



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Chemicals

Proc Folder: 1197318		Reason for Modification:	
Doc Description: LIQUID CALCIUM CHLORIDE			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2023-03-28	2023-04-13 13:30	CRFQ 0803 DOT2300000111	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: 000000 223146
 Vendor Name: Tetra Technologies, Inc
 Address: 24955
 Street: Interstate 45
 City: The woodlands
 State: Texas Country: USA Zip: 77380
 Principal Contact: Ron Anderson
 Vendor Contact Phone: 304-488-5419 Extension:

04/11/23 13:11:00
 WV Purchasing Division

FOR INFORMATION CONTACT THE BUYER
 John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor Signature X *Ron Anderson* FEIN# 74-2148293 DATE 4-11-23

All offers subject to all terms and conditions contained in this solicitation

REQUEST FOR QUOTATION
Liquid Calcium Chloride

- 8.3 Reports:** Vendor shall provide the Agency with quarterly reports, annual summaries, and/or monthly reports as requested by the Agency and/or the West Virginia Purchasing Division showing quantities, total dollar value of the Contract Items purchased, ordered, shipped & invoiced with dates in spreadsheet format as defined by the Agency. Failure to supply such reports may be grounds for cancellation of this Contract.
- 8.4 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract Manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract Manager and his or her contact information below.

Contract Manager: Tim Moeller
Telephone Number: 281-364-5108
Fax Number: _____
Email Address: tmoeller@tetratec.com

Vendor shall inform the Agency in writing of any changes to the information provided above within 10 calendar days of such changes. Failure to comply may be grounds for cancellation of this contract.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Timothy C. Moeller, Senior Vice President - Global Supply Chain and Chemicals

(Address) 24955 Interstate 45 North, The Woodlands TX 77380

(Phone Number) / (Fax Number) 281-364-5108

(Email address) tmoeller@tetratec.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration. *

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

TETRA TECHNOLOGIES, INC.

(Company)

Timothy C. Moeller

28

(Signature of Authorized Representative)

Timothy C. Moeller, Senior Vice President - Global Supply Chain and Chemicals

4/11/2023

(Printed Name and Title of Authorized Representative) (Date)

281-364-5108

(Phone Number) (Fax Number)

tmoeller@tetratec.com

(Email Address)

*TETRA TECHNOLOGIES INC. is in compliance and subject to the Solicitation/ Contract terms, except as modified by, taken exception to, and as otherwise provided in TETRA TECHNOLOGIES INC. Contract, Invoices, Orders, Pricing, or Proposal.

ATTACHMENT A-PRICING PAGE FOR DELIVERY (ATT A)

Liquid Calcium Chloride

VENDOR NAME: TETRA Technologies

Vendor Instructions: Vendor shall enter a bid on the ATT A for all of a County's locations at one unit price, including delivery, per County.

All qualified responsible Vendors shall be awarded a contract for the Contract Item bid which meets all mandatory requirements of this Contract.

***Districts 7 and 10 do not utilize this product.**

DO NOT WRITE IN GREYED AREAS

DISTRICT 1

County	Delivery/Storage Site	Estimated Quantity (Gal.)	Price Per Gallon
Boone	Rock Creek Site and Clinton site	0	
Boone	Total Estimated Quantity for County	0	\$1.61
Clay	Widen Road & CR 11	500	
Clay	Total Estimated Quantity for County	500	\$1.61
Kanawha	Chelyan	2,500	
Kanawha	Elkview	0	
Kanawha	North Charleston	0	
Kanawha	St. Albans	1,500	
Kanawha	I-64 @ Scary Creek	0	
Kanawha	I-64 @ Rt. 119 and Penn. Avenue	0	
Kanawha	I-77 @ Sissonville	6,000	
Kanawha	I-79 @ Amma	5,600	
Kanawha	Corridor G @ Alum Creek	4,600	
Kanawha	Total Estimated Quantity for County	20,200	\$1.61
Mason	Pt. Pleasant	0	
Mason	Total Estimated Quantity for County	0	\$1.61
Putnam	Hurricane site and Redhouse site	500	
Putnam	Total Estimated Quantity for County	500	\$1.61
Estimated Totals per District		21,200	

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DO NOT WRITE IN GREYED AREAS

DISTRICT 2

County	Delivery/Storage Site	Estimated Quantity (Gal.)	Price Per Gallon
Cabell	Barboursville	2,775	
Cabell	I-64 @ Huntington	2,244	
Cabell	Total Estimated Quantity for County	5,019	\$1.64
Lincoln	West Hamlin	953	
Lincoln	Yawkey	404	
Lincoln	Harts	369	
Lincoln	Total Estimated Quantity for County	1,726	\$1.64
Logan	Corridor G @ Chapmanville	3,500	
Logan	Wilkinson	1,123	
Logan	Total Estimated Quantity for County	4,623	\$1.64
Mingo	Corridor G @ Miller's Creek	1,123	
Mingo	Gilbert	161	
Mingo	Total Estimated Quantity for County	1,284	\$1.64
Wayne	Pritchard	344	
Wayne	Wayne	1,202	
Wayne	Crum	1,057	
Wayne	Total Estimated Quantity for County	2,603	\$1.64
	Estimated Totals per District	15,255	

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DO NOT WRITE IN GREYED AREAS

DISTRICT 3

County	Delivery/Storage Site	Estimated Quantity (Gal.)	Price Per Gallon
Calhoun	Millstone	5,000	
Calhoun	Total Estimated Quantity for County	5,000	\$1.61
Jackson	Ripley	0	
Jackson	I-77 @ Medina	5,000	
Jackson	Total Estimated Quantity for County	5,000	\$1.61
Pleasants	Belmont	5,000	
Pleasants	Total Estimated Quantity for County	5,000	\$1.61
Ritchie	APD Pennsboro	12,000	
Ritchie	Ellenboro	5,000	
Ritchie	Corridor D @ Nutter Farm	5,000	
Ritchie	Total Estimated Quantity for County	22,000	\$1.61
Roane	Spencer	12,000	
Roane	Total Estimated Quantity for County	12,000	\$1.61
Wirt	Elizabeth	0	
Wirt	Total Estimated Quantity for County	0	\$1.61
Wood	Parkersburg @ Rt. 95S	5,000	
Wood	I-77 @ Parkersburg	5,000	
Wood	Corridor D @ Riverhill	0	
Wood	Total Estimated Quantity for County	10,000	\$1.61
Estimated Totals per District		59,000	

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ATTACHMENT A-PRICING PAGE FOR DELIVERY (ATT A)

Liquid Calcium Chloride

VENDOR NAME: TETRA Technologies

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DO NOT WRITE IN GREYED AREAS

DISTRICT 4

County	Delivery/Storage Site	Estimated Quantity (Gal.)	Price Per Gallon
Doddridge	Smithburg	500	
Doddridge	Total Estimated Quantity for County	500	\$1.61
Harrison	Gore	500	
Harrison	I-79 @ Lost Creek	500	
Harrison	APD 50 @ Tunnel Hill	500	
Harrison	Total Estimated Quantity for County	1,500	\$1.61
Marion	Fairmont	500	
Marion	Mannington	500	
Marion	Total Estimated Quantity for County	1,000	\$1.61
Monongalia	I-79 @ Goshen Road	500	
Monongalia	Ridgedale	500	
Monongalia	Pentress	500	
Monongalia	Total Estimated Quantity for County	1,500	\$1.61
Preston	Albright	500	
Preston	Aurora	500	
Preston	Bruceton Mills	500	
Preston	Fellowsville	500	
Preston	Terra Alta	500	
Preston	I-68 @ Cooper's Rock	500	
Preston	Total Estimated Quantity for County	3,000	\$1.61
Taylor	Fetterman/Prunytown	500	
Taylor	Total Estimated Quantity for County	500	\$1.61
	Estimated Totals per District	8,000	

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ATTACHMENT A-PRICING PAGE FOR DELIVERY (ATT A)

Liquid Calcium Chloride

VENDOR NAME: TETRA Technologies

Vendor Instructions: Vendor shall enter a bid on the ATT A for all of a County's locations at one unit price, including delivery, per County.

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DO NOT WRITE IN GREYED AREAS

DISTRICT 5

County	Delivery/Storage Site	Estimated Quantity (Gal.)	Price Per Gallon
Berkeley	I-81 @ Martinsburg (0571)		
Berkeley	1867 Rock Cliff Drive (0502)		
Berkeley	I-81 @ Exit 8 (0571)		
Berkeley	Total Estimated Quantity for County	10,000	\$1.67
Grant	Petersburg		
Grant	Mt. Storm		
Grant	Total Estimated Quantity for County	5,000	\$1.67
Hampshire	Romney		
Hampshire	Capon Bridge		
Hampshire	Slanesville		
Hampshire	Total Estimated Quantity for County	10,000	\$1.67
Hardy	Moorefield		
Hardy	Moorefield, Corridor H, Section 2		
Hardy	Baker		
Hardy	Total Estimated Quantity for County	5,000	\$1.67
Jefferson	Charles Town (0519)		
Jefferson	Total Estimated Quantity for County	5,000	\$1.67
Mineral	New Creek		
Mineral	Sky Line		
Mineral	Short Gap		
Mineral	Burlington		
Mineral	Total Estimated Quantity for County	5,000	\$1.67
Morgan	Berkeley Springs		
Morgan	Total Estimated Quantity for County	5,000	\$1.67
	Estimated Totals per District	45,000	

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ATTACHMENT A-PRICING PAGE FOR DELIVERY (ATT A)

Liquid Calcium Chloride

VENDOR NAME: **TETRA Technologies**

Vendor Instructions: Vendor shall enter a bid on the ATT A for all of a County's locations at one unit price, including delivery, per County.

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DISTRICT 6

County	Delivery/Storage Site	Estimated Quantity (Gal.)	Price Per Gallon
Brooke	Wellsburg	6,000	
Brooke	Weirton	10,000	
Brooke	Total Estimated Quantity for County	16,000	\$1.62
Hancock	New Manchester	5,000	
Hancock	Total Estimated Quantity for County	5,000	\$1.62
Marshall	Glen Dale	5,000	
Marshall	Cameron	0	
Marshall	Total Estimated Quantity for County	5,000	\$1.62
Ohio	Triadelphia	0	
Ohio	I-70 @ Triadelphia	0	
Ohio	Total Estimated Quantity for County	0	\$1.62
Tyler	Sistersville	0	
Tyler	Total Estimated Quantity for County	0	\$1.62
Wetzel	New Martinsville	0	
Wetzel	Pine Grove	0	
Wetzel	Hundred	0	
Wetzel	Total Estimated Quantity for County	0	\$1.62
Estimated Totals per District		26,000	

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ATTACHMENT A-PRICING PAGE FOR DELIVERY (ATT A)

Liquid Calcium Chloride

VENDOR NAME: TETRA Technologies

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DISTRICT 8

County	Delivery/Storage Site	Estimated Quantity (Gal.)	Price Per Gallon
Pendleton	Franklin, 220 NORTH		
Pendleton	Franklin, 220 - SOUTH		
Pendleton	Total Estimated Quantity for County	0	\$1.69
Pocahontas	Marlinton	2,500	
Pocahontas	Seebert		
Pocahontas	Greenbank		
Pocahontas	Bartow (Thornwood)		
Pocahontas	Slaty Fork		
Pocahontas	Total Estimated Quantity for County	2,500	\$1.69
Randolph	Elkins		
Randolph	Harman		
Randolph	Mill Creek		
Randolph	Corridor H Lot @ Elkins		
Randolph	Total Estimated Quantity for County	0	\$1.69
Tucker	Parsons		
Tucker	Thomas	2,500	
Tucker	Total Estimated Quantity for County	2,500	\$1.69
Estimated Totals per District		5,000	

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ATTACHMENT A-PRICING PAGE FOR DELIVERY (ATT A)
Liquid Calcium Chloride

VENDOR NAME: Tetra Technologies

Vendor Instructions: Vendor shall enter a bid on the ATT A for all of a County's locations at one unit price, including delivery, per County.

All qualified responsible Vendors shall be awarded a contract for the Contract Item bid which meets all mandatory requirements of this Contract.

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DO NOT WRITE IN GREYED AREAS

DISTRICT 9

County	Delivery/Storage Site	Estimated Quantity (Gal.)	Price Per Gallon
Fayette	Oak Hill	1,000	
Fayette	Lookout	1,000	
Fayette	Falls View	1,000	
Fayette	Total Estimated Quantity for County	3,000	\$1.70
Greenbrier	Lewisburg	1,000	
Greenbrier	Crawley	1,000	
Greenbrier	I-64 @ Hart's Run	1,000	
Greenbrier	Total Estimated Quantity for County	3,000	\$1.70
Monroe	Union	1,000	
Monroe	Peterstown	1,000	
Monroe	Total Estimated Quantity for County	2,000	\$1.70
Nicholas	Summersville	1,000	
Nicholas	Curtin	1,000	
Nicholas	Corridor L @ Muddlety	1,000	
Nicholas	Total Estimated Quantity for County	3,000	\$1.70
Summers	Hinton	1,000	
Summers	Total Estimated Quantity for County	1,000	\$1.70
Estimated Totals per District		12,000	

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Attachment B Pricing Page Pick-Up by WVDOH
Liquid Calcium Chloride

VENDOR NAME: TETRA Technologies

STORAGE FACILITY ADDRESSES:

401 Buckeye St.
Parkersburg, WV. 26101

Vendor Instructions: Vendor shall complete this page by providing a bid price for the pickup of Liquid Calcium Chloride and the physical address for each Vendor storage site location bid. Vendor shall factor into their bid prices all equipment, materials, and labor for loading WVDOH trucks. Estimated quantities are not available. If a Vendor has multiple storage locations and bid price for pick-up varies from one storage location to another, a separate ATT B shall be submitted for each location.

ITEM DESCRIPTION	UNIT OF MEASURE	PRICE PER GALLON
Liquid Calcium Chloride-Pickup	Gallons	\$ 1.25