



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header @ 3

List View

**General Information** | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 1396341

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0305

Vendor ID: 000000211218 

SO Doc ID: FOR2400000010

Legal Name: INNOVATIVE BUSINESS SOLUTIONS

Published Date: 4/3/24

Alias/DBA: BRIAN LYNN BARTLETT

Close Date: 4/5/24

Total Bid: \$87,584.00

Close Time: 13:30

Response Date: 04/04/2024 

Status: Closed

Response Time: 21:11

Solicitation Description: EIGHT (8) 75 GALLON L-TYPE UTV FIRE SUPPRESSION SKID UNITS

Responded By User ID: innovatvebs 

Total of Header Attachments: 3

First Name: Brian

Total of All Attachments: 3

Last Name: Bartlett

Email: ibs@citynet.net

Phone: 304-628-3049



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 1396341  
**Solicitation Description:** EIGHT (8) 75 GALLON L-TYPE UTV FIRE SUPPRESSION SKID UNITS  
**Proc Type:** Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2024-04-05 13:30	SR 0305 ESR04042400000005825	1

**VENDOR**  
 000000211218  
 INNOVATIVE BUSINESS SOLUTIONS

**Solicitation Number:** CRFQ 0305 FOR2400000010  
**Total Bid:** 87584  
**Response Date:** 2024-04-04  
**Response Time:** 21:11:36  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Brandon L Barr  
 304-558-2652  
 brandon.l.barr@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	EIGHT (8) 75 GALLON L-TYPE UTV FIRE SUPPRESSION SKID UNITS	8.00000	EA	10948.000000	87584.00

Comm Code	Manufacturer	Specification	Model #
46191600			

**Commodity Line Comments:** KICKASHSKID L TYPE 75 GALLON WITH WICK 100-4M PUMP

**Extended Description:**

EIGHT (8) 75 GALLON L-TYPE UTV FIRE SUPPRESSION SKID UNITS



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Equipment

<b>Proc Folder:</b> 1396341		<b>Reason for Modification:</b>	
<b>Doc Description:</b> EIGHT (8) 75 GALLON L-TYPE UTV FIRE SUPPRESSION SKID UNITS		Addendum No. 1	
<b>Proc Type:</b> Central Purchase Order			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2024-04-03	2024-04-05 13:30	CRFQ 0305 FOR2400000010	2


**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** 0211218  
**Vendor Name :** INNOVATIVE BUSINESS SOLUTIONS  
**Address :** 1224 BRUSHY FORK RD  
**Street :**  
**City :** CAIRO  
**State :** WV **Country :** **Zip :** 26337  
**Principal Contact :** BRIAN BARTLETT  
**Vendor Contact Phone:** 304-628-3049 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**  
 Brandon L Barr  
 304-558-2652  
 brandon.l.barr@wv.gov

Vendor Signature X  FEIN# 550785005 DATE 4/3/2024

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

Addendum No. 1 - issued to move the bid opening from 04/03/2024 to 04/05/2024. The bid opening time remains at 1:30 pm.  
No other changes.

**INVOICE TO**

**SHIP TO**

FORESTRY DIVISION OF  
7 PLAYERS CLUB DRIVE  
DIVISION OF FORESTRY  
CHARLESTON WV  
US

FORESTRY DIVISION OF  
1ST FLOOR  
7 PLAYERS CLUB DR  
CHARLESTON WV  
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	EIGHT (8) 75 GALLON L-TYPE UTV FIRE SUPPRESSION SKID UNITS	8.00000	EA	\$10,948.00	\$ 87,584.00

Comm Code	Manufacturer	Specification	Model #
46191600	WILDLAND WAREHOUSE KICKASHKID	UTV 75 GALLON TANK WICK 100-4M PUMP	L-TYPE 75

**Extended Description:**  
EIGHT (8) 75 GALLON L-TYPE UTV FIRE SUPPRESSION SKID UNITS

**SCHEDULE OF EVENTS**

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions due by 3/27/2024 at 10:00am ET	2024-03-27

	Document Phase	Document Description	Page
FOR2400000010	Draft	EIGHT (8) 75 GALLON L-TYPE UTV FIRE SUPPRESSION SKID UNITS	3

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

# SOLICITATION NUMBER: CRFQ FOR2400000010

## Addendum Number: 1

---

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

### Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

### Description of Modification to Solicitation:

- 1. To move the bid opening from 04/03/2024 to 04/05/2024. The bid opening time remains at 1:30 pm. No other changes.**

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

### Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
  2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.
-



**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFQ FOR240000010**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Innovative Business Solutions  
Company  
Brian Southall  
Authorized Signature  
4/3/2024  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Brian Bartlett, President  
(Address) 1224 Brushy Fork Rd Cairo, WV 26337  
(Phone Number) / (Fax Number) 304-628-3049 / 304-628-3051  
(email address) ibs@citynet.net

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Innovative Business Solutions  
(Company)  
Brian Bartlett  
(Signature of Authorized Representative)  
Brian Bartlett, President 4/3/2024  
(Printed Name and Title of Authorized Representative) (Date)  
304-628-3049 / 304-628-3051  
(Phone Number) (Fax Number)  
ibs@citynet.net  
(Email Address)

L-TYPE

# L-TYPE UTV SKID UNITS



- 50-75-100 gallon L Shaped Tanks
- 35" L x 47" W or 42" L x 47" W standard footprints – fits in bed with tailgate closed
- 100% Stainless Steel Plumbing
- 100% Stainless Steel Hardware
- Lifetime Warranty on Poly Tank w/NFPA Baffles & Sight Gauge
- "Quick Disconnect" Pump
- Multiple Pump Options
- 3/4" x 100ft Lightweight (16lbs) Reel Hose with Field Repairable Couplings

L-TYPE

*Pictured with  
Optional: Quick Detach Modular Tray – 2 sizes available  
42" for Hose or Tools; 55" for Stokes, Hose or Tools*



**TY PARKER'S  
WILDLAND  
WAREHOUSE**

WILDLAND GEAR • CUSTOM SKID UNITS • INITIAL ATTACK TRUCKS





# THE HOME OF STAINLESS STEEL



Our "L" shaped lifetime factory warranty poly tank design, provide the best of both worlds, allows for the lowest Center of Gravity but yet allows pump cavity to be naturally flooded, plus tank design deflects pump noise away from operators

- Rust-Free Stainless Steel Hose Reel w/Nylon A-Frame, mounted on driver-side to not impede visibility.
- Centrifugal clutch allows you warm up pump without circulating water or losing prime
- Suction internally plumbed to dead center of tank
- Valved Discharges Standard: 3/4" Reel, 1" Tank Fill/Circulate, 1" Overboard w/Cap & Chain, 1 1/2" Overboard w/Cap & Chain
- 1 1/2" F Double Swivel for Direct Pump/Fills
- 3/4" GHT Brass Nozzle
- 1 1/2" x 8ft Suction Hose & Foot Valve Strainer Standard
- Brass Hand Primer
- White Poly Sight Gauge/ Oversize 2" Drain
- Two 4 in 1 Spanners
- Built-in Lift Handles

	Wick 80-4H	Wick 100G	Wick 100-4H
Fuel	4 Cycle	2 Cycle	4 Cycle
HP	1.6	2.4	2.5
PSI (max)	72	100	100
GPM (max)	55	71	68
Weight	18 lbs	18 lbs	21 lbs

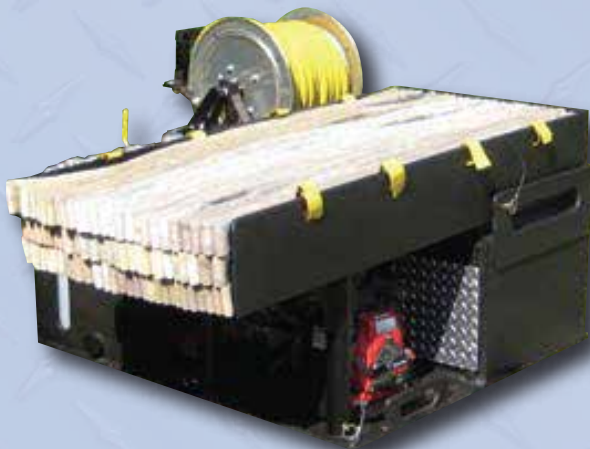
	50 Gallon	75 Gallon	100 Gallon
Skid (dry)	120	155	175
+ Optional Tray	40	40	40
<b>Subtotal</b>	<b>160</b>	<b>195</b>	<b>215</b>
Water Weight	410	615	812
<b>Total</b>	<b>570</b>	<b>810</b>	<b>1027</b>



# THE HOME OF STAINLESS STEEL

Our "L" shaped lifetime factory warranty poly tank design, provide the best of both worlds, allows for the lowest Center of Gravity but yet allows pump cavity to be naturally flooded, plus tank design deflects pump noise away from operators

- Rust-Free Stainless Steel Hose Reel w/Nylon A-Frame, mounted on driver-side to not impede visibility.
- Centrifugal clutch allows you warm up pump without circulating water or loosing prime
- Suction internally plumbed to dead center of tank
- Valved Discharges Standard: ¾" Reel, 1" Tank Fill/Circulate, 1" Overboard w/Cap & Chain, 1 ½" Overboard w/Cap & Chain
- 1 ½" F Double Swivel for Direct Pump/Fills
- ¾" GHT Brass Nozzle
- 1 ½" x 8ft Suction Hose & Foot Valve Strainer Standard
- Brass Hand Primer
- White Poly Sight Gauge/ Oversize 2" Drain
- Two 4 in 1 Spanners
- Built-in Lift Handles



	Wick 80-4H	Wick 100G	Wick 100-4H
Fuel	4 Cycle	2 Cycle	4 Cycle
HP	1.6	2.4	2.5
PSI (max)	72	100	100
GPM (max)	55	71	68
Weight	18 lbs	18 lbs	21 lbs

	50 Gallon	75 Gallon	100 Gallon
Skid (dry)	120	155	175
+ Optional Tray	40	40	40
<i>Subtotal</i>	<i>160</i>	<i>195</i>	<i>215</i>
Water Weight	410	615	812
Total	570	810	1027







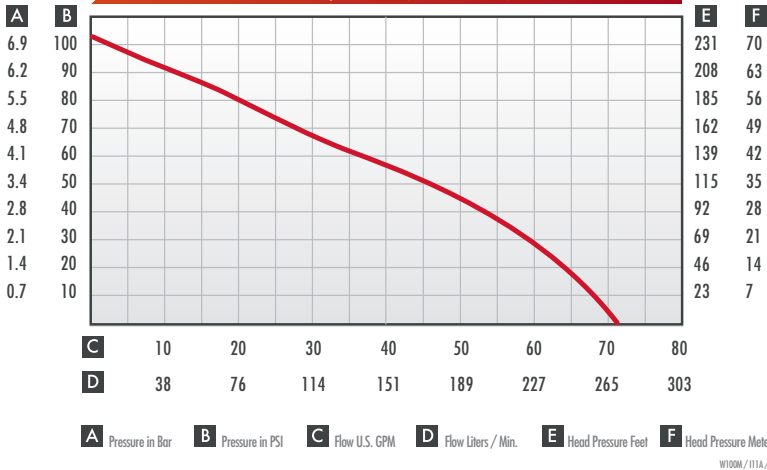
# WICK® 100M



## ULTRA LIGHTWEIGHT, HIGH PERFORMANCE FIRE PUMP

- For Emergency Rescue Equipment used by forestry and other emergency services
- Powered by a Mitsubishi MEIKI 2-Stroke 47cc engine
- All position .. will operate on any slope
- Unique clutch feature
- Detachable (bolt-on) foam-compatible single-stage pump end
- Integral fuel tank provides approximately 60 minutes run time
- Fuel tank protection guard
- Remote fuel (RFT) model significantly extends operational time
- 40% lower carbon emissions than our previous models
- 25% reduction in fuel consumption
- Optional electronic over-speed protection cut-out switch
- Optional transportable back pack

Performance standard correction as per SAE J1349; 60° F / 15.5° C; Baro 29.92 in. / 101.3 mB



### WEIGHT & DIMENSIONS

Length	13.5"	34 cm
Width	11.5"	29 cm
Height	12.0"	30.5 cm
Weight*	18.6	8.4 kg
Suction	1.5" NPSH	38 mm
Discharge	1.5" NPSH	38 mm

### ENGINE

Mitsubishi	Model TLE48	2 stroke; 47cc, 2.4 HP / 1.8 Kw
Ignition	Electronic	
Clutch Drive		
Fuel Tank Capacity	0.89 Qt US	0.84 L

\* Weight shown for standard model. RFT model is 19.9 lbs / 9.0 kg  
 Specifications subject to change without notice

5838 Cypihot  
 Saint Laurent, QC  
 Canada, H4S 1Y5

Phone 514.335.4337  
 Phone 877.937.9660  
 Fax 514.335.9633

mercedestextiles.com  
 sales@mercedestextiles.com



# WICK® 100M

## BID SPECIFICATION

- The portable fire pump must have a 2.4 HP, 47 cc 2-stroke Mitsubishi MEIKI engine
- The pump must be all position, able to operate on any slope
- The pump must be available with a transportable back pack
- The pump must come standard with a centrifugal clutch
- The pump must have a detachable (bolt-on) foam-compatible single-stage pump end
- Must have an impact guard to protect the bottom of the fuel tank
- The pump must also have a remote fuel (RFT) connection.
- The remote fuel options must be available for Chrysler, Mercury or SAE style fuel connections
- When requested, the pump must be equipped with an electronic over-speed protection cut-out switch
- The pump must be equipped with an electronic ignition
- The pump must not weigh more than shown on the previous page
- The pump must have minimum flow and pressures as shown in the performance chart on the previous page



(RFTCO Model)

# WICK® 100M

Part#	Description
71WICK100M	WICK®100M (Without Remote fuel Option)
71WICK100M-RFT	WICK® 100M Remote Fuel Kit Mercury model
71WICK100M-RFTCO	WICK® 100M Remote Fuel Kit Mercury model, with electronic cut-out switch



## OPTIONAL

	Part#	Description
A	71W25-HPACK	Back board for carrying
B	70FLPFT5	Fuel Tank .. 6.6 US Gal. / 25 Liters *
C	70FLPFL-M	Mercury fuel line
D	71W11-RFTKITM	Remote fuel kit for WICK 100M fire pump
E1	70FLHPPQC	Hand Primer QC
E2	70FLHPPPS	Hand Primer NPSH
E2	70FLHPPNH	Hand Primer NH
F	70FL15TPPS	Thread protector 1 1/2" / 38mm
F	6124NM24PF	Adaptor .. 1 1/2" / 38mm NH Male x 1 1/2" / 38mm NPSH Female
G	70FL15DLPS10	Draftlite HP suction hose .. 1 1/2"/38mm x 10'/3M c/w NPSH *
H	70FLEV15PF	Foot Valve / Strainer (Alum) 1 1/2"/38mm Female NPSH *

\* See website for complete listing of accessory and related products