024	Monday — Presidents' Day
05/14/2024	Tuesday — Primary Election Day
05/27/2024	Monday — Memorial Day
06/20/2024	Thursday — West Virginia Day
07/04/2024	Thursday — Independence Day
09/02/2024	Monday – Labor Day
10/14/2024	Monday – Columbus Day
11/05/2024	Tuesday — General Election Day
11/11/2024	Monday — Veterans Day
11/28-29/2024	Thursday & Friday — Thanksgiving Holiday
12/24/2024	Tuesday — Half-day, Christmas Eve
12/25/2024	Wednesday — Christmas Day
12/31/2024	Tuesday — Half-day, New Year's Eve

2024

JANUARY									
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			MAY			
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			JULY			
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DECEMBER							
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ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: DMV2400000003

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received: (Check the box next to each addendum received)								
	\boxtimes	Addendum No. 1		Addendum No. 6				
	\boxtimes	Addendum No. 2		Addendum No. 7				
	\boxtimes	Addendum No. 3		Addendum No. 8				
	\boxtimes	Addendum No. 4		Addendum No. 9				
	\boxtimes	Addendum No. 5		Addendum No. 10				
I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.								
			Company					
	Authorized Signature							
	Date							

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

CRFQ DMV24*03 - EXHIBIT A - PRICING PAGE

TOTAL INSTALLATION & DELIVERY COST										
LOCATION - 5707 MacCorkle Avenue, S.E., Charleston, WV 25304										
Item Number	Quantity	Description	Unit Price Year 1	YEAR 1 TOTAL	Unit Price Year 2	OPTIONAL YEAR 2 TOTAL	Unit Price Year 3	OPTIONAL YEAR 3 TOTAL	Unit Price Year 4	OPTIONAL YEAR 4 TOTAL
1	(8x2500 hrs)	Application Programmer Analyst Contract Cost for 1 year based on hourly rate	80	1600000	82	1640000	84	1680000	86	1720000
Total				\$ 6,640,000.00						

This amount is for evaluationn purposes only

Our company prides itself on its extensive capabilities and rich experience in Mainframe Application Programming, a cornerstone of enterprise-level computing solutions. With decades of collective expertise and a dedicated team of seasoned professionals, we have solidified our reputation as a leader in this field, consistently delivering robust, efficient, and scalable solutions to meet the diverse needs of our clients across various industries.

At the heart of our Mainframe Application Programming services lies a deep understanding of the intricate architecture and nuances of mainframe systems. Leveraging this expertise, we offer a comprehensive suite of services tailored to optimize and modernize mainframe applications, ensuring they remain agile, resilient, and aligned with evolving business objectives.

One of our core competencies lies in legacy application modernization, where we transform outdated, monolithic mainframe applications into modern, agile systems that leverage contemporary technologies and architectures. Through meticulous analysis, strategic planning, and precise execution, we untangle complex legacy codebases, streamline workflows, and enhance user experiences, unlocking new levels of efficiency and agility for our clients.

Furthermore, our company excels in custom application development for mainframe environments, leveraging a diverse array of programming languages, tools, and frameworks to deliver tailored solutions that address our clients' unique business challenges. Whether developing mission-critical transaction processing systems, robust batch processing workflows, or sophisticated data management applications, we combine technical expertise with a deep understanding of our clients' industries to deliver solutions that drive tangible business value.

In addition to development, we offer comprehensive maintenance and support services to ensure the ongoing reliability, performance, and security of mainframe applications. Our dedicated support teams, staffed by knowledgeable professionals, provide timely assistance, proactive monitoring, and rapid issue resolution, minimizing downtime and maximizing productivity for our clients.

Security is paramount in all our mainframe application programming endeavors. We adhere to industry best practices and standards, implementing robust security measures to safeguard sensitive data and protect against evolving threats. From access controls and encryption to regular security audits and compliance assessments, we ensure that our clients' mainframe applications remain secure and compliant with regulatory requirements.

Our commitment to excellence extends beyond technical proficiency to encompass a client-centric approach grounded in collaboration, transparency, and responsiveness. We work closely with our clients throughout the project lifecycle, fostering open communication, understanding their unique needs and objectives, and delivering solutions that exceed expectations.

Our company stands as a trusted partner for Mainframe Application Programming, offering a comprehensive range of services, deep expertise, and unwavering commitment to client success. Whether modernizing legacy applications, developing custom solutions, or providing ongoing support and maintenance, we empower our clients to harness the full potential of mainframe technology, driving innovation, efficiency, and growth in today's dynamic business landscape.

Experience

Our company has a rich and diverse portfolio of experience in delivering Mainframe Application Development projects, spanning across various industries and addressing a wide range of business needs. Our seasoned team of developers, architects, and project managers bring together extensive expertise, innovative thinking, and a client-centric approach to deliver robust, efficient, and scalable solutions that drive tangible value for our clients.

One notable project in our Mainframe Application Development portfolio involved the modernization of a legacy banking system for a leading financial institution. The client was grappling with an outdated mainframe application that hindered agility, scalability, and integration with modern digital channels. Recognizing the urgency of the situation, our team embarked on a comprehensive modernization initiative aimed at transforming the legacy system into a modern, agile platform capable of supporting the bank's evolving business needs. The project kicked off with a thorough analysis of the existing mainframe application, identifying pain points, legacy dependencies, and areas for improvement. Leveraging our expertise in mainframe technologies and modern software architectures, we devised a strategic modernization roadmap that outlined key milestones, deliverables, and timelines for the project.

Central to the modernization effort was the adoption of contemporary development frameworks, tools, and methodologies. We transitioned the bank's monolithic mainframe application to a modular, service-oriented architecture, enabling greater flexibility, reusability, and scalability. This involved breaking down complex, tightly-coupled components into loosely-coupled services, each encapsulating specific business logic and functionality.

Simultaneously, we revamped the user interface and experience, replacing outdated green-screen interfaces with modern, intuitive web-based interfaces. This not only enhanced usability and accessibility but also paved the way for seamless integration with other digital channels, such as mobile banking apps and online portals.

Data migration and integration were also critical components of the modernization effort. We devised a comprehensive strategy for migrating data from the legacy system to the new platform, ensuring data integrity, consistency, and security throughout the process. Additionally, we implemented robust integration mechanisms to enable seamless communication and data exchange between the modernized mainframe application and other systems within the bank's ecosystem.

Throughout the project lifecycle, we collaborated closely with the client's stakeholders, fostering open communication, soliciting feedback, and ensuring alignment with their evolving business objectives. Our agile development approach allowed for iterative, incremental delivery, enabling the client to see tangible progress and provide input at each stage of the project.

Upon completion of the modernization initiative, the client was delighted with the results. The newly modernized mainframe application delivered significant improvements in agility, scalability, and user experience, empowering the bank to adapt quickly to changing market dynamics, launch new products and services rapidly, and provide a seamless omnichannel banking experience to its customers.

Another notable project in our Mainframe Application Development portfolio involved the development of a custom order management system for a large retail chain. The client sought to replace its aging mainframe-based order processing system with a modern, cloud-native solution capable of supporting its growing business operations. To achieve this, our team embarked on a comprehensive development effort, leveraging a combination of mainframe and modern technologies to deliver a robust, scalable, and feature-rich order management system. We began by conducting a thorough analysis of the client's existing order processing workflows, identifying pain points, inefficiencies, and areas for improvement.

Based on our analysis, we designed a modernized order management system that streamlined order processing, improved order visibility, and enhanced collaboration across the supply chain. The system featured a user-friendly web-based interface that allowed sales representatives, warehouse managers, and customer service agents to access and manage orders from any device, anywhere, at any time.

One of the key challenges in this project was integrating the new order management system with the client's existing mainframe-based ERP system, which housed critical order and inventory data. Leveraging

our expertise in mainframe integration techniques, we developed custom integration adapters and middleware components that facilitated seamless communication and data synchronization between the two systems.

Data migration was another critical aspect of the project. We devised a comprehensive strategy for migrating order data from the legacy system to the new platform, ensuring data integrity, accuracy, and completeness throughout the migration process. Our team implemented robust data validation and cleansing routines to identify and rectify any inconsistencies or anomalies in the data, ensuring a smooth transition to the new system.

Throughout the development lifecycle, we collaborated closely with the client's stakeholders, soliciting feedback, and making adjustments as needed to ensure alignment with their business objectives. Our agile development approach allowed for iterative, incremental delivery, enabling the client to see tangible progress and provide input at each stage of the project. Upon completion of the project, the client was thrilled with the results. The new order management system delivered significant improvements in efficiency, visibility, and customer satisfaction, enabling the retail chain to process orders more quickly, reduce fulfillment errors, and provide a superior shopping experience to its customers.

MSys has a proven track record of success in delivering Mainframe Application Development projects that drive tangible business value for our clients. From legacy modernization initiatives to custom application development efforts, we leverage our deep expertise, innovative thinking, and client-centric approach to deliver solutions that exceed expectations and empower our clients to thrive in today's dynamic business landscape.