



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 2 List View

- General Information
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1167032
Procurement Type: Central Purchase Order
Vendor ID: 000000194673
Legal Name: TESCO INC
Alias/DBA:
Total Bid: \$150,654.00
Response Date: 02/23/2023
Response Time: 13:22
Responded By User ID: bidteam
First Name: Desmond
Last Name: Esteves
Email: estevesd@tessco.com
Phone: 8004727373

SO Doc Code: CRFQ
SO Dept: 0511
SO Doc ID: MIS2300000001
Published Date: 2/17/23
Close Date: 2/23/23
Close Time: 13:30
Status: Closed
Solicitation Description: WIRELESS ACCESS POINTS (WAPS)
NETWORKING EQUIPMENT
Total of Header Attachments: 2
Total of All Attachments: 2



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 1167032
Solicitation Description: WIRELESS ACCESS POINTS (WAPS) NETWORKING EQUIPMENT
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2023-02-23 13:30	SR 0511 ESR02222300000003907	1

VENDOR
 000000194673
 TESCO INC

Solicitation Number: CRFQ 0511 MIS2300000001

Total Bid: 150654

Response Date: 2023-02-23

Response Time: 13:22:04

Comments:

FOR INFORMATION CONTACT THE BUYER

Crystal G Husted
 (304) 558-2402
 crystal.g.husted@wv.gov

Vendor Signature X	FEIN#	DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	ExtremeWireless AP305C Wi-Fi6 2x2 Access Points	238.00000	EA	495.000000	117810.00

Comm Code	Manufacturer	Specification	Model #
43222640			

Commodity Line Comments: The product quoted is considered special order and non-cancellable. All manufacturer warranties apply.

Extended Description:

Extreme Networks ExtremeWireless AP305C Wi-Fi6 2x2 Access Points, or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Extreme Networks EW TAC & OS AP305C, part number 97000-AP305	238.00000	EA	23.000000	5474.00

Comm Code	Manufacturer	Specification	Model #
81111811			

Commodity Line Comments: The product quoted is considered special order and non-cancellable. All manufacturer warranties apply.

Extended Description:

Extreme Networks EW TAC & OS AP305C, part number 97000-AP305C-FCC Technical Support Service, or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Extreme Cloud IQ Pilot SaaS Subscription & EW SaaS Support	238.00000	EA	115.000000	27370.00

Comm Code	Manufacturer	Specification	Model #
43230000			

Commodity Line Comments: The product quoted is considered special order and non-cancellable. All manufacturer warranties apply.

Extended Description:

Extreme Cloud IQ Pilot SaaS Subscription & EW SaaS Support (MP# XIQ-PIL-S-C-EW- 5YR), for each wireless access point, AP305C FCC, for a term of five (5) years, or equal.



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Info Technology

Proc Folder: 1167032			Reason for Modification: ADDENDUM 1 ANSWERS TO VENDOR QUESTIONS
Doc Description: WIRELESS ACCESS POINTS (WAPS) NETWORKING EQUIPMENT			
Proc Type: Central Purchase Order			
Date Issued	Solicitation Closes	Solicitation No	Version
2023-02-17	2023-02-23 13:30	CRFQ 0511 MIS2300000001	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: 194673
Vendor Name : Tessco Incorporated
Address :
Street : 11126 McCormick Road
City : Hunt Valley
State : MD **Country :** US **Zip :** 21031-1494
Principal Contact : Kyleigh Hurst
Vendor Contact Phone: (410) 229-1169 **Extension:**

FOR INFORMATION CONTACT THE BUYER
 Crystal G Hustead
 (304) 558-2402
 crystal.g.hustead@wv.gov

Vendor Signature X **FEIN#** 52-1868893 **DATE** 2/22/2023

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WEST VIRGINIA DEPARTMENT OF HEALTH AND HUMAN RESOURCES OFFICE OF MANAGEMENT INFORMATION SERVICES, IS SOLICITING BIDS TO ESTABLISH A CONTRACT FOR THE ONE-TIME PURCHASE OF TWO HUNDRED THIRTY-EIGHT (238) WIRELESS ACCESS POINTS (WAPS) NETWORKING EQUIPMENT AND LICENSING SOFTWARE PER THE ATTACHED DOCUMENTS.

QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	ExtremeWireless AP305C Wi-Fi6 2x2 Access Points	238.00000	EA	\$495.00	\$117,810.00

Comm Code	Manufacturer	Specification	Model #
43222640	Extreme Networks	AP305C-FCC	

Extended Description:

Extreme Networks ExtremeWireless AP305C Wi-Fi6 2x2 Access Points, or equal

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Extreme Networks EW TAC & OS AP305C, part number 97000-AP305	238.00000	EA	\$23.00	\$5,474.00

Comm Code	Manufacturer	Specification	Model #
81111811	Extreme Networks	97000-AP305C-FCC	

Extended Description:

Extreme Networks EW TAC & OS AP305C, part number 97000-AP305C-FCC Technical Support Service, or equal

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Extreme Cloud IQ Pilot SaaS Subscription & EW SaaS Support	238.00000	EA	\$115.00	\$27,370.00

Comm Code	Manufacturer	Specification	Model #
43230000	Extreme Networks	XIQ-PIL-S-C-EW	

Extended Description:

Extreme Cloud IQ Pilot SaaS Subscription & EW SaaS Support (MP# XIQ-PIL-S-C-EW- 5YR), for each wireless access point, AP305C FCC, for a term of five (5) years, or equal.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	VENDOR QUESTION DEADLINE	2023-02-14

*NOTE:

Pricing quoted is valid for 30 days. Tessco will use commercially reasonable efforts to maintain the offered pricing until product is purchased by Buyer.

Payment Terms are Net 30.

OEM Warranty will apply and will be the sole warranty for the products.

Except for warranty claims, Product is non-cancellable and non-returnable once ordered by Buyer.

Regarding Section 41 - Preference for use of Domestic Steel Products: At time of submission, Tessco cannot confirm the origin of the steel in any of the requested products, but upon request, Tessco will further research.

Submitted subject to mutually agreed Terms and Conditions upon award.

SOLICITATION NUMBER: CRFQ 0511 MIS2300000001
Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

1. To provide answers to vendor questions

No other changes

Bid open remains 02/23/2023 at 1:30 PM ET

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

CRFQ 0511 MIS2300000001
Addendum 1
Answers to Vendor Questions

- Q)** How many people from Office of Technology and/or HHR would be needed to be trained?
- A)** Ten (10)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: MIS230000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

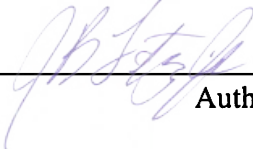
(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Tessco Incorporated

Company

 *

Authorized Signature

February 22, 2023

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012

*NOTE: Signed subject to the exceptions below, also listed with the pricing section on page 3 of this document.
Pricing quoted is valid for 30 days. Tessco will use commercially reasonable efforts to maintain the offered pricing until product is purchased by Buyer. Payment Terms are Net 30.
OEM Warranty will apply and will be the sole warranty for the products.
Except for warranty claims, Product is non-cancellable and non-returnable once ordered by Buyer.
Regarding Section 41 - Preference for use of Domestic Steel Products: At time of submission, Tessco cannot confirm the origin of the steel in any of the requested products, but upon request, Tessco will further research.
Submitted subject to mutually agreed Terms and Conditions upon award.

<p>TESSCO Incorporated 11126 McCormick Road Hunt Valley, MD 410.229.1000 USA</p> <p>Prepared By: RAZMICK</p> <p>USA, Canada, Mexico : TEL 1-800-472-7373</p> <p>All other Countries : TEL 1-410-229-1200 FAX 1-410-229-1480</p>	<p>SOLD TO: 2100030413 WV Emergency Management Division Division 2403 Fairlawn Avenue Dunbar WV 25064-1138</p> <p>Contact: WV Dept of Health & Human Services Telephone:</p>	<p>SHIP TO: 2100030413 WV Emergency Management Division Division 2403 Fairlawn Avenue Dunbar WV 25064-1138</p> <p>Valid From: 02/10/2023 Valid To: 03/10/2023</p> <p><i>Tessco will use commercially reasonable efforts to hold pricing for 30 days.</i></p>
<p>Customer Reference: 20014647 Quotation Number: 20014647</p>		<p>Payment Terms: Net 30 Days Estimated Weight: 0.714 LB Ship Via: 3 day service</p>

Tessco SKU	UOM	Description	MFG Part No.	Order QTY	Unit Price	Ext. Price
QUOTE	EA	EXT-AP305CFCC	QUOTE MATERIAL	238	495.00	117,810.00
QUOTE	EA	EXT-97000AP305CFCC	QUOTE MATERIAL	238	23.00	5,474.00
QUOTE	EA	EXT-XIQPILSCEW	QUOTE MATERIAL	238	115.00	27,370.00

Lead times are estimated. Please contact us if improved lead times are required. Availability is subject to change. A PO is required to reserve stock.

Based on Pricing level at time of request.

To confirm price and availability, build a Worksheet on
<www.tessco.com> for your current, everyday lowest total cost.

Subtotal:	150,654.00
Delivery and Handling:	150.00
WV Sales Tax:	0.00

Currency: United States Dollar

TOTAL: 150,804.00

This Quote is governed by the current signed agreement between the parties. If such an agreement does not exist, the following terms apply: www.tessco.com/go/te
Products affected by duties, taxes, tariffs and other fees subject to change at any time. Tessco will use commercially reasonable efforts to hold pricing for 30 days.