



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 4

List View

- General Information
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1110201

Procurement Type: Central Purchase Order

Vendor ID: 000000210569

Legal Name: ALPHA TECHNOLOGIES INC

Alias/DBA:

Total Bid: \$145,835.13

Response Date: 10/24/2022

Response Time: 12:23

Responded By User ID: amyers1

First Name: Andi

Last Name: Myers

Email: amyers@alpha-tech.us

Phone: 304-721-8992

SO Doc Code: CRFQ

SO Dept: 0506

SO Doc ID: WIC2300000001

Published Date: 10/18/22

Close Date: 10/25/22

Close Time: 13:30

Status: Closed

Solicitation Description: NETWORKING EQUIPMENT

Total of Header Attachments: 4

Total of All Attachments: 4



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 1110201
Solicitation Description: NETWORKING EQUIPMENT
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2022-10-25 13:30	SR 0506 ESR10242200000002035	1

VENDOR
 000000210569
 ALPHA TECHNOLOGIES INC

Solicitation Number: CRFQ 0506 WIC2300000001
Total Bid: 145835.1300000000046566128730 **Response Date:** 2022-10-24 **Response Time:** 12:23:41
Comments:

FOR INFORMATION CONTACT THE BUYER
 Crystal G Husted
 (304) 558-2402
 crystal.g.husted@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	24 Port Network Switch	49.00000	EA	1252.920000	61393.08

Comm Code	Manufacturer	Specification	Model #
84111600			

Commodity Line Comments:

Extended Description:

4.1.1 24 Port Network Switch

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	48 Port Network Switch	6.00000	EA	3619.950000	21719.70

Comm Code	Manufacturer	Specification	Model #
84111600			

Commodity Line Comments:

Extended Description:

Spec 4.1.2 48 Port Network Switch

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Routers and Security License	55.00000	EA	1075.570000	59156.35

Comm Code	Manufacturer	Specification	Model #
84111600			

Commodity Line Comments:

Extended Description:

4.1.3 and 3.5 Routers and Security License

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Wireless Access Point, Management License & Service	10.00000	EA	356.600000	3566.00

Comm Code	Manufacturer	Specification	Model #
84111600			

Commodity Line Comments:

Extended Description:

4.1.4 9 and 10 Wireless Access Point, Management License & Service

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Shipping and Delivery	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
84111600			

Commodity Line Comments:

Extended Description:

Shipping and Delivery

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: WIC230000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Alpha Technologies, Inc.

Company

Andrea Myers

Authorized Signature

10-24-2022

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
Revised 6/8/2012

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Andi Myers, Sales Enablement Manager

(Address) 4003 Outlook Drive, Hurricane, WV 25526

(Phone Number) / (Fax Number) 304-201-7485 / 304-201-2610

(email address) amyers@alpha-tech.us

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Alpha Technologies, Inc.

(Company)

Andrea Myers

(Signature of Authorized Representative)

Andi Myers, Sales Enablement Manager 10-24-2022

(Printed Name and Title of Authorized Representative) (Date)

304-201-7485 / 304-201-2610

(Phone Number) (Fax Number)

amyers@alpha-tech.us

(Email Address)



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Info Technology

Proc Folder: 1110201			Reason for Modification: ADDENDUM 1 TO PROVIDE ANSWERS TO VENDOR QUESTIONS
Doc Description: NETWORKING EQUIPMENT			
Proc Type: Central Purchase Order			
Date Issued	Solicitation Closes	Solicitation No	Version
2022-10-18	2022-10-25 13:30	CRFQ 0506 WIC2300000001	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: 210569
Vendor Name : Alpha Technologies, Inc.
Address : 4003 Outlook Drive, Hurricane, WV 25526
Street :
City :
State : **Country :** **Zip :**
Principal Contact : Andi Myers, Sales Enablement Manager
Vendor Contact Phone: 304-721-8992 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Crystal G Hustead
 (304) 558-2402
 crystal.g.hustead@wv.gov

Vendor Signature X *Andrea Myers* **FEIN#** 55-0774279 **DATE** 10-24-2022

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR AGENCY, THE WEST VIRGINIA DEPARTMENT OF HEALTH AND HUMAN RESOURCES, BUREAU FOR PUBLIC HEALTH, OFFICE OF NUTRITION SERVICES - WIC PROGRAM, IS SOLICITING BIDS TO ESTABLISH A CONTRACT FOR THE ONE-TIME PURCHASE OF NETWORKING EQUIPMENT TO INCLUDE NETWORK SWITCHES, ROUTERS, AND WIRELESS ACCESS POINTS PER THE ATTACHED DOCUMENTS.

QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES BPH - NUTRITION SERVICES 350 CAPITOL ST, RM 519 CHARLESTON WV US		OFFICE OF HEALTH FACILITIES 160 JACOBSON DRIVE DOCK 11 POCA WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	24 Port Network Switch	49.00000	EA	\$1,252.92	\$61,393.08

Comm Code	Manufacturer	Specification	Model #
84111600	See attached quote for itemized details		

Extended Description:
4.1.1 24 Port Network Switch

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES BPH - NUTRITION SERVICES 350 CAPITOL ST, RM 519 CHARLESTON WV US		OFFICE OF HEALTH FACILITIES 160 JACOBSON DRIVE DOCK 11 POCA WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	48 Port Network Switch	6.00000	EA	\$ 3,619.95	\$21,719.70

Comm Code	Manufacturer	Specification	Model #
84111600	See attached quote for itemized details		

Extended Description:
Spec 4.1.2 48 Port Network Switch

INVOICE TO			SHIP TO		
HEALTH AND HUMAN RESOURCES BPH - NUTRITION SERVICES 350 CAPITOL ST, RM 519 CHARLESTON WV US			OFFICE OF HEALTH FACILITIES 160 JACOBSON DRIVE DOCK 11 POCA WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Routers and Security License	55.00000	EA	\$1,075.57	\$55,156.35

Comm Code	Manufacturer	Specification	Model #
84111600	See attached quote for itemized details		

Extended Description:
4.1.3 and 3.5 Routers and Security License

INVOICE TO			SHIP TO		
HEALTH AND HUMAN RESOURCES BPH - NUTRITION SERVICES 350 CAPITOL ST, RM 519 CHARLESTON WV US			OFFICE OF HEALTH FACILITIES 160 JACOBSON DRIVE DOCK 11 POCA WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Wireless Access Point, Management License & Service	10.00000	EA	\$356.60	\$3,566.00

Comm Code	Manufacturer	Specification	Model #
84111600	See attached quote for itemized details		

Extended Description:
4.1.4 9 and 10 Wireless Access Point, Management License & Service

INVOICE TO	SHIP TO
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HEALTH AND HUMAN RESOURCES BPH - NUTRITION SERVICES 350 CAPITOL ST, RM 519 CHARLESTON WV US	OFFICE OF HEALTH FACILITIES 160 JACOBSON DRIVE DOCK 11 POCA WV US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Shipping and Delivery	1.00000	EA	\$0.00	\$0.00

Comm Code	Manufacturer	Specification	Model #
84111600			

Extended Description:
Shipping and Delivery

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	VENDOR QUESTION DEADLINE	2022-10-13

	Document Phase	Document Description	Page
WIC2300000001	Final	NETWORKING EQUIPMENT	5

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



WV DHHR

We have prepared a quote for you

RFP WIC2300000001 - Networking Equipment

Quote #1005991


Version 1

 304-201-7485

 www.alpha-tech.us




Cisco Hardware Request

Description	Price	Qty	Ext. Price	
Cisco ISR 1101 Router				
C1101-4P 	Cisco Integrated Services Router 1101 - Router - 4-port switch - GigE - rack-mountable	\$643.47	55	\$35,390.85
CON-SNT-CISR1K4P	Cisco Smart Net Total Care - Extended service agreement - replacement - 8x5 - response time: NBD	\$90.81	55	\$4,994.55
PWR-30W-I-AC	Cisco - Industrial temperature - power adapter - AC 100-240 V - 30 Watt - for Integrated Services Router 1109	\$0.00	55	\$0.00
SL-1100-4P-IPB	Cisco IOS IP Base - License - 1 router - for Integrated Services Router 1111, 1112, 1113, 1116, 1117, 1118	\$0.00	55	\$0.00
CAB-AC	Cisco - Power cable - IEC 60320 C13 to NEMA 5-15 (M) - 8 ft - United States - for Catalyst 3560V2-24PS, 3560V2-24TS, 3560V2-24TS-SD, 3560V2-48PS, 3560V2-48TS	\$0.00	55	\$0.00
CAB-CON-USBRJ45	Cisco Console Adapter - Serial adapter - RJ-45 (F) to mini-USB Type B (M) - for Integrated Services Router 1101, 1109	\$17.44	55	\$959.20
SISR1100UK9-173	Cisco IOS XE Universal - (v. 17.3) - license	\$0.00	55	\$0.00
SL-1100-4P-SEC	Security License for Cisco ISR 1100 4P	\$323.85	55	\$17,811.75
Section Subtotal			\$59,156.35	


Subtotal: **\$59,156.35**

Extreme Hardware Request

Description	Price	Qty	Ext. Price	
Extreme Switches & Access Points, Support & Licensing				
X435-24P-4S 	Extreme Networks Ethernet Switch - 24 Ports - Manageable - 2 Layer Supported - Modular - 4 SFP Slots - 370 W PoE Budget - Twisted Pair, Optical Fiber - PoE Ports - Wall Mountable, Rack-mountable	\$1,078.27	49	\$52,835.23
97004-X435-24P-4S	ExtremeWorks - Extended Service - 1 Year - Service - Service Depot - Exchange - Parts	\$162.00	49	\$7,938.00



Extreme Hardware Request

Description	Price	Qty	Ext. Price
16535  Extreme Networks Ethernet Switch - 48 Ports - Manageable - Gigabit Ethernet - 10/100/1000Base-T, 1000Base-X - 3 Layer Supported - Modular - 8 SFP Slots - Twisted Pair, Optical Fiber - 1U High - Rack-mountable - Lifetime Limited Warranty	\$3,277.00	6	\$19,662.00
97004-16535 ExtremeWorks - Extended Service - 1 Year - Service - Service Depot - Maintenance - Parts - Electronic, Physical	\$330.30	6	\$1,981.80
AP305C-FCC Aerohive - ExtremeCloud IQ: Indoor WiFi6 AP 2x2 Radios with Dual 5GHz and 1x1GbE Port Integrated Light/Power Sensors & BLE/Zigbee AI/ML Green Mode Internal Antennas Built-In Ceiling Mounts Included	\$299.00	10	\$2,990.00
97004-AP305C-FCC ExtremeWorks Advanced - Extended Service - 1 Year - Service - Service Depot - Exchange - Parts	\$57.60	10	\$576.00
10099 PWR CORD 13A USA NEMA 5-15 IEC320-C15	\$12.65	55	\$695.75
Section Subtotal			\$86,678.78
Subtotal:			\$86,678.78



RFP WIC2300000001 - Networking Equipment

Prepared by:

Alpha Technologies, Inc.

James Stewart
304-201-7485
jstewart@alpha-tech.us

Prepared for:

WV DHHR

800 New River Town Center
Beckley, WV 25801
Cyrstal Hustead
(304) 256-6900
crystal.g.hustead@wv.gov

Quote Information:


Quote #: 1005991

Version: 1
Delivery Date: 10/24/2022
Expiration Date: 11/11/2022

Quote Summary

Description	Amount
Cisco Hardware Request	\$59,156.35
Extreme Hardware Request	\$86,678.78
Total:	\$145,835.13

Alpha Technologies, Inc.

Signature: 
 Name: James Stewart
 Title: Infrastructure Sales Engineer
 Date: 10/24/2022

WV DHHR

Signature: _____
 Name: Cyrstal Hustead
 Date: _____