



MFCU Training Program Evaluation and Creation
Solicitation Name: CRFP AGO2300000001

Integrity Advantage Solutions LLC
516 Adamsway Court, Toms River, NJ 08753
732-674-3267

Vendor Signature:

A handwritten signature in black ink, appearing to be "John A. [unclear]", written over a horizontal line.

Date: 9/23/2022

Cost Proposal

REQUEST FOR PROPOSAL
Medicare Fraud Control Unit Training Curriculum

ATTACHMENT A – COST SHEET

REQUEST FOR PROPOSAL

Medicare Fraud Control Unit Training Curriculum

Attachment A: Cost Sheet

	DELIVERABLE	HOURS REQUIRED	COST
1	Complete review and assessment of the MFCU's existing knowledge base regarding current investigative, auditing and data analysis best practices available to be utilized in healthcare fraud investigations across the full spectrum of fraud schemes employed by dishonest healthcare providers.	125	\$ 29,875
2	Based on the aforementioned review and assessment, complete creation of a new training curriculum intended to systematically address and rectify any identified gaps in the MFCU's existing knowledge base.	35	\$8,365
3	Based on the aforementioned review and assessment, complete creation of new training programs utilizing current best practices in adult learning theory, principles, and delivery methods, that will maximize the MFCU's ability to successfully eliminate its existing knowledge gaps in areas such as healthcare terminology; components and lifecycle of a healthcare claim; investigative techniques; triaging new referrals; data analysis; report writing; documentation of case files; interviews and communication; medical record reviews; data visualization; presenting investigative findings; common fraud schemes; and emerging trends in healthcare fraud.	105	\$ 25,095
4	Based on the aforementioned review and assessment, complete creation of adult learning outcome assessment methods that will provide the agency's leadership with with an accurate and objective understanding of the extent to which each individual MFCU team member successfully accomplished the learning objectives established for each new training program, so that any MFCU team members who may need additional or supplemental training or assistance to successfully accomplish those learning objective can be provided the additional support they need to do so.]	50	\$ 11,950
5	Complete delivery of the aforementioned new training programs to MFCU staff members through a series of two (2) or more in-person sessions in Charleston, West Virginia, with each session lasting no less than three days and no more than five days.	140	\$ 33,460

REQUEST FOR PROPOSAL

Medicare Fraud Control Unit Training Curriculum

6	<p>Prepare a written report(s) describing and evaluating the existing BRIM program and policies; and specifically addressing:</p> <ol style="list-style-type: none"> 1. Recommendations to improve the ability of the agency's leadership to monitor and maintain case information for both reporting and resource management purposes. 2. Recommendations to help the MFCU establish a pattern and practice where routinely apply investigative, auditing, and data analysis best practices in their assigned investigations related to allegations of healthcare fraud and/or the abuse, neglect, or financial exploitation of incapacitated adults. 3. Recommendations to help the MFCU increase the quantity and quality of referrals the MFCU receives from various sources by enhancing relationships with program integrity staff, managed care organizations and other agencies. 4. Recommendations to help the MFCU expedite the successful completion of its investigations, and to improve its investigative results. 	40	\$ 9,560
7	Utilize adult learning outcome assessment methods to complete post-training assessments that will accurately and objectively measure the extent to which each individual MFCU team member successfully accomplished the learning objectives established for each new training program delivered by the vendor.	45	\$ 10,755
8	Assist MFCU Management in the development of goals and planning for any modifications or ongoing consulting or mentorship services that are recommended as a result of the Vendor's review and analysis.	60	\$ 14,340
Grand Total			\$ 143,400

THE PRICE QUOTED ABOVE SHOULD INCLUDE ALL EXPENSES, INCLUDING BUT NOT LIMITED TO, TRAVEL, LODGING, OVERHEAD, STAFF, ETC. NO SEPARATE BILLING WILL BE ALLOWED



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Proposals
 Service - Prof

Proc Folder: 1098557			Reason for Modification:
Doc Description: MFCU Training Program Evaluation and Creation			
Proc Type: Central Purchase Order			
Date Issued	Solicitation Closes	Solicitation No	Version
2022-09-12	2022-09-27 13:30	CRFP 1500 AGO230000001	1

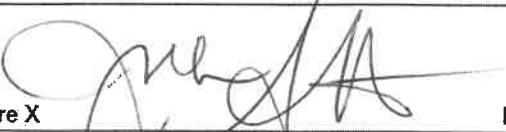
BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code:
 Vendor Name : Integrity Advantage Solutions, LLC
 Address : 516 Adamsway Court
 Street :
 City : Toms River
 State : NJ Country : USA Zip : 08753
 Principal Contact : Jala Attia
 Vendor Contact Phone: 732-674-3267 Extension:

FOR INFORMATION CONTACT THE BUYER
 Toby L Welch
 (304) 558-8802
 toby.l.welch@wv.gov

Vendor Signature X  FEIN# 822064302 DATE 9/23/2022

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Department of Administration, Purchasing Division (hereinafter referred to as the "Purchasing Division") is issuing this solicitation as a request for proposal ("RFP"), as authorized by W. Va. Code 5A-3-10b, for the West Virginia Attorney General's Office (hereinafter referred to as the "Agency") to provide a contract for the purchase of a new training curriculum, and support required to obtain an accurate assessment of the current program in place for the Medicare Fraud Control Unit and to create a new program per the attached documentation

****ONLINE SUBMISSIONS FOR THIS REQUEST FOR PROPOSAL (RFP) ARE PROHIBITED****

****ADDITIONALLY, the Vendor should clearly separate and identify the cost proposal from the technical proposal in a separately sealed envelope.****

INVOICE TO		SHIP TO	
ATTORNEY GENERAL'S OFFICE 1900 KANAWHA BLVD E BUILDING 1 RM E-26 CHARLESTON WV 25305 US		ATTORNEY GENERALS OFFICE 1900 KANAWHA BLVD E BUILDING 1 RM E-26 CHARLESTON WV 25305 US	

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
1	MFCU Training Program Assessment & Development				143,400

Comm Code	Manufacturer	Specification	Model #
86132102			

Extended Description:

Vendors MUST fill out Cost Sheet included as ATTACHMENT A. Enter the Grand total amount from cost sheet here as a Contract Amount Lump sum.

ONLINE SUBMISSIONS OF REQUESTS FOR PROPOSAL ARE PROHIBITED

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Questions are due by 4:00 p.m.	2022-09-20

	Document Phase	Document Description	Page 3
AGO2300000001	Draft	MFCU Training Program Evaluation and Creation	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions