

The following documentation is an electronicallysubmitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.



| ccessibility 📴 App Help 🌾 About 🙋 | Jump to PRCUID 🔥 Go 🐼 Home 🌽 Personalize 🚳 Acces | WOASIS |
|-----------------------------------|---|---|
| | Procurement Budgeting Accounts Receivable Accounts Payable | Icome, Robert M Ross |
| | | icitation Response(SR) Dept: 0323 ID: ESR0807230000000461 Ver.: 1 Function: New Phase: Final Modified by batch , 08/15/2023 |
| E E | | Header () 1 |
| 🗮 List View | | |
| | | General Information Contact Default Values Discount Document Information Clarification Request |
| | SO Doc Code: CRFQ | Procurement Folder: 1252619 |
| | SO Dept: 0323 | Procurement Type: Central Purchase Order |
| | SO Doc ID: WWV240000001 | Vendor ID: VS0000043594 |
| | Published Date: 8/8/23 | Legal Name: JobsConnected Inc. |
| | Close Date: 8/15/23 | Alias/DBA: |
| | Close Time: 13:30 | Total Bid: \$365,000.00 |
| | Status: Closed | Response Date: 08/14/2023 |
| | Solicitation Description: Virtual Job Fair Management License and Business Partner Ser | Response Time: 15:49 |
| | Total of Header Attachments: 1 | Responded By User ID: JC20161194 |
| | Total of All Attachments: 1 | First Name: Michael |
| | | Last Name: Oelbaum |
| | | Email: michael.oelbaum@jobsconne |
| | | Phone: 5166039204 |
| | | Email: michael.oelbaum@jobsconne |



Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia **Solicitation Response**

| Proc Folder: | 1252619 | 1252619 | | | | | | |
|---------------------------|---|-----------------------------|---------|--|--|--|--|--|
| Solicitation Description: | olicitation Description: Virtual Job Fair Management License and Business Partner Ser | | | | | | | |
| Proc Type: | Central Purchase | Central Purchase Order | | | | | | |
| Solicitation Closes | | Solicitation Response | Version | | | | | |
| 2023-08-15 13:30 | | SR 0323 ESR0807230000000461 | 1 | | | | | |

| VENDOR | | | | | |
|------------------------------------|------------------------------------|----------------|------------|----------------|----------|
| VS0000043594 JobsConnected Inc. | | | | | |
| Solicitation Number: | CRFQ 0323 WWV2400000001 | | | | |
| Total Bid: | 365000 | Response Date: | 2023-08-14 | Response Time: | 15:49:41 |
| Comments: | For discount opportunities, please | e contact us. | | | |

| FOR INFORMATION CONTACT THE BUYER |
|-----------------------------------|
| Brandon L Barr |
| 304-558-2652 |
| brandon.l.barr@wv.gov |
| 304-558-2652 |

Vendor

Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

| Line | Line Comm Ln Desc | | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount | |
|--------|--|--------------|-----|------------|------------|-----------------------------|--|
| 1 | Virtual Job Service Platform Services & Set- Up Cost Year 1 | | | | | 89000.00 | |
| Comm | Code | Manufacturer | | Specifica | ation | Model # | |
| 800000 | 000 | | | | | | |

Commodity Line Comments: This quote is for 7 user licenses and 2 admin licenses. Each of the 7 user licenses is capable of hosting unlimited events throughout the course of one year with unlimited employers and unlimited job seekers. These events can be virtual, hybrid, or in-person only. We are offering a \$3,000 discount for the first year.

Extended Description:

Virtual Job Fair Platform including set-up costs including two (2) admin license and seven (7) user licenses for agency ability to host virtual job fair events and provide the services for employers/job seekers per the attached specifications

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amoun | t |
|--------|--|-----------|------------|------------|----------------------------|---|
| 2 | Virtual Job Service Platform Service Up Cost Year 2 | es & Set- | | | 92000.00 | |
| Comm | Code Manufac | turer | Specifica | ation | Model # | |
| 800000 | 000 | | | | | |

Commodity Line Comments: This quote is for 7 user licenses and 2 admin licenses. Each of the 7 user licenses is capable of hosting unlimited events throughout the course of one year with unlimited employers and unlimited job seekers. These events can be virtual, hybrid, or in-person only.

Extended Description:

Virtual Job Fair Platform including set-up costs including two (2) admin license and seven (7) user licenses for agency ability to host virtual job fair events and provide the services for employers/job seekers per the attached specifications

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|-----|------------|------------|-----------------------------|
| 3 | Virtual Job Service Platform Services & Set- Up Cost Year 3 | | | | 92000.00 |
| | | | | | |

| Comm Code | Manufacturer | Specification | Model # | |
|-----------|--------------|---------------|---------|--|
| 8000000 | | | | |
| | | | | |
| | | | | |

Commodity Line Comments: This quote is for 7 user licenses and 2 admin licenses. Each of the 7 user licenses is capable of hosting unlimited events throughout the course of one year with unlimited employers and unlimited job seekers. These events can be virtual, hybrid, or in-person only.

Extended Description:

Virtual Job Fair Platform including set-up costs including two (2) admin license and seven (7) user licenses for agency ability to host virtual job fair events and provide the services for employers/job seekers per the attached specifications

| Line | Comm Ln Desc | | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amo | unt |
|--------|--|--------------|-----|------------|------------|--------------------------|-----|
| 4 | Virtual Job Service Platform Services & Set- Up Cost Year 4 | | | | | 92000.00 | |
| Comm | Code | Manufacturer | | Specifica | tion | Model # | |
| 800000 | 000 | | | | | | |

Commodity Line Comments: This quote is for 7 user licenses and 2 admin licenses. Each of the 7 user licenses is capable of hosting unlimited events throughout the course of one year with unlimited employers and unlimited job seekers. These events can be virtual, hybrid, or in-person only.

Extended Description:

Virtual Job Fair Platform including set-up costs including two (2) admin license and seven (7) user licenses for agency ability to host virtual job fair events and provide the services for employers/job seekers per the attached specifications



JOB FAIR HOSTING PLATFORM

Our platform can help you manage and host in-person, virtual, and hybrid job fairs.

We understand that Workforce Development Organizations are tasked to connect local employers with job seekers and our goal is to make that process as easy and effective as possible.





30+ Average hours saved from managing each event **3-4x** Increase in event outcome analytics **#1** Easy to use platform

Why Jobs Connected?

We Are Focused On Solving Your Problems

We are not just a platform but a partner in making sure that your event is as successful as possible. This is why we work closely with customers to identify and solve their problems.

Increase Attendance

Workforce Development Organizations have indicated that low attendance is one of their biggest concerns. As a result, Jobs Connected has developed (and will continue to develop) special features to help Workforce Development Organizations get the highest attendance possible. Organizations have reported attendance increases of 45% or more after using the Jobs Connected platform.

Detailed Analytics and Event Outcomes

Whether your event is in-person or virtual, we provide you with detailed analytics for the event and event outcomes! This includes the number of job seekers that visited each booth, the job seekers that were hired, and more.

Easiest Platform To use

Our platform is easy to use for job seekers, employers, and hosts. The platform is a responsive web application, so no downloads are required while being accessible to those using smartphones.

Best-In-Class Support

Our support staff will make sure to help you, your employers, and your job seekers before the event, during the event, and even after the event with blazing fast response times.