



March 14, 2023

# Request for Proposals

to provide Utilization Management and Prior Authorization Services

Submitted by:  
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Cost Proposal  
Solicitation Number: CRFP BMS23000002

Section A: Mandatory Services

RFP Ref.	Reviewed Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
Appendix 1, (1.a.)	Inpatient Medical/Surgical Services	\$ 129,476.48	\$ 172,635.30	\$ 177,814.36	\$ 183,148.79	\$ 188,643.25	\$ 194,302.55	\$ 200,131.63	\$ 206,135.58	\$ 1,452,287.94
Appendix 1, (1.b.)	Organ Transplant Services	\$ 42,258.29	\$ 56,344.38	\$ 58,034.71	\$ 59,775.75	\$ 61,569.02	\$ 63,416.09	\$ 65,318.57	\$ 67,278.13	\$ 473,994.94
Appendix 1, (1.c.)	Hospice Services	\$ 117,341.21	\$ 156,464.94	\$ 161,148.59	\$ 165,983.05	\$ 170,962.64	\$ 176,091.42	\$ 181,374.16	\$ 186,815.38	\$ 1,316,171.29
Appendix 1, (1.d.)	Durable Medical Equipment and Supplies/Orthotics and Prosthetics Services	\$ 794,759.92	\$ 1,059,679.89	\$ 1,091,470.29	\$ 1,124,214.40	\$ 1,157,940.83	\$ 1,192,679.05	\$ 1,228,459.42	\$ 1,265,313.20	\$ 8,914,517.00
Appendix 1, (1.e.)	Vision Services	\$ 8,987.28	\$ 11,983.04	\$ 12,342.63	\$ 12,712.81	\$ 13,094.19	\$ 13,487.02	\$ 13,891.63	\$ 14,308.38	\$ 100,806.88
Appendix 1, (1.f.)	Audiology Services	\$ 12,622.76	\$ 16,830.35	\$ 17,335.26	\$ 17,855.32	\$ 18,390.98	\$ 18,942.71	\$ 19,510.99	\$ 20,096.32	\$ 141,584.69
Appendix 1, (1.g.)	Outpatient Physical Therapy, Occupational Therapy and Speech Therapy Services	\$ 188,571.20	\$ 251,428.27	\$ 258,971.12	\$ 266,740.25	\$ 274,742.46	\$ 282,984.73	\$ 291,474.27	\$ 300,218.50	\$ 2,115,130.80
Appendix 1, (1.h.)	Physician and Non-Physician Practitioner Services	\$ 186,770.73	\$ 247,694.31	\$ 255,125.14	\$ 262,778.89	\$ 270,662.26	\$ 278,782.13	\$ 287,145.59	\$ 295,759.96	\$ 2,083,719.01
Appendix 1, (1.i.)	Home Health Services	\$ 190,004.96	\$ 253,339.94	\$ 260,940.14	\$ 268,768.34	\$ 276,831.39	\$ 285,136.33	\$ 293,690.42	\$ 302,501.13	\$ 2,131,212.65
Appendix 1, (1.j.)	Private Duty Nursing Services	\$ 63,957.45	\$ 85,276.60	\$ 87,834.90	\$ 90,469.95	\$ 93,184.05	\$ 95,979.57	\$ 98,858.96	\$ 101,824.73	\$ 717,386.21
Appendix 1, (1.k.)	Diagnostic Imaging/Radiology Services	\$ 182,923.06	\$ 243,897.41	\$ 251,214.33	\$ 258,750.76	\$ 266,513.28	\$ 274,508.68	\$ 282,743.94	\$ 291,226.26	\$ 2,051,777.72
Appendix 1, (1.l.)	Nursing Home Eligibility and Pre-Admission Screening and Resident Review (PASRR) Eligibility Services	\$ 226,312.18	\$ 301,749.57	\$ 310,802.06	\$ 320,126.12	\$ 329,729.90	\$ 339,621.80	\$ 349,810.46	\$ 360,304.76	\$ 2,538,456.84
Appendix 1, (1.m.)	Traumatic Brain Injury (TBI) Waiver Services	\$ 290,503.46	\$ 387,337.94	\$ 398,958.08	\$ 410,926.82	\$ 423,254.62	\$ 435,952.26	\$ 449,030.83	\$ 462,501.75	\$ 3,258,465.76
Appendix 1, (1.n.)	Intellectual/Developmental Disabilities Waiver (IDDW) Services	\$ 6,717,665.93	\$ 8,956,887.91	\$ 9,225,594.55	\$ 9,502,362.39	\$ 9,787,433.26	\$ 10,081,056.26	\$ 10,383,487.95	\$ 10,694,992.59	\$ 75,349,480.84
Appendix 1, (1.o.)	Children with Serious Emotional Disorder (CSED) Waiver Services	\$ 1,763,379.78	\$ 2,351,173.04	\$ 2,421,708.23	\$ 2,494,359.48	\$ 2,569,190.26	\$ 2,646,265.97	\$ 2,725,653.95	\$ 2,807,423.57	\$ 19,779,154.28
Appendix 1, (1.p.)	Personal Care Services	\$ 1,425,356.91	\$ 1,900,475.88	\$ 1,957,490.16	\$ 2,016,214.86	\$ 2,076,701.31	\$ 2,139,002.35	\$ 2,203,172.42	\$ 2,269,267.59	\$ 15,987,681.48
Appendix 1, (1.q.)	Aged and Disabled Waiver (ADW) Services	\$ 4,483,628.10	\$ 5,978,170.80	\$ 6,157,515.92	\$ 6,342,241.40	\$ 6,532,508.64	\$ 6,728,483.90	\$ 6,930,338.42	\$ 7,138,248.57	\$ 50,291,135.75
Appendix 1, (1.r.)	Take Me Home (TMH) Services	\$ 27,922.16	\$ 37,229.53	\$ 38,346.42	\$ 39,496.81	\$ 40,681.71	\$ 41,902.16	\$ 43,159.22	\$ 44,454.00	\$ 313,192.00
Appendix 1, (1.s.)	Lab/Genetics Services	\$ 72,113.90	\$ 96,151.86	\$ 99,036.42	\$ 102,007.51	\$ 105,067.74	\$ 108,219.77	\$ 111,468.36	\$ 114,810.35	\$ 808,793.91
Appendix 1, (1.t.)	Out-of-Network (OON) Services	\$ 9,752.17	\$ 13,002.89	\$ 13,392.98	\$ 13,794.77	\$ 14,208.61	\$ 14,634.87	\$ 15,073.92	\$ 15,526.14	\$ 109,386.35
Appendix 1, (1.u.)	Cardiac Rehabilitation Services	\$ 7,458.34	\$ 9,941.79	\$ 10,240.04	\$ 10,547.24	\$ 10,863.66	\$ 11,189.57	\$ 11,525.26	\$ 11,871.02	\$ 83,634.92
Appendix 1, (1.v.)	General and Acute Care Inpatient Hospital Admission and Continued Stay Review Services	\$ 475,577.24	\$ 634,102.99	\$ 653,126.08	\$ 672,719.86	\$ 692,901.46	\$ 713,688.50	\$ 735,099.16	\$ 757,152.13	\$ 5,334,367.42
Appendix 1, (1.w.)	Pulmonary Rehabilitation Services	\$ 6,706.53	\$ 8,942.04	\$ 9,210.30	\$ 9,486.61	\$ 9,771.21	\$ 10,064.35	\$ 10,366.28	\$ 10,677.27	\$ 75,224.59
Appendix 1, (1.x.)	Chiropractic Services	\$ 5,206.89	\$ 6,942.52	\$ 7,150.80	\$ 7,365.32	\$ 7,586.28	\$ 7,813.87	\$ 8,048.29	\$ 8,289.74	\$ 58,403.71
Appendix 1, (1.y.)	Podiatry Services	\$ 3,707.25	\$ 4,943.00	\$ 5,091.29	\$ 5,244.03	\$ 5,401.35	\$ 5,563.39	\$ 5,730.29	\$ 5,902.20	\$ 41,582.80
Appendix 1, (1.z.)	Case Management Services	\$ 906,489.11	\$ 1,208,652.14	\$ 1,244,911.70	\$ 1,282,259.05	\$ 1,320,726.82	\$ 1,360,348.62	\$ 1,401,159.08	\$ 1,443,193.85	\$ 10,167,740.37
Appendix 1, (1.aa.)	Expanded EPSDT Services and Criteria Development Services	\$ 13,296.95	\$ 17,729.26	\$ 18,261.14	\$ 18,808.97	\$ 19,373.24	\$ 19,954.44	\$ 20,553.07	\$ 21,169.66	\$ 149,146.73
Appendix 1, (1.bb.)	Health Home Services	\$ 398,820.11	\$ 531,760.14	\$ 547,712.94	\$ 564,144.33	\$ 581,068.66	\$ 598,500.72	\$ 616,455.74	\$ 634,949.41	\$ 4,473,412.05
Appendix 1, (1.cc.)	Long-Term Acute Care (LTAC) Services	\$ 7,502.71	\$ 10,003.61	\$ 10,303.72	\$ 10,612.83	\$ 10,931.21	\$ 11,269.15	\$ 11,596.92	\$ 11,944.83	\$ 84,154.98
Appendix 1, (1.dd.)	School-Based Health Services	\$ 109,584.13	\$ 146,112.17	\$ 150,495.54	\$ 155,010.41	\$ 159,660.72	\$ 164,450.54	\$ 169,384.06	\$ 174,465.58	\$ 1,229,163.16
Appendix 1, (1.ee.)	Inpatient Rehabilitation Services	\$ 21,552.29	\$ 28,736.38	\$ 29,598.47	\$ 30,486.42	\$ 31,401.01	\$ 32,343.04	\$ 33,313.33	\$ 34,312.73	\$ 241,743.67
Appendix 1, (1.ff.)	Specialty Medications/Physician Administered Drug Services	\$ 18,842.72	\$ 25,123.63	\$ 25,877.34	\$ 26,653.66	\$ 27,453.27	\$ 28,276.87	\$ 29,125.18	\$ 29,998.94	\$ 211,351.61
Appendix 1, (1.gg.)	Applied Behavioral Analysis (ABA) Services	\$ 34,320.03	\$ 45,760.04	\$ 47,132.84	\$ 48,546.83	\$ 50,003.23	\$ 51,503.33	\$ 53,048.43	\$ 54,639.88	\$ 384,954.61
Appendix 1, (2.a.)	Inpatient Psychiatric Services	\$ 77,807.75	\$ 103,743.66	\$ 106,855.97	\$ 110,061.65	\$ 113,363.50	\$ 116,764.41	\$ 120,267.34	\$ 123,875.36	\$ 872,739.64
Appendix 1, (2.b.)	Targeted Case Management Services	\$ 367,185.00	\$ 489,580.00	\$ 504,267.40	\$ 519,395.42	\$ 534,977.28	\$ 551,026.60	\$ 567,557.40	\$ 584,584.12	\$ 4,118,573.22
Appendix 1, (2.c.)	Licensed Behavioral Health Center Services	\$ 462,848.11	\$ 617,130.81	\$ 635,644.73	\$ 654,714.07	\$ 674,355.49	\$ 694,586.15	\$ 715,423.73	\$ 736,886.44	\$ 5,191,589.53
Appendix 1, (2.d.)	Behavioral Health Outpatient Services	\$ 665,860.70	\$ 887,814.26	\$ 914,448.69	\$ 941,882.15	\$ 970,138.61	\$ 999,242.77	\$ 1,029,220.05	\$ 1,060,096.65	\$ 7,468,703.88
Appendix 1, (2.e.)	Psychiatric Residential Treatment Facility Services	\$ 6,256.28	\$ 8,341.70	\$ 8,591.95	\$ 8,849.71	\$ 9,115.20	\$ 9,388.66	\$ 9,670.32	\$ 9,960.43	\$ 70,174.25
Appendix 1, (2.f.)	Inpatient Psychiatric Services for Individuals under 21 years of age	\$ 16,047.34	\$ 21,396.45	\$ 22,038.34	\$ 22,699.49	\$ 23,380.47	\$ 24,081.88	\$ 24,804.34	\$ 25,548.47	\$ 179,996.78
Appendix 1, (2.g.)	Behavioral Health Services Criteria Development	\$ 35,451.17	\$ 47,268.23	\$ 48,686.28	\$ 50,146.87	\$ 51,651.28	\$ 53,200.82	\$ 54,796.84	\$ 56,440.75	\$ 397,642.24
Appendix 1, (3.a.)	Dental Services	\$ 819,760.69	\$ 1,093,014.25	\$ 1,125,804.68	\$ 1,159,578.82	\$ 1,194,366.18	\$ 1,230,197.17	\$ 1,267,103.09	\$ 1,305,116.16	\$ 9,194,941.06
Appendix 1, (3.b.)	Oral and Maxillofacial Dental Surgery Services	\$ 2,957.44	\$ 3,943.25	\$ 4,061.55	\$ 4,183.40	\$ 4,308.90	\$ 4,438.17	\$ 4,571.32	\$ 4,708.46	\$ 33,172.49
Appendix 1, (3.c.)	Orthodontia Services	\$ 11,474.84	\$ 15,299.79	\$ 15,758.78	\$ 16,231.54	\$ 16,718.49	\$ 17,220.04	\$ 17,736.64	\$ 18,268.74	\$ 128,708.86
Appendix 1, (3.d.)	Dental Services Criteria Development	\$ 21,296.62	\$ 28,395.49	\$ 29,247.35	\$ 30,124.77	\$ 31,028.51	\$ 31,959.37	\$ 32,918.15	\$ 33,905.69	\$ 238,875.95
<b>Section A: Total Mandatory Services</b>		<b>\$ 21,429,316.16</b>	<b>\$ 28,572,421.45</b>	<b>\$ 29,429,594.11</b>	<b>\$ 30,312,481.92</b>	<b>\$ 31,221,856.33</b>	<b>\$ 32,158,512.05</b>	<b>\$ 33,123,267.41</b>	<b>\$ 34,116,965.42</b>	<b>\$ 240,364,414.85</b>
<b>Total Mandatory Services Year 1 Start Up Costs (3 Months)</b>		<b>\$ -</b>								<b>\$ -</b>
<b>Section A: Total Mandatory Services (Operational + Start Up)</b>		<b>\$ 21,429,316.16</b>	<b>\$ 28,572,421.45</b>	<b>\$ 29,429,594.11</b>	<b>\$ 30,312,481.92</b>	<b>\$ 31,221,856.33</b>	<b>\$ 32,158,512.05</b>	<b>\$ 33,123,267.41</b>	<b>\$ 34,116,965.42</b>	<b>\$ 240,364,414.85</b>

Section B: Optional Services

Optional Program Services:

RFP Section	Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
Appendix 1, (4.a.)	Clinical/Medical Consulting Services	\$ 3,837.93	\$ 5,117.24	\$ 5,270.76	\$ 5,428.88	\$ 5,591.75	\$ 6,759.50	\$ 6,932.29	\$ 6,110.26	\$ 43,048.61
	Start Up (3 months)	\$ -								\$ -
<b>Total Optional Clinical/Medical Consulting Services Program (Operational + Start Up)</b>		<b>\$ 3,837.93</b>	<b>\$ 5,117.24</b>	<b>\$ 5,270.76</b>	<b>\$ 5,428.88</b>	<b>\$ 5,591.75</b>	<b>\$ 6,759.50</b>	<b>\$ 6,932.29</b>	<b>\$ 6,110.26</b>	<b>\$ 43,048.61</b>

RFP Section	Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
Appendix 1, (4.b.)	Intermediate Care Facility for Individuals with Intellectual Disabilities (ICF/IID) Eligibility Services	\$ 281,987.61	\$ 375,983.48	\$ 387,262.98	\$ 398,880.87	\$ 410,847.30	\$ 423,172.72	\$ 435,867.90	\$ 448,943.94	\$ 3,162,946.80
	Start Up (3 months)	\$ 16,919.26								\$ 16,919.26
<b>Total Optional Intermediate Care Facility for Individuals with Intellectual Disabilities (ICF/IID) Eligibility (Operational + Start Up)</b>		<b>\$ 298,906.87</b>	<b>\$ 375,983.48</b>	<b>\$ 387,262.98</b>	<b>\$ 398,880.87</b>	<b>\$ 410,847.30</b>	<b>\$ 423,172.72</b>	<b>\$ 435,867.90</b>	<b>\$ 448,943.94</b>	<b>\$ 3,179,866.06</b>

RFP Section	Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
Appendix 1, (4.c.)	Aged and Disabled Waiver (ADW) Functions	\$ 774,311.86	\$ 1,032,415.81	\$ 1,063,388.28	\$ 1,095,289.93	\$ 1,128,148.63	\$ 1,161,993.09	\$ 1,196,852.88	\$ 1,232,758.47	\$ 8,685,158.95
	Start Up (3 months)	\$ 46,458.71								\$ 46,458.71
<b>Total Optional Aged and Disabled Waiver (ADW) Functions (Operational + Start Up)</b>		<b>\$ 820,770.57</b>	<b>\$ 1,032,415.81</b>	<b>\$ 1,063,388.28</b>	<b>\$ 1,095,289.93</b>	<b>\$ 1,128,148.63</b>	<b>\$ 1,161,993.09</b>	<b>\$ 1,196,852.88</b>	<b>\$ 1,232,758.47</b>	<b>\$ 8,731,617.66</b>

RFP Section	Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
Appendix 1, (4.d.)	Personal Care Functions	\$ 303,726.11	\$ 404,968.14	\$ 417,117.18	\$ 429,630.70	\$ 442,519.62	\$ 455,795.21	\$ 469,469.07	\$ 483,553.14	\$ 3,406,779.17
	Start Up (3 months)	\$ 18,223.57								\$ 18,223.57
<b>Total Personal Care Functions (Operational + Start Up)</b>		<b>\$ 321,949.68</b>	<b>\$ 404,968.14</b>	<b>\$ 417,117.18</b>	<b>\$ 429,630.70</b>	<b>\$ 442,519.62</b>	<b>\$ 455,795.21</b>	<b>\$ 469,469.07</b>	<b>\$ 483,553.14</b>	<b>\$ 3,425,002.74</b>

RFP Section	Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
Appendix 1, (4.e.)	Ambulance Transportation Services	\$ 470,181.29	\$ 626,908.38	\$ 645,715.63	\$ 665,087.10	\$ 685,039.71	\$ 705,590.90	\$ 726,758.63	\$ 748,561.39	\$ 5,273,843.03
	Start Up (3 months)	\$ 28,210.88								\$ 28,210.88
<b>Total Optional Ambulance Transportation Program (Operational + Start Up)</b>		<b>\$ 498,392.17</b>	<b>\$ 626,908.38</b>	<b>\$ 645,715.63</b>	<b>\$ 665,087.10</b>	<b>\$ 685,039.71</b>	<b>\$ 705,590.90</b>	<b>\$ 726,758.63</b>	<b>\$ 748,561.39</b>	<b>\$ 5,302,053.91</b>

RFP Section	Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
Appendix 1, (4.f.)	Online Case Management System with integrated Incident Reporting/Management (IMS) for Home and Community-Based Services (HCBS)	\$ 712,758.60	\$ 950,344.80	\$ 978,855.14	\$ 1,008,220.79	\$ 1,038,467.41	\$ 1,069,621.43	\$ 1,101,710.07	\$ 1,134,761.37	\$ 7,894,739.61
	Start Up (3 months)	\$ 446,662.06								\$ 446,662.06
<b>Total Optional Online Case Management System with Integrated Incident Reporting/Management (IMS) for Home and Community-Based Services (Operational + Start Up)</b>		<b>\$ 1,159,420.66</b>	<b>\$ 950,344.80</b>	<b>\$ 978,855.14</b>	<b>\$ 1,008,220.79</b>	<b>\$ 1,038,467.41</b>	<b>\$ 1,069,621.43</b>	<b>\$ 1,101,710.07</b>	<b>\$ 1,134,761.37</b>	<b>\$ 8,441,401.67</b>

<b>Section B: Total Optional Services (Operational + Start Up)</b>		<b>\$ 3,103,277.88</b>	<b>\$ 3,395,737.85</b>	<b>\$ 3,497,609.97</b>	<b>\$ 3,602,538.27</b>	<b>\$ 3,710,614.42</b>	<b>\$ 3,821,932.85</b>	<b>\$ 3,936,590.84</b>	<b>\$ 4,054,688.57</b>	<b>\$ 29,122,990.65</b>
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	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
<b>Grand Total BMS (Section A + B)</b>	<b>\$ 24,532,594.04</b>	<b>\$ 31,968,159.30</b>	<b>\$ 32,927,204.08</b>	<b>\$ 33,915,020.19</b>	<b>\$ 34,932,470.75</b>	<b>\$ 35,980,444.90</b>	<b>\$ 37,059,858.25</b>	<b>\$ 38,171,653.99</b>	<b>\$ 269,487,405.50</b>

WEST VIRGINIA CHILDREN'S HEALTH INSURANCE PROGRAM (WVCHIP)

Section C: Mandatory Services

RFP Ref.	Reviewed Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
Appendix 1, (5.a.)	Inpatient Medical/Surgical Services	\$ 3,630.11	\$ 4,840.14	\$ 4,985.34	\$ 5,134.90	\$ 5,288.95	\$ 5,447.62	\$ 5,611.05	\$ 5,779.38	\$ 40,717.49
Appendix 1, (5.b.)	Organ Transplant Services	\$ 3,497.12	\$ 4,662.83	\$ 4,802.71	\$ 4,946.79	\$ 5,095.19	\$ 5,248.05	\$ 5,405.49	\$ 5,567.65	\$ 39,228.83
Appendix 1, (5.c.)	Hospice Services	\$ 2,392.25	\$ 3,189.66	\$ 3,285.35	\$ 3,383.91	\$ 3,485.43	\$ 3,589.99	\$ 3,697.69	\$ 3,808.62	\$ 26,832.90
Appendix 1, (5.d.)	Durable Medical Equipment, Supplies, and Orthotics and Prosthetics Services	\$ 9,938.18	\$ 13,250.91	\$ 13,648.44	\$ 14,067.89	\$ 14,479.63	\$ 14,914.02	\$ 15,361.44	\$ 15,822.28	\$ 111,472.79
Appendix 1, (5.e.)	Vision Services	\$ 1,700.43	\$ 2,267.24	\$ 2,335.26	\$ 2,405.32	\$ 2,477.48	\$ 2,551.80	\$ 2,628.35	\$ 2,707.20	\$ 19,073.08
Appendix 1, (5.f.)	Audiology Services	\$ 2,392.25	\$ 3,189.66	\$ 3,285.35	\$ 3,383.91	\$ 3,485.43	\$ 3,589.99	\$ 3,697.69	\$ 3,808.62	\$ 26,832.90

Appendix 1, (5.g.)	Outpatient Physical Therapy, Occupational Therapy and Speech Therapy Services	\$ 22,052.54	\$ 29,403.39	\$ 31,194.05	\$ 32,129.87	\$ 33,093.77	\$ 34,086.58	\$ 35,109.18	\$ 247,364.87
Appendix 1, (5.h.)	Physician and Non-Physician Practitioner Services	\$ 8,389.98	\$ 11,186.64	\$ 11,867.91	\$ 12,223.96	\$ 12,590.67	\$ 12,968.39	\$ 13,367.44	\$ 94,107.22
Appendix 1, (5.i.)	Home Health Services	\$ 2,046.34	\$ 2,728.46	\$ 2,810.30	\$ 2,894.61	\$ 2,981.45	\$ 3,070.89	\$ 3,163.02	\$ 22,952.97
Appendix 1, (5.j.)	Diagnostic Imaging/Radiology Services	\$ 4,861.49	\$ 6,481.98	\$ 6,676.44	\$ 6,876.73	\$ 7,083.03	\$ 7,295.52	\$ 7,514.39	\$ 54,529.40
Appendix 1, (5.k.)	Lab/Genetics Services	\$ 2,578.45	\$ 3,437.93	\$ 3,541.07	\$ 3,647.30	\$ 3,756.72	\$ 3,869.42	\$ 3,985.60	\$ 28,921.48
Appendix 1, (5.l.)	Out-of-Network (OON) Services	\$ 4,490.09	\$ 5,986.78	\$ 6,166.38	\$ 6,351.37	\$ 6,541.91	\$ 6,738.17	\$ 6,940.32	\$ 60,363.55
Appendix 1, (5.m.)	Cardiac Rehabilitation Services	\$ 3,429.98	\$ 4,573.30	\$ 4,710.50	\$ 4,851.82	\$ 4,997.37	\$ 5,147.29	\$ 5,301.71	\$ 38,472.73
Appendix 1, (5.n.)	Pulmonary Rehabilitation Services	\$ 3,084.07	\$ 4,112.09	\$ 4,235.45	\$ 4,362.51	\$ 4,493.39	\$ 4,628.19	\$ 4,767.04	\$ 34,592.79
Appendix 1, (5.o.)	Chiropractic Services	\$ 2,392.25	\$ 3,189.66	\$ 3,285.35	\$ 3,383.91	\$ 3,485.43	\$ 3,589.99	\$ 3,697.69	\$ 26,832.90
Appendix 1, (5.p.)	Podiatry Services	\$ 1,700.43	\$ 2,267.24	\$ 2,335.26	\$ 2,406.32	\$ 2,477.48	\$ 2,551.80	\$ 2,628.35	\$ 19,073.08
Appendix 1, (5.q.)	Case Management Services	\$ 4,641.08	\$ 6,188.11	\$ 6,373.75	\$ 6,564.96	\$ 6,761.91	\$ 6,964.77	\$ 7,173.71	\$ 52,057.21
Appendix 1, (5.r.)	Specialty Medications/Physician Administered Drugs Services	\$ 8,885.77	\$ 11,581.02	\$ 11,928.45	\$ 12,286.30	\$ 12,654.89	\$ 13,034.54	\$ 13,425.58	\$ 97,424.90
Appendix 1, (5.s.)	Applied Behavior Analysis (ABA) Services	\$ 1,700.43	\$ 2,267.24	\$ 2,335.26	\$ 2,406.32	\$ 2,477.48	\$ 2,551.80	\$ 2,628.35	\$ 19,073.08
Appendix 1, (6.a.)	Dental Services	\$ 38,396.42	\$ 51,193.89	\$ 52,729.71	\$ 54,311.60	\$ 55,940.95	\$ 57,619.18	\$ 59,347.76	\$ 430,666.70
Appendix 1, (6.b.)	Orthodontia Services	\$ 1,354.62	\$ 1,806.02	\$ 1,860.20	\$ 1,916.01	\$ 1,973.49	\$ 2,032.69	\$ 2,093.67	\$ 15,193.08
<b>Section A: Total Mandatory Services</b>		<b>\$ 133,353.18</b>	<b>\$ 177,804.18</b>	<b>\$ 183,138.30</b>	<b>\$ 188,632.44</b>	<b>\$ 194,291.43</b>	<b>\$ 200,120.16</b>	<b>\$ 206,123.77</b>	<b>\$ 1,495,770.93</b>

<b>Total Mandatory Services Year 1 Start Up Costs (3 Months)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
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<b>Section C: Total Mandatory Services (Operational + Start Up)</b>	<b>\$ 133,353.18</b>	<b>\$ 177,804.18</b>	<b>\$ 183,138.30</b>	<b>\$ 188,632.44</b>	<b>\$ 194,291.43</b>	<b>\$ 200,120.16</b>	<b>\$ 206,123.77</b>	<b>\$ 212,307.47</b>	<b>\$ 1,495,770.93</b>
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**Section D: Optional Services**

**Optional Program Services:**

RFP Section	Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
Appendix 1, (7.a.)	Clinical/Medical Consulting Services	\$ 3,837.93	\$ 5,117.24	\$ 5,270.76	\$ 5,428.88	\$ 5,591.75	\$ 5,759.50	\$ 5,932.29	\$ 6,110.26	\$ 43,048.61
	Start Up (3 months)	\$ -								\$ -
<b>Total Optional Clinical/Medical Consulting Services Program (Operational + Start Up)</b>		<b>\$ 3,837.93</b>	<b>\$ 5,117.24</b>	<b>\$ 5,270.76</b>	<b>\$ 5,428.88</b>	<b>\$ 5,591.75</b>	<b>\$ 5,759.50</b>	<b>\$ 5,932.29</b>	<b>\$ 6,110.26</b>	<b>\$ 43,048.61</b>

RFP Section	Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
Appendix 1, (7.b.)	Personal Care Functions	\$ 160,566.09	\$ 214,088.12	\$ 220,510.76	\$ 227,126.08	\$ 233,939.86	\$ 240,958.06	\$ 248,186.80	\$ 255,632.40	\$ 1,801,008.17
	Start Up (3 months)	\$ 9,633.97								\$ 9,633.97
<b>Total Personal Care Functions (Operational + Start Up)</b>		<b>\$ 170,200.06</b>	<b>\$ 214,088.12</b>	<b>\$ 220,510.76</b>	<b>\$ 227,126.08</b>	<b>\$ 233,939.86</b>	<b>\$ 240,958.06</b>	<b>\$ 248,186.80</b>	<b>\$ 255,632.40</b>	<b>\$ 1,810,642.14</b>

RFP Section	Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
Appendix 1, (7.c.)	Ambulance Transportation Services	\$ 7,182.35	\$ 9,576.47	\$ 9,863.76	\$ 10,159.67	\$ 10,464.46	\$ 10,778.39	\$ 11,101.74	\$ 11,434.79	\$ 80,561.63
	Start Up (3 months)	\$ 957.65								\$ 957.65
<b>Total Optional Ambulance Transportation Program (Operational + Start Up)</b>		<b>\$ 8,140.00</b>	<b>\$ 9,576.47</b>	<b>\$ 9,863.76</b>	<b>\$ 10,159.67</b>	<b>\$ 10,464.46</b>	<b>\$ 10,778.39</b>	<b>\$ 11,101.74</b>	<b>\$ 11,434.79</b>	<b>\$ 81,519.28</b>

<b>Section D: Total Optional Services (Operational + Start Up)</b>	<b>\$ 182,177.99</b>	<b>\$ 228,781.83</b>	<b>\$ 235,645.28</b>	<b>\$ 242,714.63</b>	<b>\$ 249,996.07</b>	<b>\$ 257,495.95</b>	<b>\$ 265,220.83</b>	<b>\$ 273,177.45</b>	<b>\$ 1,935,210.03</b>
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	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
<b>Grand Total WVCHIP (Section C + D)</b>	<b>\$ 315,531.17</b>	<b>\$ 406,586.01</b>	<b>\$ 418,783.58</b>	<b>\$ 431,347.07</b>	<b>\$ 444,287.50</b>	<b>\$ 457,616.11</b>	<b>\$ 471,344.60</b>	<b>\$ 485,484.92</b>	<b>\$ 3,430,980.96</b>

**TOTAL BMS and WVCHIP**

	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
<b>Grand Total BMS and WVCHIP (Section A + B) + (Section C+D)</b>	<b>\$ 24,848,125.21</b>	<b>\$ 32,374,745.31</b>	<b>\$ 33,345,987.66</b>	<b>\$ 34,346,367.26</b>	<b>\$ 35,376,758.25</b>	<b>\$ 36,438,061.01</b>	<b>\$ 37,531,202.85</b>	<b>\$ 38,657,138.91</b>	<b>\$ 272,918,386.46</b>

**Notes:**

- 1.) The Vendors Grand Total will include all costs necessary to perform these services.
- 2.) The cost bid will be evaluated on the Total Not to Exceed Cost of Contract for BMS/WVCHIP, BSS and BBH for the eight (8) year period.
- 3.) Vendor will not be eligible to invoice any operational or programmatic costs while invoicing for start-up costs.
- 4.) Program services shall be invoiced monthly in arrears.
- 5.) Any decrease in benefit or membership as a result of transferring to managed care or otherwise will result in a net reduction in payment for each applicable service/review category listed above in which the benefit is included in the capitated agreement.

The reduction will be based on the following formula:

$$(1 - (\text{FFS Members} - \text{Transitioning MCO members}) / (\text{FFS Members})) = \text{Percent reduction}$$

6.) Any increase in benefit or membership as a result of transferring from managed care to FFS or otherwise will result in a net increase in payment for each applicable service/review category listed above in which the benefit is included in the capitated agreement. The increase will be based on the following formula:

$$(1 - (\text{FFS Members} + \text{Transitioning MCO members}) / (\text{FFS Members})) = \text{Percent Increase}$$

Keystone Peer Review Organization, LLC

(Company)

Meghan Harris, President and COO

(Representative Name, Title)

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(Contact Phone/Fax Number)

March 9, 2023

(Date)

777 East Park Drive, Harrisburg, PA, 17111

Remit To Address

Attachment A COST BID SHEET  
BUREAU FOR SOCIAL SERVICES (BSS)

Section A: Mandatory Services:

RFP Section	Reviewed Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
Appendix 2 (A)	General Requirements	\$ 262,585.19	\$ 350,113.59	\$ 360,617.00	\$ 371,435.51	\$ 382,578.58	\$ 394,055.94	\$ 405,877.62	\$ 418,053.95	\$ 2,945,317.38
Appendix 2 (B)	Non-Medical Services	\$ 133,129.13	\$ 177,505.51	\$ 182,830.68	\$ 188,315.60	\$ 193,965.07	\$ 199,784.02	\$ 205,777.54	\$ 211,950.87	\$ 1,493,258.42
Appendix 2 (C)	Qualified Residential Treatment Program Independent Assessments	\$ 839,380.23	\$ 1,119,173.64	\$ 1,152,748.85	\$ 1,187,331.32	\$ 1,222,951.26	\$ 1,259,639.80	\$ 1,297,428.99	\$ 1,336,351.86	\$ 9,415,005.96
Appendix 2 (D)	Behavioral Health Services Children's Out-of-State Residential Programs	\$ 368,222.31	\$ 490,963.08	\$ 505,691.97	\$ 520,862.73	\$ 536,488.61	\$ 552,583.27	\$ 569,160.77	\$ 586,235.59	\$ 4,130,208.33
Appendix 2 (E)	Psychological Evaluations	\$ 196,427.62	\$ 261,903.49	\$ 269,760.59	\$ 277,853.41	\$ 286,189.01	\$ 294,774.68	\$ 303,617.92	\$ 312,726.46	\$ 2,203,253.18
<b>Section A-E: Total Mandatory Services</b>		<b>\$ 1,799,744.48</b>	<b>\$ 2,399,659.31</b>	<b>\$ 2,471,649.09</b>	<b>\$ 2,545,798.57</b>	<b>\$ 2,622,172.53</b>	<b>\$ 2,700,837.71</b>	<b>\$ 2,781,862.84</b>	<b>\$ 2,865,318.73</b>	<b>\$ 20,187,043.26</b>
<b>Total Mandatory Services Year 1 Start Up Costs (3 Months)</b>		<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Section A-E: Total Mandatory Services (Operational + Start Up)</b>		<b>\$ 1,799,744.48</b>	<b>\$ 2,399,659.31</b>	<b>\$ 2,471,649.09</b>	<b>\$ 2,545,798.57</b>	<b>\$ 2,622,172.53</b>	<b>\$ 2,700,837.71</b>	<b>\$ 2,781,862.84</b>	<b>\$ 2,865,318.73</b>	<b>\$ 20,187,043.26</b>

Section B: Optional Services

RFP Section	Reviewed Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
Appendix 2 (F)	CANS-based Necessity Establishment System	\$ 7,317.33	\$ 9,756.44	\$ 10,049.13	\$ 10,350.60	\$ 10,661.12	\$ 10,980.95	\$ 11,310.38	\$ 11,649.69	\$ 82,075.64
	Start Up (3 months)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total Optional Research and Consultation on Service Provisions</b>		<b>\$ 7,317.33</b>	<b>\$ 9,756.44</b>	<b>\$ 10,049.13</b>	<b>\$ 10,350.60</b>	<b>\$ 10,661.12</b>	<b>\$ 10,980.95</b>	<b>\$ 11,310.38</b>	<b>\$ 11,649.69</b>	<b>\$ 82,075.64</b>
<b>Section B: Total Optional Services (Operational + Start Up)</b>		<b>\$ 7,317.33</b>	<b>\$ 9,756.44</b>	<b>\$ 10,049.13</b>	<b>\$ 10,350.60</b>	<b>\$ 10,661.12</b>	<b>\$ 10,980.95</b>	<b>\$ 11,310.38</b>	<b>\$ 11,649.69</b>	<b>\$ 82,075.64</b>
<b>Grand Total BSS (Section A+B)</b>		<b>\$ 1,807,061.81</b>	<b>\$ 2,409,415.75</b>	<b>\$ 2,481,698.22</b>	<b>\$ 2,556,149.17</b>	<b>\$ 2,632,833.65</b>	<b>\$ 2,711,818.66</b>	<b>\$ 2,793,173.22</b>	<b>\$ 2,876,968.42</b>	<b>\$ 20,269,118.90</b>

Notes:

- 1.) The Vendors Grand Total will include all costs necessary to perform these services.
- 2.) The cost bid will be evaluated on the Total Not to Exceed Cost of Contract for BMS/WVCHIP, BSS and BBH for the eight (8) year period .
- 3.) Vendor will not be eligible to invoice any operational or programmatic costs while invoicing for start-up costs.
- 4.) Program services shall be invoiced monthly in arrears.

Keystone Peer Review Organization, LLC  
(Company)

Meghan Harris, President and COO  
(Representative Name, Title)

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(Contact Phone/Fax Number)

March 9, 2023  
(Date)

777 East Park Drive, Harrisburg, PA, 17111  
Remit To Address

ATTACHMENT A COST BID SHEET  
BUREAU FOR BEHAVIORAL HEALTH (BBH)

Section A: Mandatory Services

RFP Section	Reviewed Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
Appendix 3 (a.)	BBH Comprehensive Service Data Collection	\$ 374,975.26	\$ 499,967.01	\$ 514,966.02	\$ 530,415.00	\$ 546,327.45	\$ 562,717.27	\$ 579,598.79	\$ 596,986.76	\$ 4,205,953.67
Appendix 3 (b.)	Satisfaction Surveys	\$ 14,877.90	\$ 19,837.20	\$ 20,432.32	\$ 21,045.29	\$ 21,676.64	\$ 22,326.94	\$ 22,996.75	\$ 23,686.65	\$ 166,879.69
<b>Total Mandatory Service Operational Costs</b>		<b>\$ 389,853.16</b>	<b>\$ 519,804.21</b>	<b>\$ 535,398.34</b>	<b>\$ 551,460.29</b>	<b>\$ 568,004.09</b>	<b>\$ 585,044.22</b>	<b>\$ 602,595.54</b>	<b>\$ 620,673.41</b>	<b>\$ 4,372,833.26</b>
<b>Total Mandatory Services Year 1 Start Up Costs (3 Months)</b>		<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Section A: Total Mandatory Services (Operational + Start Up)</b>		<b>\$ 389,853.16</b>	<b>\$ 519,804.21</b>	<b>\$ 535,398.34</b>	<b>\$ 551,460.29</b>	<b>\$ 568,004.09</b>	<b>\$ 585,044.22</b>	<b>\$ 602,595.54</b>	<b>\$ 620,673.41</b>	<b>\$ 4,372,833.26</b>

Notes:

- 1.) The Vendors Grand Total will include all costs necessary to perform these services.
- 2.) The cost bid will be evaluated on the Total Not to Exceed Cost of Contract for BMS/WVCHIP, BSS and BBH for the eight (8) year period .
- 3.) Vendor will not be eligible to invoice any operational or programmatic costs while invoicing for start-up costs.
- 4.) Program services shall be invoiced monthly in arrears.

Keystone Peer Review Organization, LLC

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March 9, 2023

(Date)

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Remit To Address

Attachment A COST BID SHEET  
ALL BUREAUS

Section A: Additional Services

RFP Ref.	Reviewed Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
RFP 4.2.2.12	a. Hourly Rate	\$ 250.14	\$ 257.64	\$ 265.37	\$ 273.33	\$ 281.53	\$ 289.98	\$ 298.68	\$ 307.64	
	b. Assumed Hours	100	100	100	100	100	100	100	100	800
	Total Hourly Services (a*b)	\$ 25,014.00	\$ 25,764.00	\$ 26,537.00	\$ 27,333.00	\$ 28,153.00	\$ 28,998.00	\$ 29,868.00	\$ 30,764.00	\$ 222,431.00
<b>Section A: Total Additional Services</b>		\$ 25,014.00	\$ 25,764.00	\$ 26,537.00	\$ 27,333.00	\$ 28,153.00	\$ 28,998.00	\$ 29,868.00	\$ 30,764.00	\$ 222,431.00

Section B: Ad Hoc Reporting

RFP Ref.	Reviewed Service/Program	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
4.2.2.13	a. Rate per report	\$ 1,342.05	\$ 1,382.31	\$ 1,423.78	\$ 1,466.49	\$ 1,510.48	\$ 1,555.79	\$ 1,602.46	\$ 1,650.53	
	b. Assumed Estimated Quantity (10 Per Year)	10	10	10	10	10	10	10	10	80
	Total Ad Hoc Report Cost (a*b)	\$ 13,420.50	\$ 13,823.10	\$ 14,237.80	\$ 14,664.90	\$ 15,104.80	\$ 15,557.90	\$ 16,024.60	\$ 16,505.30	\$ 119,338.90
<b>Section B: Ad Hoc Reporting</b>		\$ 13,420.50	\$ 13,823.10	\$ 14,237.80	\$ 14,664.90	\$ 15,104.80	\$ 15,557.90	\$ 16,024.60	\$ 16,505.30	\$ 119,338.90

	Year 1 (9 Months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
<b>Grand Total All Bureaus Additional Services and Ad Hoc Reporting (Section A + B)</b>	\$ 38,434.50	\$ 39,587.10	\$ 40,774.80	\$ 41,997.90	\$ 43,257.80	\$ 44,555.90	\$ 45,892.60	\$ 47,269.30	\$ 341,769.90

Notes:

- 1.) The Vendors Grand Total will include all costs necessary to perform these services.
- 2.) The cost bid will be evaluated on the Total Not to Exceed Cost of Contract for BMS/WVCHIP, BSS and BBH for the eight (8) year period .
- 3.) Vendor will not be eligible to invoice any operational or programmatic costs while invoicing for start-up costs.
- 4.) Program services shall be invoiced monthly in arrears.
- 5.) All hours and reports included in the pricing calculation are for bid purposes only, and are not considered to be an annual project cap.

Keystone Peer Review Organization, LLC

(Company)

Meghan Harris, President and COO

(Representative Name, Title)

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(Contact Phone/Fax Number)

March 9, 2023

(Date)



Attachment A COST BID SHEET-SUMMARY

	Year 1 (9 months)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	TOTAL
<b>Grand Total BMS (Section A + B + C + D)</b>	\$ 24,848,125.21	\$ 32,374,745.31	\$ 33,345,987.66	\$ 34,346,367.26	\$ 35,376,758.25	\$ 36,438,061.01	\$ 37,531,202.85	\$ 38,657,138.91	\$ 272,918,386.46
<b>Grand Total BSS (Section A + B)</b>	\$ 1,807,061.81	\$ 2,409,415.75	\$ 2,481,698.22	\$ 2,556,149.17	\$ 2,632,833.65	\$ 2,711,818.66	\$ 2,793,173.22	\$ 2,876,968.42	\$ 20,269,118.90
<b>Grand Total BBH (Section A)</b>	\$ 389,853.16	\$ 519,804.21	\$ 535,398.34	\$ 551,460.29	\$ 568,004.09	\$ 585,044.22	\$ 602,595.54	\$ 620,673.41	\$ 4,372,833.26
<b>Grand Total All Bureaus Additional Services and Ad Hoc Reporting (Section A + B)</b>	\$ 38,434.50	\$ 39,587.10	\$ 40,774.80	\$ 41,997.90	\$ 43,257.80	\$ 44,555.90	\$ 45,892.60	\$ 47,269.30	\$ 341,769.90
<b>Grand Total</b>	<b>\$ 27,083,474.68</b>	<b>\$ 35,343,552.37</b>	<b>\$ 36,403,859.02</b>	<b>\$ 37,495,974.62</b>	<b>\$ 38,620,853.79</b>	<b>\$ 39,779,479.79</b>	<b>\$ 40,972,864.21</b>	<b>\$ 42,202,050.04</b>	<b>\$ 297,902,108.52</b>

Notes:

- 1.) The Vendors Grand Total will include all costs necessary to perform these services.
- 2.) The cost bid will be evaluated on the Total Not to Exceed Cost of Contract for BMS/WVCHIP, BSS and BBH for the eight (8) year period .
- 3.) Vendor will not be eligible to invoice any operational or programmatic costs while invoicing for start-up costs.
- 4.) Program services shall be invoiced monthly in arrears.