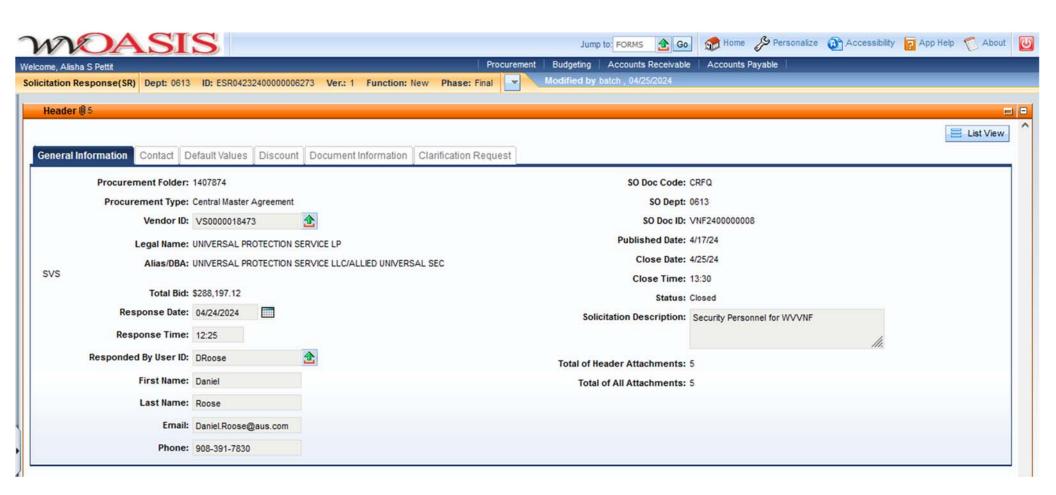
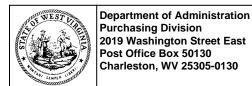


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia Solicitation Response

Proc Folder:

1407874

Solicitation Description:

Security Personnel for WVVNF

Proc Type:

Central Master Agreement

Solicitation Closes

Solicitation Response Version

2024-04-25 13:30

SR 0613 ESR04232400000006273

1

VENDOR

VS0000018473

UNIVERSAL PROTECTION SERVICE LP

Solicitation Number: CRFQ 0613 VNF2400000008

Total Bid: 288197.1199999999953433871269 Response Date: 2024-04-24 Response Time: 12:25:54

Comments:

FOR INFORMATION CONTACT THE BUYER

David H Pauline 304-558-0067 david.h.pauline@wv.gov

Vendor Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

 Date Printed:
 Apr 25, 2024
 Page: 1
 FORM ID: WV-PRC-SR-001 2020/05

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Security Services	0.00000			288197.12

Comm Code	Manufacturer	Specification	Model #	
92121504				

Commodity Line Comments:

Extended Description:

See Attached Exhibit "A" Pricing Page to input pricing. Security Personnel for the WVVNF

Date Printed: Apr 25, 2024 Page: 2 FORM ID: WV-PRC-SR-001 2020/05

Exhibit A - Pricing Page - REVISED SECURITY PERSONNEL

W	eekdays: Mon - Fri:		Day Shift			Evening Shi	ft		Night Shif	t
Item No.	Security Personnel	Estimated Hours*	Hourly Rate**	Total	Estimated Hours*	Hourly Rate**	Total	Estimated Hours*	Hourly Rate**	Total
1	Security Guard I	1	\$18.37	\$ 18.37 -	1	\$18.37	\$ 18.37 -	1	\$18.37	\$ 18.37 -
2	Security Guard II	2,080	\$18.70	\$ 38,896.00 -	4,160	\$18.70	\$ 77,792.00 -	4,160	\$18.70	\$ 77,792.00 -
3	Security Guard III	1	\$20.71	\$ 20.71 -	1	\$20.71	\$ 20.71 -	1	\$20.71	\$ 20.71 -
4	Sergeant/Lieutenant (IV)	2,080	\$22.04	\$ 22.04 -	1	\$22.04	\$ 22.04 -	1	\$22.04	\$ 22.04 -
W	/eekdays Subtotals:	Day Shif	t Subtotal:	\$ 38,957.12 -	Evening	Shift Subtotal:	\$ 77,853.12 -	Night S	hift Subtotal:	\$ 77,853.12 -

We	eekends: Sat - Sun:		Day Shift			Evening Shi	ft		Night Shift	t
Item No.	Security Personnel	Estimated Hours*	Hourly Rate**	Total	Estimated Hours*	Hourly Rate**	Total	Estimated Hours*	Hourly Rate**	Total
1	Security Guard I	1	\$18.37	\$ 18.37 -	1	\$18.37	\$ 18.37 -	1	\$18.37	\$ 18.37 -
2	Security Guard II	1,664	\$18.70	\$ 31,116.80 -	1,664	\$18.70	\$ 31,116.80 -	1,664	\$18.70	\$ 31,116.80 -
3	Security Guard III	1	\$20.71	\$ 20.71 -	1	\$20.71	\$ 20.71 -	1	\$20.71	\$ 20.71 -
4	Sergeant/Lieutenant (IV)	1	\$22.04	\$ 22.04 -	1	\$22.04	\$ 22.04 -	1	\$22.04	\$ 22.04 -
	Weekends Subtotals:	Day Shif	t Subtotal:	\$ 31,177.92 -	Evening	Shift Subtotal:	\$ 31,177.92 -	Night S	hift Subtotal:	\$ 31,177.92 -
Subtote	als Weekdays + Weekends:			\$ 70,135.04 -			\$ 109,031.04 -			\$ 109,031.04 -
								(GRAND TOTAL:	\$ 288,197.12 -

^{*}Estimated number of hours is not guaranteed.

^{**} Shift Differential, if any, must be included in the hourly rates and will not be paid separately.

	v	endor Information	
Vendor:	Universal Protection Service, LLC dba Allied Universal Security Services	Printed Name:	Daniel Roose
Address:	500B1 Prestige Park	Title:	Director Government Services
	Hurricane WV 25526	*C:cnoture	\bigcirc
Office Phone:	304-727-4608	*Signature	al la
Cell Phone:	908-391-7830	*I hereb	y certify tam authorized by the Vendor to sign this document.
Fax:	304-205-0781	Email:	Daniel.Roose@aus.com

^{**}Hourly Rate must be all-inclusive. Holidays, Other Important Dates and Overtime shall be paid as stated in Specifications. All incidentals must be built in to the hourly rate as no expenses shall be paid separately.



An Allied Universal[®] Quotation to State of West Virginia Security Services at WV Veterans Nursing Facility CRFQ 0613 VFN2400000008

Presented to: David H. Pauline State of West Virginia Presented By:
Daniel Roose
Director Government Services
Allied Universal Security Services



April 25, 2024

David Pauline State of West Virginia 2019 Washington Street, East Charleston, PA 25305

Dear Mr. Paulline,

Thank you for allowing Allied Universal® Security Services to participate in your procurement process and the opportunity to continue as the security provider of choice to the State of West Virginia Veterans Nursing Facility. We understand the importance of quality security, and understand providing public facing security to provide a program that meets your current requirements and our ability to meet all your future needs as well.

Allied Universal has the breadth and resources to support all of your local needs with our more than 525 West Virginian residents that we employ, and there is no doubt we can meet the State's needs, as we proved for the 8 years that we serviced the State of West Virginia contract, as well as our extensive experience in the healthcare field.

We are confident that our prominent presence and experience in West Virginia has enabled us to provide a quote with the correct wages to ensure the highest level of service to meet the State of West Virginia Veterans Nursing Facility's expectations.

Our local management team of Charles (Chuck) Wimer and Shawn Bailey will continue to provide hands on supervision and management of your security program locally, with the regional support from Nick Paros, Regional Vice President, along with all of our regional and national support teams.

We look forward to working with the State again. If you have any questions during your review process, please contact me at 732-584-7905 or Daniel.Roose@aus.com. Or you can also contact Chuck Wimer at 502-645-2308 or Charles.Wimer@aus.com.

Sincerely,

Daniel Roose

Director Government Services
Allied Universal Security Services



Table of Contents

Vendor Identification	1
Vendor Qualifications	2
Our government experiences	2
Unmatched service, systems, and solutions	3
Streamlined Screening and Hiring with AU HireSmart™	
World-class, Award-winning Training	
Leadership	∠
Government Services Subject Matter Experts	∠
Required Forms	
Certification and Signature	5
Exhibit D – Vendor Qualifications & References	6
References	
Addendums	9
State Agency License	
Certificate of Insurance (Sample)	
W-9	12
Pricing	13



Vendor Identification

Legal Name: Universal Protection Service LLC, dba Allied Universal Security Services

Incorporated on October 25, 2011 in Delaware (name changed with merger of Allied Barton and Universal Security Services)

Have been providing services since 1965

Local office: 500B1 Prestige Park, Hurricane West Virginia 25526

304-727-4608, fax 304-205-0781

24x7 x 365 days Assurance Center 866-703-7666

Normal business hours- phones automatic transfer to assurance center after hours

Primary Contract Manager:

Charles Wimer 502-645-2308 cell

Charles.Wimer@aus.com

FEIN 33-0973846

Number of employees: 525 in West Virginia. 300,000 nationwide

Because we believe in developing strong partnerships with our clients, we will be immersed in your culture and as dedicated to your program as you are. Allied Universal® has positioned itself as the security provider of choice in your area. The investment we have made in our local management teams is extensive and represents the key differentiator between Allied Universal® and our competitors. We do our job, so you can do yours.



Vendor Qualifications

For 65+ years, Allied Universal® has been keeping people safe, protecting property, and providing peace of mind through our dedication to quality leadership, industry expertise, and our commitment to building unparalleled employee and client relationships. As a leading provider of security services in North America, with over 300,000 Security Professionals protecting over 50,000 client sites, Allied Universal® is There for you.® Our local presence in West Virginia entails over 525 employees.

Our government experiences

Allied Universal serves numerous Statewide contracts, serving a wide variety of location types across states – from State Capitols to administration buildings, health care and human services offices, transportation facilities and many more. These contracts span large geographies and up to 300 facilities under one contract. We provide armed and unarmed security officer services including access control, visitor and vehicle screening, mobile and foot patrols, and many others.

These include:

State of New JerseyState of DelawareState of IllinoisState of GeorgiaState of TennesseeState of NevadaState of FloridaState of WashingtonState of MassachusettsCity of New York City

We understand the complexity of maintaining compliance with rules and regulations while providing the required security services, considering the need for qualified, security professionals. *Allied Universal's provides security services to 300 municipal, county and state government clients*, including single contracts covering up to 300 facilities. While each client contract is unique in scope and size, typical facilities Allied Universal secures include:

- City Hall, County Courthouse Complex, State Capitol Complexes, and Federal Facilities
- Courthouses
- City and County Agencies
- City and County Health facilities & Hospitals
- County Juvenile Assessment Centers
- City/County Water and Utilities
- Parking Facilities
- Data Centers
- City/County/Federal Child Care Centers
- Motor Vehicle and other Licensing Facilities
- Social Security and Human Services Centers

With our years of substantial experience and specialization in serving governmental entities nationwide, we leverage national best practices from existing programs and bring ideas and innovation to each client's future growth. Conducting operational business reviews to document the fulfillment of contract requirements and track key performance indicators will provide the accountability the State of West Virginia Veterans Nursing Facilitys requires for the security provider to be flexible and accommodating to your facility needs.



We take a personalized, integrated approach to your needs, becoming fully immersed in your culture, mission, and values, to provide proactive security services and innovative smart technology tailored to your unique requirements. The result is top-notch security solutions that give you the freedom to create, produce and innovate with your core business.

Our world-class customer service and track record of success starts with our local leadership, equipped with the knowledge to serve you with service-oriented professionalism supported by the most advanced systems and integrated technology in the industry. As your trusted security partner, Allied Universal® stands ready to secure and care for the people and businesses in our communities.

Unmatched service, systems, and solutions

At Allied Universal®, we partner with you, leveraging our trained Security Professionals supported by industry-leading technology and systems to provide comprehensive, customized security solutions that not only help protect against threats, but enable organizations to make better, more informed decisions about their security operations.

Our security teams are well trained, reliable, supported by national resources, and focused on helping you reach your security goals and exceed your expectations. Our focus on a customized solution in support of the specific needs of the WV Veterans Nursing Facility allows us to achieve that goal. Among the information that you will find in our proposal, none is more important than our solutions to your needs.

Streamlined Screening and Hiring with AU HireSmart™

Allied Universal[®] has invested time and resources into our recruiting, and our recruiters use AU HireSmart™—an end-to-end Artificial Intelligence (AI) recruiting solution, which provides a number of unique benefits designed to streamline the recruiting process to meet your placement needs quickly.

AU HireSmart™ translates candidate video screening tests into actionable data that accurately predicts a candidate's aptitude for any given role. These videos measure emotional expression, tone, language patterns, and word choice to determine a candidate's fit for the position. This process improves the quality of services we provide while decreasing Security Professional turnover by matching candidates with the jobs most suited to them.

World-class, Award-winning Training

AU Institute™ is the umbrella under which all formal training and development opportunities exist. Allied Institute is supported by more than 50 full- and part-time certified instructors, and provides both mandatory and voluntary courses, which are offered pre-assignment, on-the-job, and as continuing education. Our training consists of the following phases:

- New Employee Orientation
- On the Job Training
- Core Training
- Ongoing & Refresher Training

Our training program and processes fully meets the State of West Virginia mandates and exceeds those requirements. Our trainers are in-house Allied Universal employees and provide training in our local officers, on-line virtually or at client locations, if requested.



Leadership



NICHOLAS J. Paros Regional Vice President - Delaware/Maryland/West Virginia

Nicholas Paros provides direct management and operations support for security services through three field offices in Delaware, Maryland, and West Virginia. He supports customers through proactive leadership of three direct reports, 28 indirect reports, and approximately 3,000 Security Professionals.

Nicholas joined Allied Universal^{®®} in 2021 through the acquisition of G4S where he was the Senior Vice President overseeing the Maryland, Delaware, South Jersey, Pennsylvania, and Ohio markets. While at G4S, he also assumed the roles of General Manager and Vice President. In addition, Nicholas was a Maryland State Trooper (Cadet through Lieutenant Colonel) between 1983-2006.

Nicholas has been an active member of ASIS International since 2009 and is a current member of the Maryland Troopers Association and the Fraternal Order of Police. He also served as a Board Member of Metro Crime Stoppers of Maryland, Maryland Handgun Review Board, and the Professional Licensing Board of Examiners for security Guard and Private Detective Agencies in the state of Delaware.

Nicholas earned a Bachelor of Science degree in Criminal Justice Administration from the University of Phoenix. He also completed John Hopkins University Executive Leadership Training, Maryland State's Police K-9 Training, Critical Infrastructure Security Training, Active Shooter Training, and numerous other programs.

Government Services Subject Matter Experts



CHARLES BOHNENBERGER Senior Vice President, Government Services

Charles Bohnenberger entered the private security industry more than a decade ago, bringing extensive experience in the public and private sectors. He leads our business in the local, state and federal government markets to provide security services to public agencies. He is responsible for contract compliance, financial performance, service offerings and brand development in such specialties as

airports, port facilities, transit systems, government-owned utilities, courthouses and federal government facilities.

His experience in the public sector includes serving as a senior advisor to Pennsylvania Governor and former United States Secretary of Homeland Security Tom Ridge, and as an appointee in the George H.W. Bush Administration serving on the White House staff. He has also served as Senior Vice President and Team Leader of Government Banking for Santander Bank. Charles holds a BA in Political Science from Villanova University and a Master of Public Administration from the University of Pennsylvania. He represents Allied Universal® as a member of industry-related organizations such as the American Public Transit Association (APTS), the International Association of Chiefs of Police (IACP), the National Sheriff's Association (NSA), and the National Association of Security Companies (NASCO) Federal Protective Service Advisory Council. He holds positions on various committees within these organizations and serves as a subject matter expert to their membership, helping to develop best practices and industry standards.

Our experience and expertise has been gained throughout of 65 years of providing security guard services, and our past history with servicing the State of West Virginia state contract for 8 years.



Required Forms Certification and Signature

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Daniel Roose, Director Government Services
(Address) 500B1 Prestige Park, Hurricane WV 25526
$(Phone\ Number)\ /\ (Fax\ Number)\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $
(email address) Daniel.Roose@aus.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Universal Protection Service LLC dba Allied Universal Security Services		
(Company)		
(Signature of Authorized Representative)		
Daniel Roose, Director Government Services	April 25, 2024	
(Printed Name and Title of Authorized Representative 304-727-4608 local office, 304-205-0781 fax, 732-584-7905 direct line	ve) (Date)	_
(Phone Number) (Fax Number)		
Daniel.Roose@aus.com		
(Email Address)		

Revised 8/24/2023



Exhibit D - Vendor Qualifications & References

REQUEST FOR QUOTATION CRFQ VNF24*08

Security Services

EXHIBIT D – Vendor Qualifications & References

Vendor must have been an operating business entity for at least the past three (3) years. List business name, City, State, and date of incorporation. Provide a copy of proof of business registration with the State Seal.

Business Name	City, State	Date Started	Attach Copy
Universal Protection	on Service, LLC dba Al	lied Universal Security Services	Hurricane WV 25526
Providing services	since 1965, incorporat	ed in Delaware (Oct 2011) with ne	w name after merger

Vendor must have a history of providing a minimum of five (5) security personnel at a minimum of three (3) separate locations in the past three (3) years. Provide Client's Name, City and State and dates services were provided. List names and titles of security personnel provided. List dates provided.

Business/Client Name, City, State	Dates: From/To	Security Personnel: NAME	TITLE
1.	19Mar2013	1. Turley, Santana	Security Officer
	31Dec2014	2. Fortner, Wanda	Site Supervisor
Algon	8Oct2019	3. Hypes, David	Security Officer
	8Aug2018	4. Hawkins, Benjamin	Security Officer
	14Sep2010	5. Ritchie, Ryan	Security Officer
2.	17Dec2016	FOSTER, RICHARD S	Security Officer
DOW Chemical	12Nov2016	2. MILLER, BETH A	Security officer
	15Sep2022	3. Neifert, August A	Security Officer
	1Sep2022	Westfall, Zachary Michael 4.	Security Officer
	10Sep2019	5. Yuhas, Nathan Daniel	Security officer
3.	28Jul2015	Bailey, Ashley Nicole 1.	Site Supervisor
Amazon	17Sep2019	Derasin, Jayden Thomas 2.	Security Officer
	14Dec2017	Galczak, Nicholas S 3.	Security Officer
	12Feb2020	Kirk, Beverly Lorraine	Security Officer
	16Sep2021	Newton, Michelle Lea 5.	Security Officer



REQUEST FOR QUOTATION CRFQ VNF24*08

Security Services

EXHIBIT D – Vendor Qualifications & References

Vendor must provide at least two (2) references for whom the bidder has provided security services in the past three (3) years, to include Contact name, Business name, City, State, Phone number and Email address.

Contact Name and Email Address	Business Name	City, State	Phone Number
Randy Swartzmiller randy.swartzmiller@ergon.com	Ergon	Newell WV 26050	304-479-5140
Mark Grimm mgrimm@dow.com	Dow Chemical	S Charleston WV	304-747-1017
Napolean Burris napburri@amazon.com	Amazon	Huntington WV	304-409-8261
Tamika Henry Tamika.Henry@tcenergy.	TC Energy com	Charleston WV	304-550-3075



References

West Virginia Dept of Highways 190 Dry Branch Drive, Charleston WV 25306

Service Started:	Services since 2016		
Number of Officers	Seven (7) security officers		
Customer Name:	Wanda Casto		
Customer Phone:	304-414-6653 wanda.f.casto@wv.gov		

Dow Chemical 437 MacCorkle Ave, S Charleston WV 25303

Service Started:	Services since 2018				
Number of Officers	Sixteen (16) security officers				
Customer Name:	Mark Grimm				
Customer Phone:	304-747-1017 Marimm@dow.com				

Ergon 9995 Ohio River Blvd, Newell WV 26050

Service Started:	January 2013					
Number of Officers	Thirteen (13) security officers					
Customer Name:	Randy Swartzmiller					
Customer Phone:	304-479-5140 Randy.Swartzmiller@Ergon.com					

Amazon 500 Kinetic Drive, Huntington WV 25701

Service Started:	August 2021				
Number of Officers	Nine (9) security officers				
Customer Name:	Napolean Burris				
Customer Phone:	304-409-8261 napburri@amazon.com				

TC Energy 1700 MacCorkle Ave SE, Charleston WV 25314

Customer Name:	Tamika Henry
Number of Officers	Ten (10) security officers
Customer Phone:	304-550-3075
Customer Email:	Tamika.henry@tcenergy.com



Addendums

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ VNF2400000008

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

	ox next to each addendun	n received)	
\boxtimes	Addendum No. 1		Addendum No. 6
	Addendum No. 2		Addendum No. 7
	Addendum No. 3		Addendum No. 8
	Addendum No. 4		Addendum No. 9
	Addendum No. 5		Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Universal Protection Service, LLC dba Allied Universal Security Services
Company
Authorized Signature
April 25, 2024
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



State Agency License



CERTIFICATE OF P.I. FIRM & SECURITY GUARD FIRM

I, Mac Warner, Secretary of State of the State of West Virginia, hereby certify that

Nicholas John Paros

of

Universal Protection Service, LLC dba Allied Universal Security Services

161 Washington Street

Suite 600

Conshohocken PA 19428

is hereby licensed to conduct the business and engage in the business of P.I. Firm & Security Guard Firm in the State of West Virginia, under the provisions of and in compliance with Chapter 30, Article 18 of the West Virginia Code. This Certificate shall be in effect and valid from 02/23/2024 to 02/23/2026 unless suspended or revoked thereto, in accordance with the provisions of the West Virginia Code.

This license cannot be transferred



Given under my hand and the Great Seal of the State of West Virginia on Friday, February 9, 2024

Mac Warner

Mac Warner

West Virginia Secretary Of State

F220222009719

Secretary of State Bldg.1, Suite 157-K 1900 Kanawha Blvd. East

F240209013920

Phone: 304-558-6000 866-767-8683 Visit us online:



Certificate of Insurance (Sample)

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1		BODILY INJURY (Per accident)	\$	
		PROPERTY DAMAGE [Per accident]	\$	
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01/01/2024	01/01/2025	Claim		5,000,
		Aggregate		5,000,
	O1/01/2024 01/01/2024 01/01/2024 01/01/2024	Y CONTRACT OR OTHER THE POLICIES DESCRIBER REDUCED BY PAID CLAIMS.	Y CONTRACT OR OTHER DOCUMENT WITH RESPECT TO THE POLICIES DESCRIBED HEREIN IS SUBJECT TO REDUCED BY PAID CLAIMS. FOLICY FEF POLICY EXP MMRDDYYYY) LIMITS 01/01/2024 01/01/2025 EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMPIOP AGG 01/01/2024 01/01/2025 COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE POLICY LIMIT O1/01/2024 01/01/2025 EACH OCCURRENCE AGGREGATE OTHER DOCUMENT OTHER DESCRIPTION O1/01/2024 01/01/2025 X PER STATUTE ETHER DESCRIPTION ELL DISEASE - POLICY LIMIT O1/01/2024 O1/01/2025 Cleim Cleim O1/01/2024 O1/01/2025 CLEIM CLE O1/01/2024 O1/01/2025 CLEIM CLEIM O1/01/2024 O1/01/2025 EACH OCCURRENCE O1/01/2024	POLICY EFF POLICY EXP IMMIDD/YYYY IMMIDD/YYYYY IMMIDD/YYYYYY IMMIDD/YYYYYY IMMIDD I

Allied Universal® Response to State of West Virginia Veterans Nursing Facility

Pricing

Exhibit A - Pricing Page - REVISED SECURITY PERSONNEL

W	eekdays: Mon - Fri:		Day Shift				Evening Shi	ft			Night Shif	t	
Item No.	Security Personnel	Estimated Hours*	Hourly Rate**		Total	Estimated Hours*	Hourly Rate**		Total	Estimated Hours*	Hourly Rate**		Total
1	Security Guard I	1	\$18.37	\$	18.37 -	1	\$18.37	\$	18.37 -	1	\$18.37	\$	18.37 -
2	Security Guard II	2,080	\$18.70	\$:	38,896.00 -	4,160	\$18.70	\$	77,792.00 -	4,160	\$18.70	\$	77,792.00 -
3	Security Guard III	1	\$20.71	\$	20.71 -	1	\$20.71	\$	20.71 -	1	\$20.71	\$	20.71 -
4	Sergeant/Lieutenant (IV)	2,080	\$22.04	\$	22.04 -	1	\$22.04	\$	22.04 -	1	\$22.04	\$	22.04 -
W	/eekdays Subtotals:	Day Shir	t Subtotal:	\$	38,957.12 -	Evening	Shift Subtotal:	\$	77,853.12 -	Night S	hift Subtotal:	\$:	77,853.12 -

Weekends: Sat - Sun: Day Shift				Evening Shift				Night Shift					
Item No.	Security Personnel	Estimated Hours*	Hourly Rate**		Total	Estimated Hours*	Hourly Rate**		Total	Estimated Hours*	Hourly Rate**		Total
1	Security Guard I	1	\$18.37	\$	18.37 -	1	\$18.37	\$	18.37 -	1	\$18.37	\$	18.37 -
2	Security Guard II	1,664	\$18.70	\$	31,116.80 -	1,664	\$18.70	\$	31,116.80 -	1,664	\$18.70	\$	31,116.80 -
3	Security Guard III	1	\$20.71	\$	20.71 -	1	\$20.71	\$	20.71 -	1	\$20.71	\$	20.71 -
4	Sergeant/Lieutenant (IV)	1	\$22.04	\$	22.04 -	1	\$22.04	\$	22.04 -	1	\$22.04	\$	22.04 -
	Weekends Subtotals:	Day Shif	ft Subtotal:	\$	31,177.92 -	Evening	Shift Subtotal:	\$	31,177.92 -	Night S	hift Subtotal:	\$	31,177.92 _
Subtot	als Weekdays + Weekends:		·	\$	70,135.04 -			\$	109,031.04 -		·	\$	109,031.04 -
											GRAND TOTAL:	\$2	288,197.12 -

^{*}Estimated number of hours is not guaranteed.

^{**} Shift Differential, if any, must be included in the hourly rates and will not be paid separately.

	Vendor Information							
Vendor:	Universal Protection Service, LLC dba Allied Universal Security Services	Printed Name:	Daniel Roose					
Address:	500B1 Prestige Park	Title:	Director Government Services					
	Hurricane WV 25526	*Signature	\sim 00					
Office Phone:	304-727-4608	Signature	alle					
Cell Phone:	908-391-7830	*I herei	by certify 1 am authorized by the Vendor to sign this document.					
Fax:	304-205-0781	Email:	Daniel.Roose@aus.com					

^{**}Hourly Rate must be all-inclusive. Holidays, Other Important Dates and Overtime shall be paid as stated in Specifications. All incidentals must be built in to the hourly rate as no expenses shall be paid separately.

REQUEST FOR QUOTATION CRFQ VNF24*08

Security Services

EXHIBIT D – Vendor Qualifications & References

Vendor must have been an operating business entity for at least the past three (3) years. List business name, City, State, and date of incorporation. Provide a copy of proof of business registration with the State Seal.

Business Name	City, State	Date Started	Attach Copy
Universal Protection	on Service, LLC dba Al	lied Universal Security Services	Hurricane WV 25526
Providing services	since 1965, incorporat	ed in Delaware (Oct 2011) with ne	w name after merger

Vendor must have a history of providing a minimum of five (5) security personnel at a minimum of three (3) separate locations in the past three (3) years. Provide Client's Name, City and State and dates services were provided. List names and titles of security personnel provided. List dates provided.

Business/Client Name, City, State	Dates: From/To	Security Personnel: NAME	TITLE
1.	19Mar2013	1. Turley, Santana	Security Officer
	31Dec2014	2. Fortner, Wanda	Site Supervisor
Algon	8Oct2019	3. Hypes, David	Security Officer
	8Aug2018	4. Hawkins, Benjamin	Security Officer
	14Sep2010	5. Ritchie, Ryan	Security Officer
2.	17Dec2016	FOSTER, RICHARD S	Security Officer
DOW Chemical	12Nov2016	2. MILLER, BETH A	Security officer
	15Sep2022	3. Neifert, August A	Security Officer
	1Sep2022	Westfall, Zachary Michael 4.	Security Officer
	10Sep2019	5. Yuhas, Nathan Daniel	Security officer
3.	28Jul2015	Bailey, Ashley Nicole 1.	Site Supervisor
Amazon	17Sep2019	Derasin, Jayden Thomas	Security Officer
	14Dec2017	Galczak, Nicholas S 3.	Security Officer
	12Feb2020	4. Kirk, Beverly Lorraine	Security Officer
	16Sep2021	Newton, Michelle Lea 5.	Security Officer

REQUEST FOR QUOTATION CRFQ VNF24*08

Security Services

EXHIBIT D – Vendor Qualifications & References

Vendor must provide at least two (2) references for whom the bidder has provided security services in the past three (3) years, to include Contact name, Business name, City, State, Phone number and Email address.

Contact Name and Email Address	Business Name	City, State	Phone Number
Randy Swartzmiller randy.swartzmiller@ergon.com	Ergon	Newell WV 26050	304-479-5140
Mark Grimm mgrimm@dow.com	Dow Chemical	S Charleston WV	304-747-1017
Napolean Burris napburri@amazon.com		Huntington WV	304-409-8261
Tamika Henry Tamika.Henry@tcenergy.	TC Energy com	Charleston WV	304-550-3075



CERTIFICATE OF P.I. FIRM & SECURITY GUARD FIRM

I, Mac Warner, Secretary of State of the State of West Virginia, hereby certify that

Nicholas John Paros

of

Universal Protection Service, LLC dba Allied Universal Security Services 161 Washington Street

Suite 600

Conshohocken PA 19428

is hereby licensed to conduct the business and engage in the business of P.I. Firm & Security Guard Firm in the State of West Virginia, under the provisions of and in compliance with Chapter 30, Article 18 of the West Virginia Code. This Certificate shall be in effect and valid from 02/23/2024 to 02/23/2026 unless suspended or revoked thereto, in accordance with the provisions of the West Virginia Code.



This license cannot be transferred

Given under my hand and the Great Seal of the State of West Virginia on Friday, February 9, 2024

Mac Warner

West Virginia Secretary Of State

F220222009719

Secretary of State Bldg.1, Suite 157-K 1900 Kanawha Blvd. East

F240209013920

Phone: 304-558-6000 866-767-8683

Visit us online:

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title)
(Address)
(Phone Number) / (Fax Number)
(email address)
CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through <i>wv</i> OASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.
By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.
(Company)
(Signature of Authorized Representative)
(Printed Name and Title of Authorized Representative) (Date)
(Phone Number) (Fax Number)

(Email Address)

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ VNF2400000008

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

(Check the b	ox next to each addendu	m received)			
	Addendum No. 1		Addendum No. 6		
	Addendum No. 2		Addendum No. 7		
	Addendum No. 3		Addendum No. 8		
	Addendum No. 4		Addendum No. 9		
	Addendum No. 5		Addendum No. 10		
I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I					
further understand that that any verbal representation made or assumed to be made during any oral					

Universal Protection Service, LLC
dba Allied Universal Security Services

Company

Authorized Signature

April 25, 2024

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.